BOARD AGENDA - MARCH 25, 2026
*4:30 P.M. (CLOSED SESSION) *6:15 P.M. (OPEN SESSION)
BOARD OF EDUCATION, REGULAR MEETING

THIS MEETING WILL BE HELD AT
2309 TULARE STREET, FRESNO, CALIFORNIA 93721
FRESNO UNIFIED SCHOOL DISTRICT
SECOND FLOOR - BOARD ROOM

***DESIGNATED TIMES FOR CONFERENCE/DISCUSSION ITEMS ARE ESTIMATES.**

Please note: Parking for board meetings is available after 5:00 p.m. at the N Street Parking Pavilion, located on the southeast corner of Tulare and "N" Streets with the entrance on "N" Street. Board meeting attendees without key cards should report directly to the parking booth attendant and should not take a parking ticket. In addition, the City of Fresno does not enforce street meters in this area after 6:00 p.m., Monday through Friday.

For the safety of all who attend Fresno Unified Board Meetings, everyone entering the Education Center building is subject to metal detector scanning. The use of metal detectors is authorized under Board Policy 5145.12. Prohibited items include alcohol, illegal drugs, knives, or firearms.

In compliance with the Americans with Disabilities Act, those requiring special assistance to access the Board meeting room, to access written documents being discussed at the Board meeting, or to otherwise participate at Board meetings, please contact the Board President or Board Office at 457-3727. Notification at least 48 hours prior to the meeting will enable the district to make reasonable arrangements to ensure accessibility to the Board meeting and to provide any required accommodations, auxiliary aids or services.

Any member of the public who wishes to address the Board shall submit a speaker card specifying the item(s) they wish to address. The card must be submitted before or during the Board's consideration of the item.

In accordance with Board Bylaw 9322, students and parents/guardians may request directory information or personal information (as defined in Education code 49061 and/or 49073.2) be excluded from the minutes by making a request in writing to the Superintendent or Board Clerk.

Public materials are available for public inspection at our website at: fresnounified.org/board.

TRANSLATION SERVICES: Available in Spanish and Hmong in the meeting room upon request.

Agenda Approved by:
Mao Misty Her, Superintendent



*4:30 P.M.

PLEDGE OF ALLEGIANCE

Tami Lundberg will lead the Pledge of Allegiance.

OPPORTUNITY FOR PUBLIC COMMENT ON CLOSED SESSION AGENDA

RECEIVE INFORMATION & REPORTS (See Section A)

RECESS FOR CLOSED SESSION TO DISCUSS THE FOLLOWING:

1. Student Expulsions Pursuant to Education Code Section 35146.
2. Public Employee Discipline, Dismissal, Release, Reassignment, Resignation (Government Code Section 54957).
3. Public Employment/Appointment (Government Code Section 54957).
    a. Principal
4. Conference with Legal Counsel – Existing Litigation (Government Code Section 54956.9 (d)(1)).
    a. Dorothy Van Duzer v. Fresno Unified Workers' Compensation, Fresno Unified Case No. 2017-0922
5. Conference with Legal Counsel – Anticipated, Pending, Threatened Litigation (Government Code Section 54956.9(d)(2)).
    a. Potential Case (one)
    b. Receipt of a Claim Pursuant to the Government Claims Act
        i. Claim GL25-1002-17062
        ii. Claim GL25-1106-16017

*6:15 P.M., RECONVENE and Report Action Taken During Closed Session

Page

A. RECEIVE INFORMATION & REPORTS

There are no items for this section of the agenda.

B. CONFERENCE/DISCUSSION AGENDA

1. *6:20 P.M. 9

DISCUSS and ACCEPT the Student Outcomes Focused Governance Monitoring Report - March 2026

Discuss and Accept the Student Outcomes Focused Governance Monitoring Report - March 2026

Discuss and Accept the Student Outcomes Focused Governance Monitoring Report-March 2026.pdf

Included in the Board material is the March 2026 Student Outcomes Focused Governance monitoring report for the following interim guardrails: Equitable Access Interim Guardrail 3: From August 2025 to June 2027, the percentage of site and district leaders who receive professional learning in Targeted Universalism

will increase from 0% to 90%, and Health and Wellness Interim Guardrail 1: From July 2025 to July 2028, the percentage of schools utilizing the current adopted Social Emotional Learning (SEL) curriculum will increase from 53% to 85%. The Superintendent **recommends acceptance**. There is no fiscal impact at this time. Contact Person: Carlos Castillo, Ed.D., telephone (559) 457-3750.

2. *7:00 P.M. 31

PRESENT and DISCUSS the 2026/27 Strategic Budget Development Phase I

Present and Discuss the 2026/27 Strategic Budget Development Phase I.docx

Present and Discuss the 2026-27 Strategic Budget Development Phase 1.pdf

Present and Discuss the 2026/27 Strategic Budget Development-Appendix.pdf

Included in the Board material is a presentation continuing budget development discussions. Fiscal impact: Not available at this time. Contact person: Patrick Jensen, telephone (559) 457-6226.

C. CONSENT AGENDA

All Consent Agenda items are considered routine by the Board of Education and will be acted upon by one motion. There will be no separate discussion of items unless a Board member requests, in which event, the items will be considered following approval of the Consent Agenda.

OPPORTUNITY for Public Comment on the Consent Agenda

1. ADOPT Findings of Fact and Recommendations of District Administrative Board 105

Adopt Findings of Fact and Recommendations of District Administrative Board.docx

The Board of Education received and considered the Findings of Fact and Recommendations of District Administrative Panels resulting from hearings on expulsion and readmittance cases conducted during the period since the regular meeting of the Board held March 11, 2026. The Superintendent **recommends adoption**. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: Carlos Castillo, Ed.D., telephone (559) 457-3750.

2. APPROVE Personnel List 106

Approve Personnel List.docx

Approve Personnel List.pdf

Included in the Board material is the Personnel List, Appendix A, as submitted. The Superintendent **recommends approval**. Fiscal impact: There is no fiscal impact to the district at this time. Contact person: David Chavez, telephone (559) 457-3713.

3. APPROVE Meeting Minutes 109

Approve Meeting Minutes.docx

Approve Meeting Minutes.pdf

Included in the Board material are draft minutes for the regular meeting of the Fresno Unified School District Board of Education, held March 11, 2026. The Superintendent **recommends approval**. Fiscal impact: There is no fiscal impact to

the district at this time. Contact person: Superintendent Her, telephone (559) 457-3884.

4. APPROVE Agreement with Save Mart Center for 2026 High School Graduation Ceremonies 122

Approve Agreement with Save Mart Center for 2026 High School Graduation Ceremonies.docx

Approve Agreement with Save Mart Center for 2026 High School Graduation Ceremonies.pdf

Included in the Board material is an agreement with Save Mart Center at Fresno State to host the Class of 2026 graduation ceremonies and associated practices. The agreement covers facility usage, health and safety protocols, audio-visual services, staging, housekeeping, parking, seating, temperature-controlled environment, and staffing. Expenses for Save Mart Center are estimated at $234,000, with a deposit of $10,000 due after approval of this agreement. The Superintendent **recommends approval**. Fiscal impact: Sufficient funds in the amount of $234,000 are available in the School Leadership, Extracurricular & Cocurricular budget. Contact person: Deputy Superintendent, Ben A. Drati, Ed.D., telephone (559) 457-3636.

5. APPROVE Agreement with Lucyrx Health Solutions Inc 135

Approve Agreement with Lucyrx Health Solutions Inc.docx

Approve Agreement with Lucyrx Health Solutions Inc.pdf

Included in the Board material is an agreement with Lucyrx Health Solutions for the period of April 01, 2026, through December 31, 2028, to provide an international sourcing option for high-cost medications. The Superintendent **recommends approval**. Fiscal impact: Sufficient funds in the estimated amount of $7.5 million are available in the Internal Health Service Fund budget for the entirety of the contract period. Contact person: Patrick Jensen, telephone (559) 457-6226.

6. APPROVE Renewal Agreement with Marsh & McLennan Agency 160

Approve Renewal Agreement with Marsh & McLennan Agency.docx

Approve Renewal Agreement with Marsh & McLennan Agency.pdf

Included in the Board material is a renewal agreement with Marsh & McLennan Agency for the provision of insurance consulting and brokerage services. The Superintendent **recommends approval**. Fiscal impact: Sufficient funds in the estimated amount of $186,000 a month are available in the district's Liability and Workers' Compensation Internal Service Funds. Contact person: Patrick Jensen, telephone (559) 457-6226.

7. APPROVE Property, Liability, and Cyber Insurance for the 2026/27 Fiscal Year 174

Approve Property, Liability, and Cyber Insurance for the 2026/27 Fiscal Year.docx

Approve Property, Liability, and Cyber Insurance for the 2026/27 Fiscal Year.pdf

Included in the Board material is a summary of quotations received from the district's insurance broker, for the district's various forms of coverage. Due for renewal is coverage related to property, general liability, designated lessees, excess liability, cyber and professional liability requirements. The policy period will extend from April 01, 2026, through March 31, 2027. The Superintendent **recommends approval**. Fiscal impact: Sufficient funds are available in the Workers' Compensation and Risk Management Internal Service Funds. Contact person: Patrick Jensen, telephone (559) 457-6226.

8. APPROVE Award of Bid No. 26-17, Compostable Meal Trays 176

Approve Award of Bid No. 26-17, Compostable Meal Trays.docx

Approve Award of Bid No. 26-17, Compostable Meal Trays.pdf

Included in the Board material is information on Bid No. 26-17, Compostable Meal Trays to establish fixed pricing for compostable meal trays used in the district's Child Nutrition Programs. These meal trays will be used in our School Breakfast Program, National School Lunch Program and Super Snack Program. Staff recommend award to the lowest responsive, responsible bidder: The Platinum Packaging Group (Paramount, CA) $2,087,078. The Superintendent **recommends approval**. Fiscal impact: Sufficient funds in the amount of $2,087,078 are available in the Cafeteria Fund. Contact person: Paul Idsvoog, telephone (559) 457-3134.

9. APPROVE Award of Bid No. 26-26, Internet Service Provider 178

Approve Award of Bid No. 26-26, Internet Service Provider.docx

Approve Award of Bid No. 26-26, Internet Service Provider.pdf

Included in the Board material is revised information on Bid No. 26-26, Internet Service Provider, presented to the Board on December 17, 2025. The revision reflects an increase of $6,200 for the five-year contract. This revision also reflects the total cost of internet services before E-Rate discount as required by the Federal Communications Commission (FCC). This allows all district sites to connect to the internet via the Education Center by way of the district's Wide Area Network. This internet connection is provided through the K12 High Speed Network, a state program funded by the California Department of Education that provides the California K-12 community with network connectivity. Staff recommend award to the lowest responsive, responsible bidder: Fresno County Superintendent of Schools (Fresno, California) $372,000. The Superintendent **recommends approval**. Fiscal impact: E-Rate eligible internet services total $372,000: $334,800 will be provided through the Federal E-Rate Program, and the district's portion of $37,200 is available in the Information Technology Department E-Rate Fund. Contact person: Tami Lundberg, (559) 457-3560.

10. RATIFY Change Orders 181

Ratify Change Orders.docx

Ratify Change Orders.pdf

Included in the Board material is information on Change Orders for the following projects:

Bid 24-56, Fresno High School Auxiliary Gym and Site Improvements

Bid 24-86, Nutrition Center Facility Upgrades

Bid 25-31, Mayfair Elementary School Playground Replacements

Bid 25-40, Edison High School Locker Room Modernization

Bid 25-47, Yosemite Middle School Administration Building Modernization

Bid 25-48, Heating Ventilation and Air Conditioning Improvement at Various Sites

Bid 26-08, Fresno High School Pool Improvements

Bid 26-10, Fresno Unified Service Center Bus Electric Vehicle Improvements

The Superintendent **recommends ratification**. Fiscal impact: Sufficient funds in the amount of $91,109 are available in the Measure M Fund for Bids 25-31, 25-47, 25-48, 26-08, $36,084 are available in the Measure X and M Fund for Bid 25-40, $310,282 are available in the Measure M and Q Savings Fund for 24-56, and $9,121 are available in the Kitchen Infrastructure and Training Grant Fund for bid 24-86, and $7,135 are available in the San Joaquin Valley Air Pollution Control District Grant, Zero Emissions School Bus Infrastructure Program Fund for bid 26-10.Contact person: Paul Idsvoog, telephone (559) 457-3134.

11. RATIFY the Filing of Notices of Completion 237

Ratify Filing of Notices of Completion.docx

Ratify Filing of Notices of Completion.pdf

Included in the Board material are Notices of Completion for projects which have been completed according to plans and specifications.

The projects are as follows:

- Bid 24-86, Nutrition Center Facility Upgrades
- Bid 25-47, Yosemite Middle School Administration Building Modernization
- Bid 26-10, Fresno Unified Service Center Bus Electric Vehicle Improvements

The Superintendent **recommends ratification**. Fiscal impact: Retention funds are released in accordance with contract terms and California statutes. Contact person: Paul Idsvoog., telephone (559) 457-3134.

UNSCHEDULED ORAL COMMUNICATIONS

Individuals who wish to address the Board on topics within the Board's subject matter jurisdiction, but **not** listed on this agenda may do so at this time. If you wish to address the Board on a specific item that is listed on the agenda, you should do so when that specific item is called. Individuals shall submit a speaker card specifying the topic they wish to address. To the extent practical, the card should be submitted before the Board President announces unscheduled oral communications.

While time limitations are at the discretion of the Board President, generally members of the public will be limited to a maximum of three (3) minutes per speaker for a total of thirty (30) minutes of public comment as designated on this agenda. The Board recognizes that individuals

may ask the Board to answer questions or respond to statements made during unscheduled oral communications and in accordance with Board Bylaw 9323, the Board shall take no action or discussion on any item not appearing on the posted agenda, except as authorized by law.

Members of the public with questions on school district issues may submit them in writing. The Board will automatically refer to the Superintendent any formal requests that are brought before them at this time. The appropriate staff member will furnish answers to questions.

INVITATION for Board Members to Reflect on the Board Shared Agreements
Board members are invited to share reflections on the Board Shared Agreements.

D. ADJOURNMENT

NEXT SCHEDULED REGULAR MEETING

WEDNESDAY, APRIL 08, 2026

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: DISCUSS and ACCEPT

TITLE AND SUBJECT: Discuss and Accept the Student Outcomes Focused Governance Monitoring Report – March 2026

ITEM DESCRIPTION: Included in the Board material is the March 2026 Student Outcomes Focused Governance monitoring report for the following interim guardrails:

- Equitable Access Interim Guardrail 3: From August 2025 to June 2027, the percentage of site and district leaders who receive professional learning in Targeted Universalism will increase from 0% to 90%.
- Health and Wellness Interim Guardrail 1: From July 2025 to July 2028, the percentage of schools utilizing the current adopted Social Emotional Learning (SEL) curriculum will increase from 53% to 85%.

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Jennifer Stacy-Alcantara

DIVISION: Instructional Division

CABINET APPROVAL PHONE: (559) 457-3750

CABINET APPROVAL: Chief Academic Officer, Carlos Castillo, Ed.D. Carlos Castillo (Mar 9, 2026 08:21:15 PDT)

Student Outcomes Focused Governance: Monitoring Report

March 25, 2026



ACHIEVING OUR *GREATEST* POTENTIAL

Fresno Unified School District
ACHIEVING OUR *GREATEST* POTENTIAL

OUR MISSION

We nurture and cultivate the interests, intellect, and leadership of our students by providing an excellent, equitable education in a culturally proficient environment.



OUR VISION

Where students, families, and staff are valued and empowered to achieve their greatest potential.

GOALS

GOAL 1 EARLY LITERACY

The percentage of 1st graders who are proficient in literacy based on iReady results will increase from 48% in June 2024 to 80% June 2030.

GOAL 2 LITERACY INTERVENTION

The percentage of 3rd-8th grade students who are more than one year behind as measured by Smarter Balanced (SBAC) English Language Arts (ELA) who make more than one year's growth will increase from 30% in June 2024 to 50% by June 2030.

GOAL 3 COLLEGE & CAREER READINESS

The percentage of students graduating from high school who are college and career ready based on CCI will increase from 43% in June 2024 to 64% by June 2030.

GOAL 4 LIFE SKILLS

The percentage of 6th, 8th, and 12th grade students who demonstrate benchmarked competencies in the skills listed in the Portrait of a Learner using age-appropriate assessments will increase by X% in June 2027 to Y% by June 2030.

GUARDRAILS *synthesized version*

COMMUNITY ENGAGEMENT

No major decisions will be proposed to the Board without a community engagement plan.

EQUITABLE ACCESS

Goals will be met without excluding distinct and/ or vulnerable groups such as African American, English Learners, Foster Youth, Homeless or Students with Disabilities.

EFFECTIVE STAFF

Hiring, promotion or lateral movement of staff will only occur with those who are meeting standards.

HEALTH & WELLNESS

Goals will be met without compromising the health and wellness of students and staff.

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

NUESTRA MISIÓN

Nutrimos y cultivamos los intereses, el intelecto y el liderazgo de nuestros estudiantes al brindar una educación excelente y equitativa en un ambiente culturalmente competente.



NUESTRA VISIÓN

Donde los estudiantes, familias y personal son valorados y empoderados para alcanzar su máximo potencial.

METAS

PRIMERA META ALFABETIZACIÓN TEMPRANA

El porcentaje de estudiantes de primer grado que son competentes en alfabetización según los resultados de iReady aumentará del 48% en junio de 2024 al 80% en junio de 2030.

SEGUNDA META INTERVENCIÓN EN ALFABETIZACIÓN

El porcentaje de estudiantes de 3º a 8º grado que están atrasados más de un año según lo medido por el Smarter Balanced (SBAC) Artes de Lenguaje Inglés (ELA) y que logran crecimiento de más de un año, aumentará del 30% en junio de 2024 al 50% en junio de 2030.

TERCERA META PREPARACIÓN PARA LA UNIVERSIDAD Y LA CARRERA PROFESIONAL

El porcentaje de estudiantes que se gradúan de la escuela preparatoria y están preparados para la universidad y una carrera profesional según el CCI aumentará del 43% en junio de 2024 al 64% en junio de 2030.

CUARTA META HABILIDADES PARA LA VIDA

El porcentaje de estudiantes de 6º, 8º y 12º grado que demuestren competencias del punto de referencia en las habilidades enlistadas en el Retrato de un Estudiante mediante las evaluaciones adecuadas para su edad aumentará en un X% en junio de 2027 a un Y% en junio de 2030.

