

Hendry County School District

Evaluation Sign in Sheet

Request for Proposal (RFP)

RFP 26-0008

Network Infrastructure Equipment

March 23, 2025

11:00 a.m

Present:

Brandynn Amrita Bauitte

Rene Gomez

Francisco Munoz

[Signature]

[Signature]

[Signature]

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Hendry County School District

Bid Opening

Request for Proposal (RFP)

RFP 26-0008

Network Infrastructure Equipment

March 23, 2025

10:00 a.m

Present:

Brandyn Anieta Bauista

Alma Jones

Francisco Munoz

[Signature]

[Signature]

[Signature]

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Name Emily Goderich Date 3/23/20

Vendor Name Sentinel Technologies

**RFP 26-0008 Network Infrastructure Equipment Evaluation Matrix**

**1. Evaluation Categories & Weights**

Category	Description	Weight
Eligible Cost (Price of Eligible Goods/Services)	Total cost of eligible switches, power supplies, stacking, optics, and required licenses.	40%
Technical Compliance & Hardware Specifications	Accuracy of switches vs. required models (C9500, C9200L, C9200CX), PoE, uplinks, stacking, redundancy, Smart Account requirements.	30%
Software Licenses & Smart Licensing Compliance	Correct DNA tier, correct term, Smart Licensing readiness, PnP licensing, Prime Infrastructure lifecycle assurance.	30%

**2. Scoring Rubric (0-5 Scale)**

Score	Meaning	Description
5 - Excellent	Meets requirements	Fully accurate and correct licensing.
4 - Good	Meets most requirements	Compliant with minor enhancements.
3 - Adequate	Meets enough requirements	Acceptable but with minor gaps.
2 - Weak	Partially meets requirements	Noticeable deficiencies in hardware or licensing.
1 - Poor	Barely meets requirements	Major gaps; missing required components or licenses.
0 - Non-Responsive	Does not meet requirements	Missing, incomplete, or not addressed.

**3. Weighted Scoring Matrix (Updated)**

Category	Weight	PC		Sentinel		N/A	
		Vendor A Score	Weighted	Vendor B Score	Weighted	Vendor C Score	Weighted
Eligible Cost	40%	4	1.6	5	2.0		
Technical Compliance	30%	4	1.2	4	1.2		
Software Licenses & Smart Licensing	30%	3	0.9	3	0.9		
Total	100%	-	3.7	-	4.1	-	-

**4. Hardware-Aligned Technical Compliance Checklist**

**Catalyst 9500 (Core)**

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included
- Smart Account requirement acknowledged
- Correct software image included
- Module blanks included

**Catalyst 9200L (Access)**

- C9200L-48P-4X-EDU included
- Network Advantage license included
- DNA Advantage 3-year license included
- Stack kit included
- Power supply blanks included
- Smart Licensing compliance

**Catalyst 9200CX (Compact)**

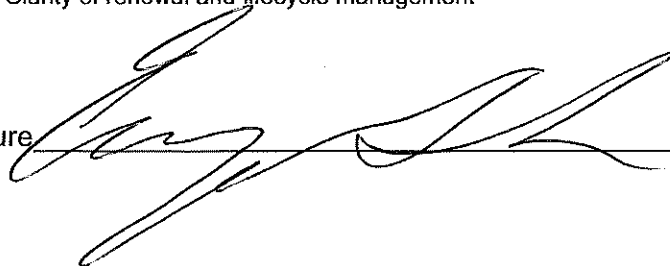
- C9200CX-12P-2X2G-EDU included
- DNA Essentials 3-year license included
- PnP license included

**Shared Licensing & Services**

- Prime Infrastructure Lifecycle & Assurance included
- PnP licensing included
- Stacking cables included

**5. Software License Evaluation Criteria**

- Correct DNA tier (Advantage vs Essentials)
- Correct term length (3-year)
- Inclusion of all Smart Licensing components
- PnP licensing included
- Prime Infrastructure lifecycle assurance included
- Licensing alignment with hardware roles
- Clarity of renewal and lifecycle management

Signature 

Date 3/26/24

Name Emily Goederich Date 3/23/26  
 Vendor Name PC Network Solutions

### RFP 26-0008 Network Infrastructure Equipment Evaluation Matrix

#### 1. Evaluation Categories & Weights

Category	Description	Weight
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#### 2. Scoring Rubric (0–5 Scale)

