



**WATAUGA COUNTY
BOARD OF EDUCATION**

Margaret E. Gragg Education Center
175 Pioneer Trail Boone, NC 28607
(828) 264-7190

WATAUGA COUNTY BOARD OF EDUCATION MEETING AGENDA
April 13, 2026

- | | | |
|------------------|---|--|
| 4:30 p.m. | 1. CALL TO ORDER | Board Chair |
| 4:33 p.m. | 2. CLOSED SESSION
A. Approval of the Minutes for 3/9/2026
B. Reportable Offenses – N.C.G.S.115C-288(g)
C. Student Records - N.C.G.S.143-318.11(a)(1)
D. Personnel – N.C.G.S.143-318.11(a)(6)
E. Attorney-Client - N.C.G.S. 143-318.11(a)(3) | Board Chair |
| 6:00 p.m. | 3. OPEN SESSION CALL TO ORDER/
WELCOME/MOMENT OF SILENCE | Board Chair |
| 6:03 p.m. | 4. DISCUSSION AND ADJUSTMENT OF AGENDA | Board Chair |
| 6:05 p.m. | 5. SUPERINTENDENT’S REPORT | Dr. Leslie Alexander |
| 6:10 p.m. | 6. STUDENTS’ REPORT | Ms. Athena Elliott
Ms. Rosalyn Rabinowitz |
| 6:15 p.m. | 7. PUBLIC COMMENT | Board Chair |
| 6:35 p.m. | 8. HR UPDATE | Dr. Chris Blanton |
| 6:43 p.m. | 9. CONSENT AGENDA
A. Approval of the Minutes for 3/9/2026
B. Declaration of Surplus
C. Personnel Report | Board Chair |

6:45 p.m.	10. TECHNOLOGY CONTRACTS / Budget Amendment #2	Mr. Joe Nash
6:50 p.m.	11. EXTENDED INSTRUCTIONAL DAY	Dr. Leslie Alexander
6:55 p.m.	12. BOARD OPERATIONS	Board Chair
7:00 p.m.	13. BOARD COMMENTS	Board Chair
7:05 p.m.	14. ADJOURNMENT	Board Chair



WATAUGA COUNTY BOARD OF EDUCATION

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(828) 264-7190

WATAUGA COUNTY BOARD OF EDUCATION MEETING

DATE: March 9, 2026

TIME: 6:00 p.m.

PLACE: Margaret E. Gragg Education Center

PRESENT:

- Gary Childers, Alison Idol, Jay Fenwick (virtual), Adam Hege, Charlotte Lloyd, *BOE Members*
- Dr. Leslie Alexander, *Superintendent*
- Mr. Chris Campbell, *Board Attorney*

CALL TO ORDER/WELCOME/MOMENT OF SILENCE

Board Chair Dr. Gary Childers called the open session to order at 6:02 p.m. He welcomed everyone present and recognized Deron Geouque, Watauga County Manager; Emily Greene, County Commissioner; Ronnie Marsh, County Commissioner; and Dr. Scott Elliott, former Superintendent, in attendance. Dr. Childers asked everyone to observe a moment of silence and then reminded those present about the "Empty Bowls" event, scheduled for March 20 at Watauga High School.

DISCUSSION AND ADJUSTMENT OF AGENDA

There was no discussion or adjustment of the agenda.

SUPERINTENDENT'S REPORT

- Congratulations to Director of Communications Bailey Little on being recognized at the North Carolina School Public Relations Association (NCSPRA) Blue Ribbon Awards on March 6. She received three silver awards and one bronze award for excellence in communications, highlighting her work in celebrating the success of students and educators, keeping families informed, and strengthening the connection between schools and the community.
- Pre-K and Kindergarten registration will take place over the next several months.
- Creating the master schedule around high school registration is always challenging, particularly when teaching positions must be reduced. Based on planning allotments and declining enrollment, the district must cut expenses by \$583,000, with scheduling limitations directly tied to available funding. Dr. Alexander expressed appreciation that the Student Board Representatives are sharing their perspectives, noting that students remain at the center of all decisions.

➤ **Recognition Dates for March:**

- Maintenance Worker Appreciation Day was on March 6, and Dr. Alexander is grateful to Director of Maintenance & Facilities Eric Bolick and the entire maintenance team for their hard work and dedication in keeping our schools safe, well-maintained, and running smoothly every day.
- School Social Work Week was March 1-7, and the commitment of the five school social workers in WCS to supporting students' mental health, physical well-being, attendance, and overall success makes a lasting impact on our school community.
- March is National Nutrition Month, and March 2-6 was National School Breakfast Week. Many thanks to Child Nutrition Director Monica Bolick, cafeteria managers, and the cafeteria staff of Watauga County Schools for providing students with nutritious breakfasts and lunches each day.
- March is also Music in Our Schools Month. The music teachers are appreciated for inspiring creativity and building confidence through their passion and dedication.

STUDENTS' REPORT

- Students are beginning to register for next year. Although WHS administration has adjusted A/B pairings, freshmen and sophomores interested in orchestra or choir have limited pairing options, with 3D Design serving as the primary choice. Many other courses require prerequisites, making them inaccessible to underclassmen. These constraints could hinder growth in arts programs and reduce overall student participation. One potential solution is to implement pre-registration before the master schedule is built. While this approach would not guarantee that all student preferences are met, it could increase student satisfaction and better align course offerings with student needs.
- An issue has been raised regarding the current scheduling of AP Biology, a rigorous course in which many students enroll and succeed. Previously offered as a daily, year-long block, it is now scheduled as an A/B class. Since this change, students have voiced concerns about their ability to fully learn and retain the material in preparation for the AP exam. Both students and staff have requested that AP Biology be returned to a year-long block schedule to better support student success.
- Multiple high school clubs have achieved outstanding successes recently, including our DECA chapter at the state competition. Harper Costin was selected as a state officer for 2026/2027 as Blue Ridge Region State Vice-President. Overall winners included the Buying and Merchandising Team (Rebecca Billette and Kennedy Moore, 2nd place) and the Travel and Tourism Team (Lauren and Sofi Peviani, 7th place). Overall state finalists (Top 10) included Personal Financial Literacy Project Management (Julianne Bagley, Sofia McEvoy, Kate Rex) and Retail Merchandising (Autumn Neal), with several other students earning top role-play and test scores. Twenty-three students earned the American Marketing Association Marketing Management Credential, 66 of 75 earned "proficiency" (a combination of test and role-play scores), and many received ribbons for Recognition Test scores.
- NSTEM (National STEM Honors Society) is a newly-offered club at Watauga High School that encourages students to explore STEM careers and engage in independent or group research. Students presented their findings at a competition two weeks ago. Award winners included:
- Biological Science A – Samantha Morgan (1st); Zoe Critcher, William Leist and Jax Marsh (2nd); Lilly Springer and Harper Turner (3rd); Owen Young (Honorable Mention)
 - Biological Science B – Calvin Zwetsloot (1st)
 - Chemistry – Julianne Bagley & Katherine Rex (2nd)
 - Earth & Environmental Science – Neave Tuberty (1st); Leo McEvoy (2nd)
 - Engineering – Holden Womack (1st); Ireland Laxton and Addie Wilson (2nd)

- Math/Statistics/Data Science – Rebecca Billette and Ariail Lewis (1st)
- Physics – Lilla Heath (1st)
- The Model UN Club recently traveled to Chapel Hill to compete alongside 500 students, marking the first time the group participated in a conference of this scale. Watauga sent seven students across four delegations—the only school representing Western North Carolina.
- The 3rd annual Elayne Bishop 5K Run/Walk, planned by Student Council and sophomore president Harper Costin, was a success on February 21st. Elayne, a beloved Watauga High educator who passed in 2019 from breast cancer, was known for her generosity and positive impact. The event honors her legacy, brings the community together, and supports those facing similar challenges, with all funds raised going to the High Country Breast Cancer Association.

