



## Department of Purchasing

100 N. Main Street, 2<sup>nd</sup> Floor

Suffolk, VA 23434

Ph. (757)925-6762 Fax (757)942-4333

### NOTICE OF AWARD

**TO:** Dana Peacock  
Johnson Controls, Fire Protection  
3750 Progress Road  
Norfolk, VA 23502

**Date:** May 15, 2026

**Topic:** RFP 1959-P Fire Suppression Systems Inspections, Testing & Maintenance

This Notice of Award is to Johnson Controls, Fire Protection, as specified for Suffolk Public Schools, based on the criteria listed in the RFP. Performance of all services related to this award shall be in accordance with RFP 1959-P and addenda, your proposal received on 04/30/2026, all made a part of this award by reference. Contact me if you have questions or need additional information.

Please return an acknowledged copy of this Notice of Award to the above address within ten (10) calendar days. Thank you and we look forward to working with you.

Sincerely,

Linda Bates, NIGP-CPP, VCO, VCA  
Coordinator of Purchasing

Receipt of the above **NOTICE OF AWARD** is hereby acknowledged by:

Acknowledged this the \_\_\_\_\_ day of \_\_\_\_\_, 2026

By \_\_\_\_\_ Title \_\_\_\_\_

Copies: Dr. John B. Gordon, III, Superintendent  
Anthony Lebron, Chief Financial Officer  
Vernon Jackson, Director of Facilities and Planning  
Bid File

**RFP 1959-P  
Fire Suppression Systems Inspections, Testing & Maintenance  
May 15, 2026**

**Terms of Agreement:**

The initial term of this agreement shall begin on July 1, 2026 and continue through June 30, 2027 after which this agreement may be extended for four (4) additional one-year periods, beginning July 1<sup>st</sup> and ending June 30<sup>th</sup> of each year, unless otherwise terminated by either party by giving written notice by May 1<sup>st</sup> of any given year. The School Board may approve a price increase for each subsequent year. The request shall be presented in writing by April 1<sup>st</sup> of each year and the cost increases shall not exceed the Consumer Price Index (CPI) as developed by the Bureau of Labor Statistics, U. S. Department of Labor, for all Urban Consumers (CPI-U) south, for the preceding calendar year. Suffolk Public Schools reserves the right to purchase additional equipment and services as needed to meet the intent of the RFP and, due to the nature of this procurement, to negotiate for additional time past expiration in order to provide for the continuation of services during the re-solicitation process should that become necessary. Suffolk Public Schools may also add, delete, or modify locations as needed for the duration of this agreement

Pricing details are found in Attachment 1 which details the final negotiations

Initials \_\_\_\_\_

Date \_\_\_\_\_

## PRICING SCHEDULE:

Please use the pricing schedule to fill in your pricing for the inspections as listed in the scope of services. Proposers may add additional items as they see fit on another sheet but all of the printed items must be filled in completely. **Please note that while filling out his schedule is required, it is NOT the sole criteria used for this RFP (see Section III)**

**\*\*\*Pricing on this schedule is for Sprinkler Systems only.\*\*\***

	SCHOOLS	ANNUAL COST PER SCHOOL
1.	Booker T. Washington Elementary School 204 Walnut Street Wet sprinkler system (2 WET SYSTEMS, Backflows)	\$353.55
2.	Creekside Elementary School 1000 Bennett's Creek Park Road Wet sprinkler system (2 WET SYSTEMS, Backflows)	\$353.55
3.	Florence Bowser Elementary School 4540 Nansemond Parkway Wet sprinkler system (3 WET SYSTEMS, 1 Fire Backflow & 2 Domestic Backflows)	\$987.81
4.	Elephant's Fork Elementary School 2316 William Reid Drive Wet sprinkler system - only mechanical room (Domestic System only)	\$206.23
5.	Hillpoint Elementary School 1101 Hillpoint Road Wet sprinkler system - (2 WET SYSTEMS, 1 Fire Backflow & 2 Domestic Backflows)	\$353.55
6.	Kilby Shores Elementary School 111 Kilby Shores Drive Wet sprinkler system - only mechanical room (Domestic System only)	\$206.23
7.	Mack Benn, Jr. Elementary School 1253 Nansemond Parkway Dry sprinkler system (2 WET & 2 DRY SYSTEMS, 1 Fire Backflow & 2 Domestic Backflows)	\$707.10

