SNP Cost Reimbursable

Projected Operating Costs for Participating Sites

SFA : Elizabethtown Area School District
FSMC: Metz Culinary Management

Contract Begin Date: 07/01/2026
Contract End Date: 06/30/2027
Days of Service: 174

Section 1 - Actual "In-School" Revenue

To be completed by SFA (include SSO Reimbursements, if applicable)

	MEALS	RATES	REVENUE
BREAKFASTS:			
Adult Paid	73	$ 2.85	$ 208.05
A la Carte Sales	0	$ 1.00	$ 0.00
Subtotal Breakfasts			$ 208.05
LUNCHES:			
Elementary Paid	70,861	$ 2.55	$ 180,695.55
Elementary Tiered Paid	0	$ 0.00	$ 0.00
Middle Paid	47,660	$ 2.65	$ 126,299.00
Middle Tiered Paid	0	$ 0.00	$ 0.00
Secondary Paid	47,450	$ 2.65	$ 125,742.50
Secondary Tiered Paid	0	$ 0.00	$ 0.00
Adult Paid	2,281	$ 4.25	$ 9,694.25
A la Carte Sales	273,481	$ 1.00	$ 273,481.00
Subtotal Lunches	165,971		$ 715,912.30
SNACKS/SUPPLEMENTS:			
Paid	0	$ 0.00	$ 0.00
Reduced Price	0	$ 0.00	$ 0.00
Adult Paid	0	$ 0.00	$ 0.00
A la Carte Sales	0	$ 0.00	$ 0.00
Subtotal Snacks/Supplements	0		$ 0.00
OTHER:			
Special Milk			$ 0.00
Vending Machine Sales			$ 0.00
Subtotal Other			$ 0.00
Total "In-School" Revenue	165,971		$ 716,120.35

SNP Cost Reimbursable

Projected Operating Costs for Participating Sites

SFA Name: Elizabethtown Area School District Contract Begin Date: 07/01/2026

Section 2 - Federal Reimbursements

To be completed by SFA (include SSO Reimbursements, if applicable)

	MEALS	RATES	Reimbursements
BREAKFASTS:			
Free	0	$ 2.46	$ 0.00
Free, Severe Need	70,264	$ 2.94	$ 206,576.16
Reduced	0	$ 2.16	$ 0.00
Reduced, Severe Need	4,971	$ 2.64	$ 13,123.44
Paid	0	$ 0.40	$ 0.00
Paid, Severe Need	73,816	$ 0.40	$ 29,526.40
Subtotal Breakfasts	149,051		$ 249,226.00
HIGH RATE LUNCHES:			
Free	0	$ 4.62	$ 0.00
Reduced	0	$ 4.22	$ 0.00
Paid	0	$ 0.46	$ 0.00
Subtotal High Rate Lunches	0		$ 0.00
LOW RATE LUNCHES:			
Free	129,447	$ 4.60	$ 595,456.20
Reduced	12,468	$ 4.20	$ 52,365.60
Paid	165,971	$ 0.44	$ 73,027.24
Subtotal Low Rate Lunches	307,886		$ 720,849.04
SNACKS/SUPPLEMENTS:			
Free	0	$ 1.26	$ 0.00
Reduced	0	$ 0.63	$ 0.00
Paid	0	$ 0.11	$ 0.00
Subtotal Snacks/Supplements	0		$ 0.00
SPECIAL MILK:			
Paid	0	$ 0.27	$ 0.00
Performance Based Reimbursement (if certified):			
Lunches	307,886	$ 0.09	$ 27,709.74
Total Federal Reimbursement	456,937		$ 997,784.78

SNP Cost Reimbursable

Projected Operating Costs for Participating Sites

SFA Name: Elizabethtown Area School District Contract Begin Date: 07/01/2026

Section 3 - State Reimbursements

To be completed by SFA (include SSO Reimbursements, if applicable)