SPECIAL RECOGNITIONS

★ Coach Randy McDonough: NCTFCC Hall of Fame

Coach Randy McDonough was honored for his induction into the North Carolina High School Track & Field and Cross Country Hall of Fame on January 31, a well-deserved recognition that reflects decades of extraordinary dedication to student-athletes and the sport. He has served as Watauga's head cross country coach since 1993 and has led the school's cross country and track and field programs for 34 years. Dr. Alexander shared the following career highlights:

- 8 NCHSAA State Championships
- 8 NCHSAA State Runner-up finishes
- 31 top-five finishes at state championships
- 28 NCHSAA West Regional championships
- 101 conference championships across men's and women's cross country and track programs

Athletic Director Dustin Kerley described Coach McDonough as a servant leader whose legacy has made a lasting impact in Watauga County. McDonough thanked the athletes, coaching staff, and parents for "such a special experience."

★ Charlotte Rosenbalm: State Wrestling Tournament Medalist

Charlotte Rosenbalm, a ninth-grade first-year wrestler who placed third at the state women's wrestling championship, was recognized for her achievement. She is the program's first-ever female medalist and its first wrestling medalist in twelve years. Dustin Kerley said she is inspiring middle school girls to get involved in wrestling, and Coach Terreyl Williams described Charlotte as a "fantastic athlete."

★ Resolutions Honoring Achievements

The Watauga County Board of Education and Watauga County Commissioners jointly presented resolutions to players and coaches from three Watauga High School sports teams in recognition of their remarkable achievements.

- Watauga High School Men's Swim Team, Head Coach David Gragg, Assistant Coach Scott Pitts, and Athletic Director Dustin Kerley for their remarkable achievement as the *2026 NCHSAA 6A/7A Northwestern Conference Championship Runner-Up*.
 - Relay teams winning gold (first-place) included: Aiden Culpepper, Lanson Gilbert, Michael Makdad, and Silas Powell in the 400-yard freestyle relay; Stacy Eggers V, Lanson Gilbert,

Michael Makdad, and Silas Powell in the 200-yard freestyle relay (later earning third place at the state championship).

- Individual gold (first-place) medalists were Lanson Gilbert and Michael Makdad. Individual silver (second-place) medalists were Stacy Eggers IV and Michael Makdad. A few swimmers earned bronze (third-place) distinctions, and several team members set new school and conference records.
- Watauga High School Women's Swim Team, Head Coach David Gragg, Assistant Coach Scott Pitts, and Athletic Director Dustin Kerley for their outstanding achievement as the *2026 NCHSAA 6A/7A Northwestern Conference Champions*.
 - Relay teams winning gold (first-place) were: Ayla Crawley, Macie Kent, Francesca Martin, and Merritt Powell in the 400-yard freestyle relay; Tessa Buchanan, Ayla Crawley, Athena Elliott, and Addison Wilson in the 200-yard medley relay (later earning second place at the state championship); Tessa Buchanan, Athena Elliott, Merritt Powell, and Addison Wilson in the 200-yard freestyle relay (later earning third place at the state championship).
 - Individual gold (first-place) medalists were Ayla Crawley, Athena Elliott, and Addison Wilson. Individual silver (second-place) medalists were Tessa Buchanan, Athena Elliott, Francesca Martin, Merritt Powell, and Addison Wilson. Several team members earned bronze (third-place) honors, and numerous swimmers set new school and conference records.
 - Coach David Gragg led the Women's Swim Team to an undefeated regular season and its seventh consecutive conference championship title. He was named the Northwestern 6A/7A Conference Coach of the Year in Women's Swimming.
- Watauga High School Women's Indoor Track & Field Team, Head Coach Scott Townsend, Assistant Coaches Matt Anderson, Adam Gilbert, Angela Honeycutt, Kim Kop, and Kevin Yandle, Volunteer Coaches Alayna McLaughlin and Trey Thompson, and Athletic Director Dustin Kerley for their exceptional achievement as the *2026 NCHSAA 6A State Champions*.
 - The championship marked Watauga's second state title in program history and the first in 29 years, since 1997.
 - Lily Stough received the NCHSAA Sportsmanship Award at the 6A Indoor Track & Field State Championship and earned medals in all four events in which she competed.
 - Sydney Helms won the individual state championship in the pole vault, Cali Townsend placed second in the 1600-meter run, and the team had multiple athletes finish among the top six.

Coach David Gragg expressed gratitude for the strong support the teams receive from the community. Coach Scott Townsend said, "Our secret sauce this year was the diversity across our events." Dr. Childers and County Commissioner Emily Greene shared their pride in the student-athletes.

A 10-minute recess was taken, and the meeting was called back to order at 7:00 p.m.

PUBLIC COMMENT

Several students and parents made public comments:

- Piper Corey: Voiced concern that only 7 out of 20 students in one of the Cosmetology classes will be able to take the next-level course next year.
- Angela Spellman: Requested that an additional Cosmetology teacher be hired rather than downsizing the program.
- Clayton Thornton: Supported rescinding Policy 4004/5021 in favor of a case-by-case approach.
- Seth Norris: Advocated for increased funding for the WHS Cosmetology program.
- Lilla Heath and Anasofia Salinas: Recommended adjusting the GPA weighting scale so AP courses are weighted higher than CCC&TI courses to better reflect course rigor.
- Rebecca Billette and Ariail Lewis: Proposed that Caldwell courses be weighted less than AP courses.

CONSENT AGENDA

- A. Approval of the Minutes for 2/9/2026
- B. Field Trip Request
- C. Approval to Rescind Policy 4004/5021
- D. Triennial Assessment of the Local Wellness Policy
- E. Declaration of Surplus
- F. Budget Amendment #1
- G. Personnel Report

Alison Idol made a motion to approve the Consent Agenda. Dr. Adam Hege seconded the motion, and it was unanimously approved.

Once the Personnel Report was approved, Dr. Alexander introduced two new leadership appointments set to begin on July 1. Ms. Jennifer Wandler will serve as the Director of Student Services and will also oversee the After School and Pre-K programs. She has worked for the district as a School Social Worker for eighteen years. Ms. Wandler shared that she feels “so blessed to step into the role of Director—to serve my colleagues, students, and families in a different way.” Dr. Brian Bettis, who has served as the Director of Elementary Education for the past three years, will assume the role of Chief Academic Officer. Dr. Bettis said he “was humbled to step into the role after two outstanding Chief Academic Officers, Tamara Stamey and Phil Norman.”