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Software Licenses & Smart Licensing	30%	3	0.9	3	0.9		
Total	100%	-	3.7	-	4.1	-	-

#### 4. Hardware-Aligned Technical Compliance Checklist

### Catalyst 9500 (Core)

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included
- Smart Account requirement acknowledged
- Correct software image included
- Module blanks included

### Catalyst 9200L (Access)

- C9200L-48P-4X-EDU included
- Network Advantage license included
- DNA Advantage 3-year license included
- Stack kit included
- Power supply blanks included
- Smart Licensing compliance

### Catalyst 9200CX (Compact)

- C9200CX-12P-2X2G-EDU included
- DNA Essentials 3-year license included
- PnP license included


### Shared Licensing & Services

- Prime Infrastructure Lifecycle & Assurance included
- PnP licensing included
- Stacking cables included

## 5. Software License Evaluation Criteria

- Correct DNA tier (Advantage vs Essentials)
- Correct term length (3-year)
- Inclusion of all Smart Licensing components
- PnP licensing included
- Prime Infrastructure lifecycle assurance included
- Licensing alignment with hardware roles
- Clarity of renewal and lifecycle management

Signature



Date

3/23/26

Name Jose Santillan Date 3/23/2026

Vendor Name Sentinel Technologies (Vendor B)

## RFP 26-0008 Network Infrastructure Equipment Evaluation Matrix

### 1. Evaluation Categories & Weights

Category	Description	Weight
Eligible Cost (Price of Eligible Goods/Services)	Total cost of eligible switches, power supplies, stacking, optics, and required licenses.	40%
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Score	Meaning	Description
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### 3. Weighted Scoring Matrix (Updated)

Category	Weight	PC	Weighted	ST	Weighted	Vendor C Score	Weighted
Eligible Cost	40%	4	1.6	5	2		
Technical Compliance	30%	3	0.9	4	1.2		
Software Licenses & Smart Licensing	30%	3	0.9	5	1.5		
Total	100%	—	3.4	—	4.7	—	—

### 4. Hardware-Aligned Technical Compliance Checklist

### Catalyst 9500 (Core)

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included
- Smart Account requirement acknowledged
- Correct software image included
- Module blanks included

### Catalyst 9200L (Access)

- C9200L-48P-4X-EDU included
- Network Advantage license included
- DNA Advantage 3-year license included
- Stack kit included
- Power supply blanks included
- Smart Licensing compliance

### Catalyst 9200CX (Compact)

- C9200CX-12P-2X2G-EDU included
- DNA Essentials 3-year license included
- PnP license included

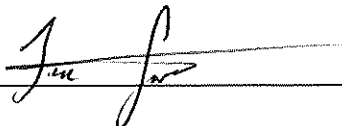
### Shared Licensing & Services

- Prime Infrastructure Lifecycle & Assurance included
- PnP licensing included
- Stacking cables included

## 5. Software License Evaluation Criteria

- Correct DNA tier (Advantage vs Essentials)
- Correct term length (3-year)
- Inclusion of all Smart Licensing components
- PnP licensing included
- Prime Infrastructure lifecycle assurance included
- Licensing alignment with hardware roles
- Clarity of renewal and lifecycle management

Signature



Date 3/23/2026

Name Jose Santillan Date 3/23/2026

Vendor Name PC Network Solutions (Vendor A)

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### 2. Scoring Rubric (0–5 Scale)

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### 3. Weighted Scoring Matrix (Updated)

Category	Weight	PC		ST		Vendor C Score	Weighted
		Vendor A Score	Weighted	Vendor B Score	Weighted		
Eligible Cost	40%	4	1.6	5	2		
Technical Compliance	30%	3	0.9	4	1.2		
Software Licenses & Smart Licensing	30%	3	0.9	5	1.5		
Total	100%	—	3.4	—	4.7	—	—

### 4. Hardware-Aligned Technical Compliance Checklist

### Catalyst 9500 (Core)

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included
- Smart Account requirement acknowledged
- Correct software image included
- Module blanks included

### Catalyst 9200L (Access)

- C9200L-48P-4X-EDU included
- Network Advantage license included
- DNA Advantage 3-year license included
- Stack kit included
- Power supply blanks included
- Smart Licensing compliance

