NOTICE OF INTENT TO PURCHASE COMMODITIES and/or SERVICES

DATE/TIME OF INITIAL POSTING

APPROVED
By Christine Roney at 10:33 am, Oct 21, 2026

DATE/TIME POSTING REMOVED

The Right to File an Intent to Protest Expires: 10:33 A.M. (Time) **on** October 24, 2026 (Date)

This is a notice of intent from the Director of Purchasing to the Superintendent of Schools for the School Board of Pinellas County, to award contracts as indicated on the accompanying Purchasing Agenda Summary and by Bid Number listed on the attached..

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

POSTED BY: **Christine Roney , NIGP-CPP,** (*Name*) **Manager, Purchasing** (*Title*)

Proposers Recommended for Award

See attached agenda summary items contingent upon final PCS Board approval at the October 27, 2026, Board Meeting.

https://www.pcsb.org/departments/finance/purchasing/notice-of-intent-to-award

PURCHASING AGENDA SUMMARY

October 27, 2026

Key to Bid Categories: **CAN** = Bid Cancellation, **CB** = Co-op Bid, **CT** = Contract Termination, **DN** = Direct Negotiation, **ER** = Emergency Ratification, **EX** = Bid Extension, **HPS** = Highest Point Score, **LRB** = Lowest Responsive Bid, **PB** = Piggy-Back Bid, **PS/CM** = Professional Services/Copyrighted Materials, **RA** = Revised Award, **RB** = Re-Award Bid, **REJ** = Bid Rejection, **RFP** = Request for Proposal, **RN** = Bid Renewal, **SC** = State Contract, **SP** = Sale of Property, **SS** = Sole Source, RFQ= Request for Qualification

RECOMMENDED BIDDERS: **Brennick Brothers, Inc.**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
26-CD-035	Boiler Replacement	LRB	N/A	Facilities Design & Construction Jennifer Dull	0376/4681	3500/3001	317,679.50

COMMENTS : The existing boiler at Palm Harbor University High School is no longer functional and must be replaced to ensure continued reliable operation.

RECOMMENDED BIDDERS: **Central Florida Turf Pros LLC**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
24-TM-009	Earthworks Services: Excavating, Backfilling and Grading	RN	1 Yr.	Maintenance Department Neil Robinson	Various	Various	800,000.00 (Estimated)

COMMENTS : This contract provides all labor and material for earthwork services, excavation, filling, and grading throughout the district.

RECOMMENDED BIDDERS: **Pipe Restoration Solutions, Inc.; Sleuth Inc. dba Sleuth Leak Detection**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
26-CD-036	Leak Detection Services	LRB	1 Yr.	Maintenance Department Neil Robinson	Various	Various	75,000.00 (Estimated)

COMMENTS : This contract secures firm pricing for leak detection services throughout the district.

PURCHASING AGENDA SUMMARY

October 27, 2026

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RECOMMENDED BIDDERS: **Everon LLC; GSA Security/LaForce LLC; Mission Critical Solutions, Inc.**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
24-BM-006	Video Surveillance System Installation & Repairs	RN	1 Yr.	Maintenance Department Neil Robinson	Various	Various	300,000.00 (Estimated)

COMMENTS : This contract secures pricing for material and equipment to install and repair video surveillance systems throughout the district.

RECOMMENDED BIDDERS: **Florida Transportation Systems, Inc.**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
026-060-038	Blue Bird OEM Parts	RA	1 Yr.	Vehicle Maintenance T.Mark Hagewood	Various	Various	160,000.00 (Estimated)

COMMENTS : The original bid was board-approved on June 9, 2026, for $100,000, and an additional $60,000 is needed. The request to increase the Bluebird OEM Bus Parts contract value will provide OEM Bluebird bus parts for the repair and maintenance of the district's Bluebird school buses.

RECOMMENDED BIDDERS: **Micro Replay, Inc.**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
26-208-010	Computer Parts and Repair	PB	1 Yr.	Districtwide Robert Ceneskie	0100/5140	2919	225,000.00 (Estimated)

COMMENTS : Utilizing Hillsborough County Public Schools' Contract 22167-DST-CH provides a reliable, competitively bid source of computer parts and labor essential to maintaining Dell and Apple devices.

PURCHASING AGENDA SUMMARY

October 27, 2026

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RECOMMENDED BIDDERS: **Romeo Music LLC**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
26-580-091	Piano Lab at John Hopkins Middle School	CB	N/A	Performing Arts Ajori Spencer	0100/5360	2320/1132	79,792.00

COMMENTS : Utilizing Texas BuyBoard Cooperative Contract No. 812-26 for musical instruments, equipment, and instrument repair services, and Contract No. 739-24 for audiovisual equipment and supplies, to update the performing arts learning spaces serving the arts magnet programs at John Hopkins Middle School. This is a referendum-funded purchase.

RECOMMENDED BIDDERS: **Renaissance Learning, Inc.**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
26-208-093	myON Reader and Publisher Classics Subscription	PS/CM	1 Yr.	Districtwide Kelly Austin	0100/5510	2341/4547 7256/8670	382,200.57

COMMENTS : Renaissance Learning's tool, myON, provides students across Pinellas County access to high-interest digital books. This renewal request is funded through collaboration between the district (referendum-funded), the Juvenile Welfare Board, and the United Way.

RECOMMENDED BIDDERS: **K12 Insight LLC**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
25-208-146	K12 Insight Let's Talk Platform	PS/CM	5 Yr.	Districtwide Mistine Dawe	0100/5190	9918/4884	1,000,000.00

COMMENTS : This original bid was board-approved on October 14, 2025, for a one-year term at $200,000. This is to request an increase in the contract for $800,000 to complete the five-year term. This online platform provides the district to increase engagement and communication.

PURCHASING AGENDA SUMMARY

October 27, 2026

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RECOMMENDED BIDDERS: **Ruth Eckerd Hall**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
26-946-090	High School Graduation Ceremonies at Ruth Eckerd Hall and BayCare Sound	PS/CM	N/A	Districtwide Michael Hernandez	0100/5850	9902/6254	69,156.80

COMMENTS : This agreement provides the venues for district high school graduations held at Ruth Eckerd Hall on May 24, 2027, and BayCare Sound on May 20, 2027.

RECOMMENDED BIDDERS: **College Board**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
26-785-086	College Board AP Exam Fees	PS/CM	N/A	Districtwide Andrea Flocken	0100/6030	1192/4446	1,682,501.00

COMMENTS : The purchase of Advanced Placement examinations through the College Board is funded by the state through the Academic Accelerations Options Supplement.

RECOMMENDED BIDDERS: **United Data Technologies, Inc.**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
26-725-094	Fortinet Wireless Routers and FortiExtender Subscription	PB	4 Yr.	Districtwide Brian Doughty	0377/5140	3299/3954	120,000.00 (Estimated)

COMMENTS : The purchase of Fortinet FortiExtender 5G routers and subscription provides backup connectivity for district schools' existing fiber wide area network, helping maintain vital connectivity and communication capabilities in the event of a fiber cut.

PURCHASING AGENDA SUMMARY

October 27, 2026

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RECOMMENDED BIDDERS: **AT&T Enterprises Florida, LLC**

BID NUMBER	***BID TITLE***	***BID CATEGORY***	***BID TERM***	***DESTINATION / REQUESTER***	****FUND/CC***	*****PROJECT/ SUB-PROJECT***	***TOTAL CONTRACT AMOUNT***
26-725-095	Suncom Communication Services	SC	5 Yr.	Districtwide Brian Doughty	0100/5140	2906/6065	350,000.00

COMMENTS : Utilizing the Florida Department of Management Services Contract No. DMS-17/18-004B for telephone services through AT&T allows the district to use AT&T telephone services through July 13, 2030.

***Key to Fund Sources:**
0100: General Operating 0150: Workforce Development 03XX: Capital 0410: Food Service 0420: Contracted Programs 044X: ESSER Funds
****Key to Categorical Sources:**
23XX: Referendum Funds

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No: 26-CD-035 ***Title:*** Boiler Replacement

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: N/A ☒ N/A - One Time Purchase

Contract Value: $ 317,679.50

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☒ None
0	6-months	1 - year	

Rationale/Reason:
The existing boiler at Palm Harbor University High School is no longer functional and must be replaced to ensure continued reliable operation..

Bidders Solicited: 1060 **Bids Received:** 6 **Late Bids**: 0 **Rejected Bids**: 0 ☐ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Palm Harbor University High School

Title: Manager, Purchasing Department

Requested By: Jennifer Dull ***Buyer:*** Christina Dileonardo-Rowan

Title: Chief Operations Officer, Facilities Design & Construction

Recommended Vendor: Brennick Brothers, Inc.
(See Attached Tabulation)

The Scope of Work to be performed under this project consists of furnishing all labor/ materials and performing all work necessary for the completion of**;**
DUCTWORK, EXISTING HYDRONIC HEATING PIPING, PUMPS, SUPPORTS, AND ACCESSORIES TO ACCOMMODATE RENOVATION AND INSTALLATION OF (2) NEW GAS FIRED FORCED DRAFT CONDENSING BOILERS INCLUDING ALL NEW PIPING, DUCTWORK, AND ACCESSORIES REQUIRED TO PROVIDE A COMPLETE AND OPERABLE HYDRONIC HEATING SYSTEM AS DESCRIBED IN THE DOCUMENTS.

BRENNICK BROTHERS INC. RESPONSE DOCUMENT REPORT
ITB No. 26-CD-035
Boiler Replacement

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Palm Harbor University High School	1	EA	$278,053.50	$278,053.50
1A	Palm Harbor University High School, Alternate Contingency Fe + 5,000	1	EA	$5,000.00	$5,000.00
2	REPLACE (2) EXISTING HOT WATER PUMPS WITH NEW “IN-KIND” PUMPS and install per the pump detail. Include all valves, etc. in detail.	1	LOT	$34,626.00	$34,626.00
TOTAL					$317,679.50

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No: 24-TM-009

Title: Earthwork Services: Excavating, Backfilling and Grading

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 10/27/26 thru 10/26/27 ☐ N/A - One Time Purchase

Contract Value: $ 800,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
0	6-months	1 - year	

Rationale/Reason

This contract provides all labor and material for earthwork services, excavation, filling, and grading throughout the district.

Bidders Solicited: **Bids Received:** **Late Bids**: 0 **Rejected Bids**: 0 ☐ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Maintenance Department
Title: Manager, Purchasing Department

Requested By: Neil Robinson ***Buyer:*** Tyler Marcum
Title: Director, Maintenance Department

CENTRAL FLORIDA TURF PROS, LLC

Line Item	Description	Unit of Measure	Hourly Rate or Percentage	Daily Rate
1	Wheel Tractor with Grade Blade	1	$140.00	$1,120
2	Skid Steer Loader (Bobcat)	1	$140.00	$1,120

	3	Front End Loader	1	$180.00	$1,440
	4	Mini Excavator	1	$155.00	$1,240
	5	Large Excavator	1	$220.00	$1,760
	6	Dump Truck - Single Axle (6 cu. yds.)	1	$80.00	$640
	7	Dump Truck – Tandem Axle (12 cu. yds.)	1	$85.00	$680
	8	Dump Truck Mini Wheeler – Tandem Axle (18 cu. yds.)	1	$105.00	$840
	9	Rubber Tire Backhoe	1	$175.00	$1,400
	10	Roller: 5 - 9 Ton	1	$135.00	$1,080
	11	Roller: 10 + Ton	1	$150.00	$1,200
	12	Plate Compactor	1	$15.25	$122
	13	Concrete Saw	1	$15.25	$122
	14	Water Pump/Trash Pump	1	$15.25	$122
	15	List Contractor owned additional equipment available for use charge (to include operator and all associated charges),	1		
a		Deere 650 dozer	1	$200.00	$1,600
b		Box Blade for compact track loader with 2D technology	1	$36.00	$288
c		Harley Rake for compact track loader	1	$20.00	$160
d		Tractor with Bushhog	1	$140.00	$1,120
e		Long Reach Excavator	1	$280.00	$2,240.00
f		Tractor with Disc	1	$155.00	$1,240.00
	16	Percentage (Mark – Up) on Manufacturer's wholesale price for parts and materials - Unit Fee Schedule, regardless of Manufacturer (cost plus mark-up %). A MAXIMUM OF 10% MARK-UP of the cost of supplied materials will be allowed. (Invoices to be submitted upon request.)	1	10%	10%
	17	Hourly Rate Straight Time - Journeyman	1	$80.00	$640
	18	Hourly Rate Straight Time - Helper	1	$35.00	$280
	19	Hourly Rate Nights, Weekends - Journeyman	1	$120.00	$960
	20	Hourly Rate Night, Weekends - Helper	1	$52.50	$420
	21	Hourly Rate Emergencies, Nights, Weekends - Journeyman	1	$120.00	$960
	22	Hourly Rate Emergencies, Nights, Weekends - Helper	1	$52.50	$420
	23	Hourly Rate Emergency 2- hour response- Journeyman	1	$160.00	$1,280
	24	Hourly Rate Emergency 2- hour response- Helper	1	$70.00	$560
	25	Hourly Rate Emergency 24- hour response- Journeyman	1	$120.00	$960

26	Hourly Rate Emergency 24- hour response-Helper	1	$52.50	$420

Line Item	Description	Unit of Measure	Unit Cost
1	Clearing & Grubbing: Removal and disposal of grass, plants, vegetation, stumps up to 12" in diameter, roots to a depth of at least 18" organic materials and finish grade area.	43,560 sq. ft. / (1 Acre)	$.343 / sq. ft.
2	Play Field Renovation: Remove and dispose existing turfgrass to 3", install clean fill dirt, grade and compact soil in preparation for sod installation using conventional means to establish elevations and finish grades.	10,000 sq. ft.	$.9008 / sq. ft.
3	Play Field Renovation: Remove and dispose of existing turfgrass to 3", install clean fill dirt, grade and compact soil in preparation for sod installation using laser grading equipment to establish elevations and finish grades.	10,000 sq. ft.	$.9008 / sq. ft.
4	Grading: Remove and dispose of excess fill material; regrade area to correct ponding water issues and redirect water to an existing drainage swale.	500 cu. yds.	$24.80 / cu. yd.
5	TopSoil: Strip existing topsoil and stockpile on site to a depth of at least 6", provide and install new topsoil in a single layer or lifts. Compact and finish grade making area true to grade, true in plane, even in gradient (sloped) contours and uniform in surface texture.	5,000 sq. ft.	$1.484 / sq. ft.
6	Utility Trench: In an unobstructed area free of underground utilities, excavate a trench, (24" W X 36" D) in which piping will be installed by others. Stockpile excavated materials on site for reuse when backfilling. Backfill and compact trench.	100 lin. ft.	$15.81/ lin. ft.
7	Limerock Sub-Base: Provide, install and compact a new Limerock sub-base area (6" X 5000 sq. ft.).	5,000 sq. ft.	$1.138 / sq. ft.
8	Shell: Provide, install and compact a new shell parking lot area (6" X 4,000 sq. ft.).	4,000 sq. ft.	$0.9046/ sq. ft.
9	Reclaimed Asphalt (millings): Provide, install and compact new asphalt millings over an existing sub-base (4" X 6,000 sq. ft.).	6,000 sq. ft.	$.853 / sq. ft.
10	Trench Drain: Install drain system, (12" W X 24" D) trench. Install 6" perforated pipe, 10" of # 89 rock and 6" of sand bedding material.	100 lin. ft.	$41.13 / lin. ft.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No: 26-CD-036 ***Title:*** Leak Detection Services

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 10/27/2026 thru 10/26/2027 ☐ N/A - One Time Purchase

Contract Value: $ 75,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☐ None
2	6-months	1 - year	

Rationale/Reason:
This contract secures firm pricing for leak detection services throughout the district.

Bidders Solicited: 673 **Bids Received:** 2 **Late Bids**: 0 **Rejected Bids**: 0 ☐ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Districtwide
Title: Manager, Purchasing Department

Requested By: Neil Robinson ***Buyer:*** Christina DiLeonardo-Rowan
Title: Director, Maintenance Department

Recommended Award:
Pipe Restoration Solutions, Inc.
Sleuth Inc. dba Sleuth Leak Detection

(See Attached Tabulation)

Category A					Pipe Restoration Solutions, Inc.		Sleuth Inc. (dba "Sleuth Leak Detection")	
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total
X	1	Smoke testing	1	ea.	$1,400.00	$1,400.00	$1,750.00	$1,750.00
X	2	Domestic water line leak detection	1	ea.	$500.00	$500.00	$650.00	$650.00
X	3	Chilled water supply and return leak detection	1	ea.	$500.00	$500.00	$1,750.00	$1,750.00
X	4	Condenser water system leak detection	1	ea.	$500.00	$500.00	$1,750.00	$1,750.00
X	5	Irrigation system leak detection	1	ea.	$500.00	$500.00	$750.00	$750.00
X	6	Underground utility leak detection	1	ea.	$500.00	$500.00	$1,000.00	$1,000.00
X	7	Sanitary sewer leak investigations	1	ea.	$1,125.00	$1,125.00	$750.00	$750.00
X	8	Stormwater drainage investigations	1	ea.	$1,425.00	$1,425.00	$750.00	$750.00
Total						$6,450.00		$9,150.00

Category B					Pipe Restoration Solutions, Inc.		Sleuth Inc. (dba "Sleuth Leak Detection")	
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total
X	1	Natural gas leak locating	1	ea.	$500.00	$500.00	$0.00	$0.00
Total						$500.00		$0.00

Category C					Pipe Restoration Solutions, Inc.		Sleuth Inc. (dba "Sleuth Leak Detection")	
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total
X	1	Swimming pool and water feature leak detection	1	ea.	$1,125.00	$1,125.00	$650.00	$650.00
Total						$1,125.00		$650.00

Flat rates

Other pricing					Pipe Restoration Solutions, Inc.		Sleuth Inc. (dba "Sleuth Leak Detection")	
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total
X	1	Emergency 1/2-day flat rates	1	ea.	$1,400.00	$1,400.00	$1,500.00	$1,500.00
X	2	Non - Emergency full day flat rate	1	ea.	$1,500.00	$1,500.00	$2,250.00	$2,250.00
X	3	Standard operation hours flat rate	1	ea.	$195.00	$195.00	$295.00	$295.00
X	4	After hours flat rate	1	ea.	$350.00	$350.00	$350.00	$350.00
Total						$3,445.00		$4,395.00

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No:	24-BM-006	***Title:***	Video Surveillance System Installation & Repairs

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 10/27/26 thru 10/26/27 ☐ N/A - One Time Purchase

Contract Value: $ 300,000.00 (estimated)

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☒ None
0	6-months	1 - year	

Rationale/Reason

This contract secures pricing for material and equipment to install and repair video surveillance systems throughout the district.

