

TIMBERLANE REGIONAL SCHOOL BOARD

ATKINSON, DANVILLE, PLAISTOW, SANDOWN

THURSDAY, MARCH 22, 2018

Re-organizational Meeting - 7:30 PM

Superintendent's Office
30 Greenough Road, Plaistow, NH

Dr. Earl Metzler, II, Superintendent

Dr. Roxanne Wilson, Asst. Superintendent

AGENDA

1. **Call to Order – Dr. Metzler**
2. **Roll Call – Clerk**
3. **Pledge of Allegiance**
4. **Election Results and Election of Officers**
 - a. Chair
 - b. Vice Chair
 - c. School District Clerk
 - d. School Board Recording Secretary
 - e. Treasurer
 - f. Assistant Treasurer
 - g. School Counsel
 - h. Bonding
 - i. Bank Depository
 - j. Review of Investment Policy DFA (to be reviewed annually per RSA and Auditor)
 - k. Annual Adoption of Risk Management Plan (Policy EI)
 - l. School Board Ethics Statement
5. **Meeting Dates, Time and Place**

Special meeting to immediately follow re-organizational session.

The MISSION of the Timberlane Regional School District is to engage all students in challenging and relevant learning opportunities, emphasizing high aspirations and personal growth.

TIMBERLANE REGIONAL SCHOOL BOARD

ATKINSON, DANVILLE, PLAISTOW, SANDOWN

THURSDAY, March 22, 2018

Special Meeting - 8:00 PM
Immediately following re-organizational meeting

Superintendent's Office
30 Greenough Road, Plaistow, NH

Dr. Earl Metzler, II, Superintendent
Dr. Roxanne Wilson, Asst. Superintendent

AGENDA

1. **8:00 PM** Call to Order - Chair
2. **Current Business**
 - a. **8:00PM** Transportation Contract Update - (15 minutes)
(Pricing expires on 4/1) URGENT ACTION REQUIRED
3. **Future Dates**

DATE	MEETING TYPE	LOCATION	TIME
April 5	Regular Board Meeting	SAU	7:30PM
April 18	SAU Board Re-organizational Meeting	SAU	7:00PM
April 19	Regular Board Meeting	SAU	7:30PM
May 3	Regular Board Meeting	SAU	7:30PM
May 17	Regular Board Meeting	SAU	7:30PM
June 7	Regular Board Meeting	SAU	7:30PM
June 21	Regular Board Meeting	SAU	7:30PM

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ADMINISTRATOR'S REPORT

REORGANIZATIONAL MEETING – March 22, 2018

The organizational meeting will be opened by the Superintendent per TRSD policy BDA.

1. Call to Order

2. Pledge of Allegiance

3. Election Results and Election of Officers

Dr. Metzler will report out on the election results and then call for nominations from the floor for the chair and vice chair offices. In the event more than one person is nominated for an office, he will initiate the voting by show of hands.

- a. Chair – nominations from the floor*

Newly appointed chairman to call for nominations of the following:

- b. Vice Chair – nominations from the floor*
- c. School District Clerk – Nancy Louiselle is seeking re-appointment.*
- d. School Board Recording Secretary – Cathy Belcher is seeking re-appointment*
- e. Treasurer – Vacancy (board action to appoint someone or seek candidate to serve)*
- f. Assistant Treasurer – Lori Parrillo is seeking re-appointment*
- g. School Counsel – recommendation to allow Superintendent to seek legal counsel when necessary and with firm most appropriate.*
- h. Bonding – recommendation to bond the treasurer and assistant treasurer as required by statute and Department of Revenue Administration.*
- i. Bank Depository – recommendation to appoint TD Bank as the District bank.*
- j. Policy DFA regarding investment is to be reviewed on an annual basis per district auditors and RSA's. No changes proposed.*
- k. Policy EI Risk Management requires an annual review and adoption. Proposed changes to be presented for first read.*
- l. School Board Ethics Statement – to be reviewed and signed by all members on annual basis in accordance with Board policy BCA.*

4. Meeting dates and times

Recommendation to hold school board meetings on the first and third Thursdays of the month at 7:30 pm at the Superintendent's office, waive the July meetings and the first meeting in August (unless needed) and hold the meeting scheduled for the fourth week in August on the 23rd just before school is back in session (students start on August 30th), and finally, to reserve the right to amend the meeting schedule as needed.

