

SALINAS CITY ELEMENTARY SCHOOL DISTRICT

RESOLUTION FOR PROCUREMENT OF A MANAGED DETECTION AND RESPONSE SOLUTION AND RELATED CYBERSECURITY EQUIPMENT AND SERVICES

RESOLUTION NO. 2025-26/ 01

WHEREAS, the Salinas City Elementary School District Board of Education intends on expending funds to procure a Managed Detection and Response Solution and related Cybersecurity Equipment and Services through the Federal E-Rate Cybersecurity Pilot Program;

WHEREAS, due to the highly specialized and unique nature of technology, telecommunications, related equipment, software, and services, and due to the fact that such services, products and materials of such nature are undergoing rapid technological changes, and in order to allow for the introduction of new technological changes into the operations, it is in the District's best interest to procure a specific Managed Detection and Response Solution and related Cybersecurity Equipment and Services in accordance with Public Contract Code section 20118.2;

WHEREAS, Public Contract Code section 20118.2 further states that it is in the District's best interest to consider, in addition to price, factors such as vendor financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, the broadest possible range of competing products and materials available, fitness of purchase, manufacturer's warranties, and similar factors in the award of contracts for technology, telecommunications, related equipment, software, and services;

WHEREAS, the District intends on procuring a Managed Detection and Response Solution and related Cybersecurity Equipment and Services;

WHEREAS, the District finds that the Managed Detection and Response Solution and related Cybersecurity Equipment and Services being procured by the District are not available in substantial quantities to the general public in accordance with Public Contract Code section 20118.2(b), and therefore, qualifies for procurement through competitive negotiations.

WHEREAS, in accordance with Public Contract Code section 20118.2(d), the District will engage in competitive negotiations for the procurement of the Managed Detection and Response Solution and related Cybersecurity Equipment and Services which will include, but not be limited to, all of the following requirements:

1. Requests for proposals will be prepared and submitted to an adequate number of qualified sources, as determined by the District, to permit reasonable competition consistent with the nature and requirement of the procurement.
2. Notice of the requests for proposals will be published at least twice in a newspaper of general circulation, at least 10 days before the date for receipt of the proposals.
3. The District will make every effort to generate the maximum feasible number of proposals from qualified sources and shall make a finding to that effect before proceeding to negotiate if only a single response to the request for proposals is

received.

4. The requests for proposals will identify all significant evaluation factors, including price, and their relative importance.
5. The District will provide reasonable procedures for the technical evaluation of the proposals received, the identification of qualified sources, and the selection for the award of the contract.
6. Award will be made to the qualified bidder whose proposal meets the evaluation standards and will be most advantageous to the District with price and all other factors considered.
7. If award is not made to the bidder whose proposal contains the lowest price, the District shall make a finding setting forth the basis for the award.

NOW, THEREFORE, THE BOARD OF EDUCATION DOES HEREBY RESOLVE, DETERMINE, AND ORDER AS FOLLOWS:

Section 1. That the above recitals are all true and correct.

Section 2. That the District intends on procuring the Managed Detection and Response Solution and related Cybersecurity Equipment and Services described above and finds that they meet the requirements set forth in Public Contract Code section 20118.2 and therefore, qualify for procurement in accordance with Public Contract Code section 20118.2(d).

Section 3. That the District's Governing Board hereby approves the delegation of authority and appoints Nikki Herring (Assistant Superintendent, Business Services) who is hereby authorized and directed, pursuant to a majority of the vote of the Governing Board and Education Code Section 17604 and similar statutes, to do any and all things that may be deemed necessary or advisable in order to effectuate the purpose and intent of this Resolution, all subject to ratification of the Board of Education.

Section 4. That the District will engage in competitive negotiations and comply with the requirements set forth in Public Contract Code section 20118.2(d).

Section 5. That the District will award a contract for the procurement of the Managed Detection and Response Solution and related Cybersecurity Equipment and Services as described above based on evaluation factors set forth in the requests for proposals and other factors including those set forth in Public Contract Code section 20118.2(a).

Section 6. That this Resolution shall be effective as of the date of its adoption.

SALINAS CITY ELEMENTARY SCHOOL DISTRICT

APPROVED, PASSED AND ADOPTED by the Governing Board of the Salinas City Elementary School District this 5 day of August 2025, by the following vote:

AYES: 5

NOES: 0

ABSENT: 0

ABSTAINED: 0

I, Jessica Powell, President of the Salinas City Elementary School District Board of Education, do hereby certify that the foregoing is a full, true, and correct copy of the resolution passed and adopted by said Board at a regularly scheduled and conducted meeting held on said date, which resolution is on file in office of said Board.

Jessica Powell

Jessica Powell (Aug 7, 2025 13:21:19 PDT)

Jessica Powell, Board President

I, Amy Ish, Clerk of the Board of Education of the Salinas City Elementary School District, do hereby certify that the foregoing Resolution was introduced and adopted by the Board of Education of the Salinas City Elementary School District at a regular meeting thereof held on the 5 day of August 2025, by the vote set forth above.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the Salinas City Elementary School District this 5 day of August 2025.

Amy Ish

Amy Ish (Aug 6, 2025 10:45:27 PDT)

Amy Ish, Board Clerk