Bidders Solicited: ___ **Bids Received:** ___ **Late Bids**: ___ **Rejected Bids**: ___ ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Maintenance Department
Title: Manager, Purchasing Department

Requested By: Neil Robinson ***Buyer:*** Jessica Tokasz
Title: Director, Maintenance Department Buyer II

The following companies were awarded the bid for **Video Surveillance Installation & Repairs**. See detailed pages to follow for ordering information on the specific item(s) they were awarded.

EVERON LLC, GSA SECURITY/LAFORCE LLC, & MISSION CRITICAL SOLUTIONS INC

(See Attached Tabulation)

Hourly and Labor Rates			Everon, LLC.	GSA Security/ LaForce LLC	Mission Critical Solutions, Inc.
Line Item	Description	Unit of Measure	Unit Cost	Unit Cost	Unit Cost
1	Hourly rate for Lead Technician	Hourly	$74.09	$80.00	$65.80
2	Hourly rate for Helper	Hourly	$32.93	$65.00	$23.41
3	Hourly rate for Engineer (to include CD, as-builts, CAD)	Hourly	$32.93	$105.00	$15.94
4	Hourly rate for Project Management	Hourly	$32.93	$95.00	$15.94

Equipment and Materials			Everon, LLC	GSA Security/ LaForce LLC	Mission Critical Solutions, Inc
Line Item	Description	Unit of Measure	Unit Cost	Unit Cost	Unit Cost
AXIS					
1	AXIS M4317-PLVE Panoramic Camera-6 MP dome with 360° view	Each	$693.00	$671.10	$761.25
2	AXIS M4318-PLVE Panoramic Camera-12 MP dome with 360° view	Each	$851.00	$823.01	$896.26

3	AXIS M3085-V Dome Camera-Fixed 2 MP mini dome	Each	$284.00	$275.25	$277.83
4	AXIS M3086-V Dome Camera-Fixed 4 MP mini dome	Each	$351.00	$339.69	$338.34
5	AXIS M4327-P Panoramic Camera-6 MP indoor fisheye	Each	$503.00	$487.14	$524.38
6	AXIS M4328-P Panoramic Camera-12 MP indoor fisheye	Each	$665.00	643.49	$695.60
7	AXIS M3215-LVE Dome Camera-2 MP Outdoor Fixed Dome	Each	$560.00	542.22	$584.57
8	AXIS M3216-LVE Dome Camera-4 MP Outdoor Fixed Dome	Each	$655.00	634.28	$635.92
9	AXIS M4216-V Dome Camera - Varifocal 4 MP dome	Each	$494.00	477.93	$441.44

10	AXIS P3265-LV Dome Camera-Indoor Fixed Dome	Each	$608.00	588.25	$667.44
11	AXIS P3265-LVE Dome Camera - Outdoor 2 MP dome with IR	Each	$712.00	689.52	$802.62
12	AXIS P3267-LVE Dome Camera - 5 MP outdoor dome with IR	Each	$824.00	873.63	$797.99
13	AXIS P3735-PLE Panoramic Camera - AI-powered 4x2 MP multidirectional camera	Each	$1,426.00	1379.96	$1,257.54
14	AXIS P3737-PLE Panoramic Camera - AI-powered 4x5 MP multidirectional camera	Each	$1,608.00	1555.39	$1,426.19
15	AXIS P3827-PVE Panoramic Camera - True to life, 180° coverage	Each	$1,426.00	1379.96	$1,504.91

16	AXIS Q1806-LE Bullet Camera - 4 MP with 32x zoom	Each	$1,569.00	1518.05	$1,386.58
17	AXIS P4705-PLVE Panoramic Camera - Dual-sensor with 360° IR	Each	$922.00	892.05	$814.97
18	AXIS D1110 Video Decoder 4K - 4K video decoder with HDM output	Each	$617.00	597.46	$569.19
19	AXIS P37l7 - P37I9 PLE T94NOID Pendant Kit	Each	$94.00	91.13	$85.76
20	AXIS P37I7 - P37I9 PLE T9ID6 I Wall Mount I .5" NPS	Each	$94.00	91.13	$85.76
21	AXIS P3717 - P3719 PLE T91A64 Corner Bracket	Each	$84.00	81.44	$78.16
DIGITAL WATCHDOG					
22	DWC-V6263WTIR - Star-Light 2.1MP/1080p UHDoC vandal dome camera with a vari-focal lens and IR	Each	$263.71	$264.03	$295.32

23	DWC-V1WMW - Wall mount bracket for V6 vandal dome	Each	$40.97	$45.80	$43.66
24	DWC-WMJUNCW - Junction box for wall mounts	Each	$40.02	$44.73	$42.79
25	DW Encoder OWC - EN4k16	Each	$876.49	$924.07	$762.43
26	DW Encoder OWC - ENHDl6	Each	$1,033.47	$979.64	$890.77
ALTRONIX					
27	R2416600UL Rack-mount 24VAC @ 25 Amp Power Supply	Each	$436.27	$471.08	$434.77
28	ALTV244175 Wall-mount 24VAC @7.25 Amp Power Supply	Each	$245.35	$249.25	$270.22
29	ALTV248300 Wall-mount 24VAC @,14 Amp Power Supply	Each	$213.71	$217.11	$234.10
DITEK					
30	DTK-iBNC28 BNC "'inline" protector	Each	$50.81	$54.40	$60.20
31	DTK-VSPBNCA/BNC Protectors·	Each	$50.81	$54.40	$60.20

32	DTK-6F Power Protectors	Each	$22.74	$24.34	$23.77
33	DTK8FS Power Protectors	Each	$22.74	$24.34	$23.77
34	ILVP, 2-Wire Protectors	Each	$69.58	$45.80	$44.14
35	3LVLP. 6-Wire Protectors	Each	$64.19	$68.69	$54.68
36	4LVLP. 8-Wire Protectors	Each	$64.19	$68.69	$64.94
37	RM 16 19 " Rack Mount 16 po11 CCTV TVSS	Each	$484.04	$672.66	$535.08
MISCELLANEOUS					
38	RG-59 Coaxial Cable, 95% copper shield with bare copper center conductor, 1000' roll	Each	$268.65	$83.78	$177.32
39	RG-6 Coaxial Cable, 95% copper shield with bare copper center conductor, 1000' roll	Each	$237.03	$84.25	$125.34
40	Cat 6e network cable 1000'	Each	$351.66	$147.50	$195.51
41	RG-59 18/2 Siamese Cable 1000 '	Each	$312.69	$162.67	$185.22
42	18/2 Cable, stranded 1000' roll	Each	$142.33	$120.83	$119.36

43	1000VA, UPS (Uninterruptible Power Supply) rack-mount	Each	$390.29	$418.89	$189.57
44	650VA, UPS (Uninterruptible Power Supply)	Each	$112.28	$108.55	$102.38

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No: 026-060-038 ***Title:*** Blue Bird OEM Parts

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☒ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *
☐ RFQu

Contract Period: 02/1/26 thru 01/31/27 ☐ N/A - One Time Purchase

Contract Value: **$** 160,000.00 (revised amount)

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
	6-months	1 - year	

Rationale/Reason:
The original bid was board-approved on June 9, 2026, for $100,000, and an additional $60,000 is needed. The request to increase the Bluebird OEM Bus Parts contract value will provide OEM Bluebird bus parts for the repair and maintenance of the district's Bluebird school buses.

Bidders Solicited: ___ **Bids Received:** ___ **Late Bids**: __ **Rejected Bids**: __ ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Vehicle Maintenance
Title: Manager, Purchasing Department

Requested By: T. Mark Hagewood ***Buyer:*** Angelo Molfetta, NIGP-PPA
Title: Director, Transportation Department Purchasing Analyst

Contractor Name: Florida Transportation Systems, Inc.
Address: 6041 Orient Rd
Tampa, FL 33610
Phone: (813) 789-0881
Contact: Doug Revelle
Email: drevelle@fts4buses.com
Vendor ID: 875



September 30, 2025

The School Board’s, Florida

This letter is to advise you that Florida Transportation is the OEM Distributor of Blue Bird Buses, and Blue Bird Parts for All District Schools in the state of Florida. As the dealer for Blue Bird in the state of Florida, Florida Transportation is authorized to market, sell, distribute, warrant, and service OEM parts, and aftermarket parts manufactured and represented by Blue Bird Bus.

Regards,

Paul Bell

Region Parts Manager

Blue Bird Body Company

paul.bell@blue-bird.com

(026-060-038

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No: 26-208-010 ***Title:*** Computer Parts and Repair

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 9/22/26 thru 9/30/27 ☐ N/A - One Time Purchase

Contract Value: $ 225,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
1	6-months	1 - year	

Rationale/Reason

Utilizing Hillsborough County Public Schools' Contract 22167-DST-CH provides a reliable, competitively bid source of computer parts and labor essential to maintaining Dell and Apple devices.

Bidders Solicited: ___ **Bids Received:** ___ **Late Bids**: ___ **Rejected Bids**: ___ ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Districtwide
Title: Manager, Purchasing Department

Requested By: Robert Ceneskie ***Buyer:*** Barbara Molfetta
Title: Manager, User Support Purchasing Coordinator

Contractor Name: Micro Replay, Inc.
Address: 6A Dunham Road
Billerica, MA 01821
Phone: 978-262-1340
Vendor ID: V-42221

(See Attached Tabulation)

Computer Parts 26-208-010 Micro Replay Inc.					
ITEM #	**PART DESCRIPTION**	**OEE PART # EQUIVALENT**	**PART MODEL # or EQUIVALENT**	**UOM**	**COST**
1	Battery, CMOS RTC BIOS CR2032	CR2032	CR2032	EA	$ 0.18
2	SWITCH USB KVM 4 PORT	2783451	Generic	EA	$ 16.88
3	Hard Drive, SATA, 320 GB, Laptop, 2.5 (THIN)	Generic 105123	Generic	EA	$ 11.88
4	Power Adapter,65W 7.4mm (Black Big Barrel)	463958-001	6550b, TC4400, 650,	EA	$ 9.66
5	VGA Cable, 15' Triplite	P502-015	Generic	EA	$ 10.88
6	VGA Cable, 25' Extension Male to Female	025	Generic	EA	$ 16.88
7	VGA Cable, 6'	006/PID85-	Generic	EA	$ 6.22
8	90W Power Adapter for laptop (Big Barrel)	463955-001	8430, 2730p, 2740p,	EA	$ 11.44
9	AC Power Adapter 90W, 8530P,8540P, 9100	463953-001	Smart 9100,	EA	$ 13.45
10	HP USB Graphic Adapter DL165GW	584670-001	Tablet N23	EA	$ 12.55
11	1TB SATA HARD DRIVE DESKTOP	65100	Generic	EA	$ 18.12
12	Display Port to VGA Cable White	PID# 6019	Generic	EA	$ 5.92
13	Hard Drive, 250GB SATA 2.5" Laptop	250GB-2.5	Generic	EA	$ 13.66
14	Display Port Cable 6ft Male to Male Black (DP)	13360	Generic	EA	$ 5.88
15	250GB SSD EVO 840 (Hard Drive) SATA 2.5	250	Generic	EA	$ 38.77
16	Mini Display to DVI Cable	44660-5998	MDP-DVI-32-MM-03	EA	$ 7.88
17	Display Port to Mini Display Port	44660-06006	DP-MDP-32-MM-03	EA	$ 5.88
18	AC Adapter 45W Lenovo Yoga 11e (Rectangular w/Yellow Tip)	45N0475 /	Yoga 260, L460	EA	$ 9.87
19	HDMI to VGA Converter Kit (Directional)	P-3017955	Generic	EA	$ 7.76
20	AC Adapter Lenovo Round Tip 45W	GX20L23044	N23	EA	$ 6.33
21	AC Adapter for Microsoft Surface Pro 3 & 4, Surface Go	ZM175	Surface Go, Surface Pro 3 , Surface Pro 4	EA	$ 18.77
22	Super Talent M.2 Sata DX128GB SSD (NOT FOR UPGRADES)	11762554	Generic	EA	$ 16.44
23	Wireless LAN Adapter (WLAN), Yoga 11E	04X6084	Yoga 11e	EA	$ 4.37

24	Adapter, USB to 3.5mm audio in/out (Headphone/Microphone jacks)	SAAUMMSA / AU-MMSA	Generic	EA	$ 5.85
25	Power Supply, z230 z240 SFF	751884-001	600 Pro SFF	EA	$ 14.35
26	DC-in Cable Assy 4 inch	827039-001	430 G3, 450 G3, 470 G3	EA	$ 3.42
27	DC-in Connector CT Cable, Yoga 11e	00HW186	Yoga 11e	EA	$ 2.40
28	Display LCD Raw Panel	5D10N87520	C733, 100e, Chromebook (non- touch) 11 G6, 11A G6, 11 G8	EA	$ 38.77
29	LCD Display Assy, N23	5D10L76065	N23	EA	$ 86.45
30	M.2 SATA DX3 240GB SSD	11780003	Yoga 260, x360, 440 G5	EA	$ 18.47
31	Camera Module w/hinge & cover	5C20L08586	100e	EA	$ 4.67
32	LVDS Display Cable Assy	5C10L08582 (YD04KUSC)	100e	EA	$ 3.62
33	AC Adapter 65W 4.5mm (Blue Tip)	710412-001	x360, 440 G5, 210, 840 G4, 810	EA	$ 19.88
34	Display LCD Touch panel Assy (LCD Panel Kit)	L01102-001	440 G5	EA	$ 172.33
35	AC Adapter, 45w USB-C	L43407-001 (934739-850) (02DL101, 02DL123, 00HM664)	x360 11 EE, 300e G2, 100e G2, Yoga 11e, Chromebook, C733, R721T, Acer	EA	$ 17.86
36	System Board, 600 G1 Mini	746722-601 (746722-001)	600 G1 Mini	EA	$ 38.15
37	LCD Bezel, 100e	5B30Q40387	100e	EA	$ 7.88
38	Power Adapter 90w, Dell	6C3W2	E5470, E6400, E6540	EA	$ 8.66
39	System Board, N23 64GB	5B20L76030	N23	EA	$ 67.00
40	Display Assy. w/Touch Panel, 300e winbook	5D10S70188	300e G1, Winbook	EA	$ 118.44
41	Top Cover w/ Keyboard, 100e G1 Winbook	5CB0Q40380	100e G1 Winbook	EA	$ 36.33
42	Display w/Touch Panel, 840 G5	L18313-001	840 G5	EA	$ 188.00
43	System Board, Mother Board, MB	917104-601	x360 11 G1 EE	EA	$ 166.33
44	Display LCD Touch Panel Assy	917100-001	x360 11 G1 EE	EA	$ 65.00
45	Top Cover w/Keyboard	6B.GUKN7.001	Chrome Book C733	EA	$ 22.15
46	Keyboard, Acer R721T	NK.i111s.086	R721T	EA	$ 26.85
47	Keyboard / Top Cover Assy.	918555-001	x360 11 G1 EE	EA	$ 46.15

48	Battery, N23, 300e G1, 100e G1	5B10K90783	N23, 300e G1, 100e G1	EA	$ 11.42
49	Cable, USB-C male to USB-C male 1M 3.3ft	521248	USB-C	EA	$ 14.96
50	Keyboard, 440 G5	L01071-001	440 G5	EA	$ 18.88
51	Top Cover w/Keyboard, x360 11A G6 EE	L92224-001	x360 11A G6 EE (CHROME)	EA	$ 17.34
52	Top Cover w/Keyboard, x360 11 G2 EE	L55801-001	x360 11 G2 EE	EA	$ 34.50
53	System Board, MB, 300e G2 Notebook Type 81M9	5B20T45049	300e G2 Notebook Type 81M9	EA	$ 86.00
54	LCD Display w/Touch Panel	5D10T45069	300e G2 Notebook Type 81M9	EA	$ 118.55
55	LCD Display w/Touch Panel, (Panel Kit), 840 G6	L63394-001	840 G6	EA	$ 146.00
56	Display w/Touch Panel (LCD Panel Kit), x360 11 G2 EE	L53205-001	x360 11 G2 EE	EA	$ 76.00
57	Display w/Touch Panel (LCD Panel Kit), 440 G6	L44587-001	440 G6	EA	$ 216.44
58	HDMI Coupler (Female to Female)	PID# 2781	Female to Female	EA	$ 1.86
59	Top Cover w/Keyboard, 440 G6	L44588-001	440 G6	EA	$ 86.00
60	Audio Connector Board	917048-001	x360 11 G1 EE	EA	$ 3.66
61	LCD Enclosure Back Cover, 440 G5	L10811-001	440 G5	EA	$ 16.00
62	DC-in Connector Cable 1 in., 440 G5	L07857-001	440 G5	EA	$ 2.66
63	USB Board, 440 G5	L01043-001	440 G5	EA	$ 8.13
64	LCD Raw Panel, 840 G7	M07094-001	840 G7	EA	$ 173.00
65	LCD Raw Panel, 440 G7	L78068-001	440 G7	EA	$ 144.33
66	Display w/TP, Yoga 11e G5 20LN	01LW705	Yoga 11e G5 20LN	EA	$ 133.22
67	USB-C to Display Port (DP) 6ft	521249	USB-C to DP	EA	$ 16.88
68	USB-C to HDMI Adapter - NON 4K	521250	USB-C to HDMI	EA	$ 9.76
69	Top Cover w/Keyboard, 300e Winbook 81FY	5CB0P18543	300e Winbook 81FY	EA	$ 38.55
70	Top Cover w/Keyboard, 440 G6, 440 G7	L65224-001	440 G6, 440 G7	EA	$ 36.77
71	Top Cover w/KB, w/TP (Keyboard & Touch Pad), 300e G2	5CB0T45054-300E-KYBD	300e G2	EA	$ 19.22
72	Balance of line Percentage Off Catalog Price %	Miscellaneous Parts	Percentage Off Catalog Price %	EA	42%

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No:	26-580-091	***Title:***	Piano Lab at John Hopkins Middle School

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☒ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *
☐ RFQu

Contract Period: /26 thru ☒ N/A - One Time Purchase

Contract Value: $ 79,792.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☐ None
	6-months	1 - year	

Rationale/Reason

Utilizing Texas BuyBoard Cooperative Contract No. 812-26 for musical instruments, equipment, and instrument repair services, and Contract No. 739-24 for audiovisual equipment and supplies, to update the performing arts learning spaces serving the arts magnet programs at John Hopkins Middle School. This is a referendum-funded purchase.