ADOPTION OF MULTI-YEAR INSTRUCTIONAL CONTRACT: i-READY

Chief Academic Officer Phil Norman shared information about the Curriculum Associates i-Ready platform and a proposal for a four-year contract. The vendor was selected by a nearly unanimous decision, and teacher and staff feedback gathered this year supported continuing with the resource. Charlotte Lloyd moved to approve the four-year contract, Alison Idol seconded, and the motion was approved by all Board members.

UPDATE: EXTENDED INSTRUCTIONAL DAY

Dr. Alexander provided an update on the potential extension of the instructional day. She, Dr. Chris Blanton, and Phil Norman presented information to each school’s faculty. After surveying WCS employees, two-thirds of K-8 faculty/staff and 80% of Watauga High School’s faculty/staff expressed

support for adding minutes to the school day. The team will review any concerns at individual schools. A parent survey will be distributed later this month to collect feedback.

POLICIES: SUBSTANTIVE FOR SECOND READ

- 3220: Technology in the Educational Program
- 3225/4312/7320: Technology Responsible Use
- 3226/4205: Internet Safety
- 3227/7322: Web Page Development
- 4270/6145: Concussion and Head Injury
- 6310: Organization of Student Transportation Services
- 7910: Retirement

Alison Idol made a motion to approve the policies. Dr. Adam Hege seconded the motion, and all Board members approved.

POLICY: SUBSTANTIVE FOR FIRST READ

- 6301: Classified Staff Bus Driving Requirements

Alison Idol moved to approve the policy on first read. Dr. Adam Hege seconded, and it was unanimously approved.

BOARD OPERATIONS

Dr. Gary Childers nominated Alison Idol and moved to submit her name for the NCSBA Legislative Committee. Dr. Adam Hege seconded the motion, and all Board members agreed.

BOARD COMMENTS

Alison Idol encouraged everyone to attend the spring musical “Matilda” at WHS.

ADJOURNMENT

Charlotte Lloyd made a motion to adjourn the meeting, seconded by Alison Idol. The motion was approved by all members, and the meeting adjourned at 7:53 p.m.

Dr. Gary Childers, *Board of Education Chair*

Dr. Leslie Alexander, *Superintendent*

Declaration of Surplus Items - April 2026

Date Approved: _____

Bethel

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
NONE	2	TABLE- BROWN		2
	2		0	2

Blowing Rock

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
35327	1	CHROMEBOOK		1
38101	1	CHROMEBOOK		1
	2		0	2

Cove Creek

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
36072	1	DOC CAM- IPEVO		1
36346	1	CHROMEBOOK- 300e		1
35496	1	CHROMEBOOK- 100 G2		1
	3		0	3

Green Valley

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
35588	1	CHROMEBOOK		1
	1		0	1

Hardin Park

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
37864	1	CHROMEBOOK- HP		1

33932	1 PROJECTOR- EPSON	1
500228	1 SMARTBOARD	1
500366	1 DOC CAM- ELMO	1
37884	1 CHROMEBOOK- HP	1
37201	1 CHROMEBOOK- HP	1
33561	1 CHROMEBOOK- 300e	1
33528	1 CHROMEBOOK- 300e	1
501284	1 CAB ENCLOSURE-JOHN DEERE	1

9

0

9

Mabel

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
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0

0

0

Parkway

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
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700096	1 SMARTBOARD	1
33931	1 PROJECTOR	1
37642	1 CHROMEBOOK	1

3

0

3

Valle Crucis

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
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36892	1 CHROMEBOOK- HP G9	1
36062	1 CHROMEBOOK- S345	1

2

0

2

Watauga High School

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
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38257	1	IFP	1
52247	1	CHROMEBOOK- 300e	1
904724	1	WELDER- 90AMP	1
NONE	1	TRUCK- FORD DUALY	1
1-43263	1	CHROMEBOOK-100e	1

5

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0

5

Central Office

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>
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0

<u>Usable</u>	<u>Unusable</u>
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0

0

Technology Department

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>
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903155	1	LAPTOP- DELL 5420
903158	1	LAPTOP- DELL 5420
903168	1	LAPTOP- DELL 5420

3

<u>Usable</u>	<u>Unusable</u>
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0

3

Transportation Department

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>
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0

<u>Usable</u>	<u>Unusable</u>
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0

0

Maintenance Department

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>
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0

<u>Usable</u>	<u>Unusable</u>
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0

0

Child Nutrition				
<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
	0		0	0

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
	0		0	0

This Finalsite Order (the "Order") is entered into by and between Active Internet Technologies, dba Finalsite ("Finalsite") and Watauga County Schools ("Customer") and sets forth the terms of Customer's use of the products and services set forth below ("Pricing Summary"). This Order, together with the Master Terms and Conditions for Services (the "Master Terms") located at <https://www.finalsite.com/masterterms/useducationagencies> and incorporated herein by this reference, form the entire agreement between the parties in respect of the products and services set forth below. Each of the individuals executing this Order represent and warrant that he or she is authorized to execute this Order on behalf of Customer or Finalsite, as applicable. Unless otherwise specified herein, any capitalized terms used in this Order shall have the meaning defined in the Master Terms. The "Effective Date" of this Order is the date on which both parties have signed this Order as reflected in the signature lines below.

In consideration of the promises set forth herein, and other good and valuable consideration, the receipt of which are hereby acknowledged, the parties hereby agree as follows:

A. Products and Services Pricing Summary

* Indicates products added

[x] Indicates products removed

CMS Platform

Platform	
CMS Core (Website)	

Modules	
Support Plus	

Products Included in CMS Core	
Calendar	Roles & Permissions
Posts	Standard Search
Forms	People Manager
Payments	Resource Manager
Faculty Portals	MFA / Authentication
Staff Directories	24/7 Support
Crisis Mode	Social Media Feeds (10)
Page Pops	Number of Sites (10)
Cloud Storage 10 GB/Site	

The above products, to include but not limited to (modules, integration, design and consulting) will be billed upon contract signature.

Application Services Subscriptions Costs:

Total Cost/Year during the Initial Term of this Order, subject to adjustment for any renewal term as provided below.

Schedule	Amount
Period 1 - Jul 01 2026	\$ 10,474
Period 2 - Jul 01 2027	\$ 10,788
Period 3 - Jul 01 2028	\$ 11,111
Period 4 - Jul 01 2029	\$ 11,445
Period 5 - Jul 01 2030	\$ 11,788

B. Additional Terms

1. Initial Term: Unless otherwise specified in the Special Provisions above, the Initial Term shall be [3] years
2. Unless otherwise specified in the Special Provisions above, this Order Form shall be renewed automatically for successive periods of (3) years (each a "Renewal Term") after the expiration of the Initial Term and any subsequent Renewal Term, unless Customer provides AIT, or AIT provides Customer, with a written notice to the contrary ninety (90) days prior to the end of the Initial Term or Renewal Term, as applicable.
3. Effective Date: Upon execution of this Order.
4. AIT standard maintenance and support is included in the subscription fees for Application Services set forth in this Order.
5. All Upgrades and Updates to the Application Services are included in the subscription fees for Application Services set forth in this Order.
6. Fees shall be subject to increase upon notice by AIT for any renewal term, provided that any annual increase in fees shall be limited to the greater of 6% or the increase in US CPI.
7. In addition to Customer's obligations to pay the fees described in the fee table above, Customer agrees to reimburse Finalsite for all travel and other out-of-pocket expenses reasonably incurred by Finalsite in rendering any services described in this Order.

