



Concessions Feedback From Boosters.

- Only one item had full consensus - the desire to sell their own items.
- Rationale: Desire for variety for parents/kids that are here multiple nights per week, community engagement vs. outside corporation, and their ability to find donations/reduced pricing using their connections.



From there...

- Evenly divided on the topic of a “base package” stocked by Athletics for events.
- One Booster Club in favor - two Booster Clubs against. Ex. In favor feels current system is inefficient, it relies on the Boosters to stock, and feels contradictory to have different products than others sell in the eyes of the customers. Against feels this change would be a quagmire to manage, would cost them volunteers, and would result in false inventory readings that could impact their sales.
- The others seemed open to it, but had questions regarding doing inventory at the end of the night, the ability to opt out of it if they want, the ability to opt out of certain items if they want, and guarantees that it would be fully stocked each day regardless of the event that took place the night before. Ex. Friday Evening Football vs. Saturday Morning Soccer. The consensus from these groups seemed to be that the current system is working for them but they did not have a strong feeling one way or the other.
- ***Base Package could allow teams that don't have a full season to sign-up - however, this issue only would impact one junior high event this year.



Base Package & Inventory

Water

Soda (Regular, Diet, Sprite)

Gatorade

Candy Bars

Chips

- Can be a “discount” option
- Nightly Inventory of Base Package Items by the Boosters
- Counts need to be accurate - the district would take any loss or divide it amongst the teams
- Reports for COG
- No report for profit sharing
 - 50/50
 - 90/10
- POS system becomes more complex



Costco vs. Food Service

Costco-10% increase (added in below), \$80
Instacart Subscription, weight/size limit, delivery
tip.

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|---------------|--------|---------------|
| • Water- | \$0.12 | \$0.13/bottle |
| • Soda- | \$0.65 | \$0.73/can |
| • Gatorade- | \$0.66 | \$0.72/bottle |
| • Candy Bars- | \$1.10 | \$1.21/bar |
| • Chips- | \$0.42 | \$0.46/bag |

Food Service-Feesers delivers Tuesdays, Sysco
delivers Thursdays.

- Water-\$0.24/bottle
- Coke/Diet/Sprite-\$0.91/can
- Gatorade (20 oz)-\$1.33/bottle
- Candy Bars-\$1.18/bar
- Chips-\$0.69/bag