RFP 26-007 - Evaluation Form

Network Controls & LLC (2812604) - Technical

Evaluation Score : 67 pts

Evaluator	
Decision	Fail
Recommendation	Fail

Comment

Overall inability to provide equipment detail leaves doubt in ability to focus on BCSD needs and future not secured with open right to assign without consent.

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document.	70 %	**25 pts**

Comment
Two SPINs listed. One for Network Electronics Systems and one for Fortinet. Statement to assign without agreement without Customer consent.

Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements	60 %	**25 pts**

Comment
Exhibit A not complete.

Proposer’s Design Solution	60 %	**20 pts**

Comment
Equipment not detailed therefore design solution not present.

References	90 %	**15 pts**

Comment
High reference rating.

Best interest of the District	60 %	**15 pts**

Comment
Concerned with who is primary to USAC E-Rate responsibilities due to two SPINs listed (one from a Certified Partner). Concerned with statement of right to assign rights and obligations to any affiliate or successor without Customer consent.

RFP 26-007 - Evaluation Form

Network Controls & LLC (2812604) - Technical

Evaluation Score : 66.50 pts

Evaluator	
Decision	Fail
Recommendation	Fail

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document.	80 %	**25 pts**
Comment The proposer provided thorough information about their company and staff, including relevant experience, certifications, and qualifications. Overall, the submission demonstrates the capability.		
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements	50 %	**25 pts**
Comment The proposal was generally well prepared and responsive to the RFP requirements; however, the omission of Exhibit A significantly limited the ability to fully assess the quality, completeness, and proposed design solution. Without the detailed equipment list and design documentation, it was difficult to evaluate technical alignment and overall implementation approach.		
Proposer’s Design Solution	50 %	**20 pts**
Comment The proposer’s design solution could not be fully evaluated due to the absence of Exhibit A, which contained the required equipment and design details. As a result, there was insufficient information to properly assess the proposed solution and its alignment with the project requirements.		
References	90 %	**15 pts**
Comment They are have a good track record of delivering on their promises. Very good response time to questions and requests. Only had one reference to review hard to say if they are a good fit for the project.		
Best interest of the District	70 %	**15 pts**
Comment They may be a good fit for the district, but due to the lack of information provided with Exhibit A, it is difficult to say if they are a good fit for the project overall. Along with their overall cost and budget outweigh the cost of this vendor.		

RFP 26-007 - Evaluation Form

Network Controls & LLC (2812604) - Technical

Evaluation Score : 84 pts

Evaluator	
Decision	Pass
Recommendation	Fail

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** Provided references, experience, model pricing, etc.	90 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** Nice proposal.	90 %	**25 pts**
Proposer’s Design Solution **Comment** Seems to meet our request.	90 %	**20 pts**
References **Comment** Only 1 reference.	70 %	**15 pts**
Best interest of the District **Comment** Due to operational costs of change, this is not in the best interest of the district.	70 %	**15 pts**

RFP 26-007 - Evaluation Form

Network Controls & LLC (2812604) - Technical

Evaluation Score : 60.25 pts

Evaluator	
Decision	Fail
Recommendation	Fail

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** The overall proposal was good, but missing some vital information	90 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** The proposal didn't have a full exhibit A.	75 %	**25 pts**
Proposer’s Design Solution **Comment** I could not fully evaluate this solution without the exhibit A.	50 %	**20 pts**
References **Comment** Only one reference was returned.	10 %	**15 pts**
Best interest of the District **Comment** It would not be in the best interest of the district to switch vendors at this time.	50 %	**15 pts**

RFP 26-007 - Evaluation Form

Network Controls & LLC (2812604) - Technical

Evaluation Score : 10.75 pts

Evaluator	
Decision	Fail
Recommendation	Fail

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** Experience, references, certifications, workmen's comp provided	20 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** Exhibit A incomplete.	10 %	**25 pts**
Proposer’s Design Solution **Comment** Can not evalutate properly without a complete Exhibit A.	5 %	**20 pts**
References **Comment** Only one reference provided - Strong reference with vendor scoring from 4 to 5 on a scale of 1 to 5 (5 being he highest rating).	10 %	**15 pts**
Best interest of the District **Comment** Proprosal Exhibit A incomplete - unable to properly evaluate, compare, and make an informative review based on lack of information provided. The fair market value exceeds the RFP. As proposal stands, this vendor would not be in the best interest of the District.	5 %	**15 pts**

