ROCHESTER COMMUNITY SCHOOLS
PRIDE IN EXCELLENCE

Dr. Neil DeLuca, Deputy Superintendent
52585 Dequindre Road, Rochester, Michigan 48307 | Phone: 248-726-3000 | www.rochester.k12.mi.us

Memorandum of Recommendation
March 23, 2026

TO: Nicholas A. Russo, Superintendent

FROM: Dr. Neil DeLuca, Deputy Superintendent

RE: **Recommendation for Approval of Fiber Maintenance**

The RCS network infrastructure is an enterprise level network that connects all our sites through a “hub-and-spoke” configuration. This includes having fiber lines that connect the entire district which can be both above and below ground. To minimize downtime, a vendor is selected who can provide assurances for outage restoration.

This proposal would address the needs outlined above. In order, to be eligible for E-Rate rebates, the contract must be awarded by April 1, 2026. The work will begin in **June 2026.**

A formal Request for Quote (RFP) process was facilitated with the bids being formally reviewed at the conclusion of the process on Friday, February 27, 2026. The reference number for the RFP packet is: **BASIC MAINTENANCE SELF PROVISIONED FIBER CABLE FY2026 E-Rate FORM 470 – 260015876.**

Based on this information, we recommendation that the Board of education award the following contract to **Fiber Link Inc** for the following reasons:

- Award winner was the lowest bid as well as a familiar partner for Rochester Community Schools
- Proven reliable and have faithfully demonstrated the ability to fulfill the contract.
- This contract award is in the amount of **$30,000**

ROCHESTER COMMUNITY SCHOOLS
PRIDE IN EXCELLENCE

Dr. Neil DeLuca, Deputy Superintendent

52585 Dequindre Road, Rochester, Michigan 48307 | Phone: 248-726-3000 | www.rochester.k12.mi.us

Bid Matrix:

Evaluation Factors	Factor %Weight*	Service Provider Fiberlink Rating**	Service Provider Fiberlink Weight***	Service Provider Amcomm Rating**	Service Provider Amcomm Weight***
E-rate Eligible Costs*	30	5	30.00	4	24.00
Service Transition Factors	15	5	15.00	4	12.00
Adherence to Specifications	10	5	10.00	5	10.00
Prior Experience	5	5	5.00	5	5.00
Past Performance	5	5	5.00	4	4.00
Understands Needs	5	5	5.00	5	5.00
Personnel Qualifications	5	5	5.00	5	5.00
Management Capabilities	20	5	20.00	5	20.00
Financial Stability	5	5	5.00	5	5.00
Other (specify)	0		0.00		0.00
Other (specify)	0		0.00		0.00
Total Ratings:	100	****	100		90