



Northampton County Schools

701 North Church Street
Jackson, NC 27845
(252) 534-1371

Request for Quotation (RFQ)

Northampton County Schools Department of Technology

Network & Power Equipment for New Northampton County High School

Issue Date: May 5, 2026

Proposal Due Date: June 1, 2026

Bid Award Date: June 8, 2026 (Board of Education Monthly Meeting)

Bid Award Notification Date: June 9, 2026

Expected Installation Window: August 24, 2026 through September 24, 2026

1. Introduction

Northampton County Schools (“School System” or the “District”) is seeking quotations from qualified vendors to provide network infrastructure equipment, power backup systems, and installation/configuration services for the new Northampton County High School, currently under construction at:

9260 NC 305 Highway
Jackson, NC 27845

This document outlines the School System’s requirements, evaluation process, and submission guidelines. The document also includes a copy of the school system’s vendor services contract.

1.1 Background

The new Northampton County High School is currently under construction and will consolidate multiple existing school facilities into a modern learning environment. The District requires new network infrastructure and power backup systems to support instructional technology, administrative operations, wireless connectivity, and critical communication systems throughout the facility.

1.2 Project Goals

- Provide reliable and high-performance wired and wireless network connectivity
- Ensure resilient network operations through properly designed power backup systems
- Support scalable and standardized network infrastructure across the facility
- Integrate with existing district technology systems and cloud management platforms
- Ensure professional installation, configuration, and long-term maintainability

1.3 Project Timeline (Tentative)

Milestone	Date
RFQ Release	May 5, 2026
Vendor Questions Due	May 27, 2026
Responses to Questions	May 29, 2026
Quotation Submission Deadline	June 1, 2026
Vendor Selection	June 8, 2026
Vendor Notification	June 9, 2026
Project Implementation Begins	August 24, 2026

Construction / Deployment Milestones:

- Building Completion: August 24, 2026
- Vendor Installation Window: August 24 – September 24, 2026
- Building Turnover for Occupancy: September 24, 2026
- Teachers Move In: September 30, 2026

Milestone

Date

- First Day of Classes: October 5, 2026

2. Scope of Work

The selected vendor shall provide equipment, mounting hardware, delivery, installation, and configuration of all network and power equipment.

2.1 Equipment Requirements

- Quantity 95 – Extreme Networks AP410C Indoor Wi-Fi 6 Access Point (MFG Part #: AP410C or equivalent)
 - Include ExtremeCloud IQ Pilot licensing for each access point
 - Licensing term: minimum four (4) years
 - Licensing must provide full cloud-based management, monitoring, and configuration capabilities

- Quantity 13 – Extreme Networks 48 Port POE Network Switch (MFG Part #: 5420M-48W-4YE or equivalent)
 - Include ExtremeCloud IQ Pilot licensing for each switch
 - Licensing term: minimum four (4) years
 - Licensing must provide full cloud-based management, monitoring, and configuration capabilities
 - Vendor shall provide all required SFP/SFP+/SFP28 transceivers and fiber patch cables necessary for switch uplinks and interconnects.
 - Vendor shall include all required stacking modules and stacking cables for switch stacks in each MDF/IDF.

- Quantity 2 – Extreme Networks 24 Port POE Network Switch (MFG Part #: 5420M-24W-4YE or equivalent)
 - Include ExtremeCloud IQ Pilot licensing for each switch
 - Licensing term: minimum four (4) years
 - Licensing must provide full cloud-based management, monitoring, and configuration capabilities

- Vendor shall provide all required SFP/SFP+/SFP28 transceivers and fiber patch cables necessary for switch uplinks and interconnects.
- Vendor shall include all required stacking modules and stacking cables for switch stacks in each MDF/IDF.