C. Payment Terms

1. All fees for the initial year of this Order shall be due upon execution of this Order. Unless otherwise specified, all dollars (\$) are United States currency. All fees for subsequent years shall be due upon the annual anniversary of the effective date of this Order.
2. Customer shall be invoiced for amounts due in respect of the first year of the Initial Term upon execution of this Order Form.
3. Sales Tax: If applicable, a copy of your Sales Tax Direct Pay Certificate or your Sales Tax Exemption Certificate must be returned with this Order Form.

Any SOWs to which links are provided above in Section A, "Pricing Summary," are incorporated into this Order by reference, and any professional services described therein are included as part of your software package. By signing below, Finalsite and Customer each agree to the terms and conditions of this Order, the Master Terms, and any SOWs incorporated by reference.

Customer: Watauga County Schools	Active Internet Technologies ('AIT')
Signature	Signature
Name (printed)	Name (printed)
Title (printed)	Title (printed)
Date	Date

D. Customer Contact Information

Please fill out the following information, which will be used by our deployment & accounting teams.

Billing Contact
Title
Address 175 Pioneer Trail
City, State Zip Boone, NC 28607
Phone
Email

Project Contact
Title
Phone
Email

*Executive Sponsor (Head of School, Superintendent, Business Manager/CFO, etc.)
Title
Email

* The Executive Sponsor should be separate from the client contact and is typically the Head of School, Business Manager/CFO, etc.



March 17, 2026

Thank you for your business. I have attached the documents required to finalize your transaction with Trafera, LLC dba Trafera Financial Services.

- ☐ **Equipment Finance Agreement**
- ☐ **Equipment Schedule A**
- ☐ **Certificate of Incumbency** (both an Officer and the Document Signer will need to complete)
- ☐ **Insurance** – forward request to your insurance carrier to provide proof of property/liability coverage naming Trafera, LLC dba Trafera Financial Services as Lender's loss payee/additional insured

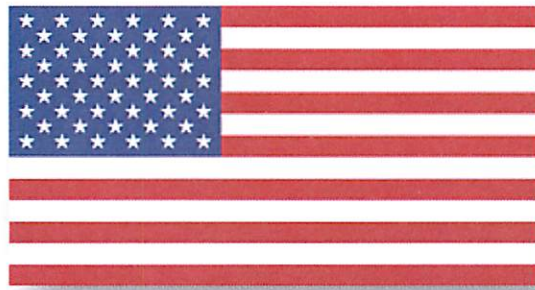
Please complete the following checklist and return with documents.

- ☐ **Sales Tax Exemption:** ☐ No ☐ Yes (if yes, please see below)
 - ☐ Is your company considered sales tax exempt? If so, please provide a copy of the tax exemption certificate.
 - ☐ Does your company have any special tax exemption certificates at a state or local level (i.e. manufacturer's tax, sales or property)? If so, please provide a copy of the certificate or other information required. Please specify if it is for sales tax, property tax or both.
- ☐ **Email address for invoices:** _____

Should any of the information on the enclosed documents be incorrect, please notify me immediately at (612) 718-6136 so I can make the appropriate corrections.

Sincerely,

Brian Bagley
Trafera, LLC dba Trafera Financial Services



IMPORTANT INFORMATION ABOUT OPENING AN ACCOUNT

*On September 11, 2001, our lives changed forever. In an effort to protect you and our country, the **USA PATRIOT ACT** was signed into law. To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify and record information that identifies each person who opens an account.*

When you open an account, we will ask for your name, address, date of birth and other information that will allow us to identify you. We may ask to see your driver's license or other identifying documents.

We proudly support all efforts to protect and maintain the security of our customers and our country.





EQUIPMENT FINANCE AGREEMENT

BORROWER: WATAUGA COUNTY BOARD OF EDUCATION **DBA:** _____
(hereinafter referred to as "you" or "your")
ADDRESS: 175 Pioneer Trail, Boone, NC 28607-8860 **Federal Tax ID:** _____
SECURED PARTY/LENDER: TRAFERA, LLC DBA TRAFERA FINANCIAL SERVICES **Phone:** _____
(hereinafter referred to as "Us" or "We") **Agreement Number:** WCS031726.001
Vendor(s): Trafera
(Vendor is not an agent of Secured Party nor is Vendor authorized to waive or alter any terms of this Agreement)

Quantity / Equipment Description / Serial # / VIN# See Attached Equipment Schedule A referencing Equipment from Quote # E000163664 (Serial Numbers will be added once shipped)	Term in Months: 36 Payments: \$5,231.67, due annually in the amount of \$62,780.00 Amount Financed: \$170,853.00 Commencement Date: July 1, 2026	First Payment: \$62,780.00 Security Deposit: \$0.00 Documentation Fee: \$0.00
Equipment Location (if different than above address) 300 Go Pioneer Drive, Boone, NC 28607		INITIAL AMOUNT DUE: \$62,780.00

OPTION TO PURCHASE. Borrower shall have the option to purchase all of the Equipment subject to this Equipment Finance Agreement (the "Agreement") by providing written notice to Secured Party of its intent to exercise this option no later than **June 1, 2026**. If Borrower timely provides such notice, Borrower may purchase the Equipment for the applicable purchase price set forth below, plus any applicable taxes, provided that the corresponding purchase price is received by Secured Party on or before the applicable due date:

Purchase Price	Payment Due On or Before
\$174,694.00	July 1, 2026
\$175,979.05	August 1, 2026
\$177,273.54	September 1, 2026
\$178,577.56	October 1, 2026
\$179,891.18	November 1, 2026

If (i) Borrower fails to provide written notice on or before **June 1, 2026**, or (ii) the applicable purchase price is not received by Secured Party on or before **November 1, 2026**, then this option to purchase shall automatically terminate and the Agreement shall continue in full force and effect in accordance with its stated term and payment schedule. Upon Secured Party's receipt of the applicable purchase price in full (together with any applicable taxes), Secured Party shall transfer to Borrower good and marketable title to the Equipment, free and clear of all liens and encumbrances created by or through Secured Party.

Borrower understands that Secured Party's commitment to finance Equipment under this Equipment Finance Agreement is contingent upon continuing credit approval by Secured Party's credit committee and such credit approval shall be at Secured Party's sole discretion.

TERMS AND CONDITIONS (PAGE 1 OF 2) – PLEASE READ CAREFULLY BEFORE SIGNING

1. AGREEMENT: You want to acquire the above equipment ("Equipment") from a vendor selected by you ("Vendor") and have requested that we finance the purchase price for you. You unconditionally promise to pay us the sum of all of the monthly payments indicated above or on any schedule ("Payments") and you agree to all of the terms stated in this Agreement. You authorize us to insert any Equipment serial numbers and other identification data and any other omitted facts and to correct obvious errors. We may adjust the monthly payment amount to finance any taxes due at the inception of this Agreement or if the actual cost of the Equipment is less than 10% higher or lower than the amount that the Payment amount was based on. At our discretion we may apply any amounts received from you to any amount you owe under this Agreement.