PARÁMETROS *Versión Sintetizada*

PARTICIPACIÓN DE LA COMUNIDAD

No se presentarán decisiones importantes a la Mesa Directiva sin un plan de participación comunitaria.

ACCESO EQUITATIVO

Las metas se alcanzarán sin excluir grupos distintos y/o vulnerables como Afroamericanos, Estudiantes Aprendices de inglés, Jóvenes en Hogar de Crianza, Estudiantes sin Hogar o con Discapacidades.

PERSONAL EFICAZ

La contratación, promoción o movimiento lateral del personal solo se llevará a cabo con quienes cumplan con los estándares.

SALUD Y BIENESTAR

Las metas se alcanzarán sin comprometer la salud y el bienestar de los estudiantes y el personal.

PEB LUB HOM PHIAJ

Peb saib xyuas thiab txhawb nqa peb cov tub ntxhais kawm ntawv cov kev nyiam, kev txawj ntse, thiab kev coj noj coj ua los ntawm kev muab kev kawm ntawv zoo thiab sib luag hauv ib puag ncig uas hwm thiab tos txais txhua haiv neeg.



PEB LUB ZEEM MUAG

Qhov chaw uas cov tub ntxhais kawm ntawv, tsev neeg, thiab cov neeg ua haujlwm raug saib muaj nuj nqis thiab tau txhawb kom lawv ncav cuag lawv lub peev xwm loj tshaj plaws.

COV HOM PHIAJ

HOM PHIAJ 1 KEV NYEEM NTAWV THAUM NTXOV

Qhov feem pua ntawm cov tub ntxhais kawm ntawv qib 1 uas muaj kev txawj nyeem ntawv raws li cov txiaj ntsig iReady yuav nce ntawm 48% thaum lub Rau Hli 2024 mus txog 80% thaum lub Rau Hli 2030.

HOM PHIAJ 2 PABCUAM NYEEM NTAWV

Qhov feem pua ntawm cov tub ntxhais kawm qib 3 txog 8 uas poob qab ntau tshaj ib xyoos raws li kev ntsuas Smarter Balanced (SBAC) English Language Arts (ELA), thiab uas kawm tau siab tshaj ib xyoos nyob rau ib lub xyoo kawm ntawv, yuav nce ntawm 30% thaum lub Rau Hli 2024 mus txog 50% thaum lub Rau Hli 2030.

HOM PHIAJ 3 KEV NPAJ TAU RAU COLLEGE THIAB UA HAUJLWM

Qhov feem pua ntawm cov tub ntxhais kawm ntawv tiav high school uas npaj mus kawm college thiab ua haujlwm raws li CCI yuav nce ntawm 43% thaum lub Rau Hli 2024 mus txog 64% thaum lub Rau Hli 2030.

HOM PHIAJ 4 COV KEV TXAWJ PAUB HAUV LUB NEEJ

Qhov feem pua ntawm cov tub ntxhais kawm ntawv qib 6, 8, thiab 12 uas kawm tau li cov txuj ci tau teev tseg hauv Daim Duab Ntawm Tus Kawm los ntawm kev tshau uas phim lawv hnub nyoog, yuav nce ntawm X% thaum lub Rau Hli 2027 mus txog Y% thaum lub Rau Hli 2030.

COV GUARDRAIL *hom ntsiab lus tagnrho*

KOOM TES NROG ZEJ ZOG

Tsis pub muaj kev txiav txim siab loj tham rau pawg Board yog tsis tau zej zog kev npaj koom tes.

MUAJ VAJ HUAM SIB LUAG

Cov hom phiaj yuav ua kom tiav yam tsis cais tawm cov pab pawg sib txawv thiab/lossis cov pab pawg tsis khov xws li cov African American, Cov Neeg Kawm Lus Askiv, Foster Youth, Cov Neeg Tsis Muaj Tsev Nyob lossis Cov Tub Ntxhais Kawm Mob Tsis Taus.

COV NEEG UA HAUJLWM ZOO

Kev ntiav neeg, nce qib lossis kev hloov haujlwm them nyiaj li qub rau cov neeg ua haujlwm tsuas yog muaj tshwm sim rau cov ua tau raws li cov qauv.

KEV NOJ QAB HAUS HUV THIAB KEV NOJ QAB NYOB ZOO

Cov hom phiaj yuav ua tiav yam tsis ua rau kev noj qab haus huv thiab kev noj qab nyob zoo ntawm cov tub ntxhais kawm ntawv thiab cov neeg ua haujlwm puas tsuaj.

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Framing

Fresno Unified's guardrail ensures that *no group is left behind while achieving system goals.*

Training in targeted universalism is essential because it:

- Builds shared understanding of equity-centered decision making.
- Equips leaders with the tools to identify and close gaps.
- Promotes accountability so district progress includes **all** students.

Expected Impact

- Reduced opportunity gaps.
- Improved access to advanced coursework, supports, and programs.
- Stronger engagement for historically marginalized students.
- More consistent instructional and support practices.

Most importantly, we will see improved outcomes for all students.

Guardrail- Equitable Access

GUARDRAIL

Equitable Access: The superintendent may not meet the goals by leaving out or denying access to any distinct and/or vulnerable population groups (for example, African American, English Learners, Foster Youth, Homeless and Students With Disabilities) or schools.

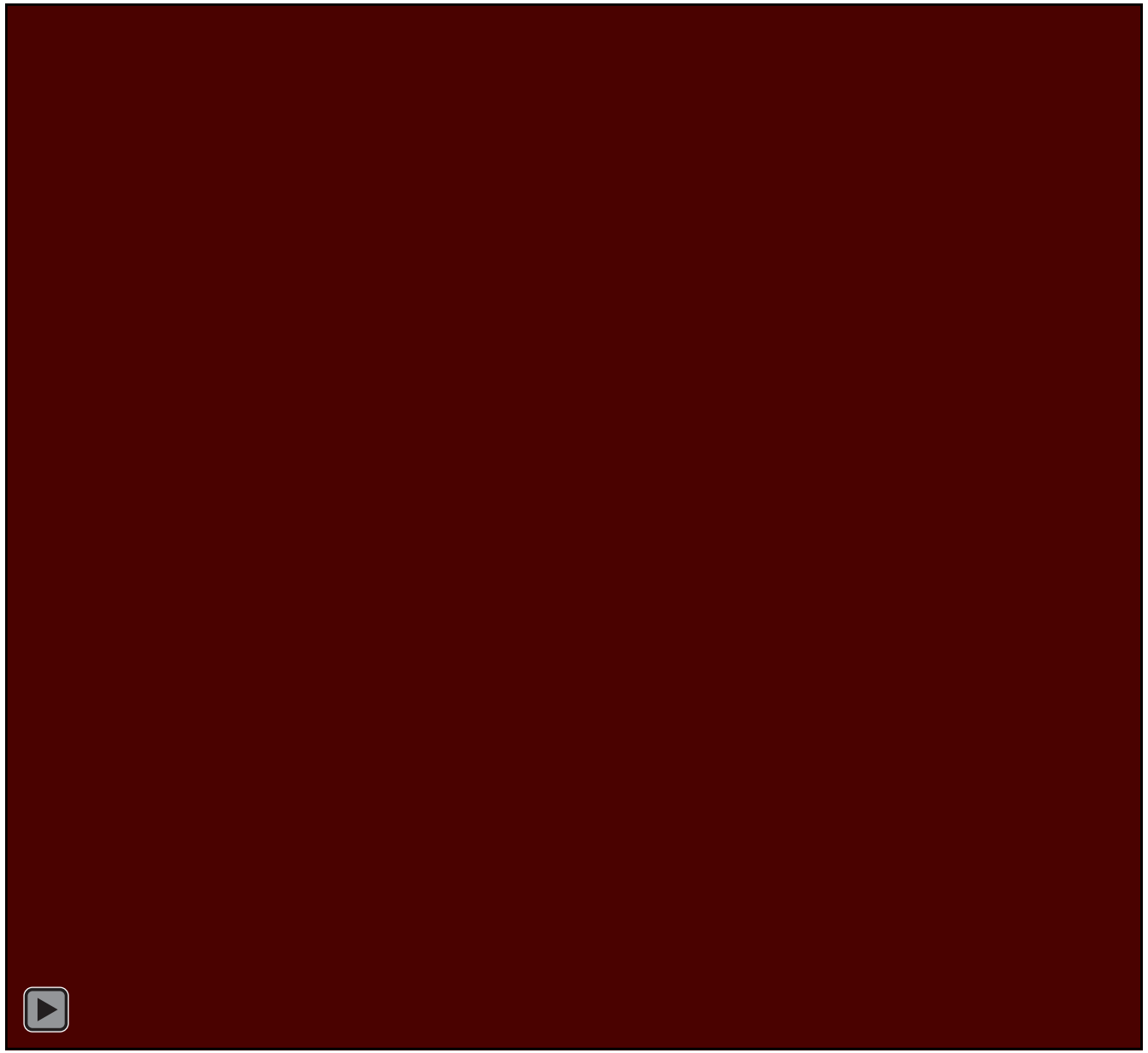
INTERIM GUARDRAIL

EA3: From August 2025 to June 2027, the percentage of site and district leaders who receive professional learning in Targeted Universalism will increase from 0% to 90%.

Purpose

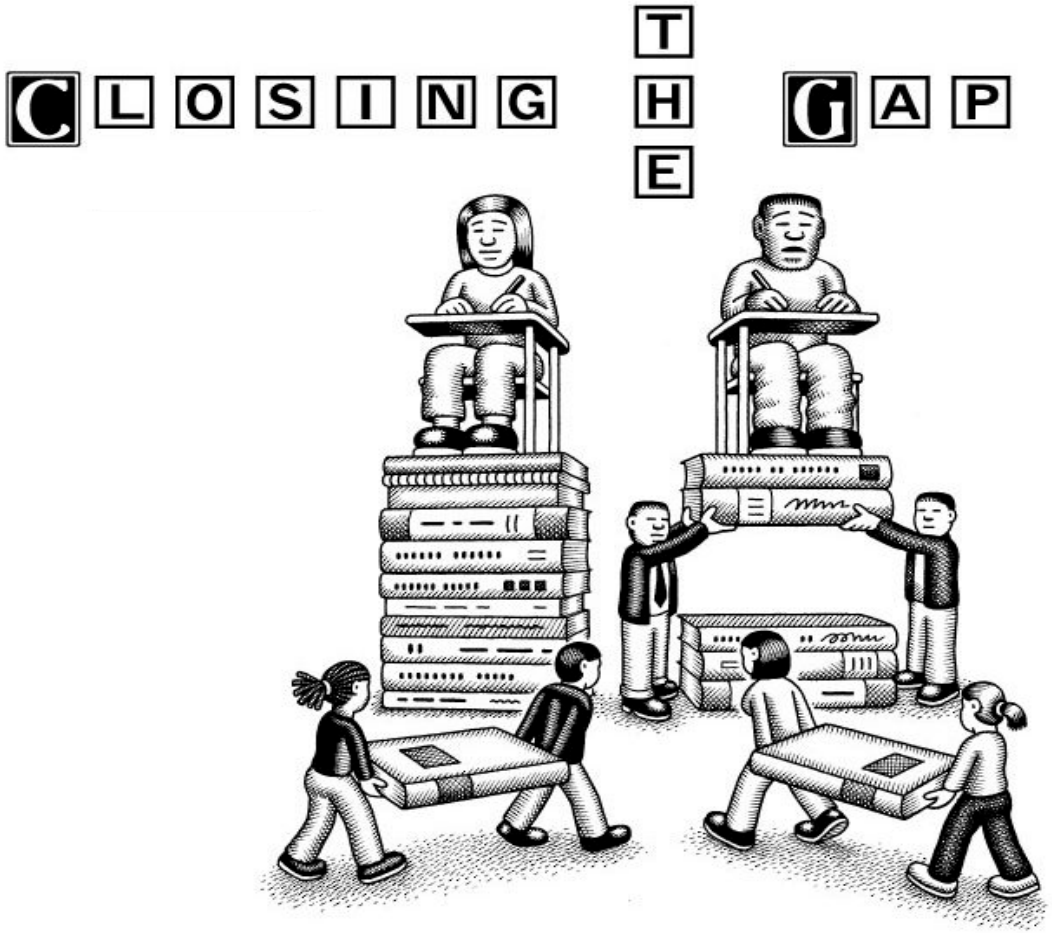
To ensure Fresno Unified's Guardrail on Equitable Access is met - that no student group is denied access to opportunities or outcomes - leaders must be trained in Targeted Universalism, an equity framework that sets universal goals while using targeted strategies to ensure success for all student groups.

TARGETED UNIVERSALISM



Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Why Targeted Universalism?



Our data—both current and historical—clearly shows persistent **disparities and opportunity gaps** for our most disenfranchised and marginalized student groups

Why Training is Needed

Training in targeted universalism ensures that district and site leaders:

- Understand how to align resources, supports, and policies to meet the needs of vulnerable and distinct populations (African American, English Learners, foster youth, homeless students, students with disabilities, and schools with concentrated needs).
- Develop the mindset, data fluency, and leadership practices needed to dismantle systemic inequities.
- Lead with intentionality so that achieving district goals includes every student.

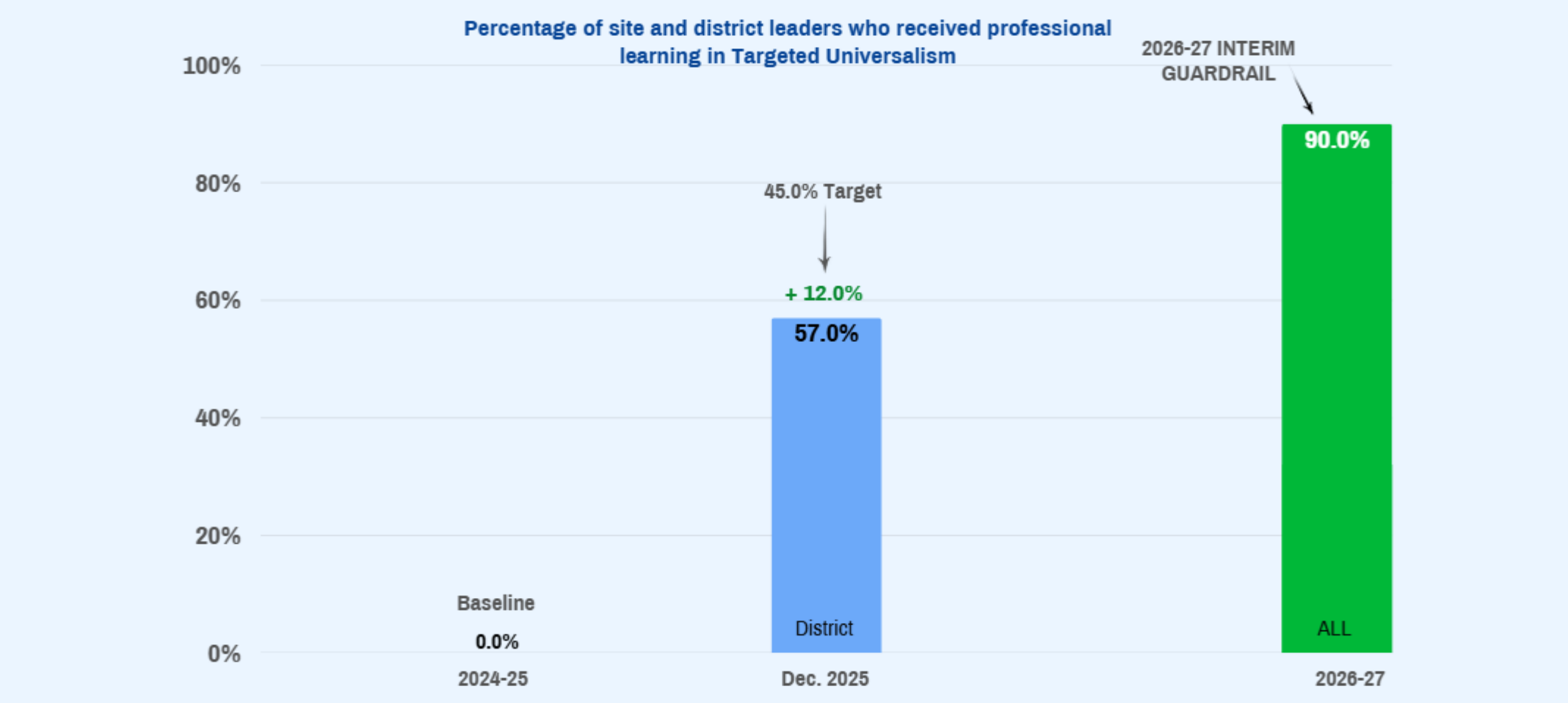
INTERIM GUARDRAIL EA3

Guardrail: Equitable Access

The superintendent may not meet the goals by leaving out or denying access to any distinct and/or vulnerable population groups (for example, African American, English Learners, Foster Youth, Homeless and Students With Disabilities) or schools.

Interim Guardrail: EA3

From August 2025 to June 2027, the percentage of site and district leaders who receive professional learning in Targeted Universalism will increase from 0% to 90%.



STATUS: Off Track | On Track

Must grow by 45.0% each year to be on-track.

Data Source: iAchieve
Data as of Date: 02/05/2026

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

SUPERINTENDENT'S RESPONSE – EA3

Guardrail: Equitable Access

The superintendent may not meet the goals by leaving out or denying access to any distinct and/or vulnerable population groups (for example, African American, English Learners, Foster Youth, Homeless and Students With Disabilities) or schools.

Interim Guardrail: EA3

From August 2025 to June 2027, the percentage of site and district leaders who receive professional learning in Targeted Universalism will increase from 0% to 90%.

Root Causes	Response / Rationale	Action Steps
• Fragmented supports for vulnerable populations	• Services often operate in silos, reducing impact.	• By January 31, 2026, the Targeted Universalism (TU) planning team will form the district's cross-departmental TU Systems Team.
• Historical inequities and systemic bias	• Legacy practices and policies may unintentionally disadvantage certain groups.	• By June 2027, AMA will incorporate clearly defined equity metrics into all site plans in collaboration with the State and Federal Programs Office.

Closing Commitment

Through Targeted Universalism and leadership development, we are committing to:

- Equity by design.
- Accountability in practice.
- Excellence for every student.

Guardrail: Health and Wellness
The superintendent may not meet the goals at the cost of unreasonably compromising the health and wellness of students and staff.

