



Westford Academy Business Course Chart 2026-2027

Introductory Level Courses Grades 9-12

498 Principles of Marketing	499 Principles of Management	514 Introduction to Business/DECA	505 Accounting CP
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498 Principles of Marketing Required Courses Grades 10-12

504 Sports & Entertainment Marketing CP	511 Social Media Marketing H	516 Sales and Consumer Behavior H
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Principles of Management Required Grades 10-12

506 Advanced Management/Management II H

Electives - No Prerequisite Class Required

508 Law and Ethics in Business CP Gr. 10-12	515 Personal Financial Management Gr. 10-12	553 Web Page Development CP Gr. 9-12	567 Microsoft Certified Application Specialist Gr. 9-12	936 Yearbook Design Gr. 10-12
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Middlesex Community College Dual Enrollment Electives - Grades 11-12

1135- Dual Enrollment Money Matters	1167 Dual Enrollment Entrepreneurship *498 Marketing and 505 Accounting are recommended
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