

OAKDALE JOINT UNIFIED SCHOOL DISTRICT

168 South 3rd Avenue | Oakdale, CA 95361

REQUEST FOR PROPOSAL

RFP #2.26

LOCAL MEATS AND PRODUCE

RFP PUBLICATION April 3–16, 2026	RFP RELEASE DATE May 29, 2026 8:00 AM	PROPOSAL DUE DATE June 24, 2026 2:00 PM
SEALED PROPOSAL OPENING June 25, 2026 9:00 AM 1235 East D. Street, Oakdale, CA 95361	BOARD AWARD July 2, 2026	CONTRACT START DATE July 15, 2026

SUBMIT PROPOSALS TO:

Kassandra Booth, Chief Business Official
Oakdale Joint Unified School District — Business Department
168 South 3rd Avenue, Oakdale, CA 95361 | Phone: 209-848-4884
food@ojusd.org | <https://www.oakdale.k12.ca.us>

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SECTION 1 — NOTICE INVITING PROPOSALS

NOTICE IS HEREBY GIVEN THAT the OAKDALE JOINT UNIFIED SCHOOL DISTRICT (hereinafter referred to as "DISTRICT") invites qualified suppliers to submit proposals for:

RFP Number:	2.26
RFP Title:	Local Meats and Produce — 2026–2027 School Year
Contract Period:	July 15, 2026 through June 30, 2027 (initial year)
Renewal Terms:	Up to three (3) additional one-year terms by mutual written agreement
Roll-over Date:	July 1 of each subsequent contract year

Proposals shall be sealed and clearly marked with the OJUSD RFP Name and Number and received up to, but no later than 2:00 PM on June 24, 2026.

Proposals shall be received at:

Oakdale Joint Unified School District
Business Services Department
168 South 3rd Avenue, Oakdale, CA 95361
Attn: Kassandra Booth or Erin Potter

Proposals will be opened at the above stated time and location on June 25, 2026 at 9:00 AM; however, no commitment will be made at that time until all proposals are evaluated for pricing, specifications, and other pertinent information. Any nonconforming or incomplete proposals may be rejected. It shall be the full responsibility of all proposers to ensure that sealed proposals are delivered to the above office by the time and date stated. Facsimile (FAX) or email copies of the proposal will not be accepted. The District will not be responsible for late deliveries by U.S. Mail or any other means.

All proposals shall be made on forms furnished by the DISTRICT. Proposals must conform with and be responsive to the contract documents, copies of which are on file and may be obtained from the Business Department or at <https://www.oakdale.k12.ca.us>.

All questions regarding this RFP must be submitted in writing no later than 2:00 PM on June 15, 2026 to Jason Beach, Director of Café Services, at the address noted above or via email to food@ojusd.org.

The contract shall commence July 15, 2026 and continue through June 30, 2027. The contract may be renewed for up to three (3) additional one-year terms upon mutual written agreement by both parties, with each renewal term beginning July 1 and ending June 30. Failure to reach

mutual agreement on renewal terms will cause a dissolution of the contract, which will be documented for use in future scoring during RFP review.

The DISTRICT reserves the right to accept or reject any and all proposals and to waive any irregularities or informalities in any proposal or in the proposal process. No proposal, or any portion thereof, may be withdrawn for a period of ninety (90) days after proposal opening.

Publication Dates: April 3–16, 2026 — local newspaper and OJUSD website

BY ORDER OF THE BOARD OF TRUSTEES
OAKDALE JOINT UNIFIED SCHOOL DISTRICT

SECTION 2 — INSTRUCTIONS TO PROPOSERS

1. Preparation of the Proposal Form

The DISTRICT invites proposals on the form attached, to be submitted at the time and place stated in the Notice Inviting Proposals. Proposals shall be submitted on the prescribed forms, completed in full. All proposal items and statements shall be properly filled out. Numbers shall be stated both in words and in figures where so indicated; where there is a conflict, words shall govern. Signatures of all persons signing the proposal shall be in longhand. Prices, wording, and notations must be in ink or typewritten. Erasures or other changes shall be initialed by the proposer.

