SWEET HOME CENTRAL SCHOOL DISTRICT
OF AMHERST AND TONAWANDA

M E M O R A N D U M

TO: Michael V. Ginestre, Superintendent of Schools

FROM: Donald G. Feldmann, Assistant Superintendent for Finance & Plant Services

DATE: June 29, 2026

RE: Recommendation for School Security Guard Services

Background:

Prior to the start of the 2019-20 school year, the District sent out a Request for Proposal (RFP) for school security guard services. The District received proposals from two firms: Amherst Security Professionals, Inc. and Allied Universal. The proposals were by District Administration and a recommendation of Amherst Security Professionals (now Tarian/Vista Security Group) was made to the Board of Education and approved on June 18, 2019 for the 2019-2020 school year.

The RFP did provide the District with the opportunity to extend the agreement in one-year periods pending Board of Education Approval.

Recommendation:
I recommend the District extend its agreement with Tarian/**Vista Security Group, Inc.** to provide school security guard services for the 2026-27 school year at the following rates:

Tarian/Vista Security Group, Inc.
Unarmed Security Guard: $37.90
Armed Security Guard: $53.74

The hourly rate for unarmed security guards increases $1.90 from the 2025-26 school year based on prevailing wage for this classification of work. The rate of increase for armed security is $1.57/hr.

Based on that, our best estimation of a cost breakdown for the 2026-27 school year is as follows:

Unarmed Security Guard Services: 750 hours x $37.90/hr = $28,425.00
Armed Security Guard Services: 2,225 hours x $53.74/hr = $119,571.50
2026-27 Total Proposed Cost = $147,996.50

Tarian/Vista Security Group has a proven track record in partnering with local school districts, including a number of years here at Sweet Home. Amherst Security Professionals presently provide security guard services to Williamsville Central School District, Gateway-Longview, Villa Maria College, Trociare College, Daemen College, Charter School of Applied Technologies and St. Gregory the Great School. Additionally, all armed security guards provided by Vista Security Group are current or retired Law Enforcement Officers.