- Quantity 6 – APC Rack-Mounted Smart-UPS (1500VA–3000VA, Network Manageable) (MFG Part #: APC Smart-UPS SRT Series or equivalent)
 - Include embedded or add-on network management capability (SNMP/Web interface) for each UPS
 - UPS units must support a minimum runtime of fifteen (15) minutes at connected load
 - UPS units must support external battery expansion if required to meet runtime requirements
 - Vendor must provide load calculations and runtime estimates for each MDF/IDF closet
 - Include all required network management cards, mounting rails, and accessories
 - Include a minimum four (4) year warranty/support

- Quantity 3 – Rack-Mounted Power Distribution Units (PDUs) (APC or equivalent)
 - Provide sufficient outlets to support all network equipment per closet
 - Include a minimum of twenty-five percent (25%) spare outlet capacity
 - PDUs must be compatible with the provided UPS systems
 - Rack-mounted installation required

- Quantity 850 – Category 6 (Cat6) Patch Cables (Various Lengths, or equivalent)
 - Provide a mix of cable lengths suitable for rack and endpoint connections (e.g., 3 ft, 5 ft, 7–10 ft)
 - All cables must be factory-terminated and tested
 - Cables must meet or exceed ANSI/TIA-568 standards for Cat6 performance
 - Include snagless connectors and strain relief boots
 - Provide cables in multiple colors for cable management (preferred)
 - Vendor shall coordinate final quantities and lengths with the District prior to delivery
 - Velcro cable management straps

- Include a minimum one (1) year warranty

2.2 Installation Requirements

- Provide all mounting hardware, rack hardware, and accessories required for installation
- Install all network equipment, including switches, wireless access points, UPS systems, and PDUs in designated MDF/IDF locations
- Coordinate installation with construction timelines and other contractors
- Ensure all equipment is properly mounted, secured, and labeled
- Provide structured and professional cable management within all racks
- Test all systems for full operational functionality prior to project completion
- Vendor shall provide a complete and fully operational solution. Any components required for proper operation that are not explicitly listed must be included in the proposal.

2.3 Configuration Requirements

- Configure all network switches, including VLANs, trunking, stacking, and uplinks as directed by the District
- Configure wireless access points and integrate with ExtremeCloud IQ
- Configure UPS network management interfaces for monitoring and alerting
- Ensure all devices are fully operational and integrated into the District network environment
- Coordinate with District IT staff for final configuration and acceptance

2.4 Training and Documentation

- Basic end-user training for staff where applicable
- Documentation for operation and maintenance
- Warranty information and support procedures

3. Vendor Qualifications

- Experience with K-12 educational technology deployments
- Provide at least two references from similar projects
- Experience with network infrastructure and K-12 technology deployments of similar size
- Authorized reseller/partner for proposed equipment (if applicable)

4. Quotation Requirements

4.1 Pricing

- Equipment (by model and quantity)
- Mounting hardware
- Installation labor
- Delivery/shipping
- Any additional costs
- Clearly distinguish between one-time and recurring costs
- Licensing and subscription costs (including ExtremeCloud IQ)

4.2 Additional Information

- Company profile
- Project timeline for installation
- Warranty details
- Support offerings

5. Evaluation Criteria

- Cost
- Compliance with specifications
- Vendor experience
- Installation approach and timeline
- References

6. Submission Instructions

6.1 Submission Format

Electronic copy (PDF) to: everettel@northampton.k12.nc.us

Printed copies to:

Northampton County Schools

Attn: Trey Everette, Technology Department

701 North Church Street

Jackson, NC 27845

Clearly mark submission: “Network & Power Equipment RFQ Response– [Vendor Name]”

6.2 Deadline

All quotations must be received by: Monday, June 1, 2026 at 5:00 PM. Late submissions will not be accepted.

6.3 Questions

Submit all questions to: everettel@northampton.k12.nc.us by Wednesday, May 27, 2026 at 5:00 PM.

7. Terms and Conditions

- The School System reserves the right to reject any or all quotations
- Vendors are responsible for all proposal costs
- This RFQ does not obligate the District to award a contract
- Work must comply with all applicable local, state, and federal regulations

8. Contact Information

Trey Everette
Director of Technology
Northampton County Schools
701 North Church Street
Jackson, NC 27845
(252) 534-1371
everettel@northampton.k12.nc.us

NORTHAMPTON COUNTY BOARD OF EDUCATION

CONTRACT FOR _____

This contract for _____ Services (the "Contract") is made and entered into this ____ day of ____, 20__, between the Northampton Board of Education (the "School System"), 701 N Church St, Jackson, NC 27845, and _____ (the "Provider"), _____.

For and in consideration of the mutual promises set forth in the Contract the parties do mutually agree as follows:

1. Obligations of Provider. Provider hereby agrees to provide services to the School System as follows:

_____.

1.1. Work will be completed in a timely manner acceptable to the School System in full compliance _____ with the terms and conditions of this Contract, including any documents incorporated by reference.

