NJASA Finance Series-Session#4:
"Strategic Fiscal Leadership and Advocacy for Superintendents"
Thursday, November 12, 2026/9:30am-11:00am
(All registrants will receive a Zoom invitation)
To register for this program, click here.

AGENDA

9:25 am – 9:30 am	**The meeting will open; Registrants will be admitted into the Waiting room.**
9:30 am – 9:35 am	**Program Overview – Introductions**
9:35 am – 11:00 am	**Program: NJASA invites you to join an open discussion focused on New Jersey School Funding and how it works.**

Superintendents & District administrators must lead beyond the budget document by communicating fiscal realities, engaging policymakers, navigating public narratives, and advocating strategically for their districts. This session will focus on the leadership, communication, and advocacy skills necessary to protect district priorities and prepare for an evolving fiscal and policy environment.

Participants will explore key areas such as:

- Communicating budget Realities to Boards and Communities
- Working with Legislators
- Responding to Media Narratives
- Charter School Fiscal Impacts
- PILOTs and Equalized Valuation
- Budget Presentation Strategies
- Referendum Considerations
- Superintendent Political Navigation:
- Monitoring State Policy Changes in Real Time:
- Preparing for FY28 Discussions

Effective fiscal leadership requires more than managing the budget—it requires clear communication, strategic advocacy, and the ability to anticipate and respond to changing political and policy environments. Time will be provided for reflection on practices, so be prepared to share your thoughts and scenarios with the presenter.

11:00 am	**Question/Answer Period**
Presenter:	**Tony Trongone,** Mr. Tony Trongone, NJASA Past President, Superintendent (Retired) Millville Public Schools, Executive Director - Great Schools of New Jersey