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Teaching Effectively - Learning Successfully

Alex Ayers, Ed.D.
Superintendent of Schools

David Bartlett
Associate Superintendent
for Instructional Support

Carl Fox
Purchasing Manager

July 24, 2026

To: Board of Trustees

From: David Bartlett 
Associate Superintendent for Instructional Support

Re: **Approval for Stocktrail Elementary Network Replacement Trial**

The following pricing was received:

Bidder	Total
954 Consultants	\$41,623.85

Notes: Pricing is from NCPA Cooperative Contract #01-0169 for the Juniper MIST System.
This is a 90 day trial and the equipment may be returned if the system does not work as predicted.

Funding Source: Technology.

Recommendation: Approve in the amount of 41,623.85.

SOLE SOURCING JUNIPER MIST

THE SMARTER WAY TO CONNECT.



JUNIPER
NETWORKS

mist

Through the NCPA Contracting Alliance, 954 Consultants makes it easy to sole source a Juniper Mist solution—delivering a cloud-first network that is intelligent, secure, and built for the future.



AI-DRIVEN NETWORKING

Mist AI ensures optimal user experiences and proactive issue resolution.



CLOUD-FIRST SIMPLIFIED

Manage your entire network from the cloud with ease and flexibility.



HIGHER PERFORMANCE & RELIABILITY

Delivers consistent performance across campus, branch, and WAN.



LOWER TCO

Reduce operational costs with automation, insights, and efficiency.



BUILT FOR THE FUTURE

Scalable, secure, and ready to evolve with your organization.



Smarter Public Sector Sourcing

LEVERAGE THE POWER OF NCPA

The National Cooperative Purchasing Alliance (NCPA) provides competitively solicited contracts that simplify the purchasing process for public agencies.

- ✓ Compliant, streamlined procurement
- ✓ No need to go out to bid
- ✓ Save time, reduce costs, and stay compliant

NCPA CONTRACT
#01-169



Juniper Networks
Networking Solutions

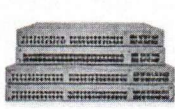
THE JUNIPER MIST SOLUTION

MIST ACCESS POINTS



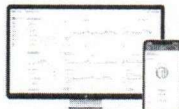
AI-driven Wi-Fi for exceptional experiences.

MIST SWITCHES



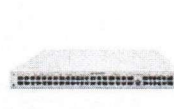
High-performance, cloud-managed switching.

MIST WAN & SD-WAN



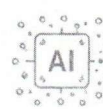
AI-powered SD-WAN for greater agility and control.

MIST FIREWALL



Secure, cloud-delivered threat protection.

MIST AI



The brain behind the world's best network.

WHY PARTNER WITH 954 CONSULTANTS?

- ✓ Expert Juniper Mist design and implementation
- ✓ End-to-end project management and support
- ✓ Deep experience with K-12, Higher Ed, and Public Sector
- ✓ Local team, personalized service, proven results



YOUR STRATEGIC TECHNOLOGY PARTNER
FROM STRATEGY TO SUCCESS.

MAKE IT EASY. MAKE IT SMART.

Sole source your Juniper Mist solution through the NCPA Contract #01-169 with 954 Consultants and experience the power of AI-driven networking.



NCPA CONTRACT #01-169
JUNIPER NETWORKS
NETWORKING SOLUTIONS

SIMPLIFY PROCUREMENT. ELEVATE YOUR NETWORK.
SOLE SOURCE WITH CONFIDENCE.



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