### Catalyst 9200CX (Compact)

- C9200CX-12P-2X2G-EDU included
- DNA Essentials 3-year license included
- PnP license included

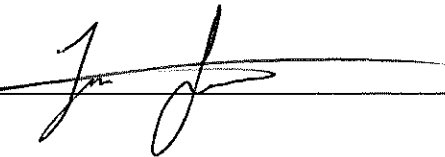
### Shared Licensing & Services

- Prime Infrastructure Lifecycle & Assurance included
- PnP licensing included
- Stacking cables included

## 5. Software License Evaluation Criteria

- Correct DNA tier (Advantage vs Essentials)
- Correct term length (3-year)
- Inclusion of all Smart Licensing components
- PnP licensing included
- Prime Infrastructure lifecycle assurance included
- Licensing alignment with hardware roles
- Clarity of renewal and lifecycle management

Signature



Date 3/23/2026

Name Francisco Munoz Date 2/23/2020

Vendor Name PC Network Solutions

## RFP 26-0008 Network Infrastructure Equipment Evaluation Matrix

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### 3. Weighted Scoring Matrix (Updated)

Category	Weight	PC Network		Sentinel's		N/A	
		Vendor A Score	Weighted	Vendor B Score	Weighted	Vendor C Score	Weighted
Eligible Cost	40%	4	1.6	5	2.0		
Technical Compliance	30%	4	1.2	4	1.2		
Software Licenses & Smart Licensing	30%	3	0.9	3	0.9		
Total	100%	-	-3.7-	-	-4.1-	-	-

### 4. Hardware-Aligned Technical Compliance Checklist

PC Network  
3.7 of 5

Sentinel's  
4.1 of 5

### Catalyst 9500 (Core)

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included - 650 watts
- Smart Account requirement acknowledged
- Correct software image included -
- Module blanks included - SSD covers?

### Catalyst 9200L (Access)

- C9200L-48P-4X-EDU included x 25
- Network Advantage license included
- DNA Advantage 3-year license included
- Stack kit included
- Power supply blanks included
- Smart Licensing compliance

### Catalyst 9200CX (Compact)

- C9200CX-12P-2X2G-EDU included
- DNA Essentials 3-year license included
- PnP license included

### Shared Licensing & Services

- Prime Infrastructure Lifecycle & Assurance included
- PnP licensing included
- Stacking cables included

## 5. Software License Evaluation Criteria

- Correct DNA tier (Advantage vs Essentials)
- Correct term length (3-year)
- Inclusion of all Smart Licensing components
- PnP licensing included
- Prime Infrastructure lifecycle assurance included
- Licensing alignment with hardware roles
- Clarity of renewal and lifecycle management

Signature



Date

3/23/2020

Name Francisco Munoz Date 3/23/2026

Vendor Name Sentinel Technologies

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Category	Weight	PC Network		Sentinel		N/A	
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Technical Compliance	30%	4	1.2	4	1.2		
Software Licenses & Smart Licensing	30%	3	0.9	3	0.9		
Total	100%	-	3.7	-	4.1	-	-

### 4. Hardware-Aligned Technical Compliance Checklist

PC Network  
3.7 out of 5

Sentinel \*  
4.1 out of 5

### Catalyst 9500 (Core)

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included
- Smart Account requirement acknowledged
- Correct software image included
- Module blanks included

### Catalyst 9200L (Access)

- C9200L-48P-4X-EDU included
- Network Advantage license included
- DNA Advantage 3-year license included
- Stack kit included
- Power supply blanks included
- Smart Licensing compliance

### Catalyst 9200CX (Compact)

- C9200CX-12P-2X2G-EDU included
- DNA Essentials 3-year license included
- PnP license included

### Shared Licensing & Services

- Prime Infrastructure Lifecycle & Assurance included
- PnP licensing included
- Stacking cables included

## 5. Software License Evaluation Criteria

- Correct DNA tier (Advantage vs Essentials)
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- Inclusion of all Smart Licensing components
- PnP licensing included
- Prime Infrastructure lifecycle assurance included
- Licensing alignment with hardware roles
- Clarity of renewal and lifecycle management

Signature \_\_\_\_\_

Date

3/23/2026

Name Miguel Rodriguez Date 3/23/2026

Vendor Name Sentinel Technologies Inc

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Technical Compliance	30%	3	0.9	4	0.9		
Software Licenses & Smart Licensing	30%	3	0.9	5	1.5		
Total	100%	—	3.4	—	4.4	—	—