2. Form and Delivery of Proposals

The proposal shall be made on the Proposal Schedule provided. The complete proposal, together with all required additional materials, shall be enclosed in a sealed envelope addressed and delivered or mailed to the Business Department of the District at 168 South 3rd Avenue, Oakdale, CA 95361, and must be received on or before the time set forth in the Notice Inviting Proposals. The envelope shall be plainly marked in the upper left-hand corner with the proposer's name, the RFP designation, and the date and time for proposal opening. In accordance with Government Code Section 53068, any proposal received after the scheduled closing time shall be returned to the proposer unopened.

3. Signature

Proposals must be signed in the name of the proposer and must bear the signature in longhand of the person or persons duly authorized to sign on behalf of the proposer, in permanent blue ink.

4. Modifications

Changes in or additions to the proposal form, alternative proposals not specifically called for, or any other modification of the proposal form which is not specifically called for in the contract documents may result in the District's rejection of the proposal.

5. Erasures and Inconsistent Proposals

Proposals must not contain erasures, interlineations, or other corrections unless each such correction creates no inconsistency and is authenticated by the initials of the authorized signor. In the event of inconsistency between words and figures, words shall control. In the case of an error in an extension, the unit price shall take precedence.

6. Withdrawal of Proposals

Any proposal may be withdrawn in writing prior to the scheduled closing time. All requests for proposal withdrawal must include proof of authorization to act on behalf of the proposer.

7. Agreements

The Proposed Agreement which the successful proposer will be required to execute is included in the contract documents and should be carefully examined by the proposer.

8. Interpretation of Documents

If any person contemplating submitting a proposal is in doubt as to the true meaning of any part of the specifications or other contract documents, or finds discrepancies or omissions, they may submit to the District a written request for an interpretation or correction no later than June 15, 2026. Any interpretation or correction will be made only by an addendum duly issued and posted on the DISTRICT website.

9. Proposers Interested in More Than One Proposal

No person, firm, or corporation shall be allowed to make or file, or be interested in more than one proposal for the same work unless alternate proposals are specifically called for.

10. Award of Contract

The District reserves the right to reject any or all proposals or to waive any irregularities or informalities. The award of the contract, if made, will be to the lowest responsive and responsible proposer. The District may award based on individual items, any combination of items, or upon a cumulative total, whichever is determined to be in its best interests. The award may also be made to multiple proposers.

11. Processing Standards — USDA and FDA Compliance

All food products provided under this contract, including but not limited to all fresh, frozen, processed, or value-added meats and produce, must meet or exceed all applicable regulations and requirements of the United States Department of Agriculture (USDA) and the U.S. Food and Drug Administration (FDA), including but not limited to:

- USDA Agricultural Marketing Service (AMS) grade standards and inspection requirements for meat and produce
- USDA Food Safety and Inspection Service (FSIS) regulations for meat, poultry, and egg products (9 CFR Parts 300–599)
- FDA Food Safety Modernization Act (FSMA) requirements, including the Produce Safety Rule (21 CFR Part 112) and Preventive Controls for Human Food (21 CFR Part 117)
- Current Good Manufacturing Practice (cGMP) standards as defined in 21 CFR Part 117
- All applicable federal, state, county, and local laws governing production, handling, processing, marketing, and labeling of food products
- HACCP (Hazard Analysis and Critical Control Points) program requirements
- All USDA National School Lunch Program (NSLP) and School Breakfast Program (SBP) food quality and safety standards per 7 CFR Part 210

Proposers must demonstrate compliance with all applicable USDA and FDA regulations and shall provide documentation of such compliance upon request by the District at any time during the contract period. Failure to maintain compliance is grounds for immediate contract termination.

