BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020

BID ANALYSIS

ITEM BID: 2026-2027 Special Transportation Bid - Sanford Street

DATE ADVERTISED: **SARATOGIAN** 10/23/2026

DAILY GAZETTE 10/23/2026

DATE OF BID OPENING: 10/30/2026

NUMBER OF VENDORS CONTACTED: 6

NUMBER OF BIDS RECEIVED: 1

SOURCE OF FUNDS:

BIDDERS:

Upstate Transit

LOW BID: (indicate name and address)

Upstate Transit
207 Geyser Road
Saratoga Springs, NY 12866

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: 11/4/2026

Office of Business and Support Services
Kelly Lucarelli Assistant Coordinator for Purchasing

(518) 884 - 7195 Ext. 1363
E-mail: klucarelli@bscsd.org

APPENDIX A: BID ITEM SPECIFICATIONS

Starts: Monday, November 9, 2026
Ends: Friday, June 25, 2027

Small Bus Only
No Van or Suburban
Aide Required
Camera must be installed on all vehicles

Sanford Street School

Sanford Street School
37 Broad Street
Glens Falls, NY 12801

Start time: 7:50am – 8:00am
End time: 2:00pm

Student # 1
5th Grade

AM pickup: 72 Ballston Ave
Ballston Spa, NY 12020
AM drop off: 37 Broad Street
Glens Falls, NY 12801
PM pickup: 37 Broad Street
Glens Falls, NY 12801
PM Drop off: 72 Ballston Ave
Ballston Spa, NY 12020

2026-2027 Vendor Mail List - Special Transportation Bid

Durrin Inc 813 McDougall Road Argyle, NY 12809 durrinalese@gmail.com	No Bid
Upstate Transit of Saratoga LLC 207 Geyser Road Saratoga Springs, NY 12866 lpearson@upstatetours.com	$478.24 a day
Star and Strand Transportation Inc 360 5th Ave Troy, NY 12182 Jay Schneider jms8248@gmail.com	No Bid
First Student Attn BID Submission 191 Rosa Parks Street 8th floor Cincinnati, OH 45202	No Bid
Camilla Hester Procurement Service Manager 3 Flower Lane, Valley Cottage, NY 12018 hestercamillia@gmail.com	No Bid
Deltek Inc 2291 Wood Oak Drive Herndon, VA 20171 Publicrecords@deltek.com	No Bid

BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020

BID ANALYSIS

ITEM BID: 2026-2027 Theatrical Wireless Micrphone System Bid

DATE ADVERTISED: **SARATOGIAN** 10/22/2026

DAILY GAZETTE 10/22/2026

DATE OF BID OPENING: 10/27/2026

NUMBER OF VENDORS CONTACTED: 5

NUMBER OF BIDS RECEIVED: 1

SOURCE OF FUNDS:

BIDDERS:

Pro Sounds

LOW BID: (indicate name and address)

Pro Sounds Associates, LLC
PO Box 336
Guilderland, NY 12084

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: 11/4/2026

Vendor Mail List - Theatrical Wireless Microphone System Bid

Dominick Campana Pro Sound Associates Dominick@ProSoundAssociates.com	$41,000
Dave Clogh Ray AV dave.clough@rayav.com	Non-Bidder's Response
Karl Bach Johnson Controls karl.bach@jci.com	Non-Bidder's Response
Deltek Inc 2291 Wood Oak Drive Herndon, VA 20171 Publicrecords@deltek.com	No Bid
Camilla Hester Procurement Service Manager 3 Flower Lane, Valley Cottage, NY 12018 hestercamillia@gmail.com	No Bid

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Specifications

MATERIALS:

- 8x Shure SLXD4Q+ quad digital receivers
- 1x Shure UA844+SWB antenna & power distros
- 32x Shure SLXD1+ bodypack transmitters
- 24x Shure WL93 lavalier microphones (for cast)
- 8x Shure MX153 ear set microphones (for leads)
- 32x Shure SB903 rechargeable battery packs
- 4x Shure SB-80-903 charging trays
- 1x Whirlwind MT-32-F-M-25 snake cable
- 1x Gator G-TOUR20UCAST portable rack
- 1x Middle Atlantic PD-915R power distro
- 2x Middle Atlantic D3 storage drawers
- 1x Middle Atlantic D2 storage drawer
- 1x Various FREIGHT
- PSA Labor & Expenses

SCOPE-OF-WORK:

- furnish & deliver fully operational system per above
- integrate (including mixer programming) w/ existing system & demonstrate

Ballston Spa
CENTRAL SCHOOL DISTRICT

Educating Everyone Takes Everyone

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BID FORM

PROPOSAL FORM FOR BID to be publicly opened and read at the date, time and location listed on the notice to bidders.

Bids must be submitted in a sealed envelope plainly marked as to its contents.

Award of bid will be based on lowest bid price per specifications.

The District reserves the right to reject any or all bids.

The undersigned proposes to furnish the following, in accordance with the attached specifications, to the Ballston Spa CSD at the price(s) shown. All prices are to be net delivered prices and are to include no taxes.

NAME OF FIRM:_____
MAILING ADDRESS:_____
CITY/STATE/ZIP CODE:_____
TELEPHONE NUMBER:_____
FAX NUMBER:_____
BY:_____
Signature of Representative (Blue or black ink required)
BY:_____
Signature of Representative (PRINTED)
FEDERAL OR TAX ID #_____
E-MAIL ADDRESS _____

ADDENDA
The following is confirmation of all the addenda upon which this bid proposal is based.
– Addenda # _____ - Received _____, 2026 _____Initialed by Rep.
– Addenda # _____ - Received _____, 2026 _____Initialed by Rep.
– Addenda # _____ - Received _____, 2026 _____Initialed by Rep.

NOTE: By signing and submitting this bid for consideration by the Ballston Spa CSD Board of Education the vendor acknowledges that they have read, understand and agree to all aspects of the specifications as presented without reservation or alteration.

Ballston Spa
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1. Total cost including labor for the project:

$_____