2. TERM: This Agreement shall become effective and shall commence only after you direct us to make disbursements to your Vendor, we approve your Vendor's invoice, we sign this Agreement and we make the initial disbursement or any later date that we designate ("Commencement Date"). The term of this Agreement shall terminate upon the date that all of your payments and other obligations have been paid and satisfied in full ("Term"). The Initial Amount Due shall be due on the Commencement Date and subsequent monthly payments are due on the day we select, payable to a location to be designated by us. **YOUR OBLIGATION TO PAY ALL PAYMENTS AND OTHER OBLIGATIONS TO US IS UNCONDITIONAL AND NOT SUBJECT TO ANY REDUCTION, SET-OFF, DEFENSE OR COUNTERCLAIM. THIS AGREEMENT MAY NOT BE CANCELED FOR ANY REASON WHATSOEVER AFTER COMMENCEMENT EXCEPT BY YOUR PAYMENT AND SATISFACTION OF ALL OF YOUR OBLIGATIONS HEREUNDER.** We have the right, but not the obligation, to electronically withdraw funds from your bank account to pay for any unpaid Payments or other amounts due hereunder. You will provide us with any bank account information we request in order to process electronic payments.

3. EQUIPMENT: You agree that you are the owner of and have title to the Equipment, excluding any software. By signing the Pay Proceeds Direction at the end of this Agreement, you authorize us to pay your Vendor, either as a prepayment to your Vendor to initiate delivery or upon your acceptance of the Equipment when it is delivered. You hereby grant to us a first priority, purchase money security interest in the Equipment and all replacements, replacement parts, accessions and attachments now or hereafter made a part of the Equipment, and all cash and non-cash proceeds, and all general intangibles, accounts and chattel paper arising therefrom. You agree, at your expense, to protect and defend our interests in the Equipment. Further, you shall at all times keep the Equipment free from all legal process, liens and other encumbrances if asserted or made against you or the Equipment. You agree we have the right to inspect the Equipment upon reasonable notice to you.

4. NO WARRANTIES; NO AGENCY: WE ARE FINANCING THE EQUIPMENT FOR YOU "AS IS". WE MAKE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING WARRANTIES OF NON-INFRINGEMENT, MERCHANTABILITY, OR FITNESS FOR A PARTICULAR PURPOSE OR ORDINARY USE IN CONNECTION WITH THIS AGREEMENT. Neither the Vendor nor any other person is our agent, nor are they authorized to waive or change any term of this Agreement. No representation, guaranty or warranty by the Vendor or other person is binding on us. No breach by the Vendor will relieve or excuse your obligations to us. If you entered into a maintenance or service agreement the cost of which is included in the Payments, you acknowledge we are not a party to such agreements and are not responsible for any service, repairs, or maintenance of the Equipment. If you have a dispute with your Vendor about delivery, installation, service or any other matter, you must continue to perform all your obligations, hereunder.

5. SALE/ASSIGNMENT: YOU MAY NOT SELL, TRANSFER, ASSIGN OR LEASE THE EQUIPMENT OR YOUR OBLIGATIONS UNDER THIS AGREEMENT WITHOUT OUR PRIOR WRITTEN APPROVAL. We may sell, assign or transfer this Agreement or any part of it and/or our interest in the Equipment without notifying you and you agree that if we do, (i) the new Secured Party will have the same rights and benefits that we now have but will not have to perform any of our obligations, (ii) the rights of the new Secured Party will not be subject to any claims, defenses or setoffs that you may have against us or the Vendor, and (iii) you will not assert any claims, defenses or setoffs whatsoever against us or the new Secured Party.

6. SECURITY DEPOSIT: As security for the performance of all your obligations hereunder, you have deposited with us the amount set forth in the section shown as "Security Deposit". We have the right, but are not obligated, to apply the security deposit at any time to any amount you owe. Provided you have fully performed all of the provisions of this Agreement, we will return to you any then remaining balance of the security deposit. We will not keep the security deposit separate from our general funds and you shall not be entitled to any interest thereon.

7. CARE, USE AND LOCATION; LOSS: You are responsible for installing and keeping the Equipment in good working order and repair. You will keep and use the Equipment only for business or commercial purposes and in compliance with all applicable laws, ordinances or regulations and only at your address shown on this Agreement unless we agree to another location. You will not make any alterations to the Equipment without our prior written consent, nor will you permanently attach the Equipment to any real estate. In the event the Equipment is lost, stolen or damaged, so long as you are not in default hereunder, you shall have the option within one week of such event to: (i) repair or replace the Equipment or (ii) pay to us the unpaid balance of the remaining Payments hereunder discounted to present value at the rate of three (3%) (or such greater amount that may be required by law) plus any other amounts due or to become due hereunder. **UNDER NO CIRCUMSTANCES ARE WE RESPONSIBLE FOR SERVICE OR MAINTENANCE ON THE EQUIPMENT.**

8. TAXES: You will pay when due to your appropriate taxing authority, all taxes, fines and penalties relating to this Agreement or the Equipment, and any applicable registration or titling fees or other governmental charges, that are now or in the future assessed or levied by any government authority or required for the lawful possession and use of the Equipment. Sales taxes due upon the purchase of the Equipment and any other such governmental charges, if included in the purchase price, may be financed hereunder.

9. INDEMNITY: We are not responsible for any injuries or losses to you or any other person or property caused by the installation, operation, maintenance, ownership, possession or use of the Equipment. You agree to reimburse us for, hold us harmless from, and defend us against any claims made against us, and for losses or injuries suffered by us, including, without limitation, those arising out of the negligence, tort, or strict liability claims. This indemnity shall continue even after the Term has expired.

10. INSURANCE: You agree to maintain comprehensive liability insurance acceptable to us. You also agree to maintain insurance against the loss of or damage to the Equipment for an amount not less than the replacement cost and name us and our assigns as loss payee. If you fail to timely provide such proof to us, we may, but are not obligated to, obtain property loss insurance to protect our interests in the Equipment. If we secure insurance in the form and amounts we deem reasonable: (i) you will reimburse the premium, which may be higher than a premium that you might pay if you obtained the insurance, (ii) the premium may include a profit to us and/or

TERMS AND CONDITIONS (PAGE 2 OF 2) – PLEASE READ CAREFULLY BEFORE SIGNING

one of our affiliates through an investment in reinsurance or otherwise, and (iii) we will not name you as an insured party and your interests may not be fully protected. Any insurance proceeds received for the Equipment will be applied, at our option, to repair or replace the Equipment, or to the remaining payments due or that become due hereunder, discounted at three percent (3%) (or such greater amount that may be required by law).

11. DEFAULT: You will be in default if: (i) you do not pay any amount when due; (ii) you break any of your promises or representations hereunder or under any other agreement with us; (iii) you become insolvent, commence dissolution proceedings, assign your assets for the benefit of your creditors, or a trustee is appointed to take control of your assets; (iv) you or any guarantor enters (voluntarily or involuntarily) into a bankruptcy or other insolvency-related proceeding; (v) you default on any obligations to any of your other creditors; (vi) you have made any untrue or misleading representations to us; (vii) any guarantor dies; or (viii) you change your name, state of organization, chief executive office and/or place of residence without providing us with 30 days prior written notice of such change.

