

**BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020**

BID ANALYSIS

ITEM BID: 2026-2027 Custodial Supply Bid

DATE ADVERTISED: **SARATOGIAN** 8/14/2026

DAILY GAZETTE 8/14/2026

DATE OF BID OPENING: 9/8/2026

NUMBER OF VENDORS CONTACTED: 24

NUMBER OF BIDS RECEIVED: 10

SOURCE OF FUNDS: _____

BIDDERS:

Please see attached Vendor Mail Sheet

LOW BID: (indicate name and address)

Please see attached Supply List _____

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: 10/7/2026

CUSTODIAL BID SUPPLIES - MISCELLANEOUS

Item #	Est Qnty	Unit	Sample Prod #	Description	Lowest Bidder no subs	Price per Item
#1	4	Each	RUB6173BLA	Rubbermaid Janitorial Cart	Pyramid	\$154.95
#2	400	Bags	Kissner	50lb Snow Plow Ice Melter	WB Mason	\$10.39
#3	120	Each	GSIAWM94SB5	Wet Mops - Micro Fiber Looped End Tubed Must Be Laundrable 26 Loop (Medium)	Hill & Markes	\$7.24
#4	1	Dozen	GSIAST30BWM	Finish Mop - Wilen Fasttrack Medium	Hill & Markes	\$57.24
#5	10	Case	812861	Scotchbrite Scouring pad 6" x 9" Green 96CC	Staples	\$5.45
#6				Only 3M pads for Bid		
				3M Floor Pads all Types		
a	20	Case	848958	13" White	Staples	\$13.25
b	20	Case	848582	13" Red	Staples	\$12.95
c	20	Case	MMM29595	13" SPP	Hill & Markes	\$46.89
d	20	Case	849631	20" Black - High Productivity	Staples	\$44.73
e	20	Case	MMM29592	20" SPP	Hill & Markes	\$60.69
				NO SUBSTITUTES 3M ONLY		
#7	8	Each	MMM20511	3M Doodlebug Swivel Pad Hold	WB Mason	\$2.88
#8	8	5/Box	ACS#631	3M Doodlebug Pads - Brown	Pyramid	\$4.79
				MMM08004		
#9	2	Each	Tolco #280139	3M Doodlebug Hand Block 451852	Pyramid	\$9.29
#10	15	Case	BWK174	3M ScotchBrite w/Scrubber Side Box	Pyramid	\$13.84
#11	20	Box	HSP260	HSP 260 Waxed Kraft Liner	Quill	\$19.02
			HOSPECO2864194			
#12	40	Case	SMZN2600012	No Foam Defoamer Quarts	Hill & Markes	\$29.32
#13	150	Case	MMM55655W	3M Easy Trap Duster 5 x 6 x 125' (2 rolls/case)	Hill & Markes	\$51.07
#14	200	Case	CLX15949	Clorox Disinfecting Wipes	WB Mason	\$21.18
#15	100	24/case	PNG79009	Mr Clean Magic Eraser	Hill & Markes	\$19.44
#16	20	4ga/cse		Simoniz Respond (No Sub)	WB Mason	\$24.77

Item #	Est Qty	Unit	Sample Prod #	Description		
#17	15	Each	RUB6435	O Cedar Powerstrip Plus Cellulose Sponge Mop	Hill & Markes	\$22.64
#18	25	Each	RUB6436	O Cedar Powerstrip Plus Cellulose Sponge Mop Refill	Hill & Markes	\$10.71
#19	25	Case		Red Clover Tea Bio Enzyme (No Sub)	WB Mason	\$36.73
#20	10	Case	SPC2308589	Concept 915	WB Mason	\$26.86
#21	50	Case	318894	Spray Nine (32oz spray bottle	Staples	\$102.01
#22	30	Case		Envirox H2Orange2 (No Sub)	AramSCO	\$195.92
#23	20	Case	KaiVac Kblooey (4/1 gallon) (No Sub)		Hill & Markes	\$103.61
#24	50	Case	KAIBLOOEY Mosaic	Kleenex Tissue 2 ply	AramSCO	\$15.14
#25			Nitrile non powdered Gloves 1000/case - 6 mil (No Sub)			
a	100	Case		Small	WB Mason	\$39.88
b	100	Case		Medium	WB Mason	\$39.88
c	100	Case		Large	WB Mason	\$39.88
d	100	Case		Extra Large	WB Mason	\$39.88