Bidders Solicited: ___ **Bids Received:** ___ **Late Bids**: __ **Rejected Bids**: __ ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** John Hopkins Middle School
Title: Manager, Purchasing Department

Requested By: Ajori Spencer ***Buyer:*** Hope Olda
Title: PK-12 Performing Arts Specialist

Contractor Name:	Romeo Music, LLC
Address:	136 Levee PL Coppell, TX 75019
Contact:	Justin Brown
Phone:	815-262-2335
Email:	Justin@RomeoMusic.net
Vendor ID:	V-30831

ROMEO MUSIC, LLC

Item	Description	Qty	Cost	Total
	30 Seat Piano Lab w/ External Speakers for Teacher Station ROLAND HP702 Michael Vetter VETTERM@pcsb.org			
	In accordance with Buyboard Contracts: 812-26 (Musical Instruments) 739-24 (Audio Visual Equipment)			
	BUYBOARD 812-26 (Musical Instruments) ----PIANOS----			
R-HP-702-CH	Roland-HP-702-CH - Upright Digital Piano with Bluetooth, SuperNATURAL Piano Modeling, and PHA-4 Standard keyboard. (DOES NOT INCLUDE BENCH-ADD PB1-BK OR RPB-100BK) (Charcoal) 10 YEAR WARRANTY	31	1,774.65	55,014.15T
R-RPB-100B...	Roland-RPB-100BK-US - Piano Bench-single size with storage-Black (HP702-CH)	31	140.00	4,340.00T
	----COMMUNICATION SYSTEM and HEADPHONES----			
Korg-GEC5	Korg GEC5 - 32-station/64-student Group Education Controller for Korg GEC5 Learning Systems.	1	2,097.11	2,097.11T
Korg-GEC5-...	Korg GEC5 - Student Interface for Korg GEC5 or GEC5SEXP System; Learning Systems	30	269.10	8,073.00T
LC2-CM500	Yamaha-LC2 CM500 - Headset with Built-in Microphone. (4 Extra Headsets)	35	60.00	2,100.00T
	----RACK FOR COMM SYSTEM----			
Gator-GFW-...	Gator Frameworks-GFW-Elite-Rack-8U-BLK- Elite Furniture Series 8U Desktop Studio Rack in Standard Black Finish	1	179.99	179.99T
JG-9	Juice Goose JG 9 9-outlet Power Conditioner 9-outlet Power Conditioner with Wall-wart Spacing, 1 Unswitched Front Outlet, Noise Filtering, and Surge Protection	1	80.99	80.99T
Gator-GRW-...	Gator Rackworks-GRW-DRW4 - Gator Rackworks Rack Drawer; 14.2" Deep, Lockable, 4U	1	188.99	188.99T

Item	Description	Qty	Cost	Total
Netgear-RA...	Netgear-RAX36 Nighthawk WiFi 6 Router (RAX36) – Security Features, AX3000 3 Gbps Wireless Speed – Dual-Band Gigabit Internet Router – Covers 2,000 sq. ft., 25 Devices – Built-in VPN, USB 3.0, Gaming	1	115.00	115.00T
Romeo-RP1...	Elite Core RP1U-BLANK-CE 1-Space Rack Panel Blank, Color Engraved	1	0.00	0.00T
OnStage-RP...	OnStage-RPB1000 - 1U Blank Rack Panel	1	11.65	11.65T
TRS-201	Hosa-TRS-201 - 1 Meter Insert Cable, 1/4" TRS Male-Dual RCA Male, 3.3' Long (Student Pianos into Student Boxes)	30	10.75	322.50T
STP-204	Hosa-STP-204 - Insert Cable, 1/4 in TRS to Dual 1/4 in TS, 4 m (Teacher Piano to Comm System)	1	18.85	18.85T
INSTALL-S...	Installation of the Piano Lab (36hrs)	1	2,880.00	2,880.00T
	BUYBOARD CONTRACT 812-26 Subtotal			75,422.23
	BUYBOARD 739-24 (Audio Visual Equipment)			
	---Speakers---			
QSC-K8.2	QSC-K8.2 - 2000W active 8-inch portable loudspeaker system	2	700.00	1,400.00T
QSC-K8.2-Y...	QSC-K8.2 Yoke - Powder coated steel yoke for mounting the K8.2 vertically or Horizontally to structures.	2	150.00	300.00T
	---Mixer Wall Rack---			
MultiMix10-...	Alesis-MultiMix 10 Wireless - 10 CHANNEL RACK MOUNT MIXER W/BLUETOOTH	1	350.16	350.16T
Strong-SR-W...	Strong SR-WMS-10U Wall Mount Rack System. 10U. With reversible Plexi Door, swing kit, vented top and removable side panels.	1	750.00	750.00T
JG-9	Juice Goose JG 9 9-outlet Power Conditioner 9-outlet Power Conditioner with Wall-wart Spacing, 1 Unswitched Front Outlet, Noise Filtering, and Surge Protection	1	80.99	80.99T
Gator-GRW-...	Gator Rackworks-GRW-DRW4 - Gator Rackworks Rack Drawer; 14.2" Deep, Lockable, 4U	1	188.99	188.99T
Romeo-RP1...	Elite Core RP1U-BLANK-CE 1-Space Rack Panel Blank, Color Engraved	1	0.00	0.00T
OnStage-RP...	OnStage-RPB1000 - 1U Blank Rack Panel	1	11.65	11.65T

Item	Description	Qty	Cost	Total
	---CABLES---			
R-RCC-15-T...	Roland-RCC-15-TRXM - 15FT / 4.5M INTERCONNECT CABLE, 1/4" TRS-XLR(MALE) (MIXER TO SPEAKERS)	2	31.49	62.98T
CSS-204	Hosa-CSS-204 - Stereo Interconnect, Dual 1/4 in TRS to Same, 4 m (Comm system Room Out to Multimix10 Room Speakers)	1	25.00	25.00T
INSTALL-S...	Installation of Sound System (12hr)	1	1,200.00	1,200.00T
	BUYBOARD 739-24 Subtotal			4,369.77

Contact:Justin Brown 815 - 262 - 2335
Justin@RomeoMusic.net

Subtotal	$79,792.00
Sales Tax (0.0%)	
Total	$79,792.00

Web Site
www.romeomusic.net

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No:	26-208-093	***Title:***	myON Reader and Publisher Classics Software Subscription

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 10/01/26 thru 9/30/27 ☒ N/A - One Time Purchase

Contract Value: $ 382,200.57

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☒ None
	6-months	1 - year	

Rationale/Reason

Renaissance Learning's tool, myON, provides students across Pinellas County access to high-interest digital books. This renewal request is funded through collaboration between the district (referendum-funded), the Juvenile Welfare Board, and the United Way.

Bidders Solicited: ___ **Bids Received:** ___ **Late Bids**: ___ **Rejected Bids**: ___ ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Districtwide
Title: Manager, Purchasing Department

Requested By: Kelly Austin ***Buyer:*** Jessica Tokasz
Title: Executive Director, Elementary Education Buyer II

Contractor Name: Renaissance Learning Inc
Address: PO Box 8036
Wisconsin Rapids, WI 54495
Phone: 877-444-3172
Email: electronicorders@renaissance.com
Vendor ID: V-3740

(See Attached Tabulation)

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myON Access Agreement between

Renaissance, The School Board of Pinellas County, United Way Suncoast, and Juvenile Welfare Board of Pinellas County

This Agreement ("Agreement") is effective as of the 1st day of October, 2026, by and between Renaissance Learning, Inc. ("Renaissance" or "Contractor"), The School Board of Pinellas County ("School Board"), United Way Suncoast ("United Way"), and Juvenile Welfare Board of Pinellas County ("JWB'). Hereafter, Renaissance, School Board, United Way, and JWB shall be referred to collectively as the "Partners". School Board, United Way and JWB shall be referred to collectively as the "Funders".

WHEREAS, a community-based reading initiative is established with myON to provide the children (birth -6th grade) of Pinellas County with myON, a comprehensive personalized reading environment to enable children and students to access interactive, engaging digital books at home, school, public libraries, community centers or any location with access to the internet.

WHEREAS, the School Board, United Way, and JWB desire to provide over 5,600 online books to ALL children of Pinellas County, Florida.

NOW, THEREFORE, in consideration of the mutual terms, covenants and conditions set forth herein, Renaissance, the School Board, United Way, and JWB agree to as follows:

1. PAYMENT:
    a) JWB shall make a one-time payment to Renaissance in the amount of $163,800 by November 30, 2026. This payment is contingent upon JWB Board approving this expenditure in its FY 2027 Budget which is anticipated to occur during September 2026. Should the JWB Board not approve this expenditure in its FY 2027 Budget JWB will have no obligation to make the payment to Renaissance and will be released from all responsibilities and obligations contained in this Agreement and the Terms of Service and License Agreement between JWB and Renaissance Learning Inc, dated September 12, 2023.
    b) United Way shall make two equal payments of $25,000 each to the School Board for a total of $50,000. The first payment shall be made on or before October 31, 2026 and the second payment shall be made on or before March 31, 2027.
    c) The School Board shall make two payments to Renaissance for a total of $382,200. The first payment shall be made on or before November 30, 2026 in the amount of $357,200. The second payment shall be made on or before April 30, 2027.
2. FUNDERS' RESPONSIBILITIES:
    a) Shall make payment as described above in PAYMENT.
    b) Shall collaborate to market the myON access within Pinellas County.
3. RENAISSANCE RESPONSIBILITIES:

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a) Provide a Program Manager for Pinellas County. This Program Manager assists with access for all users in Pinellas County, run all required reports, and be responsible for all administration functions for the myON Reader access.

b) Renaissance's staff (including employees, independent contractors and staff of subcontractors) and volunteers who may have access to youth participants supported through Funders' funding are required to undergo and pass a national Level 2 background check that complies with the standards set forth in F.S.435. Those individuals must have no disqualifying offenses listed in Florida Statute 435.04 for which they have not received an exemption in accordance with Florida law. All staff and volunteers must continue to qualify to pass a Level 2 screening at all times and must notify their employer if at any time they no longer qualify to pass a Level 2 screening. Proof of Level 2 background clearance, including current executed affidavits/attestations of good moral character, must be maintained at all times in the appropriate files and the screening repeated every 5 years or more often in accordance with law or as requested by Funders. This requirement applies to employees regardless of the funder supporting the position and all volunteers and subcontractors who may have access to youth. Volunteers and subcontractors who assists on an intermittent basis for less than 10 hours per month does not have to be screened if a person who meets the screening requirement of this section is always present and has the volunteer or subcontractor within his or her line of sight. The Contractor's policy and practice for background screening must provide for adequate protection and must comply with all applicable laws and implementing regulations including, but not limited to F.S. 435. The Florida Department of Children and Families provides an exemption process under this statute. Funder does not provide an exemption or waiver process.

   Should Contractor not be statutorily authorized to receive a national Level 2 background check in accordance with F.S. 435, the Contractor must still comply with the standards set forth in F.S. 435 through VECHS background screening. Only in the event the Contractor does not qualify to receive a national Level 2 background check in accordance with F.S. 435 and is not eligible to participate in VECHS, then the Contractor must engage a third party vendor to conduct a national background check and must comply with the standards as set forth in F.S. 435.

   Contractors using VECHS, or any other third party vendor which does not allow the release of background screening results to Funder, must sign and provide to Funder an affidavit which ensures compliance with the entirety of this section.

c) Provide and maintain the Pinellas Website portal, https://pinellas.renaissance.com/hello-pinellas/. Provide a marketing team to reasonably handle requests related to editing and creating materials and/or content on the Pinellas website.

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d) Provide a marketing team that is responsible for marketing and maintaining updates on the Pinellas website
e) Provide licenses as set forth in the Quote for all children in Pinellas County (birth-8th grade)
f) Reports:
    1) Monthly Reports: Renaissance will provide monthly reports regarding usage. Data reports shall include, but not be limited to, utilization data regarding books accessed and minutes read for all active users (users that have logged in at least one time during the reporting period). The report shall be provided to JWB via JWB's myON SharePoint Collaborative site by the 15th of the month following the reporting period. Partners will discuss the feasibility of any additional or more detailed monthly reports if needed.
    2) Quarterly Data: Renaissance will provide quarterly data to JWB regarding usage/data through the myON software including, but not limited to, time read per month per user with the ability to filter by school site/community site and grade-level. The data shall be provided in an excel format to JWB via the myON SharePoint Collaborative site by the 15th of the month following the academic quarter. Partners will discuss the feasibility of any additional or more detailed data to include in quarterly data if needed.
    3) Quarterly Reports: Renaissance will provide quarterly reports regarding comparison data regarding books accessed and minutes read for all active users and report out findings to Partners during the myON Quarterly Meetings. Partners will discuss the feasibility of any additional or more detailed quarterly reports if needed.
    4) Other Reports: Renaissance to provide additional reports regarding usage/data through the myON software, which has the ability to be accessed and filtered by school, age group, etc. as requested by the Funders.

4. PARTNERS' RESPONSIBILITIES :
    a) myON access for PCSB and its Authorized Users is subject to the same conditions, requirements and outages that are outlined in the Terms of Service and License Agreement between PCSB and Renaissance, dated October 22, 2019.
    b) myON access for JWB and its Authorized Users is subject to the Terms of Service and License Agreement between JWB and Renaissance Learning Inc, dated September 12, 2023.
5. LIABILITY:

Renaissance and United Way agree for themselves, their successors and/or assigns, to indemnify and hold JWB, School Board , their officers, agents, and employees, harmless from and against any and all suits, claims, demands, actions, causes of action, judgments, liabilities, losses, damages, attorney's fees, court costs or expenses of any kind arising out of or relating

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to the negligence of the parties, their officers, agents and employees, in connection with the performance of this Agreement. JWB and School Board agree to be fully responsible for their own acts of negligence, or their respective agents' acts of negligence when action within the scope of their employment and agree to be liable for any damages resulting from said negligence subject to monetary limitations and defenses provided by Section 768.28, Florida Statues. Nothing herein is intended to serve as a waiver of sovereign immunity by JWB or School Board. Nothing herein shall be construed as consent by JWB or School Board to be sued by third parties for any matter arising out of or relating to this Agreement.

6. CONFIDENTIALITY:

Renaissance agrees that subject to the requirements of Chapter 119, Florida Statues, all data collected in the evaluation of instructional personnel and the resulting analysis of that data will be kept confidential and all electronic analysis of data will be performed on secure, password protected computers. Renaissance shall, subject to the requirements of Chapter 119, Florida Statues, maintain confidentiality and safeguard the analysis of any data gathered as a result of this Agreement, and will not, without prior consent of the Board, disclose any findings or analysis derived from non-public information to anyone not a party to this Agreement. Upon termination of this Agreement, Contractor shall, at the election of the Board, either destroy or return to the Board all such information in its possession, if any, and confirm the same in writing to the Board.

Pursuant to the terms of this Agreement, Contractor is receiving from the School Board personally identifiable student information, the confidentiality of which is protected under the Family Educational Rights and Privacy Act as well as under Sections 1002.22 and 1002.221, Florida Statues. Contractor acknowledges and agrees that, in accordance with these laws, it may use such information only for the purposes for which the disclosure was made and not redisclose the information to any party without the prior written consent of the Board. Contractor shall not allow anyone to obtain access to personally identifiable information from education records except in strict accordance with the requirements, if any, established by the School Board in writing. Upon termination of the Agreement, Contractor shall, at the election of the School Board, either destroy or return to the School Board all such information in its possession, if any, and confirm the same in writing to the School Board.

Notwithstanding any provision to the contrary contained in the separate agreement between Contractor and the School Board, Contractor and its officers, employees, agents, representatives contractors and subcontractors shall indemnify and hold the School Board and its officers and employees harmless for any violation of these confidentiality covenants, including, but not limited to, defending the School Board and its officers and employees against any complaint, administrative or judicial proceeding, payment of any penalty imposed upon the School Board, or payments of any and all costs, damages, judgments or losses incurred by or imposed upon the School Board arising out of the breach of this covenant by Contractor or an officer, employee, agent, representative, contractor or subcontractor of Contractor to the extent and only to the extent that Contractor shall either intentionally or

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negligently violate the provisions of this covenant or applicable law. This provision shall survive the termination of or completion of all performance or obligations under this Agreement and shall be fully binding upon the Contractor until such time as any proceeding brought on account of these covenants is barred under any applicable stature of limitations.

7. APPLICABLE LAW; VENUE;
This Agreement and the rights and obligations of the parties shall be governed by and construed according to the laws of the State of Florida. Venue for purposes of any action brought to enforce or construe this Agreement shall lie in Pinellas County, Florida.

8. PUBLIC RECORDS:
Section 119.0701, Florida Statues, requires that Renaissance comply with Florida's public records laws with respect to services performed on behalf of the School Board and JWB. Specifically, the statute requires that Renaissance:
   a. Keep and maintain public records required by the School Board and/or JWB to perform the service.
   b. Upon request from the School Board's or JWB's custodian of public records, provide the School Board and/or JWB with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119 of the Florida Statues or as otherwise provided by law.
   c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of the agreement if Renaissance does not transfer the record to the School Board and/or JWB.
   d. Upon the completion of the Agreement, transfer, at no cost, to the School Board and/or JWB all public records in the possession of Renaissance or keep and maintain public records required by the School Board and/or JWB to perform the service. If Renaissance transfers all public records to the School Board and/or JWB upon completion of the Agreement, Renaissance shall destroy and duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If Renaissance keeps and maintains public records upon completion of the contract, Renaissance shall meet all applicable requirement for retaining public records. All records stored electronically must be provided to the School Board and/or JWB upon request from the School Board's or JWB's custodian of public records, in a format that is compatible with the information technology systems of the School Board and/or JWB.
   e. A request to inspect or copy public records relating to this Agreement must be made directly to the School Board and/or JWB. If the School Board and/or JWB does not possess the requested records, the public agency shall immediately notify Renaissance of the request, and Renaissance must provide the records to the School Board and/or JWB or allow the records to be inspected or copied within a reasonable time.
   f. The failure of Renaissance to comply with these provisions, if applicable, shall constitute a default and material breach of this Agreement, which may result in

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immediate termination, with no penalty to the School Board and/or JWB and may also result in penalties under Section 119.10, Florida Statutes.

g. **IF RENAISSANCE HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUES TO RENAISSANCE DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS, BY PHONE AT 727-793-2701, x 2021, 2929 COUNTY ROAD 193, CLEARWATER, FL 33759, OR VIA EMAIL AT CENTRALRECORDS@PCSB.ORG.**

h. **IF RENAISSANCE HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO RENAISSANCE'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT JWB, BY PHONE AT 727-453-5600, BY EMAIL AT PUBLICRECORDS@JWBPINELLAS.ORG, OR BY MAIL AT 14155 58TH STREET NORTH, #100; CLEARWATER, FL 33760.**

WITNESSETH:

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IN WITNESS WHEREOF, this Agreement has been duly executed and delivered by the duly authorized officers of Renaissance, The School Board of Pinellas County, United Way, and Juvenile Welfare Board of Pinellas County.