5. Adjournment

SPECIAL MEETING AGENDA

1. OPEN MEETING

Self-explanatory.

2. CURRENT BUSINESS

a. Transportation Contract Update – ACTION – 15 minutes

To take action on transportation bid for implementation for the 2018-19 school year. Tom Geary to provide update.

3. FUTURE DATES

As presented.

**TIMBERLANE REGIONAL SCHOOL DISTRICT 2018
ANNUAL VOTING RESULTS**

#1: Election of Officers	<u>Atkinson</u>	<u>Danville</u>	<u>Plaistow</u>	<u>Sandown</u>
School Board (3 yr term)	271 Jack Sapia 401 Jennifer Silva	No vacancy	297 Max Dobson 430 Sarah Machemer	828 Lee Dube

Budget Committee (3 yr term) (2 yr term for Danville)	548 Phil Sherwood	204 Shawn O'Neil 98 George Manos 213 Todd McCormick	520 Peter Bealo	241 Chad Pimentel 348 Cathleen Gorman 303 Sheila Lowes
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#2: Operating Budget	YES	361		282		328		245	1216	
	NO	337		414		463		853	2067	Failed

#3: Capital Reserve Fund	YES	526		279		445		421	1671	Passed
	NO	173		317		341		675	1506	

#4: Appoint Agents of the Capital Reserve Fund	YES	472		246		372		334	1424	
	NO	207		339		407		740	1693	Failed

#5 General Acceptance of Reports	YES	614		412		602		683	2311	Passed
	NO	60		171		162		381	774	

#6: Artificial Turf by Petition of John Sapia et al	YES	292		147		257		182	878	
	NO	406		448		539		913	2306	Failed

2018 MARCH VOTING

<p>Timberlane Regional School Board</p>	<p>Policy Code: BDA</p>
<p>Adopted: 05-03-84 Revised: 11-01-90, 04-18-91 08-27-92, 10-17-96 12-03-98, 02-22-01 09-20-01, 02-24-05 06-20-13</p>	<p>Page 1 of 2</p>

ANNUAL ORGANIZATION MEETING OF THE SCHOOL BOARD

The Board shall organize annually at its first meeting following the District elections. Every member shall be notified of the meeting for organization, in accordance with RSA 91-A:2. This meeting shall be called to order by the Superintendent, who shall preside during and until the election of a Chairperson.

The election of the Chairperson should be based on qualifications for the position. Other methods such as rotation should be discouraged.

Unless changed by a two-thirds vote of those present, the order of business for each annual organization meeting of the Timberlane Regional School Board shall be as follows:

- A. Opening of meeting by the Superintendent or a member of his/her staff.
- B. Elections
 - 1. Chairperson
 - 2. Vice Chairperson
 - 3. Others, if desired
- C. Appointments for the next school year
 - 1. School District Clerk and Board Secretary
 - 2. School Treasurer and Deputy Treasurer (at expiration of term)
 - 3. School Counsel
 - 4. Attendance Officer
 - 5. Others, if desired
- D. Bonding (RSA 197:23-a)
 - 1. Treasurer
 - 2. Deputy Treasurer
- E. Designating Banks
 - 1. Depository for District Funds
- F. Designating dates and times for regular monthly meetings
- G. Adjournment

<p>Timberlane Regional School Board</p>	<p>Policy Code: BDA</p>
<p>Adopted: 05-03-84 Revised: 11-01-90, 04-18-91 08-27-92, 10-17-96 12-03-98, 02-22-01 09-20-01, 02-24-05 06-20-13</p>	<p>Page 2 of 2</p>

With respect to B, C, and E: a plurality vote of the board shall be sufficient to elect school board officers, to appoint school board officials and to designate a depository for district funds.

After adjournment of this meeting, the Board shall reconvene in special meeting if it wishes to consider additional matters. The order of business for such special meeting shall be that established for regular meetings.

Legal Reference:

RSA 91-A:2, Public Records and Meetings: Meetings Open to the Public)

Timberlane Regional School District	Policy Code: EI
Adopted: 01-01-83 Reaffirmed: 02-07-91 Revised: 09-20-01 Revised: 06-02-16 Revised:	Page 1 of 1

RISK MANAGEMENT

The Board will annually re-affirm, at the March organizational meeting, a comprehensive plan for Risk Management to protect the financial resources of the district, preserve its ability to provide an educational program, and protect individuals from personal loss as a result of carrying out their responsibilities for the district.