17.	King's Fork Middle School 350 King's Fork Road Wet sprinkler system (3 WET SYSTEMS, 1 Fire Backflow & 8 Domestic Backflows)	\$589.25
18.	Turlington Woods School 629 Turlington Road No sprinkler system	\$0.00
19.	Lakeland High School 214 Kenyon Road Wet sprinkler system (3 WET SYSTEMS, 3 Fire Backflows & 3 Domestic Backflows)	\$589.25
20.	Nansemond River High School 3301 Nansemond Parkway Wet sprinkler system (3 WET SYSTEMS, 3 Fire Backflow & 1 Domestic Backflow)	\$589.25
21.	King's Fork High School 351 King's Fork Road Wet sprinkler system (4 WET SYSTEMS, 1 Fire Backflow)	\$707.10
22.	Operations Center 3264 Prudent Blvd. No sprinkler system	\$0.00
<b>TOTAL</b>		<b>\$8,044.88</b>

**LABOR COST PER HOUR:**

Fire Alarm: \$120 / hour – Normal Business Hours  
Sprinkler: \$ 110 / hour – Normal Business Hours  
Suppression: \$ 85 / hour – Normal Business Hours

**LABOR COST PER OVERTIME HOUR:**

Fire Alarm: \$180.00 / hour – Overtime / Holiday  
Sprinkler: \$165.00 / hour – Overtime / Holiday  
Suppression: \$ 85 / hour – Overtime / Holiday

**FIXED MARKUP ON MATERIALS: N/A \_\_\_\_\_ %**

**or percentage discount of off published list price: 30 % off \_\_\_\_\_ % off.**



*Use Or Disclosure Of Data Contained On This Page Is Subject To The Restriction On The Cover Sheet Of This Proposal*

**Please provide a list with additional costs and services offered by your firm including, but not limited to, the inspecting, charging, and replacement of portable extinguishers. This may be placed on your letterhead or separate sheet. All received information will be contemplated as a part of our price evaluation.**

**\*\*\*PLEASE SEE ATTACHED FOR OUR FULL BREAK DOWN OF PRICING\*\*\***

*Use Or Disclosure Of Data Contained On This Page Is Subject To The Restriction On The Cover Sheet Of This Proposal*



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## F.5 Total Cost of Services

Below you will find the total summary of our services.

System	Inspection Frequency	Annual Total
1. Extinguisher	Annual	\$ 3,348.56
2. Kitchen Hoods / Paint Booths	Semi-Annual	\$ 9,280.61
3. Fire Alarm	Annual	\$ 6,894.22
4. Sprinkler	Quarterly (Annual Backflows and Fire Pump)	\$ 8,044.88
<b>TOTAL</b>		<b>\$ 27,568.27</b>

<b>Labor Cost</b>	
1. Fire Alarm	\$120 / hour - Normal Business Hours \$180 / hour - Overtime / Holiday
2. Sprinkler	\$ 110 / hour - Normal Business Hours \$165 / hour - Overtime / Holiday
3. Suppression	\$ 85 / hour - Normal Business Hours and \$ 85 / hour - Overtime / Holiday
<b>Material Discount</b>	30% off of List Price

## F.1 Portable Extinguisher Additional Cost Proposal

Our team understands the RFP requires the following:

*Please provide a list with additional costs and services offered by your firm including, but not limited to, the inspecting, charging, and replacement of portable extinguishers.*

School	Extinguishers – Annual Inspection	Annual Cost
Booker T Washington Elementary	26	\$ 107.24
The College and Career Academy at Pruden.	46	\$ 189.74
Col Fred Cherry Middle School	80	\$ 329.30
Creekside Elementary	18	\$ 74.24
Elephants Fork Elementary	27	\$ 111.37
Florence Bowser Elementary	44	\$ 181.48
Forest Glen Middle	30	\$ 123.75
Hillpoint Elementary	19	\$ 78.37
John F Kennedy Middle	31	\$ 127.86
John Yeatts Middle	37	\$ 152.61
Kilby Shores Elementary	22	\$ 90.75
Kings Fork High	68	\$ 280.47
Kings Fork Middle	51	\$ 210.36
Lakeland High	89	\$ 367.10
Mack Benn Jr. Elementary	17	\$ 70.12
Nansemond Parkway Elementary	25	\$ 103.12
Nansemond River High	90	\$ 371.23
Northern Shores Elementary	18	\$ 74.24
Operations Center (previously Mount Zion ES)	18	\$ 74.24
Oakland Elementary	15	\$ 61.86
Southwestern ES	31	\$ 127.86
Turlington Woods	10	\$ 41.25
<b>TOTAL</b>	<b>812 devices</b>	<b>\$ 3,348.56</b>

*\*NOTE: Johnson Controls Fire Protection is aware of these buildings listed below that currently have extinguishers that are being inspected, however are not on the bid.*

School	Extinguishers - Annual Inspection	Annual Cost
Maintenance Department (not on the original pricing schedule)	40	\$164.95
Suffolk School Bus Garage (aka transportation) (not on the original pricing schedule)	275	\$1134.30
<b>TOTAL</b>	315 devices	<i>Please advise if these devices will need to be added to the agreement.</i>

**Extinguisher Service Cost**

5 LB Dry Chem Extinguisher	Recharge all inclusive	\$ 36.00
	6 year maintenance all inclusive	\$ 36.00
	Hydrotest all inclusive	\$ 40.00
	New Extinguisher	\$ 65.00

10 LB Dry Chem Extinguisher	Recharge all inclusive	\$ 42.00
	6 year maintenance all inclusive	\$ 42.00
	Hydrotest all inclusive	\$ 48.00
	New Extinguisher	\$ 75.00

All inclusive pricing includes: labels, tamper seals, tag, o-rings, valve stem, pull pin and verification collar.

