

**LAKEWOOD BOARD OF EDUCATION
200 RAMSEY AVE
LAKEWOOD, NJ 08701**

COMPETITIVE CONTRACT CC 01-2627

NONPUBLIC INSTRUCTION

COMMITTEE EVALUATION REPORT

Four (4) responses were received for CC 01-2627 on May 29, 2026 @ 10:00 a.m. for Nonpublic School Instructional Services for Title I, III, IV and Chapter 192/193 and were scored by an Evaluation Committee as follows. All supporting documentation is on file in the Business Office:

There are four instructional components of this Competitive Contract and each was scored separately. Costs were averaged within each line item requesting a cost component (Line Items 0002, 0003 & 0004) and then averaged in total for all line items to arrive at a cost point value. Each line item was averaged for technical and management components between all three committee members and a total score for each of those components was assigned per vendor response.

TREE OF KNOWLEDGE									
192/193 Line Item 0001			TECHNICAL	MANAGEMENT	COST		TOTAL POINTS		
			MAX 45 PTS	MAX 55 PTS	MAX 0 PTS				
SCORER 1			45	55					
SCORER 2			45	55					
SCORER 3			45	55					
		AVG	45	55	0		100	TOTAL 0001	
TITLE I Line Item 0002			MAX 35 PTS	MAX 30 PTS	MAX 35 PTS				
SCORER 1			35	28					
SCORER 2			35	29					
SCORER 3			35	28					
		AVG	35	28.3	15.27			TOTAL 0002	
TITLE III Line Item			MAX 35 PTS	MAX 30 PTS	MAX 35 PTS				

0003										
SCORER 1			35	29						
SCORER 2			35	29						
SCORER 3			35	27						
		AVG	35	28.3	15.27				TOTAL 0003	
TITLE IV Line Item 0004			MAX 35 PTS	MAX 30 PTS	MAX 35 PTS					
SCORER 1			35	29						
SCORER 2			35	29						
SCORER 3			35	28						
		AVG	35	28.7	15.27				TOTAL 0004	
AVERAGE TOTAL TECH, MGMT & COST			37.5	35.07	AVERAGE ALL SERVICES TOK				87.87 POINTS	
TENDER TOUCH										
192/193 Line Item 0001			TECHNICAL	MANAGEMENT	COST					
			MAX 45 PTS	MAX 55 PTS	MAX 0 PTS					
SCORER 1			45	55						
SCORER 2			45	55						
SCORER 3			45	55						
		AVG	45	55			100		TOTAL 0001	
TITLE I Line Item 0002			MAX 35 PTS	MAX 30 PTS	MAX 35 PTS					
SCORER 1			35	30						
SCORER 2			35	30						
SCORER 3			35	30						
		AVG	35	30	9.09				TOTAL 0002	
TITLE III Line Item 0003			MAX 35 PTS	MAX 30 PTS	MAX 35 PTS					
SCORER 1			35	30						

SCORER 2			35	29					
SCORER 3			35	30					
		AVG	35	29.7	9.09			TOTAL 0003	
TITLE IV			MAX 35	MAX 30 PTS	MAX 35 PTS				
Line Item			PTS						
0004									
SCORER 1			35	29					
SCORER 2			35	29					
SCORER 3			35	30					
		AVG	35	29.3	9.09			TOTAL 0004	
AVERAGE TOTAL TECH, MGMT & COST			37.5	36	AVERAGE ALL SERVICES TENDER TOUCH			82.59 POINTS	
CATAPULT									
192/193			TECHNICAL	MANAGEMENT	COST				
Line Item									
0001									
			MAX 45	MAX 55 PTS	MAX 0 PTS				
			PTS						
SCORER 1			45	52					
SCORER 2			45	55					
SCORER 3			45	55					
		AVG	45	54			99	TOTAL 0001	
TITLE I			MAX 35	MAX 30 PTS	MAX 35 PTS				
Line Item			PTS						
0002									
SCORER 1			35	28					
SCORER 2			35	29					
SCORER 3			35	28					
		AVG	35	28.3	8.33			TOTAL 0002	
TITLE III			MAX 35	MAX 30 PTS	MAX 35 PTS				
Line Item			PTS						
0003									
SCORER 1			35	29					
SCORER 2			35	29					
SCORER 3			35	27					

		AVG	35	28.3	8.33			TOTAL 0003	
TITLE IV Line Item 0004			MAX 35 PTS	MAX 30 PTS	MAX 35 PTS				
SCORER 1			35	29					
SCORER 2			35	29					
SCORER 3			34	28					
		AVG	34.7	28.7	8.33			TOTAL 0004	
AVERAGE TOTAL TECH, MGMT & COST			37.42	34.8	AVERAGE ALL SERVICES			80.55 POINTS	

