DALLAS INDEPENDENT SCHOOL DISTRICT | Small Business Office

FY25-26 Quarter 2 Report
Oct. 2025 - Dec. 2025

Leslie Williams
Deputy Chief

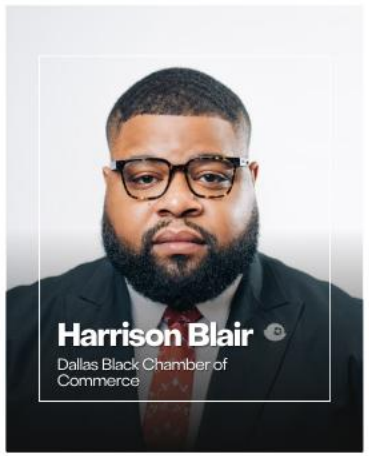
Annie Holmes-Partee
Executive Director

SMALL BUSINESS ENTERPRISE ADVISORY COMMITTEE MEMBERS

We appreciate the advisory committee's time, expertise, and guidance in advancing small business participation in the district's contracting and purchasing activities.



















SMALL BUSINESS OFFICE HIGHLIGHTS

DALLAS INDEPENDENT SCHOOL DISTRICT
Small Business Office

It is the district's goal to foster the participation of small business enterprises (SBEs) in all facets of the district's contracting and purchasing activities. The district has established an aspirational SBE goal of 30 percent for goods, services, and construction. For bond-funded professional services, the aspirational SBE goal is 35 percent.

- **Small Business Enterprise Advisory Committee Update**
  - Introductory Meeting Held - January 14, 2026
  - Bliss Coulter Elected Chair
  - Joey Rodriguez Elected Vice Chair
  - Committee Appointments are Open
  - Submit Appointments to: Leslie Williams at lwilliams@dallasisd.org
- **Small Business Enterprise Advocacy Nominations**
  - Public Sector Agency of the Year | D/FW Business Council
  - SBE Advocate of the Year | D/FW Business Council
- **Small Business Enterprise Program Implementation Update**
  - SBE Advisory Committee
  - Awarded Small Business Directory
  - Updated SBE Forms
  - iSupplier Vendor Database (SBE Classification Updates)
  - Restructuring SBE Reports
  - SBE Utilization by Org Reports (Performance Monitoring)
  - Shop Small Internal Marketing Campaign
  - Outreach and Engagement
  - SBE Certification Initiative
    - Information Sessions with SBE Certification Agencies
    - SBE Workshops
    - SBE Certification Prioritization Efforts
    - Communication Distributed to Dallas ISD Vendors
    - SBE Advisory Committee - Subcommittee Focus
    - Ongoing Support from Procurement Services and Vendor Management Team

- **October 1, 2025 - December 31, 2025**
  - **Outreach and Vendor Engagement**
    - **19** Business Consultations, Bid Debriefings, and Site Visits Conducted
    - **22** Outreach and Community Events Participated In
    - **12** Pre-Bid Meetings Attended
  - **Training and Professional Development**
    - **7** Workshops Conducted by the SBE Team
    - **19** Professional Development Training Sessions Attended

- **5 Payment and Performance Bonds Issued**

Company Specialization	Total Amount Bond Requested	Total Single Line Amount Bond Approved	Total Aggregate Amount Bond Approved	Small Business Classification
Roofing	$100,000	$100,000	$200,000	Yes
General Construction	$150,000	$150,000	$350,000	Yes
Electrical	$500,000	$500,000	$750,000	Yes
General Construction	$500,000	$500,000	$500,000	Yes
General Construction	$500,000	$500,000	$1,000,000	Yes
Total	**$1,750,000**	**$1,750,000**	**$2,800,000**	

DALLAS INDEPENDENT SCHOOL DISTRICT | Small Business Office

Leslie Williams
Deputy Chief

Annie Holmes-Partee
Executive Director

2025 Accomplishments | January 2025 - December 2025

81 Outreach & Inreach
Promoting Small Businesses at Outreach & Inreach Events.

43 Pre-Bid Meetings
SBO Representative Provided Information about the SBE Policy.

45 Webinars & Events
Business Development Workshops Offered to the Business Community.

48 Professional Development
Educational Training Sessions Attended by SBO Team Members.

3,685 Attendees at Signature Events, Webinars and Workshops

83 Meetings
One-on-One Meetings (or Consultations), Bid Debriefings & Site visits.

Bonds Issued 8
Bonds Issued to Participants of the Bond Academy.

6 Awards & Nominations
Small Business Enterprise Awards and Recognitions.

Interns 4
SBO Department Participated in the District's Summer Internship Program.

