



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

E-Rate Eligible Wired and Wireless Access Layer Network Solutions (RFP 26-018-073)

March 23, 2026

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

MGT Impact Solutions, LLC
4320 West Kennedy Blvd., Suite 200
Tampa, FL 33609

Award Term:

Through June 30, 2026 with four (4) options to renew.

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Jim Farmer, Chief Technology Officer
770-460-3535 ext. 1401 or farmer.jim@fcboe.org

For contract/solicitation questions:

Matthew D. Roberts, Purchasing Manager
770-460-3535 ext. 1043 or roberts.matthew@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

E-RATE BID EVALUATION WORKSHEET

EVALUATION INFORMATION

Applicant Name/BEN: Fayette County Public Schools BEN: 127298

E-rate Funding Year: 2026

Project or Service Description: Category 2 Network Equipment and Licenses

Form 470 Number: 260020787

EVALUATION CRITERIA*→		Cost of Eligible Services	Meets The Technical Integration with Current Infrastructure	Customer Service and Past Performance	References and Other Criteria	Total Score
		MAX POINTS 35	MAX POINTS 30	MAX POINTS 25	MAX POINTS 10	MAX POINTS 100
↓ INSERT VENDOR NAME	↓ SPIN (If Available)	↓ POINTS AWARDED	↓ POINTS AWARDED	↓ POINTS AWARDED	↓ POINTS AWARDED	↓ TOTAL POINTS AWARDED
1 AIOS Group	143047939	35	10	25	10	80
2 MGT	143054314	26	30	25	10	91
3			+	+	+	
4			+	+	+	=

↓ VENDOR SELECTED	↓ APPROVED BY (SIGNATURE)	↓ NOTES
MGT		Eligible Services scoring criteria: Technology Services compared equipment, licenses, installation, and project management pricing. Exact quantities were compared to ensure fairness in pricing comparisons. AIOS total = \$914,105.00 MGT total = \$1,230,299.68 Lower price divided by higher price multiplied by 35 (total points possible for Cost of Eligible Services category.) $(914,105/1,230,299.68) \times 35 = 26.0047$
↓ DATE OF EVALUATION	↓ APPROVED BY (PRINTED)	
3/19/2026	Jim Farmer	