LANDSCAPE MAINTENANCE COST PROPOSAL





the greenery, inc.®

— EMPLOYEE OWNED —

WHERE LEARNING LEADS THE WAY

BEAUFORT COUNTY SCHOOL DISTRICT

Solicitation# 21-034 Grounds Maintenance (Non - Athletic Services)

C/O Procurement Office **Bid Due: May 11, 2021 by 4:00 PM**



Attachment A

RFP #21-034 GROUNDS MAINTENANCE (Non-Athletic) SERVICES
BIDDING SCHEDULE / PRICE BUSINESS PROPOSAL

BATTERY CREEK GROUP	Acreage
Battery Creek High School	47.58
Broad River Elementary School	23.75
Robert Smalls International Academy	19.30
J. S. Shanklin Elementary School	19.66
District Educational Services Center	17.90
TOTAL ACREAGE - BATTERY CREEK GROUP	**128.19**

BEAUFORT 1 GROUP	Acreage
Beaufort Middle School	15.86
Mossy Oaks Elementary School	8.15
Beaufort Elementary School	6.54
Port Royal Elementary School	4.87
1300 King Street (Adult Education Campus)	0.88
TOTAL ACREAGE - BEAUFORT 1 GROUP	**36.30**

BEAUFORT 2 GROUP	Acreage
Beaufort High School	36.44
Lady's Island Middle School	39.05
Lady's Island Elementary School	19.99
Coosa Elementary School	19.88
St. Helena Elementary School	13.70
St. Helena Early Childhood Center (not currently included but may be added in the future.)	NIC
TOTAL ACREAGE - BEAUFORT 2 GROUP	**129.06**

WHALE BRANCH GROUP	Acreage
Whale Branch Early College High School	32.94
Whale Branch Middle School (with WBES) Whale Branch Elementary School	50.20
James J. Davis Early Childhood Center	17.33
TOTAL ACREAGE - WHALE BRANCH GROUP	**100.47**

BLUFFTON 1 GROUP	Acreage
Bluffton High School H. E. McCracken Middle School (with BLHS) Bluffton Elementary School (with BLHS) Bluffton Early Childhood Center (with BLHS)	80.19
TOTAL ACREAGE - BLUFFTON 1 GROUP	**80.19**

BLUFFTON 2 GROUP	Acreage
M. C. Riley Elementary School M. C. Riley Early Childhood Center (with MCRES) Bluffton Maintenance Annex (with MCRES)	28.85
Red Cedar Elementary School	13.41
Bluffton Middle School	41.86
TOTAL ACREAGE - BLUFFTON 2 GROUP	**84.12**

BLUFFTON 3 GROUP	Acreage
May River High School	50.36
River Ridge Academy	25.25
Pritchardville Elementary School	24.90
Okatie Elementary School	48.56
TOTAL ACREAGE - BLUFFTON 3 GROUP	**149.07**

HILTON HEAD ISLAND GROUP	Acreage
Hilton Head Island High School Hilton Head Island Middle School (with HHIHS) Hilton Head Island Elementary School (with HHIHS) Hilton Head Island SCA (with HHIHS)	78.60
Hilton Head Island Early Childhood Center	13.80
TOTAL ACREAGE - HILTON HEAD ISLAND GROUP	**92.40**

DAUFUSKIE GROUP	Acreage
Daufuskie Elementary	17.78
TOTAL ACREAGE - DAUFUSKIE GROUP	**17.78**

ANNUAL COST BIDS:

BATTERY CREEK GROUP	**$164,800.00**
BEAUFORT 1 GROUP	**$78,955.00**
BEAUFORT 2 GROUP	**$132,500.00**
WHALE BRANCH GROUP	**$148,970.00**
BLUFFTON 1 GROUP	**$73,790.00**
BLUFFTON 2 GROUP	**$75,120.00**
BLUFFTON 3 GROUP	**$182,175.00**
HILTON HEAD ISLAND GROUP	**$230,400.00**
DAUFUSKIE GROUP	**$26,700.00**

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[redacted]

Bidders may bid on one or more groups. Awards will be made to multiple bidders. The maximum number of groups awarded per bidder will be three (3).

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— EMPLOYEE OWNED —
843-785-3848 | PO BOX 6569 | Hilton Head, SC 29938

Solicitation # 21-034
Beaufort County School District – Grounds Maintenance Non-Athletic Services Contracts

Cost Savings Options

Option #1

If The Greenery Inc. is awarded all Groups in Option 1, we will provide a 1.5% reduction in price to overall contract.

Group - Option 1	Annual Price per Group	1.5% Contract Reduction if Awarded all Groups in Option 1	Net Annual Price	Net Monthly Price
BEAUFORT 1 GROUP	$ 78,955.00	$ (1,184.33)	$ 77,770.68	$ 6,480.89
BEAUFORT 2 GROUP	$ 132,500.00	$ (1,987.50)	$ 130,512.50	$ 10,876.04
WHALE BRANCH GROUP	$ 148,970.00	$ (2,234.55)	$ 146,735.45	$ 12,227.95
BLUFFTON 1 GROUP	$ 73,790.00	$ (1,106.85)	$ 72,683.15	$ 6,056.93
BLUFFTON 2 GROUP	$ 75,120.00	$ (1,126.80)	$ 73,993.20	$ 6,166.10
	$ 509,335.00	$ (7,640.03)	$ 501,694.98	$ 41,807.91

Option #2

If The Greenery Inc. is awarded all Groups in Option 2, we will provide a 2.5% reduction in price to overall contract

Group - Option 2	Annual Price per Group	2.5% Contract Reduction if Awarded all Groups in Option 2	Net Annual Price	Net Monthly Price
BATTERY CREEK GROUP	$ 164,800.00	$ (4,120.00)	$ 160,680.00	$ 13,390.00
BEAUFORT 1 GROUP	$ 78,955.00	$ (1,973.88)	$ 76,981.13	$ 6,415.09
BEAUFORT 2 GROUP	$ 132,500.00	$ (3,312.50)	$ 129,187.50	$ 10,765.63
WHALE BRANCH GROUP	$ 148,970.00	$ (3,724.25)	$ 145,245.75	$ 12,103.81
BLUFFTON 1 GROUP	$ 73,790.00	$ (1,844.75)	$ 71,945.25	$ 5,995.44
BLUFFTON 2 GROUP	$ 75,120.00	$ (1,878.00)	$ 73,242.00	$ 6,103.50
BLUFFTON 3 GROUP	$ 182,175.00	$ (4,554.38)	$ 177,620.63	$ 14,801.72
	$ 856,310.00	$ (21,407.75)	$ 834,902.25	$ 69,575.19

Signed: [redacted]
Melissa Brock, Director of Business Development

Date May 10, 2021