1.2. Qualifications of Provider. Provider warrants that all agents or employees of Provider who will provide services under this Contract will be fully qualified, possess any requisite licenses, and otherwise be legally entitled to perform the services provided, and shall exercise the skill and care customarily exercised by duly licensed and qualified providers of the same or similar services.

1.3. Records Maintenance. Provider shall maintain written documentation of any service provided, including any required documentation meeting the requirements of applicable federal, state and local laws and regulations.

2. Obligations of the School System.

2.1. The School System hereby agrees to compensate the Provider at a rate or in the amount of

_____ for services rendered, with total payments _____.

With the School System's written consent, payments may be made in monthly installments for

work performed and accepted during the previous month.

2.2. In the event of inclement weather, fire, power failure, or other similar occurrence, which may necessitate the cancellation of the delivery of the service(s), and an alternate date

cannot be agreed upon, the School System will be under no obligation to compensate Provider

for services not rendered.

3. Term. The services described in the Contract will be provided from _____ through _____ unless sooner terminated as herein provided.

4. Compensation. The School System hereby agrees to compensate Provider in an amount not to exceed \$ _____ once all services have been rendered in accordance with the terms of this Contract. Provider shall provide School System with invoice(s) itemized by service provided the number of hours worked and by whom, the date(s) that services were provided, and the amount owed, along with any supporting documentation that may be requested in advance by School System. The School System shall process payments to Provider within forty-five (45) days of submission of such invoice(s). In the event of inclement weather, fire, power failure, or other similar occurrence, which may necessitate the cancellation of the delivery of the service(s), and an alternate date cannot be agreed upon, the School System will be under no obligation to compensate Provider for services not rendered.

5. Termination for Convenience. The School System may terminate this Contract at any time at its complete discretion upon twenty (20) calendar days' notice in writing from the School System to Provider prior to the date of termination. In addition, all finished or unfinished documents and other materials produced by Provider pursuant to this Contract shall, at the request of the School System be turned over to it and become its property. If the Contract is terminated by the School System in accordance with this section, the School System will pay Provider at the rate set out in Section 2.1 for

all services performed as of the date of termination.

6. Termination for Default. At any time, the School System may terminate this Contract immediately and without prior notice if provider is unable to meet goals and timetables or if the School System is dissatisfied with the quality of services provided.
7. Terms and Methods of Payment. Provider shall submit to the School System monthly invoices itemized by service provided, the number of hours worked and by whom, the date(s) that services were provided, and the amount owed, along with any supporting documentation that may be requested in advance by the School System. Such invoices shall be submitted within thirty (30) days of the rendering of services. The School System shall process payments to Provider within forty-five (45) days of submission of such invoices. Invoices should be sent to **Trey Everette** (everettel@northampton.k12.nc.us) for review and approval.
8. Contract Funding. It is understood and agreed between Provider and the School System that the School System's payment obligation under this Contract is contingent upon the availability of appropriated funds from which payment for Contract purposes can be made.
9. Insurance. Provider agrees to maintain Commercial General Liability in amount of \$1,000,000 each occurrence, \$1,000,000 each occurrence in Personal & Advertising Injury with \$2,000,000 General Aggregate, and \$2,000,000 Products/Completed Operations Aggregate. Provider shall maintain \$1,000,000 in automobile liability, and other appropriate insurance, as well as Workers Compensation in the required statutory amount for all employees participating in the provision of services under this Contract. The Northampton County Board of Education shall be named by endorsement as an additional insured on the General and Automobile Liability policies. Certificates of such insurance shall be furnished by Provider to the School System and shall contain an endorsement to provide the School System at least 10 days' written notice of any intent to cancel or terminate by either Provider or the insuring company. Failure to furnish insurance certificates or maintain such insurance shall be a default under this Contract and shall be grounds for immediate termination of this Contract.
10. Taxes. Provider shall pay all federal, state, and FICA taxes for all employees participating in the provision of services under this Contract.
11. Monitoring and Auditing. Provider shall cooperate with the School System, or with any other person or agency as directed by the School System, in monitoring, auditing, or investigating activities related to

this Contract. Provider shall permit the School System to evaluate all activities conducted under this contract as dictated by the School System. Provider shall provide auditors retained by the School System with access to any records and files related to the provision of services under this Contract. The School System agrees that its auditors will maintain the confidentiality of any identified and actual trade secrets of Provider accessed during an audit conducted under this Contract.