	MEALS	RATES	Reimbursements
BREAKFASTS:			
Free	0	$ 0.10	$ 0.00
Free, Severe Need	70,264	$ 0.10	$ 7,026.40
Reduced	0	$ 0.40	$ 0.00
Reduced, Severe Need	4,971	$ 0.40	$ 1,988.40
Paid	0	$ 2.16	$ 0.00
Paid, Severe Need	73,816	$ 2.64	$ 194,874.24
Subtotal Breakfasts	149,051		$ 203,889.04
LUNCHES:			
Free	129,447	$ 0.10	$ 12,944.70
Reduced	12,468	$ 0.50	$ 6,234.00
Paid	165,971	$ 0.10	$ 16,597.10
Additional amount for Lunch if Breakfast participation <=20%	84,631	$ 0.02	$ 1,692.62
Additional amount for Lunch if Breakfast participation >20%	223,255	$ 0.04	$ 8,930.20
Subtotal Lunches	307,886		$ 46,398.62
Total State Reimbursement	456,937		$ 250,287.66

Section 4 - Other Income

To be completed by SFA

Other Income: Internal Catering (Special Functions)	$ 15,000.00
Other Income: External Catering (To Outside Organizations)	$ 0.00
Other Income: Sponsor-to-Sponsor Agreements (Sold to other Sponsors of Child Nutrition Programs)	$ 0.00
Interest Income	$ 0.00
Total Other Income	$ 15,000.00

Revenue Summary

Total "In-School Revenue"	$ 716,120.35
Total All Reimbursements	$ 1,248,072.44
Total Other Income	$ 15,000.00
Total Revenue	$ 1,979,192.79

Commodity Usage @	$ 0.3050	307,886	-$ 93,905.23

SNP Cost Reimbursable

Projected Operating Costs for Participating Sites

SFA Name: Elizabethtown Area School District Contract Begin Date: 07/01/2026

Section 5 - Meal Equivalents

A la Carte Meal Equivalents

Federal reimb. - free, high lunch	
Federal reimb. - free, low lunch	$ 4.6000
Performance Based reimb.	$ 0.0900
State reimb. - free, lunch	$ 0.1000
Commodity Usage	$ 0.3050
Total	$ 5.0950

A la carte revenue	$ 273,481.00
Adult meal revenue	$ 9,902.30
Vending Sales	$ 0.00
	$ 283,383.30
Meal Equivalents	55,620
Reimbursable Meals	456,937
Total Meals	512,557

Section 6 - SFA Costs

To be completed by SFA (if applicable)

EXPENSES:	**TOTAL COST**
Direct Labor and Benefits	
SFA Labor Costs (must equal to grand total on Attachment 6)	$ 70,943.40
SFA Fringe Costs (must equal to grand total on Attachment 7)	$ 34,059.60
Subtotal Labor and Benefits	$ 105,003.00
Direct Costs (Must itemize)	
	$ 0.00
	$ 0.00
	$ 0.00
	$ 0.00
	$ 0.00
Subtotal Direct Costs	$ 0.00
Indirect Costs (Must Itemize)	
	$ 0.00
	$ 0.00
	$ 0.00
	$ 0.00
Subtotal Indirect Costs	$ 0.00
Subtotal SFA Costs	$ 105,003.00

