



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Internet & Wide Area Network Service Provider (RFP 26-021-073)

April 1, 2026

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Zayo Education, LLC
618 Grassmere Park Drive, Suite 12, Nashville, TN 37211-3684

Award Term:

Beginning July 1, 2026 with four (4) options to renew through 2031.

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Jim Farmer, Chief Technology Officer
770-460-3535 ext. 1402 or farmer.jim@fcboe.org

For contract/solicitation questions:

Matthew D. Roberts, Purchasing Manager
770-460-3535 ext. 1043 or roberts.matthew@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

E-RATE BID EVALUATION WORKSHEET

↓ EVALUATION INFORMATION

Applicant Name/BEN: Fayette County Public Schools BEN: 127298

E-rate Funding Year: 2026

Project or Service Description: Internet & Wide Area Network Service Provider (RFP 26-021-073)

EVALUATION CRITERIA*→

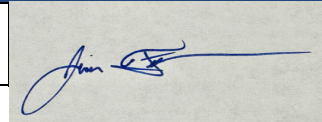
	Cost of Eligible Services	Meets The Technical Integration with Current Infrastructure	Customer Service and Past Performance	References and Other Criteria	Total Score
	MAX POINTS 35	MAX POINTS 30	MAX POINTS 25	MAX POINTS 10	MAX POINTS 100
	↓ POINTS AWARDED	↓ POINTS AWARDED	↓ POINTS AWARDED	↓ POINTS AWARDED	↓ TOTAL POINTS AWARDED
0	25	30	15	10	80
7	35	30	25	10	100
	+	+	+		
	+	+	+	+	=

↓ VENDOR SELECTED

↓ APPROVED BY (SIGNATURE)

↓ NOTES

Zayo Education



Eligible Services scoring criteria:

Comparison of final monthly pricing including equipment and rental fees for 28 sites and 10 GB Managed Internet Access. (1 GB X 28 sites) + (10 GB X 2)

↓ DATE OF EVALUATION

↓ APPROVED BY (PRINTED)

3/30/2026

Jim Farmer

Column D6 and D13 = Zayo's total monthly pricing.

Column H6 and H13 = Comcast Business total monthly pricing.

Comcast Total = \$24,024 (Large Cisco Router was selected)

Zayo Total = \$17,190

$17190/24024 = 0.7155 \times 35 = 25.04$