Administration of this Board policy will be under the direction of the Business Administrator for property and liability, and the Director of Human Resources for employee coverages. Administration is charged with responsibility to regularly evaluate exposures, develop strategies to control losses, place insurance coverage, maintain property appraisals and inventories, process claims, maintain loss records, and supervise loss prevention activities.

The Board ~~will~~*may* assume the risk of property damage, legal liability, and dishonesty in all cases in which the exposure is so small or dispersed that a loss would not significantly affect the operations or financial position. The Board will institute a planned, funded program of self-insurance where risks can be reasonably predicted, combined with excess insurance against catastrophic loss.

The Board may also participate in a pooled risk management program. The pooled risk management program may be utilized for: the defense of claims and indemnification for losses arising out of the ownership, maintenance, and operation of real or personal property and the acts or omissions of school officials, school employees, or agents of the school district; the provision of loss prevention services including, but not limited to, inspections of property and the training of personnel; and the investigation, evaluation, and settlement of claims by and against the school district. Membership in a pooled risk management program will conform to the provisions set forth in RSA 5-B and related statutes.

Legal Reference:

RSA 194:3, III Powers of Districts
RSA 194:5-B:6 Declaration of Status Tax Exemption, Liability

Timberlane Regional School District	Policy Code: DFA
Adopted: 10-07-99 Revised: 10-16-08 Revised: 05-02-13 Revised: 05-08-14	Page 1 of 2

INVESTMENT

The School Board authorizes the School District Treasurer working in conjunction with the Superintendent and his/her designee and pursuant to RSA 197:23-a to invest the funds of the District subject to the following objectives and standards of care.

OBJECTIVES

The three objectives of investment activities shall be safety, liquidity, and yield.

1. Safety of principal is the foremost objective in this policy. Investments shall be undertaken in a manner that seeks to ensure the preservation of capital by mitigating credit and interest rate risk. This will be accomplished by limiting the type of the investments and institutions to those stipulated by statute and fully covered by FDIC insurance or collateral approved pursuant to applicable law.
2. Liquidity of the investment portfolio shall remain sufficient to meet all operating requirements that may be reasonably anticipated.
3. Yield. The investment portfolio shall be designed with the objective of attaining a market rate of return throughout budgetary and economic cycles, taking into account the investment risk constraints and liquidity needs. Return on investment is of secondary importance compared to the safety and liquidity objectives described above.

STANDARDS OF CARE

1. Prudence. The standard of prudence to be used by the School District Treasurer and Superintendent or his/her designee involved in the investment process shall be the "prudent person" standard and shall be applied in the context of managing an overall portfolio. They are directed to use the Government Finance Officials Association's Recommended Practices and Policy Statements Related to Cash Management as a guide to the prudent investment of public funds.
2. Ethics and conflicts of interest. The School District Treasurer and Superintendent or his/her designee involved in the investment process shall refrain from personal business activity that could conflict with the proper execution and management of the investment program or that could impair their ability to make impartial decisions. Employees and Investment officials shall disclose any material interests in financial institutions with which they conduct business. They shall further disclose any personal financial institutions with which they conduct business. They shall also disclose any personal financial/investment positions that could be related to the performance of the investment portfolio. Employees and officials shall

Timberlane Regional School District	Policy Code: DFA
Adopted: 10-07-99 Revised: 10-16-08 Revised: 05-02-13 Revised: 05-08-14	Page 2 of 2

subordinate their personal investment transactions to those of the School District particularly with regard to the timing of purchases and sales.

3. Internal Controls. The School District Treasurer and Superintendent or his/her designee shall establish a system of internal controls which shall be documented in writing. The internal controls shall be reviewed periodically by the School Board and an independent auditor.

The Board will review the investment policy annually.

Statutory Reference:
RSA 197:23-a
RSA 383:22

Timberlane Regional School Board	Procedure Code: BCA-X
Adopted: 04-02-09 Revised: 09-05-13	Page 1 of 1

SCHOOL BOARD MEMBER ETHICS/EXPECTATIONS

AS A MEMBER OF MY LOCAL BOARD OF EDUCATION, I WILL STRIVE TO IMPROVE PUBLIC EDUCATION, AND, TO THAT END, I WILL STRIVE TO:

Attend all regularly scheduled Board meetings, insofar as possible, and become informed concerning the issues to be considered at those meetings.

Recognize that I should endeavor to make policy decisions only after full discussion at publicly held Board meetings.

