

2026 LIU Catalog Discount Bid

Athletic/Health	Website/Catalog	% off list
Medco Supply	www.medco-athletics.com	0-25%
School Health Corp	Health Services 2024	12%
School Nurse Supply Inc	School Nurse Supply 2026	10%
William V MacGill & Co	MacGill School Nurse Supplies	6%

Custodial	Website/Catalog	% off list
Calico Packaging LLC	www.calicopackaging.com	20%

Furniture	Website/Catalog	% off list
Guernsey Inc	shop.buyguernsey.com	48%

General/Art	Website/Catalog	% off list
Blick Art Materials	2026 Blick Materials for Art Education	20%
Earlychildhood LLC dba Discount School Supply	www.discountsschoolsupply.com	15%
Guernsey	shop.buyguernsey.com	25%
Kurtz Bros	Catalog No. 132-2026	30%
Quill	www.quill.com	10%

General/Instructional	Website/Catalog	% off list
EAI Education	EAI Education PreK-12	12%
Follett School Solutions	www.titlewave.com	5%
Kaplan Early Learning Company	www.kaplanco.com	10%
Mackin Educational Resources	www.mackin.com	5%
Really Good Stuff	www.reallygoodstuff.com	7.5%
School Specialty	www.schoolspecialty.com/shop-our-products	12-35%
Scott's Electric	www.projectorlampguru.com	5%

Industrial Art	Website/Catalog	% off list
Midwest Technology Products	www.midwesttechnology.com	5%

Sports	Website/Catalog	% off list
Gopher Sports	www.gophersport.com	10%
Sportsman's	www.teamsportsmans.com	0-35%

Medco Supply
3333 Finley Road, Suite 575
Downers Grove, IL 60515

Contact: medcosalessupport@medcosupply.com
send PO's to medcoorders@medcosupply.com
Phone: 800-556-3326
Fax: 800-222-1934
Website: www.medco-athletics.com
Catalog Name: <https://www.medco-athletics.com/>

Bid Reference: ESTMD3174332

Discount: 0-25%

Exceptions: UMP Items (Items where the lowest rate is dictated by the manufacturer, GameReady or Normatec for example.) and Special promotional prices offered online (promotional prices will exceed the discount offered and can not be stacked).

Exclusion: Gatorade High School Performance Packages have no further discount. Our printed catalog is for item references only and does not have any prices - prices reflected on the website are considered current and accurate.

Special Notes: Free shipping is offered on any standard delivery order over \$150 - Orders under will receive a nominal shipping charge of \$14.95. Orders requiring LTL or special services will be quoted with the appropriate shipping.

**School Health Corp.
5600 Apollo Drive
Rolling Meadows, IL 60008**

**CONTACT: bids@schoolhealth.com or jrummel@schoolhealth.com or
orders@schoolhealth.com
PHONE: 866-323-5465
FAX: 800-235-1305
WEBSITE: www.schoolhealth.com
CATALOG NAME: Health Services 2024**

BID REFERENCE #: ATHLETIC/HEALTH BID, QUO000043487

DISCOUNT: 12%

EXCEPTIONS: N/A

EXCLUSIONS: N/A

SPECIAL NOTES: Free Shipping

School Nurse Supply, Inc.
1745 Wallace Ave
St. Charles, IL 60174

CONTACT: Jeff Giesel - jgiesel@schoolnursesupply.com

send PO's to customerservice@schoolnursesupply.com

PHONE: 800-485-2737

FAX: 800-485-2738

WEBSITE: <https://schoolnursesupplyinc.com/>

CATALOG NAME: School Nurse Supply 2025 Catalog (2026 comes out in January),

BID REFERENCE #: Bid #LIU 12 25/26

DISCOUNT: 10%

EXCEPTIONS: N/A

EXCLUSIONS: N/A

SPECIAL NOTES: PLEASE REFERENCE "BID LIU12" ON ALL PO'S AND THE DISCOUNT OFFERED

Please contact Jeff Giesel for quotes on any of the above products excluded from the standard discount at jgiesel@schoolnursesupply.com or at 800-485-2737. In some cases, the discount on these items may be greater than your standard discount.