12. Competency of Proposers

In selecting the lowest responsive and responsible proposer, consideration will be given not only to financial standing but also to general competency, experience, and facilities; conduct and performance under other contracts; financial condition; and reputation in the industry. Each proposal shall be supported by the "Information Required of Proposer" statement.

13. Forfeiture for Failure to Execute Contract

In the event the proposer to whom an award is made fails or refuses to execute the contract within five (5) calendar days from the date of receiving notification of award, the District may award the work to the next lowest proposer or call for new proposals.

14. Delivery Charges

Proposals are sought which are priced F.O.B. destination, freight included.

15. Delivery

See Exhibit B for additional delivery locations, times, and days (subject to change). Upon award, the vendor shall keep sufficient stocks to ensure prompt delivery. There shall be no minimum quantities required for the District to place orders.

All products shall conform to provisions set forth in Federal, State, County, and City laws for production, handling, processing, marketing, and labeling. In the event of off-flavor damage, or items found unsatisfactory for consumption, the Contractor shall replace items or issue credit to the District.

16. Prices

If during the contract period there is a decrease in prices of items bid, a corresponding decrease shall be made to the District for as long as the lower prices are in effect. The District shall be given the benefit of any lower prices offered by the contractor to any other school district or governmental agency in Stanislaus County for comparable products. Quoted prices must include all delivery charges and surtaxes. No extra charges will be allowed.

Contract term is July 15, 2026 through June 30, 2027 (initial year). The contract may be extended upon mutual written consent of both parties for up to three (3) additional one-year terms per Education Code Sections 17596 (K–12), with each renewal commencing July 1 and terminating June 30. Any amendments to the contract in an annual renewal must be agreed upon by both parties in writing prior to the roll-over start date. In the event of a general price decrease, the District reserves the right to revoke the award unless the decrease is passed on to the District.

17. Sales Tax

Do not include California State Sales or Use Taxes in unit prices. This tax will be added and paid by the District. Do not include Federal Excise Tax, as the District is exempt.

18. District Requirements

The quantities shown are estimates of consumption for the contract period. Actual needs may be substantially more or less. The District shall have the right to issue purchase orders up to and including the last day of the contract period even though delivery may extend beyond such period. The District reserves the right to acquire from other sources during the life of the contract.

19. Substitutions

Where equipment or material is specified by name, such specifications shall be deemed to be followed by the words "or equal." Proposers proposing equal substitutions must furnish complete specifications and, if requested, samples no later than five (5) days prior to proposal opening. The District will notify the proposer not less than one (1) day prior to the proposal deadline whether a substitution has been approved.

20. Piggybacking

Pricing on this RFP shall be extended to other school and community college districts in Stanislaus County and to any other California school or community college district the vendor agrees to service at these prices per Public Contract Code Sections 20118 (K–12) and 20652 (Community Colleges). It is the piggybacking district's responsibility to independently monitor all areas of the contract.

21. Anti-Discrimination

It is the policy of the District that in connection with all work performed under this contract, there be no discrimination against any prospective or active employee because of race, color, ancestry, national origin, religious creed, sex, age, or marital status. The vendor agrees to comply with all applicable Federal and California laws including the California Fair Employment Practice Act and Labor Code Sections 1410 and 1735.

22. Domestic Origin / Buy American

Items of foreign origin must be so indicated per Chapter 226 of the 1933 Statutes of California and California Public Contract Code Section 3410. See also the Buy American Requirements section for full USDA compliance obligations. The vendor's signature constitutes certification that all products not so indicated have been made, grown, or produced in the United States or its insular possessions.

23. Addenda

Addenda or changes to the project specifications may be issued prior to proposal opening. All addenda must be included in the contractor's proposal cost. Addenda will be posted on the District's RFP webpage.

24. Marking of Packages

Each package in each shipment shall be clearly marked with the District purchase order number. Failure to mark packages may delay district acceptance and payment.