Interim Guardrail: HW 1
From July 2025 to July 2028, the percentage of schools utilizing the current adopted Social Emotional Learning (SEL) curriculum will increase from 53% to 85%.

What is Social Emotional Learning (SEL)?



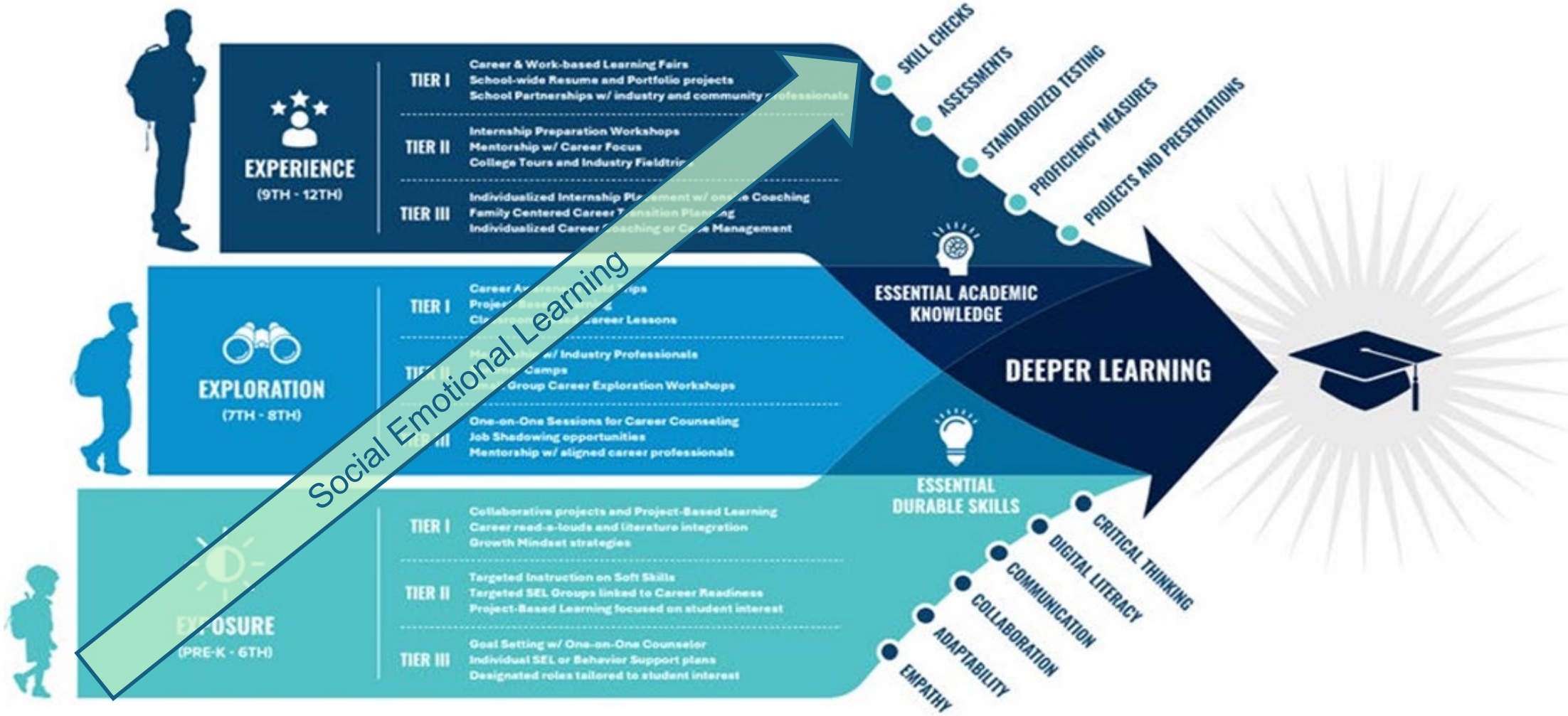
Self Management

- Regulate emotions
- Sustain focus
- Ability to adapt
- Apply organizational skills

Responsible Decision Making

- Identify and analyze problems
- Generate solutions
- Anticipate the impact of decisions
- Exhibit curiosity and open-mindedness

How SEL Contributes to Deeper Learning

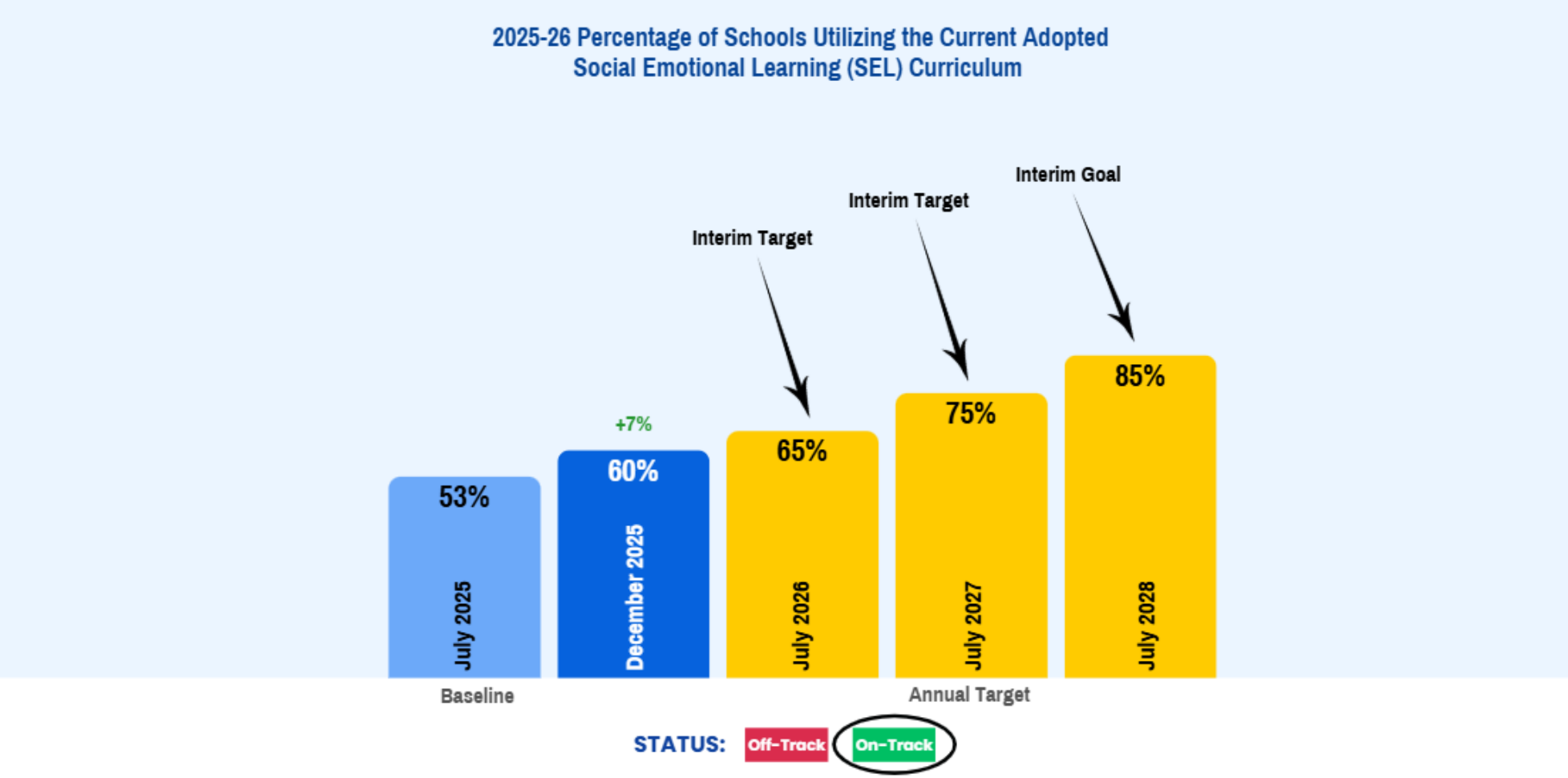


Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

HEALTH & WELLNESS INTERIM GUARDRAIL 1

Guardrail: Health and Wellness
The superintendent may not meet the goals at the cost of unreasonably compromising the health and wellness of students and staff.

Interim Guardrail: HW 1
From July 2025 to July 2028, the percentage of schools utilizing the current adopted Social Emotional Learning (SEL) curriculum will increase from 53% to 85%.



Data Source: 2024-25 & 2025-26 School-Connect, & Second Step Usage data, & HR teacher lists

	Superintendent's Response: Health and Wellness Interim Goal 1		
	Root Cause	**Rationale**	**Actions**
On-Track	• Structured allocated time to teach Social Emotional Learning (SEL) lessons and on-going focus for the site.	• Sites have set expectations and have built collective commitments and teacher efficacy. • Climate and Culture Teams (CCTs) consistently look at SEL usage data and plan action steps to improve implementation.	• Climate and Culture Specialists (CCSs) will continue to: • Support Climate and Culture Teams (CCTs) • Provide professional learning (PL) • Share timely SEL usage data
Off-Track	• Varied depth of understanding and efficacy of SEL instruction. • Inconsistent expectations for teaching district selected SEL curriculum. • At the secondary level, there is a greater variance of implementation of SEL instruction.	• Inconsistent implementation of SEL curriculum across classrooms, grade levels, and schools. • Inconsistent expectations and messaging about the importance and relevance of providing explicit SEL instruction. • Struggle to identify structured allocated time.	• Begin building depth of understanding of SEL skills through SEL standards and crosswalk with SEL curriculum, Fall 2026. • The Instructional Division will communicate expectations to teach the district-selected SEL curriculum by April 1st. • DPI will take inventory of current structures of when SEL is taught at all sites by April 30, 2026. • Secondary sites will establish protected time for explicit SEL instruction within the school day (minimum of 2 lessons a month) by June 5, 2026. • Off-track sites will communicate their plan to teach SEL curriculum for the 2026-27 school year by June 5, 2026. DPI will work alongside sites to support planning.

School Highlight

Cooper Academy

•**Embedded SEL Culture**:
Social Emotional Learning is integrated into daily campus life and weekly Advisory lessons.

•**Teacher-Led & Collaborative**:
Staff-driven structures ensure alignment, flexibility, and responsiveness to student needs.

•**Student Impact**:
150 fewer behavior incidents and 17 fewer suspensions, supporting stronger academic focus.

FUSD

ACHIEVING OUR *GREATEST* POTENTIAL

HEALTH & WELLNESS INTERIM GUARDRAIL 1

Interim Guardrail: HW 1

From July 2025 to July 2028, the percentage of schools utilizing the current adopted Social Emotional Learning (SEL) curriculum will increase from **53% to 85%.**

On-Track Sites				Off-Track Sites			
School	**% of Teachers**	**School**	**% of Teachers**	**School**	**% of Teachers**	**School**	**% of Teachers**
Fulton	100%	Wishon	78%	Gaston	44%	Baird	0%
Kirk	100%	Lane	77%	Gibson	43%	Calwa	0%
Mayfair	100%	DelMar	77%	Jackson	43%	Columbia	0%
Rowell	100%	Pyle	77%	Storey	43%	Edison High	0%
Leavenworth	100%	Vinland	77%	Malloch	42%	Fremont	0%
Ericson	97%	Williams	75%	Wolters	40%	Patino	0%
Powers-Gins.	94%	Viking	74%	Fort Miller	39%	Sequoia	0%
Turner	92%	Anthony	73%	Bullard Talent K-8	38%	Starr	0%
Roeding	91%	Kratt	73%	Phoenix Elem.	38%	Terronez	0%
Birney	90%	Scandinavian	73%	Lincoln	29%		
Olmos	90%	Holland	71%	Jefferson	28%		
Wilson	90%	Tenaya Middle	70%	Computech	26%		
McCardle	89%	Robinson	70%	King	25%		
Tatarian	89%	Wawona K-8	70%	Muir	25%		
Yokomi	89%	Cooper	69%	Manchester	21%		
Heaton	89%	Dewolf High	67%	Bullard HS	20%		
Tehipite	88%	Phoenix Second.	67%	Greenberg	13%		
Norseman	87%	Addams	65%	McLane High	10%		
Hamilton	86%	Thomas	62%	Design Science	9%		
Slater	85%	Bakman	59%	Sunnyside High	9%		
Easterby	85%	Hidalgo	59%	Farber	8%		
Burroughs	85%	Ayer	58%	Fresno High	8%		
Eaton	84%	Aynesworth	58%	Webster	7%		
Homan	84%	Lowell	57%	Ahwahnee	6%		
Balderas	83%	Sunset	56%	Centennial	6%		
Figarden	83%	Vang Pao	55%	Roosevelt High	6%		
Tioga	83%	Kings Canyon	54%	Winchell	3%		
Yosemite	81%	Ewing	51%	Hoover High	2%		
Lawless	80%			Duncan	1%		
Herrera	79%						

On-Track: At least 50% of teachers teaching at least 60% of the SEL curriculum

Off-Track: Less than 50% of teachers teaching at least 60% of the SEL curriculum

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: PRESENT AND DISCUSS

TITLE AND SUBJECT: Present and Discuss the 2026/27 Strategic Budget Development Phase I

ITEM DESCRIPTION: Included in the Board material is a presentation continuing budget development discussions. At the January 28, 2026, Board of Education meeting the 2026/27 Governor's Proposed Budget and the district's preliminary strategic budget development were discussed. On March 25, 2026, staff and the Board will continue budget development discussions including the following:

- Goal Aligned Investments:
  - Early Literacy
  - Intervention

- Appendix
  - Proposed Budget Changes by Department
  - Augmentations/Reductions
  - Staffing Formulas

FINANCIAL SUMMARY: Not available at this time.

PREPARED BY: Kim Kelstrom

DIVISION: Business and Financial Services

CABINET APPROVAL PHONE: (559) 457-6226

CABINET APPROVAL: Chief Financial Officer, Patrick Jensen 

REVISED 03/20/2026

Budget Presentation

Wednesday, March 25, 2026



ACHIEVING OUR GREATEST POTENTIAL

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

OUR MISSION

We nurture and cultivate the interests, intellect, and leadership of our students by providing an excellent, equitable education in a culturally proficient environment.



OUR VISION

Where students, families, and staff are valued and empowered to achieve their greatest potential.

GOALS

GOAL 1 EARLY LITERACY

The percentage of 1st graders who are proficient in literacy based on iReady results will increase from 48% in June 2024 to 80% June 2030.

GOAL 2 LITERACY INTERVENTION

The percentage of 3rd-8th grade students who are more than one year behind as measured by Smarter Balanced (SBAC) English Language Arts (ELA) who make more than one year's growth will increase from 30% in June 2024 to 50% by June 2030.

GOAL 3 COLLEGE & CAREER READINESS

The percentage of students graduating from high school who are college and career ready based on CCI will increase from 43% in June 2024 to 64% by June 2030.

GOAL 4 LIFE SKILLS

The percentage of 6th, 8th, and 12th grade students who demonstrate benchmarked competencies in the skills listed in the Portrait of a Learner using age-appropriate assessments will increase by X% in June 2027 to Y% by June 2030.

GUARDRAILS *synthesized version*

COMMUNITY ENGAGEMENT

No major decisions will be proposed to the Board without a community engagement plan.

EQUITABLE ACCESS

Goals will be met without excluding distinct and/ or vulnerable groups such as African American, English Learners, Foster Youth, Homeless or Students with Disabilities.

EFFECTIVE STAFF

Hiring, promotion or lateral movement of staff will only occur with those who are meeting standards.

HEALTH & WELLNESS

Goals will be met without compromising the health and wellness of students and staff.

NUESTRA MISIÓN

Nutrimos y cultivamos los intereses, el intelecto y el liderazgo de nuestros estudiantes al brindar una educación excelente y equitativa en un ambiente culturalmente competente.



NUESTRA VISIÓN

Donde los estudiantes, familias y personal son valorados y empoderados para alcanzar su máximo potencial.

METAS

PRIMERA META ALFABETIZACIÓN TEMPRANA

El porcentaje de estudiantes de primer grado que son competentes en alfabetización según los resultados de iReady aumentará del 48% en junio de 2024 al 80% en junio de 2030.

SEGUNDA META INTERVENCIÓN EN ALFABETIZACIÓN

El porcentaje de estudiantes de 3º a 8º grado que están atrasados más de un año según lo medido por el Smarter Balanced (SBAC) Artes de Lenguaje Inglés (ELA) y que logran crecimiento de más de un año, aumentará del 30% en junio de 2024 al 50% en junio de 2030.

TERCERA META PREPARACIÓN PARA LA UNIVERSIDAD Y LA CARRERA PROFESIONAL

El porcentaje de estudiantes que se gradúan de la escuela preparatoria y están preparados para la universidad y una carrera profesional según el CCI aumentará del 43% en junio de 2024 al 64% en junio de 2030.

CUARTA META HABILIDADES PARA LA VIDA

El porcentaje de estudiantes de 6º, 8º y 12º grado que demuestren competencias del punto de referencia en las habilidades enlistadas en el Retrato de un Estudiante mediante las evaluaciones adecuadas para su edad aumentará en un X% en junio de 2027 a un Y% en junio de 2030.

PARÁMETROS *Versión Sintetizada*

PARTICIPACIÓN DE LA COMUNIDAD

No se presentarán decisiones importantes a la Mesa Directiva sin un plan de participación comunitaria.

ACCESO EQUITATIVO

Las metas se alcanzarán sin excluir grupos distintos y/o vulnerables como Afroamericanos, Estudiantes Aprendices de inglés, Jóvenes en Hogar de Crianza, Estudiantes sin Hogar o con Discapacidades.

PERSONAL EFICAZ

La contratación, promoción o movimiento lateral del personal solo se llevará a cabo con quienes cumplan con los estándares.

SALUD Y BIENESTAR

Las metas se alcanzarán sin comprometer la salud y el bienestar de los estudiantes y el personal.

PEB LUB HOM PHIAJ

Peb saib xyuas thiab txhawb nqa peb cov tub ntxhais kawm ntawv cov kev nyiam, kev txawj ntse, thiab kev coj noj coj ua los ntawm kev muab kev kawm ntawv zoo thiab sib luag hauv ib puag ncig uas hwm thiab tos txais txhua haiv neeg.



PEB LUB ZEEM MUAG

Qhov chaw uas cov tub ntxhais kawm ntawv, tsev neeg, thiab cov neeg ua haujlwm raug saib muaj nuj nqis thiab tau txhawb kom lawv ncav cuag lawv lub peev xwm loj tshaj plaws.