## F.2 Kitchen Hood / Spray Paint Booth Proposal

School	Kitchen Hoods – Semi-Annual Inspections	Kitchen Hoods Annual Cost
Booker T Washington Elementary		\$ 265.16
The College and Career Academy at Pruden.	(1) - Kiddie - 2 tanks / 5 links (1) Dry Chem - 1 tank / 1 link	\$ 530.32
Col Fred Cherry Middle School		\$ 530.32
Creekside Elementary	(1) Ansul - 2 tanks / 6 links	\$ 265.16
Elephants Fork Elementary	(1) Ansul - 1 tanks / 5 links	\$ 265.16
Florence Bowser Elementary		\$ 265.16
Forest Glen Middle		\$ 265.16
Hillpoint Elementary	(1) Ansul - 2 tanks / 4 links	\$ 265.16
John F Kennedy Middle		\$ 265.16
John Yeatts Middle	(1) Ansul - 2 tanks / 3 links	\$ 265.16
Kilby Shores Elementary	(1) Ansul - 1 tank / 3 links	\$ 265.16
Kings Fork High	(1) Pyro Chem - 1 tank / 4 links (1) Pyro Chem - 2 tanks / 8 links	\$ 2121.28
Kings Fork Middle	(1) Gaurdian - 1 tank / 4 links (1) Gaurdian - 1 tank / 4 links (1) Pyro Chem - 2 tanks / 7 links	\$ 1590.98
Lakeland High	(1) Ansul - 2 tanks / 7 links	\$ 265.16
Mack Benn Jr. Elementary	(1) Ansul - 3 tanks / 6 links	\$ 265.16
Nansemond Parkway Elementary	(1) Ansul - 2 tanks / 6 links	\$ 265.16
Nansemond River High	(1) Ansul - 2 tanks / 7 links	\$ 265.16
Northern Shores Elementary	(1) Kiddie - 2 tanks / 6 links	\$ 265.16
Operations Center (previously Mount Zion ES)	N/A	\$ 0
Oakland Elementary	(1) Range Guard - 2 tanks / 5 links (system needs replacement)	\$ 265.16
Southwestern ES	(1) Ansul - 2 tanks / 5 links	\$ 265.16
Turlington Woods	(1) Ansul - 1 tank / 1 link	\$ 265.16
<b>TOTAL</b>	<b>INCLUDES MAINT DEPT &amp; FOOD SERVICE</b>	<b>\$ 9,280.61</b>

## F.3 Fire Alarm System Proposal

School	Fire Alarm - Annual Inspections	Fire Alarm Annual Cost
Booker T Washington Elementary	Notifier AFP-200	\$ 324.09
The College and Career Academy at Pruden.	DMP 64 AV, 20 PS, 82 SD, 1 HD, 1 DD	\$ 324.09
Col Fred Cherry Middle School	Notifier NFS-640 117 AV, 1 PS, 31 SD, 3 HD, 18 DD, 2 WF, 12 TS	\$ 324.09
Creekside Elementary	Siemens FHA2056-U1 153 AV, 21 PS, 13 SD, 7 DD, 2 WF, 3 TS	\$ 324.09
Elephants Fork Elementary	Notifier NFW2-100 18 AV, 13 PS, 14 SD, 2 HD	\$ 294.62
Florence Bowser Elementary	Notifier NFS-640 205 AV, 25 PS, 21 SD, 5 HD, 7 DD, 3 WF, 12 TS	\$ 324.09
Forest Glen Middle	Gamewell IF602SS 62 AV, 17 PS, 69 SD, 10 DD	\$ 324.09
Hillpoint Elementary	Notifier AFP-200 153 AV, 25 PS, 24 SD, 4 HD, 5 DD	\$ 275.00
John F Kennedy Middle	Notifier NFS-320 110 AV, 26 PS, 99 SD, 17 DD	\$ 324.09
John Yeatts Middle	Siemens FC922 95 AV, 18 PS, 95 SD, 13 DD	\$ 324.09
Kilby Shores Elementary	Notifier NFW2-100 15 AV, 29 PS, 15 SD	\$ 294.62
Kings Fork High	Notifier AFP-200 33 PS, 31 SD, 16 DD, 5 SD, 3 HD	\$ 294.62
Kings Fork Middle	Notifier AFP-200	\$ 324.09
Lakeland High	Simplex 4002 30 AV, 32 PS, 2 SD, 3 DD	\$ 294.62
Mack Benn Jr. Elementary	Notifier AFP-200 132 AV, 13 PS, 5 SD, 8 DD	\$ 324.09
Nansemond Parkway Elementary	Notifier NFW2-100 18 AV, 13 PS, 14 SD, 2 DD	\$ 294.62
Nansemond River High	SIMPLEX 4002-8001 35 AV, 31 PS, 2 SD, 9 DD	\$ 294.62