JUVENILE WELFARE BOARD OF PINELLAS COUNTY:

Karen Boggess
Authorized Representative Signature

Karen Boggess, Interim Chief Executive Officer
Authorized Representative Name and Title

10/2/2026 | 9:33 AM EDT
Date:

RENAISSANCE LEARNING, INC.

Ted Wolf
Authorized Representative Signature

Ted Wolf, Vice President – Global Controller
Authorized Representative Name and Title

9/30/2026 | 2:41 PM PDT
Date:

THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA

Authorized Representative Signature

Authorized Representative Name and Title

Date:

UNITED WAY SUNCOAST, INC.

Bronwyn Beightol
Authorized Representative Signature

Bronwyn Beightol, Chief Impact Officer
Authorized Representative Name and Title

10/1/2026 | 4:28 PM EDT
Date:

Approved As To Form:

School Board Attorneys Office

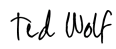
Certificate Of Completion

Envelope Id: BB063A48-32D4-807A-817A-B6D07A95F46D
Status: Completed
Subject: Complete with Docusign: MOU signed by legal.pdf
Source Envelope:
Document Pages: 7
Signatures: 3
Certificate Pages: 5
Initials: 0
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-05:00) Eastern Time (US & Canada)

Envelope Originator:
Lorrayne Hayes
14155 58th Street North
Clearwater, FL 33760
lhayes@jwbpinellas.org
IP Address: 136.174.187.5

Record Tracking

Status: Original
9/30/2026 3:19:14 PM
Holder: Lorrayne Hayes
lhayes@jwbpinellas.org
Location: DocuSign

Signer Events	Signature	Timestamp
Ted Wolf ted.wolf@renaissance.com Chief Financial Officer 2911 Peach Street Wisconsin Rapids, WI 54494 Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 208.127.106.254	Sent: 9/30/2026 3:21:22 PM Viewed: 9/30/2026 4:41:44 PM Signed: 9/30/2026 5:41:07 PM
Electronic Record and Signature Disclosure: Accepted: 9/30/2026 4:41:44 PM ID: b3ca2c6f-53ae-4dc2-a138-73b75f51174e		
Bronwyn Beightol bbeightol@uwsuncoast.org Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 2a04:4e41:3be2:4700::15e2:4700 Signed using mobile	Sent: 9/30/2026 5:41:08 PM Resent: 10/1/2026 3:02:53 PM Viewed: 10/1/2026 4:28:01 PM Signed: 10/1/2026 4:28:15 PM
Electronic Record and Signature Disclosure: Accepted: 10/1/2026 4:28:01 PM ID: bc3f7cf8-7e3c-409f-b871-e44483c6fdc5		
Karen Boggess kboggess@jwbpinellas.org Interim Chief Executive Officer Juvenile Welfare Board of Pinellas County Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 136.174.187.5	Sent: 10/1/2026 4:28:17 PM Viewed: 10/2/2026 9:33:06 AM Signed: 10/2/2026 9:33:27 AM
Electronic Record and Signature Disclosure: Not Offered via Docusign		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	9/30/2026 3:21:22 PM
Certified Delivered	Security Checked	10/2/2026 9:33:06 AM
Signing Complete	Security Checked	10/2/2026 9:33:27 AM
Completed	Security Checked	10/2/2026 9:33:27 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, Juvenile Welfare Board (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

Getting paper copies

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a $0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact Juvenile Welfare Board:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:
To contact us by phone call: 727-453-5600
To contact us by email send messages to: sphillips@jwbpinellas.org
To contact us by paper mail, please send correspondence to:
Juvenile Welfare Board
14155 58th Street North
Clearwater, FL 33760

To advise Juvenile Welfare Board of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at sphillips@jwbpinellas.org and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

To request paper copies from Juvenile Welfare Board

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to sphillips@jwbpinellas.org and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with Juvenile Welfare Board

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;

ii. send us an email to sphillips@jwbpinellas.org and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: https://support.docusign.com/guides/signer-guide-signing-system-requirements.

Acknowledging your access and consent to receive and sign documents electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

By selecting the check-box next to 'I agree to use electronic records and signatures', you confirm that:

- You can access and read this Electronic Record and Signature Disclosure; and
- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify Juvenile Welfare Board as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by Juvenile Welfare Board during the course of your relationship with Juvenile Welfare Board.

Renaissance
2911 Peach Street, Wisconsin Rapids, WI 54494-1905
PO Box 8036, Wisconsin Rapids, WI 54495
Phone: (800) 338-4204 | Fax: (877) 280-7642
Federal I.D. 39-1559474
www.renaissance.com

Quote
Q-437844 v3

Pinellas County School District - 69627

Primary Contact
David Cole
Email - thecoles@flrep.com
14155 58th Street N
Clearwater, FL 33760

Billing Account
Pinellas County School District - 69627
Email - accountpayable@pcsb.org
PO Box 2942
Largo, FL 33779-2942

Quote Summary	
School Count: 87	
Renaissance Products & Services Total	$605,799.65
Applied Discounts	($223,599.08)
Estimated Sales Tax	$0.00
Shipping Cost	$0.00
Grand Total	**USD $382,200.57**

This quote includes: myON and myON Content.

By signing below, Customer:

- Acknowledges that the Person signing this Quote is authorized to do so on behalf of Customer.
- Agrees Customer's access to and use of the Products and Services referenced in the Quote (and any other quote issued to Customer during the Subscription Period) are subject to compliance with the Renaissance Terms of Service and License located at https://doc.renlearn.com/KMNet/R62416.pdf, incorporated herein by reference.
- Acknowledges and agrees that the applicable Data Protection Addendum and Privacy Notices located at https://docs.renaissance.com/R62068 are incorporated into this Agreement. Additional information about Renaissance's privacy and security is available at https://www.renaissance.com/privacy/.

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an Invoice for this Quote promptly after the date the Order is processed at Renaissance. If Customer requires a purchase order, Customer agrees to provide the purchase order to Renaissance as an attachment to this signed quote. Customer agrees to pay the invoice within 30 days after the Invoice Date.

Customer indicates that no Purchase Order is required, and that Billing Account information is correct.

Renaissance Learning, Inc.	Pinellas County School District
Ted Wolf	By:
Name: Ted Wolf	Name:
Title: Chief Financial Officer	Title:
Date: 23-Apr-2026	Date:

Please e-sign OR print, sign, and return this Quote to your Account Representative Leandro Beer at leandro.beer@renaissance.com. For any changes or additional information, please reach out by email or phone at (786) 609-1674. Thank you.

Renaissance
2911 Peach Street, Wisconsin Rapids, WI 54494-1905
PO Box 8036, Wisconsin Rapids, WI 54495
Phone: (800) 338-4204 | Fax: (877) 280-7642
Federal I.D. 39-1559474
www.renaissance.com

Quote
Q-437844 v3

Renaissance's signature. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ('TPT'). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply. Starting July 1, 2021 New Mexico requires sellers to collect tax on the state and local rate. This varies depending on the city and county.

Students can become their most amazing selves – only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom – transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

Renaissance
2911 Peach Street, Wisconsin Rapids, WI 54494-1905
PO Box 8036, Wisconsin Rapids, WI 54495
Phone: (800) 338-4204 | Fax: (877) 280-7642
Federal I.D. 39-1559474
www.renaissance.com

Quote
Q-437844 v3

Quote Details

Bundle

Products & Services	Quantity	Unit Price	Discount	Total
Quote Year 1: 01-Oct-2026 - 30-Sep-2027				
myON Building Subscription	79	$7,668.35	($223,599.08)	$382,200.57
		Quote Year 1 Subtotal	($223,599.08)	$382,200.57
		Bundle Total	($223,599.08)	$382,200.57

myON Publisher

Products & Services	Quantity	Unit Price	Discount	Total
Quote Year 1: 01-Oct-2026 - 30-Sep-2027				
myON Classics - Spanish	79	$0.00	$0.00	$0.00
myON Classics for MS	79	$0.00	$0.00	$0.00
		Quote Year 1 Subtotal	$0.00	$0.00
		myON Publisher Total	$0.00	$0.00

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PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No: 25-208-146 ***Title:*** K12 Insight Let's Talk Platform

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 8/28/26 thru 8/27/30 ☐ N/A - One Time Purchase

Contract Value: $ 1,000,000.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
unlimited	6-months	5 - year	

Rationale/Reason

This original bid was board-approved on October 14, 2025, for a one-year term at $200,000. This is to request an increase in the contract for $800,000 to complete the five-year term. This online platform provides the district to increase engagement and communication.

Bidders Solicited: ___ **Bids Received:** ___ **Late Bids**: ___ **Rejected Bids**: ___ ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Districtwide
Title: Manager, Purchasing Department

Requested By: Mistine Dawe ***Buyer:*** Jessica Tokasz
Title: Director, Strategic Partnerships, Family and Community Relations ; Buyer II

Contractor Name: K12 Insight LLC
Address: 2291 Wood Oak Drive #300
Herndon, VA 20171
Phone: 703-542-9600
Email: adean@k12insight.com
Vendor ID: V-37560

(See Attached Tabulation)



K12 Insight Sales Order Form for Pinellas County Schools

K12 Insight, LLC
2291 Wood Oak Drive Suite 300 | Herndon, Virginia | 20171
k12insight.com

Client Information

Name	Pinellas County Schools
Address	301 4th St SW
City | State | Zip	Largo | Florida | 33770
Date Provided	08-22-2025

Dates and Terms of Initial Contract

Term	Start Date	End Date	Total
Term 1	08-28-2025	08-27-2026	$200,000.00
Term 2	08-28-2026	08-27-2027	$200,000.00
Term 3	08-28-2027	08-27-2028	$200,000.00
Term 4	08-28-2028	08-27-2029	$200,000.00
Term 5	08-28-2029	08-27-2030	$200,000.00

The pricing and terms of this proposal are valid for 30 days from the proposal date.

☐ **OMNIA Partners Contract:** Check this box to confirm that this Sales Order Form is subject to the terms of the OMNIA Partners contract.

☐ **Auto-Renewal Opt-Out:** Check this box to opt out of automatic renewal after the last Term listed above. By default, subscriptions under this Sales Order Form will automatically renew for one-year periods in accordance with the Order Terms under this Sales Order Form.

Approved As To Form:

School Board Attorneys Office
9/23/2026

Products and Services - Term 1

QTY	Service	Start Date	Expire Date	Total
1	**Subscription to Let's Talk Platform** Includes: district-wide software access, SSO & SIS Integrations, and the Let's Talk Assistant (Chatbot)	8/28/2025	8/27/2026	$200,000.00
1	**Let's Talk Call Center** Includes basic telephony features plus advanced IVR routing and call center management. (A $46,000 value included at no charge)	8/28/2025	8/27/2026	$0.00
			Term 1 Total	**$200,000.00**

Products and Services - Term 2

QTY	Service	Start Date	Expire Date	Total
1	**Subscription to Let's Talk Platform** Includes: district-wide software access, SSO & SIS Integrations, and the Let's Talk Assistant (Chatbot)	8/28/2026	8/27/2027	$200,000.00
1	**Let's Talk Call Center** Includes basic telephony features plus advanced IVR routing and call center management. (A $46,000 value included at no charge)	8/28/2026	8/27/2027	$0.00
			Term 2 Total	**$200,000.00**

Products and Services - Term 3

QTY	Service	Start Date	Expire Date	Total
1	**Subscription to Let's Talk Platform** Includes: district-wide software access, SSO & SIS Integrations, and the Let's Talk Assistant (Chatbot)	8/28/2027	8/27/2028	$200,000.00
1	**Let's Talk Call Center** Includes basic telephony features plus advanced IVR routing and call center management. (A $46,000 value included at no charge)	8/28/2027	8/27/2028	$0.00
			Term 3 Total	**$200,000.00**

Products and Services - Term 4

QTY	Service	Start Date	Expire Date	Total
1	**Subscription to Let's Talk Platform** Includes: district-wide software access, SSO & SIS Integrations, and the Let's Talk Assistant (Chatbot)	8/28/2028	8/27/2029	$200,000.00
1	**Let's Talk Call Center** Includes basic telephony features plus advanced IVR routing and call center management. (A $46,000 value included at no charge)	8/28/2028	8/27/2029	$0.00
			Term 4 Total	**$200,000.00**

Products and Services - Term 5

QTY	Service	Start Date	Expire Date	Total
1	**Subscription to Let's Talk Platform** Includes: district-wide software access, SSO & SIS Integrations, and the Let's Talk Assistant (Chatbot)	8/28/2029	8/27/2030	$200,000.00
1	**Let's Talk Call Center** Includes basic telephony features plus advanced IVR routing and call center management. (A $46,000 value included at no charge)	8/28/2029	8/27/2030	$0.00
			Term 5 Total	**$200,000.00**

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No:	26-946-090	***Title:***	High School Graduation Ceremonies, Ruth Eckerd Hall & Bay Care Sound

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: N/A ☒ N/A - One Time Purchase

Contract Value: $69,156.80

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☒ None
	6-months	1 - year	

Rationale/Reason:
This agreement provides the venues for district high school graduations held at Ruth Eckerd Hall on May 24, 2027, and BayCare Sound on May 20, 2027.

Bidders Solicited: 0 **Bids Received:** 0 **Late Bids**: 0 **Rejected Bids**: 0 ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** District High Schools
Title: Manager, Purchasing Department

Requested By: Michael Hernandez ***Buyer:*** Charlene Robinson, NIGP-PPA
Title: Executive Director, High School Education ***Title:*** Buyer I

Contractor Name: Ruth Eckerd Hall
Address: 1111 McMullen Booth Rd.
Clearwater, Florida 33759
Phone: 727-791-7400
Vendor ID: 000024014

(See Attached Tabulation)

Docusign Envelope ID: 752BF73D-73B1-86A0-8234-BC2C05AFEA20

THE RUTH ECKERD HALL EXPERIENCE

License Agreement

This Agreement is made between Ruth Eckerd Hall, Inc. ("REH") and the licensee identified on the signature page to this Agreement (the "Licensee") as of the date that the last party signs this Agreement (the "Effective Date"). REH is the owner of the Ruth Eckerd Hall facilities located at 1111 McMullen Booth Road, Clearwater, Florida 33759 (the "Property"). Licensee wishes to use certain facilities on the Property as more fully described below, and REH wishes to permit such use on the terms and conditions in this Agreement. The parties agree as follows:

SUMMARY OF INFORMATION

LICENSEE CONTACT INFORMATION:	
LICENSEE:	Pinellas County School Board
LICENSEE CONTACT:	Michael Hernandez
LICENSEE ADDRESS:	301 4th St SW, Largo, Florida 33770
LICENSEE EMAIL:	hernandezmic@pcsb.org
LICENSEE PHONE:	

REH CONTACT INFORMATION:	
REH CONTACT:	Anne-Marie Caltagirone- Operations Coordinator
REH ADDRESS:	1111 McMullen Booth Rd, Clearwater, FL 33759
REH EMAIL:	acaltagirone@rutheckerdhall.net
REH PHONE:	(727) 791-7400 (Anne-Marie Direct: 727-712-2784)

EVENT SUMMARY:	
EVENT NAME:	PCS Graduations
EVENT TYPE/DESCRIPTION:	Graduation Ceremonies for Dunedin High School and Richard O. Jacobson Technical High School.
EVENT SPACE/FACILITY NAME:	Ruth Eckerd Hall
EVENT DATE(S):	May 24, 2027
INCLUSIVE TIMES OF USE:	REH Full Venue - 5/24/2027 (All Day)
LICENSE FEE:	See Estimated Expenses attached
ADVANCE PAYMENT:	N/A

1. **Facility Use:** The facilities Licensee desires to use (the "Licensed Area"), the Event Name, Type and Description (the "Purposes"), and the dates and times of such use are set forth above. REH hereby grants to the Licensee a non-exclusive, temporary license to use the Licensed Area (the "License") during the times described above for the Purposes and for no other purposes or business and at no other times without the prior written consent of REH, as well as a non-exclusive right to attain ingress and egress to and upon the Licensed Area as necessary for the Purposes. REH may also grant the Licensee the non-exclusive right to use certain other areas in and about the Property which are used in common with others, including but not limited to lobbies, stairways, restrooms, delivery areas and parking areas ("Common Areas") as may be necessary or convenient for the Purposes. The grant of the right to use the Common Areas and the nature and extent of that right will be determined by REH in its sole discretion and is subject to change. The License shall not, under any circumstances, be coupled with an interest in the Licensed Area or any other part of the Property.

2. **Condition of Licensed Area:** Licensee accepts the Licensed Area and the Property on an "as is" basis, and REH makes no warranty or guarantee as to the suitability of the Licensed Area for the Purposes.

