

Evaluation Scores RFP 725 Paper Products

Proposer's Company Name

Imperial Dade Interboro Pkg

Responsiveness Content in RFP Submittal Pass/Fail

MAX 5 POINTS - Small Business & Minority, Woman, and Disabled Veteran Business En

MAX 25 POINTS - Customer Service and References

MAX 20 POINTS - Experience and Competence

MAX 20 POINTS - Sustainability

MAX 40 POINTS - Cost

P	P
0	5
25	20
20	17
20	10
40	5

TOTAL POINTS (110)

105	52
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Notes:

Small Business & Minority, Woman, and Disabled Veteran: Interboro is certified as S/M/W/V.

Customer Service and References: Imperial Dade has a 1 day lead time; Interboro has a 10 day lead time. Imperial Dade has their own fleet of delivery trucks (42 total), while Interboro uses a separate company (Common Carriers). Imperial Dade has customer service call with any anticipated shortages or issues with deliveries. Will call available with Imperial Dade.

Experience & Competence: References sites for Interboro were smaller school districts. References for Imperial Dade were large districts such as Los Angeles Unified School Districts, showing ability to service large school districts. Imperial Dade has clear system for recalls and will provide substitutions. Interboro replied that an email and follow up phone call would be provided for recalls or shortages. Imperial Dade has a customer portal where reports are available. Interboro requires requests for reports via email.

Sustainability: Interboro has been servicing K-12 for 43 years. ImperialDade has been servicing K-12 for 50+ years. Imperial Dade offers employment to counties of Ventura, Santa Barbara, San Luis Obispo. Interboro does not offer local employment.

Cost: Interboro bid on 10 of the 94 items on the list. Of those 10, 1 item was quoted less than that of ImperialDade. Imperial Dade provided quotes for 90 of the 94 items on the list. When comparing cost between Interboro and ImperialDade, ImperialDade quoted less on 9 of 10 items.