25. Notification of Award

Vendors will be notified via certified mail and email that they have been awarded the contract. Prior to activation of the contract on July 15 of the contract year, vendors must return: (1) Insurance Certificates, Disclosures, and Endorsements; (2) W-9 if not on file or if changed; and (3) a completed meeting with District staff by contacting 209-847-7971 or food@ojusd.org. Award packets must be returned to the District no later than July 1 preceding the July 15 contract start date.

26. RFP Protest Procedures

Vendors may formally protest an RFP decision by submitting a written complaint to Cassandra Booth, Chief Business Officer (CBO), within five (5) business days of the Notice of Intent to Award. The protest must include the protestor's contact information, RFP details, a detailed explanation of the issue, supporting documents, and requested corrective action. The CBO will review the protest, possibly request additional information, and issue a final written decision within ten (10) business days. The District reserves the right to proceed with the contract during the review process. All protest-related costs are the responsibility of the protestor.

RFP TIMELINE — 2026–2027 SCHOOL YEAR

The following schedule governs this RFP and aligns with applicable California Education Code, Public Contract Code, and Federal USDA procurement timeline requirements:

MILESTONE	DATE	NOTES
RFP Publication (Newspaper & Website)	April 3–16, 2026	Per Public Contract Code § 20112; published in local newspaper of general circulation
RFP Release to Vendors	May 29, 2026	Documents available at Business Dept. and OJUSD website
Pre-Proposal Conference (Optional)	June 5, 2026	10:00 AM — 168 South 3rd Avenue, Oakdale, CA
Deadline for Written Questions	June 15, 2026 by 2:00 PM	Submit to food@ojusd.org
Final Addendum Issued (if any)	No later than June 19, 2026	Posted on OJUSD website
Sealed Proposal Due Date	June 24, 2026 by 2:00 PM	Delivered to Business Dept., 168 South 3rd Ave.
Sealed Proposal Opening	June 25, 2026 at 9:00 AM	1235 East D. Street, Oakdale, CA 95361
Evaluation Period	June 25 – July 1, 2026	District staff evaluation of all responsive proposals
Notice of Intent to Award	June 26, 2026	Sent via certified mail and email
Protest Period Closes	July 1, 2026	Five (5) business days from Notice of Intent
Board Award of Contract	July 2, 2026	OJUSD Board Meeting
Award Packets Due from Vendor	July 1, 2026	Insurance, W-9, scheduling meeting required before activation
Contract Effective Date	July 15, 2026	Initial contract year begins
Initial Contract Term Ends	June 30, 2027	Renewal negotiation window: April–June each year
Annual Renewal Roll-Over Date	July 1 (each renewal year)	Up to 3 renewals; must have mutual written agreement prior to roll-over

LIST OF REQUIRED SUBMITTALS — RFP #2.26

NOTE: The following items must be filled in completely with appropriate signatures and submitted with your proposal. Failure to submit any required materials will be considered non-responsive and may be grounds for disqualification.

1. Proposal Form
2. Proposal Form Exhibit A (Itemized Food List with Unit Pricing)
3. Non-Collusion Declaration
4. Information Required of Proposer
5. List of References
6. Verification and Execution
7. Agreement
8. Workers' Compensation Certification
9. Drug-Free Workplace Certification
10. Criminal Records Check Certification
11. Certifications Regarding Lobbying
12. Disclosure of Lobbying Activities
13. Debarment, Suspension, and Other Responsibility Matters
14. Buy American Clause
15. USDA/FDA Compliance Statement (Signed)

PROPOSAL FORM — RFP #2.26

TO: OAKDALE JOINT UNIFIED SCHOOL DISTRICT, acting by and through its Governing Board, herein called the "DISTRICT":

1. Pursuant to your Notice Inviting Proposals and the other documents relating thereto, the undersigned proposer, having become familiarized with the terms of the complete contract, the local conditions affecting the performance of the contract and the cost of the work at the place where the work is to be done, hereby proposes and agrees to be bound by all the terms and conditions of the complete contract and agrees to perform, within the time stipulated, the contract, including all of its component parts, and everything required to be performed, and to provide and furnish any and all of the labor, materials, tools, expendable equipment, and all applicable taxes, utility and transportation services necessary to perform the contract and complete in a good workmanlike manner all of the work required in connection with:

RFP No. 2.26 — Local Meats and Produce, 2026–2027 School Year

All in strict conformity with the complete contract as defined in the Agreement, including Exhibit A and Exhibit B, on file at the office of the DISTRICT's Business Department, located at 168 South 3rd Avenue, Oakdale, CA 95361, for the sum (Total proposal for all items — tax not included):

_____ \$

MUST Attach EXHIBIT A for Unit Proposal Costs

It is understood that the DISTRICT reserves the right to reject this proposal and that this proposal shall remain open and not be withdrawn for the period specified in the Notice Inviting Proposals.

16. The required Non-Collusion Declaration is attached hereto.
17. The required Information Required of Proposer is attached.
18. It is understood and agreed that if written notice of the acceptance of this proposal is mailed, telegraphed, or delivered to the undersigned after the opening of the proposal, and within the time this proposal is required to remain open, the undersigned will execute and deliver to the DISTRICT a contract in the form attached hereto in accordance with the proposal as accepted within five (5) calendar days after receipt of notification of award, and that work shall commence on July 15, 2026.
19. Communications conveying acceptance of proposals, requests for additional information, or other correspondence should be addressed to the undersigned at the address stated below.

5. The name of all persons interested in the foregoing proposal as principals are as follows (list Name and Title):

STATEMENT OF INFO ATTACHED

6. Pursuant to Section 4552 of the Government Code, in submitting a proposal to the District, the proposer offers and agrees that if the proposal is accepted, it will assign to the District all rights, title, and interest in and to all causes of action it may have under Section 4 of the Clayton Act (15 U.S.C. Sec. 15) or under the Cartwright Act arising from purchase of goods, materials, or services by the proposer for sale to the District pursuant to the proposal.

7. If the proposer is a corporation, the undersigned hereby represents and warrants that the corporation is duly incorporated and is in good standing in the State of _____ and that _____, whose title is _____, is authorized to act for and bind the corporation.

8. In the event the proposer to whom Notice of Intent to Award Contract is given fails or refuses to post the required Certificate of Insurance and return executed copies of the agreement form within five (5) calendar days, the successful proposer shall be deemed to be in default and the District may award the contract to the next lowest proposer.

Nature of Company:

Name of Proposer:

Signature of Proposer:

Date:

Address:

Phone:

Email:

NON-COLLUSION DECLARATION

(Public Contract Code Section 7106)

The undersigned declares:

I am the _____ of the party making the foregoing proposal. The proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The proposal is genuine and not collusive or sham. The proposer has not directly or indirectly induced or solicited any other proposer to put in a false or sham proposal. The proposer has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the proposal price of the proposer or any other proposer, or to fix any overhead, profit, or cost element of the proposal price. All statements contained in the proposal are true.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on [date], at [city], [state].

Signature of Officer: _____

Typed Name of Officer: _____

Title: _____

AGREEMENT — RFP #2.26

THIS AGREEMENT ("Agreement") is made and entered into by and between the OAKDALE JOINT UNIFIED SCHOOL DISTRICT ("DISTRICT") and _____ ("VENDOR") as of _____, 2026 (the "Effective Date" as defined in Paragraph 3).

1. Contract

The complete contract includes all contract documents, including the Notice Inviting Proposals, Instructions to Proposers, Proposal Form, Information Required of Proposer, Certificate Regarding Workers' Compensation, Non-Collusion Declaration, Drug-Free Workplace Certification, Criminal Records Check Certification, and other Certifications required, Certificate of Insurance, this Agreement and all modifications and amendments thereto.