### 4. Hardware-Aligned Technical Compliance Checklist

### Catalyst 9500 (Core)

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included
- Smart Account requirement acknowledged
- Correct software image included
- Module blanks included

### Catalyst 9200L (Access)

- C9200L-48P-4X-EDU included
- Network Advantage license included
- DNA Advantage 3-year license included
- Stack kit included
- Power supply blanks included
- Smart Licensing compliance

### Catalyst 9200CX (Compact)

- C9200CX-12P-2X2G-EDU included
- DNA Essentials 3-year license included
- PnP license included

### Shared Licensing & Services

- Prime Infrastructure Lifecycle & Assurance included
- PnP licensing included
- Stacking cables included

## 5. Software License Evaluation Criteria

- Correct DNA tier (Advantage vs Essentials)
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Signature \_\_\_\_\_

Date \_\_\_\_\_

3/13/2026

Name Miguel Rodriguez Date 3/23/2026  
 Vendor Name PC Network Solutions

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Total	100%	—	3.4	—	4.4	—	—

### 4. Hardware-Aligned Technical Compliance Checklist

### Catalyst 9500 (Core)

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included - 650W listed
- Smart Account requirement acknowledged
- Correct software image included
- Module blanks included

### Catalyst 9200L (Access)

- C9200L-48P-4X-EDU included
- Network Advantage license included
- DNA Advantage 3-year license included
- Stack kit included
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- Smart Licensing compliance

### Catalyst 9200CX (Compact)

- C9200CX-12P-2X2G-EDU included
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Signature



Date

3/23/2026

Name Rene Gomez Date 3/23/26

Vendor Name PC Network Solutions of the Palm Beaches INC.

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Technical Compliance	30%	4	1.2	4	1.2		
Software Licenses & Smart Licensing	30%	3	0.9	3	0.9		
Total	100%	11	3.7	12	4.1		

### 4. Hardware-Aligned Technical Compliance Checklist

### Catalyst 9500 (Core)

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included — 650
- Smart Account requirement acknowledged
- Correct software image included
- Module blanks included

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- C9200L-48P-4X-EDU included
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- Clarity of renewal and lifecycle management

Signature

*Row Jones*

Date

3/23/26

Name Rene Gomez Date 3/23/26

Vendor Name Sentinel

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2 – Weak	Partially meets requirements	Noticeable deficiencies in hardware or licensing.
1 – Poor	Barely meets requirements	Major gaps; missing required components or licenses.
0 – Non-Responsive	Does not meet requirements	Missing, incomplete, or not addressed.

### 3. Weighted Scoring Matrix (Updated)

Category	Weight	Vendor A Score <sup>PC</sup>	Weighted	Vendor B Score <sup>Sentinel</sup>	Weighted	Vendor C Score	Weighted
Eligible Cost	40%	4	1.6	5	2.0		
Technical Compliance	30%	4	1.2	4	1.2		
Software Licenses & Smart Licensing	30%	3	0.9	3	0.9		
Total	100%	11	3.7	12	4.1		

### 4. Hardware-Aligned Technical Compliance Checklist

### Catalyst 9500 (Core)

- C9500-40X-EDU included
- Network Advantage (C9500-NW-A) included
- DNA Advantage term license included
- Dual 950W PSUs included
- Smart Account requirement acknowledged
- Correct software image included
- Module blanks included

### Catalyst 9200L (Access)

- C9200L-48P-4X-EDU included
- Network Advantage license included
- DNA Advantage 3-year license included
- Stack kit included
- Power supply blanks included
- Smart Licensing compliance

### Catalyst 9200CX (Compact)

- C9200CX-12P-2X2G-EDU included
- DNA Essentials 3-year license included
- PnP license included

### Shared Licensing & Services

- Prime Infrastructure Lifecycle & Assurance included
- PnP licensing included
- Stacking cables included

## 5. Software License Evaluation Criteria

- Correct DNA tier (Advantage vs Essentials)
- Correct term length (3-year)
- Inclusion of all Smart Licensing components
- PnP licensing included
- Prime Infrastructure lifecycle assurance included
- Licensing alignment with hardware roles
- Clarity of renewal and lifecycle management

Signature

*Alex Doney*

Date

3/23/26