

**BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020**

BID ANALYSIS

ITEM BID: 2026-2027 HS Kitchen Equipment Bid

DATE ADVERTISED: **SARATOGIAN** 7/2/2026

DAILY GAZETTE 7/2/2026

DATE OF BID OPENING: 7/16/2026

NUMBER OF VENDORS CONTACTED: 6

NUMBER OF BIDS RECEIVED: 4

SOURCE OF FUNDS: _____

BIDDERS:

WB Mason
Main Ford General Supply
Singer Fllihan Foodservice Equipment
Grady's Food Service Equipment & Supplies

LOW BID: (indicate name and address)

Main Ford General Supply \$37,980.22
15 St. James Street
Rochester, NY 14606

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: _____

Vendor Mail List - HS Kitchen Equipment

WB Mason Co \$ 46,118.00
29 Mill Street
Albany, NY 12204
888-926-2766
jason.foote@wbmason.com

Main Ford General Supply \$37,980.22
Chad LaRose
15 St James Street
Rochester, NY 14606
558-647-2311
dan@generalsupplycorp.com

Singer Flihan Foodservice Equipment \$ 41,075.00
418-426 Broad Street
PO Box 4039
Utica, NY 13504
315-735-8519
jflihan@singerequipment.com

Hubert Co No Bid
Mark Horstman
9555 Dry Fork Road
Harrison, OH 45030
513-367-8600

Grady's Food Service Equipment & Supplies \$ 9,627.00
170 Greenhorn Dr only bid on 3 of the 5 items
Pueblo, CO81004
Summer Smythe
719-755-0197
summer@gogradys.com

Deltek, Inc. No Bid
2291 Wood Oak Drive
Herndon, VA 20171
Patricia Manarin
Publicrecords@deltek.com

Specifications

1. **Mobile Heated Cabinet – Quantity (1)**
Metro Model No. C539-HDC-U
C5 3 Series Heated Holding Cabinet with Red Insulation
Armour, mobile, full height, insulated
Dutch clear polycarbonate doors
Removable bottom mount control module
Thermostat to 200 degrees Fahrenheit
Universal wire slides on 3" centers, adjustable on 1 ½" increments
(18) 18"x 26" or (34) 12"x20" x 2 1/2" pan capacity
5" Casters (2 with brakes)
Aluminum
120v/60/1ph, 2000 watts 16.7amps, NEMA 5 20P, cULus, NSF
1 year warranty against manufacturing defects
Right hand hinge, standard
Price should include Freight

2. **Display Merchandiser, heated, for multi-product – Quantity (1)**
Hatco Model No. GRSDS-36D
Glo-Ray Merchandising Warmer, countertop, 36" long
(14) Rods pass thru design, with (2) shelves, forward-slanted shelves
Pre-focused infrared top heat, tempered glass sides
Stainless steel & aluminum construction
4" legs, 1810 watts, cULus, UL EPH
120v/60/1-ph, 1810 watts, 15.1 amps, NEMA 5-20P (domestic voltage) standard
Classified, Made in USA
Open Customer side, upper, standard
1 year warranty on-site parts and labor
Price should include Freight

3. **Serving Line – Quantity (1)**
Delfield Model No. SCSC-96-BP
Counter R290 36" High **Shelley Express**
(1) B-96-96" S/S V-tray slide 12" wide with 3 ribs,
located on customer side, mounted 34" high
(1) E-96 – 96" S/S Work shelf 10" wide located on operator side, mounted 36" high
(1) F-Line-up Interlock
R290 Hinged left
H-96 Two-Tier Display 94.06 Inches Long x 18 Inches wide First glass top and
second tier glass top and adjustable sneeze guard front
Price should include Freight
4. **Serving Line – Quantity (1)**
Delfield Model No. SH-4NU
Four Well Hot food counter with enclosed base 36" high **Shelley Express**
(1) B-60 – 60" S/S V-tray slide 12" wide with 3 ribs, located on customer side,
mounted 34" high
(1) E-60-60" S/S Work shelf 10" wide, located on operator side, mounted 36" high
(1) F- Line-up Interlock
(1) G-60 Glass Front Counter Protector 58.06 inches long X 18 inches wide First tier
S/S top and Fixed Glass Front
Price should include Freight

Ballston Spa CENTRAL SCHOOL DISTRICT

Educating Everyone Takes Everyone

Office of Business and Support Services
Kelly Lucarelli Assistant Coordinator for Purchasing

(518) 884 - 7195 Ext. 1363
E-mail: klucarelli@bscsd.org

BID FORM

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1. Mobile Heated Cabinet: \$ _____
 - Metro Model No. C539-HDC-U
2. Display Merchandiser, heated, for multi-product: \$ _____
 - Hatco Model No. GRSDS-36D
3. Custom Servicing Line: \$ _____
 - Delfield Model No. SCSC-96-BP
4. Custom Servicing Line: \$ _____
 - Delfield Model No. SH-4-NU
5. Delivery and set up \$ _____
 - Equipment should be left set-in-place

**BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020**

BID ANALYSIS

ITEM BID: 2026-2027 Science Supply Bid

DATE ADVERTISED: **SARATOGIAN** 4/9/2026

DAILY GAZETTE 4/9/2026

DATE OF BID OPENING: 5/20/2026

NUMBER OF VENDORS CONTACTED: 21

NUMBER OF BIDS RECEIVED: 7

SOURCE OF FUNDS: _____

BIDDERS:

Flinn Scientific	Nasco
School Specialty	Lakeshore Learning
Ward's Science	
Fisher Science	
Carolina Biological	

LOW BID: (indicate name and address)

<u>All of the above</u>	<u>See Attached</u>

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: _____

APPENDIX A: BID SCOPE

2026-2027 Science Supply Bid Contract Period – July 1, 2026 – June 30, 2027 Opened – May 20, 2026 at 2:00pm

1. Scope:

The Ballston Spa Central School District, herein BSCSD, is accepting bid proposals for the delivery of science supplies to Two (2) different school locations.

2. Contract Period:

The contract period shall be from July 1, 2026 through June 30, 2027. Catalogs and prices shall be firm throughout the contract period. For a 2027 catalog to take effect January 1, 2027, this must be identified in your bid proposal.

3. Percentage Off Catalog:

This bid will be for a percentage off catalog pricing. As many awards will be made as needed to guarantee all type of required science supplies will be available to our teaching staff (i.e. live material, earth science, biology, chemistry and physics). Upon notification of award, the Purchasing Department will notify the vendor.

4. Procurement:

Purchase orders will be issued to each bid winner by location and end user. Shipments **must** be made by purchase order to Two (2) different locations. Each shipment/invoice **must** identify the purchase order number, teacher's name and location. **Invoicing must be by purchase order.**

5. Bid Proposal:

This Bid is All-Inclusive. There are no additional charges for shipping and handling allowed under this contract.

2026-2027 Vendor Mail List - Science Supplies BID

Vendor #		
#001458	Flinn Scientific PO Box 219 Batavia, IL 60510 businessdesk@flinnsci.com	25% off catalog
#006822	School Specialty Bid Dept 140 Marble Drive Lancaster, PA 17601 bideastnotices@schoolspecialty.com	29% Science Education 29% Science Category 29% FOSS/DELTA 14% Science Furniture
#002215	Ward's Science (VWR) Peggy Ackerman 5100 West Henrietta Road PO Box 92912 Rochester, NY 14692-9012 800-962-2660 800-635-8439 fax bids@wardsci.com	18% Catalog & Website excludes clearance items and prices that end in 9 (\$0.09, \$5.49 etc)
#005794	Fisher Science Education 4500 Turnberry Drive Hanover Park, IL 60133 vicki.slomiany@thermofisher.com	30% orange tag items on Website
#001239	Carolina Biological 2700 York Rd PO Box 6010 Burlington, NC 27216-6010 Customer_Service@carolina.com	10% Website Catalog Free Shipping over \$250
#001824	Nasco 901 Janesville Ave Fort Atkinson, WI 53538-0901 orders@nascoeducation.com	20% Art Education 15% Math/STEM/Science 10% Health Science Free Shipping over \$199
#002308	Lakeshore Learning Materials 2695 E Dominguez St Carson, CA 90895 biddept@lakeshorelearning.com	7.5% Off Catalog
#001095	PASCO Scientific 10101 Foothills Blvd Roseville, CA 95747 916-786-3800 916-786-7565 (fax) bids@pasco.com	No Bid
#011070	Anatomy Warehouse 8047 Monticello Ave Skokie, IL 60076 quotes@anatomywarehouse.com	No Bid

#002612	Vernier Software & Technology Inc 13979 S W. Milikan Way Vbeaverton, OR 97005 support@vernier.com	No Bid
#009657	BioRad Laboratories 1000 Alfred Noble Drive Hercules, CA 94547 USOrders@bio-rad.com	No Bid
#012140	Pitsco Education LLC 915 E Jefferson Pittsburg, KS 66762 Orders@pitsco.com	No Bid
#004677	Arbor Scientific PO Box 2750 Ann Arbor, MI 48106 helpdesk@arborsci.com	No Bid
#002496	S&S Worldwide Crystal Serrambana 75 Mill Street Colchester, CT 06415 bids@ssww.com	No Bid
#005488	School Outfitters 3736 Regent Ave Cincinnati, OH 45212 faith.berry@schooloutfitters.com	No Bid
#006483	LAZEL Inc Learning A to Z 17855 Dallas Parkway Suite 400 Dallas, TX 75287 elbids@explorellearning.com	No Bid
	Parco Scientific Company PO Box 851559 Westland, MI 48185 info@parcoscientific.com	No Bid
	National Inventors Hall of Fame 3701 Highland Park NW North Canton, OH 44720 dchance@invent.org	No Bid
	Camilla Hester Procurement Service Manager 3 Flower Lane Valley Cottage, NY 12018 cnryan875@gmail.com	No Bid

Patricia Manarin
Seltek Inc.
2291 Wood Oak Drive
Herdon, VA 20171
PublicRecords@deltek.com

No Bid

RYE Consulting
Jessica Hopkins
jhopkins@ryeconsult.com

No Bid