Signature Events: Knowledge is Power Business Conference | Bond Academy | Vendor Expo | Building B.I.G. Construction Expo | Independent School District (ISD) Day

Inreach Events: Business Academy | Awarded Vendor Expo | New Teacher Academy | Office Managers' Meeting

2020 BOND PROGRAM | TOTAL SMALL BUSINESS ENTERPRISE (SBE) UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2020 BOND PROGRAM DOLLARS PAID THROUGH DECEMBER 31, 2025

DALLAS INDEPENDENT SCHOOL DISTRICT

Small Business Office

Construction

	SBE Prime	SBE Subcontractor	Total SBE	SBE Percentage
Total SBE Spend	$408,459,661	$258,320,865	$666,780,526	59.61%
Total District Spend			$1,118,549,826	

Small Business Enterprise Analysis Construction

SBE Goal	30%
SBE Utilization	59.61%
Total SBE Spend	$666,780,526
Total District Spend	$1,118,549,826

Professional Services

	SBE Prime	SBE Subconsultant	Total SBE	SBE Percentage
Total SBE Spend	$221,310,292	$42,499,207	$263,809,499	38.67%
Total District Spend			$682,248,627	

Small Business Enterprise Analysis Professional Services and Goods

SBE Goal	35%
SBE Utilization	38.67%
Total SBE Spend	$263,809,499
Total District Spend	$682,248,627

CONSTRUCTION MANAGER AT RISK | TOTAL SBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT CMAR DOLLARS PAID THROUGH DECEMBER 31, 2025

DALLAS INDEPENDENT SCHOOL DISTRICT
Small Business Office

	SBE Prime	SBE Subcontractor	Total SBE	SBE Percentage
Total SBE Spend	**$16,156,845**	**$171,570,066**	**$187,726,911**	**51.60%**
Total District Spend			**$363,846,134**	

School	Construction Manager at Risk	Purchase Order	Paid/Retainage Amount
Thomas Jefferson High School	HC Beck, LTD.	804680	$62,900
Thomas Jefferson High School	HC Beck, LTD.	808330	$96,544,691
Thomas Jefferson High School	Core Construction	788478	$861,520
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	804811	$62,900
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	808331	$44,760,646
WHILA (Edward H. Cary Middle School (PK-8))	Core Construction	788477	$478,722
Career Institute North	Turner | Source, A Joint Venture	803389	$25,000
Career Institute North	Turner | Source, A Joint Venture	832713	$52,195,603
West Dallas STEM	Reeder General Contractor	817590	$25,000
West Dallas STEM	Reeder General Contractor	833451	$21,508,841
C.F. Carr Elementary School	Gilbert May, Inc. dba Phillips/May Corporation	901017	$6,982,911
John Lewis Social Justice Academy at Oliver Wendell Holmes Middle School	Beck 3i Joint Venture	924357	$76,368,556
Rosemont Upper Elementary School	Beck 3i Joint Venture	947251	$33,273,714
Lincoln High School Humanities and Communications Magnet	Beck 3i Joint Venture	966796	$26,643,153
Samuell High School	Con-Real Inc.	967056	$1,691,713
Nolan Estes Plaza Downtown Dallas PK-12	BOWA-EJ Smith Construction-Post L Group, A Joint Venture	982924	$2,360,264
TOTAL (Reflects Prime Payments)			**$363,846,134**

Small Business Enterprise Analysis Construction Manager at Risk

SBE Goal	30%
SBE Utilization	51.60%
Total SBE Spend	$187,726,911
Total District Spend	$363,846,134

TOTAL SMALL BUSINESS ENTERPRISE (SBE) UTILIZATION

EXCLUDES BOND FUNDS

FISCAL YEAR 2025-2026 CUMULATIVE| JULY 1, 2025 THROUGH DECEMBER 31, 2025

DALLAS INDEPENDENT SCHOOL DISTRICT

Small Business Office

Fund 199

	Quarter 1 July - Sep 2025	Quarter 2 Oct - Dec 2025	Total SBE	SBE Percentage
Total Small Business Enterprise Spend	**$7,183,614**	**$7,426,494**	**$14,610,108**	**17.64%**
Total District Spend	**$41,895,755**	**$40,912,948**	**$82,808,703**	
Small Business Enterprise Percentage	**17.15%**	**18.15%**		
Revised Small Business Enterprise Utilization (Includes Non-Certified SBE $)	$9,382,282	$12,882,095	$22,264,378	26.9%
Revised Small Business Enterprise Percentage (Includes Non-Certified SBE $)	22.39%	31.49%		

Small Business Enterprise Analysis
Fund 199

SBE Goal:	30%
SBE Utilization:	17.64%
Total SBE Spend:	$14,610,108
Total District Spend:	$82,808,703