2. Services

VENDOR agrees to deliver food as ordered by DISTRICT authorized representative(s) to locations listed in Exhibit B, in a good workmanlike manner and in accordance with the terms of this Agreement. VENDOR shall:

- Provide and furnish all labor, materials, tools, and instrumentalities required to perform the Services.
- Complete all work and furnish all equipment and materials in a good workmanlike manner in strict accordance with all Contract Documents.
- Ensure all food products meet or exceed all applicable USDA and FDA regulations and requirements, including USDA FSIS, USDA AMS, and FDA FSMA standards.
- Maintain all required certifications, licenses, and permits throughout the contract period.

3. Term

The initial term of this Agreement shall commence on JULY 15, 2026 (the "Effective Date") and shall continue through JUNE 30, 2027. The contract may be renewed for up to three (3) additional one-year terms upon mutual written agreement by both parties, with each renewal term commencing on July 1 and terminating on June 30 of the following year. Renewal agreements must be executed in writing prior to the roll-over date of July 1. Failure to reach written mutual agreement will result in dissolution of the contract.

4. Compensation

a) DISTRICT agrees to pay VENDOR as full compensation for performance of the Services under this Agreement, the sum of:

(Not to Exceed): One Hundred Twenty-Five Thousand Dollars (\$125,000.00) per contract year, to be paid monthly within thirty (30) days from DISTRICT's receipt of an undisputed itemized invoice.

b) Compensation amounts for renewal years shall be subject to mutual written agreement prior to each renewal term.

5. Independent Contractor

VENDOR is, and shall at all times be deemed to be, an independent contractor and not an agent or employee of DISTRICT.

6. Insurance

At its sole cost and expense, VENDOR shall obtain and maintain for the entire term of the Agreement the following insurance with coverage limits not less than as specified:

- Commercial General Liability: \$1,000,000 bodily injury and property damage liability; \$2,000,000 general aggregate
- Automobile Liability for owned and non-owned vehicles: \$1,000,000 combined single limit
- Workers' Compensation as required by law
- Employer's Liability: \$1,000,000 bodily injury each accident
- Excess Liability / Umbrella: \$1,000,000 each occurrence, \$2,000,000 aggregate

VENDOR shall name DISTRICT as additional insured on the Commercial General Liability policy and provide a certificate of insurance with additional insured endorsement prior to performing any services.

7. Indemnification

VENDOR shall indemnify, save, and hold harmless DISTRICT and its Board, agents, and employees from any and all liabilities, claims, debts, damages, demands, suits, actions, and causes of action of whatsoever kind arising out of, or in any manner connected with, the performance by VENDOR of any Services hereunder.

8. Termination

DISTRICT may terminate this Agreement, in whole or in part, for any or no reason. Such termination shall be effective on the date DISTRICT provides written notice to VENDOR.

9. State Audit

Pursuant to California Government Code Section 8546.7, all books, records, and files connected with the performance of this Agreement involving the expenditure of public funds in excess of Ten Thousand Dollars (\$10,000) shall be subject to examination and audit of the State Auditor for a period of three (3) years after final payment is made under the Agreement.

10. Tax Identification

No later than the Effective Date, VENDOR shall furnish its Federal Tax Identification Number or Social Security Number and a completed, signed W-9 Form.

11. Criminal Records Check Certification

If any portion of the work is performed at an operating school, VENDOR shall comply with Education Code Section 45125.2 regarding fingerprinting of employees who may have contact with DISTRICT pupils.

12. Amendment; Assignment

This Agreement may only be amended with the mutual written consent of both parties. Neither party may assign its rights or obligations under this Agreement to another party.

13. Governing Law

This Agreement shall be construed in accordance with, and governed by, the laws of the State of California. Venue shall be in Stanislaus County.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed.

