

Hanover-Horton Network Switch and Access Point Upgrade - Addendum 1

Question: Is there anything I need to know that would not be listed on the proposal?

Answer: The proposal contains all of the relevant information.

Question: Understand that you want the most competitive bids possible, but is there a number you are looking for, or that we need to be under?

Answer: No

Question: Anything in particular that might set us apart from other participants?

Answer: The proposal contains all of the relevant information.

Question: For the Hanover-Horton School District Switching Upgrade RFP, would an equivalent switching solution that interoperates with the District's existing Cisco environment, but utilizes its own management platform, be acceptable?

Answer: Vendors submitting alternate equipment should propose equipment/solutions that meet the provided specifications as closely as possible and provide all requested information.

Question: Or is native integration/management through the District's existing Cisco DNA Center/Meraki environment required?

Answer: It is preferred.

Question: Do the 14 requested switches represent replacement of the District's entire access switching environment, or will they be expected to coexist with a larger installed Cisco Catalyst environment?

Answer: This represents a partial replacement. The new equipment will need to coexist within an existing Cisco environment.