12. Confidentiality of Student Information. Provider agrees that all student records or personally identifiable information contained in student records that may be obtained in the course of providing services to the School System under this contract shall be subject to the confidentiality and disclosure provisions of applicable federal and state statutes and regulations as well as the School System's policies. All student records shall be kept in a secure location preventing access by unauthorized individuals. Provider will maintain an access log delineating date, time, agency, and identity of individual accessing student records who is not in the direct employ of Provider. Provider shall not forward to any person other than parent or the School System any student record or personally identifiable information obtained from a student record (including, but not limited to, the student's identity) without the written consent of the School System. Upon termination of this Contract, Provider shall turn over to the School System all student records or personally identifiable information about students obtained by Provider while providing services under this Contract. Nothing in this Contract gives Provider any right to access any student records or personally identifiable information.

13. Lunsford Act. Provider also acknowledges that G.S. § 14-208.18 prohibits anyone required to register as a sex offender under Article 27A of Chapter 14 of the General Statutes from knowingly being on the premises of any school. Provider shall conduct or arrange to have conducted, at its own expense, sexual offender registry checks on each of its owners, employees, agents and subcontractors ("contractual personnel") who will engage in any service on or delivery of goods to School System property or at a School System sponsored event, except checks shall not be required for individuals who are solely delivering or picking up equipment, materials, or supplies at: (1) the administrative office or loading dock of a school; (2) non-school sites; (3) schools closed for renovation; or (4) school construction sites. The checks shall include at a minimum checks of the State Sex Offender and Public Protection Registration Program, the State Sexually Violent Predator Registration Program, and the National Sex Offender Registry ("the Registries"). For Provider's convenience only, all of the required registry checks may be completed at no cost by accessing the United States Department of Justice Sex Offender Public Website at <http://www.nsopw.gov/>. Provider shall provide certification on the Sexual Offender Registry Check Certification Form (Attachment A) that the registry checks were conducted on each of its contractual personnel providing services or delivering goods under this Contract prior to the commencement of such services or the delivery of such goods. Provider shall conduct a current initial check of the registries. The sex offender registry checks shall be conducted within 30 days of Provider's execution of the Contract and prior to performing any services on School System property. In addition, Provider agrees to conduct the registry checks and provide a supplemental certification form before any additional contractual personnel are used to deliver goods or provide services pursuant to this Contract. Provider further agrees to conduct annual registry checks of all contractual personnel and provide

annual certifications at each anniversary date of this Contract. Provider shall not assign any individual to deliver goods or provide services pursuant to this Contract if said individual appears on any of the listed registries. Provider agrees that it will maintain all records and documents necessary to demonstrate that it has conducted a thorough check of the registries as to each contractual personnel, and agrees to provide such records and documents to the School System upon request. Provider specifically acknowledges that the School System retains the right to audit these records to ensure compliance with this section at any time in the School System's sole discretion. Failure to comply with the terms of this provision shall be deemed a material breach of the Contract. If requested by the School System, the Provider shall provide sufficient background information regarding any or all contractual personnel who may deliver goods or perform services under this contract in order to allow the School System to perform a criminal background check on each individual at the School System's expense. Provider further agrees that it has an ongoing obligation to provide the School System with the name of any new contractual personnel who may deliver goods or provide services under the Contract. The School System reserves the right to prohibit any contractual personnel of Provider from delivering goods or providing services under this Contract if the School System determines, in its sole discretion, that such contractual personnel may pose a threat to the safety or well-being of students, school personnel or others, or if such contractual personnel may otherwise pose a risk to the School System's operations. Failure to comply with the terms of this provision shall be deemed a material breach of the Contract.

