

**BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020**

BID ANALYSIS

ITEM BID: 2025-2026 Athletic Uniform Bid

DATE ADVERTISED: **SARATOGIAN** 4/9/2026

DAILY GAZETTE 4/8/2026

DATE OF BID OPENING: 4/23/2026

NUMBER OF VENDORS CONTACTED: 7

NUMBER OF BIDS RECEIVED: 3

SOURCE OF FUNDS: _____

BIDDERS:

BSN Sports _____
Sportmans _____
Novus _____

LOW BID: (indicate name and address)

BSN Sports	<u>\$12,185.02</u>
Sportmans	<u>\$17,033.80</u>
Novus	<u>\$6,040.00</u>

RECOMMENDATION:

Award by item per lowest bidder based on no substitution.
Please see Explanation of Bid Results. Attached

BOARD APPROVAL DATE: 5/6/2026

Ballston Spa Central School District
Uniform Bid
Vendor Bid Sheet

No Substitutions

Decription	Color	Quantity	Novus	Sportsman	BSN	Item #
Boys Modified Soccer						
Champion Juice Reversible Crew Neck SS Sublimated	White/Black	70	\$35.00	\$41.97	\$48.99	JBST17
Champion Juice Soccer Short 7 inch Sublimated	Black	70	\$35.00	\$27.59	\$29.99	JSS7
Boys JV/Varsity Soccer						
UA Armourfuse Crew Short Sleeve - Sublimated	Purple	70	\$40.00	\$40.41	\$44.99	UJUJG1M
UA Armourfuse Crew Short Sleeve - Sublimated	White	70	\$40.00	\$40.41	\$44.99	UJUJG1M
UA Armourfuse Quickturn Soccer Short - Sublimated	Black	70	\$35.00	\$31.28	\$36.49	UJUSG2M
UA Armourfuse Quickturn Soccer Short - Sublimated	White	70	\$35.00	\$31.28	\$36.49	UJUSG2M
Girls Varsity Tennis						
Nike Women's Team Dri-Fit Victory Tank with team name and logo	White	24	\$27.00	\$35.28	\$29.99	NKFZ5745 100
Nike Women's Team Dri-Fit Victory Skirt with team name and logo	White	24	\$38.00	\$41.88	\$38.99	NKFZ5746 100
Girls Freshman Volleyball						
UA Armourfuse Showtime SS Jersey - Sublimated	Purple	20	\$35.00	\$53.20	\$60.49	UJVJS1W
UA Armourfuse Showtime SS Jersey - Sublimated	White	20	\$35.00	\$53.20	\$60.49	UJVJS1W

Boys JV Basketball

Novus Basketball Game Jersey - Sublimated	White	24	\$40.00	\$44.25	\$45.99	1CSBBJR
Novus Basketball Game Shorts - Sublimated	White	24	\$40.00	\$39.25	Nobid	1CSBBSH
Novus Basketball Game Jersey - Sublimated	Purple	24	\$40.00	\$44.25	\$45.99	1CSBBJR
Novus Basketball Game Shorts - Sublimated	Purple	24	\$40.00	\$39.25	Nobid	1CSBBSH

Girls Modified Flag Football

Women's Flag Football Sleeveless Reversible Jersey - Sublimated	White/Purple	40	\$30.00	\$39.90	\$57.99	5SBVOSL
Women's Flag Football Shorts - Sublimated	Purple	40	\$25.00	\$28.90	\$36.99	5CSBBSH

Girls Modified Lacrosse

BSN Takeaway Womens Lax Sleeveless Vneck Jersey - Sublimated	Purple	30	\$38.00	\$31.60	\$42.50	BSN70216Z
BSN Takeaway Womens Lax Sleeveless Vneck Jersey - Sublimated	White	30	\$38.00	\$31.60	\$42.50	BSN70216Z
BSN Takeaway Womens Lax Skirt - Sublimated	Purple	30	\$38.00	\$29.80	\$44.50	BSN70220Z

Girls JV Lacrosse

BSN Thunder Womens Sleeveless Vneck Jersey - Sublimated	White	30	\$38.00	\$31.60	\$42.50	BSN71341Z
BSN Thunder Womens Sleeveless Vneck Jersey - Sublimated	Black	30	\$38.00	\$31.60	\$42.50	BSN71341Z
BSN Thunder Womens Skirt - Sublimated	White	30	\$38.00	\$29.80	\$44.50	BSN71345Z
BSN Thunder Womens Skirt - Sublimated	Black	30	\$38.00	\$29.80	\$44.50	BSN71345Z

JV Softball

Built2Win Custom Elite Sublimated Neck Softball Jersey	Purple	37	\$44.00	\$38.90	\$38.50	CUSTOM
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Explanation of Bid Results

No Substitution was requested on bid packet

Notes per Matthew Greip – BSCSD Athletic Director

Boys Modified Soccer - Novus's bid for modified soccer needs to be pulled. I called them and it is not a reversible jersey. Sportsman's bid was specifically what we asked for (Champro reversible jersey) and should be awarded to them.

Boys JV/V Soccer - This should be awarded to Sportsman's. They bid specifically on what we requested, Under Armour. Novus's bid is an in-house substitute.

Girls Freshman Volleyball - This should be awarded to Sportsman's. They bid specifically on what we requested, Under Armour. Novus's bid is an in-house substitute.

Boys JV Basketball - All needs to go to Novus. The jersey and shorts have a theme design and we cannot split them up between different brands. It's also specifically what we asked for.

Vendor Mail List - Athletic Uniform Bid

BSN Sports
Kevin Borden
PO Box 841393
Dallas, TX 75284
800-527-7510
kborden@bsnsports.com

Stadium Systems
61 Church Street
Canaan, CT 06018
800-708-0059
dylan@stadium-system.com

Novus
Sarah
1 Northway Lane
Latham, NY 12110
518-212-3333
sarahk@claimyourcrown.com

Built 2 Win
19 Falcon Chase
Rensselaer, NY 12144
518-653-2239
built2winwear@gmail.com

Waltons
640 Maple Avenue
Saratoga Spring
518-584-7151
waltonssports@msn.com

Sportsman's
829 Horner Street
Johnstown, PA 15902
Mike Heider
814-536-5318 X303
michael.heider@teamsportsman.com

Deltek
2291 Wood Oak Drive
Herndon, VA 20171
Patricia Manarin
publicrecords@deltek.com