

A Schiavi Leasing Corporation

Budgetary Estimate

ESPECIALLY PREPARED FOR

SAU 55

June 10, 2013

SCHIAVI

Smarter Modular Solutions

103 Airport Rd.

Oxford, ME 04270

207.539.8211

www.schiavileasingcorp.com



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www.schiavileasingcorp.com

June 10, 2013

James Hughes
.....
Timberlane Regional School Dist.
.....
30 Greenough Road
.....
Plaistow, NH 03865
.....
.....

Dear Mr. Hughes,

We are pleased to provide this budgetary estimate as a courtesy to help you in planning your space requirements.

Schiavi Leasing Corporation has been committed to providing quality products, services, and customer satisfaction to both the public and private sectors since 1986. Our expertise in development and execution of wide-ranging space solutions affords us the distinct satisfaction of fulfilling each of our client's modular construction needs.

Proposal Contents (attached):

-
Company History
-
General Company Information
-
Modular Project Description
-
Pricing Summary
-

It is our goal to meet your particular needs, so please be certain to thoroughly review each attachment included in this package to ensure you completely understand the pricing, product, and service being presented. Please notice that there are certain items which are assumed, or have not been included in this estimate, that have been itemized on the Modular Project Description attachment.

Please do not hesitate to contact me for answers to any questions or concerns you may have regarding your spec requirements. It would be our pleasure to partner with you on this important project. Thank you for your consideration.

Sincerely,

Bob Pea
Area Sales Manager

Enclosure



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The Schiavi Advantage

When you choose Schiavi Leasing Corporation for your modular construction needs, you benefit from:

Experience – Our staff has extensive industry experience. We will help you through every step of the modular building process, whether you need a unique design created and built, or are simply looking for a manufactured building to be delivered and installed.

Integrity – It's a small word that carries great weight. To us, it means delivering quality manufactured modular buildings, on-time and within budget. It means treating you as you deserve to be treated: with respect, courtesy, and service.

Turnkey Operation – Our staff can provide you with every service you may need, including design and construction services, on-site project management, financing, general contracting, zoning and permits, installation, maintenance, and more.

Stock Floor Plans – Whether you need a portable office building, temporary classrooms, a mobile office trailer, or modular industrial offices, we have an array of standard modular floor plans and a fleet of pre-leased manufactured modular buildings that can meet your needs – quickly and cost-effectively.

Custom Designs – When you want a modular manufactured building that is unique and attractive, our in-house design and engineering team will design a structure that is perfectly fitted to your needs.

● **Green Construction** – Like you, we are committed to our **environment** and to future generations. Our modular construction minimizes on-site waste, maximizes materials usage, and streamlines disassembly for the purpose of recycling.

Responsiveness – We guarantee that we will respond to your questions or concerns promptly!

Customer Service – We are committed to providing you with the customer service you need to make your site a complete success.

Quality – We stand behind each modular building we sell or lease.





Why Modular?

Modular buildings began simply, with prefabricated units to be used as construction trailers or temporary classrooms. Now, the only limit is your need and imagination. Modular space can be multi-storied and cover thousands of square feet. Custom designed prefabricated buildings can be as beautiful as they are functional.

We encourage you to visit our website <http://www.schiavileasingcorp.com> to see why modular construction is the smart solution to your space needs!

Choose Modular Buildings When You Want ...

Speed – Modular buildings can reduce your "time to occupancy" by as much as 35%, which is critical, especially when the facility is revenue-producing.

Quality – Factory conditions offer the ability to perform extensive quality control, avoiding many imperfections frequently found in onsite projects. Protection from the elements increases quality, as does the ability to fabricate modular space in a factory setting utilizing a specialized assembly line manufacturing process.

\$avings – Modular construction is tightly controlled in the plant environment, substantially reducing waste and construction cost. Architects, engineers, and construction professionals report:

- Project schedules are decreased by 4 weeks or more
- Project budgets are decreased by 6% or more
- Construction site waste is decreased by 5% or more

● **Green** – Modular space is a great way to practice environmental responsibility. Pre-fabrication of modular space keeps waste to a minimum, permits disassembly to reduce the demand for raw material, and minimizes the impact on the surrounding site environment. Modular buildings are inherently “Green” since they can be relocated and reused time and again.

Flexibility – Portable, relocatable, prefabricated buildings – all communicate flexibility that is one of the key elements of modular space. Whether you require temporary or permanent buildings, modular is the alternative solution you've been seeking for your commercial modular needs.

Choice – You have the option to design a modular floor plan according to your unique needs, or to choose from a number of existing floor plans. To create a custom look, you can select from a wide array of interior and exterior finishes.

