

## **Litchfield Access Point Upgrade - Addendum 1**

**Question:** My Cisco rep is asking if you can provide the schools SmartNet account.

**Answer:** The Smart Account URL is [JCISD.ORG](http://JCISD.ORG)

**Question:** Is there anything I need to know that would not be listed on the proposal?

**Answer:** The proposal contains all of the relevant information.

**Question:** Understand that you want the most competitive bids possible, but is there a number you are looking for, or that we need to be under?

**Answer:** No

**Question:** Anything in particular that might set us apart from other participants?

**Answer:** The proposal contains all of the relevant information.

**Question:** For the recent 470 that you posted on behalf of Litchfield Community Schools, do the 33 requested access points represent replacement of the district's entire wireless AP environment, or will they be expected to coexist with a larger installed Cisco wireless deployment?

**Answer:** It represents an entire replacement of the existing access points, but the vendor must complete the Equivalent Equipment Questionnaire.

**Question:** Would an equivalent solution using its own cloud WLAN management platform be acceptable, or would integration with the existing Cisco wireless controller/DNA environment be required?

**Answer:** Vendors submitting alternate equipment should propose equipment/solutions that meet the provided specifications as closely as possible and provide all requested information. Integration with existing solutions is preferred.

**Question:** Is the district genuinely open to evaluating non-Cisco solutions, or is maintaining the Cisco ecosystem effectively a requirement?

**Answer:** The district is open to evaluating all options.

**Question:** Page 4 requires prices to remain firm for 180 business days from the response date, while the Contractor Agreement on page 11 states 180 days after bid opening. What is the required binding period and starting date?

**Answer:** Prices shall be fixed for the duration of the current E-Rate cycle.



**Question:** Are the October 20, 4:00 p.m. question deadline and November 2, 2:00 p.m. proposal deadline both Eastern Time?

**Answer:** All dates are Eastern time.