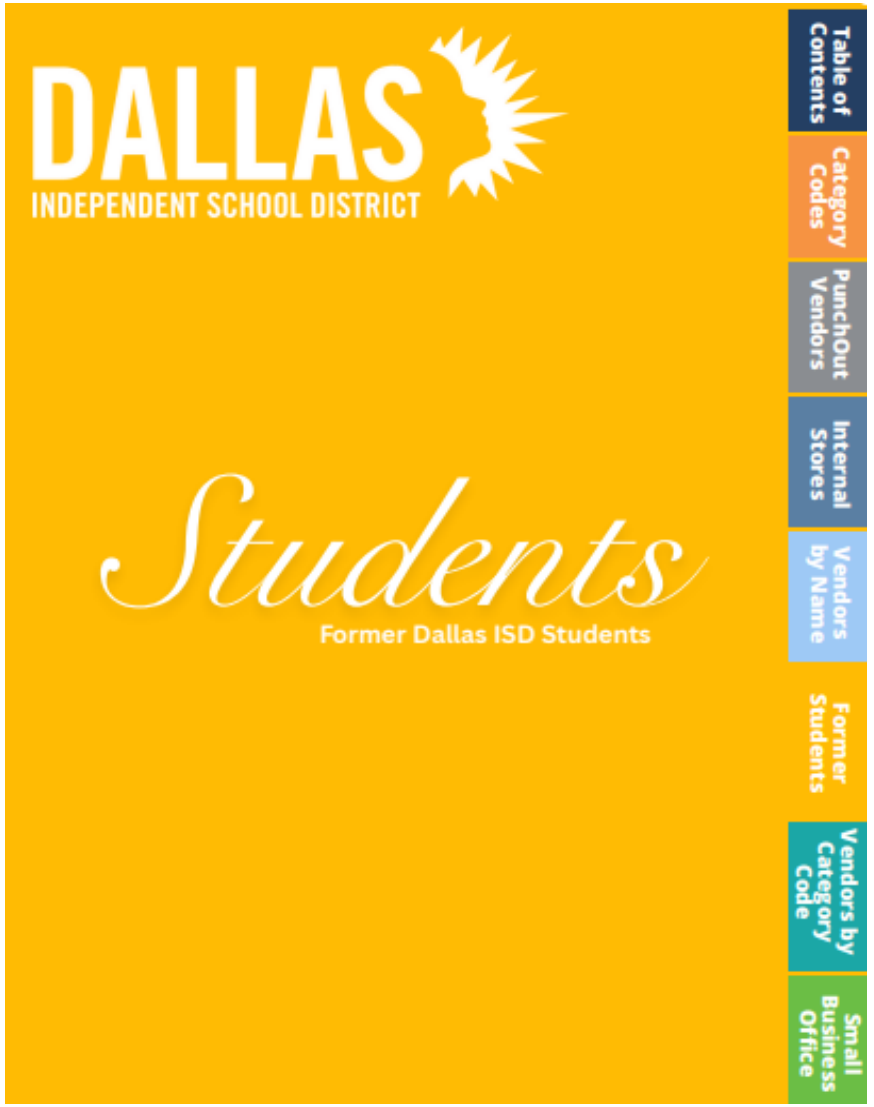
Districtwide Funds (excludes bond funds)

	Quarter 1 July - Sep 2025	Quarter 2 Oct - Dec 2025	Total SBE	SBE Percentage
Total Small Business Enterprise Spend	**$9,323,494**	**$9,102,154**	**$18,425,648**	**17.54%**
Total District Spend	**$59,794,581**	**$45,248,134**	**$105,042,715**	
Small Business Enterprise Percentage	**15.59%**	**20.12%**		
Revised Small Business Enterprise Utilization (Includes Non-Certified SBE $)	$12,268,800	$15,050,714	$27,319,514	26.01%
Revised Small Business Enterprise Percentage (Includes Non-Certified SBE $)	20.52%	33.26%		

Small Business Enterprise Analysis
Districtwide Funds (excludes bond funds)

SBE Goal:	30%
SBE Utilization:	17.54%
Total SBE Spend:	$18,425,648
Total District Spend:	$105,042,715


DALLAS
INDEPENDENT SCHOOL DISTRICT
Supports Small Businesses
2026 Awarded
Small Business Directory
Prepared by Small Business Office (SBO) | Last Update 2.13.2026


DALLAS
INDEPENDENT SCHOOL DISTRICT
Students
Former Dallas ISD Students
Table of Contents
Category Codes
PunchOut Vendors
Internal Stores
Vendors by Name
Former Students
Vendors by Category Code
Small Business Office

THANK YOU

DALLAS INDEPENDENT SCHOOL DISTRICT

Small Business Office

Questions?