

RFI's/Answers to RFQ-P 730 Licensed Nursing Services 6.4.26

- Is this a new contract or renewal of an existing contract? **This is a new RFQ-P outlining services needed for the upcoming fiscal year.**
- If there is an existing contract, could you please share the names of the current vendors and their pricing? **The existing contract has been posted on the District website address noted in the Notice Inviting Qualifications and Proposals.**
- What is the estimated budget for this contract?
- **The District is not providing an estimated budget for this solicitation. Proposers should submit their most competitive pricing based on the scope of services outlined in the RFP. Contract awards, if any, will be subject to District needs, available funding, and governing board approval.**
- Is it mandatory to subcontract?
- **No. Subcontracting is not required. However, proposers intending to utilize subcontractors must identify them in their proposal and remain fully responsible for the performance, qualifications, compliance, and supervision of any subcontractors utilized under the contract.**
- Could you please provide information on the daily duration of shifts required for the necessary professions? For example, the number of hours per day? **The District's needs may vary by position, school site, student services requirements, and program assignments. Work schedules may range from part-time to full-time and may vary throughout the school year. The District does not guarantee any minimum number of hours, days, assignments, or caseloads under any resulting contract.**
- Do you know if these services are high risk or severe risk regarding the insurance requirements? **Insurance requirements are outlined in Exhibit A OUHSD Services Agreement.**
- How many of each provider type are needed for the 26-27 school year? **Once all needs are determined, this information will be communicated with the contracted service provider(s).**
- Do you know how many vendors will be awarded? **This will be determined during the District's evaluation process. The District reserves the right to contract with any party it wishes, to contract with multiple parties, or to reject any and all submittals and not make an award at all.**
- Will any redlines/deviations be accepted to the terms? **No, the District will not accept deviations from the Services Agreement provided as Exhibit A.**
 - Are you open to negotiations after the award? **No.**
- Please confirm if this is a new initiative or a re-bid of an existing contract? **This is a new RFQ-P outlining services needed for the upcoming fiscal year.**
- Are there any specific challenges, pain points or areas of concern that you are currently experiencing with the existing vendors? **No.**
- Please clarify the anticipated number of awards expected under this RFP. **This will be determined during the District's evaluation process. The District reserves the right to contract with any party it wishes, to contract with multiple parties, or to reject any and all submittals and not make an award at all.**
- Please confirm the evaluation criteria and weighting (e.g., technical vs. cost). **The rating criteria is included within the RFQ-P document.**
- Will there be an opportunity for a virtual/on-presentation or negotiation meeting during the evaluation process? **Interviews with up to the highest-scoring firm(s) may be requested if the Selection Committee so chooses.**
- What is the expected timeline for award notification and contract execution? **Please see the RFQ-P Schedule located within the RFQ-P document.**

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- Could you please provide details on the job categories, labor classifications or skill sets most requested? **Licensed nursing services per the Required Services sections of the RFQ-P Document.**
- Is there an employee conversion policy (i.e., can the department directly hire contractor staff after a defined period)? **No.**
- In the event of a contract award, please clarify whether awarded vendors will be permitted to directly engage with individual departments/agencies for staffing requests or if all requirements will be routed through a centralized system? **A centralized system will be utilized for the requested services. Details will be provided to the awarded firm(s).**
- How many openings do you have/expect to have for each role? **Once all needs are determined, this information will be communicated with the contracted service provider(s).**
- 1 Can you please provide a list of incumbent vendors and their bill rates. **RO Health- [\\$71.29/hr](#)**
- What is the total budget/expenditure allotted for this RFP? **This will be determined based on student needs in the 2026-2027 fiscal year.**
- 5 What are your insurance requirements? **Please see Exhibit A for Services Agreement requirements.**
- Does the district require to see resumes for nurses the agencies plan to submit at this time? **Please see the Proposal Submittal Requirements to review the information that is required to be submitted.**
- Can Oxnard Union High School be listed as a reference? **Yes**
- Do the submitting agencies need to be a Non-Public Agency? **Yes.**
- Can the district provide an anticipated number of staff for LVNs and RNs that will be needed throughout the school year? **The District's needs may vary by position, school site, student services requirements, and program assignments. Work schedules may range from part-time to full-time and may vary throughout the school year. The District does not guarantee any minimum number of hours, days, assignments, or caseloads under any resulting contract.**
- Will this be a single award or multiple award? **This will be determined during the District's evaluation process. The District reserves the right to contract with any party it wishes, to contract with multiple parties, or to reject any and all submittals and not make an award at all.**
- Is there any preference to the local vendor while evaluating the proposal? **The rating criteria is included within the RFQ-P document.**
- Do we need to submit the Certificate of Insurance and Business License with the proposal? **No, the COI is required after board award of contract(s).**
- Kindly provide specific list of attachments and documentation required to be submitted with the proposal so to avoid compliance issues. **Please read the RFQ-P General Instructions and Conditions.**
- Section E requests a fee schedule on a "not to exceed" basis with hourly rates by individual and position, while Attachment 1 includes a single "Services Fee (Not to Exceed)" amount. Could the District please clarify the expected pricing format, including whether proposers should provide hourly bill rates by labor category (RN and LVN), by individual proposed staff member, and/or a total not-to-exceed annual amount? **See Addendum 1.**
- Could the District please clarify whether the Services Agreement (Exhibit A) must be completed and signed as part of the proposal submission, or if it is provided for review and will only be executed by the successful proposer following contract award? **The Services Agreement will be**

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executed after the Board of Trustees approves the award of contract(s). Please refer to the RFQ-P General Instructions and Conditions regarding documents to be submitted in response to this RFQ-P.

- The RFQ-P establishes page limitations for the proposal sections but does not specify formatting requirements. Could the District please confirm whether proposers may use their preferred font type, font size, margins, and formatting style, provided that all page limit requirements are met? **Yes, respondents may utilize their preferred formatting and font types.**
- Regarding Attachment 1 (Proposal Form, Page 12): We understand that the "Services Fee \$" field requires a single aggregate not-to-exceed (NTE) dollar amount representing our total anticipated billings to the District for all Licensed Nursing Services (LVN and RN combined) for FY 2026-2027. Please confirm this is correct. **See Addendum 1.**
- We want to confirm that the NTE figure on the Proposal Form and the total derived from the Section E rate schedule are expected to be consistent with one another. **See Addendum 1.**
- Could the District please provide the anticipated start date for services and the expected implementation timeline following contract award? **Please see the RFQ-P Schedule located within the RFQ-P document.**