COV HOM PHIAJ

HOM PHIAJ 1 KEV NYEEM NTAWV THAUM NTXOV

Qhov feem pua ntawm cov tub ntxhais kawm ntawv qib 1 uas muaj kev txawj nyeem ntawv raws li cov txiaj ntsig iReady yuav nce ntawm 48% thaum lub Rau Hli 2024 mus txog 80% thaum lub Rau Hli 2030.

HOM PHIAJ 2 PABCUAM NYEEM NTAWV

Qhov feem pua ntawm cov tub ntxhais kawm qib 3 txog 8 uas poob qab ntau tshaj ib xyoos raws li kev ntsuas Smarter Balanced (SBAC) English Language Arts (ELA), thiab uas kawm tau siab tshaj ib xyoos nyob rau ib lub xyoo kawm ntawv, yuav nce ntawm 30% thaum lub Rau Hli 2024 mus txog 50% thaum lub Rau Hli 2030.

HOM PHIAJ 3 KEV NPAJ TAU RAU COLLEGE THIAB UA HAUJLWM

Qhov feem pua ntawm cov tub ntxhais kawm ntawv tiav high school uas npaj mus kawm college thiab ua haujlwm raws li CCI yuav nce ntawm 43% thaum lub Rau Hli 2024 mus txog 64% thaum lub Rau Hli 2030.

HOM PHIAJ 4 COV KEV TXAWJ PAUB HAUV LUB NEEJ

Qhov feem pua ntawm cov tub ntxhais kawm ntawv qib 6, 8, thiab 12 uas kawm tau li cov txuj ci tau teev tseg hauv Daim Duab Ntawm Tus Kawm los ntawm kev tshau uas phim lawv hnub nyoog, yuav nce ntawm X% thaum lub Rau Hli 2027 mus txog Y% thaum lub Rau Hli 2030.

COV GUARDRAIL *hom ntsiab lus tagnrho*

KOOM TES NROG ZEJ ZOG

Tsis pub muaj kev txiav txim siab loj tham rau pawg Board yog tsis tau zej zog kev npaj koom tes.

MUAJ VAJ HUAM SIB LUAG

Cov hom phiaj yuav ua kom tiav yam tsis cais tawm cov pab pawg sib txawv thiab/lossis cov pab pawg tsis khov xws li cov African American, Cov Neeg Kawm Lus Askiv, Foster Youth, Cov Neeg Tsis Muaj Tsev Nyob lossis Cov Tub Ntxhais Kawm Mob Tsis Taus.

COV NEEG UA HAUJLWM ZOO

Kev ntiav neeg, nce qib lossis kev hloov haujlwm them nyiaj li qub rau cov neeg ua haujlwm tsuas yog muaj tshwm sim rau cov ua tau raws li cov qauv.

KEV NOJ QAB HAUS HUV THIAB KEV NOJ QAB NYOB ZOO

Cov hom phiaj yuav ua tiav yam tsis ua rau kev noj qab haus huv thiab kev noj qab nyob zoo ntawm cov tub ntxhais kawm ntawv thiab cov neeg ua haujlwm puas tsuaj.

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Early Literacy and Literacy Intervention

What we Implemented in 2025-2026:

- Regional expanded foundational skills assessments
- K-2 universal screener
- Revised curriculum guidance documents
- Draft literacy intervention plan
- Coaching cycles for Kindergarten and 1st grade teachers
- Small group instruction professional learning for kindergarten paraprofessionals
- Streamlined family literacy events

Key Initiative Components:

- Improve high quality teaching through teacher-led, job-embedded professional learning and coaching
- Provide data-informed direct services to students
- Select and integrate supplemental instructional materials
- Engage families in support of student learning

Early Literacy Interim Goal 1

From June 2024 to June 2026, the percentage of 1st grade students who are meeting their stretch growth target as measured by iReady diagnostic assessment will increase from 41% to 54%.

Initiatives	Investments	Cost
Implementation of evidence-based literacy strategies in Kindergarten and 1st grade	• Professional learning for K and 1st grade teachers, site leaders and paraeducators • Coaching cycles for K and 1st grade teachers • Supplemental instructional materials	Literacy Plan
New teacher student goal setting	• Professional learning and coaching cycles	No New Cost
Attendance strategies for preschool through 1st grade	• Professional learning for site leaders and intervention staff • Facilitate PLC for site leaders over attendance • Targeted strategies focusing on early learners	No New Cost
~~Creative master scheduling for guaranteed VAPA articulation and 1st through 4th grade PLC collaboration~~ Strategic master scheduling to ensure a guaranteed, articulated Visual And Performing Arts (VAPA) curriculum and consistent PLC collaboration and professional learning for grades 1-6	• Expanded student access to arts programs • Professional learning and collaboration for K-6th grade teachers	K-6 PROP 28

Fresno Unified School District
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Early Literacy Interim Goal 2

From June 2024 to June 2026, the percentage of Kindergarteners who are mastering literacy foundational skills as measured by an updated comprehensive Kindergarten-Foundational Skills Assessment (K-FSA) will increase from 50.5% to 62.5%.

Initiatives	Investments	Cost
Daily phonological and phonemic awareness instruction	• Professional learning for Kindergarten teachers • Supplemental instructional materials	$92K
Personalized reading instruction	• Laptops and computer software	$1.174M

Fresno Unified School District
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Literacy Intervention Interim Goal 1

From June 2024 to June 2026, the percentage of identified 3rd – 6th grade students who meet their stretch growth goal on iReady will increase from 26% to 55%.		
Initiatives	**Investments**	**Cost**
Evidence-based literacy strategies in 3rd through 6th grade	• Professional learning for 3rd – 6th grade teachers • Coaching cycles for teachers • Supplemental instructional materials	$1.24M

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Literacy Intervention Interim Goal 2

From June 2024 to June 2026, the percentage of identified 7th and 8th grade students who improve at least one performance band from the first administration to the second administration on the district interim assessments will increase from 44% to 65%.

Initiatives	Investments	Cost
Evidence-based literacy strategies for English Language Arts and History/Social Science	• Professional learning for teachers and site leaders • Coaching cycles for teachers • Substitute salaries	$100K
Middle school systems for intervention	• 11 Full-Time Equivalent (FTE) Interventionists	$2.1M

Literacy Intervention Interim Goal 3

From August 2026 to June 2027, the percentage of identified 3rd through 8th grade students who improve a minimum of one rubric score from the first to the second administration on the district writing assessment will increase from x% to 50%.

Initiatives	Investments	Cost
Standards-aligned writing instruction in 3rd through 8th grade	• Writing assessment platform • Professional learning for teachers	$500K

Equitable Access

What we implemented in 2025-2026:

- Professional learning for English language development teachers
- Professional learning for special education teachers and paraprofessionals
- Targeted small group instruction
- High-dosage tutoring pilot
- Special education advisory teams

Key Initiative Components:

- Improve high quality teaching through teacher-led, job-embedded professional learning and coaching
- Provide data-informed direct services to students
- Engage families in support of student learning

Equitable Access Interim Guardrail 1

From August 2025 to June 2027, the percentage of identified Kindergarten through 6th grade students in each of the identified student groups whose academic performance is equal to or exceeds the district average as reported on iReady reading diagnostic will increase from 17.5% to 21.9%

Initiatives	Investments	Cost
After-school literacy intervention for English learners	• Supplemental salaries • Supplemental instructional materials	No New Cost
Daily designated English Language Development (ELD) for elementary English learners	• Professional learning and coaching for ELD teachers • Tutoring services • Software licenses	No New Cost
Targeted small-group literacy intervention	• Tutoring services	No New Cost
Preschool through 1st grade inclusion for identified students with disabilities	• Professional learning for teachers and paraeducators	No New Cost
Evidence-based practices for early learning autism teachers	• Professional learning for teachers and paraeducators	$68K

Fresno Unified School District
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Equitable Access Interim Guardrail 2

From August 2025 to June 2027, the percentage of identified 7th through 11th grade students whose academic performance is equal to or exceeds the district average as reported on the English Language Arts secondary district interim assessment will increase from 26.5% to 35.6%

Initiatives	Investments	Cost
Designated English Language Development for secondary English learners	• Professional learning and coaching for ELD teachers • Tutoring services • Technology licenses	No New Cost
Targeted small-group literacy intervention	• Tutoring services	$397K
Increased seat capacity at partner Historically Black Colleges and Universities (HBCUs)	• Tuition • Textbooks and instructional materials	$140K

Equitable Access Interim Guardrail 3

From August 2025 to June 2027, the percentage of site and district leaders who receive professional learning in Targeted Universalism will increase from 0% to 90%.		
Initiatives	**Investments**	**Cost**
Targeted Universalism professional learning	• Contracts and services	$100K

Fresno Unified School District
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Health and Wellness

What we implemented in 2025-2026:

- Increased progress monitoring cycles of social emotional learning curriculum usage
- Teacher demo lessons on the social emotional curriculum for secondary teachers
- Enhanced communication regarding the administration of the Panorama survey
- Relaunched district department survey (Panorama)
- Listening circles with students and staff

Key Initiative Components:

- Improve teaching of the social emotional curriculum through teacher-led, job-embedded professional learning and coaching
- Implement evidence-based practices in health and wellness for staff and students at school sites and staff in departments

Health and Wellness
Interim Guardrail 1

From July 2025 to July 2028, the percentage of schools utilizing the current adopted Social Emotional Learning (SEL) curriculum will increase from 53% to 85%		
Initiatives	**Investments**	**Cost**
Social Emotional Learning (SEL) instruction	• Elementary SEL curriculum licenses	$202K

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Health and Wellness
Interim Guardrail 2

From October 2025 to October 2028, the percentage of students responding agree or strongly agree as measured by the identified climate and culture survey domain will increase from ~~53%~~ to ~~65%~~. 89%

Initiatives	Investments 83%	Cost
Creating and/or maintaining positive school climate and culture for students	• Professional learning and coaching cycles for climate & culture teams and staff	No New Cost

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Health and Wellness
Interim Guardrail 3

From October 2025 to October 2028, the percentage of staff responding agree or strongly agree as measured by the identified climate and culture survey domain will increase from 89% to 90%.

Initiatives	Investments	Cost
Onboarding Effectiveness	• New employee orientation increased from ½ day voluntary and unpaid, to three days mandatory and paid • Extra two days of new-hire training for paraprofessionals specific to their job duties • Developing and piloting an onboarding toolkit for site/department onboarding expectations in 26/27	$60K
Creating and/or maintaining a positive school/ department climate and culture for staff	• Professional learning and coaching cycles for climate & culture teams and staff	No New Cost

Additional Operational Investments

Initiatives	Investments	Cost
Increase staff and student Artificial Intelligence (AI) Literacy	• Professional learning • AI licensing • 1 FTE Program Manager • Communications campaign	$540K
Districtwide athletics access, alignment, and excellence initiative.	• Supplemental salaries (Coaching Stipends) • Equipment, protective gear, uniforms • Officials • transportation	Amount TBD at full capacity ~~in~~ within 3 years. • Foundation Fundraising • Saturday attendance recovery camps ~~Funds from a combination of fundraising, Saturday school camps for attendance recovery camps).~~

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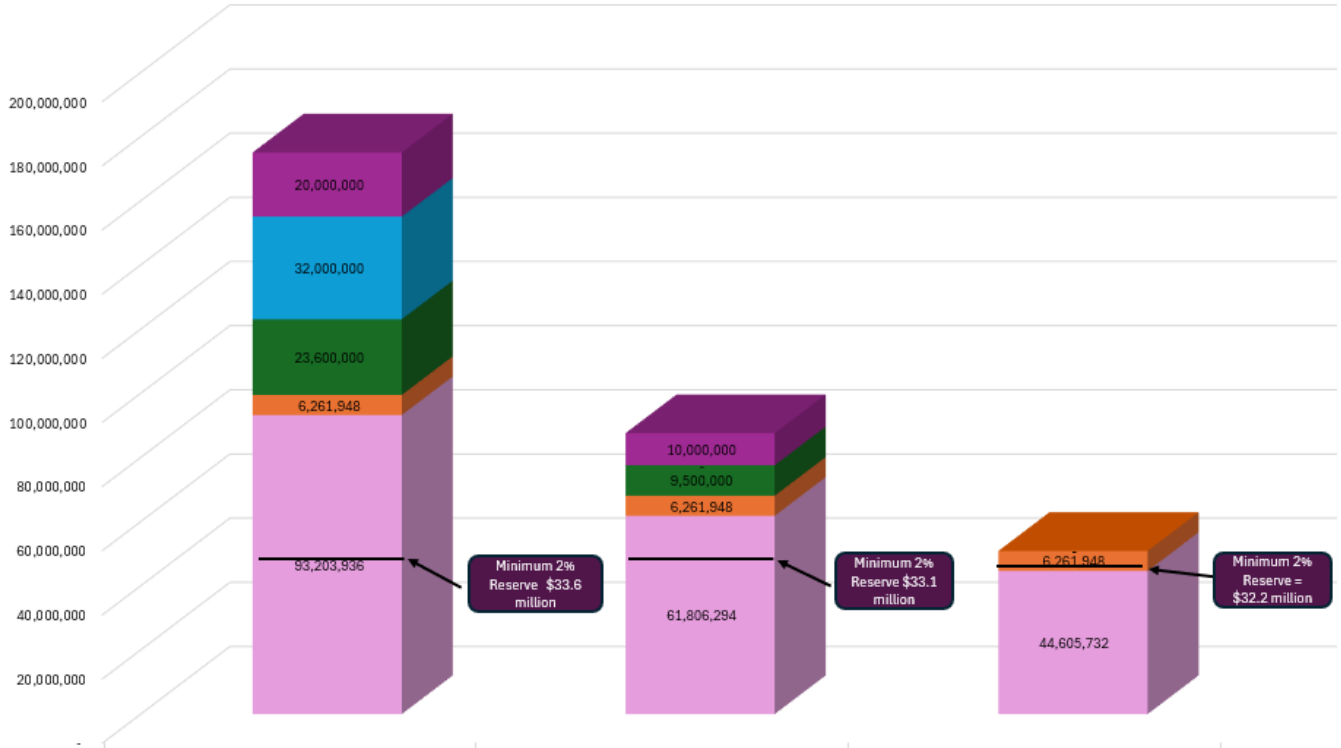
2026/27 Strategic Budget Development Appendix



Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

March 25, 2026

Unrestricted Reserve

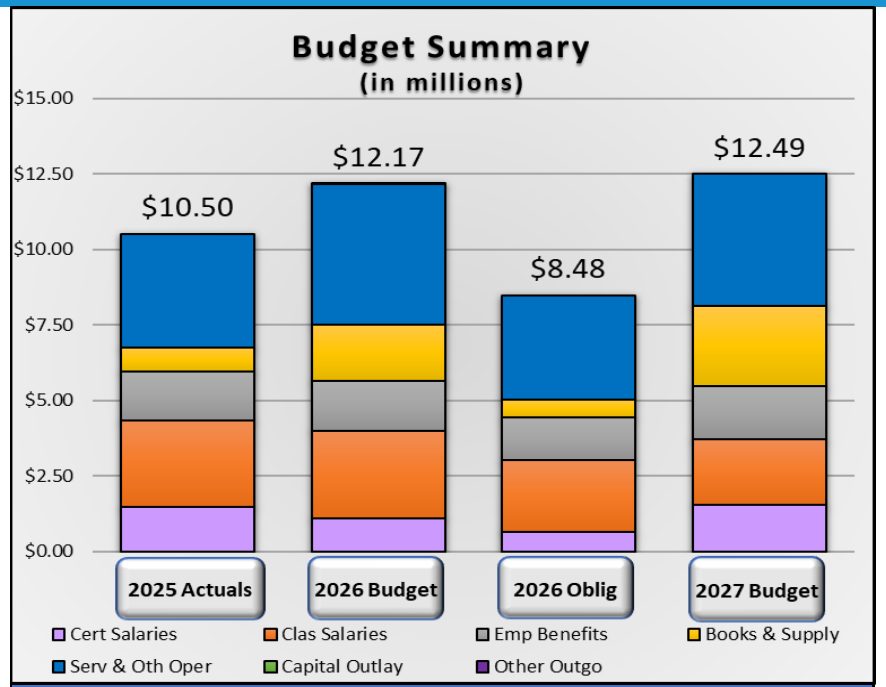


	2025/26 Adopted Budget	2026/27 Projection	2027/28 Projection
FTA Student Support	20,000,000	10,000,000	-
Pandemic Recovery	32,000,000	-	-
Future Textbook Adoptions	23,600,000	9,500,000	-
Cash, Inventory, Prepaid	6,261,948	6,261,948	6,261,948
Reserve for Economic Uncertainties	93,203,936	61,806,294	44,605,732

Plans to spend down committed and assigned funds by 2027/28

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Advancing Academic Acceleration & Achievement



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	2.00	1.00	0.00	1.00	0.00
Classified	10.63	9.00	7.00	2.00	3.00
Management	16.00	16.00	14.00	2.00	14.00
Total FTE	***28.63***	***26.00***	***21.00***	***5.00***	***17.00***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Vocational Ed. Teacher – ($150,000)
- Reduce 3.0 FTE Mentoring Program Facilitator I* – ($431,000)
- Reduce 1.0 FTE Mentoring Program Facilitator II – ($148,000)
- Reduce 1.0 FTE Program Technician – ($108,000)
- Reduce 1.0 FTE Admin Secretary I* – ($114,000)
- Reduce 1.0 FTE Principal II Special Assignment* – ($225,000)
- Reduce 1.0 FTE Manager I, Program – ($225,000)
- Reduce supplemental contracts – ($33,000)
- Reduce supplies and services – ($217,000)
- Reduce contracts – ($60,000)
- Add Middle school intervention support – $397,000
- Add Waterford license year 2 – $173,000

