

RFP 2526-003 FSMC VS2

QUESTIONS AND ANSWERS

Questions were answered in the order received...

1. Will the district accept electronic signatures in our response or will wet signatures be required.
Yes, we will accept digital signatures, just not emailed submissions.
2. Should FSMCs include an indirect cost budget in their proposed fixed price per meal? If so, please provide the budget.
Yes, please include the indirect costs. Last year's costs were \$96,247.98.
3. Can you please distinguish if the district is looking for a guaranteed surplus of \$200,000 during the 26/27 school year or if the district is looking to have their fund balance at or above \$200,000 at the end of the school year?
We are looking for a surplus of \$200,000.
4. Please confirm that all FSMC's should use \$1,488,895.40 as the 25-26 labor budget built into the fixed meal price.
That amount is from last school year (24-25). We have not yet been awarded a final raise for this year but it will most likely be 1 step for and backdated to July 1, 2025. And an additional step is being negotiated for 26-27. (Roughly 3% total between both years) Please see the compensation plan for an estimated adjustment in value. Each employee will vary in salary, but it tends to be close in value per step.
5. In accordance with the RFP, are all potential bidders to include the \$1,488,895.40 district labor and \$96,428 district indirect in the fixed cost per meal rate as indicate on page 29 section 13.3
Yes, please include. (see indirect costs for last year in question 2 answer)
6. On the labor number you gave us to use is there any flexibility? How did you come to that number? We are trying to make it make sense. How many employees will be eligible to stay with the district? Does the district intend us to put all employees as ours for bidding purposes then supply an attrition/transition plan where we will credit back to the district those that remain with the district? Anyone who comes to us, would no longer be part of the union or the CBA? Correct?
All current employees will be fully vested in FRS at the end of the fiscal year (6/30/26). It will be their choice as to whether to stay with the District or apply with the FSMC. There is no current flexibility with staffing numbers. We are required to have 1 employee per 100 meals served. The FSMC can credit back to us any of those that remain with the District. If they choose to leave, it is my understanding that they will be fully your employees and not subject to the Union or the CBA. I would like to arrange for the awarded company to meet with the Food Service employees, preferably the day after the Board meeting that awards the contract, and have them present their options to them for employment, salary, insurance, and if there are any other benefits exclusive to that company.