DISTRICT

By:

Name:

Title:

Date:

VENDOR

By:

Name:

Title:

Date:

CERTIFICATIONS — RFP #2.26

A. USDA and FDA Compliance

The Vendor warrants and certifies that in the performance of this Contract, it will comply with all rules and regulations of the California Department of Education (CDE), USDA, and FDA, and any additions or amendments thereto, including but not limited to 2 CFR Parts 200 and 400; 7 CFR Parts 210, 215, 220, 245, and 250; USDA FNS Instructions and policy; FDA FSMA regulations (21 CFR Parts 112 and 117); and USDA FSIS regulations (9 CFR Parts 300–599), as applicable. All food processing, whether performed by the vendor or any sub-vendor, must meet or exceed USDA and FDA regulations and requirements. The VENDOR agrees to indemnify the DISTRICT and the CDE against any loss, cost, damage, or liability by reason of the VENDOR's violation of this provision.

B. Civil Rights

The Vendor shall comply with Title VI of the Civil Rights Act of 1964, as amended; USDA regulations implementing Title IX of the Education Amendments; Section 504 of the Rehabilitation Act of 1973; and any additions or amendments thereto.

C. Clean Air and Water

For contracts in excess of \$150,000, the DISTRICT and VENDOR shall comply with the Clean Air Act (42 U.S.C. §§ 7401 et seq.) and the Federal Water Pollution Control Act (33 U.S.C. § 1251), as amended.

D. Debarment and Suspension

The parties shall not enter into contracts with parties listed on the General Services Administration's List of Parties Excluded from Federal Procurement or Nonprocurement programs (Executive Orders 12549 and 12689 and 2 CFR Part 200, Appendix II).

E. Lobbying

The Certification Regarding Lobbying and a Disclosure of Lobbying Activities form (2 CFR § 418) must accompany each annual renewal. Contract renewals that do not include this certification will not be accepted.

EXHIBIT A — ITEMIZED FOOD LIST | RFP #2.26 | 2026–2027 ANNUAL USAGE ESTIMATE

Instructions: Complete all shaded (vendor use) columns. Unit prices shall be per pound as indicated. Estimated quantities are projections only; actual orders may vary. Pricing must include all delivery charges. Do not include California Sales Tax. All products must meet or exceed USDA and FDA requirements and originate within a 150-mile radius of Oakdale, CA.

Product Description	Preferred Brand	Acceptable Substitution	Serving Size	Case / Pack Size	Cases or Lbs Per Year	Item SKU # (Vendor Use)	# Cases (Vendor Use)	Qty Per Case (Vendor Use)	Unit / Case Cost (Vendor Use)	Total Cost (Vendor Use)
BEEF & PORK — LOCAL (Within 150-Mile Radius of Oakdale, CA)										
BEEF, BRISKET, Peeled, Cleaned, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	250 LB					
BEEF, TRI TIP, Peeled, Cleaned, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	500 LB					
BEEF, FLANK, Peeled, Cleaned, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	250 LB					
BEEF LOIN, TENDERLOIN, Full, Side Muscle Off, Skinned, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	100 LB					
BEEF, SKIRT STEAK, Cleaned, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	300 LB					
BEEF, SHORT RIB, Bone-In, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	250 LB					

Product Description	Preferred Brand	Acceptable Substitution	Serving Size	Case / Pack Size	Cases or Lbs Per Year	Item SKU # (Vendor Use)	# Cases (Vendor Use)	Qty Per Case (Vendor Use)	Unit / Case Cost (Vendor Use)	Total Cost (Vendor Use)
BEEF, GROUND, 85/15, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	2,500 LB					
BEEF, PATTIES, Ground, 1/3 Lb, 85/15, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	3,000 LB					
PORK, CARCASS, Full, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	600 LB					
PORK, SHOULDER, Boston Butt, Boneless, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	80 LB					
PORK BELLY, Center-Cut, Skinless, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	60 LB					
PORK SPARERIBS, St. Louis Style, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	250 LB					
PORK TENDERLOIN, Side Muscle Off, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	120 LB					
FRESH PRODUCE — LOCAL (Within 150-Mile Radius of Oakdale, CA)										
BLUEBERRIES, Fresh, Whole, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	1,000 LB					