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3. **Fees and Expenses:**

   a. **Fees.** The fee for the grant of the License shall be in the amount set forth above (the "License Fee"). REH may charge additional fees for additional services requested or provided to Licensee ("Additional Fees"). Additional Fees shall be set forth in Schedule B (attached).

   b. **Expenses.** Licensee shall also pay for all expenses related to the Purposes. Schedule A (attached) describes the estimated expenses that REH expects it will encounter on behalf of Licensee in preparation for Licensee's use (the "Expense Estimate").

   c. **Taxes.** The Licensee shall pay any sales tax applicable to ticket sales, the License Fee, and service fees. If Licensee is exempt from such sales taxes, Licensee will provide REH a copy of its exemption certificate upon execution of this Agreement.

   d. **Advance Payment.** REH may require advance payment of expenses in the amount set forth above ("Advance Payment"), which Advance Payment shall be made upon signing this Agreement. If no amount set forth above, no Advance Payment is required.

   e. **Final Payment.** Licensee shall pay to REH the License Fee, any Additional Fees, and any unpaid expenses, by check or credit card within fifteen (15) days following the final Event Date (such payment, the "Final Payment"). If payments are not made by this time a 1.5% interest rate per month will automatically be added to the Licensee's bill. Additionally, no future dates will be held until final payment has been made.

   f. **Reimbursement of Expenses.** If Advance Payment is required and the amount of the Advance Payment exceeds the actual expenses, then any unused portion will be returned to Licensee within a reasonable time following REH's receipt of the Final Payment

4. **Licensee's Use of the Licensed Area.**

   a. **Rules.** Licensee agrees to observe and abide by, and cause its employees, agents, licensees, and invitees to abide by any reasonable rules, regulations or requests regarding its use of the Licensed Area as may be communicated to Licensee by REH from time to time. A current copy of the usage policy, which includes the rules and regulations governing the use of Ruth Eckerd Hall, Inc. performing arts center and theater, plus related attachments, are attached as Schedule C. The Usage Policy and any rules and regulations are subject to change upon notice to the Licensee.

   b. **Equipment.** Except as otherwise agreed by the parties, Licensee shall be solely responsible to provide any and all equipment needed for its Purposes. The Licensed Area includes certain items of equipment available for Licensee's use, including but not limited to rigging, electrical, audio/visual, lighting, staging, chairs, and other miscellaneous equipment. Licensee may use such items of REH's personal property for the Purposes, as may be agreed by the parties, as well as REH's Internet service and other utilities; provided, however, that Licensee expressly agrees that its use of REH's Internet service, utilities, and personal property and equipment shall be at Licensee's own risk. Licensee further agrees that it will use such items and services only as intended and only for the Purposes. Licensee shall not move or remove any items of REH's personal property from the Licensed Area.

   c. **Content and Execution of Purposes.** Licensee shall provide and shall be solely responsible for its own content and the execution of the Purposes. Licensee shall also provide its own personnel to operate the equipment described above and to carry out the Purposes. REH may provide support personnel to assist in the use of such equipment, but such support shall only be for troubleshooting purposes. For clarity, support personnel provided by REH will not provide any content or production assistance. To the extent that support personnel provide any such assistance, Licensee accepts such assistance at its own risk.

   d. **Clean Up; No Storage.** Following each use of the Licensed Area, Licensee shall broom clean the Licensed Area and remove any and all items of Licensee's personal property from the Licensed Area. For clarity, Licensee agrees

and understands that it may not store any items of personal property in or about the Licensed Area.

5. **Maintenance; Modifications:** Licensee agrees to maintain the Licensed Area in a reasonably clean condition, and shall remove any and all equipment, refuse, and any other materials brought onto the Property by the Licensee immediately following each use of the Licensed Area, unless otherwise agreed in writing by REH. Licensee shall not make any modifications to the Licensed Area, and shall make no capital expenditures whatsoever for the Licensed Area, without the prior written consent of REH, in its sole discretion. Licensee further agrees to promptly notify REH of any damage to the Licensed Area or other portions of the Property resulting from or otherwise arising out of Licensee's exercise of the License. In the event of any such damage or any failure of Licensee to maintain the Licensed Area, Licensee shall, promptly upon request by REH, reimburse REH for the costs of any repairs or maintenance.

6. **Union Agreements:** Lessee agrees to abide by any agreements or contracts currently in force between REH and any labor unions.

7. **Disclaimer:** REH makes no warranties, guarantees or representations regarding any Internet service, utilities, equipment and other personal property that Licensee may use during the Term or that such items or services will be fit for the Purposes or any of Licensee's purposes. Licensee shall not hold REH liable in any way for any loss, cost, or damage, including consequential damages which might occur arising out of the use of the Licensed Area or the use of any utility or Internet services or any items of REH's personal property, including but not limited to any technical difficulties that may arise or any assistance provided by any of REH's support personnel.

8. **Term:** The term of this Agreement shall commence on the Effective Date and shall terminate at the earlier of (a) the conclusion of the final event on the Final Event Date or (b) its earlier revocation (the "Term"). The License may be used on the dates and for the times set forth for the Event set forth above during the Term, unless earlier revoked by the Licensee in its sole discretion.

9. **Termination; Effect of Termination:** REH may revoke the License and terminate this Agreement at any time for any reason. Licensee understands and acknowledges that REH may terminate this Agreement immediately and without notice if Licensee fails to perform any of its obligations under this Agreement, appears to REH to be financially insecure, or violates any laws or rules governing the use of the Property. Upon any termination for cause, Licensee shall forfeit any deposit made to REH and pay the proportional amount of the License Fee to REH upon demand. Upon termination for any reason, including expiration of this Agreement, Licensee agrees to peaceably vacate, yield, and deliver the Licensed Area immediately on the date of cessation of the License granted under this Agreement, whether due to expiration of the Term or revocation of the License or otherwise. Prior to vacating the Licensed Area, Licensee shall (i) repair any and all damage to the Licensed Area caused by Licensee, its employees, licensees, or invitees during the Term, normal wear and tear excepted, and (ii) remove, at its sole cost, all equipment, accessories, and other items of personal property owned by Licensee. To the extent that any items of personal property belonging to Licensee remains on the Licensed Area at the end of the twenty-four (24) hour period following the cessation of the License, Licensee hereby agrees that REH may, at Licensee's sole cost and expense, engage a third-party moving and/or storage company to remove and store such items of personal property on behalf of Licensee. Licensee further agrees to indemnify and hold harmless REH, its directors, officers, and employees, from and against any loss, liability, expense, claim, suit, or damages arising as a result of REH's removal and storage of such personal property.

10. **Pre-Term Cancellation Policy:**

    a. **Cancellation by Licensee.** Should Licensee desire to cancel this Agreement, notification must be given in writing to REH at least 90 days prior to the date of the first scheduled event. If Licensee terminates within such period, REH may require payment of the contract License Fee and may retain the full deposit made by Licensee as liquidated damages. If REH requires payment of the License Fee, the Licensee shall make such payment within five (5) business days of cancellation.

    b. **Cancellation by REH.** Should REH desire to cancel this agreement or be unable to perform under this Agreement, REH will notify Licensee in writing at least thirty (30) days prior to the date of scheduled use. REH shall return the

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unused portion of any License Fee and/or deposit paid by Licensee within five (5) business days of such cancellation.

11. **REH's Use of Licensed Area:** REH retains the right to enter and use the Licensed Area in any manner and at any time not inconsistent with the License granted in this Agreement. Licensee agrees that, unless otherwise agreed in writing between the parties, REH will provide no assistance to Licensee in the exercise of the License granted in this Agreement.

12. **Indemnity:** Subject to the limitations contained in Florida Law, Licensee expressly agrees to indemnify, defend, and hold harmless REH, its directors, officers, and employees from and against any loss, liability, expense, claims, costs, suits, or damages, including attorneys' fees, arising out of Licensee's use of the Licensed Area for the Purposes or otherwise arising out of Licensee's use of the Property in any way. Licensee shall be responsible for any damage to the Property resulting from its use thereof and assumes all risk of damage to any property of Licensee while on the Property.

13. **Insurance:** Licensee shall obtain and maintain from the first Event Date through the end of the Term, at Licensee's sole cost and expense, insurance coverage appropriate for the Event with liability limits of not less than One Million Dollars ($1,000,000.00) per person for any one occurrence and One Million Dollars ($1,000,000.00) in the aggregate per occurrence for personal injury, bodily injury and death, and of not less than Five Hundred Thousand Dollars ($500,000.00) for property damage per occurrence, and fire and extended coverage insurance, including vandalism and malicious mischief coverage, in an amount equal to the full replacement value of all fixtures, furniture, and improvements located in or about the Licensed Area. If alcohol is to be served, the policy shall also include host liquor liability coverage. Licensee shall cause REH to be named as an additional insured on any required insurance policies and will deliver proof of insurance upon the earlier of fifteen (15) days prior to the first Event Date. In addition, Licensee shall maintain any worker's compensation or employer's liability insurance as may be required by law. In lieu of such insurance, Licensee may maintain a program of self-insurance as a public agency.

14. **Performance Bond:** REH reserves the right to require the Licensee to post a performance bond in the amount set forth below prior to the date of the event either by Cashier's Check to Ruth Eckerd Hall, Inc., or by a duly accredited bonding company. If REH has elected to require a performance bond, such requirement will be on Schedule B.

15. **Compliance with Laws:** Licensee shall comply, and shall ensure that Licensee's staff complies, with all local, state and federal laws, regulations, ordinances, and orders governing Licensee, the Property, the Licensed Area, the Purposes, or any use of the Licensed Area or the Property by Licensee.

16. **Default:** If Licensee fails to abide by its obligations under this Agreement, REH may immediately terminate this Agreement and revoke the License, eject Licensee from the Licensed Area, and take such other action as permitted by applicable law.

17. **Assignment:** The parties agree that this Agreement is personal to the Licensee and shall not run with the Property, and that Licensee is prohibited from assigning any interest in this Agreement or the License. Any attempt to assign this Agreement will not be recognized by REH and will be considered void ab initio.

18. **Amendment:** Any amendment or modification of this Agreement must be in writing and executed by both parties.

19. **Waiver:** The waiver of any breach of any provision of this Agreement will not operate or be construed as a waiver of any subsequent breach of the same or other provision.

20. **Force Majeure:** Neither Party shall liable hereunder for any failure or delay in the performance of its obligations under this Agreement, except for the payment of money, if such failure or delay is on account of causes beyond its control, including labor disputes, civil commotion, war, fires, floods, inclement weather, governmental regulations or controls, casualty, government authority, strikes, or acts of God, in which event the non- performing Party shall be excused from its obligations for the period of the delay and for a reasonable time thereafter. Each Party shall use reasonable efforts to notify the other Party of the occurrence of such an event within three (3) business days of its occurrence. If performance is delayed over thirty (30) days, the Party not experiencing the delay may terminate this Agreement.

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21. **Relationship of the Parties.** The parties acknowledge and agree that this Agreement is intended to create only a licensor-licensee relationship between the parties, conferring upon Licensee merely the right to undertake the Purposes in the Licensed Area. This Agreement does not confer to Licensee any interest in the Property whatsoever. The parties agree that this Agreement shall not be construed as a lease, and that Licensee shall not be deemed a tenant of REH. Further, the parties agree that this Agreement shall not be construed to create a partnership, joint venture, agency, independent contractor, or employer-employee relationship.

22. **Jurisdiction, Venue and Prevailing Party Attorneys' Fees:** This Agreement will be governed by Florida law. In the event of any dispute regarding this Agreement, the exclusive venue for such dispute will be the appropriate court for Pinellas County, Florida. Licensee and REH expressly waive any right to a jury trial with respect to this Agreement and agree that all issues of fact and law will be determined by a judge, only. The prevailing party in any litigation will be entitled to recover from the non-prevailing party any attorneys' fees and costs associated with any dispute regarding this Agreement. This provision will survive the expiration or termination of this Agreement.

23. **Counterparts:** This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Counterparts may be delivered electronically or by facsimile with the same force and effect as an original signature.

24. **Entire Agreement:** This Agreement contains the entire understanding of the parties and takes the place of any prior oral or written agreements and representations between the parties regarding the subject matter of this Agreement.

[Signature Page Follows.]

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Agreed and Accepted:

LICENSEE:

Individual Licensee:

_____

_____

Print Name of Licensee

Entity Licensee:

School Board of Pinellas County Schools

By: _____

School Board Chairperson

Date: _____

Attest: _____

Kevin K. Hendrick, Superintendent

REH:

Ruth Eckerd Hall, Inc.

By: Brianna Roberts

Print Name: Brianna Roberts

Print Title: VP, Event Operations

Date: 10/9/24

Approved as to Form:

School Board Attorney's Office

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Schedule A

Expenses			
ITEM	**QUANTITY**	**TAX**	**TOTAL**
Stagehands	1 Per Event @ $3,200.00/Per Event	$0.00	$3200.00
Admin Fee	1 Per Event @ $300.00/Per Event	$0.00	$300.00
Ticketing Services	1 Per Event @ $600.00/Per Event	$0.00	$600.00
Facility Fee- REH	1 Per Person @ $7,038.00/Per Person	$0.00	$7038.00
Standard Cleaning Fee (REH)	1 Per Event @ $1,000.00/Per Event	$0.00	$1000.00
Chair Rental	1 Per Event @ $668.80/Per Event	$0.00	$668.80
Police	1 Per Event @ $625.00/Per Event	$0.00	$625.00
Security Staff	1 Per Event @ $4,050.00/Per Event	$0.00	$4050.00

SEE COMBINED ESTIMATE

Docusign Envelope ID: 752BF73D-73B1-86A0-8234-BC2C05AFEA20

Schedule B

Additional Fees; Requirements

1. Additional Fees. Please see schedule of additional fees attached.

2. Performance Bond.

   a. Performance Bond Required: ☐ yes ☒ no

   b. Amount of Performance Bond: $_____

   c. Other Terms of Performance Bond:

Docusign Envelope ID: 752BF73D-73B1-86A0-8234-BC2C05AFEA20

Schedule C

Usage Policy

Please see attached.

Docusign Envelope ID: 752BF73D-73B1-86A0-8234-BC2C05AFEA20

THE RUTH ECKERD HALL EXPERIENCE

BayCare SOUND

Venue Event License Agreement

This Agreement is made between Ruth Eckerd Hall, Inc. ("**REH**") and the licensee identified below (the "**Licensee**") as of the date that the last party signs this Agreement (the "**Effective Date**"). REH is the licensee of the City of Clearwater (the "**City**") for a 4,000-seat, covered, waterfront amphitheater with additional lawn seating area, a stage, backstage area, dressing rooms, restrooms, and vendor areas, all of which are located in the Coachman Park complex located at 255 Drew Street in downtown Clearwater, Florida, as depicted on Exhibit A (the "**Venue**"). Licensee wishes to use certain facilities at the Venue as more fully described below, and REH wishes to permit such use on the terms and conditions in this Agreement. The parties agree as follows:

SUMMARY OF INFORMATION

LICENSEE CONTACT INFORMATION:	
LICENSEE:	Pinellas County School Board
LICENSEE CONTACT:	Michael Hernandez
LICENSEE ADDRESS:	301 4th St SW, Largo, Florida 33770
LICENSEE EMAIL:	hernandezmic@pcsb.org
LICENSEE PHONE:	

REH CONTACT INFORMATION:	
REH CONTACT:	Carrie Schroeder- Operations Manager
REH ADDRESS:	1111 McMullen Booth Rd, Clearwater, FL 33759
REH EMAIL:	cschroeder@rutheckerdhall.net
REH PHONE:	(727) 791-7400 (Carrie Direct: 727-712-2722)

EVENT SUMMARY:	
EVENT NAME:	Pinellas County High School Graduation
EVENT TYPE/DESCRIPTION:	Countryside High School and Clearwater High School Grad Ceremonies
EVENT SPACE:	The BayCare Sound Full Venue - 255 Drew St. Clearwater, FL 33755
EVENT DATE(S):	May 20, 2027
INCLUSIVE TIMES OF USE:	The BayCare Sound Full Venue - 5/20/2027 (All Day)

Docusign Envelope ID: 752BF73D-73B1-86A0-8234-BC2C05AFEA20

1. **Facility Use.** The facilities Licensee desires to use ("Event Space"), the Event name, type and description (the "Purposes"), and the dates ("Event Date") and times ("Event Times") of such use are set forth above. REH hereby grants to the Licensee a non-exclusive, temporary license to use the Event Space (the "License") during the times described above for the Purposes and for no other purposes or business and at no other times without the prior written consent of REH. Included in this License is the right to use certain of the common areas in the Venue, supporting the Event Space, including but not limited to load-in and load-out areas, restrooms, kiosks, and vendor areas (the "Common Areas"). The grant of the right to use the Common Areas and the nature and extent of that right will be determined by REH in its sole discretion and is subject to change. The License shall not, under any circumstances, be coupled with an interest in the Event Space or any other part of the Venue. Licensee acknowledges and agrees to comply with capacity limits as set forth by the City of Clearwater.

2. **Condition of Event Space.** Licensee accepts the Event Space and the Venue on an "as-is" basis, and REH makes no warranty or guarantee as to the suitability of the Event Space for the Purposes. Licensee understands and acknowledges that REH has no obligation to make any changes or improvements to the Event Space. REH and the Licensee may agree to certain technical and other needs and requirements for the Event Space, which shall be mutually agreed upon to be paid by the Licensee.

3. **Fees and Expenses.**

   a. **Fees.** Licensee shall pay to REH the deposits and fees set forth in Exhibit A (attached), which may include certain fees defined in Exhibit B ("Estimated Expenses"), including but not limited to a License Fee, Date-Hold Fee, Security Deposit and other fees. REH shall have no obligations and Licensee shall have no rights under this Agreement until the Date-Hold Fee and Security Deposit are paid in full. If Licensee fails to pay any Fees by the applicable due date set forth in Exhibit A, REH may revoke the License granted hereby and retain the full amount of the Security Deposit and Date-Hold Fee.

   b. **Expenses.** Licensee shall also pay for all expenses related to the Purposes. Exhibit B (attached) describes the estimated expenses that REH expects it will encounter on behalf of Licensee in preparation for Licensee's use and in cleaning the Venue following Licensee's use (the "Expense Estimate").

   c. **Taxes.** The Licensee shall pay any applicable sales tax for goods and services received. REH will collect sales tax on tickets at point of purchase for remittance to the State of Florida. If Licensee is exempt from such sales taxes, Licensee will provide REH a copy of its exemption certificate upon execution of this Agreement.

   d. **Payment.** Licensee shall make any required payments no later than the date set forth in Exhibit A. Electronic Fund Transfer is the preferred method of payment. Licensee may also pay by cash, check or major credit card. Credit card payments are subject to a four percent (4%) processing fee. Any fees and expenses unpaid when due will bear interest at a one and one-half percent (1.5%) interest rate per month, automatically, until paid in full. Additionally, no future dates will be held until final payment has been made.

   e. **Reimbursement of Expenses.** If advance payment is required and the amount of the advance payment exceeds the actual expenses, then any unused portion will be returned to Licensee within a reasonable amount of time following REH's receipt of full and final payment.





f. **Return of Security Deposit .** Subject to REH's rights to apply or retain all or any portion of the Security Deposit under any provision this Agreement, the Security Deposit shall be returned to Licensee within fifteen (15) days after the Event Date if the Event Space and the Common Areas are left in the same or similar condition as delivered to Licensee. Notwithstanding the foregoing, REH is responsible for cleaning the Venue after the Event, at the sole cost and expense of Licensee, and such cleaning expenses shall be paid by Licensee as set forth on Exhibit B attached hereto. If any repair and/or excessive cleaning is needed at the Event Space or the Common Areas by reason of the Event to bring the Event Space, the Common Areas, or both to the same or similar condition as delivered to Licensee: (i) the Security Deposit will be applied by REH to the costs of such repair and/or cleaning upon written notice to Licensee of such application of the Security Deposit which notice shall include copies of invoices or other documentation sufficient to evidence such costs incurred by REH; (ii) any portion of the Security Deposit in excess of the application described in subparagraph (i) herein shall be returned to Licensee; and (iii) if the Security Deposit is insufficient to reimburse REH for such costs, Licensee shall be responsible for any deficiency, which shall be payable to REH within fifteen (15) days after Licensee's receipt of written demand for same, which demand shall include copies of invoices or other documentation sufficient to evidence amounts so incurred by REH.

g. This Section 3 shall survive the expiration or termination of this Agreement.

