

SAN ANGELO INDEPENDENT SCHOOL DISTRICT
Purchasing Department
1621 University
San Angelo, TX 76904

Intrusion & Fire Alarm Monitoring Service
RFP # 26-010-08-29

Bid Information					
COMPANY:		Ener-Tel Services		JSJ Fire dba. SafeGuard Fire	
ADDRESS:		1911 South Bryant San Angelo, TX 76903		12005 North Bryant Rd. Mission, TX 78573	
SALES/BID CONTACT:		Zane Crouch		Tara Masters	
PHONE #:		(325) 658-8375		(956) 957-8210	
FAX #:		(325) 653-2936		(956) 686-0422	
E-MAIL:		zane.crouch@ener-tel.com		tmasters@safeguardfire.us	
WEB ADDRESS:		www.ener-tel.com		www.safeguardrv.com	
Alarm Contact Information					
ALARM CONTACT:				Glinda Pacheco	
AFTER HOURS PHONE #:				(210) 902-1195	
Pricing					
ITEM	DESCRIPTION	PROPOSED EQUIPMENT CHANGE	MONTHLYCHARGE	PROPOSED EQUIPMENT CHANGE	MONTHLYCHARGE
1	Administration	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
2	Austin Elementary	N/A	\$ 73.00	\$ 2,720.00	\$ 200.00
3	Belaire Elementary	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
4	Bonham Elementary	N/A	\$ 52.00	\$ 2,220.00	\$ 150.00
5	Bowie Elementary	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
6	Bradford Elementary	N/A	\$ 57.00	\$ 2,220.00	\$ 150.00
7	BRIDGE	N/A	\$ 25.00	\$ 860.00	\$ 50.00
8	Central High School	N/A	\$ 294.00	\$ 10,800.00	\$ 900.00
9	Central on Oaks Campus	N/A	\$ 130.00	\$ 4,940.00	\$ 350.00
10	Crockett Elementary	N/A	\$ 52.00	\$ 2,220.00	\$ 150.00
11	Fannin Elementary	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
12	Food Service Warehouse	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
13	Ft Concho Elementary	N/A	\$ 52.00	\$ 2,220.00	\$ 150.00
14	Glenmore Elementary	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
15	Glenn Middle School	N/A	\$ 66.00	\$ 222.00	\$ 150.00
16	Goliad Elementary	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
17	Holiman Elementary	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
18	Lake View High School	N/A	\$ 180.00	\$ 63.00	\$ 450.00
19	Lamar Elementary	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
20	Lincoln Middle School	N/A	\$ 157.00	\$ 6,300.00	\$ 450.00
21	Lone Star Middle School	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
22	Maintenance	N/A	\$ 48.00	\$ 2,220.00	\$ 150.00
23	McGill Elementary	N/A	\$ 66.00	\$ 2,220.00	\$ 150.00
24	Reagan Elementary	N/A	\$ 57.00	\$ 2,220.00	\$ 150.00
25	SA Stadium Field HS	N/A	\$ 25.00	\$ 860.00	\$ 50.00
26	SA Stadium Press Box	N/A	\$ 11.00	\$ 860.00	\$ 50.00
27	San Jacinto Elementary	N/A	\$ 52.00	\$ 2,220.00	\$ 150.00
28	San Rita Elementary	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
29	Technology, Alta Loma	N/A	\$ 41.00	\$ 1,360.00	\$ 100.00
30	Tiny Texans	N/A	\$ 41.00		N/A
Total Monthly Charge			\$ 1,930.00	\$ 61,705.00	\$ 5,050.00
Unit Pricing					
1	State all cost associated with the addition of monitoring, per month per panel, for the addition of	One (1) Fire Panel \$25, Cell One (1) Alarm Panel \$16, Cell	\$12, Phone \$11, Phone	2060 includes one year monitoring	2060 includes one year monitoring
2	State you per hour charge for service work	Skilled Labor Unskilled Labor Programing	120 N/A 120	85	
3	List any additional monthly	Additional Cost #1 Additional Cost #2	N/A N/A		
Questionnaire					
1	Will pricing remain firm for the duration of the contract to include renewals?	Yes	Yes		
2	State the total number of calendar days to implement any changes needed for monitoring	(0) Zero		2-5 Business Days	
Upon selection the awarded company shall provide a detailed implementation plan.					