To: USD 261 Board of Education & Mr. Jeff Hersh
From: Jennifer Reed, Shenae Stein, & Krista Pottier
Re: ELA Curriculum Adoption
Date: February 13, 2023

History/Relevance: We have not adopted a reading/English Language Arts (ELA) curriculum since 2013-2014.

What: We would like to purchase Curriculum Associates Magnetic Reading (Phonics and Phonological Awareness) and Ready Reading (comprehension and vocabulary) for our kindergarten through second-grade students. We would like to purchase IntoReading from Houghton Mifflin Harcourt (HMH) for our third through fifth-grade students. For our sixth through twelfth graders, we would like to purchase IntoLiterature from HMH.

Why: We are currently out of subscription for our English Language Arts Curriculum (K-12) and paying additional funds to provide resources annually. In addition, the Science of Reading has led to changes in some curricular resources to better align with what research says is the best way to provide reading and language arts instruction.

Where: The new ELA curriculum will be used in our 11 schools.

When: We would like to adopt the curriculum for the 2023-2024 school year, which would last for six years. We would like to purchase materials in March so that teachers will have time to have the training and get materials before they leave for the summer.

How: Teachers will receive training beginning in March and a refresher in the fall. Continuing training would be continued through the adoption. All teacher and student materials would be ordered and ready to fully implement at the start of the 2023-2024 school year.

Who: This adoption would impact all USD 261 students. In addition, all K-5 teachers and 6-12 ELA teachers would be impacted.

How much: Print and digital materials for teachers and students plus staff professional development would cost $2,001,725.57 for six years of coverage. See the spreadsheet for more details on costs.

Thank you,

Jennifer Reed
Shenae Stein
Krista Pottier

USD 261 HAYSVILLE SCHOOLS

USD 261 Curriculum Adoption		
K-12 ELA		
Term: 6 years		
Textbooks, Digital Licenses, Materials, & Professional Development		
ELA (Reading)		6yr
K-2 Reading	Magnetic/Ready Reading	$599,514.02
3-5 Reading	HMH Into Reading including Waggle & Amira	$712,213.89
6-12 Reading	HMH Into Lit. w/Waggle	$459,108.50
Read 180/System 44	HMH (Tiered Reading 6-12)	$230,889.16
GRAND TOTAL		**$2,001,725.57**

Curriculum Associates®

Prepared For:
Krista Pottier
Haysville USD 261
1745 W Grand Ave,
Haysville, KS 67060

2/8/2023

Dear Krista Pottier,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and/or services included. If you have any questions or would like any changes, please contact us.

Quote ID: 275373.11 Valid through: 12/31/2023

Product	List Price	Net Price
i-Ready Classroom	$1,816.30	$1,543.86
i-Ready	$194,083.50	$184,384.74
Magnetic Reading	$208,668.00	$145,301.72
Ready	$10,310.00	$8,206.90
Toolbox	$14,208.00	$12,076.80
Professional Development	$90,000.00	$90,000.00
Other	$158,000.00	$158,000.00
	List Total:	$677,085.80
	Savings:	$77,571.78
	Shipping/Tax/Other:	$0.00
	Total:	**$599,514.02**

Thank you again for your interest in Curriculum Associates.

Sincerely

Delinda Welton
(785) 550-3435
dwelton@cainc.com

Please submit this quote with your purchase order

Curriculum Associates®

Quote ID: 275373.11 **Date: 2/8/2023** **Valid through: 12/31/2023**

Prepared For:
Krista Pottier
Haysville USD 261
1745 W Grand Ave,
Haysville, KS 67060
kpottier@usd261.com

Your Representative:
Delinda Welton
(785) 550-3435
dwelton@cainc.com

Freeman ES 7303 S Meridian St, Haysville, KS 67060

Total Building Enrollment: 348, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Teacher Toolbox Reading & Writing Per Teacher License 2 Years	Multiple	ZZ004.0	13	$150.00	$127.50	$1,657.50
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	4	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade K (2023) Includes Alpha Books, Alphabet Tales, Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	K	34114.0	4	$1,140.00	$1,036.83	$4,147.32
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	4	$160.00	$139.10	$556.40
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	1	$160.00	$139.10	$139.10
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 1 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	1	34115.0	3	$1,140.00	$1,036.83	$3,110.49
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	3	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	1	$70.00	$0.00	$0.00
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	1	$160.00	$139.10	$139.10
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	3	$160.00	$139.10	$417.30
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 2 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	2	34116.0	3	$1,140.00	$1,036.83	$3,110.49
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	3	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	10	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	3	$70.00	$0.00	$0.00

Reading Discourse Cards - English	3-5	31172.0	10	$7.00	$0.00	$0.00
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade K (2 Years)	Multiple	ZZ013.0	65	$80.00	$72.76	$4,729.40
Magnetic Foundational Reading Student Workbook Set + Ready Writing Instruction Grade 2 (2 Years)	Multiple	ZZ013.0	59	$80.00	$72.76	$4,292.84
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade 1 (2 Years)	Multiple	ZZ013.0	65	$80.00	$72.76	$4,729.40
i-Ready Assessment and Personalized Instruction Reading Per Student License 5 Years	Multiple	14924.0	189	$171.25	$162.69	$30,748.41
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	189	$7.25	$6.89	$1,302.21
i-Ready Personalized Instruction Reading Purchase Add-On Pilot	Multiple	22015.0	189	$0.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	1	$30.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	3	$30.00	$0.00	$0.00
					Subtotal:	$59,079.96
					Shipping:	$0.00
					Tax:	$0.00
					School Subtotal:	$59,079.96

Haysville HS 106 Stewart Ave, Haysville, KS 67060

Total Building Enrollment: 125, Grade Range: 10 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math Per Student License 6 Years	Multiple	18806.0	2	$205.50	$195.22	$390.44
i-Ready Learning Teacher Toolbox Access Math Per Student 6 years Must Purchase With Equal Number of i-Ready Licenses	Multiple	19172.0	2	$54.00	$45.90	$91.80
					Subtotal:	$482.24
					Shipping:	$0.00
					Tax:	$0.00
					School Subtotal:	$482.24

Haysville MS 900 W Grand Ave, Haysville, KS 67060

Total Building Enrollment: 778, Grade Range: 6 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
i-Ready Classroom 2024 Mathematics Student Digital Access Volume 1 + 2 Grade 2 6 Years	2	35994.0	2	$98.15	$83.43	$166.86
i-Ready Classroom 2024 Common Core Mathematics Teacher Digital Access Volume 1 + 2 Grade K-8 6 Years	Multiple	35590.0	1	$1,620.00	$1,377.00	$1,377.00
					Subtotal:	$1,543.86
					Shipping:	$0.00
					Tax:	$0.00
					School Subtotal:	$1,543.86

Nelson ES 245 N Delos Ave, Haysville, KS 67060

Total Building Enrollment: 456, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Teacher Toolbox Reading & Writing Per Teacher License 2 Years	Multiple	ZZ004.0	14	$150.00	$127.50	$1,785.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	1	$70.00	$0.00	$0.00

i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	4	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade K (2023) Includes Alpha Books, Alphabet Tales, Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	K	34114.0	4	$1,140.00	$1,036.83	$4,147.32
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	1	$160.00	$139.10	$139.10
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	4	$160.00	$139.10	$556.40
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 1 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	1	34115.0	4	$1,140.00	$1,036.83	$4,147.32
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	4	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	1	$70.00	$0.00	$0.00
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	1	$160.00	$139.10	$139.10
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	4	$160.00	$139.10	$556.40
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 2 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	2	34116.0	4	$1,140.00	$1,036.83	$4,147.32
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	12	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	2	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	4	$70.00	$0.00	$0.00
Reading Discourse Cards - English	3-5	31172.0	12	$7.00	$0.00	$0.00
Magnetic Foundational Reading Student Workbook Set + Ready Writing Instruction Grade 2 (2 Years)	Multiple	ZZ013.0	68	$80.00	$72.76	$4,947.68
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade K (2 Years)	Multiple	ZZ013.0	60	$80.00	$72.76	$4,365.60
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade 1 (2 Years)	Multiple	ZZ013.0	65	$80.00	$72.76	$4,729.40
i-Ready Assessment and Personalized Instruction Reading Per Student License 5 Years	Multiple	14924.0	193	$171.25	$162.69	$31,399.17
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	193	$7.25	$6.89	$1,329.77
i-Ready Personalized Instruction Reading Purchase Add-On Pilot	Multiple	22015.0	193	$0.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	4	$30.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	1	$30.00	$0.00	$0.00
					Subtotal:	$62,389.58
					Shipping:	$0.00
					Tax:	$0.00
					School Subtotal:	$62,389.58