4. **Tickets and Merchandise.** Tickets for the Event must be sold through REH utilizing REH's ticketing system. Sale of any items on property are subject to venue approval and commissions. REH reserves the right to sell venue merchandise during the event including but not limited to souvenir cups, T-shirts, posters, and ponchos and keep all revenue from such sales. See Exhibit C ("Usage Policy") for more information.

5. **Licensee's Use of the Event Space.**

a. **Rules.** Licensee agrees to observe and abide by, and cause its employees, agents, licensees, and invitees to abide by any reasonable rules, regulations or requests regarding its use of the Event Space as may be communicated to Licensee by REH from time to time. A current copy of the usage policy, which includes the rules and regulations governing the use of the Venue, plus related attachments, are attached as Exhibit C. The Usage Policy and any rules and regulations are subject to change upon notice to the Licensee.

b. **Backstage Areas.** A venue representative (i.e. Technical Director, Production Manager) is appointed to manage all back-of-house areas including but not limited to dressing rooms, loading dock, stage and backstage facilities. All activities in these areas must be coordinated with the venue representative. REH reserves the right to limit access to secured areas, modifications to spaces, and the number of licensee representatives, agents and guests to ensure safety of individuals and property. Storage spaces, the venue office, laundry and mechanical rooms are not available for use and no entry permitted.

c. **Multi-purpose Space.** Use of the two-level multi-purpose building ("The View"), including private restrooms is included in the fees set forth in Exhibit B. Use must be coordinated with REH management to ensure proper staffing. Removal of any furniture or equipment must be approved in advance by REH and is subject to labor and storage fees. Total permitted occupancy for both levels including the first level outdoor deck is 150.





d. **Room Turnovers.** Spaces will be cleaned prior to each day of use. Any areas that will turnover during the day that will require a reset or cleaning must be requested in writing no later than fourteen (14) days in advance.

e. **Equipment.** Except as otherwise agreed by the parties, Licensee shall be solely responsible to provide any and all equipment needed for its Purposes. The Event Space includes certain items of equipment available for use but unless otherwise expressly agreed by REH, only REH employees may use rigging, electrical, audio/visual, lighting, staging, concession, and other equipment. Licensee expressly agrees that its use of internet service, utilities, and personal property and equipment owned by REH shall be at Licensee's own risk. Licensee further agrees that it will use such items and services only as intended and only for the Purposes. Licensee shall not move or remove any venue property from the Event Space.

f. **Content and Execution of Purposes.** Licensee shall provide and shall be solely responsible for its own content and the execution of the Purposes.

6. **Employees; Union; Licensee Service Providers.** REH shall provide all employees for the Event, except as otherwise expressly agreed by REH. Licensee understands and agrees that REH is bound by certain agreements with labor unions and agrees to abide by such agreements. Licensee may have other service providers to assist with the Event, provided that, Licensee shall provide a list of Licensee's other service providers to REH no later than four (4) weeks prior to the Event Date for approval. Licensee's list of service providers shall include the name, company (if applicable), purpose, and desired access rights of each person for REH's approval. REH shall respond to Licensee's request to permit Licensee's service providers within ten (10) business days of receipt of such list.

7. **Marketing and Advertising for the Event; Intellectual Property.** Licensee is responsible for all marketing and advertising. Licensee acknowledges and understands that REH has no obligation to do any marketing of the Event, including social media posts, emails or other related services for the Licensee. See Exhibit C for marketing and advertising requirements. Use of "The Sound" or any intellectual property associated with REH or the Venue for any purpose, including marketing and advertisement, the Licensee shall obtain the prior written consent of REH. If granted, REH grants a limited, revocable, nontransferable, nonexclusive, non-sublicensable license to use the specific intellectual property for which such permission was granted and for the specific purposes it was granted. Except as otherwise provided in the written consent authorizing the use of the intellectual property, nothing contained in this Agreement shall be construed as an assignment or license to the Licensee of any rights, title, or interest in or to the intellectual property of REH or that related to the Venue, it being understood that all rights, title, and interest relating thereto are expressly reserved by REH and/or the City of Clearwater, as the case may be. The Licensee acknowledges the substantial value of, and goodwill associated with, the intellectual property and agrees that the intellectual property and all rights therein and the goodwill pertaining thereto belong to and shall inure to the benefit of REH and/or the City of Clearwater, as the case may be.

8. **Sponsorships.** Licensee acknowledges that REH and the City of Clearwater will have existing sponsorship obligations, including complimentary tickets and exclusivity binders that supersede this license agreement. To evaluate any potential conflict, Licensee shall submit any event sponsor requirements that require a visible presence in the venue no later than four (4) weeks prior to the event.

9. **No Parking.** Licensee acknowledges and agrees that the Venue does not include any parking for the Event.





Further, REH has no obligation under this Agreement or otherwise, to locate, secure or provide parking to Licensee or its employees, agents, contractors, invitees, or guests.

10. **Security.** Licensee is responsible for all security costs. The necessity and number of security and public safety personnel are determined by REH and subject to the requirements set by the City of Clearwater. All persons including licensee, its employees, agents, and invitees must abide by venue security protocols including but not limited to screening for prohibited items. REH will not be liable for failure to provide sufficient security services to protect from the criminal or wrongful acts of other persons, including Licensee's guests, employees, and agent.

11. **Concessions/Food and Beverages at the Event Space.**

    a) **Concessions.** All concession rights are reserved to REH and REH shall have the sole right and discretion to sell, give away, or dispense food and beverages at the Event Space. If REH elects to serve food and beverages at the Event Space during the Event, REH has the sole and exclusive right to all revenue earned through such concessions. Further, any and all profits or losses derived by the sale of food and beverages at the Event Space, during the Event, will be the sole and exclusive property of REH.

    b) **Catering.** REH is the exclusive provider for all on-site catering including artist, crew and backstage services. No outside food and beverage may be brought into the venue. See Exhibit C for more information.

    c) **Alcohol.** REH is the only entity allowed to provide and serve alcohol at the Venue. No alcohol may be brought into the venue. If alcoholic beverages are to be consumed at the Venue, REH shall have the exclusive right to provide these services and will provide such services if requested. The sale and service of alcohol shall require a separate fee.

12. **Maintenance; Modifications.** Licensee agrees to maintain the Event Space in a reasonably clean condition and shall remove any and all equipment, refuse, and any other materials brought onto the Venue by the Licensee immediately following each use of the Event Space, unless otherwise agreed in writing by REH. Licensee may not remove or cover any existing signage without prior written consent of REH. Licensee shall not make any modifications to the Event Space and shall make no capital expenditures whatsoever for the Event Space, without the prior written consent of REH, in its sole discretion. Licensee further agrees to promptly notify REH of any damage to the Event Space or other portions of the Venue resulting from or otherwise arising out of Licensee's exercise of the License. In the event of any such damage or any failure of Licensee to maintain the Event Space, Licensee shall, promptly upon request by REH, reimburse REH for the costs of any repairs or maintenance.

13. **Disclaimer.** REH makes no warranties, guarantees or representations regarding any Internet service, utilities, equipment, and other personal property that Licensee may use during the Term or that such items or services will be fit for the Purposes or any of Licensee's purposes. Licensee shall not hold REH liable in any way for any loss, cost, or damage, including consequential damages which might occur arising out of the use of the Event Space or the use of any utility or Internet services or any items of REH's personal property, including but not limited to any technical difficulties that may arise or any assistance provided by any of REH's support personnel.

14. **Term.** The term of this Agreement shall commence on the Effective Date and shall terminate at the earlier of (a) the conclusion of the final event on the Final Event Date or (b) its earlier revocation (the "Term"). The License may be used on the dates and for the times set forth for the Event set forth above during the Term, unless earlier





revoked by the Licensee in its sole discretion.

15. **Termination; Effect of Termination.** REH may revoke the License and terminate this Agreement at any time for any reason. Licensee understands and acknowledges that REH may terminate this Agreement, immediately and without notice, if Licensee fails to perform any of its obligations under this Agreement, appears to REH to be financially insecure, or violates any laws or rules governing the use of the Venue, or if Licensee's license to use the Venue is terminated by the City of Clearwater. Upon any termination for cause, Licensee shall forfeit any deposit made to REH and pay the proportional amount of the License Fee to REH upon demand. Upon termination for any reason, including expiration of this Agreement, Licensee agrees to peaceably vacate, yield, and deliver the Event Space immediately on the date of cessation of the License granted under this Agreement, whether due to expiration of the Term or revocation of the License or otherwise. Prior to vacating the Event Space, Licensee shall (i) repair any and all damage to the Event Space caused by Licensee, its employees, licensees, or invitees during the Term, normal wear and tear excepted, and (ii) remove, at its sole cost, all equipment, accessories, and other items of personal property owned by Licensee. To the extent that any items of personal property belonging to Licensee remains on the Event Space at the end of the twenty-four (24) hour period following the cessation of the License, Licensee hereby agrees that REH may, at Licensee's sole cost and expense, engage a third-party moving and/or storage company to remove and store such items of personal property on behalf of Licensee. Licensee further agrees to indemnify and hold harmless REH, its directors, officers, and employees, from and against any loss, liability, expense, claim, suit, or damages arising as a result of REH's removal and storage of such personal property.

16. **Pre-Term Cancellation Policy.**

    a. **Cancellation by Licensee.** Should Licensee desire to cancel this Agreement, notification must be given in writing to REH at least ninety (90) days prior to the date of the first scheduled event. If Licensee terminates within such period, REH may require payment of the contract License Fee and may retain the full deposit made by Licensee as liquidated damages. If REH requires payment of the License Fee, the Licensee shall make such payment within five (5) business days of cancellation.

    b. **Cancellation by REH.** Should REH desire to cancel this agreement or be unable to perform under this Agreement, REH will notify Licensee in writing at least thirty (30) days prior to the date of scheduled use. REH shall return the unused portion of any License Fee and/or deposit paid by Licensee within five (5) business days of such cancellation, unless such cancellation is due to breach by the Licensee, in which case no notice or return of fees or deposits shall be required.

17. **REH's Use of Event Space.** REH retains the right to enter and use the Event Space in any manner and at any time not inconsistent with the License granted in this Agreement. Licensee agrees that, unless otherwise agreed in writing between the parties, REH will provide no assistance to Licensee in the exercise of the License granted in this Agreement.

18. **Indemnity.** Subject to the limitations contained in Florida Law, Licensee expressly agrees to indemnify, defend, and hold harmless REH, its directors, officers, and employees from and against any loss, liability, expense, claims, costs, suits, or damages, including attorneys' fees, arising out of Licensee's use of the Event Space for the Purposes or otherwise arising out of Licensee's use of the Venue in any way. Licensee shall be responsible for any damage to the Venue resulting from its use thereof and assumes all risk of damage to any property of Licensee while on the Venue.

19. **Insurance.** Licensee shall obtain and maintain from the first Event Date through the end of the Term, at

Licensee's sole cost and expense, insurance coverage appropriate for the Event with liability limits of not less than One Million Dollars ($1,000,000.00) per person for any one occurrence and One Million Dollars ($1,000,000.00) in the aggregate per occurrence for personal injury, bodily injury and death, and of not less than Five Hundred Thousand Dollars ($500,000.00) for property damage per occurrence, and fire and extended coverage insurance, including vandalism and malicious mischief coverage, in an amount equal to the full replacement value of all fixtures, furniture, and improvements located in or about the Event Space. If alcohol is to be served, the policy shall also include host liquor liability coverage. Licensee shall cause REH to be named as an additional insured on any required insurance policies and will deliver proof of insurance upon the earlier of fifteen (15) days prior to the first Event Date. In addition, Licensee shall maintain any worker's compensation or employer's liability insurance as may be required by law. In lieu of such insurance, Licensee may maintain a program of self-insurance as a public agency.

20. **Performance Bond.** REH reserves the right to require the Licensee to post a performance bond in the amount set forth below prior to the date of the event either by cashier's check to Ruth Eckerd Hall, Inc., or by a duly accredited bonding company. If REH has elected to require a performance bond, such requirement will be on Exhibit C.

21. **Compliance with Laws.** Licensee shall comply, and shall ensure that Licensee's staff complies, with all local, state and federal laws, regulations, ordinances, and orders governing Licensee, the Venue, the Event Space, the Purposes, or any use of the Event Space or the Venue by Licensee.

22. **Default.** If Licensee fails to abide by its obligations under this Agreement, REH may immediately terminate this Agreement and revoke the License, eject Licensee from the Event Space, and take such other action as permitted by applicable law.

23. **Assignment.** The parties agree that this Agreement is personal to the Licensee and shall not run with the Venue, and that Licensee is prohibited from assigning any interest in this Agreement or the License. Any attempt to assign this Agreement will not be recognized by REH and will be considered void ab initio.

24. **Amendment.** Any amendment or modification of this Agreement must be in writing and executed by both parties.

25. **Waiver.** The waiver of any breach of any provision of this Agreement will not operate or be construed as a waiver of any subsequent breach of the same or other provision.

26. **Force Majeure.** Neither Party shall liable hereunder for any failure or delay in the performance of its obligations under this Agreement, except for the payment of money, if such failure or delay is on account of causes beyond its control, including labor disputes, civil commotion, war, fires, floods, inclement weather, governmental regulations or controls, casualty, government authority, strikes, or acts of God, in which event the non- performing Party shall be excused from its obligations for the period of the delay and for a reasonable time thereafter. Each Party shall use reasonable efforts to notify the other Party of the occurrence of such an event within three (3) business days of its occurrence. If performance is delayed over thirty (30) days, the Party not experiencing the delay may terminate this Agreement.

27. **Relationship of the Parties.** The parties acknowledge and agree that this Agreement is intended to create only a licensor-licensee relationship between the parties, conferring upon Licensee merely the right to undertake the Purposes in the Event Space. This Agreement does not confer to Licensee any interest in the Venue whatsoever. The parties agree that this Agreement shall not be construed as a lease, and that Licensee shall not be deemed a

tenant of REH. Further, the parties agree that this Agreement shall not be construed to create a partnership, joint venture, agency, independent contractor, or employer-employee relationship.

28. **Jurisdiction, Venue and Prevailing Party Attorneys' Fees.** This Agreement will be governed by the laws of the State of Florida. In the event of any dispute regarding this Agreement, the exclusive venue for such dispute will be the appropriate court for Pinellas County, Florida. Licensee and REH expressly waive any right to a jury trial with respect to this Agreement and agree that all issues of fact and law will be determined by a judge, only. The prevailing party in any litigation will be entitled to recover from the non-prevailing party any attorneys' fees and costs associated with any dispute regarding this Agreement. This provision will survive the expiration or termination of this Agreement.

29. **Counterparts.** This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Counterparts may be delivered electronically or by facsimile with the same force and effect as an original signature.

30. **Entire Agreement.** This Agreement contains the entire understanding of the parties and takes the place of any prior oral or written agreements and representations between the parties regarding the subject matter of this Agreement.

[Signature Page Follows]

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THE RUTH ECKERD HALL EXPERIENCE

BayCare SOUND

Agreed and Accepted:
LICENSEE:

Individual Licensee:

_____

_____

Print Name of Licensee

Entity Licensee:

School Board of Pinellas County Schools

By: _____

School Board Chairperson

Date: _____

Attest: _____

Kevin K. Hendrick, Superintendent

REH:

Ruth Eckerd Hall, Inc.

By: Brianna Roberts

Print Name: Brianna Roberts

Print Title: VP, Event Operations

Date: 10/9/26

Approved as to Form:

School Board Attorney's Office

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THE RUTH ECKERD HALL EXPERIENCE

BayCare SOUND

Exhibit A

Fee and Payment Schedule

Fees. Licensee shall pay to REH the following deposits and fees (collectively, the "Fees").

1. A non-refundable **Date Reservation Fee** in the amount of $[N/A_____] Dollars to hold the Event Date is due and payable to REH upon the execution of this Agreement by Licensee.

2. A **License Fee** in the amount of $[N/A] Dollars shall be due and payable to REH on or before [DATE].

3. **Estimated Expense Deposit** in the amount of $ [N/A] Dollars shall be due and payable to REH on or before [DATE]; and (B) $$[_____] Dollars shall be due and payable on [DATE].

4. A refundable **Security Deposit** in the amount of $[N/A_____] Dollars shall be due and payable to REH on [DATE]. REH shall refund the Security Deposit to Licensee within [_____] days after the Event Date; provided, however, all or a portion of the Security Deposit may be retained by REH pursuant to any applicable section of this Agreement.

Performance Bond.