Product Description	Preferred Brand	Acceptable Substitution	Serving Size	Case / Pack Size	Cases or Lbs Per Year	Item SKU # (Vendor Use)	# Cases (Vendor Use)	Qty Per Case (Vendor Use)	Unit / Case Cost (Vendor Use)	Total Cost (Vendor Use)
LETTUCE, Green Leaf, Cleaned, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	400 LB					
LETTUCE, SPINACH, Trimmed, Cleaned, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	300 LB					
LETTUCE, ROMAINE, Heads, Cleaned, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	300 LB					
LETTUCE, SPRING MIX, Cleaned, Local	LOCAL (Within 150-Mile Radius of Oakdale)	Or Similar Item	Per Lb	—	350 LB					
GRAND TOTAL (Vendor Use):										

Vendor Name: _____ Date: _____

Authorized Signature: _____ Title: _____

EXHIBIT B — DELIVERY & DISTRICT REQUIREMENTS

Oakdale Joint Unified School District (OJUSD) Delivery Contract Terms

1. Delivery Schedule & Locations

Orders shall be delivered to designated sites Monday through Friday between 6:00 AM and 8:00 AM at the following locations. Special deliveries to other sites may be arranged if necessary. On a case-by-case basis, access may be granted to delivery drivers for dark drops.

The following sites will receive deliveries two (2) times per week between Monday and Friday:

- 1235 East D. Street, Oakdale, CA 95361 — OJUSD Central Kitchen
- 739 West G. Street, Oakdale, CA 95361 — Oakdale High School
- 400 Maag Avenue, Oakdale, CA 95361 — Oakdale Junior High School

2. Delivery Requirements & Standards

- Deliveries shall be made in clean, safe, and approved refrigerated/freezer food service vehicles that meet all applicable health and safety regulations.
- Prior to the first day of service, the vendor shall provide the District with a detailed delivery schedule, including delivery days and estimated times for each site.
- Delivery drivers shall be responsible for unloading all items to their respective storage areas and rotating stock in FIFO (First In, First Out) format.
- An itemized shipping document or invoice, specifying each item and quantity delivered, shall be signed by the designated OJUSD representative at time of delivery.
- In cases of non-delivery, short delivery, or damaged items, the vendor shall redeliver within two (2) hours or at an agreed-upon time.
- The vendor shall promptly pick up (if applicable) and issue credit for any items not delivered or deemed unsatisfactory by the District.
- The vendor shall guarantee that all delivery personnel have passed an annual Department of Justice (DOJ) background check and are legally eligible to perform deliveries within school premises.
- All delivery staff shall wear a professional uniform and produce a government- or company-issued photo ID upon request.
- The vendor shall maintain an active HACCP and ServSafe-certified (or similar state standard) staff program, as applicable.
- The vendor shall credit the District for all returned items, regardless of reason.
- The vendor shall have a formal product recall process in place at all times and shall notify the District immediately in the event of any recalls affecting delivered products.

3. Emergency & Disaster Priority

In the event of an emergency or disaster, OJUSD shall receive priority deliveries as needed for its disaster or emergency service centers. The vendor shall coordinate with the District to ensure continuity of service during such events.

4. Compliance & Performance Requirements

- The vendor shall not subcontract any portion of this contract without the express written consent of the District.
- The vendor shall meet the agreed-upon delivery times. If a delay is anticipated, the vendor shall immediately notify the District.
- If a delivery fails to arrive by 1:30 PM, the vendor shall reschedule for the following business day at the District's convenience.
- The vendor shall accommodate hot-shot and off-day deliveries when requested by the District.

5. Penalties for Non-Compliance

Repeated failure to meet delivery schedules, provide quality products, or adhere to contract terms may result in penalties, including but not limited to: documentation of concerns to be used in future RFP/contract scoring, termination of the contract, or disqualification from future contracts with OJUSD.