One-Time

- Support of Waterford & Black Student Union Initiatives – $2.4 million

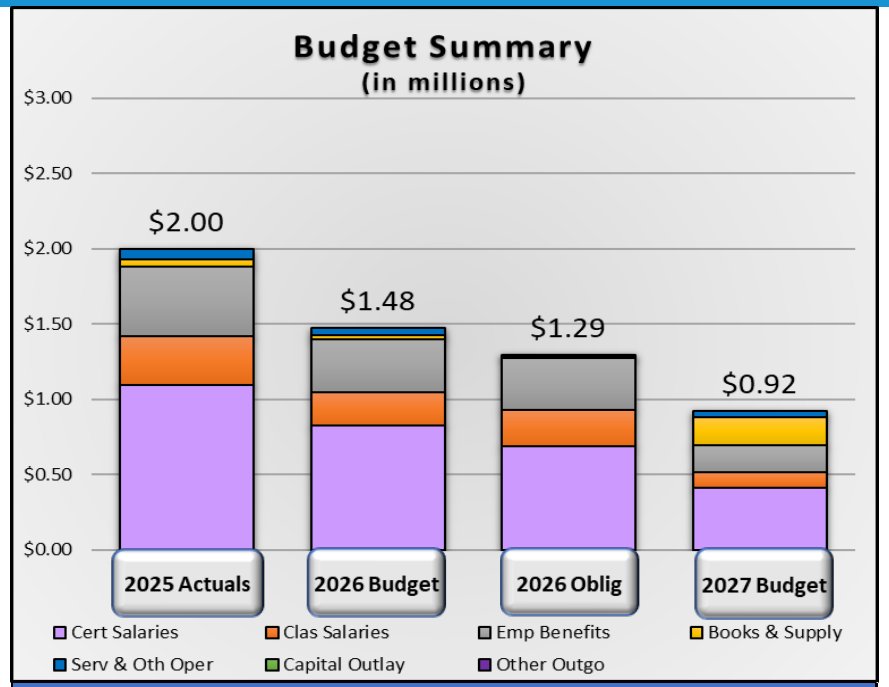
Note: 2025/26 budget includes $894,000 in one-time

Adjustments: (9.0)* FTE – (*$1.1 million) ongoing; $2.4 million one-time

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Alternative Education



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.50	0.63	0.25	0.38	0.13
Classified	3.00	3.00	2.00	1.00	2.00
Management	5.00	3.25	3.25	0.00	0.25
Total FTE	***8.50***	***6.88***	***5.50***	***1.38***	***2.38***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Administrator General* – ($259,000)
- Reduce 1.0 FTE Vice Principal II* – ($202,000)
- Reduce 1.0 FTE Analyst General* – ($155,000)
- Reduce 1.0 FTE Office Assistant I – ($81,000)
- Reduce 0.5 FTE Extra Periods – ($76,000)
- Reduce Home/Hospital mileage based on usage – ($25,000)
- Add material & supplies – $100,000

One-Time

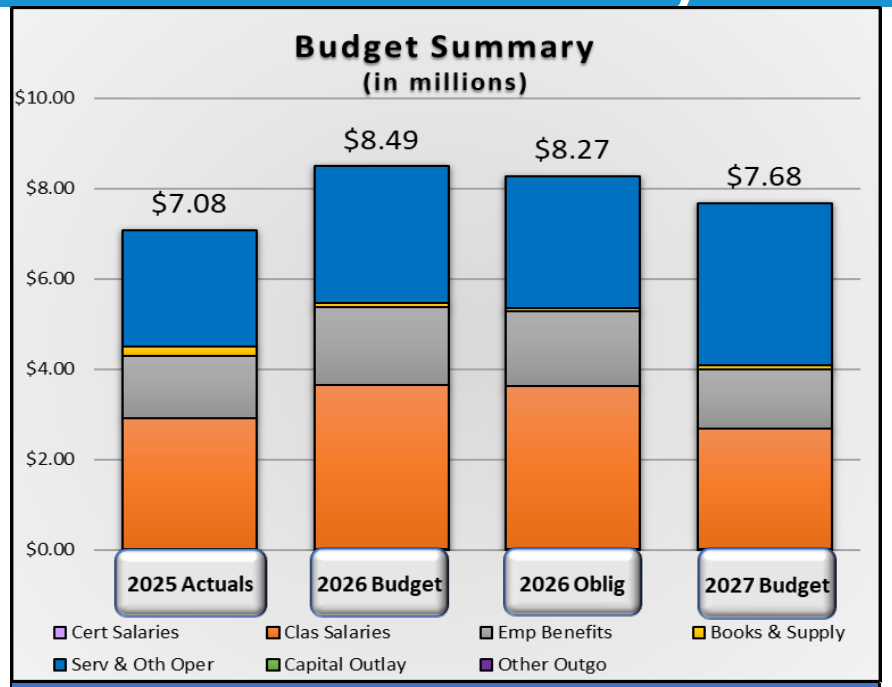
- Support Adult Transition Program (ATP) curriculum – $34,000

Adjustments: (4.5)* FTE – (*$698,000) ongoing; $34,000 one-time

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Analysis, Measurement, & Accountability



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	11.00	10.00	10.00	0.00	5.00
Management	16.00	16.00	16.00	0.00	13.00
Total FTE	***27.00***	***26.00***	***26.00***	***0.00***	***18.00***

2026/27 Budget Notes:

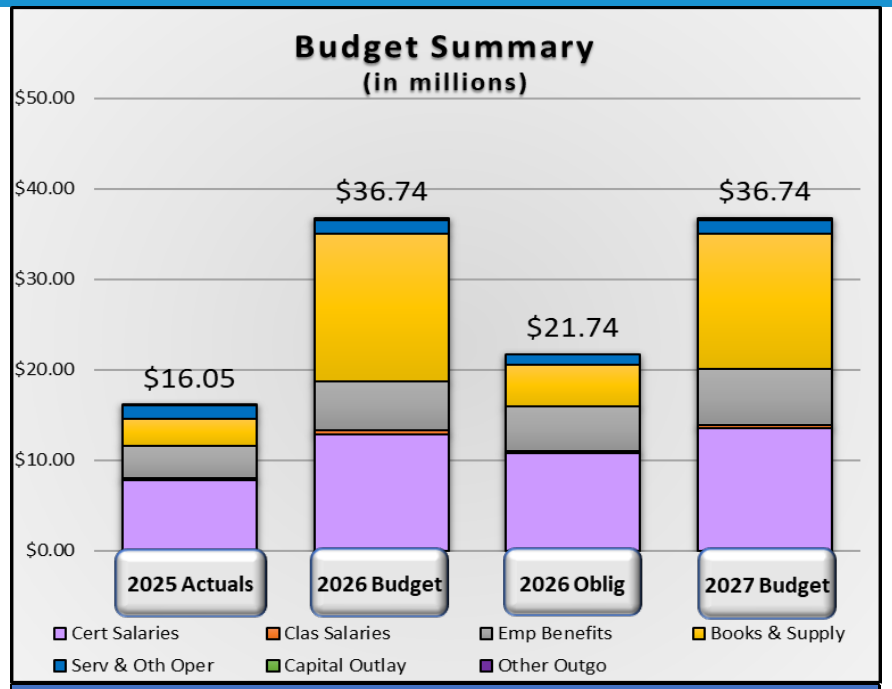
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Director General* – ($249,000)
- Reduce 1.0 FTE Administrative Analyst* – ($231,000)
- Reduce 1.0 FTE Manager III* – ($237,000)
- Reduce 2.0 FTE Technical Specialist II – ($320,000)
- Reduce 2.0 FTE Technical Specialist I – ($267,000)
- Reduce 1.0 FTE Testing Technician – ($110,000)
- Convert 1.0 Manager III to 261 duty days – $50,000
- Support for Deeper Learning – $231,000
- Add support for digital platform – $250,000
- Support for Targeted Universalism – $100,000

Adjustments: (8.0)* FTE – (*$783,000) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Art & Music



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	118.65	139.92	106.62	33.29	139.92
Classified	7.13	7.88	4.56	3.31	7.88
Management	0.00	0.00	0.00	0.00	0.00
Total FTE	***125.78***	***147.79***	***111.18***	***36.61***	***147.79***

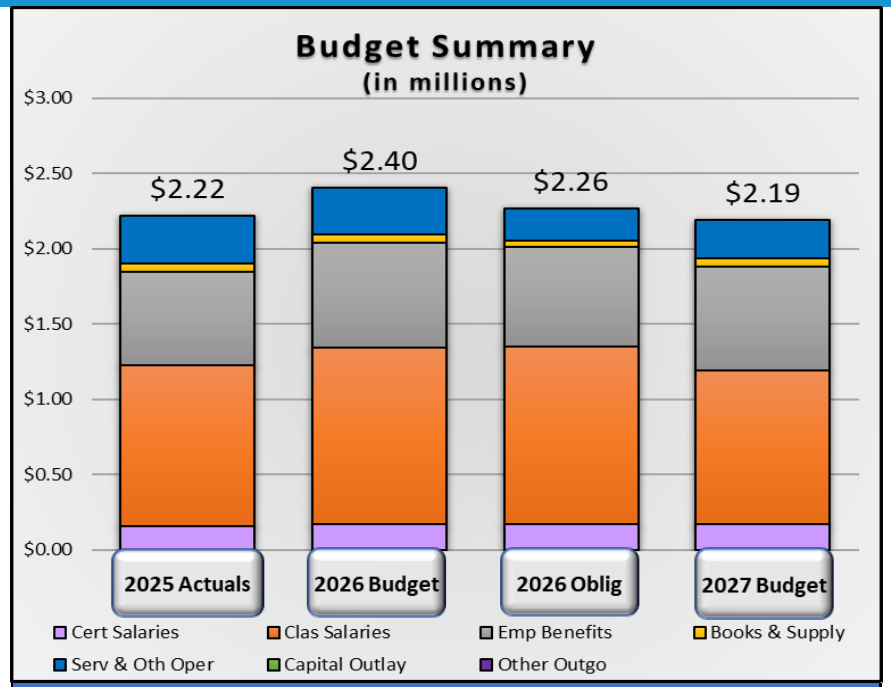
2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- *Note: Proposition 28 allocates approximately $12 million annually, however, 2023/24 and 2024/25 carried over to 2025/26 and 2026/27*
  - 80% of all funds are to be spent on salaries and FTE is adjusted for site plans

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Board Office



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	15.06	15.06	14.63	0.44	14.06
Management	3.00	3.00	3.00	0.00	3.00
Total FTE	***18.06***	***18.06***	***17.63***	***0.44***	***17.06***

2026/27 Budget Notes:

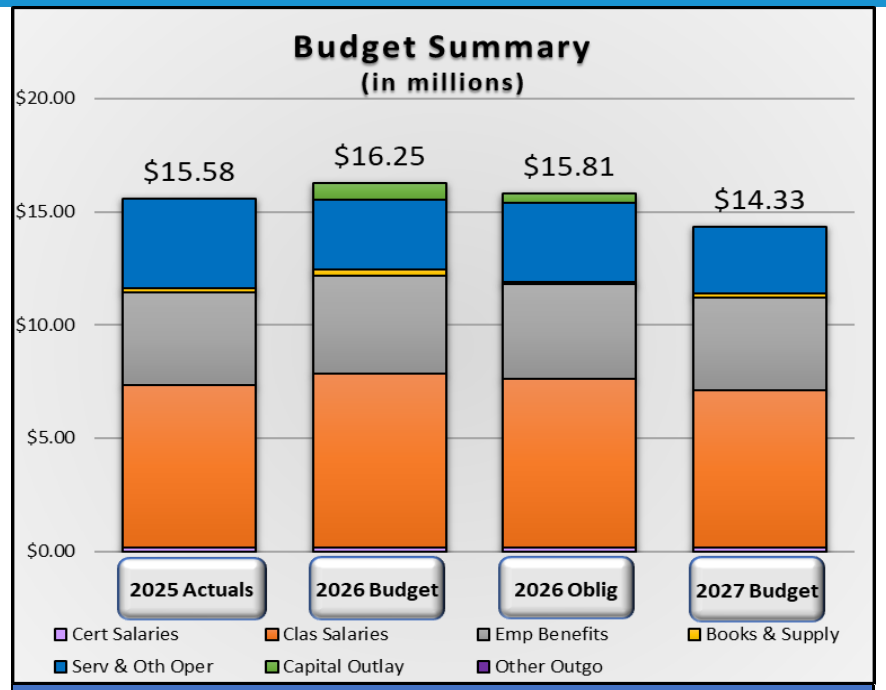
- *Net Increase includes statutory benefits*
- Reduce 1.0 FTE Admin Secretary I – ($122,000)
- Reduce Supplies & Services – ($50,000)

Adjustments: (1.0)* FTE – (*$172,000) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Business & Financial Services



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	38.65	37.65	35.65	2.00	30.65
Management	33.50	32.50	32.50	0.00	31.85
Total FTE	***72.15***	***70.15***	***68.15***	***2.00***	***62.50***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 2.0 FTE Accountant I – ($254,000)
- Reduce 1.0 FTE Payroll Specialist – ($127,000)
- Reduce 1.0 FTE Emp. Service Center Specialist – ($121,000)
- Reduce 1.0 FTE Program Technician – ($108,000)
- Reduce 1.0 FTE Department Office Manager – ($113,000)
- Reduce other salaries – ($23,000)
- Reduce supplies & services – ($134,000)
- Reduce supplies – ($118,000)
- Shift 0.5 FTE Admin Secretary I to Health fund – ($61,000)
- Shift 0.5 FTE Department Office Manager to Health Fund – ($56,000)
- Shift 0.3 FTE Budget Analyst II to Charter Fund – ($59,000)
- Shift 0.4 FTE Admin Analyst to Medi-Cal – ($82,000)

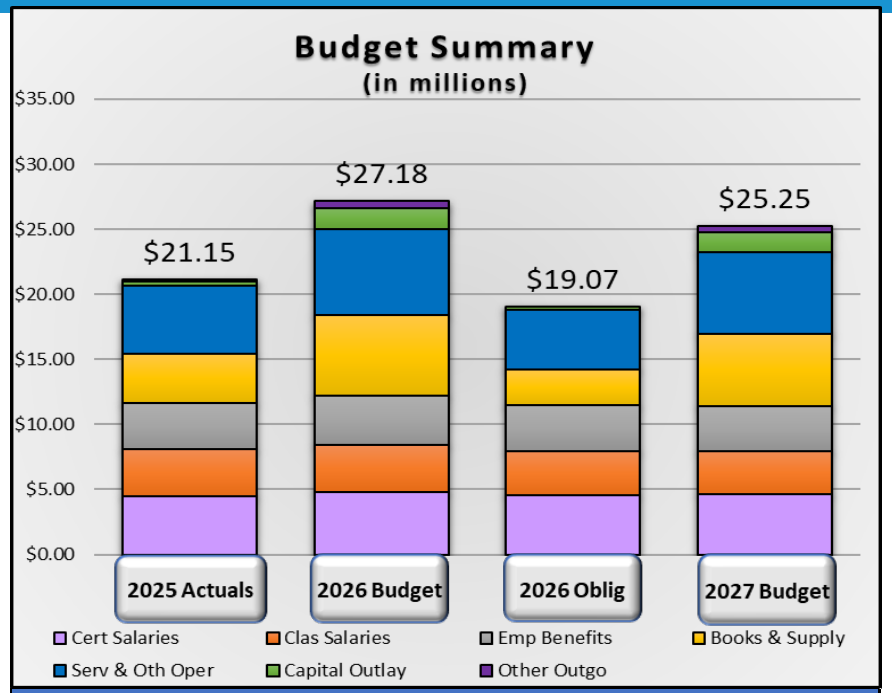
Note: 2025/26 budget includes $700,000 in one-time

Adjustments: (7.7)* FTE – (*$1.3 million) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Career Technical Education



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	34.13	33.93	32.93	1.00	32.93
Classified	15.00	15.00	14.00	1.00	5.50
Management	22.00	22.00	20.00	2.00	22.00
Total FTE	***71.13***	***70.93***	***66.93***	***4.00***	***60.43***

2026/27 Budget Notes:

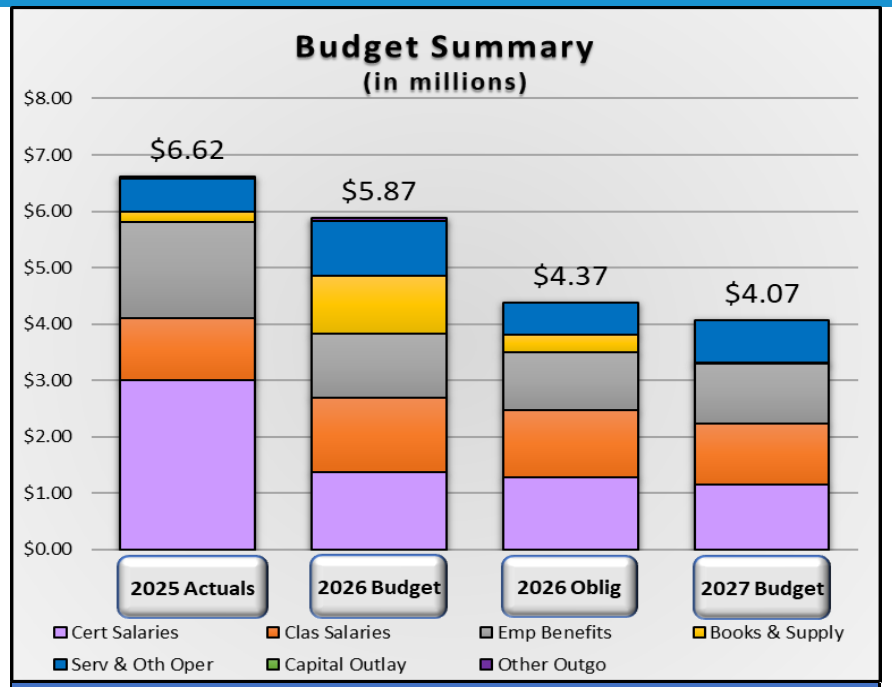
- *Net increase includes statutory benefits*
- Reduce 11.0 FTE Job Developer II – ($1.2 million)
- Reduce 1.0 FTE Teacher Special Assignment – ($167,000)
- Reduce 1.0 FTE Budget Tech I – ($112,000)
- Reduce 0.5 FTE Secretary II – ($54,000)
- Add 2.0 FTE Technical Specialists II – *$320,000* *(funded by grant)*
- Add 1.0 FTE Accountant – *$127,000* *(funded by grant)*
- Reduce Teacher Academy – ($185,000)
- Reduce material & supplies – ($173,000)
- Increase internships through intersession – $640,000

Adjustments: (13.5)* FTE – (*$1.3 million) ongoing; 3.0* FTE – *$447,000 grant

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

College & Career Readiness



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	2.93	3.05	1.93	1.13	2.05
Classified	4.00	4.00	4.00	0.00	3.50
Management	29.00	13.75	12.75	1.00	12.75
Total FTE	***35.93***	***20.80***	***18.68***	***2.13***	***18.30***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 2.0 FTE Manager II – ($452,000)
  - 1.0 FTE from PARS retirement* – ($226,000)
- Reduce 1.0 FTE Teacher Special Assignment – ($171,000)
- Reduce 0.5 FTE Secretary II – ($54,000)
- Reduce supplies & services – ($323,000)
- Add 1.0 FTE Project Manager – $200,000