Oatville ES 4335 S Hoover Rd, Wichita, KS 67215

Total Building Enrollment: 366, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Teacher Toolbox Reading & Writing Per Teacher License 2 Years	Multiple	ZZ004.0	11	$150.00	$127.50	$1,402.50
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	3	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade K (2023) Includes Alpha Books, Alphabet Tales, Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	K	34114.0	3	$1,140.00	$1,036.83	$3,110.49
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	3	$160.00	$139.10	$417.30
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	1	$160.00	$139.10	$139.10
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 1 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	1	34115.0	3	$1,140.00	$1,036.83	$3,110.49
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	3	$70.00	$0.00	$0.00
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	1	$160.00	$139.10	$139.10
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	3	$160.00	$139.10	$417.30
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 2 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	2	34116.0	3	$1,140.00	$1,036.83	$3,110.49
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	2	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	9	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	3	$70.00	$0.00	$0.00
Reading Discourse Cards - English	3-5	31172.0	9	$7.00	$0.00	$0.00
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade K (2 Years)	Multiple	ZZ013.0	50	$80.00	$72.76	$3,638.00
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade 1 (2 Years)	Multiple	ZZ013.0	40	$80.00	$72.76	$2,910.40
Magnetic Foundational Reading Student Workbook Set + Ready Writing Instruction Grade 2 (2 Years)	Multiple	ZZ013.0	58	$80.00	$72.76	$4,220.08
i-Ready Assessment and Personalized Instruction Reading Per Student License 5 Years	Multiple	14924.0	148	$171.25	$162.69	$24,078.12
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	148	$7.25	$6.89	$1,019.72
i-Ready Personalized Instruction Reading Purchase Add-On Pilot	Multiple	22015.0	148	$0.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	3	$30.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	1	$30.00	$0.00	$0.00
					Subtotal:	$47,713.09
					Shipping:	$0.00

Tax:	$0.00
School Subtotal:	$47,713.09

Prairie ES 7101 S Meridian St, Haysville, KS 67060

Total Building Enrollment: 418, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Teacher Toolbox Reading & Writing Per Teacher License 2 Years	Multiple	ZZ004.0	17	$150.00	$127.50	$2,167.50
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	4	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade K (2023) Includes Alpha Books, Alphabet Tales, Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	K	34114.0	4	$1,140.00	$1,036.83	$4,147.32
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	1	$160.00	$139.10	$139.10
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	4	$160.00	$139.10	$556.40
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 1 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	1	34115.0	4	$1,140.00	$1,036.83	$4,147.32
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	4	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	1	$70.00	$0.00	$0.00
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	1	$160.00	$139.10	$139.10
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	4	$160.00	$139.10	$556.40
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 2 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	2	34116.0	4	$1,140.00	$1,036.83	$4,147.32
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	5	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	12	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	4	$70.00	$0.00	$0.00
Reading Discourse Cards - English	3-5	31172.0	12	$7.00	$0.00	$0.00
Magnetic Foundational Reading Student Workbook Set + Ready Writing Instruction Grade 2 (2 Years)	Multiple	ZZ013.0	66	$80.00	$72.76	$4,802.16
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade K (2 Years)	Multiple	ZZ013.0	65	$80.00	$72.76	$4,729.40
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade 1 (2 Years)	Multiple	ZZ013.0	65	$80.00	$72.76	$4,729.40
i-Ready Assessment and Personalized Instruction Reading Per Student License 5 Years	Multiple	14924.0	196	$171.25	$162.69	$31,887.24
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	196	$7.25	$6.89	$1,350.44
i-Ready Personalized Instruction Reading Purchase Add-On Pilot	Multiple	22015.0	196	$0.00	$0.00	$0.00

Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	4	$30.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	1	$30.00	$0.00	$0.00
					Subtotal:	$63,499.10
					Shipping:	$0.00
					Tax:	$0.00
					School Subtotal:	$63,499.10

Rex ES 1100 W Grand Ave, Haysville, KS 67060

Total Building Enrollment: 462, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Teacher Toolbox Reading & Writing Per Teacher License 2 Years	Multiple	ZZ004.0	16	$150.00	$127.50	$2,040.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	4	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade K (2023) Includes Alpha Books, Alphabet Tales, Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	K	34114.0	4	$1,140.00	$1,036.83	$4,147.32
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	4	$160.00	$139.10	$556.40
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	1	$160.00	$139.10	$139.10
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 1 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	1	34115.0	4	$1,140.00	$1,036.83	$4,147.32
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	4	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	1	$70.00	$0.00	$0.00
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	1	$160.00	$139.10	$139.10
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	4	$160.00	$139.10	$556.40
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 2 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	2	34116.0	4	$1,140.00	$1,036.83	$4,147.32
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	4	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	12	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	4	$70.00	$0.00	$0.00
Reading Discourse Cards - English	3-5	31172.0	12	$7.00	$0.00	$0.00
Magnetic Foundational Reading Student Workbook Set + Ready Writing Instruction Grade 2 (2 Years)	Multiple	ZZ013.0	67	$80.00	$72.76	$4,874.92
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade 1 (2 Years)	Multiple	ZZ013.0	65	$80.00	$72.76	$4,729.40

Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade K (2 Years)	Multiple	ZZ013.0	65	$80.00	$72.76	$4,729.40
i-Ready Assessment and Personalized Instruction Reading Per Student License 5 Years	Multiple	14924.0	197	$171.25	$162.69	$32,049.93
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	197	$7.25	$6.89	$1,357.33
i-Ready Personalized Instruction Reading Purchase Add-On Pilot	Multiple	22015.0	197	$0.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	4	$30.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	1	$30.00	$0.00	$0.00
					Subtotal:	$63,613.94
					Shipping:	$0.00
					Tax:	$0.00
					School Subtotal:	$63,613.94

Ruth Clark ES 1900 W 55th St S, Wichita, KS 67217

Total Building Enrollment: 300, Grade Range: PK - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Teacher Toolbox Reading & Writing Per Teacher License 2 Years	Multiple	ZZ004.0	12	$150.00	$127.50	$1,530.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	3	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade K (2023) Includes Alpha Books, Alphabet Tales, Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	K	34114.0	3	$1,140.00	$1,036.83	$3,110.49
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	1	$160.00	$139.10	$139.10
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	3	$160.00	$139.10	$417.30
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 1 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	1	34115.0	3	$1,140.00	$1,036.83	$3,110.49
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	3	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	1	$70.00	$0.00	$0.00
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	1	$160.00	$139.10	$139.10
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	3	$160.00	$139.10	$417.30
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 2 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	2	34116.0	3	$1,140.00	$1,036.83	$3,110.49
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	3	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	9	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	1	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	3	$70.00	$0.00	$0.00

Reading Discourse Cards - English	3-5	31172.0	9	$7.00	$0.00	$0.00
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade K (2 Years)	Multiple	ZZ013.0	55	$80.00	$72.76	$4,001.80
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade 1 (2 Years)	Multiple	ZZ013.0	55	$80.00	$72.76	$4,001.80
Magnetic Foundational Reading Student Workbook Set + Ready Writing Instruction Grade 2 (2 Years)	Multiple	ZZ013.0	52	$80.00	$72.76	$3,783.52
i-Ready Assessment and Personalized Instruction Reading Per Student License 5 Years	Multiple	14924.0	162	$171.25	$162.69	$26,355.78
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	162	$7.25	$6.89	$1,116.18
i-Ready Personalized Instruction Reading Purchase Add-On Pilot	Multiple	22015.0	162	$0.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	3	$30.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	1	$30.00	$0.00	$0.00
					Subtotal:	$51,233.35
					Shipping:	$0.00
					Tax:	$0.00
					School Subtotal:	$51,233.35

