

ATTACHMENT C

Vendor Response Template

RFP #2026-0914 | Due: **Friday, October 30, 2026, by 3:00 PM Eastern Time**

Instructions: Complete all sections in full. Do not alter the template structure. Attach additional pages as needed, labeled by section number. Incomplete responses may be deemed non-responsive.

Section numbering in this Attachment is non-sequential. No section or content has been omitted.

For requirement tables, indicate status as: Fully Meets | Partially Meets (explain in Notes) | Does Not Meet

Section 1: Qualifications & Background

1.1 Company Overview

Provide a brief company overview, including experience supplying and installing interactive display systems in K–12 school districts. Identify any prior relationship with Oldham County Schools.

Response:

1.2 Manufacturer Authorization

Identify the manufacturer(s) of the proposed product(s) and confirm your relationship (authorized reseller, VAR, direct manufacturer, etc.). Attach authorization documentation if available.

Response:

1.3 Subcontractors

Identify any subcontractors involved in installation or training delivery. Include company name, role, and relevant experience.

Response:

1.4 Purchasing Cooperative Membership

Identify any active purchasing cooperative contract(s) the vendor holds that are eligible for use by Kentucky K-12 districts (e.g., Sourcewell, OMNIA Partners, PurchasePros or similar), including contract number(s) and expiration date(s). If none, state "None".

Response:

Section 2: Hardware Requirements Response

2A Required Features Response

For each requirement below, indicate status as: Fully Meets, Partially Meets (explain in Notes) or Does Not Meet.

For displays proposed in the Larger than 86" (Common Areas) category, the Balance Box mounting and 3.5mm Sentinel audio rows do not apply (Amendment 5.7). For those rows, enter "N/A (AMDT. 5.7)" and describe the proposed commercial mounting hardware and available audio outputs in the Notes column.

Required Feature	Status	Notes / Explanation
Google Workspace for Education compatibility (Google Meet, Google Cast or equivalent screen sharing, full Google ecosystem support); for panels without an on-board OS, satisfied in combination with the District-supplied external compute device		
Operational support without frequent manual OS updates; centralized OTA management, no manual device-level intervention required		
Wired and 5GHz wireless network connectivity (2.4GHz-only does not satisfy this requirement)		
Touch screen option includes multi-touch support		
Minimum 65" display size		
Adjustable mounting system compatible with Balance Box hardware		
3.5mm audio output compatible with the District's existing Audio Enhancement Sentinel amplifiers		
Supported external-device connection standards (e.g., USB-C with DisplayPort Alt Mode, OPS slot compatibility, HDMI plus separate USB for touch). Vendors proposing panels without an on-board operating system must specify supported standards in the Notes column and state which capabilities		

Required Feature	Status	Notes / Explanation
reside in the panel and which depend on the connected device.		

2B Optional Features Response

Optional Feature	Status	Notes / Explanation
Split screen support for simultaneous display of multiple sources		
Screen sharing from student and/or teacher devices		
Screen annotation from student and/or teacher devices		
Whiteboard and collaboration software, either built-in or OEM supported		
Multi-user sign-in with per-user profile separation		
Passwordless sign-in, either by NFC badge or other method		
Remote viewing / support for classroom tech support		

Section 4: Proposed Products

List all panel models being proposed. Include a separate row for each SKU. Vendors may attach manufacturer spec sheets.

List only products of the manufacturer for this proposal, except as permitted by Amendment 5.12(a)–(c). Identify any such other manufacturer in the Manufacturer column. An offeror proposing more than one manufacturer's solution must submit a separate proposal for each (Amendment 5.12).

Manufacturer	Model Name / SKU	Screen Size	Touch / On board OS	Key Differentiators
			Touch, On-board OS	
			Non-Touch, On-board OS	
			Touch, No On-board OS	
			Non-Touch, No On-board OS	

Manufacturer	Model Name / SKU	Screen Size	Touch / On board OS	Key Differentiators
			Larger than 86" (Common Areas)	

Section 5: Installation Plan

5.1 Installation Approach

Describe your full installation process from site survey through final sign-off. Include how you coordinate with District technology staff for installation completion.

Response:

5.2 Deployment Capacity

Describe your capacity to complete approximately 267 installations per year across multiple school sites. Provide a sample project schedule or deployment model demonstrating how you would sequence installations across 18–20 buildings.

Response:

5.3 After-Hours and School Coordination

Describe your approach to scheduling installations outside of instructional hours and how you manage coordination.

Response:

Section 6: Warranty and Support

6.1 Standard Warranty Terms

Describe your standard warranty coverage, term, service model (on-site, depot, advance replacement), and response time commitments.

Response:

6.2 Extended Warranty (5-Year Option)

Describe the extended 5-year warranty option included in your pricing. Identify any differences in coverage or service terms versus the standard warranty.

Response:

6.3 Warranty Service Provider

Identify who provides warranty service (manufacturer in-house, authorized third party, or depot), the escalation process for unresolved claims, and your loaner or advance replacement program.

