

PATCHOGUE-MEDFORD UFSD
WELLNESS COMMITTEE MEETING



MEETING AGENDA

April 1, 2026

Present: Diana Andrade, Bernadette Smith, Annette Mroczkowski, Katy Forman, Lori Cannetti, Tracy Warrington, Daniel Erwin, Danielle Steinberg, Emily Warneau, Jessica Guerra, Wilhem Dortonne

Note taker: Danielle Steinberg

	TOPIC	DISCUSSION
1.	Farmers' Fridge Presentation	<p>Presentation Overview: A representative shared information about Farmer's Fridge and its services:</p> <p>Company Background:</p> <ul style="list-style-type: none">• 13 years in business, headquartered in Chicago.• Over 2,000 fridges operating across the U.S. (Boston to Washington, DC, Virginia, Midwest, Texas, Los Angeles to San Diego).• Midwest region is currently the busiest market. <p>Service Model:</p> <ul style="list-style-type: none">• 100% turnkey operation including demand planning, stocking, maintenance, and cleaning.• No startup costs.• Requires a 110-volt duplex outlet and reliable cellular signal.• Installation delivered in two pieces (approximately three-week timeline).

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		<ul style="list-style-type: none"> • No removal fee if discontinued. <p>Product Offerings:</p> <ul style="list-style-type: none"> • 25–35 SKUs per machine, holding up to 180 meals. • Menu includes salads, bowls, sandwiches, and healthy snacks. • Vegan, vegetarian, and gluten-free options available. • High-protein items available (some high protein options exceeding 600 calories which was original calorie cap) • 70% of menu items are core offerings (e.g., grilled chicken Caesar, pesto pasta, Green Goddess salad). • 30% seasonal/test items (currently testing a chicken shawarma bowl). • All products individually labeled with allergens; no cross-contamination reported in the Northeast region. • USDA and Costco inspections; documentation available upon request. <p>Stocking & Freshness:</p> <ul style="list-style-type: none"> • Guaranteed 5-day freshness. • Stocked at least twice weekly; high schools have seen 4–5 deliveries per week based on demand. • Machines will not vend items past their labeled “use by” date. • Stocked based on school schedules; typically, at the beginning of each semester these are established, but can be decided up until two weeks out • Short weeks may not be stocked depending on data and sales projections. <p>Sustainability:</p> <ul style="list-style-type: none"> • Grade 2 BPA-free plastic containers. • Recycling bin located beneath the fridge. • No penalty for not returning containers. <p>Technology & Payment:</p> <ul style="list-style-type: none"> • Credit/debit only (no cash). • App-based system allows reservations and real-time inventory tracking.

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		<ul style="list-style-type: none"> • Items often reserved before school starts. • Same-day reservations; payment processed at time of reservation. • App includes “Green Points” rewards program (50 points = free meal). • Option to disable app access or install machines not tied to the app. • Anyone in the building could use the app unless restricted. <p>Usage Trends in Schools:</p> <ul style="list-style-type: none"> • Popular during after-school hours. • Some schools use the fridge to reduce DoorDash deliveries between school dismissal and athletics. • Breakfast items are frequently purchased before school. • Machines are often left on all day; to allow staff purchases. Monitoring recommended to eliminate student purchases during lunch periods (hall monitor/security). <p>Pricing & Financial Structure:</p> <ul style="list-style-type: none"> • Average price point: \$7.75 per item. • High-protein meals: up to \$12.99. • Weekly Guarantee Program (per machine tiers): \$625 tier: 85–90 items \$750 tier: 120 items \$1,000 tier: 150 items • If sales exceed the guaranteed tier, no invoice is issued. If sales fall short, the district is invoiced for the difference. • Example: Ward Melville began at \$750 tier, sold out, increased to \$1,000 tier, and eventually exited the guarantee program due to consistent high sales. • Canteen structure: District receives 10% back on sales over \$2,500/month. • Sayville model: District pays \$350/week flat fee; all items discounted 30% to reduce community cost. • Summer minimum tier: \$625 (or discontinue usage over summer months). <p>Additional Details:</p>

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		<ul style="list-style-type: none"> • Two utensil cubbies (forks/spoons). • Data and sales reports are available through a daily access portal. <p>Discussion Points</p> <ul style="list-style-type: none"> • Potential allocation of overflow funds. • Coordination between Music and Athletics departments. • Run through Athletic department. • Monitoring and supervision during after-school hours. • App access and building-wide availability.
2.	Update: America 250 Support	<ul style="list-style-type: none"> • Flyers were created for Spirit Week. • Collection bins for food drive are ready in lobbies of each building
3.	Update: Using Our Voices Run	<ul style="list-style-type: none"> • Flyers have been distributed. • A meeting is scheduled for tomorrow with the PR firm. • A partnership is being established with the Lions Club.
4.	Other	