Tri-City Day School 250 E Grand Ave, Haysville, KS 67060

Total Building Enrollment: 37, Grade Range: K - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Teacher Toolbox Reading & Writing Per Teacher License 2 Years	Multiple	ZZ004.0	2	$150.00	$127.50	$255.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	K	34037.0	2	$70.00	$0.00	$0.00
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	K	14810.0	2	$160.00	$139.10	$278.20
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	1	34038.0	2	$70.00	$0.00	$0.00
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	1	14811.0	2	$160.00	$139.10	$278.20
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	2	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	2	34039.0	2	$70.00	$0.00	$0.00
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	2	15294.9	2	$30.00	$0.00	$0.00
					Subtotal:	$811.40
					Shipping:	$0.00
					Tax:	$0.00
					School Subtotal:	$811.40

USD 261 Haysville Schools 1745 W Grand Ave, Haysville, KS 67060

Total Building Enrollment: 3654, Grade Range: PK - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Pre-Purchased Credit Towards New Core ELA Program In Development	Multiple	ZZ021.0	1	$158,000.00	$158,000.00	$158,000.00
Year 1 Professional Development Session	Multiple	ZZ003.0	9	$2,000.00	$2,000.00	$18,000.00
Year 2 Professional Development Session	Multiple	ZZ003.0	6	$2,000.00	$2,000.00	$12,000.00
Year 3 Professional Development Session	Multiple	ZZ003.0	8	$2,000.00	$2,000.00	$16,000.00
Year 4 Professional Development Session	Multiple	ZZ003.0	8	$2,000.00	$2,000.00	$16,000.00
Year 5 Professional Development Session	Multiple	ZZ003.0	6	$2,000.00	$2,000.00	$12,000.00
Year 6 Professional Development Session	Multiple	ZZ003.0	8	$2,000.00	$2,000.00	$16,000.00
Teacher Toolbox Reading & Writing Per Teacher License 2 Years	Multiple	ZZ004.0	9	$150.00	$127.50	$1,147.50
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	K-2	34056.0	9	$450.00	$0.00	$0.00
					Subtotal:	$249,147.50
					Shipping:	$0.00
					Tax:	$0.00
					School Subtotal:	$249,147.50

Total

List Total:	$677,085.80
Savings:	$77,571.78
Merchandise Total:	$599,514.02
Voucher/Credit:	$0.00
Estimated Tax:	$0.00
Estimated Shipping:	$0.00
Total:	**$599,514.02**

Special Notes

Shipping included in print material pricing.
Sale contingent upon signed contract for pre-purchased materials, contract to be drafted by CA legal team.

5% discount applied to i-Ready based on scope of quote.
15% Blended Learning Discount applied to Toolbox contingent upon purchase of i-Ready. Print teacher materials provided gratis, except for decodable kits and read aloud books.

F.O.B.: N. Billerica, MA 01862
Shipping: Shipping based on MDSE total
Terms: Net 30 days, pending credit approval
Fed. ID: #26-3954988

Please submit this quote with your purchase order

Y10M

Curriculum Associates®

Quote ID: 275373.11 **Date:** 2/8/2023 **Valid through:** 12/31/2023

Prepared For:
Krista Pottier
Haysville USD 261
1745 W Grand Ave,
Haysville, KS 67060
kpottier@usd261.com

Your Representative:
Delinda Welton
(785) 550-3435
dwelton@cainc.com

i-Ready Classroom

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Classroom 2024 Mathematics Student Digital Access Volume 1 + 2 Grade 2 6 Years	35994.0	2	$98.15	$83.43	$166.86
i-Ready Classroom 2024 Common Core Mathematics Teacher Digital Access Volume 1 + 2 Grade K-8 6 Years	35590.0	1	$1,620.00	$1,377.00	$1,377.00
				i-Ready Classroom Subtotal:	$1,543.86

i-Ready

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math Per Student License 6 Years	18806.0	2	$205.50	$195.22	$390.44
i-Ready Assessment and Personalized Instruction Reading Per Student License 5 Years	14924.0	1085	$171.25	$162.69	$176,518.65
i-Ready Assessment Reading Per Student License 1 Year	13088.0	1085	$7.25	$6.89	$7,475.65
i-Ready Personalized Instruction Reading Purchase Add-On Pilot	22015.0	1085	$0.00	$0.00	$0.00
				i-Ready Subtotal:	$184,384.74

Magnetic Reading

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade K (2023 CC) 1 Year	34037.0	30	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade K (2023) Includes Alpha Books, Alphabet Tales, Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	34114.0	22	$1,140.00	$1,036.83	$22,810.26
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 1 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	34115.0	21	$1,140.00	$1,036.83	$21,773.43
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 1 (2023 CC) 1 Year	34038.0	29	$70.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Classroom Decodable Library Set Grade 2 (2023) Includes Decodables, Super Words Cards, Spelling Cards, Word Building Cards, Library Box	34116.0	21	$1,140.00	$1,036.83	$21,773.43
i-Ready Learning Magnetic Reading Foundations Teacher Digital Access Set (CC) Grade K-2 6 Years	34056.0	94	$450.00	$0.00	$0.00
i-Ready Learning Magnetic Reading Foundations Teacher Guide Set Grade 2 (2023 CC) 1 Year	34039.0	29	$70.00	$0.00	$0.00
Reading Discourse Cards - English	31172.0	64	$7.00	$0.00	$0.00

Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade 1 (2 Years)	ZZ013.0	355	$80.00	$72.76	$25,829.80
Magnetic Foundational Reading Student Workbook Set + Ready Reading Instruction Grade K (2 Years)	ZZ013.0	360	$80.00	$72.76	$26,193.60
Magnetic Foundational Reading Student Workbook Set + Ready Writing Instruction Grade 2 (2 Years)	ZZ013.0	370	$80.00	$72.76	$26,921.20
				Magnetic Reading Subtotal:	$145,301.72

Ready

Product Name	Item #	Qty	List Price	Net Price	Total
Ready Common Core Reading Instruction Grade K Teacher Support Package (2014)	14810.0	30	$160.00	$139.10	$4,173.00
Ready Common Core Reading Instruction Grade 1 Teacher Support Package (2014)	14811.0	29	$160.00	$139.10	$4,033.90
Ready Writing Instruction Grade 2 Teacher Resource Book (2016)	15294.9	29	$30.00	$0.00	$0.00
				Ready Subtotal:	$8,206.90

Toolbox

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Learning Teacher Toolbox Access Math Per Student 6 years Must Purchase With Equal Number of i-Ready Licenses	19172.0	2	$54.00	$45.90	$91.80
Teacher Toolbox Reading & Writing Per Teacher License 2 Years	ZZ004.0	94	$150.00	$127.50	$11,985.00
				Toolbox Subtotal:	$12,076.80

Professional Development

Product Name	Item #	Qty	List Price	Net Price	Total
Year 1 Professional Development Session	ZZ003.0	9	$2,000.00	$2,000.00	$18,000.00
Year 2 Professional Development Session	ZZ003.0	6	$2,000.00	$2,000.00	$12,000.00
Year 3 Professional Development Session	ZZ003.0	8	$2,000.00	$2,000.00	$16,000.00
Year 4 Professional Development Session	ZZ003.0	8	$2,000.00	$2,000.00	$16,000.00
Year 5 Professional Development Session	ZZ003.0	6	$2,000.00	$2,000.00	$12,000.00
Year 6 Professional Development Session	ZZ003.0	8	$2,000.00	$2,000.00	$16,000.00
				Professional Development Subtotal:	$90,000.00

Other

Product Name	Item #	Qty	List Price	Net Price	Total
Pre-Purchased Credit Towards New Core ELA Program In Development	ZZ021.0	1	$158,000.00	$158,000.00	$158,000.00
				Other Subtotal:	$158,000.00

Total

List Total:	$677,085.80
Savings:	$77,571.78
Merchandise Total:	$599,514.02
Voucher/Credit:	$0.00
Estimated Tax:	$0.00
Estimated Shipping:	$0.00
Total:	**$599,514.02**

Special Notes

Shipping included in print material pricing.
Sale contingent upon signed contract for pre-purchased materials, contract to be drafted by CA legal team.