12. REMEDIES: In the event of a default by you, we can: (i) cancel this Agreement; (ii) declare you in default under any other agreement you have with us, and exercise any or all remedies provided to us thereunder; (iii) disable the Equipment or require that you ship the Equipment to us at your expense; (iv) accelerate and demand that you pay all the remaining Payments due under this Agreement discounted to present value at three percent (3%) (or such greater amount that may be required by law) together with any other amounts due hereunder; and/or (v) pursue any of the remedies available to us under the UCC or any other law, including repossession of the Equipment or other Collateral. Interest shall accrue on all amounts due us from the date of default until paid at the rate of the lesser of (i) one and one-half percent (1.5%) per month and (ii) the maximum rate permitted by law ("Remedy Interest Rate"). You agree to reimburse us for all charges, costs, expenses and attorney's fees that we have to pay to enforce this Agreement. If you return the Equipment pursuant to clause ("iii") above or we take possession of the Equipment, you agree to pay the cost of repossession, storing, shipping, repairing and selling or leasing the Equipment. You agree that we do not have to notify you that we are selling or leasing the Equipment except as otherwise required by law. You also agree that we are entitled to abandon the Equipment if we believe it to be in our best interest.

13. BORROWER REPRESENTATIONS AND OTHER AUTHORIZATIONS: You hereby represent, warrant and promise to us that: (i) you have had an adequate opportunity to study this Agreement and consult your legal and other advisors before signing, and this Agreement is enforceable against you in accordance with its terms; (ii) you are not subject to any bankruptcy proceeding; and (iii) if this document was sent by you to us electronically, it has not been altered in any way and any alteration or revision to any part of this or any attached documents will make all such alterations or revisions non-binding and void. You hereby authorize us, and appoint us or our designee as your attorney-in-fact, to endorse insurance proceeds and to execute and file financing statements (naming you as "Debtor") and documents of title and registration (if applicable) on the Equipment or Collateral, and you agree to reimburse us for our out-of-pocket costs relating thereto.

14. FEES AND CHARGES: If any part of any Payment is not made by you when due, you agree to pay us fifteen percent (15%) of each past due amount (or the maximum amount permitted by law, if less than 15%). You agree to pay an administrative fee of fifty dollars (\$50.00) if any check or ACH is dishonored or returned. **AS A MATERIAL INDUCEMENT TO US TO ENTER INTO THIS AGREEMENT AND FINANCE YOUR EQUIPMENT, YOU AGREE THAT IF ANY PAYMENT, CHARGE OR FEE BILLED OR COLLECTED BY US IS FOUND TO EXCEED THE MAXIMUM AMOUNT ALLOWED BY LAW, THEN (I) WE MAY MODIFY ANY SUCH EXCESSIVE AMOUNT BILLED SO AS TO MAKE IT NOT EXCESSIVE, (II) WE MAY REFUND TO YOU THE EXCESSIVE AMOUNT, TOGETHER WITH INTEREST AT THE "REMEDY INTEREST RATE" (AS DEFINED IN SECTION 12), AND (III) THE FOREGOING SHALL BE YOUR EXCLUSIVE REMEDY FOR THE BILLING OR COLLECTING OF THE EXCESSIVE AMOUNTS AND YOU WILL NOT RAISE ANY OTHER CLAIM, COMPLAINT OR OBJECTION WITH RESPECT THERETO.**

15. ENTIRE AGREEMENT; CHANGES: This Agreement contains the entire agreement between you and us relating to the financing of the Equipment, and it may not be terminated or otherwise changed except in writing by both of us. A limiting endorsement on a check or other form of payment will not be effective to modify your obligations or any of the other terms of this Agreement, and we may apply any payment received without being bound by such limiting

endorsements.

16. COMPLIANCE; NOTICES: In the event you fail to comply with any terms of this Agreement, we can, but we do not have to, take any action necessary to effect your compliance upon ten (10) days prior written notice to you. If we are required to pay any amount to obtain your compliance, the amount we pay plus all of our expense in causing your compliance, shall become additional obligations and shall be paid by you together with the next due payment. This Agreement is for the benefit of and is binding upon you, your personal representatives, successors and assigns. Any notice required by this Agreement or the UCC shall be deemed to be delivered when a record properly directed to the intended recipient has been (i) deposited with the US Postal Service, (ii) transmitted by facsimile or through the Internet, provided there is reasonably sufficient proof that it was received by the intended recipient; or (iii) has been personally delivered.

17. CHOICE OF LAW; JURISDICTION: THIS AGREEMENT SHALL NOT BE BINDING UNTIL IT IS ACCEPTED BY US IN WRITING, AND YOU HEREBY STIPULATE THAT OUR ACCEPTANCE AND SIGNING OF THIS AGREEMENT IN MINNESOTA FOLLOWING YOUR SIGNATURE MEANS THAT THIS AGREEMENT WAS MADE IN MINNESOTA. YOU HEREBY ACKNOWLEDGE THAT OUR ACCOUNT SERVICING OPERATIONS (INCLUDING THOSE SERVICING YOUR ACCOUNT) ARE LOCATED IN MINNESOTA. YOU HEREBY AGREE THAT THIS AGREEMENT SHALL BE GOVERNED BY THE LAWS OF THE STATE OF MINNESOTA, BUT WITHOUT GIVING EFFECT TO THE LAWS OF MINNESOTA GOVERNING CHOICE OF LAW. YOU CONSENT TO THE JURISDICTION OF THE STATE OR FEDERAL COURTS LOCATED IN THE STATE OF MINNESOTA FOR THE COUNTY OF RAMSEY, AND AGREE THAT ANY ACTIONS OR PROCEEDINGS INITIATED BY YOU ARISING DIRECTLY OR INDIRECTLY OUT OF THIS AGREEMENT (WHETHER SOUNDING IN BREACH OF CONTRACT, TORT OR OTHERWISE) SHALL BE BROUGHT ONLY IN SUCH COUNTY IN MINNESOTA; PROVIDED HOWEVER, WE MAY BRING ACTION AGAINST YOU IN ANY STATE OR FEDERAL COURTS OUTSIDE MINNESOTA WE CHOOSE IN OUR SOLE DISCRETION, PROVIDED ONLY THAT SUCH COURT HAS PROPER JURISDICTION. IN THE EVENT THIS AGREEMENT IS ASSIGNED BY US, YOU CONSENT TO THE JURISDICTION OF THE STATE AND FEDERAL COURTS OF THE ASSIGNEE'S PRINCIPAL PLACE OF BUSINESS. YOU UNDERSTAND THAT YOUR AGREEMENT TO MINNESOTA LAW AND YOUR SUBMISSION TO PERSONAL JURISDICTION IN MINNESOTA DIRECTLY BENEFITS US AND IS A MATERIAL INDUCEMENT TO OUR ENTERING INTO THIS AGREEMENT AND FINANCING YOUR EQUIPMENT. YOU AND WE EACH HEREBY WAIVE TRIAL BY JURY IN ANY ACTION OR PROCEEDING, WHETHER BROUGHT IN CONTRACT OR TORT, OR AT LAW OR IN EQUITY, ARISING OUT OF OR IN ANY WAY RELATED TO THIS AGREEMENT.