**William V. MacGill & Co.
1000 N. Lombard Road
Lombard, IL 60148**

Contact: Customer Service - macgill@macgill.com

Phone: 800-323-2841

Fax: 800-727-3433

Website: www.macgill.com

Catalog Name: MacGill School Nurse Supplies

Bid Reference: QT0083502

Discount: 6%

Exceptions: 6% discount on supplies, 5% discount on select furniture and equipment items

Exclusions: Please email kngroft@iu12.org for list

Special Notes: N/A

Calico Packaging, LLC
10621 Iron Bridge Road, Suite F
Jessup, MD 20794

Contact: Christopher Hartnett

Phone: 240-636-5039

Fax: 301-498-2056

Website: www.calicopackaging.com

Catalog Name: www.calicopackaging.com

Bid Reference:

The Lincoln Intermediate Unit 12-Joint Purchasing Board Catalog Discount

Discount: 20%

Exceptions: N/A

Exclusions: N/A

Special Notes: N/A

**Guernsey, Inc. – Furniture
5040 Louise Drive, Suite 106
Mechanicsburg, PA 17055**

**Contact: Bobbi Riley - briley@buyguernsey.com
Phone: 267-825-6716
Fax: 717-948-5297
Website: www.hon.com
Catalog Name: shop.buyguernsey.com**

Bid Reference: 374

Discount: 48% off list prices

Exceptions: List price is subject to change, discount is based off manufacturers current list price at time of order.

Orders over \$5000 require a 50% deposit

Delivery and Installation will be quoted with order if applicable"

Exclusions: N/A

Special Notes: HON currently has a 3% tariff charge added to all orders, this is subject to change.

**Blick Art Materials
P.O. Box 1267
Galesburg, IL 61402**

**Contact: Tamby Peterson
Phone: 800-704-7744
Fax: 800-621-8293
Website: www.dickblick.com/b2b/login/
Catalog Name: 2025 & 2026 Blick Materials for Art Education**

Bid Reference: QD20TTFF

Discount: 20%

Exceptions: Free freight on all items except factory-direct items. Factory direct-items also do not qualify for free inside delivery.

Exclusions: Excluded from discount are factory-direct items, quantity break prices, website prices, and sale catalog prices.

Special Notes: See the attached Discount Terms & Exclusions for full details regarding the discount offer. The 2025 printed catalog will be valid through 12/31/25. The 2026 printed catalog will be available by 12/15/25 and will be valid 1/1/26-12/31/26.

Earlychildhood LLC dba Discount School Supply
20 Ryan Ranch Road, Suite 200
Montero, CA 93940

CONTACT: Sally Lovell
PHONE: 800-627-2829
FAX: 800-993-3609
WEBSITE: www.discountschoolsupply.com
CATALOG NAME: www.discountschoolsupply.com

Bid Reference: BIDJUL22

Discount: 15%

Exceptions: Any free freight offers are for doc delivery and do not include: Drop ship items, truck items, inside delivery, liftgate delivery, assembly and installation

Exclusions: Discounts cannot be combined with DSS promotional offers and/or coupons. Really Good Stuff, Frog Street, and Steve Spangler Science are a specialty category and are excluded from any discounts.

Special Notes: Customer must reference "BIDJUL22" on all quote requests and purchase orders to receive the terms of the contract.

**Guernsey, Inc. – General/Art
5040 Louise Drive, Suite 106
Mechanicsburg, PA 17055**

**Contact: Bobbi Riley - briley@buyguernsey.com
Phone: 267-825-6716
Fax: 717-948-5297
Website: www.buyguernsey.com
Catalog Name: shop.buyguernsey.com**

Bid Reference: 375

Discount: 25% off list prices

**Exceptions: List price is subject to change
See attached list for discount exceptions**

Exclusions: Furniture

Special Notes: net price reflected on ordering website

**Kurtz Bros.
P. O. Box 392
Clearfield, PA 16830**

**CONTACT: Jeff Pistner jpistner@kurtzbros.com or Suzie Walker swalker@kurtzbros.com
PHONE: 800-252-3811
FAX: 814-765-8690
WEBSITE: www.kurtzbros.com
CATALOG NAME: Catalog No. 132-2026**

BID REFERENCE #: PROMO120

DISCOUNT: 30%

EXCEPTIONS: Furniture & Equipment (items on pages 619-763) receive a 12% discount.