SNP Cost Reimbursable

Projected Operating Costs for Participating Sites

SFA Name: Elizabethtown Area School District Contract Begin Date: 07/01/2026

Section 7 - FSMC Costs
To be completed by FSMC

EXPENSES:		**TOTAL COST**
Food Costs-Including Commodities		$ 698,722.49
Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)		
Less: Commodity Usage		-$ 93,905.23
	Subtotal Food Costs	$ 604,817.26
Commodity Delivery Charge		$ 8,624.90
Direct Labor and Benefits		
FSMC Labor Costs (must equal grand total on Attachment 4		$ 632,987.62
FSMC Fringe Costs (must equal grand total on Attachment 5		$ 191,520.26
	Subtotal Labor and Benefits	$ 824,507.88
Direct Costs		
Accounting		$ 0.00
Background Checks, Fingerprinting, and/or Drug Testing		$ 378.22
Car/Truck Rental or Mileage/Fuel (cannot have mileage and fuel)		$ 0.00
China, Silverware, Glassware		$ 1,268.14
Cleaning and Janitorial Supplies		$ 19,818.93
Computer and Technology		$ 4,829.50
Courier Services (Air & Ground)		$ 0.00
Dues/Subscriptions		$ 0.00
Employee Meals		$ 0.00
Employee Recruitment and Advertising		$ 845.43
Equipment Depreciation/Rental/Buy Back Investment		$ 0.00
Equipment Maintenance		
Equipment Repairs		$ 7,648.99
Equipment Replacement - Expendable		$ 1,250.57
Freight and Delivery Charges		$ 0.00
Insurance (Liability, Workman's Compensation, Vehicle, etc.)		$ 7,172.06
Licenses and/or Permits		$ 528.39
Office Supplies and Printing		$ 931.00
Paper Products and Disposable Supplies		$ 52,009.53
Payroll Processing		$ 0.00
Performance Bond		$ 612.26
POS Systems, Support and Service		$ 0.00
Postage		$ 0.00
Promotional Materials (Program Specific)		$ 8,454.26
Smallware/Replacement Wares		$ 0.00

SNP Cost Reimbursable

Projected Operating Costs for Participating Sites

SFA Name: Elizabethtown Area School District Contract Begin Date: 07/01/2026

Section 7 - FSMC Costs (continued)

Staff Training and Certification	$ 660.49
Storage Costs (Food and/or supplies)	$ 0.00
Taxes (sales and other)	$ 0.00
Telephone, including Mobile and Internet	$ 931.00
Tickets, tokens	$ 0.00
Trash Removal and Pest Control	$ 0.00
Uniforms, Linens, and Laundry	$ 0.00
Vending Rental	$ 6,000.00
Wellness Programs and materials	$ 528.35
Subtotal Direct Costs	$ 113,867.12

Other Costs included in the RFP (Section Q) required of the FSMC by the SFA (Must Itemize)

	$ 0.00
	$ 0.00
	$ 0.00
	$ 0.00
Subtotal Other Costs	$ 0.00

Internal Catering (Special Functions)	$ 6,000.00
External Catering (To Outside Organizations)	$ 0.00
Sponsor-to-Sponsor (Sold to other Sponsors of Child Nutrition Programs)	$ 0.00

Administrative Fee: Cannot include any costs already covered in other categories. Documentation must must be provided outlining all methodologies used to calculate the Administrative Fee on Attachment 9.

Billed Over: 10 months **Fees charged on the basis of:** Flat Fees Only

K-12 School Services Divisional Expense	flat fee	$ 17,673.46
School Operational Expense	flat fee	$ 11,389.57
Metz Corporate Expense	flat fee	$ 10,211.34
	flat fee	$ 0.00
	per-meal fee	$ 0.00
	Subtotal Administrative Fee	$ 39,274.37

Reimb. Meals Plus Equivalents:	512,557
Per-Meal Rate: (if applicable)	$ 0.0000
Total per-meal fees:	$ 0.00

FSMC Management Fee (enter the fee that will be charged to manage the program)

Billed Over: 10 months **Fees charged on the basis of:** Flat Fees Only

	flat fee	$ 28,053.12
	per-meal fee	$ 0.00
	Subtotal Management Fee	$ 28,053.12

Reimb. Meals Plus Equivalents:	512,557
Per-Meal Rate: (if applicable)	$ 0.0000
Total per-meal fees:	$ 0.00

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SFA Name: Elizabethtown Area School District Contract Begin Date: 07/01/2026

Section 7 - FSMC Costs (continued)

Subtotal FSMC Costs	$ 1,625,144.65
Less Rebates, Discounts and Applicable Credits (Enter as a negative number)	-$ 12,096.35
Total FSMC Costs	$ 1,613,048.30

Select the Guarantee Option:

Guaranteed Profit

Enter amount of Guaranteed Loss or Profit (if applicable):

$ 100,000.00

Section 8 - Contract Summary

	SUMMARY
Total Revenue	$ 1,979,192.79
SFA Costs	$ 105,003.00
Total FSMC Costs	$ 1,613,048.30
School Nutrition Program - Profit or (Loss)	$ 261,141.49