One-Time

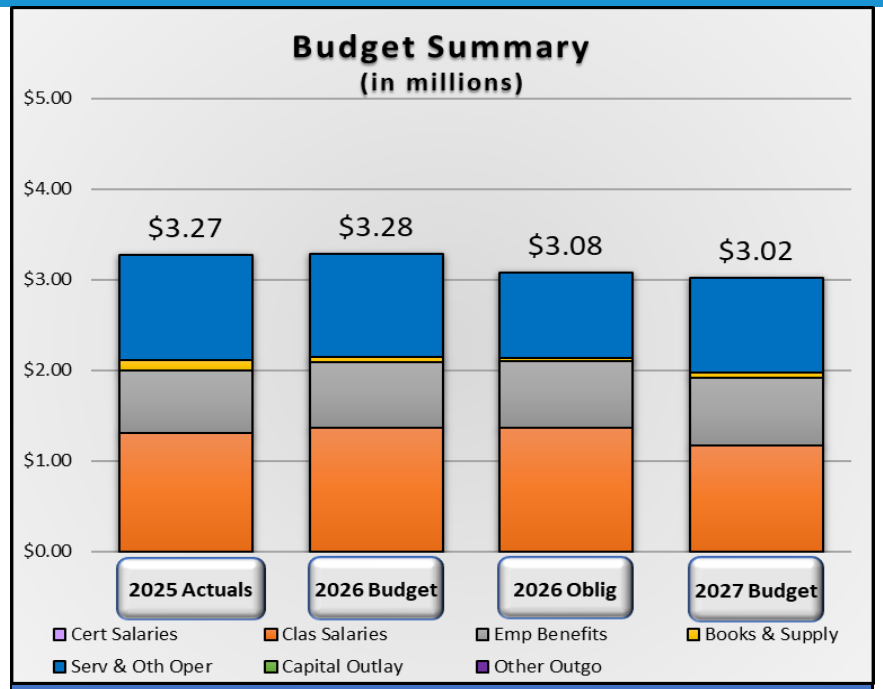
- Master Scheduling Consultant – $45,000

- *Note: 2025/26 budget includes $855,000 in Dual Enrollment Opportunities and $400,000 in School Counselor Residency grant*

Adjustments: (2.5)* FTE – (*$800,000) ongoing; $45,000 one-time

**Asterisk represents PARS employee retirement*

Communications



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	7.00	7.00	7.00	0.00	6.00
Management	4.00	5.00	5.00	0.00	5.00
Total FTE	***11.00***	***12.00***	***12.00***	***0.00***	***11.00***

2026/27 Budget Notes:

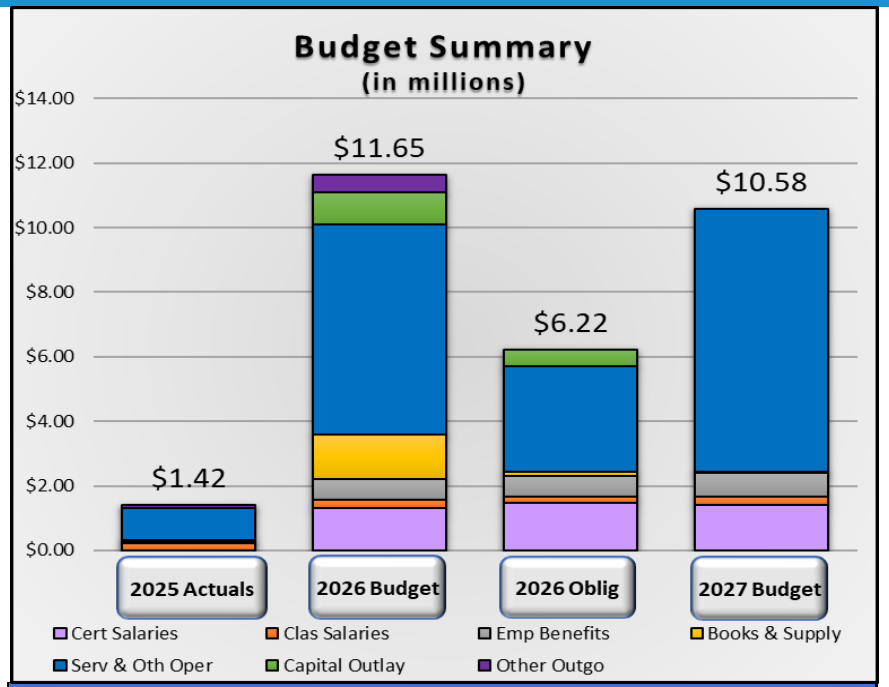
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Community Relations Officer* – ($177,000)
- Reduce services – ($107,000)

***Adjustments: (1.0)* FTE (*$284,000) ongoing**

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Community Schools



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	1.00	1.00	0.00	1.00
Classified	1.00	1.15	0.15	1.00	1.15
Management	1.00	11.00	11.00	0.00	11.00
Total FTE	***2.00***	***13.15***	***12.15***	***1.00***	***13.15***

2026/27 Budget Notes:

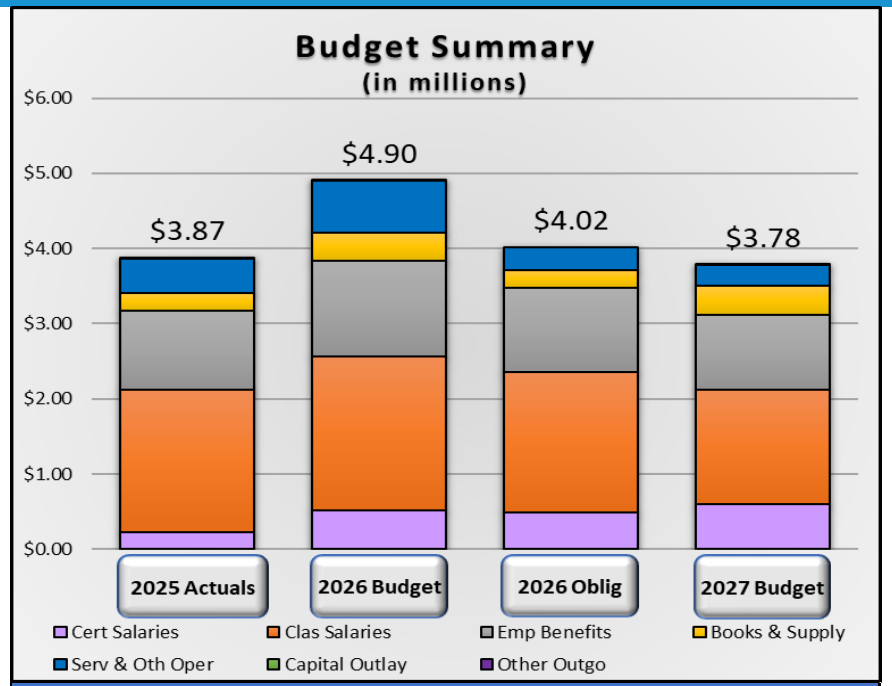
- *Net increase includes statutory benefits*
- Reduce contracts – ($70,000)

- *Note: 2025/26 includes $1.1 million in California Community Schools Partnership grant*
- *Community Schools oversees the FTA Student Support grant, which allocates $10 million for 2025/26, 2026/27, and 2027/28. Grant supports the below departments for 2025/26:*
  - *Prevention & Intervention – $3.2 million*
  - *Community Schools – $1.2 million*
  - *Transportation – $1.0 million*
  - *Teacher Development – $767,000*
  - *Curriculum & Instructions – $605,000*
  - *College & Career Readiness – $334,000*
  - *Advancing Academic Acceleration & Achievement – $215,000*
  - *Human Resources – $100,000*
  - *Student Engagement – $83,000*
  - *School Locations – $2.5 million*

***Adjustments:* (*$70,000) ongoing**

**Asterisk represents PARS employee retirement*

Culture & Student Inclusion



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	7.00	6.15	6.15	0.00	5.15
Management	13.00	13.00	11.00	2.00	9.00
Total FTE	***20.00***	***19.15***	***17.15***	***2.00***	***14.15***

2026/27 Budget Notes:

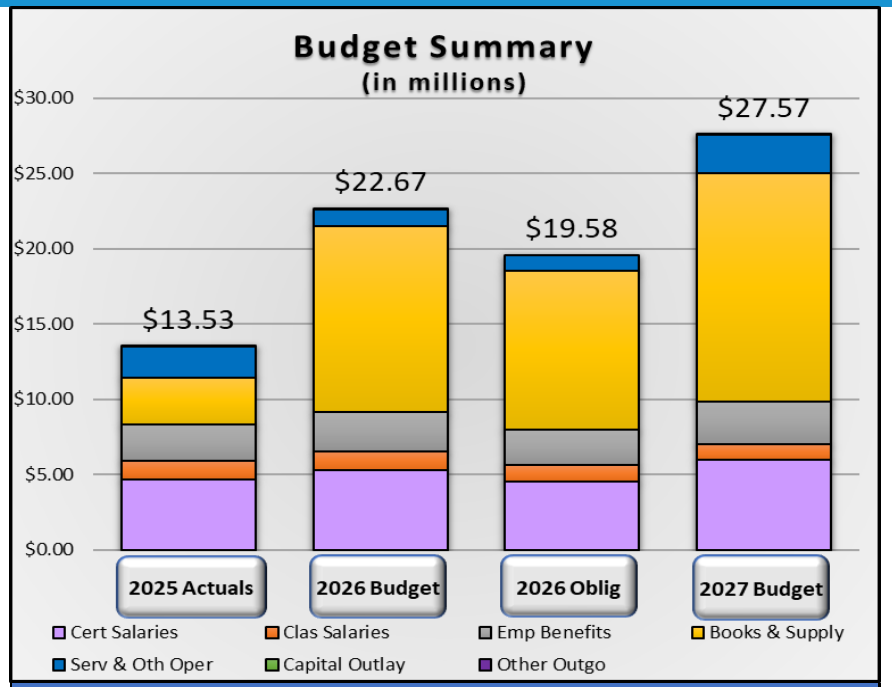
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Executive Officer – ($279,000)
- Reduce 1.0 FTE Manager II – ($226,000)
- Reduce 1.0 FTE Analyst II* – ($191,000)
- Reduce 1.0 FTE Analyst General* – ($155,000)
- Reduce 1.0 FTE Department Office Manager* – ($113,000)
- Reduce contracts – ($104,000)

***Adjustments: (5.0)* FTE – (*$1.1 million) ongoing**

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Curriculum & Instruction



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	17.60	18.80	16.00	2.80	24.20
Classified	10.00	9.00	9.00	0.00	8.00
Management	17.51	15.51	16.51	-1.00	15.51
Total FTE	***45.11***	***43.31***	***41.51***	***1.80***	***47.71***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 4.6 FTE AP Coordinators (HS Teacher) – ($700,000)
- Reduce 1.0 FTE Literacy Coach* – ($166,000)
- Reduce 1.0 FTE Admin Secretary III* – ($145,000)
- Downgrade 1.0 FTE Director General to Manager III – ($12,000)
- Add 11.0 FTE Teacher Special Assignment for Coaching Cycles & MS Literacy Intervention – $1.8 million
- Shift 1.7 FTE Teacher Special Assignment & 1.0 FTE Literacy Coach from grant to GF – $448,000
- Reduce supplies & services – ($673,000)
- Support for additional professional learning days to support improved literacy outcomes in grades 3rd-6th – $1.1 million
- Support kindergarten teachers with phonemic awareness – $92,000
- Support literacy coaching for grades 7th-8th – $231,000
- Support reading intervention for grades 7th-8th – $30,000
- Support for writing instructions & assessments – $500,000
- Support for Building Thinking Classrooms math implementation – $100,000
- Support of Math Vision Statement implementation – $105,000

One-Time

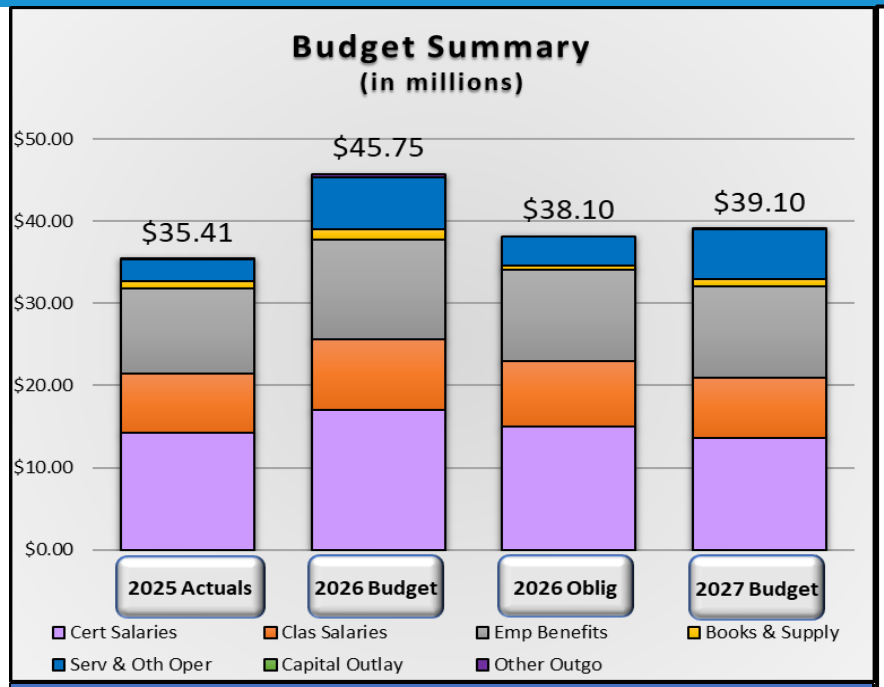
- Utilize committed funds for K-12 math adoption, AP textbooks *(already included in the multi-year)* – $14.1 million
- Professional Learning for Academic Coaches – $113,000
- CIPL coaches to be certified trainers – $226,000
- Connect Hub vendor contract for coaching support – $23,000
- Building Thinking Classrooms Playbook contract – $113,000
- PLC+ Certification for all academic coaches who have not been trained – $452,000
- Supplementary curriculum for phonics in grades 3-8 in support of literacy intervention – $565,000

Adjustments: 4.4* FTE – *$2.7 million ongoing; $1.5 million one-time

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Department of Prevention & Intervention



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	11.25	12.99	10.99	2.00	10.50
Classified	114.00	113.43	95.93	17.50	86.20
Management	134.86	130.32	125.52	4.80	116.05
Total FTE	***260.11***	***256.74***	***232.44***	***24.30***	***212.75***

2026/27 Budget Notes – General Fund:

- *Net increase includes statutory benefits*
- Reduce 14.0 FTE Child Welfare & Attend. Specialist II – ($1.4 million)
  - 1.0 FTE from PARS retirement* – ($91,000)
- Reduce 7.0 FTE School Counselors – ($1.3 million)
- Reduce 2.0 FTE Climate/Culture Teacher – ($356,000)
  - 1.0 FTE from PARS retirement* – ($178,000)
- Reduce 1.0 FTE Secretary I – ($96,000)
- Reduce 1.0 FTE School/Community Liaison – ($97,000)
- Reduce 2.0 FTE Clinical School Social Worker – ($350,000)
- Reduce 1.0 FTE Manager III – ($221,000)
- Reduce 1.0 FTE Prev. & Intervention Specialist* – ($104,000)
- Decrease duty days for 3.0 FTE Tier II Intervention Specialist – ($67,000)
- Add 8.0 FTE School Social Worker – $1.1 million
- Add 1.0 Manager II, General – $211,000
- Add 3.0 FTE Behavior Intervention Specialist – $355,000
- Add 1.0 FTE Behavior Support Advisor – $200,000
- Shift 1.0 FTE Guidance Learning Advisor from general fund to grant – ($182,000)
- Reduce sub & supplemental salaries – ($47,000)
- Reduce supplies & services – ($261,000)
- Purchase SEL Curriculum – $202,000
- Continue funding RBTS contract – $700,000

Adjustments: (16.0)* FTE – *($1.7 million) ongoing

2026/27 Budget Notes – Grants & One-Time

- *Bipartisan Grant Ends in 25/26*
  - *Reduction of 15.5 FTE and $1.7 million*
- *One-Time ending in 25/26*
  - *Reduction of 14.0 FTE*

2026/27 Budget Notes – One-Time:

- *Net increase includes statutory benefits*
- Reduce 0.5 FTE Manager I Prev. & Interv. – ($96,000) *(from Medi-Cal)*
- Add 2.0 FTE Clinical School Social Worker – $350,000 *(to Medi-Cal)*
- Request to support ASIST/SafeTALK Participant Kits, Parent Project Participant Kits, EMDR Kits, and Resiliency Curriculum – $39,500
- Materials & services support in 2026/27 – $445,000 *(in Medi-Cal)*

One-Time in 2025/26:

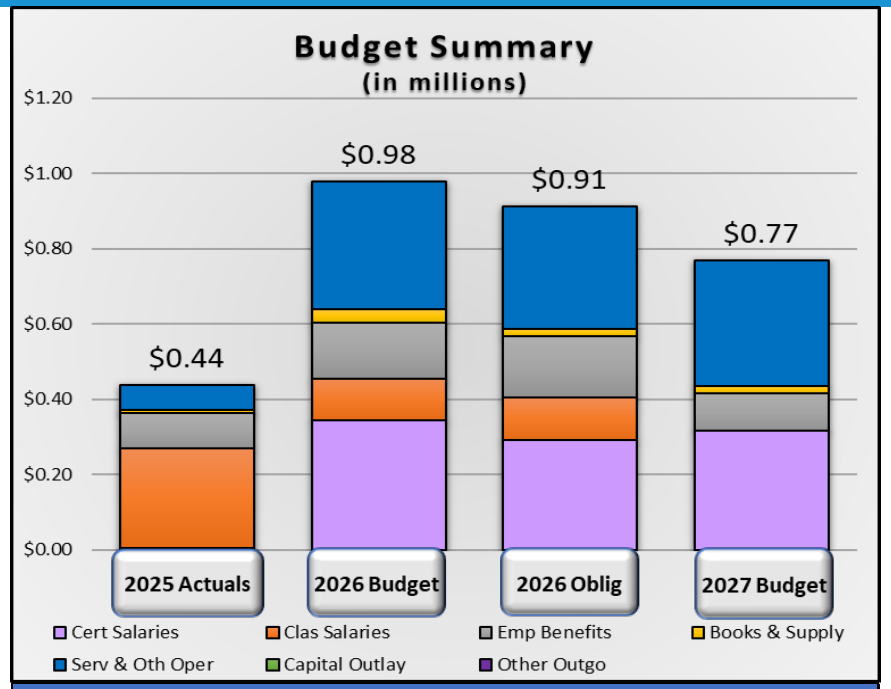
- Materials & services support from Medi-Cal in 2025/26 – $331,000