EXCLUSIONS: Furniture and equipment will be at a 12% discount. Furniture/equipment orders will be shipped F.O.B. origin with freight charges added to your invoice. On large orders call for special quote 800-252-3811 ext 2241

SPECIAL NOTES: Free shipping of supplies (items on pgs. 2-654) on a \$50 order. Freight added on all Furniture & Equipment (items on pgs. 655-803).

Quill
300 TRI STATE INTERNATIONAL DR STE 300
Lincolnshire, IL 60069

Contact: Sarah Sherman - bid@quill.com
Sondra Nielsen - sondra.nielsen@quill.com
Phone: 800-634-4809
Fax: 800-789-2016
Website: www.quill.com
Catalog Name: www.quill.com

Bid Reference: 25-40205

Discount: 10%

Exceptions: No changes from the original award

Exclusions: N/A

Special Notes: N/A

**EAI Education
118 Bauer Drive
Oakland, NJ 07436**

**CONTACT: Kathy Franks
PHONE: 201-891-9466
FAX: 201-891-5689
WEBSITE: www.eaieducation.com
CATALOG NAME: EAI Education PreK-12**

BID REFERENCE #: 2024-376

DISCOUNT: 12%

EXCEPTIONS: Discounts do not apply to the following items and product families: ALL products from Texas Instruments®, Casio®, 3Doodler, Cubelets, Makeblock, Makey Makey, micro:bit, Ohaus, Okdo, Ozobot, Photon, Root Robot and Wonder Workshop, and SELECT drones, drop-shipped products, furniture, solar, STEM, and storage products are excluded from discounts and cannot be combined with promo codes, coupons, sale prices, bids, contracts, or quotes.

EXCLUSIONS: Shipping on orders over \$99 is Free; under \$99 add \$9 for shipping. ALL products from Texas Instruments®, Casio®, Vernier, 3D printers, carpets, drones, furniture, drop-shipped items and storage are not eligible for free shipping and do not apply toward the \$99 minimum order. Standard shipping rates will apply to all excluded items.

SPECIAL NOTES: EAI Education PreK-12 Essentials catalogs are published in the Spring and Fall of each year. Discount applies to current published pricing. Pricing and exceptions are subject to change with the publication of new catalogs and new products. Website pricing prevails over catalog pricing.

**Follett School Solutions
1340 Ridgeview Drive
McHenry, IL 60050**

Contact: Sarah Eisenhauer - customerservice@follettcontent.com

Phone: 888-511-5114

Fax: 800-852-5458

Website: <https://www.titlewave.com/>

Catalog Name: <https://www.titlewave.com/>

Bid Reference: 2023 catalog discount General/Instructional

Discount: 5%

Exceptions: textbooks do not get the discount

Exclusions: N/A

Special Notes: N/A

**Kaplan Early Learning Company
1310 Lewisville-Clemmons Road
Lewisville, NC 27023**

**Contact: Elizabeth Patterson - bids@kaplanco.com
Send PO's to orders@kaplanco.com
Phone: 800-334-2014
Fax: 336-712-2243
Website: www.kaplanco.com
Catalog Name: www.kaplanco.com**

Bid Reference: 2643

Discount: 10%

Exceptions: N/A

Exclusions: Offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. The discount does not apply to outdoor playground structures, parts, surfacings or services of playground. Discount does not apply to lofts, technology products, computers & accessories, curriculum, assessments & screening materials, "All About ECERS-R", "All About ITERS-R", professional development, tot Tree (#96616), Gaggie Buggy & accessories, LEGO products, laminators & accessories, all Maple Line furniture, sterilizers, all PPE items, and custom kitting (special order items). Discount applied to orders of \$300 or more on current list pricing in effect at time of order. Web pricing prevails over catalog pricing. Product exclusions are subject to change. Shipping Exclusions: Excludes playground items, Next Day Air, 2nd Day Air, and K-Truck delivery services. Free freight applied to orders of \$7,500 or more per shipping location.

Special Notes: N/A

**Mackin Educational Resources
3505 County Road 42 West
Burnsville, MN 55305**

**Contact: Maddy Herman - Maddy.herman@mackin.com
Jennifer McCarty Plucker - bids@mackin.com
Send PO's to orders@mackin.com
Phone: 800-245-9540
Fax: 800-369-5490
Website: www.mackin.com
Catalog Name: www.mackin.com**

Bid Reference: 2024 Catalog

Discount: 5% off print, ebooks, and digital audio

Exceptions: Mackin is offering an ADDITIONAL 5% discount off Mackin.com (which is already discounted up to 45% off List price) for PRINT, EBOOKS, and DIGITAL AUDIO. All other materials and resources are available at standard mackin.com pricing.