5% discount applied to i-Ready based on scope of quote.
15% Blended Learning Discount applied to Toolbox contingent upon purchase of i-Ready. Print teacher materials provided gratis, except for decodable kits and read aloud books.

F.O.B.: N. Billerica, MA 01862
Shipping: Shipping based on MDSE total
Terms: Net 30 days, pending credit approval
Fed. ID: #26-3954988

Please submit this quote with your purchase order

Y10M

Curriculum Associates®

Information on Professional Development Sessions and COVID-19

Protecting the health and safety of the educators we serve and their students, as well as the health and safety of our employees, is of paramount importance to Curriculum Associates. While it is our preference to deliver PD sessions in person, circumstances related to COVID-19 may require us to provide sessions virtually instead. Curriculum Associates' policy is to only provide PD sessions in person where one of our employees can reach the session site by car and where adequate safety measures are in place to protect the health of our session leaders and participants. Curriculum Associates reserves the right to switch any session from in-person to virtual if we cannot reach a session site by car, if adequate safety measures cannot be put in place, or if Curriculum Associates determines that it would otherwise put it employees at risk to provide an in-person session.

If your school or district will not permit visitors at the time of a scheduled session, Curriculum Associates would be happy to provide an equivalent live, virtual session via videoconference. Similarly, Curriculum Associates will comply with your school or district's health and safety requirements regarding on-site visitors if we are given adequate advance notice. Our PD Operations team will work with school or district personnel to hold sessions in a manner that protects the safety of educators and your school community as well as Curriculum Associates employees.

We are pleased to be able to serve you in these challenging times and look forward to providing productive learning sessions to your staff. Any questions regarding scheduling in-person or virtual training sessions should be directed to pdoperations@cainc.com.

Curriculum Associates, 153 Rangeway Road, North Billerica MA 01862-2013
Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: orders@cainc.com, Website: CurriculumAssociates.com

Curriculum Associates®

Notice for Usage of Teacher Toolbox Materials

Thank you for your interest in Teacher Toolbox! Teacher Toolbox is a digital collection of instructional materials, designed to support teachers in delivering research-based instruction, remediation, and enrichment to students in Grades K–8.

Your Teacher Toolbox subscription provides access to Teacher Toolbox content for Grades K–8. During this time, educators may use Teacher Toolbox materials during whole class and small group instruction, for individual assignments, and may post student-facing Teacher Toolbox PDFs on a password-protected learning management system (LMS). Please be aware that files expire on June 30 of each year for purposes of Teacher Toolbox maintenance and updates. If you add files to an LMS, this expiration date may require that you re-load these files after this date.

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Phone: 800-225-0248, Fax: 800-366-1158, E-Mail: orders@cainc.com, Website: CurriculumAssociates.com

Curriculum Associates®

Multiyear Core Purchase—Ready Math

Curriculum Associates is pleased to offer an industry-best, flexible, subscription-based model for multiyear purchases of both print and digital products. Please see below for more information about your multiyear purchase.

Included in Purchase:

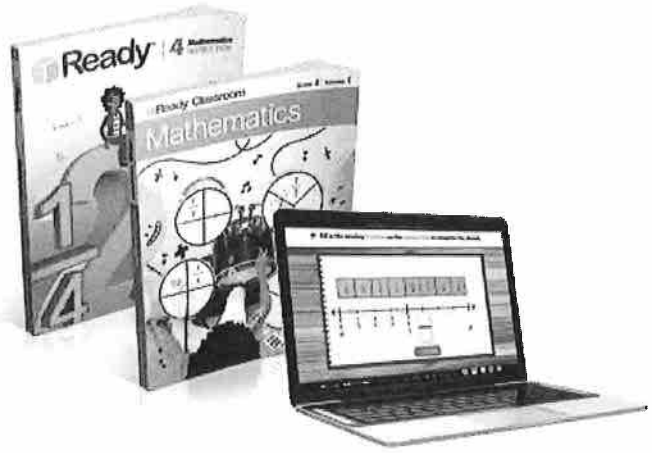
- Student Materials
  - Annual shipment of consumable printed student materials for full term of subscription
  - Includes any reallocation of the quantities of originally-purchased student materials across schools, grades, and available languages (English/Spanish) as necessary
- Teacher Materials: first-year shipment of printed teacher materials

Please Note:

- Shipments of materials in Year Two and beyond must match total quantity on the original purchase order. Any additional student materials needed will require a new purchase order.
- Teacher materials are provided gratis at a ratio of 1 teacher set per 25 student sets purchased during the initial fulfillment year only. A new purchase order is required for any additional teacher materials in subsequent years.
- Purchase order and payment are required upfront for full value of sale.
- Professional Development is required.
- Price does not include exchanges or upgrades to products other than the product indicated on the original purchase order.

Curriculum Associates Stands Behind Its Products:

Our goal is to **ensure any product you purchase from us meets or exceeds expectations.** We stand behind our programs and strive to clearly and accurately describe their features and functionality. If for any reason you are not satisfied with our products, upon request we will provide a credit for products and services not yet delivered or provided. Note that print materials that have been used and/or are not in "saleable condition," and individual components of *Ready* Student and Teacher Sets that have been separated out, are not eligible for return.



Curriculum Associates®

Placing an Order

Email: Orders@cainc.com
Fax: 1-800-366-1158
Mail:
ATTN: CUSTOMER SERVICE DEPT.
Curriculum Associates LLC
153 Rangeway Rd
North Billerica, MA 01862-2013

Please visit CurriculumAssociates.com for more informationabout placing orders or contact CA's customer service department (1-800-225-0248) and reference quote numberfor questions.
Please attach quote to all signed purchase orders.
If tax exempt, please submit a valid exemption certificate with PO and quote in order to avoid processing delays. Exemption certificates can also be submitted to exempt@cainc.com.

Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Freight Amount
$74.99 or less	Max charge of $12.75
$75.00 to $999.99	12% of order
$1,000 to $4,999.99	10% of order

Order Amount	Freight Amount
$5,000.00 to $99,999.99	9% of order
$100,000 and more	7% of order

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

The enhanced shipping and handling services listed below are available upon request subject to the availability of our carrier partners. Please notify us of these delivery requests prior to submitting your PO so that we can include the service on your quote appropriately:

- Interior Location Delivery $50/shipment location
- White Glove Delivery Service $350/shipment location

If our carrier partners are unable to deliver to the location instructed on the PO or you need to change the time or location of delivery, one or more of the following fees may be applicable:

- Delivery Address Change $100/shipment location
- Freight Storage $150/day/shipment location
- Freight Carrier Redelivery $100/shipment location

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listedabove) are added to the invoice or included in the unit price unless otherwise specified.

Supply chain challenges outside of Curriculum Associates' control may impact inventory availability for print product. We recommend submission of purchase orders as soon as possible to help ensure timely delivery.

Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: payment in full at time of order
- Accounts must be current before subsequentshipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH or wire payments. CA's bank remittance information is:

- Account Number: 4418064408 | ABA Routing: 121000248
- Bank Name: Wells Fargo Bank – San Francisco, CA | Account Name: Curriculum Associates, LLC
- SWIFT Code (International Only): WFBIUS6S
- Tax ID: 26-3954988

Please send any payment notifications to payments@cainc.com. Credit card payments are only accepted for purchases under $50,000.

Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at invoices@cainc.com or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

Terms of Service

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at i-ready.com/support. Customer's professional-development sessions will expire two years following the date of your purchase order and are subject to the Professional Development Terms of Service, which can be found at i-ready.com/support.

Return Policy

Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased materials with pre-approval from CA's Customer Service department within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248 option 4) for return authorization and documentation. When returning material, please include your return authorization number and the return form that will be provided to you by CA's Return department. i-Ready®, Toolbox®, and BRIGANCE® Online Management Systems may be returned for a pro-rated refund for the remaining time left on the contract. We do not accept returns on unused i-Ready or Toolbox licenses®, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE® Kits, Ready® student and teacher sets, Ready Classroom® student and teacher sets, and Magnetic Reading classroom kits.