RFP 26-007 - Evaluation Form

PC Solutions & Integration, Inc. (626965) - Technical

Evaluation Score : 97 pts

Evaluator	
Decision	Pass
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** Requests provided information required to fully evaluate.	100 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** Proposal was responsive and addressed the requirements of the RFP.	95 %	**25 pts**
Proposer’s Design Solution **Comment** Implementation plans met requirement needs.	95 %	**20 pts**
References **Comment** References received high marks.	95 %	**15 pts**
Best interest of the District **Comment** Qualifications, capabilities, and experience meets the needs of BCSD.	100 %	**15 pts**

RFP 26-007 - Evaluation Form

PC Solutions & Integration, Inc. (626965) - Technical

Evaluation Score : 100 pts

Evaluator	
Decision	Pass
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** The overall proposal was great and had everything we needed to evaluate the proposal.	100 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** The quality of the proposal was thorough and complete as requested.	100 %	**25 pts**
Proposer’s Design Solution **Comment** Proposed design solution meets all of our requirements.	100 %	**20 pts**
References **Comment** All the references our great.	100 %	**15 pts**
Best interest of the District **Comment** It would be in the best interest of the district to stay with out current vendor at this time.	100 %	**15 pts**

RFP 26-007 - Evaluation Form

PC Solutions & Integration, Inc. (626965) - Technical

Evaluation Score : 94 pts

Evaluator	
Decision	Pass
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** The proposer demonstrated strong relevant experience and qualifications, supported by an extensive history of providing similar services. Their submission highlighted company reliability, responsiveness, and technical capabilities, along with experienced staff holding appropriate certifications. Overall, the proposer's background and service offerings indicate a high level of expertise and confidence in delivering the services described in this document	100 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** The proposal was well prepared, thorough, and clearly organized, fully addressing the RFP requirements. The proposer provided detailed equipment specifications and clear explanations of how each component would function within the overall solution, demonstrating strong responsiveness and technical understanding.	90 %	**25 pts**
Proposer's Design Solution **Comment** The proposer provided the most complete and well-defined design solution, including detailed equipment specifications and a clear implementation plan. From an IT standpoint, the proposal demonstrates strong planning, alignment with technical requirements, and confidence in long-term support and scalability.	90 %	**20 pts**
References **Comment** They have provided mulitple references, with a lot of 5 stars reviews. They have a lot of experience in the industry and a lot of success stories to back up their claims.	100 %	**15 pts**
Best interest of the District **Comment** The proposer represents the best overall value in the district's interest, offering a well-qualified and reliable solution at a fair and competitive price point. Their proposal balances strong technical capability, proven experience, and responsive support while remaining within a reasonable budget range, ensuring both fiscal responsibility and long-term value for the district.	90 %	**15 pts**

RFP 26-007 - Evaluation Form

PC Solutions & Integration, Inc. (626965) - Technical

Evaluation Score : 94.50 pts

Evaluator	
Decision	Pass
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** PCS has depth in experience and capabilities relevant to our needs.	95 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** The proposal was good and thorough.	90 %	**25 pts**
Proposer's Design Solution **Comment** Spot on.	95 %	**20 pts**
References **Comment** 3 out of 5 is good. All 5s. All good comments. Years-long relationships.	95 %	**15 pts**
Best interest of the District **Comment** PCS was our vendor for 5 years, and the experience has been great. The benefits of staying with PCS are an advantage for BCSD.	100 %	**15 pts**

RFP 26-007 - Evaluation Form

PC Solutions & Integration, Inc. (626965) - Technical

Evaluation Score : 100 pts

Evaluator	
Decision	Pass
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** Vendor provided qualifications, certifications, staff experince, and responsiveness. Proposal was very thorough. All information was provided to create a proper evaluation.	100 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** Proprosal was extremely thorough and detailed in relation to the District Office's needs. Information was complete and detailed.	100 %	**25 pts**
Proposer’s Design Solution **Comment** Meets District IT design needs.	100 %	**20 pts**
References **Comment** Outstanding references from three separate customers - 5 out of 5 reviews for all customers.	100 %	**15 pts**
Best interest of the District **Comment** Vendor provided complete information in all categories requested. Vendor also provided multiple, strong references. Vendor has a current positive, productive, and satisfactory relationship with the District.	100 %	**15 pts**