Response:

Section 7: Training

7.1 Training Model

Describe your complete training offering for initial deployment, including format (onsite, virtual, self-paced), content covered, and duration per session.

Response:

7.2 Ongoing and New-Staff Training

Describe how training will be provided for staff hired after initial deployment. Include any on-demand resources, annual refresher options, or train-the-trainer materials available to the District.

Response:

7.3 Training Materials

Describe the training materials provided and confirm that the District may retain, distribute internally, and customize those materials.

Response:

Section 8: Pricing

8A Unit Prices

Complete the pricing table below. Add rows as needed for additional models or configurations. All prices must be firm, subject only to the Price Adjustments provision of the RFP (Amendment 5.14).

Offerors may add rows only within Section 4 (Proposed Products), Section 8A (Unit Prices), and Section 9 (References), for additional SKUs, mount types, sizes, configurations, or references. Offerors who add rows must label them clearly. Rows may not be added to, deleted from, reworded, or reordered in Section 2A (Required Features Response) or Section 2B (Optional Features Response). Where a response in Section 2A or 2B differs by SKU, the offeror must explain the difference in the Notes / Explanation column. Otherwise, the instruction not to alter

the template structure means offerors may not delete, reorder, renumber, or reformat the sections of this Attachment, or substitute their own response format.

All line items in this pricing schedule are quoted and ordered à la carte. The District may order any quantity (including zero) of any individual line item independently of the others. For example, ordering panels without vendor-provided e-waste disposal, or ordering labor installation for some sites and not others. Vendors must price each line item on a standalone per-unit basis; no line item may be contingent on the purchase of another.

Line Item	Unit Price	3 Yr Warranty Included (Attestation)	Notes / Model
Interactive Display — 65”			
65” display — Touch, On-board OS		Y / N	
65” display — Touch, No On-board OS (external device input)		Y / N	
65” display — Non-Touch, On-board OS		Y / N	
65” display — Non-Touch, No On-board OS (external device input)		Y / N	
Interactive Display — 75”			
75” display — Touch, On-board OS		Y / N	
75” display — Touch, No On-board OS (external device input)		Y / N	
75” display — Non-Touch, On-board OS		Y / N	
75” display — Non-Touch, No On-board OS (external device input)		Y / N	
Interactive Display — 86”			
86” display — Touch, On-board OS		Y / N	
86” display — Touch, No On-board OS (external device input)		Y / N	
86” display — Non-Touch, On-board OS		Y / N	
86” display — Non-Touch, No On-board OS (external device input)		Y / N	
Interactive Display — Larger than 86” (Common Areas, specify size)			
Larger than 86” display (specify size) — Non-Touch, On-board OS		Y / N	

Line Item	Unit Price	3 Yr Warranty Included (Attestation)	Notes / Model
Larger than 86" display (specify size) — Non-Touch, No On-board OS (external device input)		Y / N	
Accessories and Services			
Document camera (standalone, if not integrated)		Y / N	
Stylus / pen — included quantity per touch panel (specify quantity in Notes)		N/A	
Stylus / pen — additional / replacement (per unit, beyond included quantity)		N/A	
Height adjustable wall mount		N/A	
Over the whiteboard mount		N/A	
Fixed wall mount		N/A	
Mobile Cart – 65" / 75" display (per unit)		N/A	
Mobile Cart – 86" display (per unit)		N/A	
Installation labor — hourly rate		N/A	
Installation labor — estimated hours per panel (Balance Box mount, non-binding)		N/A	
Pre-installation site survey (per school)		N/A	
Onsite training (per school / per session)		N/A	
Extended warranty upgrade: 3-year to 5-year (per unit)		N/A	
E-waste disposal / removal of existing equipment (per unit)		N/A	
Any additional fees not listed above (describe)		N/A	

Price adjustment during contract term (if applicable): The vendor may request a documented price adjustment per the Pricing Structure section of this RFP. Any such adjustment is subject to District approval; if not approved, the District may terminate the contract at its discretion.

☐ We acknowledge and agree to the three (3) year contract term, with no optional renewal periods, as stated in this RFP.

Section 9: References

Provide at least two (2) references from K–12 school districts where you have supplied and installed interactive displays at comparable scale (100+ units). At least one Kentucky reference is preferred.

	Reference 1	Reference 2	Reference 3
Organization			
Contact Name & Title			
Phone / Email			
Units Installed			
Manufacturer / Model			
Length of Relationship			

Section 10 — Certification & Signature

By signing below, the authorized representative certifies that: (1) all information provided is accurate; (2) the proposal is valid for 90 days from submission; (3) the company agrees to comply with all terms of RFP #2026-0914, including KRS 424, Board Policy 03.23251, KRS 45A, and all applicable federal laws; and (4) the proposed solution meets all mandatory compliance requirements in Section 2.

Authorized Representative Signature

Date

Print Name and Title

Questions: Trey Greenwell, CIO | trey.greenwell@oldham.kyschools.us |

Questions Deadline: **Thursday, October 1, 2026, by 3:00 PM Eastern Time**

Supplemental Questions Deadline: **Tuesday, October 20, 2026, by 3:00 PM Eastern Time**