To: USD 261 Board of Education & Mr. Jeff Hersh
From: Jennifer Reed, Krista Pottier, & Shenae Stein
Re: Math Curriculum Adoption
Date: February 13, 2023

History/Relevance: We last adopted secondary math during the 2016-17 school year. We are currently out of subscription at the middle and high school levels and are currently paying annually to provide curricular resources.

What: We would like to purchase HMH's Into Math at the middle school level. Into Math offers a 6th, 7th, and 8th-grade curriculum, an Advanced 6th-grade curriculum, and an Accelerated 7th-grade curriculum for students working towards taking Algebra in 8th grade. At the high school level, we would like to purchase McGraw Hill's Reveal AGA. This would cover pre-algebra, algebra 1, geometry, and algebra 2 courses.

Why: We are currently out of subscription in middle and high school math. We also need more current materials with new technology and intervention systems. Many students are experiencing gaps from school days missed during the pandemic, and the new curriculum offers opportunities for students to fill gaps.

Where: Haysville Middle School, Haysville West Middle School, Campus High School, Haysville High School, Tri-City Day School

When: This adoption would be for the 2023-2024 school year, and it would last for six years. We would like to purchase the materials in March so that teachers will have time for training and can receive materials before the end of the school year.

How: Teachers will receive training beginning in March and a refresher in the fall. Professional development will continue throughout the adoption, and as new teachers are hired, they will also be trained. All teacher and student materials would be ordered and ready to fully implement at the start of the 2023-2024 school year.

Who: This adoption would impact all USD 261 students in grades 6-11. All secondary mathematics teachers would be receiving new materials.

How much: Print and digital materials for teachers and students from HMH (middle school) and from McGraw Hill (high school) would cost $466,161.09 for a six-year subscription with professional development. See the spreadsheet for more details on costs.

Thank you,

USD 261 HAYSVILLE SCHOOLS

USD 261 Curriculum Adoption		
6-12 Math		
Term: 6 years		
Textbooks, Digital Licenses, Materials, & Professional Development		
Math		6yr
6-8 Math	HMH Into Math ww/Waggle	$286,047.89
9-12 Math	McGraw Hill Reveal	$180,113.20
GRAND TOTAL		$466,161.09

Houghton Mifflin Harcourt

Proposal #008619272

Prepared For

USD 261 Haysville Schools

Attention:
Krista Pottier
kpottier@usd261.com

For the Purchase of:

Into Math 6-8 & Waggle 6 years

Prepared By
Jennifer Rayfield
jennifer.rayfield@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:
http://www.hmhco.com/common/terms-conditions

Date of Proposal: 2/7/2023

Proposal for

USD 261 Haysville Schools

Expiration Date: 3/24/2023

	ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 6							
Student Digital Licenses							
1789392	9780358398714	Into Math Student License Digital 6 Year Grades 6-8	$108.00	405	$43,740.00	$8,748.00	$34,992.00
		Includes: Digital Student Resources 6 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			**$34,992.00**				
Teacher Digital Licenses							
1808547	9780358555919	Into Math Teacher License Digital 6 Year Grades 6-8	$450.00	20	$9,000.00	$9,000.00	
		Includes: Into Math Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1732973	9781328614353	Into Math Premium Manipulatives Kit Grades 6-8	$378.90	4	$1,515.60	$303.12	$1,212.48
1750434	9780358116301	Into Math Planning and Pacing Guide Grade 6	$19.45	3	$58.35	$11.67	$46.68
1756245	9780358157038	Into Math Teacher Edition Collection Grade 6	$150.00	3	$450.00	$90.00	$360.00
1750452	9780358116486	Into Math Unit Project Card Grade 6	$14.85	1	$14.85	$2.97	$11.88
1750458	9780358116547	Into Math Game and Activity Cards Grade 6	$14.85	4	$59.40	$11.88	$47.52
Student Materials							
1756227	9780358156857	Into Math Student Edition (Consumable) 6 Year Print Grade 6	$42.00	405	$17,010.00	$3,402.00	$13,608.00
Total for A la Carte Items Available for Purchase			**$15,286.56**				
Total for Grade 6			**$50,278.56**				