Houghton Mifflin Harcourt

Proposal #008619269

Prepared For

USD 261 Haysville Schools

Attention:
Shenae Stein
sstein@usd261.com

For the Purchase of:

Into Reading grade 3-5, Waggle & Amira 6 years

Prepared By
Jennifer Rayfield
jennifer.rayfield@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:
http://www.hmhco.com/common/terms-conditions

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 3							
Student Digital Licenses							
1810878	9780358574712	Into Reading Student License Digital 6 Year Grades K-6	$120.00	375	$45,000.00	$9,000.00	$36,000.00
		Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses			**$36,000.00**				
Teacher Digital Licenses							
1809711	9780358565925	Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6	$450.00	60	$27,000.00	$27,000.00	
		Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1805121	9780358526377	Into Reading Teacher Guide Set Grade 3	$172.50	22	$3,795.00	$759.00	$3,036.00
1714680	9781328469816	2020 Into Reading Writing Workshop Teacher's Guide Grade 3	$48.30	22	$1,062.60	$212.52	$850.08
1805126	9780358526421	Into Reading Teaching Pal Set Grade 3	$38.00	22	$836.00	$167.20	$668.80
1736150	9781328639127	Into Reading Trade Classroom Library Single Copy Set Grade 3	$24.85	22	$546.70	$109.34	$437.36
1721086	9781328522931	Into Reading Tabletop Minilessons Reading Grade 3	$31.00	22	$682.00	$136.40	$545.60
1716737	9781328491633	Into Reading Tabletop Minilessons English Language Development Grade 3	$31.00	22	$682.00	$136.40	$545.60
1736280	9780358001539	Into Reading Rigby Leveled Library with Take and Teach Lessons Grade 3	$1,150.00	22	$25,300.00	$5,060.00	$20,240.00
Student Materials							
1805105	9780358526216	Into Reading Student myBook Softcover Set 6 Year Print Grade 3	$42.00	375	$15,750.00	$3,150.00	$12,600.00
1805141	9780358526575	Into Reading Know It Show It 6 Year Print Grade 3	$55.35	375	$20,756.25	$4,151.25	$16,605.00
1775870	9780358294269	Into Reading Read and Respond Journal 6 Year Print Grade 3	$55.35	375	$20,756.25	$4,151.25	$16,605.00
Total for A la Carte Items Available for Purchase			**$72,133.44**				
Total for Grade 3			**$108,133.44**				

Coupon Code: PRODPB20

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

Attention:
Shenae Stein
sstein@usd261.com

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k12orders@hmhco.com
FAX: 800-269-5232
HMH Orders
9400 Southpark Center Loop
Orlando, FL 32819-8647

Please submit this form with your purchase order

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 4							
Student Digital Licenses							
1810878	9780358574712	Into Reading Student License Digital 6 Year Grades K-6	$120.00	420	$50,400.00	$10,080.00	$40,320.00
		Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses			**$40,320.00**				
Teacher Digital Licenses							
1809711	9780358565925	Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6	$450.00	20	$9,000.00	$9,000.00	
		Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1805122	9780358526384	Into Reading Teacher Guide Set Grade 4	$172.50	20	$3,450.00	$690.00	$2,760.00
1714681	9781328469823	2020 Into Reading Writing Workshop Teacher's Guide Grade 4	$48.30	20	$966.00	$193.20	$772.80
1805127	9780358526438	Into Reading Teaching Pal Set Grade 4	$38.00	20	$760.00	$152.00	$608.00
1736151	9781328639134	Into Reading Trade Classroom Library Single Copy Set Grade 4	$24.85	20	$497.00	$99.40	$397.60
1721087	9781328522948	Into Reading Tabletop Minilessons Reading Grade 4	$31.00	20	$620.00	$124.00	$496.00
1716738	9781328491640	Into Reading Tabletop Minilessons English Language Development Grade 4	$31.00	20	$620.00	$124.00	$496.00
1736281	9780358001546	Into Reading Rigby Leveled Library with Take and Teach Lessons Grade 4	$1,150.00	20	$23,000.00	$4,600.00	$18,400.00
Student Materials							
1805106	9780358526223	Into Reading Student myBook Softcover Set 6 Year Print Grade 4	$42.00	420	$17,640.00	$3,528.00	$14,112.00
1805142	9780358526582	Into Reading Know It Show It 6 Year Print Grade 4	$55.35	420	$23,247.00	$4,649.40	$18,597.60
1775871	9780358294276	Into Reading Read and Respond Journal 6 Year Print Grade 4	$55.35	420	$23,247.00	$4,649.40	$18,597.60
Total for A la Carte Items Available for Purchase			**$75,237.60**				
Total for Grade 4			**$115,557.60**				

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ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 5							
Student Digital Licenses							
1810878	9780358574712	Into Reading Student License Digital 6 Year Grades K-6	$120.00	425	$51,000.00	$10,200.00	$40,800.00
		Package Includes: Digital Student Resources 6 Year Grades K-6 Implementation Success					
Total for Student Digital Licenses			**$40,800.00**				
Teacher Digital Licenses							
1809711	9780358565925	Into Reading Teacher License Digital with Teacher's Corner 6 Year Grades K-6	$450.00	21	$9,450.00	$9,450.00	
		Package Includes: Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner					
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1805123	9780358526391	Into Reading Teacher Guide Set Grade 5	$172.50	21	$3,622.50	$724.50	$2,898.00
1714682	9781328469830	2020 Into Reading Writing Workshop Teacher's Guide Grade 5	$48.30	21	$1,014.30	$202.86	$811.44
1805128	9780358526445	Into Reading Teaching Pal Set Grade 5	$38.00	21	$798.00	$159.60	$638.40
1736153	9781328639141	Into Reading Trade Classroom Library Single Copy Set Grade 5	$24.85	21	$521.85	$104.37	$417.48
1721088	9781328522955	Into Reading Tabletop Minilessons Reading Grade 5	$31.00	21	$651.00	$130.20	$520.80
1716739	9781328491657	Into Reading Tabletop Minilessons English Language Development Grade 5	$31.00	21	$651.00	$130.20	$520.80
1736282	9780358001553	Into Reading Rigby Leveled Library with Take and Teach Lessons Grade 5	$1,150.00	21	$24,150.00	$4,830.00	$19,320.00
Student Materials							
1805107	9780358526230	Into Reading Student myBook Softcover Set 6 Year Print Grade 5	$42.00	425	$17,850.00	$3,570.00	$14,280.00
1805143	9780358526599	Into Reading Know It Show It 6 Year Print Grade 5	$55.35	425	$23,523.75	$4,704.75	$18,819.00
1775872	9780358294283	Into Reading Read and Respond Journal 6 Year Print Grade 5	$55.35	425	$23,523.75	$4,704.75	$18,819.00
Total for A la Carte Items Available for Purchase			**$77,044.92**				
Total for Grade 5			**$117,844.92**				

	ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
		Amira					
		Amira Student Licenses					
1804237	9780358522119	Amira Suite Student License Digital 6 Year Includes: Amira Dyslexia Screener Digital Student Resources 6 Year Amira Oral Reading Fluency Assessment Digital Student Resources 6 Year Amira Practice Digital Student Resources 6 Year Implementation Success	$112.00	1,835	$205,520.00	$41,104.00	$164,416.00
		Total for Amira Student Licenses	**$164,416.00**				
		Amira Teacher Licenses					
1808264	9780358556732	Amira Suite Teacher License Digital 6 Year Includes: Amira Dyslexia Screener Digital Teacher Resources 6 Year Amira Oral Reading Fluency Assessment Digital Teacher Resources 6 Year Amira Practice Digital Teacher Resources 6 Year Teacher's Corner Elementary License 6 Year	$284.00	163	$46,292.00	$46,292.00	
		Total for Amira Teacher Licenses	**$0.00**				
Total for Amira			**$164,416.00**				

	ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Waggle ELA Non CCSS								
Student Licenses								
1804640	9780358508816		Waggle ELA Student License Digital Non CCSS 6 Year Grades K-8	$96.00	1,220	$117,120.00	$23,424.00	$93,696.00
	Includes: Waggle ELA Digital Student Resources Non CCSS 6 Year Implementation Success							
Total for Student Licenses				**$93,696.00**				
Teacher Licenses								
1808284	9780358556930		2021 Waggle ELA Teacher License Digital Non CCSS 6 Year Grades K-8	$1,100.00	99	$108,900.00	$108,900.00	
	Includes: Waggle ELA Digital Teacher Resources Non CCSS 6 Year Access to Teacher's Corner							
Total for Teacher Licenses				**$0.00**				
Total for Waggle ELA Non CCSS				**$93,696.00**				

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Professional Services- Amira Suite							
Implementation Success Plan							
1780620	9780358338857	Amira Suite Getting Started 2 Hour Grades K-5 Webinar	$800.00	2	$1,600.00	$1,600.00	
		This session walks teachers through how to use Amira in their classroom to provide reading fluency assessments and tutoring to strengthen reading skills and confidence. This initial session is the first step on the way to a successful first 30 days. Additional training and support will be provided via Teacher's Corner on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of live sessions and on-demand interactive media and videos will help teachers plan, teach and assess learning using their new HMH program. Note: To ensure a successful training, please schedule this session after teachers are rostered on Ed, HMH teaching and learning platorm.					
Total for Implementation Success Plan			**$0.00**				
Total for Professional Services- Amira Suite			**$0.00**				

	ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services- Into Reading K-6							
Implementation Success Plan							
1810628	9780358574088	Getting Started: Introduction to Into Reading K-6 Live Online 2-Hour This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	$800.00	1	$800.00	$800.00	
Total for Implementation Success Plan			**$0.00**				
Total for Professional Services- Into Reading K-6			**$0.00**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services - Waggle ELA Non CCSS							
Implementation Success							
1768302	9780358242451	Getting Started: Introduction to Waggle ELA K-8 Live Online 2-Hour This session walks teachers through how to use Waggle in their classroom to provide personalized practice and gain actionable data insights on their students. This initial session is the first step on the way to a successful first 30 days. Additional training and support will be provided via Teacher's Corner on Ed. There, teachers will access a guided learning pathway based on their HMH program(s), grade level and implementation timeline. A recommended sequence of live sessions and on-demand interactive media and videos will help teachers plan, teach and assess learning using their new HMH program. Note: To ensure a successful training, please schedule this session after teachers are rostered on Ed, HMH teaching and learning platorm.	$800.00	1	$800.00	$800.00	
Total for Implementation Success			**$0.00**				
Total for Professional Services - Waggle ELA Non CCSS			**$0.00**				

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Attention:
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sstein@usd261.com

For the Purchase of:

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Prepared By
Jennifer Rayfield
jennifer.rayfield@hmhco.com

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ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 6							
Student Digital Licenses							
1810770	9780358574637	Into Literature Student License Digital 6 Year Grade 6-8	$120.00	450	$54,000.00	$10,800.00	$43,200.00
Includes: Digital Student Resources 6 Year Grades 6-8 Implementation Success							
Total for Student Digital Licenses			**$43,200.00**				
Teacher Digital Licenses							
1809709	9780358565901	Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 6-8	$450.00	16	$7,200.00	$7,200.00	
Includes: Into Literature Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner							
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1791535	9780358416487	Into Literature Teacher Edition Grade 6	$172.50	9	$1,552.50	$310.50	$1,242.00
Student Material							
1805868	9780358538363	Into Literature Softcover Student Edition 6 Year Print Grade 6	$42.00	450	$18,900.00	$3,780.00	$15,120.00
1790705	9780358411529	Language Arts 1 Novel Point Option for purchasing by single point for adding individual titles from the HMH Novel List	$4.00	900	$3,600.00	$720.00	$2,880.00
Total for A la Carte Items Available for Purchase			**$19,242.00**				
Total for Grade 6			**$62,442.00**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 7							
Student Digital Licenses							
1810770	9780358574637	Into Literature Student License Digital 6 Year Grade 6-8	$120.00	430	$51,600.00	$10,320.00	$41,280.00
		Includes: Digital Student Resources 6 Year Grades 6-8 Implementation Success					
Total for Student Digital Licenses			**$41,280.00**				
Teacher Digital Licenses							
1809709	9780358565901	Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 6-8	$450.00	10	$4,500.00	$4,500.00	
		Includes: Into Literature Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1791536	9780358416494	Into Literature Teacher Edition Grade 7	$172.50	10	$1,725.00	$345.00	$1,380.00
Student Materials							
1805869	9780358538370	Into Literature Softcover Student Edition 6 Year Print Grade 7	$42.00	430	$18,060.00	$3,612.00	$14,448.00
1790705	9780358411529	Language Arts 1 Novel Point Option for purchasing by single point for adding individual titles from the HMH Novel List	$4.00	860	$3,440.00	$688.00	$2,752.00
Total for A la Carte Items Available for Purchase			**$18,580.00**				
Total for Grade 7			**$59,860.00**				

	ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 8							
Student Digital Licenses							
1810770	9780358574637	Into Literature Student License Digital 6 Year Grade 6-8	$120.00	430	$51,600.00	$10,320.00	$41,280.00
		Includes: Digital Student Resources 6 Year Grades 6-8 Implementation Success					
Total for Student Digital Licenses			**$41,280.00**				
Teacher Digital Licenses							
1809709	9780358565901	Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 6-8	$450.00	8	$3,600.00	$3,600.00	
		Includes: Into Literature Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1791537	9780358416500	Into Literature Teacher Edition Grade 8	$172.50	8	$1,380.00	$276.00	$1,104.00
Student Materials							
1805870	9780358538387	Into Literature Softcover Student Edition 6 Year Print Grade 8	$42.00	430	$18,060.00	$3,612.00	$14,448.00
1790705	9780358411529	Language Arts 1 Novel Point Option for purchasing by single point for adding individual titles from the HMH Novel List	$4.00	860	$3,440.00	$688.00	$2,752.00
Total for A la Carte Items Available for Purchase			**$18,304.00**				
Total for Grade 8			**$59,584.00**				

	ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
			Grade 9					
			Student Digital Licenses					
1810771	9780358574644		Into Literature Student License Digital 6 Year Grade 9-12	$120.00	480	$57,600.00	$11,520.00	$46,080.00
			Includes: Digital Student Resources 6 Year Grades 9-12 Implementation Success					
			Total for Student Digital Licenses	**$46,080.00**				
			Teacher Digital Licenses					
1809710	9780358565918		Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 9-12	$450.00	9	$4,050.00	$4,050.00	
			Includes: Into Literature Digital Teacher Resources 6 Year Grades 9-12 Access to Teacher's Corner					
			Total for Teacher Digital Licenses	**$0.00**				
			A la Carte Items Available for Purchase					
			Teacher Materials					
1791538	9780358416517		Into Literature Teacher Edition Grade 9	$172.50	6	$1,035.00	$207.00	$828.00
			Student Materials					
1805871	9780358538394		Into Literature Softcover Student Edition 6 Year Print Grade 9	$42.00	480	$20,160.00	$4,032.00	$16,128.00
1790705	9780358411529		Language Arts 1 Novel Point Option for purchasing by single point for adding individual titles from the HMH Novel List	$4.00	960	$3,840.00	$768.00	$3,072.00
			Total for A la Carte Items Available for Purchase	**$20,028.00**				
			Total for Grade 9	**$66,108.00**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 10							
Student Digital Licenses							
1810771	9780358574644	Into Literature Student License Digital 6 Year Grade 9-12	$120.00	475	$57,000.00	$11,400.00	$45,600.00
		Includes: Digital Student Resources 6 Year Grades 9-12 Implementation Success					
Total for Student Digital Licenses			**$45,600.00**				
Teacher Digital Licenses							
1809710	9780358565918	Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 9-12	$450.00	6	$2,700.00	$2,700.00	
		Includes: Into Literature Digital Teacher Resources 6 Year Grades 9-12 Access to Teacher's Corner					
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1791539	9780358416524	Into Literature Teacher Edition Grade 10	$172.50	6	$1,035.00	$207.00	$828.00
Student Materials							
1805872	9780358538400	Into Literature Softcover Student Edition 6 Year Print Grade 10	$42.00	475	$19,950.00	$3,990.00	$15,960.00
1790705	9780358411529	Language Arts 1 Novel Point Option for purchasing by single point for adding individual titles from the HMH Novel List	$4.00	950	$3,800.00	$760.00	$3,040.00
Total for A la Carte Items Available for Purchase			**$19,828.00**				
Total for Grade 10			**$65,428.00**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 11							
Student Digital Licenses							
1810771	9780358574644	Into Literature Student License Digital 6 Year Grade 9-12	$120.00	250	$30,000.00	$6,000.00	$24,000.00
Includes: Digital Student Resources 6 Year Grades 9-12 Implementation Success							
Total for Student Digital Licenses			**$24,000.00**				
Teacher Digital Licenses							
1809710	9780358565918	Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 9-12	$450.00	4	$1,800.00	$1,800.00	
Includes: Into Literature Digital Teacher Resources 6 Year Grades 9-12 Access to Teacher's Corner							
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1791540	9780358416531	Into Literature Teacher Edition Grade 11	$172.50	4	$690.00	$138.00	$552.00
Student Materials							
1805873	9780358538417	Into Literature Softcover Student Edition Set 6 Year Print Grade 11	$42.00	250	$10,500.00	$2,100.00	$8,400.00
1790705	9780358411529	Language Arts 1 Novel Point	$4.00	500	$2,000.00	$400.00	$1,600.00
Option for purchasing by single point for adding individual titles from the HMH Novel List							
Total for A la Carte Items Available for Purchase			**$10,552.00**				
Total for Grade 11			**$34,552.00**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 12							
Student Digital Licenses							
1810771	9780358574644	Into Literature Student License Digital 6 Year Grade 9-12 Includes: Digital Student Resources 6 Year Grades 9-12 Implementation Success	$120.00	175	$21,000.00	$4,200.00	$16,800.00
Total for Student Digital Licenses			**$16,800.00**				
Teacher Digital Licenses							
1809710	9780358565918	Into Literature Teacher License Digital with Teacher's Corner 6 Year Grades 9-12 Includes: Into Literature Digital Teacher Resources 6 Year Grades 9-12 Access to Teacher's Corner	$450.00	3	$1,350.00	$1,350.00	
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1791541	9780358416548	Into Literature Teacher Edition Grade 12	$172.50	3	$517.50	$103.50	$414.00
Student Materials							
1805874	9780358538424	Into Literature Softcover Student Edition Set 6 Year Print Grade 12	$42.00	175	$7,350.00	$1,470.00	$5,880.00
1790705	9780358411529	Language Arts 1 Novel Point Option for purchasing by single point for adding individual titles from the HMH Novel List	$4.00	350	$1,400.00	$280.00	$1,120.00
Total for A la Carte Items Available for Purchase			**$7,414.00**				
Total for Grade 12			**$24,214.00**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Waggle ELA Non CCSS							
Student Licenses							
1804640	9780358508816	Waggle ELA Student License Digital Non CCSS 6 Year Grades K-8	$96.00	410	$39,360.00	$7,872.00	$31,488.00
		Includes: Waggle ELA Digital Student Resources Non CCSS 6 Year Implementation Success					
Total for Student Licenses			**$31,488.00**				
Teacher Licenses							
1808284	9780358556930	2021 Waggle ELA Teacher License Digital Non CCSS 6 Year Grades K-8	$1,100.00	11	$12,100.00	$12,100.00	
		Includes: Waggle ELA Digital Teacher Resources Non CCSS 6 Year Access to Teacher's Corner					
Total for Teacher Licenses			**$0.00**				
Total for Waggle ELA Non CCSS			**$31,488.00**				

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	ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services - Into Literature							
Implementation Success Plan							
1810630	9780358574101	Getting Started: Introduction to Into Literature 6-12 Live Online 2-Hour This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	$800.00	4	$3,200.00	$3,200.00	
Total for Implementation Success Plan			**$0.00**				
Total for Professional Services - Into Literature			**$0.00**				

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Total Cost of Proposal (PO Amount): $435,588.50

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- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - Point of Contact for Print materials
  - Point of Contact for Digital materials
  - Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:
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1745 W Grand Ave
Haysville, KS 67060-1234

Sold to:
USD 261 Haysville Schools
1745 W Grand Ave
Haysville, KS 67060-1234

- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

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Date of Proposal: 2/7/2023 **Proposal Expiration Date: 3/24/2023**



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Houghton Mifflin Harcourt

Proposal #008615862

Prepared For

USD 261 Haysville Schools

Attention:
Shenae Stein
sstein@usd261.com

For the Purchase of:

Read 180 (ED) Stage B and C 6years

Prepared By
Jennifer Rayfield
jennifer.rayfield@hmhco.com

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Date of Proposal: 2/1/2023

Proposal for
USD 261 Haysville Schools

Expiration Date: 3/18/2023

	ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
		Stage B					
		Student Licenses					
1835543	9780358740612	Read 180 Digital Access Student Subscription 6 Year	$811.00	160	$129,760.00	$34,720.00	$95,040.00
		Includes: Read 180 Student License 6 Year Implementation Success					
		Total for Student Licenses	**$95,040.00**				
		Teacher Licenses					
1835551	9780358740698	Read 180 Digital Access Teacher Subscription 6 Year	$1,439.00	10	$14,390.00	$14,390.00	
		Includes: Read 180 Teacher License 6 Year Access to Teacher's Corner					
		Total for Teacher Licenses	**$0.00**				
		A la Carte Items Available for Purchase					
		Classroom Materials					
1840342	9780358767305	Read 180 Stage B ReaL Book Workshops 1-3 Teaching Guide Bundle	$395.00	2	$790.00	$79.00	$711.00
1843973	9780358794882	Read 180 ReaL Book Code Teaching Guide Bundle	$475.00	2	$950.00	$95.00	$855.00
3016630	9780545900843	READ 180 Universal Stage B Independent Reading Library with System 44	$2,500.00	2	$5,000.00	$500.00	$4,500.00
1798805	9780358363002	HMH Word Building Kit	$49.96	2	$99.92	$10.00	$89.92
		Student Materials					
1840254	9780358766421	Read 180 Stage B ReaL Book Workshops 1-3 Student Edition Bundle 6 Year Print	$144.00	125	$18,000.00	$1,800.00	$16,200.00
		Includes: Read 180 Stage B ReaL Book Workshop 1-3 Student Edition Read 180 Stage B Getting Started Book 1 Student Edition With the purchase of R180 print subscription duration years 2-8, the customer print subscription refill process will allow customers to order any of workshops in groups of three (Workshops 1-3, 4-6, 7-9)					
1843356	9780358790013	Read 180 Code Books 1-4 Student Edition Bundle for Stage B, 6 Year Print Subscription	$144.00	50	$7,200.00	$720.00	$6,480.00
		Includes: Read 180 Code Books 1-4 Student Edition Read 180 Stage B Getting Started Book 1 Student Edition					
		Total for A la Carte Items Available for Purchase	**$28,835.92**				
		Total for Stage B	**$123,875.92**				