RFP 26-007 - Evaluation Form
United Data Technologies (2353906) - Technical

Evaluation Score : 79 pts

Evaluator	
Decision	Fail
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** Subcontractor noted for rack & stack and networking equipment & installation. Technical expertise of providing subs not detailed as noted.	85 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** Incomplete Exhibit A.	60 %	**25 pts**
Proposer’s Design Solution **Comment** Technical appears capable of performing required services.	90 %	**20 pts**
References **Comment** References received good feedback.	80 %	**15 pts**
Best interest of the District **Comment** Vendor appears capable of providing services required to BCSD.	85 %	**15 pts**

RFP 26-007 - Evaluation Form

United Data Technologies (2353906) - Technical

Evaluation Score : 73.75 pts

Evaluator	
Decision	Fail
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** The overall proposal was good, but missing some vital information.	90 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** The proposal didn't have a full exhibit A.	75 %	**25 pts**
Proposer’s Design Solution **Comment** I could not fully evaluate this solution without a completed exhibit A.	50 %	**20 pts**
References **Comment** The overall references were good.	100 %	**15 pts**
Best interest of the District **Comment** It would not be in the best interest of the district to switch vendors at this time.	50 %	**15 pts**

RFP 26-007 - Evaluation Form

United Data Technologies (2353906) - Technical

Evaluation Score : 83.25 pts

Evaluator	
Decision	Pass
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** The proposer demonstrated relevant experience and capability by providing an overview of their company, along with staff certifications and technical qualifications. The submission included general reviews and specifications that indicate an understanding of the services required, though details were presented at a higher level.	80 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** The proposer submitted a proposal that addressed the RFP requirements and included equipment information; however, the level of preparation and detail was limited. As a result, it was difficult to fully evaluate the solution based on the information provided	80 %	**25 pts**
Proposer’s Design Solution **Comment** The proposer presented a solid design solution that included appropriate equipment and specifications. Overall, the solution appears well thought out and aligns with the project requirements based on the information provided.	85 %	**20 pts**
References **Comment** Provided multiple references that spoke to a highly dedicated and experienced project manager. The references were detailed and reflected strong industry experience and successful delivery of similar projects.	90 %	**15 pts**
Best interest of the District **Comment** The proposal aligns with the district’s overall goals and could be in the district’s best interest; however, it would require additional effort and refinement to fully meet expectations and implementation needs.	85 %	**15 pts**

RFP 26-007 - Evaluation Form

United Data Technologies (2353906) - Technical

Evaluation Score : 86 pts

Evaluator	
Decision	Pass
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** Experience, qualifications, etc., as per their proposal seems compliant.	90 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** Good proposal.	90 %	**25 pts**
Proposer's Design Solution **Comment** Seems to match our specifications and needs.	85 %	**20 pts**
References **Comment** 2 out of 5 references. Mostly 5s.	90 %	**15 pts**
Best interest of the District **Comment** Due to operational costs of change, this is not in the best interest of the district.	70 %	**15 pts**

RFP 26-007 - Evaluation Form

United Data Technologies (2353906) - Technical

Evaluation Score : 82.75 pts

Evaluator	
Decision	Pass
Recommendation	Pass

Overall Proposer relevant experience, qualifications, capabilities, company reliability and responsiveness, and staff experience/certifications in providing a service of the type described in this document. **Comment** Vendor provided information regarding experiences, capabilities, and reliability. Some certifications of technitions do not aline with needs of District.	90 %	**25 pts**
Quality of the proposal including preparation, thoroughness, completeness, and responsiveness to the RFP requirements **Comment** Exhibit A is incomplete	50 %	**25 pts**
Proposer’s Design Solution **Comment** Vendor meets IT's needs for District	100 %	**20 pts**
References **Comment** Refernces provided were outstanding	95 %	**15 pts**
Best interest of the District **Comment** Vendor proprosal is in the best interest of the District.	90 %	**15 pts**

RFP 26-007 - Network Electronics Systems and Services (AWARD INTENT)

Price

Status Finalized

Weight 30 pts

Bidders	Evaluation Status	Score (/30)	Score (%)	Final Decision
PC Solutions & Integration, Inc. Org No: 626965	Not Started	24.7	82.33	Pass

RFP 26-007 - Network Electronics Systems and Services (AWARD INTENT)

Final Score
Status Finalized

Bidders	Final Score (/130)
PC Solutions & Integration, Inc. Org No: 626965	121.8 pts 93.69%
United Data Technologies Org No: 2353906	110.65 pts 85.12%