Northern Shores Elementary	Notifier NFS-320 148 AV, 13 PS, 4 SD, 1 HD, 8 DD, 4 WF, 4 TS	\$ 324.09
Operations Center (previously Mount Zion ES)		\$ 324.09
Oakland Elementary	Simplex 4100 ES 50 AV, 9 PS, 10 SD, 8 DD	\$ 294.62
Pioneer ES	Notifier NFS-320 151 AV, 24 PS, 9 SD, 3 HD, 7 DD	\$ 324.09
Turlington Woods	Cerberus SXL-EX 26 AV, 9 PS, 1 SD, 4 DD	\$ 294.62
<b>TOTAL</b>		<b>\$ 6,894.22</b>

*\*NOTE: Johnson Controls Fire Protection is aware of these buildings listed below that currently has Fire Alarm System(s) that are being inspected, however are not on the bid.*

School	Fire Alarm Annual Inspection	Annual Cost
JFK MS Technology Center		\$294.62
<b>TOTAL</b>		<i>Please advise if these devices will need to be added to the agreement.</i>

## F.4 Sprinkler System Proposal

School	Sprinkler - Quarterly Inspections	Sprinkler Annual Cost	Fire Pump Annual Insp	Fire Pump Annual Cost	Backflow	Backflow Annual Cost
Booker T. Washington Elementary	2 WET SYSTEMS	\$ 353.55				included in SP cost
The College and Career Academy at Pruden.	N/A					
Col Fred Cherry Middle School	2 WET SYSTEMS	\$ 353.55	(1) 500 GPM electric	\$ 428.03		included in SP cost
Creekside Elementary	2 WET SYSTEMS	\$ 353.55			(1) Fire (3) Dom	included in SP cost
Elephants Fork Elementary	DOMESTIC	\$ 206.23			(1) Dom	included in SP cost
Florence Bowser Elementary	3 WET SYSTEMS	\$ 559.78	(1) 500 GPM electric	\$ 428.03	(1) Fire (2) Dom	included in SP cost
Forest Glen Middle	N/A					
Hillpoint Elementary	2 WET SYSTEMS	\$ 353.55			(1) Fire (2) Dom	included in SP cost
John F Kennedy Middle	N/A					
John Yeatts Middle	N/A					
Kilby Shores Elementary	1 DOMESTIC	\$ 206.23				included in SP cost
Kings Fork High	4 WET SYSTEMS	\$ 707.10			(1) Fire	included in SP cost
Kings Fork Middle	3 WET SYSTEMS	\$ 589.25			(1) Fire (8) Dom	included in SP cost
Lakeland High	3 WET SYSTEMS	\$ 589.25			(3) Fire (3) Dom	included in SP cost
Mack Benn Jr. Elementary	2 WET & 2 DRY SYSTEMS	\$ 707.10			(1) Fire (2) Dom	included in SP cost
Nansemond Parkway Elementary	1 DOMESTIC	\$ 206.23			need info	included in SP cost
Nansemond River High	3 WET SYSTEMS	\$ 589.25			(3) Fire (1) Dom	included in SP cost
Northern Shores Elementary	2 WET & 2 DRY SYSTEMS	\$ 707.10			(1) Fire (2) Dom	included in SP cost
Operations Center	N/A					

(previously Mount Zion ES)						
Oakland Elementary	2 WET SYSTEMS	\$ 353.55			(1) Fire (2) Dom	included in SP cost
Pioneer ES	2 WET SYSTEMS	\$ 353.55			(1) Fire (2) Dom	included in SP cost
Turlington Woods	N/A					
<b>TOTAL</b>		<b>\$ 7,188.82</b>		<b>\$ 856.06</b>		

*\*NOTE: Johnson Controls Fire Protection is aware of these buildings listed below that currently has Sprinkler System(s) that are being inspected, however are not on the bid.*

School	Sprinkler – Quarterly Inspection	Annual Cost
Maintenance Department (not on the original pricing schedule)		\$412.21
<b>TOTAL</b>		<i>Please advise if these devices will need to be added to the agreement.</i>