



PROMOTING EXCELLENCE • CREATING THE FUTURE

**RFP  
DISASTER RECOVERY SERVICES**

**TABULATION SUMMARY AND RANKING  
April 17, 2026**

<b>Respondent</b>	<b>Gerloff Company</b>	<b>Belfor USA Group Inc.</b>	<b>Cotton Global Disaster Solutions</b>	<b>Clean Harbors Environmental Services</b>
Ability to Provide Services <i>25 Pts. Possible</i>	16.6	24.3	21.6	11.6
Personnel Qualifications & Expertise <i>20 Pts. Possible</i>	15.0	20.0	20.0	18.3
Relevant Past Performance <i>20 Pts. Possible</i>	20.0	20.0	20.0	18.3
Proposal Price <i>35 Pts. Possible</i>	35.0	35.0	35.0	35.0
<b>TOTAL POINTS</b>	<b>86.6</b>	<b>99.3</b>	<b>96.6</b>	<b>83.2</b>
<b>RANK</b>	<b>3</b>	<b>1</b>	<b>2</b>	<b>4</b>

**ADMINISTRATION RECOMMENDATION**

The evaluation team below has reviewed all submittals for this offering, independently scored the submittals based on best value to the District, and based on the tabulation summary and rankings above is recommending the following vendor(s) for award pending Board approval:

**Belfor USA Group Inc**

Evaluation Committee:

Kelly Murphy	Director of Maintenance, CISD
Kelsey Ramos	Assistant Superintendent, CISD
Blair McDavid	Director of Operations, CISD

**RFP  
DISASTER RECOVERY SERVICES**

**EVALUATION MATRIX  
April 17, 2026**

The following Criteria were considered in evaluating the submitted proposals:

- I. Ability to Provide Services & Approach– 25 Pts. Possible
- II. Personnel Qualifications & Expertise – 20 Pts. Possible
- III. Relevant Past Performance – 20 Pts. Possible
- IV. Proposal Price – 35 Pts. Possible

<b>EVALUATOR</b>	<b>RESPONDENT</b>	<b>I.</b>	<b>II.</b>	<b>III.</b>	<b>IV.</b>	<b>TOTAL POINTS</b>
Kelly Murphy	Gerloff Company	13	15	20	35	<b>83</b>
Kelsey Ramos	Gerloff Company	20	15	20	35	<b>90</b>
Blair McDavid	Gerloff Company	17	15	20	35	<b>87</b>

<b>EVALUATOR</b>	<b>RESPONDENT</b>	<b>I.</b>	<b>II.</b>	<b>III.</b>	<b>IV.</b>	<b>TOTAL POINTS</b>
Kelly Murphy	Belfor USA Group Inc	25	20	20	35	<b>100</b>
Kelsey Ramos	Belfor USA Group Inc	23	20	20	35	<b>98</b>
Blair McDavid	Belfor USA Group Inc	25	20	20	35	<b>100</b>

<b>EVALUATOR</b>	<b>RESPONDENT</b>	<b>I.</b>	<b>II.</b>	<b>III.</b>	<b>IV.</b>	<b>TOTAL POINTS</b>
Kelly Murphy	Cotton Disaster Solutions	22	20	20	35	<b>97</b>
Kelsey Ramos	Cotton Disaster Solutions	20	20	20	35	<b>95</b>
Blair McDavid	Cotton Disaster Solutions	23	20	20	35	<b>98</b>

<b>EVALUATOR</b>	<b>RESPONDENT</b>	<b>I.</b>	<b>II.</b>	<b>III.</b>	<b>IV.</b>	<b>TOTAL POINTS</b>
Kelly Murphy	Clean Harbors	10	20	20	35	<b>85</b>
Kelsey Ramos	Clean Harbors	10	20	15	35	<b>80</b>
Blair McDavid	Clean Harbors	15	15	20	35	<b>85</b>