Exclusions: N/A

Special Notes: Standard mackin.com pricing is already discounted at up to 40% off publisher list price.

**Really Good Stuff
5 Research Drive, Suite 150
Shelton, CT 06484**

**Contact: Sally Lovell - bidsupport@reallygoodstuff.com
Send PO's to purchaseorders@reallygoodstuff.com
Phone: 877-867-1920
Fax: 203-268-8120
Website: www.reallygoodstuff.com
Catalog Name: www.reallygoodstuff.com**

Bid Reference: LIUBID25

Discount: 7.5%

Exceptions: Any free freight offers are for doc delivery and do not include: Drop ship items, truck items, inside delivery, liftgate delivery, assembly and installation

Exclusions: Discounts cannot be combined with RGS promotional offers and/or coupons. Discount School Supply, Frog Street, and Steve Spangler Science are a specialty category and are excluded from any discounts.

Special Notes: Customer must reference "LIUBID25" on all quote requests and purchase orders to receive the terms of the contract.

**School Specialty
140 Marble Drive
Lancaster, PA 17601**

Contact: Bid Dept - bideastnotices@schoolspecialty.com

Phone: 800-554-7632

Fax: 800-675-1775

Website: www.schoolspecialty.com

Catalog Name: <https://www.schoolspecialty.com/shop-our-products>

Bid Reference: Q-237745

Discount: 12-35%

Exceptions: Prices include inside delivery. Prices do not include furniture assembly. Prices will be from the current catalog in use at the time of order.

Exclusions: All catalogs may contain a limited number of items that are listed as :Net Price" and not eligible for any discounts. These items are indicated by an "N" or "LN" prefix in the item number. Also excluded is any catalog or item(s) that bears notation "no other discounts apply" or customized products.

Special Notes: A discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com>.

Scott's Electric
PO Box S
Greensburg, PA 15601

Contact: Mark Troutman - mtroutman@scottelectricusa.com

Phone: 855-726-8899

Fax:

Website: www.projectorlampguru.com

Catalog: www.projectorlampguru.com

Bid Reference: N/A

Discount: 5%

Exceptions: N/A

Exclusions: N/A

Special Notes: N/A

**Midwest Technology Products
2600 Bridgeport Drive
Sioux City, IA 51111**

**Contact: Sarah Cruz - SCRUZ@MIDWESTTECHNOLOGY.COM
SEND PO'S TO ORDERS@MIDWESTTECHNOLOGY.COM
Phone: 800-831-5904
Fax: 800-285-7054
Website: www.midwesttechnology.com
Catalog Name: www.midwesttechnology.com**

Bid Reference: LIU DISC BID

Discount: 5%

Exceptions: N/A

Exclusions: FESTOOL, SAWSTOP, OZOBOT, SHAPER TOOL, ROBOLINK

Special Notes: N/A

Gopher Sports
2525 Lemond Street SW
Owatonna, MN 55060

Contact: Bri Spinler - contracts@gophersport.com

Phone: 507-446-5768

Fax: 800-451-4855

Website: <https://gophersport.com/>

Catalog Name: <https://gophersport.com/>

Bid Reference: G-IU12-10

Discount: 10%

Exceptions: 10% off all non-Only from Gopher (OFG) products. Shipping for parcel items is free with no minimum order value or quantities, excluding weight plates, kettlebells, barbells, medicine balls, and dumbbells, which are charged 8% item value.

Exclusions: Only From Gopher products excluded from discount. OFG products are marked on our website and in our catalog with a red 'G' logo.

Special Notes: Customers must mentioned their contract during the sales process in order to receive the discount

**Sportsman's
829 Horner Street
Johnstown, PA 15902**

Contact: Customer Service - teamsportsmans@aol.com

Phone: 814-536-5318

Fax: 814-536-7868

Website: www.teamsportsmans.com

Catalog: www.teamsportsmans.com

Bid Reference: N/A

Discount: Discounts vary per vendor - List can be provided upon request

Exceptions: Discounts vary per vendor. Minimum order amount \$100.00

Exclusions: N/A

Special Notes: N/A