

Contract Number
Category

RFP 2425-4
Charter Bus Services

Responding Supplier	Contact Person	Phone	E-Mail
All Valley Charters LLC	Dwight Yoder	956-213-1180	allvalleycharters@hotmail.com
DISCOVERY CHARTER BUSES, LLC	Heidi Y. Cepeda de Escamilla	956 239-4337	hcepeda@discoverycharterbuses.com
ESCAMILLA TOUR BUSES	Hector Escamilla	(956) 994-1169	e-escamilla@sbcglobal.net
Kerrville Bus/Coach USA (Kerrville Bus)	Gloria Butler	210.226.7371	gloria.butler@coachusa.com
MVLE Enterprise	JOSE VICENTE SOLAR	956-467-5170	sales@thecharterbus.com
Red Charter Buses, LLC	Andres Ortiz	956-525-0743	info@redcharterbuses.com
Texas Music Festivals Enterprise, Inc.	Olga Garza	956-984-9468	olgag.tmf@gmail.com

Click on Vendor to see Bus Fees

SHARYLAND INDEPENDENT SCHOOL DISTRICT

RFP# 2425-4

Scope of Project:

The purpose of this proposal is to obtain a qualified, reliable vendor(s) to provide to the Sharyland Independent School District for Charter Bus Services. Charter Bus Services will be used by the students of Sharyland Independent School District for athletic games or field trips. The term of the contract will begin after board approval. Term is for one (1) year.

Note: Rate listed as ceiling rates, which will be firm and not increase for the term of the contract. Per mile can go as low as \$6 in state, out of state will determine by fuel prices. Daily rates will be subject to itineraries. We will also offer off peak day discounts.

Item No	Description	Per Mile	Per Hour	Daily Rate
1	16-36 Passenger Shuttle Bus, air conditioned, video equipped bus. Buses to be used to transport students and faculty to and from school events both locally and out of town.	N/A	N/A	N/A
2	38-42 Passenger air conditioned, video equipped bus with restroom facilities. Buses to be used to transport students and faculty to and from school events both locally and out of town.	In State \$7.00 OOS \$ 8.25	In State \$ 250.00 4 hr. min. OOS: N/A	Rates based on detailed itinerary, mileage and number of days.
3	47-52 Passenger, air conditioned, video equipped bus with restroom facilities. Buses to be used to transport students and faculty to and from school events both locally and out of town.	In State \$7.00 OOS \$ 8.25	In State \$ 250.00 4 hr. min. OOS: N/A	Rates based on detailed itinerary, mileage and number of days.
4	55-57 passenger, air conditioned, video equipped bus with restroom facilities. Buses to be used to transport students and faculty to and from school events both locally and out of town.	In State \$7.00 OOS \$ 8.25	In State \$ 250.00 4 hr. min. OOS: N/A	Rates based on detailed itinerary, mileage and number of days.

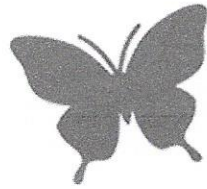
How many buses do you have? 12 buses & (1) 38 passenger mini bus

What year are the buses? 2013 to 2024

What is the cancellation policy? Unless a trip must be cancelled due to a national or local disaster the following cancellation policy and refunds shall be observed. We Offer a refund for trips cancelled thirty one (31) days prior to the date of service less \$50 service fee per bus. Cancellations made enter the thirty one day period are Subject to cancellation fee as follows: 15 to 30 days 50% cancellation fee – 14-0 days 100 % cancellation fee. See terms and conditions

How often are drug screening conducted on employees? Pre-employment and randomly thereafter

Please list any additional fees or limitations not mentioned above? Charter party is responsible for bus parking, tolls and entrance fees incurred. The Charter party is also responsible for reserving and paying non-smoking room and meals for each driver. Meals per diem for each driver \$30 per day unless hotel has breakfast then \$25 per day.