Adjustments: (29.5)* FTE – *$39,500 one-time; 1.5* FTE – *$699,000 Medi-Cal and ($1.7) million in grants

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Deputy Superintendent



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	1.00	1.00	1.00	0.00	0.00
Management	2.00	1.00	1.00	0.00	1.00
Total FTE	***3.00***	***2.00***	***2.00***	***0.00***	***1.00***

2026/27 Budget Notes:

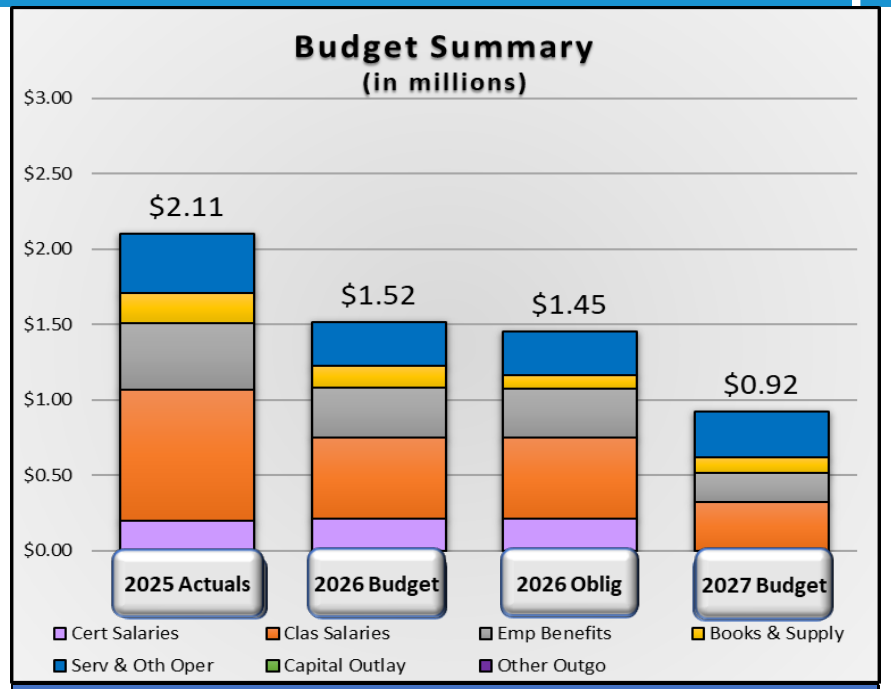
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Secretary* – ($160,000)
- Reduce supplies & services – ($52,000)

Adjustments: (1.0)* FTE – (*$212,000) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Engagement & External Partnerships



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	2.00	2.00	2.00	0.00	2.00
Management	4.00	3.00	3.00	0.00	1.00
Total FTE	***6.00***	***5.00***	***5.00***	***0.00***	***3.00***

2026/27 Budget Notes:

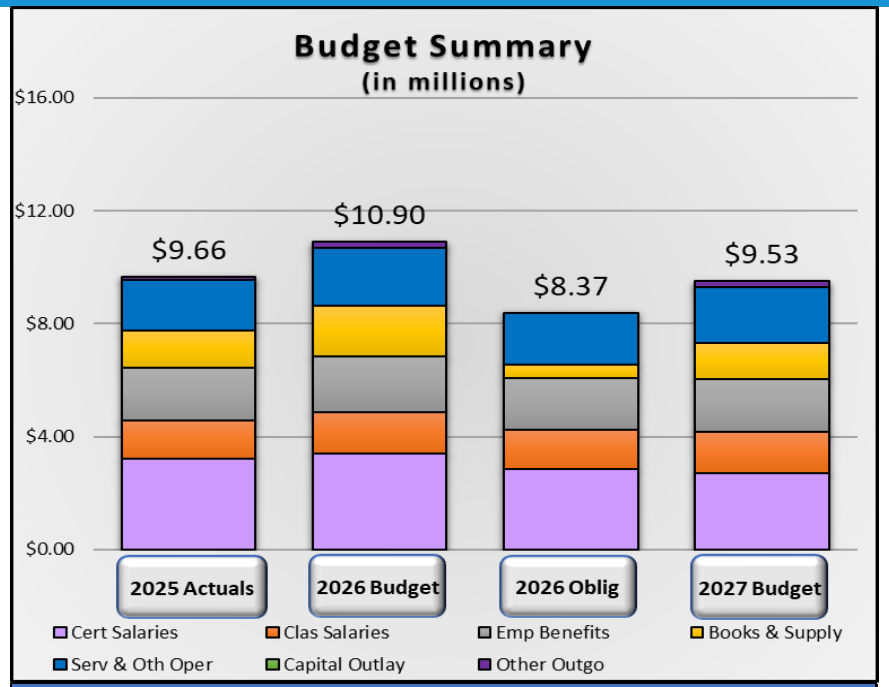
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Executive Officer* – ($280,000)
- Shift 1.0 FTE Executive Officer to Human Resources – ($265,000)

Adjustments: (2.0)* FTE – (*$545,000) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

English Learner Services



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	16.63	13.00	13.00	0.00	11.00
Classified	17.88	17.88	17.88	0.00	17.88
Management	7.00	7.00	7.00	0.00	7.00
Total FTE	***41.51***	***37.88***	***37.88***	***0.00***	***35.88***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 2.0 FTE Teacher Special Assignment – ($334,000) *(from Title III)*
- Reduce material & supplies – ($250,000)
- Reduce services – ($250,000)

One-Time

- Add for laptops and translation devices – $480,000

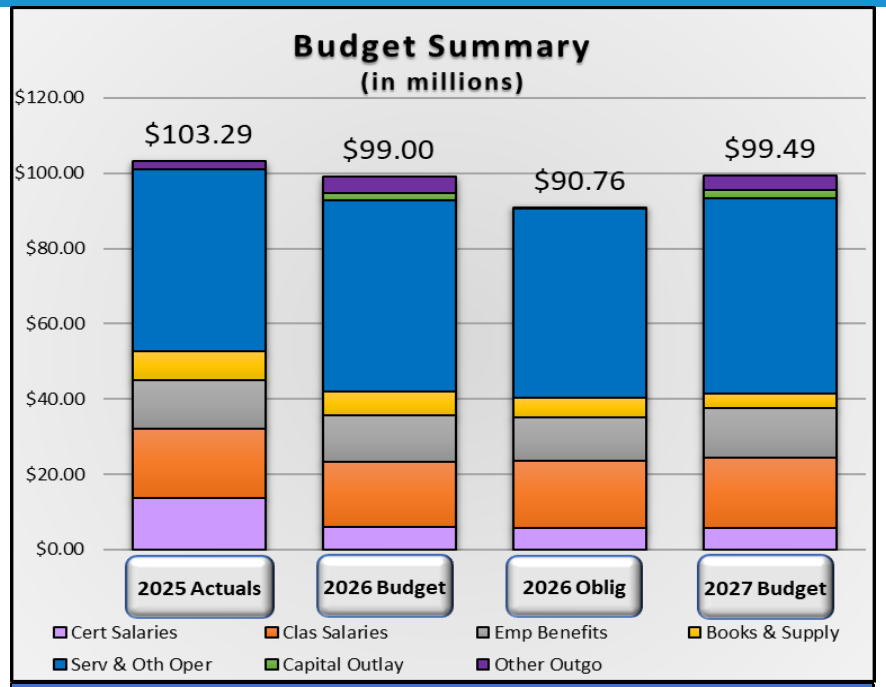
Note: 2025/26 budget includes $670,000 in additional Title III and $240,000 in Educator Effectiveness grant

Adjustments:* (*$500,000) ongoing; (2.0)* FTE – *($334,000) grants; $480,000 one-time

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Expanded Learning



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	1.60	1.60	1.60	0.00	1.60
Classified	231.50	223.53	171.22	52.31	222.53
Management	86.38	85.38	84.38	1.00	86.38
Total FTE	***319.48***	***310.51***	***257.20***	***53.31***	***310.51***

2026/27 Budget Notes:

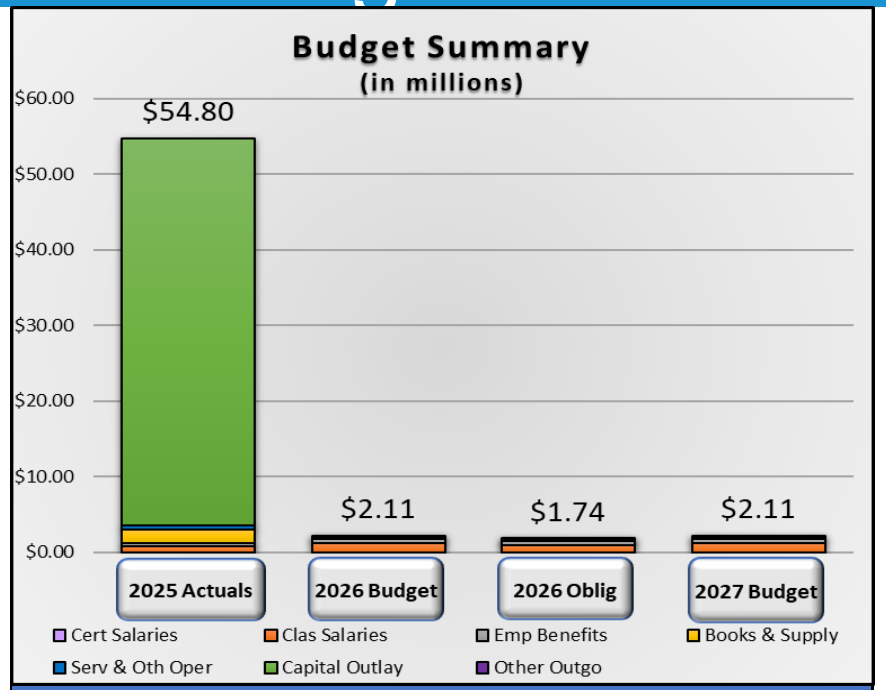
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Secretary II* – *($107,000)* *(from grant)*
- Add 1.0 FTE Manager II – *$226,000* *(from grant)*

Adjustments: $119,000 grant

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Facilities Management & Planning



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	3.00	3.00	3.00	0.00	3.00
Management	5.32	5.32	5.32	0.00	5.32
Total FTE	***8.32***	***8.32***	***8.32***	***0.00***	***8.32***

2026/27 Budget Notes:

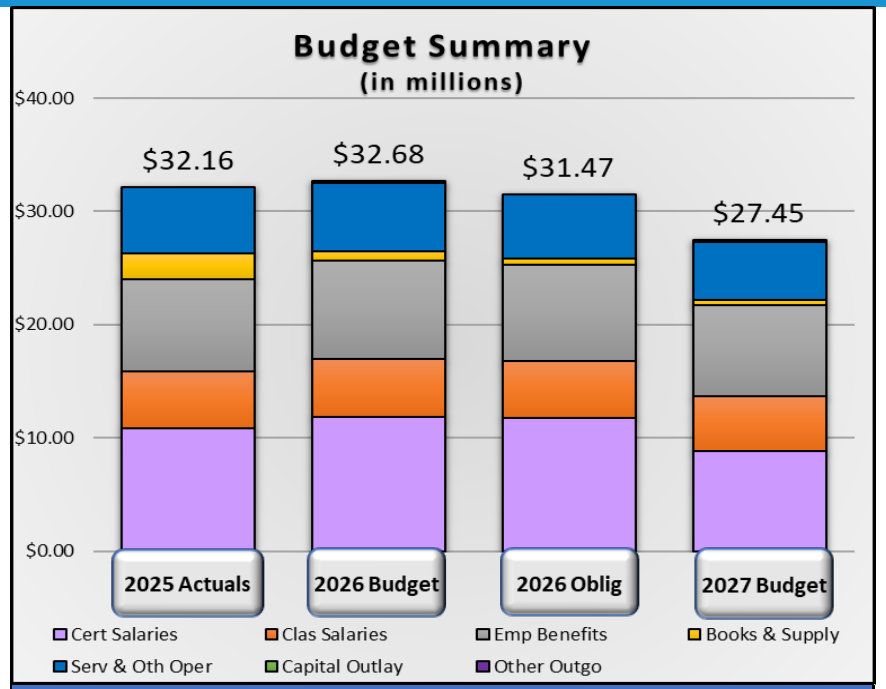
- *Net increase includes statutory benefits*
- Add for Laserfisch Repository – $10,000

Note: 2024/25 budget includes $53.2 million in one-time ESSER

Adjustments: $10,000 ongoing

**Asterisk represents PARS employee retirement*

Health Services



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	92.20	93.70	93.20	0.50	85.70
Classified	81.75	79.75	78.00	1.75	75.38
Management	4.00	4.00	2.00	2.00	4.00
Total FTE	***177.95***	***177.45***	***173.20***	***4.25***	***165.08***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 7.0 FTE Nurses* – ($1.2 million)
- Reduce 1.0 FTE Nurse Practitioner* – ($197,000) *(from Medi-Cal)*
- Reduce 4.4 FTE Health Assistants* – ($341,000)
- Shift Health Services staff to utilize Medi-Cal funding – ($3.7 million)

One-Time

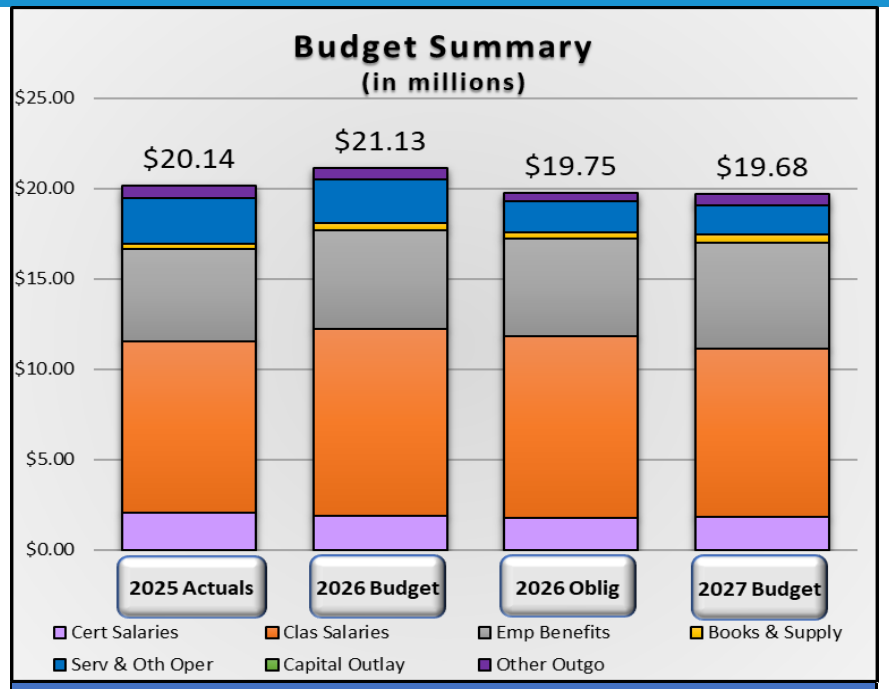
- Health services Medi-Cal request for supplies in 2026/27 – $640,000 *(from Medi-Cal)*

Note: 2025/26 budget includes $1.5 million in Medi-Care allocations not carrying over

Adjustments: (12.4)* FTE – *($5.2 million) ongoing; $4.1 million Medi-Cal

**Asterisk represents PARS employee retirement*

Human Resources



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	1.00	2.00	2.00	0.00	2.00
Classified	39.00	37.00	35.00	2.00	39.00
Management	47.00	45.00	44.00	1.00	41.00
Total FTE	***87.00***	***84.00***	***81.00***	***3.00***	***82.00***

2026/27 Budget Notes:

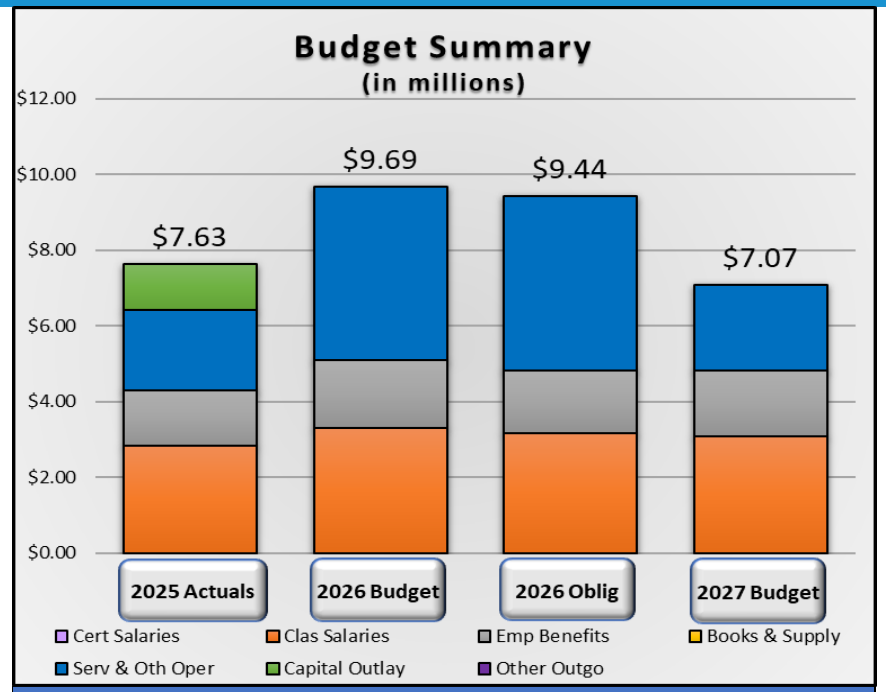
- *Net increase includes statutory benefits*
- Reduce 5.0 FTE Assistant Superintendent* – ($1.4 million)
- Reduce 2.0 FTE Director General* – ($497,000)
- Reduce 1.0 FTE Manager III* – ($237,000)
- Reduce 1.0 FTE Manager II* – ($226,000)
- Reduce 1.0 FTE Admin Secretary II* – ($128,000)
- Reduce 1.0 FTE Data Specialist II* – ($127,000)
- Add 4.0 FTE Data Specialist II – $508,000
- Add 2.0 FTE Manager III – $474,000
- Add 1.0 FTE Admin Analyst – $233,000
- Add 1.0 FTE Administrator HR/LR – $254,000
- Request for supplies & technology – $89,000
- Convert 1.0 FTE Executive Officer to 1.0 FTE Assistant Superintendent – $12,000
- Shift 1.0 FTE Executive Officer from Office of Engagement – $265,000

