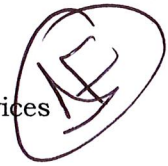


**SWEET HOME CENTRAL SCHOOL DISTRICT
OF AMHERST AND TONAWANDA**

M E M O R A N D U M

TO: Michael V. Ginestre, Superintendent of Schools
FROM: Donald G. Feldmann, Assistant Superintendent for Finance & Plant Services
DATE: April 28, 2025
RE: Health Medical Supplies Bid 2026-27-17



Background:

Bid specifications for the Health Medical Supplies were developed by Erica Duerr, High School Nurse and Marcy Gerlach, Athletic Trainer. This bid listed the supplies for the nurse's office in each of our schools as well as our Athletic Department. These supplies include items such as bandages, reusable cold/hot packs, medicine cups and gloves.

After being posted in the Amherst and Ken-Ton Bee, a detailed listing of 238 items for bid were mailed out to twenty-two (22) vendors. Eight (8) vendors submitted bids as listed below.

Bid Tabulation:

Vendor	# of Items Bid	Total Bid Amount
Agni	117	\$34,145.08
Henry Schein	195	\$32,305.80
Medco	169	\$21,881.71
Pyramid	17	\$4,512.39
Quill	16	\$3,698.42
School Health Corp.	169	\$26,233.15
School Nurse	26	\$8,367.75
UniPak	7	\$681.56

Bid Recommendation:

My recommendation is to split the bid between Agni, Henry Schein, Medco, Pyramid, Quill, School Health, School Nurse and UniPak **for a total amount of \$29,622.44.**

Vendor	Items Awarded	Total Award Amount
Agni	2	\$799.84
Henry Schein	85	\$11,079.33
Medco	75	\$7,712.17
Pyramid	4	\$862.94
Quill	3	\$957.12
School Health	40	\$3,604.59
School Nurse	13	\$3,924.89
UniPak	7	\$681.56

List of the award amounts for the last three years (Including the current year award):

Bid Year	Vendor	Total Award Amount	Items Awarded
2026-27	Agni, Henry Schein, Medco, Pyramid, Quill, School Health, School Nurse, UniPak	\$29,622.44	229
2025-26	Agni, Collins Sports Medicine, Henry Schein, Medco, Pyramid, Quill, School Health, School Nurse	\$24,610.82	240
2024-25	Collins Sports Medicine, Henry Schein, Medco, Pyramid, Quill, School Health, School Nurse	\$29,993.82	249
2023-24	Collins Sports, Medco, Pyramid & School Health Corp.	\$16,018.70	244