Fayette County School Nutrition Program

Tabulation - RFP Frozen & Dry Goods # 2026-05-26

Date:	Vendor 1	Vendor 2	Vendor 3	Basis for Score
	HPS	US Foods	Sutherland's	
Lowest Overall Purchase Price	$54,126.10	$62,561.63	$67,819.74	**Lowest Overall Purchase Price** – Points will be awarded based on the vendor's overall competitive pricing and value provided to Fayette County School District. Points will also be given based on the vendor's ability to keep pricing firm for one calendar year.
Membership Fees	$3,340.00	N/A	N/A	
Firm Price / Increases	Price Adjustments Last 12 Months for Members: 3 Price Increases; 1 decrease last Year	Prices will increase twice a year based on manufacter increases and decreases.	1 Time Price Increase Annually (July)	
Up to 50 points	45	40	35	
Commodity Processing Storage and Delivery Services	$2.75 Per Case	$1.75 Per Case	$2.25 Per Case	**Commodity Storage and Delivery Services** – Points will be awarded based on the vendor's ability to provide storage and delivery for Commodity Food Items and cost. Points will be assigned based on cost per case delivery fee. No additional storage fees will be allowed. We agree not to exceed a 60 day storage for commodities. Case estimate is approximately 5,000 annually.
Up to 15 Points	5	15	10	
No Price / No Bid Response	1052/1200	1148/1200	1168/1200	**No Price** - Points will be given for the vendor who is able to provide pricing for all of the items requested. There are approximately 1200 items.
Up to 10 Points	2	6	8	
Delivery Dates	Tuesday - Thursday 3 Delivery Days	Wednesday 1 Delivery Day	Tuesday - Thursday 3 Delivery Days	**Delivery Dates** - We will accept Monday- Friday deliveries between the hours of 7:00 am - 2:00 pm. Preference will be given to the vendor who is able to provide deliveries on Tuesdays - Thursdays.
Up to 10 Points	10	3	10	
Buy American	Items are identified online with a "Buy American" Icon	Buy American Information is available thru Moxe.	No Tracking System Currently; New Implementation Coming Soon.	**Buy American** - Points will be provided to the vendor who has an SNP accessible electronic system to identify or "flag" Buy American compliant products when placing food orders
Up to 5 Points	5	5	0	

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Dedicated Sales Representative	Wen Guo - Sales Representative and Driver - James Spencer	Heather Wilkey - Sales Representative and Driver - Dedicated K12 Driver	Gene Sutherland - Sales Representive and Dedicated K12 Driver	**Dedicated Sales Representative** – Points will be given based on the vendor's ability to assign a dedicated sales representative and dedicated river for the route for the duration of the contract year. The sales representative must provide good customer service, support, communication, and problem solving. Please identify the sales representative and driver for the contract year.
Up to 5 Points	5	3	3	
Vendor Food Trade Show Participation	Yes, 199 (Hosted)	Yes, Attends Various GSNA Events (Participate)	Yes, 85 attendees (Hosted)	**Vendor Food Trade Show Participation** – Vendors who host or participate in an annual food/vendor product showcase and can provide an estimated number of participating vendors will receive points.
Up to 5 Points	5	2	4	
Total Ponts	77	74	70	
Comments /Questions				

Awarded to: HPS

The Fayette County Public Schools Purchasing Department posts all solicitations and documentation to our website for the public and vendors to review. Some select solicitations may also be posted to the Georgia Procurement Registry as required by law.

I certify that this is a true copy of bids received: June 30, 2026

Kokeeta S. Wilder, Director of School Nutrition Program:

Kokeeta S. Wilder 7/8/26