18. NON-APPROPRIATION: If sufficient funds are not appropriated to make Payments under this Agreement, this Agreement shall terminate and Borrower shall not be obligated to make Payments under the Agreement beyond the then current fiscal year for which funds have been appropriated. Upon such an event ("Non-Appropriation Event"), Borrower shall, no later than the end of the fiscal period for which Payments have been appropriated, terminate use of the Equipment, return the Equipment in accordance with the terms and conditions of the Agreement, and deliver to Secured Party documentation executed by Borrower's duly-authorized officer certifying that Borrower has complied with the above requirements, has ceased Borrower's use of the Equipment, and has not retained the Equipment in any form. If Borrower fails to perform the above requirements, the termination shall nevertheless be effective but Borrower shall be responsible for the payment of damages in an amount equal to the portion of Payments thereafter coming due that is attributable to the number of days after the termination during which the Borrower fails to perform the above requirements and for any other loss suffered by Secured Party as a result of Borrower's failure to perform the above requirements as required. Borrower shall notify Secured Party in writing within seven (7) days after the failure of the Borrower to appropriate funds sufficient for the payment of the Payments.

19. MISCELLANEOUS: No delay or failure by us to enforce our rights under this Agreement shall prevent us from enforcing any rights at a later time. If any part of this Agreement is determined to be unenforceable, all other parts will remain in full force and effect. Any Equipment discounts we may negotiate with Vendor accrue solely to our benefit. The original of this Agreement shall be that copy which bears your electronic, facsimile or original signature, and our electronic or original signature.

PLEASE READ TERMS AND CONDITIONS CAREFULLY BEFORE SIGNING

By signing this Agreement you acknowledge that you have read and understand the terms and conditions on each page of this Agreement, and you warrant that the person signing this Agreement on your behalf has the authority to do so and to grant the power of attorney set forth in Section 13 of this Agreement.

I AM AUTHORIZED TO SIGN THIS AGREEMENT ON BEHALF OF BORROWER:

ACCEPTED BY SECURED PARTY: TRAFERA, LLC DBA TRAFERA FINANCIAL SERVICES

X: _____

By: _____

Print Name: _____

Print Name: _____

Print Title: _____

Print Title: _____

Date Signed: _____

Date Accepted: _____

PAY PROCEEDS DIRECTION TO FINANCE AGREEMENT

You hereby irrevocably instruct us to pay the Vendor(s) listed on Page 1 for the Equipment listed on Vendor(s) proposals approved by us. You hereby acknowledge that the Equipment has been delivered and is acceptable in all respects OR the Equipment has NOT been delivered but you hereby authorize us to make payment to the Vendor(s) in order to initiate delivery. Disbursement by us in accordance with the foregoing instructions shall constitute payment and delivery to and receipt by you of any and all such proceeds.

X: _____

Print Name: _____

Date Signed: _____

Print Title: _____



EQUIPMENT SCHEDULE "A"

Borrower: Watauga County Board of Education

Agreement #: WCS031726.001

This Equipment Schedule "A" is to be attached to and become part of the Agreement referenced above by and between the undersigned and Trafera, LLC dba Trafera Financial Services, Secured Party.

Equipment:

Quantity	Equipment Description	Serial/VIN Number
400	Lenovo 100e Chromebook Gen 4 11.6" Chromebook HD 1366 x 768, MediaTek Kampanio 528 Processor, 8GB RAM LPDDR4X On-Board, 64GB Flash Memory eMMC, ChromeOS, Front Camera/WebCam, IEEE 802.11ax Wireless LAN Standard + Bluetooth w/ Google Chrome Management Perpetual EDU License & CBN 4 Year Warranty	
1	Sales Tax	

This Equipment Schedule "A" is hereby verified as correct by the undersigned Borrower, who acknowledges receipt of a copy. This document may be executed by facsimile, electronic or original signature and such a copy shall be treated as an original for all purposes.

WATAUGA COUNTY BOARD OF EDUCATION
Borrower

Signature: _____
(Authorized Signer)

Print Name: _____

Title: _____

Date: _____

Certificate of Incumbency

I, _____ hereby certify to Trafera, LLC dba Trafera Financial Services
(insert name of secretary/officer, NOT signer of docs) (the "Secured Party")

that I am the _____ of Watauga County Board of Education,
(insert title of secretary/officer, NOT signer of docs)

a North Carolina Municipal Entity (whether designated a corporation, limited liability company, limited liability partnership, limited partnership, partnership, municipal entity, government entity or otherwise, the "Borrower"), and that, in such capacity, I am authorized to execute this Certificate of Incumbency ("Certificate") on behalf of the Borrower. I further certify that any one of the following representative(s) of the Borrower:

Name (insert name of signer of the docs)	Title (insert title of signer of the docs)	Signature
_____	_____	_____
_____	_____	_____
_____	_____	_____

(each an "Authorized Person") is/are authorized by the Borrower to transact any business with Secured Party as such Authorized Person(s) believe(s) to be advisable, including without limitation:

- (a) To lease, rent, or purchase Equipment, to borrow money from Secured Party from time to time on terms, with or without security, as such Authorized Person believes to be proper;
- (b) To sign and deliver to Secured Party from time to time lease agreements, rental agreements, finance agreements, including all schedules to such agreements, notes or loan agreements and amendments to such documents, and any and all other transaction documents necessary and incidental thereto, on the terms as such Authorized Person believes to be proper;
- (c) To pledge or create any lien or security interest upon or with respect to any real or personal property assets, to sign and deliver to Secured Party, as security for any agreements or credit and for all present or future obligations to Secured Party, all documents the Authorized Person believes proper, and to perform such acts required to create and perfect such security interests; and
- (d) To execute and deliver guaranties to Secured Party.

Secured Party or any lessor, seller or lender to whom this Certificate is delivered may rely on this Certificate until Secured Party receives written notice that any such person listed above is no longer an Authorized Person. The authority hereby granted applies to successors of the positions set forth above. The execution of any of the above described documents by any one of the Authorized Persons may be relied upon as conclusive evidence of approval by the Borrower.

Borrower agrees that Secured Party may accept an electronic transmission of this Certificate as an original, and that electronically transmitted copies of any and all signatures herein will be treated as an original for all purposes.

IN WITNESS WHEREOF, the undersigned has executed this Certificate this _____ day of _____, 20____.