Render all decisions based on the available facts and my independent judgment, and refuse to surrender that judgment to individuals or special interest groups.

Encourage the free expression of opinion by all Board members, and seek systematic communications between the Board and students, staff, and all elements of the community.

Work with other Board members to establish effective Board policies and to delegate authority for the administration of the schools to the Superintendent of Schools.

Communicate to other Board members and the Superintendent expressions of public reaction to Board policies and school programs.

Inform myself about current educational issues by individual study and through participation in programs providing needed information, such as those sponsored by my state and national school board associations.

Support the employment of those persons best qualified to serve as school staff, and insist on a regular and impartial evaluation of all staff.

Avoid being placed in a position of conflict of interest, and refrain from using my Board position for personal or partisan gain.

Take no private action that will compromise the Board or administration, and respect the confidentiality of information that is privileged under applicable law or is received in confidence or executive session.

Take no private action that will compromise the Board's actions or decisions, and respect and support such actions and decisions as made by the majority vote or consensus of the Board.

Not accept things of material value for personal use or gain from companies or organizations doing business with the school district. Exceptions to this policy are the acceptance of minor items (typically items valued less than \$25) which are generally distributed by the companies through public relations programs.

Remember always that my first and greatest concern must be the educational welfare of the students attending the public schools.

School Board Member Signature

Date



TIMBERLANE REGIONAL SCHOOL BOARD MEETING DATES FOR 2018-19

Dr. Earl Metzler, Superintendent
Dr. Roxanne Wilson, Asst. Superintendent

AUGUST 23	SEPTEMBER 6 20	OCTOBER 4 18	NOVEMBER 1 15
DECEMBER 6 20	JANUARY 3 17	FEBRUARY 7 21	MARCH 7 21
APRIL 4 18	MAY 2 16	JUNE 6 13	

Meetings will convene at 7:30 pm at the
 Superintendent's Office, 30 Greenough Road, Plaistow, NH
 (unless otherwise indicated in individual meeting postings).

The Timberlane Regional School Board reserves the right to amend these dates, location, or times as necessary. Log on to www.timberlane.net for more information.

The MISSION of the Timberlane Regional School District is to engage all students in challenging and relevant learning opportunities, emphasizing high aspirations and personal growth.

Approved _____

TIMBERLANE REGIONAL SCHOOL DISTRICT RFP COMPARISON

SUMMARY

SCHEDULE "A" AWARD OF TIMBERLANE CONTRACT ONLY

First Student was the only contractor to supply a proposal

* Includes - regular routes, ESY summer, vocational and late.

	TOTAL 3 YEARS	TOTAL 5 YEARS
First Student	\$6,994,575.08	\$12,014,432.01

<u>ATHLETIC AND FIELD TRIPS</u>	<u>2018 - 2019</u>	<u>2019 - 2020</u>	<u>2020 - 2021</u>	<u>2021 - 2022</u>	<u>2022 - 2023</u>
Cost Per Mile	\$2.68	\$2.75	\$2.84	\$2.93	\$3.01
Cost Per Wait Time	\$24.00	\$24.25	\$24.50	\$24.75	\$25.00
Minimum Charge	\$97.50	\$100.00	\$102.50	\$105.00	\$107.50
In-District, 1 Hour or Less	\$97.50	\$100.00	\$102.50	\$105.00	\$107.50
<u>PERFORMANCE BOND</u>	\$9,500.00	\$9,750.00	\$10,000.00	\$10,250.00	\$10,500.00

SCHEDULE "B" AWARD OF TIMBERLANE AND HAMPSTEAD CONTRACTS

First Student and STA supplied proposals

* Includes - regular routes, ESY summer, vocational and late.

	TOTAL 3 YEARS	TOTAL 5 YEARS
First Student	\$6,647,824.67	\$11,418,760.35
STA	\$6,676,902.77	\$11,468,746.51
STA	\$29,078.10	\$49,986.16

