

**LODI UNIFIED SCHOOL DISTRICT**  
**CLASSIFIED MANAGEMENT SALARY SCHEDULE**  
**2026-2027**

| Range Position                             | Base<br>Service<br>Days | Step 1-2  | MO       | Step 3    | MO       | Step 4    | MO       | Step 5    | MO       | Step 10   | MO       | Step 13   | MO       | Step 16   | MO       |
|--------------------------------------------|-------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| 1085 Director I Purchasing                 | 222                     | \$124,273 | \$10,356 | \$130,048 | \$10,837 | \$136,113 | \$11,343 | \$142,479 | \$11,873 | \$149,161 | \$12,430 | \$156,180 | \$13,015 | \$160,867 | \$13,406 |
| 4085 Director III Budgets                  | 222                     | \$148,342 | \$12,362 | \$155,326 | \$12,944 | \$162,651 | \$13,554 | \$170,343 | \$14,195 | \$178,432 | \$14,869 | \$186,915 | \$15,576 | \$192,523 | \$16,044 |
| 4080 Director III Controller               | 222                     | \$148,342 | \$12,362 | \$155,326 | \$12,944 | \$162,651 | \$13,554 | \$170,343 | \$14,195 | \$178,432 | \$14,869 | \$186,915 | \$15,576 | \$192,523 | \$16,044 |
| 4060 Director III Maintenance & Operations | 222                     | \$148,342 | \$12,362 | \$155,326 | \$12,944 | \$162,651 | \$13,554 | \$170,343 | \$14,195 | \$178,432 | \$14,869 | \$186,915 | \$15,576 | \$192,523 | \$16,044 |
| 4070 Director III Nutrition Services       | 222                     | \$148,342 | \$12,362 | \$155,326 | \$12,944 | \$162,651 | \$13,554 | \$170,343 | \$14,195 | \$178,432 | \$14,869 | \$186,915 | \$15,576 | \$192,523 | \$16,044 |
| 4065 Director III Payroll                  | 222                     | \$148,342 | \$12,362 | \$155,326 | \$12,944 | \$162,651 | \$13,554 | \$170,343 | \$14,195 | \$178,432 | \$14,869 | \$186,915 | \$15,576 | \$192,523 | \$16,044 |
| 4055 Director III Technology Services      | 222                     | \$148,342 | \$12,362 | \$155,326 | \$12,944 | \$162,651 | \$13,554 | \$170,343 | \$14,195 | \$178,432 | \$14,869 | \$186,915 | \$15,576 | \$192,523 | \$16,044 |
| 4075 Director III Transportation           | 222                     | \$148,342 | \$12,362 | \$155,326 | \$12,944 | \$162,651 | \$13,554 | \$170,343 | \$14,195 | \$178,432 | \$14,869 | \$186,915 | \$15,576 | \$192,523 | \$16,044 |
| 1145 Director of Communications            | 222                     | \$124,273 | \$10,356 | \$130,048 | \$10,837 | \$136,113 | \$11,343 | \$142,479 | \$11,873 | \$149,161 | \$12,430 | \$156,180 | \$13,015 | \$160,867 | \$13,406 |
| 6055 Director of Personnel                 | 222                     | \$159,444 | \$13,287 | \$166,977 | \$13,915 | \$174,890 | \$14,574 | \$183,190 | \$15,266 | \$191,912 | \$15,993 | \$201,076 | \$16,756 | \$207,109 | \$17,259 |
| 6605 Executive Director of Fiscal Services | 223                     | \$166,455 | \$13,871 | \$174,347 | \$14,529 | \$182,634 | \$15,220 | \$193,179 | \$16,098 | \$203,721 | \$16,977 | \$214,253 | \$17,854 | \$220,681 | \$18,390 |
| 6610 Executive Director of Operations      | 223                     | \$166,455 | \$13,871 | \$174,347 | \$14,529 | \$182,634 | \$15,220 | \$193,179 | \$16,098 | \$203,721 | \$16,977 | \$214,253 | \$17,854 | \$220,681 | \$18,390 |
| 1145 Grant Writer                          | 222                     | \$124,273 | \$10,356 | \$130,048 | \$10,837 | \$136,113 | \$11,343 | \$142,479 | \$11,873 | \$149,161 | \$12,430 | \$156,180 | \$13,015 | \$160,867 | \$13,406 |
| 3525 Program Coordinator                   | 222                     | \$145,947 | \$12,162 | \$152,805 | \$12,734 | \$160,009 | \$13,334 | \$167,564 | \$13,964 | \$175,504 | \$14,625 | \$183,844 | \$15,320 | \$189,358 | \$15,780 |

Advanced Degree: Master's and Doctoral Stipend to equal that of the Lodi Education Association: MA, MS, M.B.A - \$2,221.85 **OR** Ph.D, Ed.D - \$3,999.33.

Full years of satisfactory credentialed, administrative service in accredited institutions are allowed for initial placement on the salary schedule.

Full time Classified Lodi USD Managers work 8 hours per day, 5 days per week, and 12 months per year and have a work year consisting of no more than 223 base service/workdays, with remaining days being paid vacation or paid holidays, consistent with Board Rule 4355. Classified Managers are paid annual salaries that include base service/workdays, holidays, and vacation days in equal monthly installments.

Board approved September 1, 2026; effective July 1, 2026