

Memo

6/10/26

To: Elio Longo
From: Natalie Carrignan
cc: Mary Youngling
Date: 6/10/26
Re: Bid Results for Bid #27-001-BOE (Adjusted quantities)

Below are the bid results for bid #27-001-BOE for the purchase of Lenovo desktops, laptops, and Chromebooks (CB). The cost was much higher than we planned for so in order to stay within our approved budget, I recommend we adjust the total quantities as follows: desktops 0, laptops 221, non-touch Chromebooks 480, and Chromebook licenses to 1040. We will keep the touch Chromebook quantity the same at 560. I recommend awarding item #2 to BrightCentra, and items # 3, 4, and 5 to Y&S. BrightCentra was the lowest bidder who met the bid specs on the laptops. Y&S is the lowest bidder on both the non-touch and touch computers. I do not recommend awarding item #1 at this time.

Multiple vendors, including the two recommended awardees, included a caveat in their responses. Although the bid documents clearly state that vendors must honor their bid pricing for 180 days, several indicated that they would either adjust their pricing or require renegotiation if Lenovo changed its pricing.

While I understand the current economic climate and the challenges vendors may be facing, the differences between the bid prices are relatively small. Therefore, I recommend awarding these items contingent upon the vendors honoring the pricing submitted in their bid responses. If a vendor is unable to hold its bid price, the award should be nullified, and the procurement process should be restarted.

	Desktop	Laptop	CB Non-Touch	CB Touch	CB licenses
Vendor	Item 1	Item 2	Item 3	Item 4	Item 5
AzteckComputers*	\$9,035.60	\$212,999.80	\$150,192.00	\$195,048.00	\$33,072.00
BrightCentra Inc	\$8,295.00	\$256,802.00	\$142,560.00	\$188,720.00	\$30,264.00
Educateme.net	\$9,173.71	\$273,807.95	\$162,187.20	\$201,600.00	\$32,032.00
Virtucomm**	\$9,940.00	\$227,409.00	\$157,500.00	\$196,560.00	\$31,200.00
Y&S	\$8,616.86	\$257,681.58	\$141,110.40	\$186,468.80	\$31,075.20

*Bid a different class of Lenovo laptops (ThinkBooks), does not meet bid specs (ThinkPads)

**Bid Lenovo Thinkpad E16 Gen 2 (2024 model which has been replaced with Gen 3 model) w/ wrong screen size