<u>ATHLETIC AND FIELD TRIPS</u>	<u>2018 - 2019</u>	<u>2019 - 2020</u>	<u>2020 - 2021</u>	<u>2021 - 2022</u>	<u>2022 - 2023</u>
First Student					
Cost Per Mile	\$2.68	\$2.75	\$2.84	\$2.93	\$3.01
Cost Per Wait Time	\$24.00	\$24.25	\$24.50	\$24.75	\$25.00
Minimum Charge	\$97.50	\$100.00	\$102.50	\$105.00	\$107.50
In-District, 1 Hour or Less	\$97.50	\$100.00	\$102.50	\$105.00	\$107.50
STA					
Cost Per Mile	\$2.65	\$2.73	\$2.81	\$2.90	\$2.98
Cost Per Wait Time	\$25.00	\$25.75	\$26.50	\$27.30	\$28.15
Minimum Charge	\$95.00	\$97.85	\$100.80	\$103.80	\$106.90
In-District, 1 Hour or Less	\$50.00	\$51.50	\$53.05	\$54.65	\$56.25
<u>PERFORMANCE BOND</u>	<u>2018 - 2019</u>	<u>2019 - 2020</u>	<u>2020 - 2021</u>	<u>2021 - 2022</u>	<u>2022 - 2023</u>
First Student	\$7,125.00	\$7,375.00	\$7,625.00	\$7,875.00	\$8,125.00
First Student	\$2,475.00	\$2,587.00	\$2,693.00	\$2,795.00	\$2,893.00
STA	\$4,650.00	\$4,788.00	\$4,932.00	\$5,080.00	\$5,232.00

TIMBERLANE REGIONAL SCHOOL DISTRICT RFP COMPARISON

CONTRACTORS

FIRST STUDENT
COMMENTS

<u>INFORMATION</u>	<u>Butler Bus Service</u>	<u>The Coach Company</u>	<u>First Student</u>	<u>Salter Trans</u>	<u>STA</u>	
General Profile of Firm:	NO BID	NO BID	X	NO BID	X	
Schedule A	NO BID	NO BID	X	NO BID	NO BID	
Schedule B	NO BID	NO BID	X	NO BID	X	
Signed Certification:	NO BID	NO BID	X	NO BID		
An Inventory of Buses:	NO BID	NO BID	X	NO BID	X	New
Make:	NO BID	NO BID	X	NO BID		
Body:	NO BID	NO BID	X	NO BID		
Year:	NO BID	NO BID	X	NO BID		
Capacity:	NO BID	NO BID	X	NO BID		
Mileage:	NO BID	NO BID	X	NO BID		
Condition:	NO BID	NO BID	X	NO BID		
Evidence of Insurance:	NO BID	NO BID	X	NO BID	X	
Perf Bond:	NO BID	NO BID	X	NO BID	X	
Assigned Supervisor:	NO BID	NO BID	X	NO BID	X	
Minimum Wage and Benefits:	NO BID	NO BID	X	NO BID	X	
Location of Terminal:	NO BID	NO BID	X	NO BID	X	
Training and Safety Programs:	NO BID	NO BID	X	NO BID	X	
Recruitment Program:	NO BID	NO BID	X	NO BID	X	
Five Year Contract List:	NO BID	NO BID	X	NO BID	X	
Litigation Statement:	NO BID	NO BID	X	NO BID	X	First Student's litigation statement does not state they do not have any outstanding, but any the company may have is minor and taken care of by their insurance company.
Contractor Contact Information:	NO BID	NO BID	X	NO BID		
Four Copies of Proposal:	NO BID	NO BID	X	NO BID	X	
Five Business References:	NO BID	NO BID		NO BID	X	No references provided
Two From NH:	NO BID	NO BID		NO BID	X	NO references provided
Business Experience:	NO BID	NO BID	X	NO BID	X	

STA
COMMENTS

Did not provide a signed certification	
	2018
Provided pictures, but no list.	
Provided job descriptions for each position	
Provided a statement but no wage numbers	
No outstanding litigation	
Provided customer list as references	
Provided customer list as references	

TIMBERLANE REGIONAL SCHOOL DISTRICT RFP COMPARISON

CONTRACTORS RESOURCES

CONTRACTOR	TOTAL NUMBER OF CONTRACTS IN NH	TOTAL NUMBER OF BUSES IN NH
Butler Bus	NO BID	NO BID
Coach Co	NO BID	NO BID
First Student	38	692
Salter Trans	NO BID	NO BID
STA	19	387

TIMBERLANE REGIONAL SCHOOL DISTRICT RFP COMPARISON

SCHEDULE "A"