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ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 7							
Student Digital Licenses							
1789392	9780358398714	Into Math Student License Digital 6 Year Grades 6-8	$108.00	380	$41,040.00	$8,208.00	$32,832.00
		Includes: Digital Student Resources 6 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			**$32,832.00**				
Teacher Digital Licenses							
1808547	9780358555919	Into Math Teacher License Digital 6 Year Grades 6-8	$450.00	20	$9,000.00	$9,000.00	
		Includes: Into Math Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1750436	9780358116325	Into Math Planning and Pacing Guide Grade 7	$19.45	4	$77.80	$15.56	$62.24
1756246	9780358157045	Into Math Teacher Edition Collection Grade 7	$150.00	4	$600.00	$120.00	$480.00
1750454	9780358116509	Into Math Unit Project Cards Grade 7	$14.85	1	$14.85	$2.97	$11.88
1750460	9780358116561	Into Math Game and Activity Cards Grade 7	$14.85	4	$59.40	$11.88	$47.52
Student Materials							
1756228	9780358156864	Into Math Student Edition (Consumable) 6 Year Print Grade 7	$42.00	380	$15,960.00	$3,192.00	$12,768.00
Total for A la Carte Items Available for Purchase			**$13,369.64**				
Total for Grade 7			**$46,201.64**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 8							
Student Digital Licenses							
1789392	9780358398714	Into Math Student License Digital 6 Year Grades 6-8	$108.00	390	$42,120.00	$8,424.00	$33,696.00
Includes: Digital Student Resources 6 Year Digital Grade 6-8 Implementation Success							
Total for Student Digital Licenses			**$33,696.00**				
Teacher Digital Licenses							
1808547	9780358555919	Into Math Teacher License Digital 6 Year Grades 6-8	$450.00	20	$9,000.00	$9,000.00	
Includes: Into Math Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner							
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1750438	9780358116349	Into Math Planning and Pacing Guide Grade 8	$19.45	2	$38.90	$7.78	$31.12
1756247	9780358157052	Into Math Teacher Edition Collection Grade 8	$150.00	3	$450.00	$90.00	$360.00
1750456	9780358116523	Into Math Unit Project Cards Grade 8	$14.85	2	$29.70	$5.94	$23.76
1750462	9780358116585	Into Math Game and Activity Cards Grade 8	$14.85	4	$59.40	$11.88	$47.52
Student Materials							
1756229	9780358156871	Into Math Student Edition (Consumable) 6 Year Print Grade 8	$42.00	390	$16,380.00	$3,276.00	$13,104.00
Total for A la Carte Items Available for Purchase			**$13,566.40**				
Total for Grade 8			**$47,262.40**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Advanced 1							
Student Digital Licenses							
1789392	9780358398714	Into Math Student License Digital 6 Year Grades 6-8	$108.00	65	$7,020.00	$1,404.00	$5,616.00
		Includes: Digital Student Resources 6 Year Digital Grade 6-8 Implementation Success					
Total for Student Digital Licenses			**$5,616.00**				
Teacher Digital Licenses							
1808547	9780358555919	Into Math Teacher License Digital 6 Year Grades 6-8	$450.00	8	$3,600.00	$3,600.00	
		Includes: Into Math Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1756248	9780358157069	Into Math Teacher Edition Collection Advanced 1	$150.00	1	$150.00	$30.00	$120.00
1750453	9780358116493	Into Math Unit Project Cards Advanced 1	$14.85	1	$14.85	$2.97	$11.88
Student Materials							
1756230	9780358156888	Into Math Student Edition (Consumable) 6 Year Print Advanced 1	$42.00	65	$2,730.00	$546.00	$2,184.00
Total for A la Carte Items Available for Purchase			**$2,315.88**				
Total for Advanced 1			**$7,931.88**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Accelerated 7							
Student Digital Licenses							
1789392	9780358398714	Into Math Student License Digital 6 Year Grades 6-8	$108.00	60	$6,480.00	$1,296.00	$5,184.00
Includes: Digital Student Resources 6 Year Digital Grade 6-8 Implementation Success							
Total for Student Digital Licenses			**$5,184.00**				
Teacher Digital Licenses							
1808547	9780358555919	Into Math Teacher License Digital 6 Year Grades 6-8	$450.00	8	$3,600.00	$3,600.00	
Includes: Into Math Digital Teacher Resources 6 Year Grades 6-8 Access to Teacher's Corner							
Total for Teacher Digital Licenses			**$0.00**				
A la Carte Items Available for Purchase							
Teacher Materials							
1750463	9780358116592	Into Math Game and Activity Cards Accelerated 7	$14.85	1	$14.85	$2.97	$11.88
Student Materials							
1756232	9780358156901	Into Math Student Edition (Consumable) 6 Year Print Accelerated 7	$42.00	60	$2,520.00	$504.00	$2,016.00
Total for A la Carte Items Available for Purchase			**$2,027.88**				
Total for Accelerated 7			**$7,211.88**				