Coupon Code: R180ONED

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ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Stage C							
Student Licenses							
1835543	9780358740612	Read 180 Digital Access Student Subscription 6 Year Includes: Read 180 Student License 6 Year Implementation Success	$811.00	100	$81,100.00	$21,700.00	$59,400.00
Total for Student Licenses			**$59,400.00**				
Teacher Licenses							
1835551	9780358740698	Read 180 Digital Access Teacher Subscription 6 Year Includes: Read 180 Teacher License 6 Year Access to Teacher's Corner	$1,439.00	2	$2,878.00	$2,878.00	
Total for Teacher Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Classroom Materials							
1840346	9780358767343	Read 180 Stage C ReaL Book Workshops 1-3 Teaching Guide Bundle	$395.00	1	$395.00	$39.50	$355.50
1843973	9780358794882	Read 180 ReaL Book Code Teaching Guide Bundle	$475.00	1	$475.00	$47.50	$427.50
3029405	9781328007544	READ 180 Universal Stage C Independent Reading Library with System 44	$2,500.00	1	$2,500.00	$250.00	$2,250.00
1798805	9780358363002	HMH Word Building Kit	$49.95	1	$49.95	$5.00	$44.95
Student Materials							
1840262	9780358766506	Read 180 Stage C ReaL Book Workshops 1-3 Student Edition Bundle 6 Year Print Includes: Read 180 Stage C ReaL Book Workshop 1-3 Student Edition Read 180 Stage C Getting Started Book 1 Student Edition With the purchase of R180 print subscription duration years 2-8, the customer print subscription refill process will allow customers to order any of workshops in groups of three (Workshops 1-3, 4-6, 7-9)	$144.00	75	$10,800.00	$1,080.00	$9,720.00
1843364	9780358790099	Read 180 Code Books 1-4 Student Edition Bundle for Stage C, 6 Year Print Subscription Includes: Read 180 Code Books 1-4 Student Edition Read 180 Stage C Getting Started Book 1 Student Edition	$144.00	25	$3,600.00	$360.00	$3,240.00
Total for A la Carte Items Available for Purchase			**$16,037.95**				
Total for Stage C			**$75,437.95**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services - Read 180							
Implementation Success Plan							
1833602	9780358732082	Getting Started Introduction to Read 180 on Ed Live Online 2-Hour Grades 3-12 This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	$800.00	1	$800.00	$800.00	
Total for Implementation Success Plan			**$0.00**				
Total for Professional Services - Read 180			**$0.00**				

Coupon Code: R180ONED

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Date of Proposal: 2/1/2023

Proposal for
USD 261 Haysville Schools

Expiration Date: 3/18/2023

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials

Total Savings:	$78,674.00
Subtotal Purchase Amount:	$199,313.87
Shipping & Handling:	$16,295.29
Sales Tax:	$0.00
Total Cost of Proposal (PO Amount):	**$215,609.16**

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Total Cost of Proposal (PO Amount): $215,609.16

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  - Point of Contact for Digital materials
  - Point of Contact for Scheduling Professional Development
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Haysville, KS 67060-1234

Sold to:
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Haysville, KS 67060-1234

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Proposal #008617800

Prepared For

USD 261 Haysville Schools

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Attention:
Jennifer Reed
jreed@usd261.com

For the Purchase of:

Paid Professional Services- Into Reading, Into Lit, Into Math, Waggle, Amira and Read 180

Prepared By
Jennifer Rayfield
jennifer.rayfield@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

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Date of Proposal: 2/8/2023

Proposal for

USD 261 Haysville Schools

Expiration Date: 3/25/2023

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services - Into Math 6-8							
Coaching and Courses							
1852720	9780358845034	Into Math Leader Success Live Online 1-Hour Grades 6-8	$ 400.00	1	$ 400.00	$ 80.00	$ 320.00
1804283	9780358524342	Into Math Multi-Team Online Coaching Membership 32-Sessions 1 Year Grades 6-8	$14,500.00	1	$14,500.00	$2,900.00	$11,600.00
		Strengthen your teaching practice through Online Coaching Membership. Online coaching helps teachers and instructional coaches integrate new skills immediately into their practice. Our online coaching powered by HMH Coaching Studio can include lesson modeling, lesson planning, and data analysis. This multi-team annual online coaching membership includes 32 online sessions, available through the membership term, that are designed for multiple teams of up to 20 educators. Additional sessions and HMH Coaching Studio licenses may be purchased and added to this annual membership as needed.					
Total for Coaching and Courses							
Total for Professional Services - Into Math 6-8			**$11,920.00**				

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	ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services- Into Reading							
Coaching and Courses							
1851402	9780358841456	Into Reading V2 Leader Success Live Online 1 Hour Grade K-5	$ 400.00	1	$ 400.00	$ 80.00	$ 320.00
1810821	9780358573906	Into Reading Multi-Team Online Coaching Membership 32-Sessions 1 Year Grades K-6	$14,500.00	4	$58,000.00	$11,600.00	$46,400.00
		Strengthen your teaching practice through Online Coaching Membership. Online coaching helps teachers and instructional coaches integrate new skills immediately into their practice. Our online coaching powered by HMH Coaching Studio can include lesson modeling, lesson planning, and data analysis. This multi-team annual online coaching membership includes 32 online sessions, available through the membership term, that are designed for multiple teams of up to 20 educators. Additional sessions and HMH Coaching Studio licenses may be purchased and added to this annual membership as needed.					
Total for Coaching and Courses							
Getting Started							
1810628	9780358574088	Getting Started: Introduction to Into Reading K-6 Live Online 2-Hour	$ 800.00	2	$1,600.00	$ 320.00	$1,280.00
		This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.					
Total for Getting Started							
Total for Professional Services- Into Reading			**$48,000.00**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services - Into Literature							
Coaching and Courses							
1851401	9780358841449	Into Literature V2 Leader Success Live Online 1 Hour Grade 6-12	$ 400.00	1	$ 400.00	$ 80.00	$ 320.00
1810824	9780358573937	Into Literature Multi-Team Online Coaching Membership 32-Sessions 1 Year Grades 6-12 Strengthen your teaching practice through Online Coaching Membership. Online coaching helps teachers and instructional coaches integrate new skills immediately into their practice. Our online coaching powered by HMH Coaching Studio can include lesson modeling, lesson planning, and data analysis. This multi-team annual online coaching membership includes 32 online sessions, available through the membership term, that are designed for multiple teams of up to 20 educators. Additional sessions and HMH Coaching Studio licenses may be purchased and added to this annual membership as needed.	$14,500.00	2	$29,000.00	$5,800.00	$23,200.00
Total for Coaching and Courses							
Total for Professional Services - Into Literature			**$23,520.00**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Amira and Waggle Professional Services							
Student Digital Licenses							
1768302	9780358242451	Getting Started: Introduction to Waggle ELA K-8 Live Online 2-Hour Getting Started live online provides the hows and whys of Waggle through exploration and collaborative experiences. Teachers will spend time digging into the program to gain a real-world application of Waggle and how best to use it in their classroom. The goal is to build deeper understanding and confidence to begin implementing Waggle.	$ 800.00	4	$3,200.00	$ 640.00	$2,560.00
1780620	9780358338857	Amira Suite Getting Started 2 Hour Grades K-5 Webinar Getting Started live online provides the hows and whys of Amira through exploration and collaborative experiences. Teachers will spend time digging into the program to gain a real-world application of Amira and how best to use it in their classroom. The goal is to build deeper understanding and confidence to begin implementing Amira.	$ 800.00	3	$2,400.00	$ 480.00	$1,920.00
Total for Student Digital Licenses							
Total for Amira and Waggle Professional Services			**$4,480.00**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Read 180 & The Code on ED Professional Services							
Student Digital Licenses							
1833607	9780358732150	Read 180 Multi-Team Coaching Membership Grades 3-12	$14,500.00	1	$14,500.00	$2,900.00	$11,600.00
1852471	9780358841821	Read 180 Leader Success Live Online 1 Hour Grades 3-12	$ 400.00	1	$ 400.00	$ 80.00	$ 320.00
1639083	9780544790094	Read 180 on Ed Getting Started In-Person (One, 3 HR Session Plus Planning) 6-Hour Grades 3-12	$4,200.00	1	$4,200.00	$ 840.00	$3,360.00
Total for Student Digital Licenses							

Total for Read 180 & The Code on ED Professional Services **$15,280.00**

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Expiration Date: 3/25/2023

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials

Total Savings:	$25,800.00
Subtotal Purchase Amount:	$103,200.00
Shipping & Handling:	$0.00
Total Cost of Proposal (PO Amount):	**$103,200.00**

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Total Cost of Proposal (PO Amount): $103,200.00

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  - Point of Contact for Print materials
  - Point of Contact for Digital materials
  - Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	**Sold to:**
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Haysville, KS 67060-1234	Haysville, KS 67060-1234

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