Proposal

Prepared for:

Haysville Unified School District 261

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1199 Haywood Dr
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Proposal Overview

First of all, it's not about us. It's about *you*.

It's about the mission, vision, and core principles of your organization. It's about your passion for growth and excellence. It's about your desire to be the very best, individually and collectively. It's about your desire to make a successful organization a great organization by forging and sustaining a championship culture.

Our processes accelerate success, transform top teams, promote creative problem-solving, help you grow the next generation of leaders, and can break the personal and systemic constraints that inhibit progress.

That's not only our core competency; it's our mission. We help "grow greatness" by developing relationships and processes that bring out the best in people.

What sets The Flippen Group apart? We focus on growing the specific skills individuals need in order to function at a higher level at work and in every aspect of their life. We help individuals identify and overcome the specific personal constraints preventing peak performance. We help leaders identify and overcome the system constraints that hold people back. We don't do "events," seminars, or programs. We teach skills and processes that change lives. The Flippen Group ties all this together at the administrative, teacher, and student level to gain positive momentum for the entire system.

We would like to partner to bring out greatness in the people and the systems of your organization. We recommend entering into an agreement with us. Implementing our processes systemically will enable your organization to:

- Decrease discipline referrals
- Increase attendance
- Increase test scores
- Increase teacher attendance
- Decrease teacher turnover
- Improve parent and community relationships
- Build and lead high-performing, self-managing teams and classrooms
- Develop and implement strategies for conflict resolution
- Analyze individual and system constraints and strengths
- Develop a plan for removing constraints and capitalizing on strengths
- Teach and model how to give and receive meaningful feedback
- Improve the culture and effectiveness of the organization
- Communicate more effectively
- Develop more evolved leadership skills and capabilities
- Develop growth plans for individuals who are selected by the organization
- Provide on-going support to your internal champions

Products:

Products	Pricing
Leadership Blueprint One, 3-consecutive-day training session for administrators	$20,000
Capturing Kids' Hearts (CKH) Seven, 3-consecutive-day training sessions for teachers (up to 50 people per session)	$140,000
Process Champions Two, 2-consecutive-day training session for up to 20 participants	$24,000
District Consulting Three, 2-consecutive-day on site visits with District Administrators	$18,000
Campus Consulting Six, 3-consecutive-day on site visits with Campus Administrators	$36,000
Priority Customer Call Six, one-hour telephone consulting every other month with administrators	$1,800
TOTAL:	**$239,800** (does not include travel)

Investment Pricing:

Prices noted are valid for 30 days from the date of the proposal. The terms of this proposal do not represent contract terms.

Travel Packages for all events to be billed separately and are not part of the product pricing. Travel will be billed at rate of $1,000 for one-day events, $1,500 for two-day events, and $1,800 for three-day events (per trainer).

Trainings will be booked in consecutive days where possible to reduce travel expenses. Travel rates are subject to change. Travel expenses that The Flippen Group has incurred and that have to be cancelled as a result of rescheduling or cancelling of a service without two weeks notice, may result in an extra charge to your organization.

Contact Us:

We look forward to discussing this proposal with you and will be in touch shortly. However, please do not hesitate to contact us if you have any questions or needs we can assist with.

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