1. Performance Bond Required: ☐yes ☒no

2. Amount of Performance Bond: $_____

3. Other Terms of Performance Bond:

_____

_____

_____

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THE RUTH ECKERD HALL EXPERIENCE

BayCare SOUND

Exhibit B

Expense Estimate

ITEM	QUANTITY	TAX	TOTAL
EMS Services	1 Per Event @ $1,000.00/Per Event	$0.00	$1000.00
Security Staff	1 Per Event @ $4,500.00/Per Event	$0.00	$4500.00
Admin Fee	1 Per Event @ $300.00/Per Event	$0.00	$300.00
Event Staff	1 Per Event @ $900.00/Per Event	$0.00	$900.00
Admin Fee	1 Per Event @ $300.00/Per Event	$0.00	$300.00
Facility Fee- SND	1 Per Person @ $4.75/Per Person	$0.00	$4.75
House Sound, Lights & Video Screens	1 Per Event @ $7,500.00/Per Event	$0.00	$7500.00
House Sound, Lights & Video Screens	1 Per Event @ $7,500.00/Per Event	$0.00	$7500.00
Event Staff	1 Per Event @ $900.00/Per Event	$0.00	$900.00
Stagehands	1 Per Event @ $3,000.00/Per Event	$0.00	$3000.00
Video/ Camera Labor	1 Per Event @ $6,700.00/Per Event	$0.00	$6700.00
Cleaning Fee	1 Per Event @ $1,500.00/Per Event	$0.00	$1500.00
Security Staff	1 Per Event @ $4,900.00/Per Event	$0.00	$4900.00
Facility Fee- SND	1 Per Person @ $4.75/Per Person	$0.00	$4.75
Stagehands	1 Per Event @ $3,000.00/Per Event	$0.00	$3000.00
EMS Services	1 Per Event @ $1,000.00/Per Event	$0.00	$1000.00
Video/ Camera Labor	1 Per Event @ $6,700.00/Per Event	$0.00	$6700.00

SEE COMBINED ESTIMATE

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THE RUTH ECKERD HALL EXPERIENCE

BayCare SOUND

Exhibit C

USAGE POLICY

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THE RUTH ECKERD HALL EXPERIENCE

ESTIMATE

Invoice #:	0004622
Due Date:	6/1/2027
Bill To:	Michael Hernandez
	Pinellas County School Board 301 4th St SW Largo, Florida 33770
Event(s):	PCS Graduations, Pinellas County High School Graduation

Rental Charges

Date	Time	Room	Description	Qty	Rate	Subtotal
Mon, 5/24/2027	All Day	Margaret Heye Great Room and Kitchen	PCS Graduations	1 Day	Standard	$625.00
	All Day	REH Full Venue	PCS Graduations | Dunedin and RJ Tech High Schools	1 Day	REH Community Full Day M-Th	$1,950.00
Thu, 5/20/2027	All Day	The BayCare Sound Full Venue	Pinellas County High School Graduation	1 Day	Standard	$6,000.00
			Rental Total			**$8,575.00**

Thu, 5/20/2027

Clearwater High School — 9:00A

Additional Charges & Fees

Time	Description	Qty	Rate	Subtotal	Discount	Svc Charge	Tax	Total
9:00A-9:00A	Admin Fee	1 Per Event	$300.00 / Per Event	$300.00	$300.00	$0.00	$0.00	$0.00
		WAIVED						
9:00A-9:00A	Facility Fee- SND	4,000 Per Person	$4.75 / Per Person	$19,000.00	$19,000.00	$0.00	$0.00	$0.00
		$4.75 pp WAIVED						
		Additional Charges & Fees Total		**$19,300.00**	**$19,300.00**	**$0.00**	**$0.00**	**$0.00**

Rental Services

Time	Description	Qty	Rate	Subtotal	Discount	Svc Charge	Tax	Total
9:00A-9:00A	Cleaning Fee	1 Per Event	$1,500.00 / Per Event	$1,500.00	$0.00	$0.00	$0.00	$1,500.00
9:00A-9:00A	EMS Services	1 Per Event	$1,000.00 / Per Event	$1,000.00	$0.00	$0.00	$0.00	$1,000.00
9:00A-9:00A	Event Staff	1 Per Event	$900.00 / Per Event	$900.00	$0.00	$0.00	$0.00	$900.00
9:00A-9:00A	House Sound, Lights & Video Screens	1 Per Event	$7,500.00 / Per Event	$7,500.00	$0.00	$0.00	$0.00	$7,500.00
9:00A-9:00A	Police	1 Per Event	$0.00 / Per Event	$0.00	$0.00	$0.00	$0.00	$0.00
9:00A-9:00A	Security Staff	1 Per Event	$4,900.00 / Per Event	$4,900.00	$0.00	$0.00	$0.00	$4,900.00
		Estimate						
9:00A-9:00A	Stagehands	1 Per Event	$3,000.00 / Per Event	$3,000.00	$0.00	$0.00	$0.00	$3,000.00
		Estimate						
9:00A-9:00A	Video/ Camera Labor	1 Per Event	$6,700.00 / Per Event	$6,700.00	$0.00	$0.00	$0.00	$6,700.00
		JTHOR including ADA captioning Estimate						
		Rental Services Total		**$25,500.00**	**$0.00**	**$0.00**	**$0.00**	**$25,500.00**

Countryside High School — 6:00P

Additional Charges & Fees

Time	Description	Qty	Rate	Subtotal	Discount	Svc Charge	Tax	Total
6:00P-6:00P	Admin Fee	1 Per Event	$300.00 / Per Event	$300.00	$300.00	$0.00	$0.00	$0.00
		WAIVED						
6:00P-6:00P	Facility Fee- SND	4,000 Per Person	$4.75 / Per Person	$19,000.00	$19,000.00	$0.00	$0.00	$0.00
		$4.75 pp WAIVED						

	Additional Charges & Fees Total		**$19,300.00**	**$19,300.00**	**$0.00**	**$0.00**	**$0.00**

Rental Services

Time	*Description*	*Qty*	*Rate*	*Subtotal*	*Discount*	*Svc Charge*	*Tax*	*Total*
6:00P-6:00P	EMS Services	1 Per Event	$1,000.00 / Per Event	$1,000.00	$0.00	$0.00	$0.00	$1,000.00
6:00P-6:00P	Event Staff	1 Per Event	$900.00 / Per Event	$900.00	$0.00	$0.00	$0.00	$900.00
6:00P-6:00P	House Sound, Lights & Video Screens	1 Per Event	$7,500.00 / Per Event	$7,500.00	$0.00	$0.00	$0.00	$7,500.00
6:00P-6:00P	Police	1 Per Event	$0.00 / Per Event	$0.00	$0.00	$0.00	$0.00	$0.00
6:00P-6:00P	Security Staff	1 Per Event	$4,500.00 / Per Event	$4,500.00	$0.00	$0.00	$0.00	$4,500.00
	Estimate							
6:00P-6:00P	Stagehands	1 Per Event	$3,000.00 / Per Event	$3,000.00	$0.00	$0.00	$0.00	$3,000.00
	Estimate							
6:00P-6:00P	Video/ Camera Labor	1 Per Event	$6,700.00 / Per Event	$6,700.00	$0.00	$0.00	$0.00	$6,700.00
	JTHOR Estimate							
	Rental Services Total			**$23,600.00**	**$0.00**	**$0.00**	**$0.00**	**$23,600.00**

Mon, 5/24/2027

RJ Tech and DHS — All Day

Additional Charges & Fees

Time	*Description*	*Qty*	*Rate*	*Subtotal*	*Discount*	*Svc Charge*	*Tax*	*Total*
12:00A-12:00A	Admin Fee	1 Per Event	$300.00 / Per Event	$300.00	$0.00	$0.00	$0.00	$300.00
12:00A-12:00A	Facility Fee- REH	1 Per Person	$7,038.00 / Per Person	$7,038.00	$0.00	$0.00	$0.00	$7,038.00
	based on 2026 attendance | RJ 1549 | Dunedin 1970 | $2.00 pp							
	Additional Charges & Fees Total			**$7,338.00**	**$0.00**	**$0.00**	**$0.00**	**$7,338.00**

Rental Services

Time	*Description*	*Qty*	*Rate*	*Subtotal*	*Discount*	*Svc Charge*	*Tax*	*Total*
12:00A-12:00A	Chair Rental	1 Per Event	$668.80 / Per Event	$668.80	$0.00	$0.00	$0.00	$668.80
12:00A-12:00A	Police	1 Per Event	$625.00 / Per Event	$625.00	$0.00	$0.00	$0.00	$625.00
12:00A-12:00A	Security Staff	1 Per Event	$4,050.00 / Per Event	$4,050.00	$0.00	$0.00	$0.00	$4,050.00
12:00A-12:00A	Stagehands	1 Per Event	$3,200.00 / Per Event	$3,200.00	$0.00	$0.00	$0.00	$3,200.00
12:00A-12:00A	Standard Cleaning Fee (REH)	1 Per Event	$1,000.00 / Per Event	$1,000.00	$0.00	$0.00	$0.00	$1,000.00
12:00A-12:00A	Ticketing Services	1 Per Event	$600.00 / Per Event	$600.00	$0.00	$0.00	$0.00	$600.00
	Rental Services Total			**$10,143.80**	**$0.00**	**$0.00**	**$0.00**	**$10,143.80**

Department Totals

Department	Subtotal	Discounts	Svc Charge	Tax	Total
Additional Charges & Fees	$45,938.00	$38,600.00	$0.00	$0.00	$7,338.00
Rental Services	$59,243.80	$0.00	$0.00	$0.00	$59,243.80

Totals

Event Charges Subtotal			**$113,756.80**
Less Discounts			($44,600.00)
	Waived Rent	($6,000.00)	
	Waived Rental Services	($600.00)	
	Waived Facility Fees	($19,000.00)	
	Waived Facility Fees	($19,000.00)	
TOTAL			**$69,156.80**

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BALANCE DUE	**$69,156.80**

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No: 26-785-086 ***Title:*** College Board AP Exam Fees

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: Thru 6-30-27 ☒ N/A - One Time Purchase

Contract Value: $ 1,682,501.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☒ None
	6-months	1 - year	

Rationale/Reason

The purchase of Advanced Placement examinations through the College Board is funded by the state through the Academic Accelerations Options Supplement..

Bidders Solicited: 0 **Bids Received:** 0 **Late Bids**: 0 **Rejected Bids**: 0 ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Districtwide
Title: Manager, Purchasing Department

Requested By: Andrea Flocken ***Buyer:*** Charlene Robinson, NIGP-PPA
Title: Specialist, K-12 Advanced Studies Buyer I

Contractor Name: College Board
Address: PO 30171
New York, NY 10087
Phone: 877-3349-1550
Vendor ID: V-7438

(See Attached Tabulation)

Docusign Envelope ID: EA0A9677-7930-83B4-8342-D5ECA91376BC

AGREEMENT
between
THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA
and
COLLEGE BOARD

THIS AGREEMENT (hereinafter "Agreement") is made and entered into this 5 day of October, 2026 by and between THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA (hereinafter "the School Board" or "Board") and COLLEGE BOARD (hereinafter "Contractor").

For and in consideration of the mutual promises, covenants and obligations contained herein, the School Board hereby retains the Contractor to undertake the activities described in Attachment A. The parties agree as follows:

1. Term of Project: The project period will begin October 1, 2026, and end September 30, 2027. The parties reserve the right to extend this Agreement for a specified period of time by written amendment.

2. Scope of Work: The scope of work and Contractor's terms and conditions for the administration of its nationally administered assessments are described in Attachment A. To the extent that the terms of Attachment A conflict with the terms of this main Agreement, the terms of this main Agreement shall control.

3. Compensation (*must be greater than $50,000.00*): The School Board agrees to pay the Contractor $1,682,501 for full and satisfactory performance of services under this Agreement. The following terms shall govern:

   c) Invoices shall be accompanied by documentation sufficient to completion of deliverables.
   d) Contractor shall provide, upon request, expenditure documentation in detail sufficient for a proper pre- and post-audit.
   e) All invoices, and deliverables, must be approved in writing by the School Board prior to payment by the School Board.
   f) The School Board will issue payment within 45 days of receiving an invoice and all supporting documentation.

4. Independent Contractors: By this Agreement the parties intend to establish between themselves the relationship of mutually independent contractors. Each party and the officers, employees, agents, subcontractors or other contractors thereof shall not be deemed by virtue of this Agreement to be the officers, agents, or employees of the other party.

5. Non-Discrimination: Work under this Agreement will be in compliance with all applicable statutory requirements and School Board policies, including antidiscrimination policies, and Section 202, Executive Order 11246, as amended by Executive Order 11375, and regulations published by the U.S. Department of Labor implementing Section 504 of the Rehabilitation Act of 1973, Public Law 93-112, as amended. The parties agree to comply with all federal, state and local laws prohibiting discrimination and assure each other that neither will discriminate against any employee or applicant for employment or registration in a course of study because of race, color, religion, creed, sex, sexual orientation, national origin, handicap, marital status, or age.

6. Retention of Records: The Contractor agrees to maintain records of all documents relating to this Agreement for three (3) years after final payment is made and any other pending matters are closed, and to submit documentation as requested by the School Board for audit purposes.

7. Termination:

   A. Without Cause: Either party may terminate this Agreement without cause upon at least thirty (30) days written notice to the other party.

   B. With Cause: The failure of either party to comply with any provision of this Agreement shall place that party in default. Prior to terminating this Agreement, the non-defaulting party shall notify the defaulting party in writing, making specific reference to the provision that gave rise to the default. The defaulting party shall then be entitled to a period of ten (10) working days from receipt of such notice in which to cure the default. If the default is not cured within the ten (10) day period, the non-defaulting party shall serve a written notice of termination on the defaulting party, which shall become effective ten (10) calendar days from that party's receipt of such notice. The failure of either party to exercise this right shall not be considered a waiver of such right in the event of any further default or non-compliance.

   D. Amount Payable Upon Termination: In case of termination, only the percent of satisfactory progress actually achieved to the date of termination will be due and payable to the Contractor.

8. Intellectual Properties: Not applicable.

9. Access to Records: The Contractor shall allow public access by the School Board, the U.S. Department of Education, the Comptroller General of the United States, and others as applicable, to and invoices in connection with this Agreement.

10. Liability: (Note: This paragraph shall apply to Contractors who are not governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) Subject to the Contractor's terms and conditions in Attachment A,Contractor agrees for itself, its successors and/or assigns, to indemnify and hold the Board, its officers, agents, and employees, harmless from and against any and all suits, claims, demands, actions, causes of action, judgments, liabilities, losses, damages, attorneys fees, court costs or expenses of any kind arising out of or relating to the negligence of the Contractor, its officers, agents and employees, in connection with the performance of this Agreement.

    (Note: This paragraph shall apply to Contractors who are governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) The Board and Contractor agree to be fully responsible for their own acts of negligence, or their respective agents' acts of negligence when acting within the scope of their employment, and agree to be liable for any damages resulting from said negligence subject to the monetary limitations and defenses provided by Section 768.28, Florida Statutes. Nothing herein is intended to serve as a waiver of sovereign immunity by the Board and Contractor. Nothing herein shall be construed as consent by the Board and Contractor to be sued by third parties for any matter arising out of or relating to this Agreement.

11. Confidentiality: Subject to the provisions of Attachment A, Contractor agrees that, subject to the requirements of Chapter 119, Florida Statutes, any data collected in the evaluation of instructional personnel and the resulting analysis of that data will be kept confidential and all electronic analysis of data will be performed on secure, password protected computers. Subject to the provisions of Attachment A, Contractor shall, subject to the requirements of Chapter 119, Florida Statutes, maintain confidentiality and safeguard the analysis of any data gathered as a result of this Agreement, and will not, without prior consent of the Board, disclose any findings or analysis derived from non-public information to anyone not a party to this Agreement. Subject to the provisions of Attachment A, upon termination of the Agreement, Contractor shall, at the election of the Board, either destroy or return to the Board all such information in its possession, if any, and confirm the same in writing to the Board, all of which shall be accomplished within thirty (30) days of the termination of this Agreement.

Pursuant to the terms of this Agreement, Contractor may be receiving from the Board personally identifiable student information, the confidentiality of which is protected under the Family Educational Rights and Privacy Act as well as under Sections 1002.22 and 1002.221, Florida Statutes. The parties agree that Contractor is a school official for purposes of the federal Family Educational Rights & Privacy Act (FERPA), and that Contractor will abide by FERPA, COPPA, and all other federal and state student privacy laws and regulations. Contractor acknowledges and agrees that, in accordance with these laws, it may use such information only for the purposes for which the disclosure was made and may not redisclose the information to any party without the prior written consent of the Board and as set forth in Attachment A. Contractor shall not allow anyone to obtain access to personally identifiable information from education records except in strict accordance with the requirements, if any, established by the Board in writing and as set forth in Attachment A. As set forth in Attachment A and upon termination of the Agreement, Contractor shall erase, destroy, or render unreadable all PCS data in its entirety in a manner that prohibits its physical reconstruction through the use of commonly available file restoration utilities and certify that these actions have been completed within thirty (30) days of the termination of this agreement or within seven (7) days of the request of an agent of PCS, whichever shall come first.

The Contractor agrees to comply with Section 501.171, Florida Statutes (the State of Florida Database Breach Notification process), and all applicable laws that require the notification of individuals in the event of unauthorized release of personally identifiable information or other event requiring notification. In the event of a breach of any of the Contractor's security obligations or other event requiring notification under applicable law ("Notification Event"), the Contractor agrees to notify Board immediately and assume responsibility for informing all such individuals in accordance with applicable law and to indemnify, hold harmless, and defend Board and its trustees, officers, and employees from and against any claims, damages, or other harm related to such Notification Event.

The Contractor agrees that any and all Board data will be stored, processed, and maintained solely on designated servers and that no Board data at any time will be processed on or transferred to any portable or laptop computing device or any portable storage medium, unless that storage medium is in use as part of the Contractor's designated backup and recover processes. All servers, storage, backups, and network paths utilized in the delivery of the service shall be contained within the states, districts, and territories of the United States unless specifically agreed to in

writing by a Board officer with designated data, security, or signature authority. An appropriate officer with the necessary authority can be identified by Board for any general or specific case. The Contractor agrees to store all Board backup data stored as part of its backup and recovery processes in encrypted form, using no less than 128-bit key.

The Contractor shall employ industry best practices, both technically and procedurally, to protect Board data from unauthorized physical and electronic access. The Contractor agrees to:

- Hold the student records and information in strict confidence and not use or disclose except as required by this Agreement as set forth in Attachment A or required by law and that except when the parent of a student provides prior written consent for its release, all shared student records will be disclosed only to employees of the agency who have a need to access the information in order to perform their official duties as authorized by law. Absent consent from the parent or eligible student, student records and information will not be disclosed except as allowed by the laws and as set forth in Attachment A; and
- Safeguard the student records through administrative, physical, and technological safety standards to ensure adequate controls are in place to protect these records in accordance with FERPA's privacy requirements ; and
- Continually monitor its operations and take all actions necessary to assure that the student information and records are safeguarded in accordance with the terms of this Agreement.

As set forth in Attachment A, Contractor and its officers, employees, agents, representatives, contractors and subcontractors shall indemnify and hold the Board and its officers and employees harmless for any violation of these confidentiality covenants, including, but not limited to, defending the Board and its officers and employees against any complaint, administrative or judicial proceeding, payment of any penalty imposed upon the Board, or payment of any and all costs, damages, judgments or losses incurred by or imposed upon the Board arising out of the breach of this covenant by Contractor or an officer, employee, agent, representative, contractor or subcontractor of Contractor to the extent and only to the extent that Contractor shall either intentionally or negligently violate the provisions of this covenant or applicable law. This provision shall survive the termination of or completion of all performance or obligations under this Agreement and shall be fully binding upon the Contractor until such time as any proceeding brought on account of these covenants is barred under any applicable statute of limitations.

