

BID TABULATION SUMMARY

Westport Public Schools
Staples High School-Personal Duress Security System Installation-DRAFT



RFP #26-014 Company Bid Tabulation						
Date: January 15, 2026						
CONSTRUCTION FIRM BID PACKAGE				Addendum #1 Acknowledged	Insurance Compliance	Clarifications/ Exclusions
RANKING	FIRM	PROPOSAL ITEM	FEE BREAKDOWN			
	911 Cellular			YES	TBD	None
		Bid Option 1A-labor for hardwired RF	-			
		Bid Option 1B-materials for hardwired RF	-			
		Bid Option 2A-labor for wireless or cellular RF system	3,500.00			
		Bid Option 2B-materials for wireless or cellular RF system	700.00			
		300 hand-held fob devices	9,000.00			
		Base Bid Sub-total	13,200.00			
		ALTERNATES:				
		1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	450.00			
		2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	9,800.00			
		3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	29,400.00			
		4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	49,000.00			
		5. Labor and material costs for camera integration with the existing cameras	Included with implementation			
		Reimbursables	-			
		Total Bid with All Alternates	\$ 101,850.00			
	Bluum/Kokomo 24/7					
		Bid Option 1A-labor for hardwired RF	-			
		Bid Option 1B-materials for hardwired RF	-			
		Bid Option 2A-labor for wireless or cellular RF system	36,619.56			

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		Bid Option 2B-materials for wireless or cellular RF system	8,078.50	YES	YES	None	Recurring Costs not included in Base Bid figure (~\$19,012.50) ALSO need clarification 3-Year and 5-Year pricing included with bid						
		300 hand-held fob devices	18,309.00										
		Base Bid Sub-total	63,007.06										
		ALTERNATES:											
		1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	2,321.70										
		2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	16,200.00										
		3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	48,600.00										
		4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	81,000.00										
		5. Labor and material costs for camera integration with the existing cameras	Included, dependent upon existing camera system										
		Costs not addressed or included within pricing breakdown above-for replacement battery for location anchor; recommended at 2-year intervals	1,126.00										
		Reimbursables	-										
		Total Bid with All Alternates	\$ 212,254.76										
		CCI Voice-(2) proposals provided											
								Bid Option 1A-labor for hardwired RF	-	YES	YES	None	Monthly Fees=\$330.00 for Cloud Care AND Additional Costs for Hardware and Full Solution on-time Add on = \$547,165.00
								Bid Option 1B-materials for hardwired RF	-				
Bid Option 2A-labor for wireless or cellular RF system	20,904.00												
Bid Option 2B-materials for wireless or cellular RF system	24,445.00												
300 hand-held fob devices	60,000.00												
Base Bid Sub-total	105,349.00												
ALTERNATES:													
1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	5,000.00												
2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	3,960.00												
3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	11,880.00												
4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	19,800.00												
5. Labor and material costs for camera integration with the existing cameras	TBD-more information required on existing camera system												
Reimbursables	-												
Total Bid with All Alternates	\$ 145,989.00												
Communications Management Services (CMS)													
		Bid Option 1A-labor for hardwired RF	20,000.00										
		Bid Option 1B-materials for hardwired RF	57,630.00										
		Bid Option 2A-labor for wireless or cellular RF system	-										
		Bid Option 2B-materials for wireless or cellular RF system	-										

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		300 hand-held fob devices	80,274.00	NO	NOT NOTED	None
		Base Bid Sub-total	157,904.00			
		ALTERNATES:				
		1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	-			
		2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	-			
		3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	-			
		4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	-			
		5. Labor and material costs for camera integration with the existing cameras	-			
		Reimbursables	-			
		Total Bid with All Alternates	\$ 157,904.00			
	Crisis Go			YES	TBD	None
		Bid Option 1A-labor for hardwired RF	-			
		Bid Option 1B-materials for hardwired RF	-			
		Bid Option 2A-labor for wireless or cellular RF system	18,645.00			
		Bid Option 2B-materials for wireless or cellular RF system	5,298.00			
		300 hand-held fob devices	25,500.00			
		Base Bid Sub-total	49,443.00			
		ALTERNATES:				
		1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	1,275.00			
		2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	in Option 2A above			
		3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	18,320.00			
		4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	18,000.00			
		5. Labor and material costs for camera integration with the existing cameras PER YEAR	245.00			
		Reimbursables	-			
		Total Bid with All Alternates	\$ 87,283.00			
	Open Systems					
		Bid Option 1A-labor for hardwired RF	44,232.00			
		Bid Option 1B-materials for hardwired RF	63,125.00			
		Bid Option 2A-labor for wireless or cellular RF system	-			
		Bid Option 2B-materials for wireless or cellular RF system	-			
		300 hand-held fob devices	40,500.00			
		Base Bid Sub-total	147,857.00			
		ALTERNATES:				

