

San Angelo Independent School District

Custodial Services
RFP # 22-009

		COMPANY NAME	ABM		Alpha &Omega Cleaning Services, LLC		Kings Clean		MFM Industries		McLemore Building Maintenance, Inc.						
		ADDRESS	777 Walker Street Houston, TX 77002		206 Remington Ste Bedinburg, TX 78539		34 W. Sam Houston PKWYN Houston, TX 77060		Highland Village Rd Ste 400 Highland Village, TX 77035		110 Fargo St. Houston, TX 77006						
		CONTACT NAME	Joseph Rizzo		Ismael Deleon		Paul Cagle		Rob Miller		Brittany Keller						
		PHONE #	(346) 463-2672		(956) 381-5739		(832) 468-1110 (636) 757-3379		(330) 988-3864		(972) 624-9042 (713) 523-4341						
		FAX #															
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		WEBSITE	www.abm.com				WWW.Kingsclean.com		www.MFMIndustries.com		www.mbminc.com						
Campus			Enrollment		Campus sqft.		Price for Cleaning, <u>Vendor</u> <u>Supplies All Needed Supplies</u> Per Month	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u> Per Month	Price for Cleaning, <u>Vendor</u> <u>Supplies All</u> <u>Needed Supplies</u> Per Month	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u> Per Month	Price for Cleaning, <u>Vendor</u> <u>Supplies All</u> <u>Needed Supplies</u> Per Month	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u> Per Month	Price for Cleaning, <u>Vendor</u> <u>Supplies All</u> <u>Needed Supplies</u> Per Month	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u> Per Month	Price for Cleaning, <u>Vendor</u> <u>Supplies All</u> <u>Needed Supplies</u> Per Month	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u> Per Month	
1			Glenn Middle School, 2201 University	1,280	152,576	16456.17	14444.00		22108.26	18462.00	17101.00	19886.15	17645.49	17582.00	15121.35		
2			Lone Star Middle School, 2500 Sherwood Way	986	149,528	14844.08	13029.00		21666.69	18439.00	17101.00	19488.88	17292.98	17230.45	14819.27		
3			Bonham Elementary, 4630 Southland	521	65,434	8787.08	7712.67		948.29	7933.00	7338.00	8528.41	7567.47	7540.11	6484.97		
4			Lamar Elementary School, 3444 School House	536	87,817	10838.67	9513.33		12724.25	10868.00	10076.00	11445.72	10156.08	10119.35	8703.28		
5			Santa Rita Elementary, 615 S. Madison	351	46,544	7055.67	6192.92		6744.06	6320.00	5908.00	6066.36	5382.84	5363.37	4612.84		
Total Turnkey Monthly Price for all campuses as presented.						57981.67	50891.92	No Bid	\$ 64,191.55	\$ 62,022.00	\$ 57,524.00	\$ 65,415.52	\$ 58,044.86	\$ 57,835.28	\$ 49,741.71		
Adders: All adders will be reviewed by the district prior to awards.																	
6	State your cost of stripping and waxing per sqft.		\$ 0.4800	per sqft		\$ 0.5000	per sqft		\$ 0.10	per sqft (Included in prict if done during breaks)		\$ 0.35	per sqft		\$ 0.30	per sqft	
7	In the event that SAISD would want to add custodial services to another campus, state your per sqft cost.		1.44-1.64	per sqft		\$ 0.0630	per sqft		.12-.14, .11-.13	per sqft		\$ 1.60	per sqft		\$ 11.53	per sqft	
Budget pricing for the possible addition of future campuses, any campuses added will require a full quote prior to awarding work.			Price for Cleaning, <u>Vendor</u> <u>supplies All Needed Supplies</u>	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u>		Price for Cleaning, <u>Vendor</u> <u>supplies All</u> <u>Needed Supplies</u>	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u>		Price for Cleaning, <u>Vendor</u> <u>supplies All</u> <u>Needed Supplies</u>	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u>		Price for Cleaning, <u>Vendor</u> <u>supplies All</u> <u>Needed Supplies</u>	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u>		Price for Cleaning, <u>Vendor</u> <u>supplies All</u> <u>Needed Supplies</u>	Cleaning Only, <u>District</u> <u>Supplies Chemicals &</u> <u>Paper goods</u>	
8	Price to clean one elementary classroom.		\$ 30.00	\$ 30.00		\$ 0.08	.12-.135	.11-.127	\$ 10.95	\$ 9.85	\$ 0.1152	\$ 0.0991					
9	Price to clean one elementary bathroom.		\$ 30.00	\$ 30.00		\$ 0.08	.12-.135	.11-.127	\$ 11.95	\$ 10.76	\$ 0.1152	\$ 0.0991					
10	Price to clean one Middle School classroom.		\$ 25.00	\$ 25.00		\$ 0.08	.12-.135	.11-.127	\$ 9.95	\$ 8.96	\$ 0.1152	\$ 0.0991					
11	Price to clean one Middle School bathroom.		\$ 30.00	\$ 30.00		\$ 0.08	.12-.135	.11-.127	\$ 10.95	\$ 9.85	\$ 0.1152	\$ 0.0991					
12	Price to clean one High School classroom.		\$ 20.00	\$ 20.00		\$ 0.08	.12-.135	.11-.127	\$ 9.95	\$ 8.96	\$ 0.1152	\$ 0.0991					
13	Price to clean one High School bathroom		\$ 30.00	\$ 30.00		\$ 0.08	.12-.135	.11-.127	\$ 10.95	\$ 9.85	\$ 0.1152	\$ 0.0991					
14	Cost to clean offices.		\$ 15.00	\$ 15.00		\$ 0.08	.12-.135	.11-.127	\$ 0.55	\$ 0.50	\$ 0.1152	\$ 0.0991					
15	Cost to clean hallway, per sqft.		\$ 0.36	\$ 0.31		\$ 0.08	.12-.135	.11-.127	\$ 0.45	\$ 0.41	\$ 0.1152	\$ 0.0991					
Bid Questionnaire																	
Training																	
1	Will you provide additional training at a negotiated price for all custodial staff?		Yes		Yes		Yes		Yes		Yes		Yes		Yes		
Purchasing Cooperative Membership																	
2	Are you a member of a Purchasing Co-op. If YES, state the name of the co-op and your awarder contract number		Yes				Yes		Yes		No		Yes		Yes		
			Co-op Name		BuyBoard, IGPA, Sourcewell	Co-op Name			Co-op Name		Choice Partners, Buy Board	Co-op Name			Co-op Name		TIPS, PACE, Choice Partners
			Contract #			Contract #			Contract #			Contract #			Contract #		
Staffing																	
3	Will you have a supervisor or lead for every site you are staffing?		Yes		Yes		Yes		Yes		Yes		Yes		Yes		
4	In emergency situation will you make your staff available to assist when and where needed?		Yes				Yes		Yes		Yes		Yes		Yes		
If YES, state your per hour cost for emergency call out.			31.88 Per Hr		\$		\$ 14.55		\$ 21.95		\$ 27.03						
5	Will you negotiate pricing for additional buildings/ campuses?		Yes		Yes				Yes		Yes		Yes		Yes		
Notes							Waxing No Cost if done in summer, Christmas, or Spring Break										
Scores			93.85				94.47										