12. Reporting requirements: The School Board may require annual reporting of expenditures and program activities paid for with program funds.

13. Energy Policy and Conservation Act: The Contractor will comply with mandatory standards and policies relating to energy efficiency contained in the Florida state energy conservation plan issued in compliance with the Energy Policy and Conservation Act, Pub.L. 94-163, 89 Stat. 871.

14. Jessica Lunsford Act: The Contractor agrees to comply, at its own cost, with the Florida Jessica Lunsford Act (see sections 1012.465, et seq., Florida Statutes), and/or other Florida laws relating to background screening, to the extent those laws are applicable. Contractor may find further information about the Jessica Lunsford Act and its possible applicability on the School Board's website at www.pcsb.org.

15. Contact Persons: The Board and the Contractor designate the following persons to direct this project:

Contractor Contact:

John McGrath
Associate Director, K-12
College Board
225 Liberty Street, 28th Floor
New York, New York 10281

Board Contact:

_____, *INSERT TITLE*
P.O. Box 2942
Largo, FL 33779-2942

16. Prohibition of Lobbying: The funds provided under this Agreement may not be expended for the purpose of lobbying.

17. Notices: Any notice required under this Agreement shall be delivered to the dperson(s) set forth in Attachment A by certified mail, return receipt requested, or in person with proof of delivery.

18. Applicable Law; Venue: This Agreement and the rights and obligations of the parties shall be governed by and construed according to the laws of the State of Florida. Venue for purposes of any action brought to enforce or construe this Agreement shall lie in the state or federal court whose jurisdiction includes Pinellas County, Florida.

19. Public Records: Section 119.0701, Florida Statutes, requires that the Contractor comply with Florida's public records laws with respect to services performed on behalf of the School Board. Specifically, the statute requires that the Contractor:

a. Keep and maintain public records required by the School Board to perform the service.
b. Upon request from the School Board's custodian of public records, provide the School Board with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119 of the Florida Statutes or as otherwise provided by law.
c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of the Agreement if the Contractor does not transfer the records to the School Board.
d. Upon completion of the Agreement, transfer, at no cost, to the School Board all public records in the possession of the Contractor or keep and maintain public records required by the School Board to perform the service. If the Contractor transfers all public records to the School Board upon completion of the Agreement, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

e. A request to inspect or copy public records relating to this Agreement must be made directly to the School Board. If the School Board does not possess the requested records, the public agency shall immediately notify the Contractor of the request, and the Contractor must provide the records to the School Board or allow the records to be inspected or copied within a reasonable time.

f. The failure of the Contractor to comply with these provisions, if applicable, shall constitute a default and material breach of this Agreement, which may result in immediate termination, with no penalty to the School Board and may also result in penalties under Section 119.10, Florida Statutes.

g. IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE RECORD MANAGEMENT COORDINATOR AT 727-793-2701 x2021, 2929 COUNTY ROAD 193, CLEARWATER, FL 33759, AND/OR VIA EMAIL AT Central Records@pcsb.org.

20. Signatures Required: This Agreement is valid and enforceable only upon being fully executed by authorized persons whose signatures are required in order to bind the parties.

21. Captions: The captions to the paragraphs of this Agreement are for the convenience of reference only, do not form a part of this Agreement, and shall not affect its interpretation.

22. Entire Agreement; Modifications: This Agreement constitutes the entire Agreement of the parties, and is intended as a complete and exclusive statement of the promises, representations, negotiations, discussions and agreements that have been made in connection with this subject. No modification, amendment, extension, or termination of this Agreement shall be binding on the parties unless the same is in writing and signed by the chief executive officers, chief administrative officers, or other authorized agents of the parties.

24. E-Verify

a. Pursuant to Section 448.095, F.S., Contractor shall use the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all employees hired during the term of this Agreement.

b. Subcontractors

(i) Contractor shall require all subcontractors performing work under this Agreement to use the E-Verify system for any employees they may hire during the term of this Agreement.

(ii) Contract shall also require all of its Subcontractors to provide Contractor with an affidavit stating the subcontractor does not employ, contract with, or subcontract with an unauthorized alien, as defined by Section 448.095, F.S. (2020).

(iii) Contractor shall provide a copy of such Subcontractor affidavits to the School Board upon receipt and shall maintain a copy for the duration of the Agreement.

c. Contractor must provide to School Board evidence of compliance with Florida law regarding E-Verify. Evidence may consist of, but is not limited to, providing notice of Contractor's E-Verify number coupled with an affidavit that all of Contractor's Subcontractors similarly comply with the law.

d. Failure to comply with these provisions is a material breach of the Agreement, and School Board may choose to immediately terminate the Agreement at its sole discretion without penalty. Further, in accordance with Florida law, if School Board gains a good faith belief that Contractor and/or any of its Subcontractors are violating this or other applicable laws during the course of the performance of work under the Agreement, School Board may be required to terminate the Agreement. Under the circumstances described in this subsection d., Contractor is liable for all costs associated with School Board as a result of the termination of the Agreement, including but not limited to higher costs for the same services and costs of re-procurement.

REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK

IN WITNESS WHEREOF, the parties have set their hands and seals, on the date first above written.

THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA

By: _____
Chairperson

Date: _____

Attest: _____
Kevin K. Hendrick, Superintendent

Witness:

_____

COLLEGE BOARD

By: DocuSigned by: Trevor Packer C2E7EBB677DE4CC...
Trevor Packer, Senior Vice President, AP & Instruction

Date: 10/05/2026

Approved as to Form:

_____
Office of School Board Attorney

PROJECT REFERENCE: (27 AP Exams CB-00043144)

FUNDING SOURCE: (Insert funding source that will pay for this Agreement)

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ATTACHMENT A

CollegeBoard

Contract # CB-00043144

ADVANCED PLACEMENT SCHEDULE FOR DISTRICT CENTRAL BILLING FOR 2027 AP EXAMS

I. SCOPE OF WORK

A. AP Exam Administration.

The Advanced Placement® Exams will be furnished by College Board to students in May of 2027 ("2027 AP® Exam"). In connection with College Board's administration of the 2027 AP Exams: i) College Board and Pinellas County Schools (hereinafter "District") will implement this district central billing agreement for the District to pay for 2027 AP Exams on behalf of students and if requested by District, any additional fees incurred for students who have registered to take the 2027 AP Exams; ii) College Board will provide an online participation form ("AP Participation Form") for e-signature to each of District's schools, which authorizes each school to order and administer AP Exams; and iii) College Board will make AP participation and performance data ("AP Online Score Reports") available for District's students enrolled in schools participating under this Agreement.

B. District Central Billing for AP Exams.

College Board's standard fee for each 2027 AP Exam is $99.00 (ninety-nine dollars). The exam fee includes a $9.00 (nine dollars) rebate per exam that schools can retain to offset exam administration costs. College Board provides a $37.00 (thirty-seven dollars) fee reduction per exam for eligible students with financial need ("College Board AP Exam fee reduction").

District will pay College Board for AP Exams on behalf of its students as follows:

1) For each 2027 AP Exam taken by students who attend District's schools and do not qualify for the College Board AP Exam fee reduction, the following will occur:

   i. District will pay $90.00 (ninety dollars) per exam to College Board on behalf of its students; and

   ii. The student's $9.00 (nine dollars) fee per exam paid to the school may be retained by the school unless the applicable school will forego its $9.00 (nine dollars) rebate per exam.

2) For each 2027 AP Exam taken by students who attend District's schools, and who qualify for the College Board AP Exam fee reduction, as indicated by the applicable school's AP coordinator, the following will occur:

   i. College Board will provide a $37.00 (thirty-seven dollars) fee reduction per exam; and

   ii. The applicable school will forego collecting its $9.00 (nine dollars) rebate per exam from the student; and

   iii. District will pay $53.00 (fifty-three dollars) per exam to College Board on behalf of its students.

District is required to designate a duly authorized official ("District Official") to request this district funding arrangement in College Board's "AP Registration and Ordering" system. If the District Official sets up the District funding in AP Registration and Ordering, College Board will then bill the District centrally based on the number of AP Exams administered in each category as indicated. If the District Official does not set up the District funding arrangement in College Board's "AP Registration and Ordering" system, each of District's individual schools will be invoiced and required to pay College Board instead.

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C. Additional Fees.

If the designated District Official sets up the District funding arrangement in College Board's "AP Registration and Ordering" system to include any of the following additional fees, College Board will bill the District centrally for the additional fees indicated, if incurred:

i. **Late Order Fee:** $40 per exam in addition to the base exam fee for each exam ordered between November 13, 2026, and March 12, 2027, 11:59 pm ET. This fee will not apply to exams for courses that start after the November 13 final ordering deadline nor for exams for students who transfer to the District.
ii. **Unused/canceled exam fee:** $40 per exam for:
    a. Exams canceled in the AP Registration and Ordering system after November 13, 2026, and by March 12, 2027.
    b. Exams that are not taken and are indicated as unused in AP Registration and Ordering before the school's invoice is generated. (Invoices are generated after late testing ends.)
    c. The original exam fee is removed from the invoice.
iii. **Late-testing fee:** $40 per exam in addition to base exam fee as applicable for late-testing exams.
iv. **Late Exam Return:** Twice the exam fee for each exam in shipments received after June 1, 2027.

D. Invoicing.

College Board will bill the District on behalf of its students by June 30, 2027, for the 2027 AP Exams and any additional fees requested to be incurred. District shall remit payment to the address on the invoice of the amount indicated within thirty (30) days upon receipt of such invoice.

II. ADVANCED PLACEMENT TERMS AND CONDITIONS

A. Ownership of Intellectual Property. District acknowledges and agrees that the AP Online Score Reports and the AP Exam, and all items (questions) contained therein, including all copies thereof, all examination materials, and all data included but not limited to all individually identifiable information collected under this Agreement is at all times exclusively owned by College Board, who is the exclusive owner of all rights therein, in and to the AP Exam, including, without limitation, all copyrights, trademarks, trade secrets, patents, and other similar proprietary rights, and all renewals and extensions thereof. Nothing in this Agreement should be interpreted to indicate that College Board is passing its proprietary rights in and to the AP Exam to the District except for the license that has been granted.

B. AP Online Score Reports. When accessing the AP Online Score Reports, District shall comply with the terms of use of the online site. District may provide the AP Online Score Reports to the state or federal agency that has funded any of the exams furnished under this Agreement. District is prohibited from using the AP Online Score Reports and any data within the reports for any other purpose without the express written consent of College Board.

Docusign Envelope ID: EA0A9677-7930-83B4-8342-D5ECA91376BC

CollegeBoard
Advanced Placement Program

QUOTE

Vendor: College Board
Address: 225 Liberty Street
New York, NY 10281
Tax ID: 13-1623965

Quote Date: 10/2/2026

Vendor Point of Contact:
John McGrath, Associate Director, K-12
State & District Partnerships, College Board
jomcgrath@collegeboard.org
941-226-4557

Bill To: Pinellas County Schools, 301 Fourth St SW, Largo, FL 33770

2027 AP Exam Administration Dates:
May 3, 2027 – May 21, 2027

Description	Estimated Quantity	Unit Price	Estimated Amount
Advanced Placement® (AP®) Exams for Standard-Fee Students	14,809	$90.00	$1,332,810.00
Advanced Placement® (AP®) Exams for Fee-Reduced Students	5,567	$53.00	$295,051.00
AP Exam Subtotal	**20,376**		**$1,627,861.00**
AP Late Order Fee Surcharge	277	$40.00	$11,080.00
AP Late-Testing Fee Surcharge	46	$40.00	$1,840.00
AP Unused Examination or Cancellation Fee	1,043	$40.00	$41,720.00
AP Surcharge Subtotal	**1,366**		**$54,640.00**
		QUOTE TOTAL:	**$1,682,501.00**

Notes
All quantities are estimates; final billing will reflect actual exams ordered and administered, plus any applicable fees.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No:	26-725-094	***Title:***	Fortinet Wireless Routers and FortiExtender Subscription

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 11/1/26 thru 11/30/30 ☐ N/A - One Time Purchase

Contract Value: $ 120,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
unlimited	6-months	5 - year	

Rationale/Reason

The purchase of Fortinet FortiExtender 5G routers and subscription provides backup connectivity for district schools' existing fiber wide area network, helping maintain vital connectivity and communication capabilities in the event of a fiber cut.

Bidders Solicited: ___ **Bids Received:** ___ **Late Bids**: __ **Rejected Bids**: __ ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Districtwide
Title: Manager, Purchasing Department

Requested By: Brian Doughty ***Buyer:*** Barbara Molfetta
Title: Director, Network & Telecommunications Purchasing Coordinator

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Contractor Name: United Data Technologies, Inc.
Address: 2900 Monarch Lakes Blvd. #300
Miramar, FL 33027
Phone: 800-882-9919
Vendor ID: V-24840

(See Attached Tabulation)

United Data Technologies Inc
2900 Monarch Lakes Blvd, Suite 300
Miramar, Florida 33027
United States
(P) 954-308-5100

Quotation (Open)

Date	Expiration Date
Sep 24, 2026 11:21 AM EDT	09/30/2026
Modified Date	**Follow Up**
Sep 24, 2026 11:24 AM EDT	05/31/2027

Quote #
COQO-96797 - rev 1 of 1

Description
Fortinet 511G and 1YR

SalesRep
Lombardi-Lopes, Tracey
(P) +1 954-308 6293

Customer Contact
Doughty, Brian
(P) 727-588-6364
DOUGHTYB@pcsb.org

Customer
School Board of Pinellas County (5053)
Doughty, Brian
P.O. BOX 2942
ATTN: ACCOUNTS PAYABLE DEPARTMENT
Largo, FL 33779
United States
(P) 7275886194

Bill To
District School Board of Pinellas County
Doughty, Brian
301 4th St SW
CPO#
Largo, FL 33770
United States
(P) (727) 588-6443
doughtyb@pcsb.org

Ship To
District School Board of Pinellas County
Doughty, Brian
301 4th St SW
CPO#
Largo, FL 33770
United States
(P) (727) 588-6443
doughtyb@pcsb.org

Customer PO:

Terms:
Purchase Order (N30)

Ship Via:
Other None

Special Instructions:

Carrier Account #:

IMPORTANT PRICING INFORMATION: Pricing is as of the date of this quote. All pricing is subject to change due to manufacturer adjustments, supply chain conditions, market fluctuations and/or tariffs. Final pricing will confirmed in UDT's invoice. Customer responsible for payment based on pricing in final invoice.

If pricing changes after a PO is issued, UDT will contact you with available options

#	Description	Part #	List Price	% off List	Qty	Unit Price	Total
1	FortiDeploy Enables zero touch bulk provisioning for your FortiGate, FortiWifi, or FortiAP products. License - hosted	FDP-SINGLE-USE	$100.00	64.12%	1	$35.88	$35.88
2	Fortinet FortiExtender Rugged 511G Wireless router - WWAN 1GbE, 2.5GbE Dual Band - 5G, 4G, 3G - pole-mountable, wall-mountable	FER-511G-A	$2,200.00	45.65%	62	$1,195.78	$74,138.36
3	FortiExtender Cloud Subscription license renewal (1 year) + FortiCare Premium - 1 device - hosted - for Extender 300-500 series and all dual modem models - with 1 Year Log Retention	FC-10-FEXC2-583-02-12	$160.00	34.21%	62	$105.26	$6,526.12
4	HARDWARE ORDER PROCESSING FEE	OHF1	$200.00	0.00%	1	$200.00	$200.00

*** UDT NCPA #01-151 CONTRACT MUST APPEAR ON THE CUSTOMER PO TO PROCESS AN ORDER. THANK YOU ***

Subtotal:	**$80,900.36**
Shipping:	$0.00
Misc:	$0.00
Total:	**$80,900.36**
(List Price:	*$146,620.00)*

Customer may purchase the Products listed herein by Customer's Purchase Order ("PO") or by signing and returning this Quote to UDT.

By accepting and signing this Quote, issuing a PO for the Product(s), or otherwise accepting the Product(s), Customer agrees that Customer's purchase and use of the Product(s) is governed by the UDT Terms and Conditions for Product Purchases (which can be found at https://udtonline.com/product_terms/) and, if applicable, any Manufacturer's terms (collectively, the "T&Cs"). Notwithstanding the foregoing, if a separate agreement is expressly written on this Quote, that agreement shall apply in addition to the T&Cs and shall have precedence over the T&Cs. Any additional or different terms in any PO or other documents from Customer are material alterations to the T&C's, are rejected, and will not be binding on UDT. Customer's purchase of any of UDT's services requires a separate written Service Agreement and, in the event of a conflict, these T&Cs shall be superseded by the terms in any such Services Agreement. Any future changes to international trade taxes, duties, tariffs, and fees ("Tariffs") may have an impact on the price of products resold by UDT. In the event that there are changes to applicable Tariffs, or new Tariffs are implemented, after the date of this Quote, UDT reserves the right to adjust our prices under this Quote accordingly to reflect

these Tariff changes. UDT will provide notice to Customer of any such adjusted pricing and Customer agrees that any such updated pricing will supersede and replace the pricing provided herein and will apply to orders placed thereafter. CUSTOMER HEREBY ACCEPTS TO PURCHASE THE PRODUCTS LISTED IN THIS QUOTE AND AGREES TO BE BOUND TO THE T&Cs.

Client

Name: _____

Title: _____

Signature: _____

Date: _____

Approved As To Form:

School Board Attorneys Office

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **October 27, 2026**

Contract No: 26-725-095 ***Title:*** Mobile Communication Services

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☒ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 11/1/26 thru 8/3/31 ☐ N/A - One Time Purchase

Contract Value: $350,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
unlimited	6-months	5 - year	

Rationale/Reason

Utilizing the Florida Department of Management Services Contract No. DMS-17/18-004B for telephone services through AT&T allows the district to use AT&T telephone services through July 13, 2030.

Bidders Solicited: ___ **Bids Received:** ___ **Late Bids:** ___ **Rejected Bids:** ___ ☒ **N/A - Bids Not Required**

Submitted By: Christine Roney, NIGP-CPP ***For:*** Districtwide
Title: Manager, Purchasing Department

Requested By: Brian Doughty ***Buyer:*** Barbara Molfetta
Title: Director, Network & Telecommunications Purchasing Coordinator

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Contractor Name: AT&T Corp
Address: 208 South Akard Street
Dallas, TX 75202

Mobile Communication Services contract for cellular voice and data services and other telecommunications services, cellular phones, associated devices, and accessories.
https://www.dms.myflorida.com/business_operations/telecommunications/suncom2/voice_services/mobile_communication_services_2