Financing – Modular building financing will provide you with affordable options to meet your budget requirements, including:

- Operating leases offering flexible terms
- Purchase
- Lease-to-own with an option for a guaranteed buy-back



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Local Contacts

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 Oxford, ME 04270

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Key Corporate Contacts

Larry Ward **Sr. VP & Northeast Region General Manager**
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Barry DeSantis **President & CEO**
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 E-mail: bdesantis@vanguardmodular.com

Our Mission:

Schiavi Leasing Corporation and Vanguard Modular Building Systems are committed to providing products and services that meet or exceed the expectations of our customers for both relocatable and permanent modular facilities in design, quality, service, dependability, and integrity while increasing the company’s market share, profitability and shareholder value.



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Modular Project Description

The information provided in this budgetary estimate is prepared for the referenced organization and is CONFIDENTIAL. Unauthorized distribution of this information is strictly prohibited.

Prepared For: James Hughes, SAU 55
Project No: _____

Estimate Date: June 10, 2013
Revision No: _____

Building Features: (2) 2-classroom modular buildings with each building having 2-ADA compliant lavatories, commercial grade carpeting in the classrooms, VCT flooring in the vestibule and lavatories, white and tack-boards in each classroom, single phase electrical with BARD HVAC units on each building for LPG, black shingle roofs

Delivery Set-up, Removal and Other Services provided: contract includes demolition and removal of existing 28X66 modular classroom buildings, delivery, level, block set and install perimeter skirting for 28X68 replacement buildings, trim out mate-lines of buildings.
Decks, ramps and stairs by owner

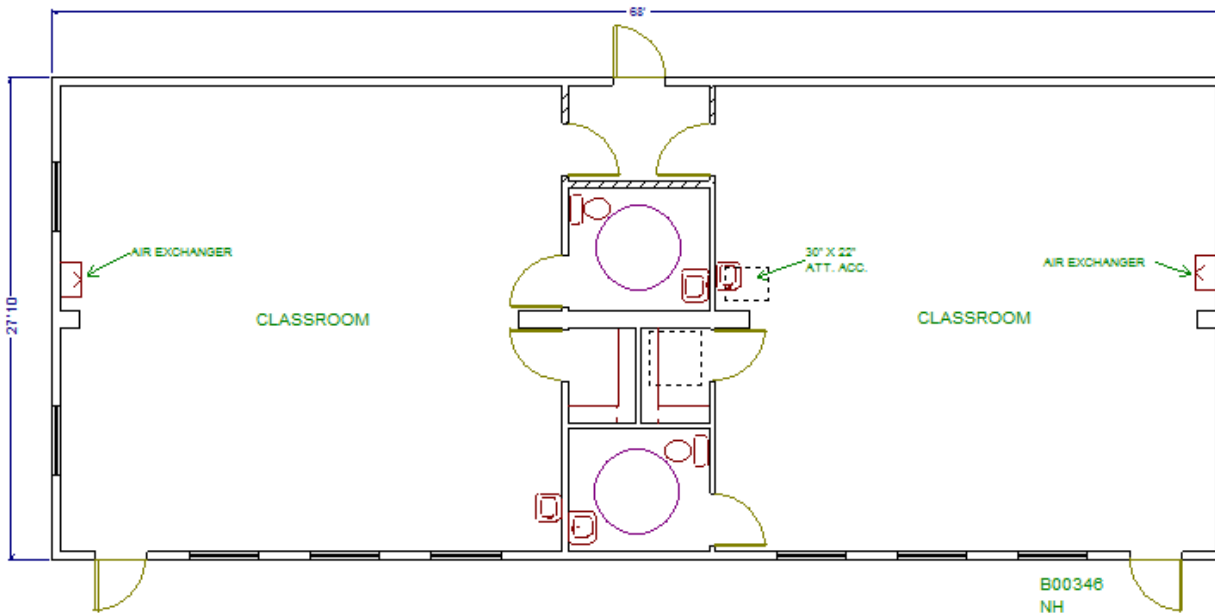
Project Assumptions: site is truck accessible, site is level within 1'0" variance over 60'0", site is compacted to a minimum of 3000 lbs./sf, LPG is available onsite, utility hook-ups by owner.

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Prepared For: James Hughes, SAU 55
Project No: _____

Estimate Date: June 10, 2013
Revision No: _____

(2) 2-classroom modular buildings with (2) ADA compliant lavatories in each building, BARD HVAC units, white vinyl siding with black shutters, commercial grade carpeting in classrooms with VCT in vestibule and lavatories



Customer Acceptance: _____

Acceptance Date: _____



Smarter Modular Solutions

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Pricing Summary

Prepared For: **James Hughes, SAU 55; (2) 2-classroom buildings**
28X66

Estimate Date: **June 10, 2013**

Project No: _____

Revision No: _____

FEATURED PRICING

***LEASE PRICE**

<u>Term (months)</u>	<u>Monthly Rate (usd)</u>	<u>Upfront One-Times</u>
60	\$2,958	\$27,642

***PURCHASE PRICE**
\$163,774

*Budgetary Estimate ONLY!

The specifications, scope of work and pricing included in this package are intended to approximate the requirements of your project based on the limited parameters we have discussed. The actual price of your modular building project could vary significantly depending on specific building and site requirements not identified or considered in this preliminary outline of your requirements.