14. Indemnification. Provider shall indemnify and hold harmless the School System and its agents and employees from and against all claims, actions, demands, costs, damages, losses, and/or expenses of any kind whatsoever proximately resulting from the omission or commission of any act, lawful or unlawful, by Provider or its agents and/or employees, including but not limited to court costs and attorney's fees, incurred in connection with the defense of said matters. The parties agree that this indemnification clause is an "evidence of indebtedness" for purpose of N. C. Gen. Stat. § 6-21.2.
15. Relationship of Parties. Provider shall be an independent contractor of the School System, and nothing herein shall be construed as creating a partnership or joint venture; nor shall any employee of Provider be construed as an employee, agent, or principal of the School System.
16. Compliance with Applicable Laws. Provider shall comply with all applicable laws and regulations in providing services under this Contract. In particular, Provider shall not employ any individuals to provide services to the School System who are not authorized by federal law to work in the United States. Provider represents and warrants that it is aware of and in compliance with the Immigration Reform and Control Act and North Carolina law (Article 2 of Chapter 64 of the North Carolina General Statutes) requiring use of the E-Verify system for employers who employ twenty-five (25) or more employees and that it is and will remain in compliance with these laws at all times while providing services pursuant to this Contract. Provider shall also ensure that any of its subcontractors (of any tier) will remain in compliance with these laws at all times while providing subcontracted services in connection with this Contract. Provider is responsible for providing affordable health care coverage to all of its full-time employees providing services to the School System. The definitions of

“affordable coverage” and “full-time employee” are governed by the Affordable Care Act and accompanying IRS and Treasury Department regulations.

17. Compliance with Iran Divestment Act of 2015. Provider certifies that as of the date of this Contract, Provider is not listed on the Final Divestment List created by the North Carolina State Treasurer pursuant to N.C. Gen. Stat. § 147-86.58. Provider understands that it is not entitled to any payments whatsoever under this Contract if this certification is false. The individual signing this Contract certifies that he or she is authorized by Provider to make the foregoing statement.

18. Anti-Nepotism. Provider warrants that, to the best of its knowledge and in the exercise of due diligence, none of its corporate officers, directors, or trustees and none of its employees who will directly provide services under this Contract are immediate family members of any member of the Northampton County Board of Education or of any principal or central office staff administrator employed by the School System. For purposes of this provision, “immediate family” means spouse, parent, child, brother, sister, grandparent, or grandchild, and includes step, half, and in-law relationships. Should Provider become aware of any family relationship covered by this provision or should such a family relationship arise at any time during the term of this Contract, Provider shall immediately disclose the family relationship in writing to the Superintendent of Schools. Unless formally waived by the School System, the existence of a family relationship covered by this Contract is grounds for immediate termination by School System without further financial liability to Provider.

19. Applicable School Board of Education Policies. Provider acknowledges that the Northampton County Board of Education has adopted policies governing conduct on School System property and agrees to abide by any and all relevant Board policies while on School System property. The Provider acknowledges that Board’s policies are available on the School System’s website.

20. Assignment. Provider shall not assign, subcontract, or otherwise transfer any interest in this contract without the prior written approval of the School System.

21. Contract Modifications. This contract may be amended only by written amendments duly executed by and between the School System and Provider.

22. North Carolina Law. North Carolina law will govern the interpretation and construction of the Contract.

23. Order of Precedence. The Parties do hereby agree that in the event of conflict between the terms and conditions of this Contract and the terms and conditions in an agreement entered into between the parties at the same time as or prior to this Agreement, the terms and conditions of this Agreement shall

prevail.

24. Entire Agreement. This Contract, including the purchase order, if any, used in connection herewith and any other document(s) expressly incorporated by reference as a part of this Contract, constitutes and expresses the entire agreement and understanding between the parties concerning its subject matter. This Contract supersedes all prior and contemporaneous discussions, promises, representations, agreements and understandings relative to the subject matter of this contract. To the extent there may be any conflict between the four corners of this Contract and other documents incorporated by reference herein, the terms of this Contract will control.

25. Severability. If any provision of this Contract shall be declared invalid or unenforceable, the remainder of the Contract shall continue in full force and effect.

26. Counterparts and Execution. This Contract may be executed in any number of counterparts, each of which will be deemed an original but all of which together will constitute one and the same instrument. The Parties agree that computer scanned and/or faxed signatures or copies of this Contract will have the same validity and force as an “original.”

27. Authority to Enter Contract. The person(s) executing this Contract on behalf of Provider have authority to do so as an official, binding act of Provider.

IN WITNESS WHEREOF, the parties have hereunto set their hands and seals the day and year first indicated above.

NORTHAMPTON COUNTY
BOARD OF EDUCATION

PROVIDER

Authorized Signature

Authorized Signature

This instrument has been pre audited in the manner required by the School Budget and Fiscal Control Act.

School System Finance Officer

Date