ISBN		Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Waggle Math Non CCSS							
Student Licenses							
1804693	9780358522751	Waggle Math Student License Digital Non CCSS 6 Year Grades K-8	$96.00	1,300	$124,800.00	$24,960.00	$99,840.00
		Includes: Waggle Math Digital Student Resources Non CCSS 6 Year Implementation Success					
Total for Student Licenses			**$99,840.00**				
Teacher Licenses							
1808332	9780358557418	2021 Waggle Math Teacher License Digital Non CCSS 6 Year Grades K-8	$551.00	125	$68,875.00	$68,875.00	
		Includes: Waggle Math Digital Teacher Resources Non CCSS 6 Year Access to Teacher's Corner					
Total for Teacher Licenses			**$0.00**				
Total for Waggle Math Non CCSS			**$99,840.00**				

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Proposal for
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Expiration Date: 3/24/2023

	ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services - Waggle Math Non CCSS							
Implementation Success							
1768332	9780358242550	Getting Started: Introduction to Waggle Math K-8 Live Online 2-Hour This session walks teachers through how to use Waggle in their classroom to provide personalized practice and gain actionable data insights on their students. This initial session is the first step on the way to a successful first 30 days. Additional training and support will be provided via Teacher's Corner on Ed. There, teachers will access a guided learning pathway based on their HMH program(s), grade level and implementation timeline. A recommended sequence of live sessions and on-demand interactive media and videos will help teachers plan, teach and assess learning using their new HMH program. Note: To ensure a successful training, please schedule this session after teachers are rostered on Ed, HMH teaching and learning platorm.	$800.00	1	$800.00	$800.00	
Total for Implementation Success			**$0.00**				
Total for Professional Services - Waggle Math Non CCSS			**$0.00**				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Professional Services - Into Math 6-8						
Implementation Success Plan						
1729407	9781328588203 Getting Started: Introduction to Into Math 6-8 Live Online 2-Hour This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	$800.00	2	$1,600.00	$1,600.00	
Total for Implementation Success Plan		**$0.00**				
Total for Professional Services - Into Math 6-8		**$0.00**				

Date of Proposal: 2/7/2023

Expiration Date: 3/24/2023

Proposal for
USD 261 Haysville Schools

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials

Total Savings:	$167,756.59
Subtotal Purchase Amount:	$258,726.36
Shipping & Handling:	$15,401.53
Total Cost of Proposal (PO Amount):	**$274,127.89**

Please add proper sales tax to your order

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Total Cost of Proposal (PO Amount): $274,127.89

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- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
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  - Point of Contact for Digital materials
  - Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

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1745 W Grand Ave
Haysville, KS 67060-1234

Sold to:
USD 261 Haysville Schools
1745 W Grand Ave
Haysville, KS 67060-1234

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- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
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- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
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- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

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Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

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Date of Proposal: 2/7/2023 **Proposal Expiration Date: 3/24/2023**



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QUOTE PREPARED FOR:

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ACCOUNT NUMBER: 284671

SUBSCRIPTION/DIGITAL CONTACT:

Krista Pottier
kpottier@usd261.com
(316) 554-2200

CONTACT:

Krista Pottier
kpottier@usd261.com
(316) 554-2200

SALES REP INFORMATION:

Taylor Tucker
taylor.tucker@mheducation.com

Section Summary	Value of All Materials	Free Materials	Product Subtotal
Reveal Math Course 2	$5,270.16	($1,028.16)	$4,242.00
Reveal Algebra 1	$68,122.71	($3,648.51)	$64,474.20
Reveal Geometry	$53,788.50	($3,220.50)	$50,568.00
Reveal Algebra 2	$46,183.47	($1,936.47)	$44,247.00
Professional Learning	$7,000.00	($3,500.00)	$3,500.00
PRODUCT TOTAL*	$180,364.84	($13,333.64)	$167,031.20
ESTIMATED S&H**			$13,082.00
ESTIMATED TAX**			$0.00
GRAND TOTAL*			$180,113.20

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

**Shipping and handling charges shown are only estimates. Actual shipping and handling charges will be applied at time of order. Taxes shown are only estimates. If applicable, actual tax charges will be applied at time of order.