DISCOVERY

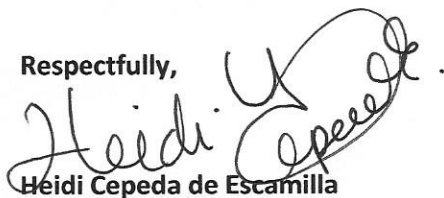
CHARTER BUSES, LLC

7/6/2024

PRICING
SHARYKAND ISD
BID # 2425-4
Charter Bus Services

1. Minimum 52 & 50 seat Charter Buses. We may have (1) 57 available seat Charter Bus.
 - Minimum hours per trip: 10 hours
 - Mileage rate will apply: Mileage rate applies when mileage reaches and exceeds 100 miles.
 - Hourly rate: \$130.00
 - Note: Hourly rate also applies for all hours of service that are added after the negotiated or contracted schedule.
 - Daily rate: \$130.00
 - Mileage rate: \$5.00
 - Note: Minimum miles: 200 miles.
2. Additional Fees
 - Second driver fee: It would be applied on trips lasting more than 15 hours per day.
 - Second driver fee (Driver relief rate): \$600.00
 - Note: The rate may vary depending on the destination.
 - Overnight rate: Any trip for over 24 hours: \$1,000.00
 - Cancellation fee and additional fees: Please refer to the attached documents.
 - Fuel surcharge: N/A

Respectfully,



Heidi Cepeda de Escamilla

VP Administrator-Member

DISCOVERY CHARTER BUSES, LLC



2801 Zinnia Avenue McAllen TX 78504
Ph. (956) 994-1169 / Fax 994-9491 / Cell 648-9691
E-mail: e-escamilla@sbcglobal.net

Price Sheet

Mileage Rate- \$4.70

Daily Rate for Local Trips- \$1,400

Daily Rate for Overnight Trips- \$950

Hourly Rate (minimum 9 hrs.)- \$150

FEES

Excessive Trash Fee- \$250

Second Bus Driver Fee- \$250 - \$850

Cancellation Fee

24-hour notice- 100%

48- hour notice- 75%

1 Week notice- 50%

Parking Fees and Driver Hotel must be provided by Charter Party.

Established 6/17/2024

[illegible]

Ceiling rates will be based on total time OR miles which ever is greater and we will honor any special/lower/best rates available.

MVLE Enterprises Inc dba TheCharterbus.com
800 Constitution Dr
Edinburg, TX 78541

2024 pricing

40 passenger Bus / 52 Passenger Bus / 56 Passenger Bus

Per mile – \$4.50

Per hour - \$190

Daily Rate - \$950 (first 5 hours) + \$120 each extra hour / \$1790 day

Overnight - \$950

Minimum cancellation \$1,250

Schools fuel surcharge N/A

Cancellation Fees:	More than 1 month prior to the trip	- Deposit is not refundable
	Two weeks to a month.	-50% of charter rate
	Less than two weeks prior to the trip	-100% of charter rate

All buses are equipped with an onboard restroom. We currently have (2) 52 passenger buses that are ADA equipped.



RED Charter Buses

Price List:

Mileage rate:	\$ 4.25
Hourly rate:	\$ 190.00
Overnight rate:	\$ 800.00
Extra driver fee:	\$ 250.00
Hours minimum:	5 Hours

Price specifications:

- 1: Miles rate will apply on all trips out of the RGV
- 2: For all local trips a \$ 190.00 hourly fee will apply up to \$1350.00 daily
- 3: Overnight rate will apply for trips that have 2 or more days.
- 4: Extra driver fee will apply only if needed
5. Rates apply for all 56 passengers buses

Bus Capacity:

All of our buses are 56 Passenger buses

Cancelation Fee:

More than 1 month prior to trip: No Fee
1 Month - 2 weeks: 50 % of charter rate
Less than 2 weeks prior to the trip: 100 % of charter rate



Texas Music Festivals Enterprise, Inc.
Wilberto Perez, CEO
216 East Business Highway 83
San Juan, TX 78589
(956) 984-9468
www.tmfconnect.net

Price Sheet 55 Passenger Seat Charter Bus	Charter Cost	Second Driver Fee	Overnight Rate	Fuel Surcharge	Cancellation Fee	Discount Offered
Day cost – Min 5 Hours	\$1,650.00	\$385.00	\$250.00	10% if applicable	100% if 30 or less days before the trip	10-15% depending on # of travelers
Day Cost – 10+ Hours	\$2,000.00	%500.00	\$250.00	10% if applicable	100% if 30 or less days before the trip	10-15% depending on # of travelers
Cost per Mile <300 Miles	\$5.00					
Cost Per Mile >300 Miles	\$8.00					