Advance Notice
August 13, 2026
Consent Agenda

Award of RFP #601: Beverages – Tow-Yick / Turney / Morse

Action to be taken: I move the Board approve the award of RFP #601: Beverages to EK Beverage Company and PepsiCo Bottling Group for the 2026-2027 school year.

The Administration is asking the Board to award Beverage RFP #601 to EK Beverage Company, and PepsiCo Bottling Group (Pepsi) for the 2026-2027 school year. The bid encompasses all beverages purchased for sale in school cafeterias during lunch periods, and does not include beverages sold in student stores, vending machines or concession stands. The award includes four, one-year extension options, subject to performance and price increase evaluations for the 2027-2028 through 2030-2031 school years.

Award criteria for this RFP included responsiveness to the RFP and required submittals, pricing, ease of ordering and delivery, and references, experience, and customer satisfaction. Both vendors submitted responsive proposals and satisfied the evaluation criteria. Evaluation results are as follows:

Bidder	Responsiveness	Pricing	Ordering	References
EK Beverage	Fully Responsive	Competitive	Meets District Needs	Positive
PepsiCo	Fully Responsive	Competitive	Meets District Needs	Positive

It was necessary to award to multiple vendors, as this provides the District with a broader selection of nutrition-compliant beverage products while meeting operational needs and student preferences.

All products purchased will meet the Issaquah School District's nutrition regulations and procedures.

Martin Turney, Chief of Finance and Operations, and Jason Morse, Executive Director of Operations, will be present to respond to any Board questions.