CONTRACTOR	Regular Route Buses - 29		16 DAYS	16 DAYS	165 DAYS	165 DAYS	110 DAYS	110 DAYS	TOTAL	TOTAL
	ANNUAL COST	ANNUAL COST	ESY	ESY	VOCATIONAL	VOCATIONAL	LATE	LATE		
	3 YEARS	5 YEARS	3 YEARS	5 YEARS	3 YEARS	5 YEARS	3 YEARS	5 YEARS	3 YEARS	5 YEARS
Butler Bus	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
Coach Co	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
First Student	\$6,672,151.80	\$11,460,562.20	\$50,551.68	\$86,878.56	\$170,319.60	\$292,553.25	\$101,552.00	\$174,438.00	\$6,994,575.08	\$12,014,432.01
Salter Trans	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
STA	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		

CONTRACTOR

	KINDERGARTEN MID-DAY ROUTE					
	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023	
Butler Bus	NO BID	NO BID	NO BID	NO BID	NO BID	DAILY RATE
Coach Co	NO BID	NO BID	NO BID	NO BID	NO BID	DAILY RATE
First Student	\$78.62	\$80.98	\$83.41	\$85.91	\$88.49	DAILY RATE
Salter Trans	NO BID	NO BID	NO BID	NO BID	NO BID	DAILY RATE
STA	NO BID	NO BID	NO BID	NO BID	NO BID	DAILY RATE

CONTRACTORS

	PERFORMING ARTS CENTER					
	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023	
Butler Bus	NO BID	NO BID	NO BID	NO BID	NO BID	ADDITIONAL COST
Coach Co	NO BID	NO BID	NO BID	NO BID	NO BID	ADDITIONAL COST
First Student	\$103.50	\$106.56	\$109.75	\$113.05	\$116.45	ADDITIONAL COST
Salter Trans	NO BID	NO BID	NO BID	NO BID	NO BID	ADDITIONAL COST
STA	NO BID	NO BID	NO BID	NO BID	NO BID	ADDITIONAL COST

CONTRACTOR

	ATHLETIC AND FIELD TRIPS					
	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023	
Butler Bus	Cost Per Mile	NO BID	NO BID	NO BID	NO BID	NO BID
	Cost Per Wait Time	NO BID	NO BID	NO BID	NO BID	NO BID
	Minimum Charge	NO BID	NO BID	NO BID	NO BID	NO BID
	In-District, 1 Hour or Less	NO BID	NO BID	NO BID	NO BID	NO BID
Coach Co	Cost Per Mile	NO BID	NO BID	NO BID	NO BID	NO BID
	Cost Per Wait Time	NO BID	NO BID	NO BID	NO BID	NO BID
	Minimum Charge	NO BID	NO BID	NO BID	NO BID	NO BID
	In-District, 1 Hour or Less	NO BID	NO BID	NO BID	NO BID	NO BID
First Student	Cost Per Mile	\$2.68	\$2.75	\$2.84	\$2.93	\$3.01
	Cost Per Wait Time	\$24.00	\$24.25	\$24.50	\$24.75	\$25.00
	Minimum Charge	\$97.50	\$100.00	\$102.50	\$105.00	\$107.50
	In-District, 1 Hour or Less	\$97.50	\$100.00	\$102.50	\$105.00	\$107.50
Salter Trans	Cost Per Mile	NO BID	NO BID	NO BID	NO BID	NO BID
	Cost Per Wait Time	NO BID	NO BID	NO BID	NO BID	NO BID
	Minimum Charge	NO BID	NO BID	NO BID	NO BID	NO BID
	In-District, 1 Hour or Less	NO BID	NO BID	NO BID	NO BID	NO BID
STA	Cost Per Mile	NO BID	NO BID	NO BID	NO BID	NO BID
	Cost Per Wait Time	NO BID	NO BID	NO BID	NO BID	NO BID
	Minimum Charge	NO BID	NO BID	NO BID	NO BID	NO BID
	In-District, 1 Hour or Less	NO BID	NO BID	NO BID	NO BID	NO BID

CONTRACTOR

	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023
FIRST STUDENT	\$9,500.00	\$9,750.00	\$10,000.00	\$10,250.00	\$10,500.00

TIMBERLANE REGIONAL SCHOOL DISTRICT RFP COMPARISON

SCHEDULE "B"