***ALL PYRAMID ORDERS MUST REFERENCE #90826BALL

Vendor Mail List - Custodial BID

SiteOne
1653 Route 9
Clifton Park, NY 12065
Bid Dept:
1385 East 36th St
Cleveland, OH 44114

Hill & Markes
1997 State Hwy 5S
Amsterdam, NY 12010
ymasi@hillnmarkes.com

AramSCO
1210 US 9
Castleton, NY 12033
ksult@aramsco.com

W.B. Mason Co
29 Mill Street
Albany, NY 12204
Jason Foote
jason.foote@wbmason.com

Pyramid School Products
6510 N 54th Street
Tampa, FL 33610
biddept@pyramidsp.com

Wallace Farm & Garden
Agway - Ballston Spa
225 Church Ave
Ballston Spa, NY 12020

Quill Corp
100 Schelter Road
Lincolnshire, IL 60069
bid@quill.com

Slack Chemical Co Inc
Saratoga Division
21 Grande Blvd
Saratoga Springs, NY 12866

Uni-Pak Cor
PO Box 332
West Long Branch, NJ 07764
718-677-1065
718-677-9371 fax
customercare@unipakcorp.net

School Specialty
Bid Dept
140 Marble Drive
Lancaster, PA 17601
Patricia.Johnson@schoolspecialty.com

Central Poly
2400 Bedle Place
Linden, NJ 07036
Nicole@centralpoly.com

Interboro Packaging
114 Bracken Road
Montgomery, NY 12549
abraham@interboropackaging.com

Sanico Solutions
Greens Facility Solutions
31 Railroad Ave
Albany, Ny 12205
518-426-7643
marketing@gfs31.com

MSC Industrial
525 Harbor Place Drive
Davidson, NC 28036
845-247-5582
kevin.rivers@mscdirect.com

Staples
125 Mushroom Blvd
Rochester, NY 14623
John Simatovich
John.Simatovich@staples.com

PWXPress
1900 Coffeeport Road
Jacksonville, FL 32208
bids@pwxpress.com

United Sales USA Corp
5902 14th Ave
Brooklyn, NY 11204
718-709-5900 x232
csbids@unitedsalesusa.com

Amazon
deviemil@amazon.com

Head to Heels Safety Supplies
9021 SW 94th Street Unit 510
Miami, FL 33176
Rakesh Visvanathan
rakesh@headtoheels.net
305-712-6653

Apex Supply USA
Pinny Ziegler
212-470-4135 ext 101
info@apexsupplyusa.com

Procurement Service Manager
3 Flower Lane
Valley Cottage, NY 12018
Camilla Hester
cnryan875@gmail.com

JP Das
Education Intelligence, Inc.
Procurement Services Manager
PO Box 773,
White House TN, 37188
Phone: 615.972.1856
Fax: 866.394.8084
[Email: jpdas@eii-usa.com](mailto:jpdas@eii-usa.com)

Judy Hesel
Bidding.frankeldisposables@gmail.com

Ashley Gammon
Shield Industries, Inc
131 Smokehill Lane
Woodstock, GA 30188
agammon@shieldindustries.com
1800-332-6327

**BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020**

BID ANALYSIS

ITEM BID: 2026-2027 Special Transportation Bid - Westmere & Wildwood

DATE ADVERTISED: **SARATOGIAN** 9/25/2026

DAILY GAZETTE 9/25/2026

DATE OF BID OPENING: 10/1/2026

NUMBER OF VENDORS CONTACTED: 6

NUMBER OF BIDS RECEIVED: 1

SOURCE OF FUNDS: _____

BIDDERS:

Upstate Transit

LOW BID: (indicate name and address)

Upstate Transit
207 Geyser Road
Saratoga Springs, NY 12866

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: 10/7/2026

Office of Business and Support Services
Kelly Lucarelli Assistant Coordinator for Purchasing

(518) 884 - 7195 Ext. 1363
E-mail: klucarelli@bscsd.org

APPENDIX A: BID ITEM SPECIFICATIONS

Starts: Tuesday, October 13, 2026
Ends: Friday, June 25, 2026

Small Bus Only
No Van or Suburban
Aide Required
Camera must be installed on all vehicles

Westmere Elementary
6270 Johnston Rd,
Albany, NY 12203

Start time: 7:45am – 8:00am
End time: 1:40pm – 1:50pm

Student # 1 – Kindergarten – needs Attendant and Integrated Seat

AM pickup: 15 Scotch Mist Way
Malta, NY 12020
AM drop off: 6270 Johnson Rd
Albany, NY 12203
PM pickup: 6270 Johnson Rd
Albany, NY 12203
PM Drop off: 15 Scotch Mist Way
Malta, NY 12020

Wildwood Curry Rd
2995 Curry Rd.
Schenectady, NY

Start time: 8:25am
End time: 2:30pm

Student # 2 – 6th Grade – Needs curb to curb transportation

AM pickup: 1 Arbor Ave.
Mechanicville, NY
AM drop off: 2995 Curry Rd.
Schenectady, NY
PM pickup: 2995 Curry Rd.
Schenectady, NY
PM Drop off: 1 Arbor Ave.
Mechanicville, NY

Ballston Spa

CENTRAL SCHOOL DISTRICT

Educating Everyone Takes Everyone

Office of Business and Support Services
Kelly Lucarelli Assistant Coordinator for Purchasing

(518) 884 - 7195 Ext. 1363
E-mail: klucarelli@bscsd.org

Student # 3 – 4th Grade – needs Attendant and Integrated Seat

AM pickup: 17 Birchwood Ct.
Ballston Spa, NY
AM drop off: 2995 Curry Rd.
Schenectady, NY
PM pickup: 2955 Curry Rd.
Schenectady, NY
PM drop off: 17 Birchwood Ct.
Ballston Spa, NY

Student # 4 – 11th Grade – needs Attendant

AM pickup: 4 Apple St.
Ballston Spa, NY
AM drop off: 2995 Curry Rd.
Schenectady, NY
PM pickup: 2995 Curry Rd.
Schenectady, NY
PM drop off: 4 Apple St.
Ballston Spa, NY

Ballston Spa CENTRAL SCHOOL DISTRICT

Educating Everyone Takes Everyone

Office of Business and Support Services
Kelly Lucarelli Assistant Coordinator for Purchasing

(518) 884 - 7195 Ext. 1363
E-mail: klucarelli@bscsd.org

BID FORM

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1. \$ _____ Per Day for Westmere
2. \$ _____ Per Day for Wildwood

2026-2027 Vendor Mail List - Special Transportation Bid

Durrin Inc 813 McDougall Road Argyle, NY 12809 durrinalese@gmail.com	No Bid
Upstate Transit of Saratoga LLC 207 Geyser Road Saratoga Springs, NY 12866 lpearson@upstatetours.com	\$488 for Westmere \$512 for Wildwood
Star and Strand Transportation Inc 360 5th Ave Troy, NY 12182 Jay Schneider jms8248@gmail.com	No Bid
First Student Attn BID Submission 191 Rosa Parks Street 8th floor Cincinnati, OH 45202	No Bid
Camilla Hester Procurement Service Manager 3 Flower Lane, Valley Cottage, NY 12018 hestercamillia@gmail.com	No Bid
Deltek Inc 2291 Wood Oak Drive Herndon, VA 20171 <u>Publicrecords@deltek.com</u>	No Bid