Comments:

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO: McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691

QUOTE DATE: 02/06/2023 ACCOUNT NAME: Haysville Unif School EXPIRATION DATE: 03/23/2023
QUOTE NUMBER: TTUC-02062023110021-001 ACCOUNT #: 284671 PAGE #: 1

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Product Description	ISBN	Qty	Unit Price	Free Materials	Line Subtotal
Reveal Math Course 2					
REVEAL MATH COURSE 2 STUDENT 6 YEAR BUNDLE	978-0-07-695975-4	40	$106.05	$0.00	$4,242.00
REVEAL MATH MIDDLE SCHOOL COURSE 2 TEACHER EDITION VOLUME 1	978-0-07-899723-5	2	$96.39	$192.78	*Free Materials
REVEAL MATH MIDDLE SCHOOL COURSE 2 TEACHER EDITION VOLUME 2	978-0-07-899176-9	2	$96.39	$192.78	*Free Materials
REVEAL MATH COURSE 2 TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-696292-1	3	$214.20	$642.60	*Free Materials
			Reveal Math Course 2 Subtotal:	**$1,028.16**	**$4,242.00**
Reveal Algebra 1					
REVEAL ALGEBRA 1 STUDENT 6 YEAR BUNDLE	978-0-07-696083-5	510	$126.42	$0.00	$64,474.20
REVEAL MATH ALGEBRA 1 TEACHER GUIDE VOLUME 1	978-0-07-899745-7	8	$101.79	$814.32	*Free Materials
REVEAL MATH ALGEBRA 1 TEACHER GUIDE VOLUME 2	978-0-07-899746-4	8	$101.79	$814.32	*Free Materials
REVEAL ALGEBRA 1 TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-697205-0	9	$224.43	$2,019.87	*Free Materials
			Reveal Algebra 1 Subtotal:	**$3,648.51**	**$64,474.20**
Reveal Geometry					
REVEAL GEOMETRY STUDENT 6 YEAR BUNDLE	978-0-07-696097-2	400	$126.42	$0.00	$50,568.00
REVEAL MATH GEOMETRY TEACHER GUIDE VOLUME 1	978-0-07-899750-1	7	$101.79	$712.53	*Free Materials
REVEAL MATH GEOMETRY TEACHER GUIDE VOLUME 2	978-0-07-899751-8	7	$101.79	$712.53	*Free Materials
REVEAL GEOMETRY TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-697241-8	8	$224.43	$1,795.44	*Free Materials
			Reveal Geometry 2020 Subtotal:	**$3,220.50**	**$50,568.00**
Reveal Algebra 2					
REVEAL ALGEBRA 2 STUDENT 6 YEAR BUNDLE	978-0-07-696176-4	350	$126.42	$0.00	$44,247.00
REVEAL MATH ALGEBRA 2 TEACHER GUIDE VOLUME 1	978-0-07-899755-6	4	$101.79	$407.16	*Free Materials
REVEAL MATH ALGEBRA 2 TEACHER GUIDE VOLUME 2	978-0-07-899756-3	4	$101.79	$407.16	*Free Materials
REVEAL ALGEBRA 2 TEACHER DIGITAL LICENSE 6 YEAR SUBSCRIPTION	978-0-07-697433-7	5	$224.43	$1,122.15	*Free Materials
			Reveal Algebra 2 Subtotal:	**$1,936.47**	**$44,247.00**
Professional Learning					
MATH STAFF DEVELOPMENT	978-0-02-105699-6	1	$3,500.00	$3,500.00	*Free Materials
MATH STAFF DEVELOPMENT	978-0-02-105699-6	1	$3,500.00	$0.00	$3,500.00
			Professional Learning Subtotal:	**$3,500.00**	**$3,500.00**

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QUOTE DATE: 02/06/2023 ACCOUNT NAME: Haysville Unif School EXPIRATION DATE: 03/23/2023
QUOTE NUMBER: TTUC-02062023110021-001 ACCOUNT #: 284671 PAGE #: 2

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QUOTE PREPARED FOR:

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1745 W GRAND AVE
HAYSVILLE, KS 67060-1234
ACCOUNT NUMBER: 284671

CONTACT:

Krista Pottier
kpottier@usd261.com
(316) 554-2200

VALUE OF ALL MATERIALS	$180,364.84
FREE MATERIALS	($13,333.64)
PRODUCT TOTAL*	**$167,031.20**
ESTIMATED SHIPPING & HANDLING**	$13,082.00
ESTIMATED TAX**	$0.00
GRAND TOTAL	**$180,113.20**

SUBSCRIPTION/DIGITAL CONTACT:

Krista Pottier
kpottier@usd261.com
(316) 554-2200

Comments:

* Price firm for 45 days from quote date. Price quote must be attached to school purchase order to receive the quoted price and free materials.

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School Purchase Order Number: _____

_____ _____
Name of School Official (Please Print) Signature of School Official

PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER

SEND ORDER TO: McGraw Hill LLC | PO Box 182605 | Columbus, OH 43218-2605
Email: orders_mhe@mheducation.com | Phone: 1-800-338-3987 | Fax: 1-800-953-8691