CONTRACTOR	Regular Route Buses - 29		3 Buses 16 days	3 Buses 16 days	1 Bus 165 days	1 Bus 165 days	4 Buses 110 Days	4 Buses 110 Days	TOTAL ALL	TOTAL ALL
	ANNUAL COST 3 YEARS	ANNUAL COST 5 YEARS	ESY 3 YEARS	ESY 5 YEARS	VOCATIONAL 3 YEARS	VOCATIONAL 5 YEARS	LATE 3 YEARS	LATE 5 YEARS	3 YEARS	5 YEARS
Butler Bus	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
Coach Co	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
First Student	\$6,336,505.80	\$10,884,013.20	\$48,009.12	\$82,464.00	\$161,757.75	\$277,845.15	\$101,552.00	\$174,438.00	\$6,647,824.67	\$11,418,760.35
Salter Trans	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID		
STA	\$6,364,224.00	\$10,931,671.80	\$48,217.92	\$82,822.56	\$162,460.65	\$279,052.95	\$102,000.20	\$175,199.20	\$6,676,902.77	\$11,468,746.51
STA	\$27,718.20	\$47,658.60	\$208.80	\$358.56	\$702.90	\$1,207.80	\$448.20	\$761.20	\$29,078.10	\$49,986.16

CONTRACTORS

	KINDERGARTEN MID-DAY ROUTE					DAILY RATE
	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023	
Butler Bus	NO BID	NO BID	NO BID	NO BID	NO BID	
Coach Co	NO BID	NO BID	NO BID	NO BID	NO BID	
First Student	\$74.67	\$76.91	\$79.22	\$81.60	\$84.05	DAILY RATE
Salter Trans	NO BID	NO BID	NO BID	NO BID	NO BID	
STA	\$122.00	\$125.65	\$129.45	\$133.30	\$137.30	DAILY RATE
STA	\$47.33	\$48.74	\$50.23	\$51.70	\$53.25	

CONTRACTORS

	PERFORMING ARTS CENTER					ADDITIONAL COST
	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023	
Butler Bus	NO BID	NO BID	NO BID	NO BID	NO BID	
Coach Co	NO BID	NO BID	NO BID	NO BID	NO BID	
First Student	\$103.50	\$106.56	\$109.75	\$113.05	\$116.45	ADDITIONAL COST
Salter Trans	NO BID	NO BID	NO BID	NO BID	NO BID	
STA	\$109.00	\$112.25	\$115.65	\$119.10	\$122.68	ADDITIONAL COST
STA	\$5.50	\$5.69	\$5.90	\$6.05	\$6.23	

CONTRACTORS

	ATHLETIC AND FIELD TRIPS					
	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023	
Butler Bus	NO BID	NO BID	NO BID	NO BID	NO BID	
Coach Co	NO BID	NO BID	NO BID	NO BID	NO BID	
First Student	\$2.68	\$2.75	\$2.84	\$2.93	\$3.01	
First Student	\$24.00	\$24.25	\$24.50	\$24.75	\$25.00	
First Student	\$97.50	\$100.00	\$102.50	\$105.00	\$107.50	
First Student	\$97.50	\$100.00	\$102.50	\$105.00	\$107.50	
Salter Trans	NO BID	NO BID	NO BID	NO BID	NO BID	
STA	\$2.65	\$2.73	\$2.81	\$2.90	\$2.98	
STA	\$25.00	\$25.75	\$26.50	\$27.30	\$28.15	
STA	\$95.00	\$97.85	\$100.80	\$103.80	\$106.90	
STA	\$50.00	\$51.50	\$53.05	\$54.65	\$56.25	

CONTRACTORS

	PERFORMANCE BOND				
	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023
First Student	\$7,125.00	\$7,375.00	\$7,625.00	\$7,875.00	\$8,125.00
First Student	\$2,475.00	\$2,587.00	\$2,693.00	\$2,795.00	\$2,893.00
STA	\$4,650.00	\$4,788.00	\$4,932.00	\$5,080.00	\$5,232.00

	First Student STA	
	2018 - 2019	2019 - 2020
Regular Routes	\$2,050,050.60	\$2,059,029.00
ESY Summer	\$15,532.32	\$15,600.00
Vocational	\$52,333.05	\$52,560.75
Late Buses	\$32,854.80	\$33,000.00
Total	\$2,150,770.77	\$2,160,189.75
PAC Per Trip	\$103.50	\$109.00
Performance Bond	\$7,125.00	\$4,650.00
Athletics Field Trips		
Cost Per Mile	\$2.68	\$2.65
Cost Per Wait Time	\$24.00	\$25.00
Minimum Charge	\$97.50	\$95.00
In-District Minimum	\$97.50	\$50.00