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		1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	2,685.00	YES	TBD	None	
		2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	1,785.00				
		3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	5,355.00				
		4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	8,925.00				
		5. Labor and material costs for camera integration with the existing cameras	-				
		Reimbursables	-				
		Total Bid with All Alternates	\$ 166,607.00				
	Pye Barker						
		Bid Option 1A-labor for hardwired RF	-	YES	TBD	None	Company presently provides security work for the Westport Town Hall, Police and Fire Departments - Alertus Mass Notification System
		Bid Option 1B-materials for hardwired RF	-				
		Bid Option 2A-labor for wireless or cellular RF system	10,800.00				
		Bid Option 2B-materials for wireless or cellular RF system	24,870.00				
		300 hand-held fob devices	48,000.00				
		Base Bid Sub-total	83,670.00				
		ALTERNATES:					
		1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	3,600.00				
		2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	7,200.00				
		3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	21,600.00				
		4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	36,000.00				
		5. Labor and material costs for camera integration with the existing cameras	N/A without knowledge of camera uses and functions				
		Reimbursables	6,000.00				
		Total Bid with All Alternates	\$ 158,070.00				
	Security Specialists						
		Bid Option 1A-labor for hardwired RF	-	NO	TBD	None	DID NOT acknowledge receipt of Addendum and did not submit proper (updated) Bid Form
		Bid Option 1B-materials for hardwired RF	-				
		Bid Option 2A-labor for wireless or cellular RF system	1,512.00				
		Bid Option 2B-materials for wireless or cellular RF system	65,536.08				
		300 hand-held fob devices	-				
		Base Bid Sub-total	67,048.08				
		ALTERNATES:					
		1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	-				
		2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	-				
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		3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	-				
		4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	-				
		5. Labor and material costs for camera integration with the existing cameras	-				
		Reimbursables	-				
		Total Bid with All Alternates	\$ 67,048.08				
	TPC Systems						
		Bid Option 1A-labor for hardwired RF	486,300.00				
		Bid Option 1B-materials for hardwired RF	325,500.00				
		Bid Option 2A-labor for wireless or cellular RF system	-				
		Bid Option 2B-materials for wireless or cellular RF system	-				
		300 hand-held fob devices	37,200.00				
		Base Bid Sub-total	849,000.00				
		ALTERNATES:					
		1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	1,860.00	YES	TBD	None	Campus Shield is proposed system
		2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	60,000.00				
		3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	57,000.00				
		4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	55,000.00				
		5. Labor and material costs for camera integration with the existing cameras	Included with implementation				
		Reimbursables	-				
		Total Bid with All Alternates	\$ 1,022,860.00				
	Utility Communications						
		Bid Option 1A-labor for hardwired RF	110,665.40				
		Bid Option 1B-materials for hardwired RF	included				
		Bid Option 2A-labor for wireless or cellular RF system	included				
		Bid Option 2B-materials for wireless or cellular RF system	included				
		300 hand-held fob devices	included				
		Base Bid Sub-total	110,665.40				
		ALTERNATES:					
		1. Annual testing of fobs and replacement costs for 5% of total (assume 15 per year)	4,350.00	YES	TBD	None	Motorola Rave is proposed system - Base Bid pricing does is not clear
		2. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 1-year agreement	included				
		3. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 3-year agreement	26,980.00				

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		4. Costs for on-going maintenance, including any recurring costs, software updates and/or patches, for a 5-year agreement	53,260.00				
		5. Labor and material costs for camera integration with the existing cameras	N/A				
		Reimbursables	-				
	Total Bid with All Alternates	\$ 195,255.40					