ESS									
192/193 Line Item 0001			TECHNICAL	MANAGEMENT	COST				
			MAX 45 PTS	MAX 55 PTS	MAX 0 PTS				
SCORER 1			.5	2.5					
SCORER 2			0	3					
SCORER 3			5	22					
		AVG	1.8	9.2			11	TOTAL 0001	
TITLE I Line Item 0002			MAX 35 PTS	MAX 30 PTS	MAX 35 PTS				
SCORER 1			0	1.5					
SCORER 2			0	2					
SCORER 3			0	12					
		AVG	0	5.7	35			TOTAL 0002	
TITLE III Line Item 0003			MAX 35 PTS	MAX 30 PTS	MAX 35 PTS				
SCORER 1			0	1					
SCORER 2			0	0					
SCORER 3			0	7					

		AVG	0	2.7	35			TOTAL 0003	
TITLE IV Line Item 0004			MAX 35 PTS	MAX 30 PTS	MAX 35 PTS				
SCORER 1			0	2					
SCORER 2			0	0					
SCORER 3			2	6					
		AVG	.7	2.7	35			TOTAL 0004	
AVERAGE TOTAL TECH, MGMT & COST			.62	5.07	AVERAGE ALL SERVICES			40.69 POINTS	

The Cost Component for each Category is as follows. Each category was scored independently and then the average of all categories was used as the final point value for the cost component. This value together with the Technical and Management scores determined the total final score for each respondent.

		ESS CLINICAL	TENDER TOUCH	TREE OF KNOWLEDGE	CATAPULT
LINE ITEM COSTS 0001					
DETERMINED BY STATE OF NJ					
LINE ITEM 0002					
HOURLY RATE					
MA		\$86.00	\$129.00	\$120.00	\$117.96
BA		\$83.00	\$109.00	\$110.00	\$103.75
PARA/SUB		\$43.00	\$105.00	\$77.00	\$80.00
LCSW,LCPC, BCBA,PSY.D,PH.D IN PSYCHOLOGY		\$105.00	\$150.00	\$135.00	\$166.32
LSW,LAC		\$78.00	\$135.00	\$87.00	\$158.40
SLP		\$93.00	\$129.00	\$120.00	\$120.11
AVERAGE COST LINE ITEM 0002		\$81.33	\$126.17	\$108.17	\$124.42
LINE ITEM 0003					
HOURLY					

ESL		\$74.00	\$110.00	\$120.00	\$117.96
LINE ITEM 0004					
HOURLY					
PRESENTATIONS		\$75.00	\$650.00	\$300.00	\$725.00
AVERAGE HOURLY COST ALL LINES		\$76.80	\$295.40	\$176.06	\$322.46
POINTS ASSIGNED		35	9.09	15.27	8.33
EVALUATION COMMITTEE:					
Jane Gulics					
Deanna Collucci					
Amanda Frey					
AVERAGE SCORES					
SCORER #1					
TECHNICAL 35 MAX					
MANAGEMENT 30 MAX					
COST 35 MAX		35	14.67	20.85	14.03
SCORER #2					
TECHNICAL 35 MAX					
MANAGEMENT 30 MAX					
COST 35 MAX		35	14.67	20.85	14.03
SCORER #3					
TECHNICAL 35 MAX					
MANAGEMENT 30 MAX					
COST 35 MAX		35	14.67	20.85	14.03

ESS did not provide or explain most items requested in the Technical and Management components. Although their costs were exceedingly below the other vendors, which skewed the cost point values for the other vendors, they did not provide any information that they could responsibly provide the requested services. Thus their score of 40.69 points.

Move to Award **Tree of Knowledge with a total score of 87.87 points, Tender Touch with a total score of 82.59 points and Catapult with a total score of 80.55 points** to provide Nonpublic Instructional Services for Chapter 192/193, Title I, III, & IV as each respondent's proposal was responsive and responsible to the specifications of CC 01-2627 and each score exceeded the requisite score of 75 points. This award is for a period of three (3) school years from **July 1, 2026 through June 30, 2029** with an option to renew for two (2) additional years. Award is pending Nonpublic School vendor selection and cannot exceed each school's grant allocations for each category. This award is also pending the requirement to advertise a Committee Evaluation Report for 48 hours prior to the contract award pursuant to NJSA 18A:18A-4.5(d).