Signature:

(insert signature, name and title of secretary/officer, NOT signer of docs)

Printed Name:

Title:



WATAUGA COUNTY SCHOOLS – 100e G4 8GB

Bill to
WATAUGA COUNTY SCHOOLS
Customer No: 85474
 175 Pioneer Trail
 BOONE NC 28607
 USA

Estimate No:
 E000163664

Ship to
WATAUGA COUNTY SCHOOLS – Alison Schleede
 300 GO PIONEERS DRIVE
 ATTN: Alison Schleede
 Boone NC 28607
 USA
 (828) 264-2407

Quote Details
 Created: March 27, 2026
 Expiration: April 3, 2026
 Created by: Marie Muenchow
 marie.muenchow@trafera.com

Contract

TIPS - Trafera - Technology Solutions Products and Services Contract # 230105

Products & Services

Items and Descriptions	Overview	Notes	Qty	Unit Price	Totals
100E G4 CAM MT8186T 8G 64G SSD 11"	Lenovo 100e Chromebook Gen 4 - 11.6" Chromebook - HD - 1366 x 768 - MediaTek Kompanio 528 (MT8186T) Processor - 8 GB RAM LPDDR4X On-Board - 64 GB Flash Memory - eMMC - ChromeOS - Front Camera/Webcam - IEEE 802.11ax Wireless LAN Standard + Bluetooth - Manufacturer Warranty: 1 Year, Mail-in		400	\$399.00	\$159,600.00
Trafera CBN Warranty - Plat - 4+ Yr - C	Trafera CBN Warranty - Plat - 4 Yr SYT 6/30/2030 - Includes Accidental Damage Protection (Per device limit of ADP: Unlimited) - \$0.00 Deductible - Hardware Fail Covered - Spare Parts On-site (restrictions apply) - We Pay to Ship Both Ways - Theft / Loss (up to 2%; please see warranty statement for details) - 3-Year Battery warranty on New Chrome devices (Limit 1 replacement) - Stylus/EMR Pen/Apple Pencil coverage (restrictions apply) - Power Adapter 1 ADP Incident (restrictions apply)		400	\$0.00	\$0.00
Warranty L3W	Trafera Support for Lenovo Chrome		400	\$0.00	\$0.00

Google Chrome Management Perpetual EDU	Google Chrome Management Perpetual EDU License	400	\$0.00	\$0.00
Delayed Shipping - July 1	Delayed Shipping	1	\$0.00	\$0.00
Trafera Device Storage	Device Storage At Trafera Location	12	\$40.00	\$480.00
TRAILS Digital Lesson Library - 1 Yr Sub	700+ powerful online resources for educators. TRAILS includes three resources: TRAIL Guides - Thematic units aligned to NGSS Standards TRAIL Mix - Stand alone lessons perfectly suited for face-to-face or virtual instruction Children's Literature - Featuring "Tom the Traferatops", a fun and shy dinosaur who loves to learn with technology TRAILS is FREE to Trafera customers.	1	\$0.00	\$0.00
Subtotal				\$160,080.00
Tax				\$10,773.00
Total				\$170,853.00
Net Terms				N30

Terms and Conditions

This quote is confidential and is to be viewed solely by individuals within the organization to whom it is addressed. Unauthorized distribution or disclosure of the contents of this quote is prohibited. If you are not from the organization addressed, please notify us immediately so we can prepare a quote specific to you. Prices and availability may change without notice prior to the quote expiration date due to market conditions, including potential tariff adjustments and available inventory.

Please Remit Checks to:

Trafera LLC
 PO Box 208960
 Dallas, TX 75320-8960

Questions? Contact me**Chad Dehmlow**

chad.dehmlow@trafera.com

**Trafera**

1271 Red Fox Rd.
 Arden Hills MN 55112
 United States

For quick details on returns, learn more here → <https://www.trafera.com/return-policy>



WATAUGA COUNTY BOARD OF EDUCATION

Margaret E. Gragg Education Center
175 Pioneer Trail, Boone, NC 28607

MEMORANDUM

TO: Members, Watauga County Board of Education
Dr. Leslie Alexander, Superintendent

FROM: Joseph Nash, Finance Officer

DATE: April 13, 2026

RE: 2025-26 Budget Amendment #2

Be it resolved that the following amendments be made to the Budget Resolution of Watauga County Schools for the fiscal year ending June 30, 2026.

Fund 1 – Additional State Allotments include:

1. Literacy Intervention Twice Retained Student Funding \$7,745
2. Children with Disabilities Special Funds \$6,750
3. Reduction In CTE Allotment for Adobe License \$-2,880
4. Transportation Equipment Contingency Funding \$18,177

Fund 4 – Capital Amendments include:

1. Funding for 3-year financing agreement to purchase Chrome Books. \$188,340.
We are budgeting the full amount of the contract, so we can sign the contract and lock in the per unit price. Our intention is to carryforward the encumbrance to the next fiscal year and pay the full contract amount in July 2026.
2. Funding for a replacement yellow bus to be received in year '26-'27. \$166,527.
Yellow Buses are paid by NCDPI directly, but we are required to include the amounts in our budget.

Watauga County Schools
BUDGET AMENDMENT #2
April 13, 2026

Fund	1 digit Purp	1 digit Purp Desc	Budget After Amend. #1	Budget Amend. #2	Current Budget/Balance
1 - STATE	5XXX	Instructional Services	\$33,184,660.86	\$11,615.00	\$33,196,275.86
	6XXX	System-Wide Support Services	\$3,966,790.62	\$18,177.00	\$3,984,967.62
	7XXX	Ancillary Services	\$46,372.59	\$0.00	\$46,372.59
1 Total			\$37,197,824.07	\$29,792.00	\$37,227,616.07
2 - LOCAL	5XXX	Instructional Services	\$8,916,127.85	\$0.00	\$8,916,127.85
	6XXX	System-Wide Support Services	\$7,415,469.91	\$0.00	\$7,415,469.91
	7XXX	Ancillary Services	\$94,985.18	\$0.00	\$94,985.18
	8XXX	Non-Programmed Charges	\$460,000.00	\$0.00	\$460,000.00
2 Total			\$16,886,582.94	\$0.00	\$16,886,582.94
3 - FEDERAL	5XXX	Instructional Services	\$2,122,715.73	\$0.00	\$2,122,715.73
	6XXX	System-Wide Support Services	\$105,080.67	\$0.00	\$105,080.67
	8XXX	Non-Programmed Charges	\$577,001.60	\$0.00	\$577,001.60
3 Total			\$2,804,798.00	\$0.00	\$2,804,798.00
4 - CAPITAL	5XXX	Instructional Services	\$2,532,746.83	\$188,340.00	\$2,721,086.83
	6XXX	System-Wide Support Services	\$1,136,170.38	\$166,527.00	\$1,302,697.38
	9XXX	Capital Outlay	\$10,101,297.41	(\$188,340.00)	\$9,912,957.41
4 Total			\$13,770,214.62	\$166,527.00	\$13,936,741.62
5 - NUTRITION	7XXX	Ancillary Services	\$2,599,100.00	\$0.00	\$2,599,100.00
	8XXX	Non-Programmed Charges	\$50,000.00	\$0.00	\$50,000.00
5 Total			\$2,649,100.00	\$0.00	\$2,649,100.00
6 - AFTERSCHOOL	7XXX	Ancillary Services	\$734,533.00	\$0.00	\$734,533.00
	8XXX	Non-Programmed Charges	\$45,335.00	\$0.00	\$45,335.00
6 Total			\$779,868.00	\$0.00	\$779,868.00
8 - SPECIAL REVENUE	5XXX	Instructional Services	\$3,138,251.70	\$0.00	\$3,138,251.70
	6XXX	System-Wide Support Services	\$823,487.89	\$0.00	\$823,487.89
	7XXX	Ancillary Services	\$2,750.00	\$0.00	\$2,750.00
8 Total			\$3,964,489.59	\$0.00	\$3,964,489.59
9 - SCHOLARSHIPS	8XXX	Non-Programmed Charges	\$0.00	\$0.00	\$0.00
9 Total			\$0.00	\$0.00	\$0.00
Grand Total			\$78,052,877.22	\$196,319.00	\$78,249,196.22