Superintendent:
Jonathan Patterson, Ph.D.

Where Excellence and Creativity Merge

Board of Education:
Scott Hollowell, Chairperson
Randy Hough, Vice-Chairperson
Brian Anderson
Dr. Regina Daigre
Roy Rabold

Questions & Answers for A La Carte - Beverages - Bid # 2026-07-06:

The following Questions and Answers are provided to clarify specifications and requirements for the above-referenced Invitation for Bid. We appreciate the thoughtful questions submitted and the continued interest in doing business with our organization. All responses are considered an official part of the bid documentation.

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1) Q: May the awarded vendor utilize **manufacturer-authorized distributors or third-party logistics providers** to fulfill delivery obligations, provided the awarded vendor remains fully responsible for contract performance?

A:No

2) Q: Is the vendor required to own or operate its own delivery fleet or warehouse?

A: Yes

3) Q: Will deliveries be made to a **single central warehouse** or to **multiple school locations**?

A: Multiple School Locations

4) Q: If multiple locations, approximately how many delivery locations are included?

A: 24

5) Q: Is inside delivery required, or is dock delivery acceptable where available?

A: Yes, inside delivery is required.

6) Q: What are the expected delivery days and delivery windows?

A: Delivery dates are once a week, we currently receive our deliveries on Monday.

7) Q: Is there estimated annual usage or historical purchasing data available for each beverage category?

A: See attachment

8) Q: Are estimated case quantities available by product?

A: See attachment

9) Q: Will orders be placed on a scheduled basis (weekly/monthly), or on an as-needed basis?

A: Weekly

10) Q: Are there minimum order quantities expected for each delivery?

A: No

11) Q: When the solicitation references a specific branded product followed by **"or approved equal,"** what documentation is required to demonstrate equivalency?

A: A Product Specification Sheet from the Manufacturer.

12) Q: Are product samples required before award or after award?

A: "Approved equal" products may require samples.

13) Q: Are substitutions permitted if an awarded product becomes temporarily unavailable?

A: No. Products must meet USDA Smart Snack Standards.

14) Q: Should freight and delivery charges be included in the quoted case price?

A: Yes

15) Q: Are prices expected to remain firm for the entire contract period, except where specifically permitted by the solicitation?

A: Yes

16) Q: If manufacturers adjust pricing during the contract period, what is the approved process for requesting a price adjustment?

A: Price adjustments are negotiable annually during contract renewal periods with a manufacturer letter identifying the price increase.

17) Q: Will awards be made by individual line items, by product category, or to a single overall vendor?

A: Overall Vendor

18) Q: Is Fayette County anticipating multiple awards under this solicitation?

A: No

19) Q: Are electronic purchase orders utilized?

A: No

20) Q: What is the typical payment cycle following invoice submission?

A: 30 Days

End of Questions & Answers 7/22/26

Attachment:

FAYETTE CO NUTRITION B1851	
Beverage Product	Case Sales
	Jul '25 - June '26
MINUTE MAID JTG APPLE JUICE 100	1,288
DASANI	632
GOLD PEAK ZERO SUGAR SWEET TEA	470
TUM-E YUMMIES RAD RASPBERRY ZING-KO	397
TUM-E YUMMIES BIG BERRY BLAST-KO	371
GLACEAU SMARTWATER	364
COCA-COLA ZERO SUGAR	323
SPRITE ZERO SUGAR	322
POWERADE ZERO MIXED BERRY	291
COCA-COLA CHERRY ZERO	267
FANTA ORANGE ZERO SUGAR	226
MINUTE MAID ZERO SUGAR LEMONADE (NC)	225
TUM-E YUMMIES FRUIT PUNCH PARTY-KO	146
MINUTE MAID JTG MIXED BERRY JUICE 100	145
POWERADE ZERO FRUIT PUNCH	111
PIBB ZERO	90
TUM-E YUMMIES EPIC APPLE FLIP-KO	69
GLACEAU SMARTWATER ALKALINE WITH ANTIOXI	58
GLACEAU VWTR ZERO XXX-KO	35
MINUTE MAID LIGHT CHERRY LIMEADE (NC)	34
MINUTE MAID JTG ORANGE JUICE 100	31
MR. PIBB ZERO SUGAR	30
POWERADE ZERO GRAPE	29
GLACEAU VWTR ZERO SQUEEZED-KO	28
BODYARMOR LYTE PEACH MANGO-KO	23
MELLO YELLO ZERO	14
BODYARMOR ZERO SUGAR WATERMELON STRAV	2
MELLO YELLO	0
GLACEAU VWTR ZERO SUGAR POWER C-KO	0
COCA-COLA	-2
Totals	6,019