Note: 2025/26 budget includes $880,000 in Educator Effectiveness grant

Adjustments: (2.0)* FTE – (*$780,000) ongoing

**Asterisk represents PARS employee retirement*

IT - Enterprise Applications



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	24.00	24.00	22.00	2.00	23.00
Management	4.00	4.00	4.00	0.00	5.00
Total FTE	***28.00***	***28.00***	***26.00***	***2.00***	***28.00***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Software Developer II* – ($166,000)
- Add 1.0 FTE Analyst General for AI Literacy campaign – $155,000
- Add Maintenance contracts 5% increase – $300,000 *(already included in MYP)*

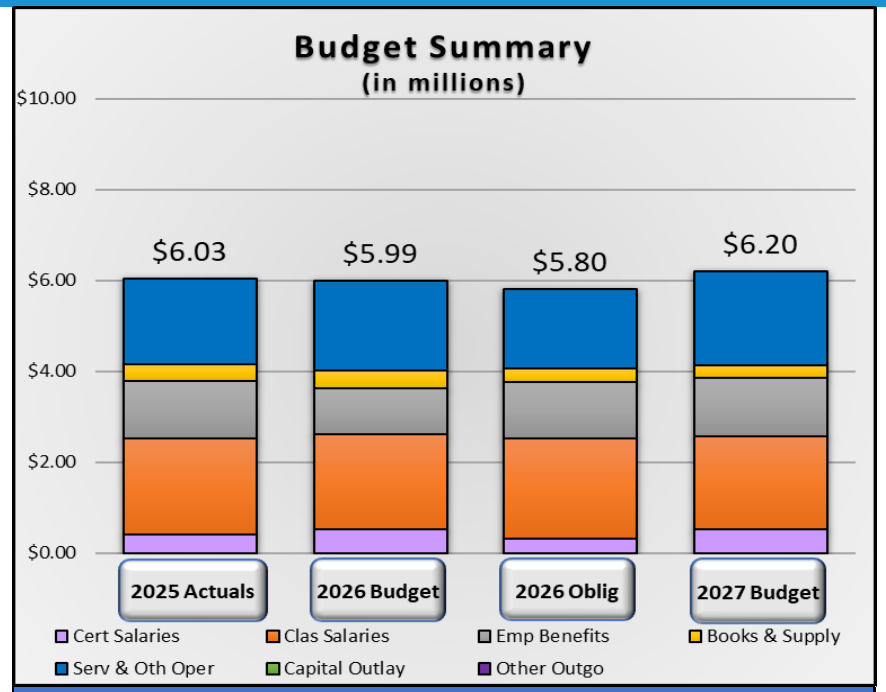
Note: 2025/26 budget includes $2.7 million in one-time

Adjustments: (0.0)* FTE – *($11,000) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

IT - Information Technology



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	3.00	3.00	2.00	1.00	3.00
Classified	7.00	7.00	7.00	0.00	7.00
Management	11.00	11.00	10.00	1.00	10.00
Total FTE	***21.00***	***21.00***	***19.00***	***2.00***	***20.00***

2026/27 Budget Notes:

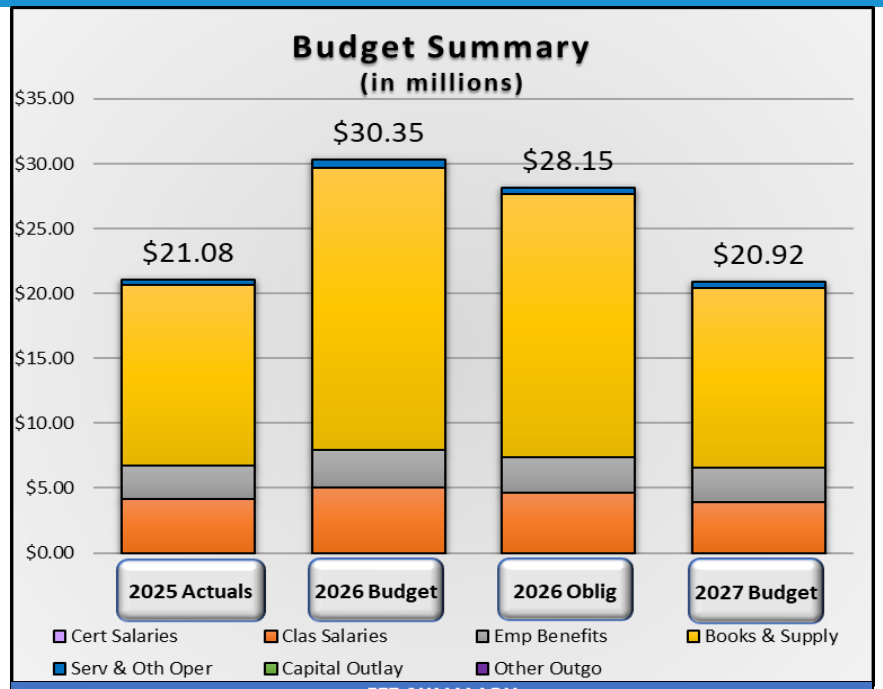
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Director General* – ($249,000)
- Add AI licensing tools for staff and students – $390,000

Adjustments: (1.0)* FTE – *$141,000 ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

IT - Learner Support



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	52.00	51.00	48.00	3.00	42.00
Management	5.00	5.00	5.00	0.00	5.00
Total FTE	***57.00***	***56.00***	***53.00***	***3.00***	***47.00***

2026/27 Budget Notes:

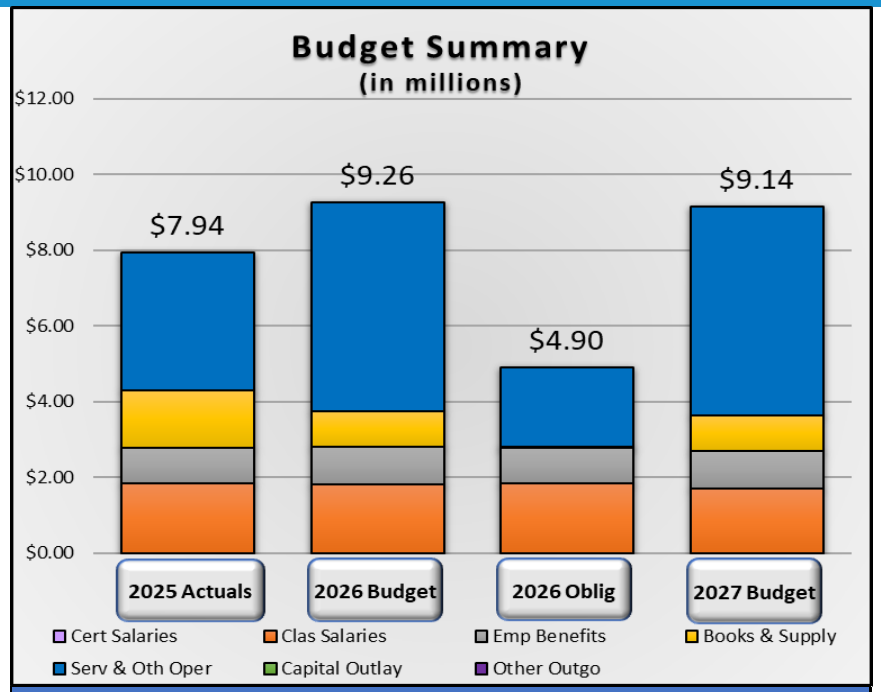
- *Net increase includes statutory benefits*
- Reduce 6.0 FTE Customer Service Representative – ($637,000)
- Reduce 3.0 FTE Tech Support Specialist I* – ($352,000)
  - *2.0 FTE from PARS Employee Retirement* – ($234,000)*
- Reduce for Absolute software licensing – ($400,000)
- Reduce lease for Ashlan/99 – ($141,000)

Note: 2025/26 budget includes $8.0 million in Student Support & Professional Development block grant

Adjustments: (9.0)* FTE – (*1.5 million) ongoing

**Asterisk represents PARS employee retirement*

IT - Network



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	14.00	13.00	12.00	1.00	12.00
Management	2.00	2.00	2.00	0.00	2.00
Total FTE	***16.00***	***15.00***	***14.00***	***1.00***	***14.00***

2026/27 Budget Notes:

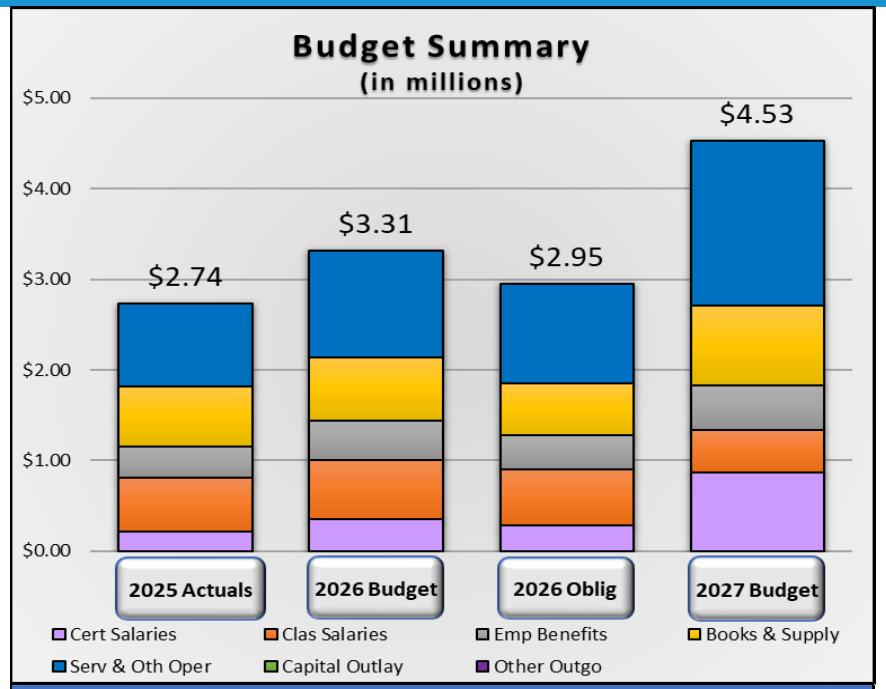
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Admin Secretary I – ($114,000)

Adjustments: (1.0)* FTE – (*$114,000) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Instructional Division



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	1.20	1.20	1.20	0.00	1.20
Management	4.49	4.49	4.49	0.00	3.49
Total FTE	***5.69***	***5.69***	***5.69***	***0.00***	***4.69***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Manager II* – ($226,000)
- Add to support project-based learning activities that align with Portrait of a Learner – $700,000
- Add for adoption of Portrait of a Learner – $300,000

One-Time

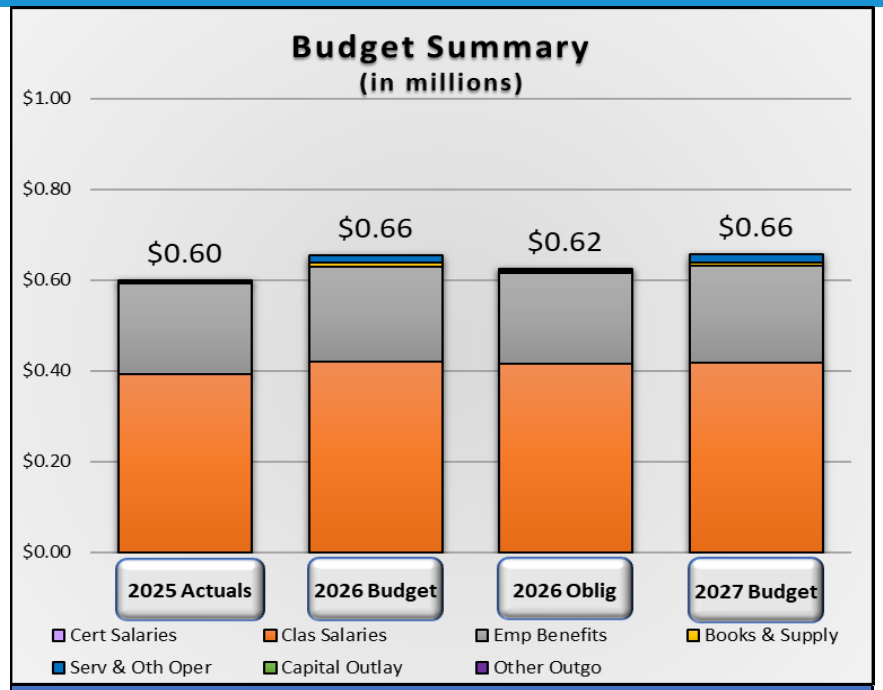
- Portrait of a Learner event – $200,000

Adjustments: (1.0) FTE – $774,000 ongoing; $200,000 one-time

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Operational Services



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	1.00	1.00	1.00	0.00	1.00
Management	1.00	1.00	1.00	0.00	1.00
Total FTE	***2.00***	***2.00***	***2.00***	***0.00***	***2.00***

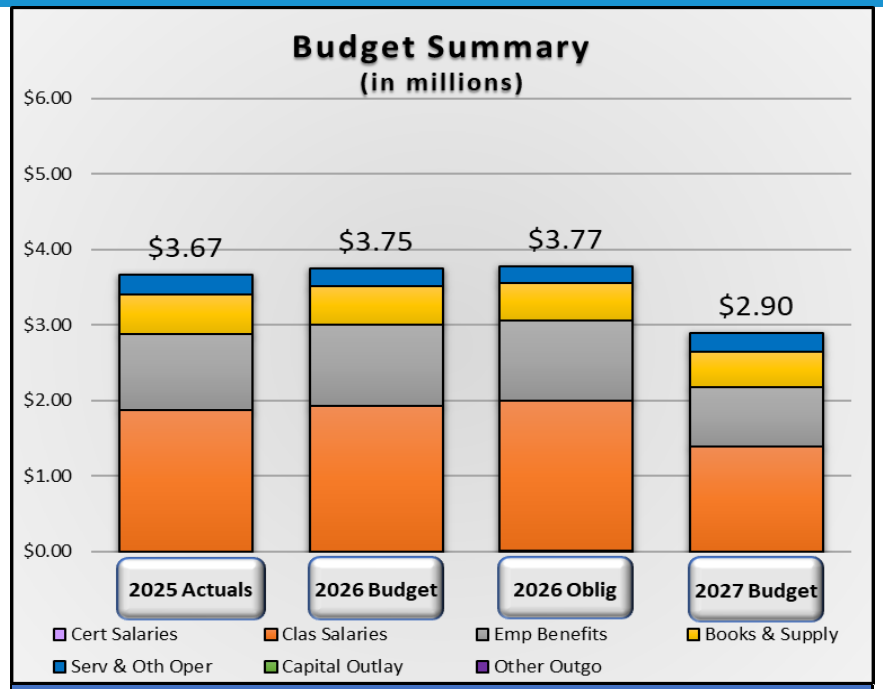
2026/27 Budget Notes:

- *Net increase includes statutory benefits*

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Parent University



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	14.00	14.00	13.00	1.00	8.00
Management	5.00	4.00	5.00	-1.00	4.00
Total FTE	***19.00***	***18.00***	***18.00***	***0.00***	***12.00***

2026/27 Budget Notes:

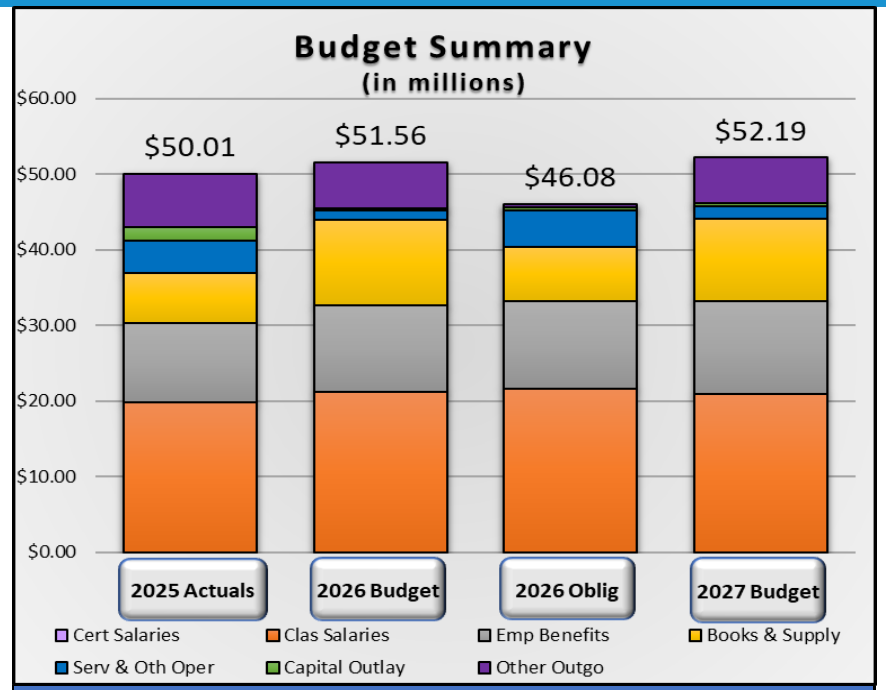
- *Net increase includes statutory benefits*
- Reduce 3.0 FTE Primary Lang. Specialist – ($395,000)
  - *1.0 FTE from PARS retirement** – ($132,000)
- Reduce 2.0 FTE Community Relations Liaison – ($278,000)
- Reduce 1.0 Office Assistant III – ($94,000)
- Reduce sub salaries – ($71,000)

***Adjustments: (6.0)* FTE – (*$838,000) ongoing**

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Plant Maintenance



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	190.56	190.56	182.56	8.00	189.36
Management	10.50	10.50	9.50	1.00	9.50
Total FTE	***201.06***	***201.06***	***192.06***	***9.00***	***198.86***

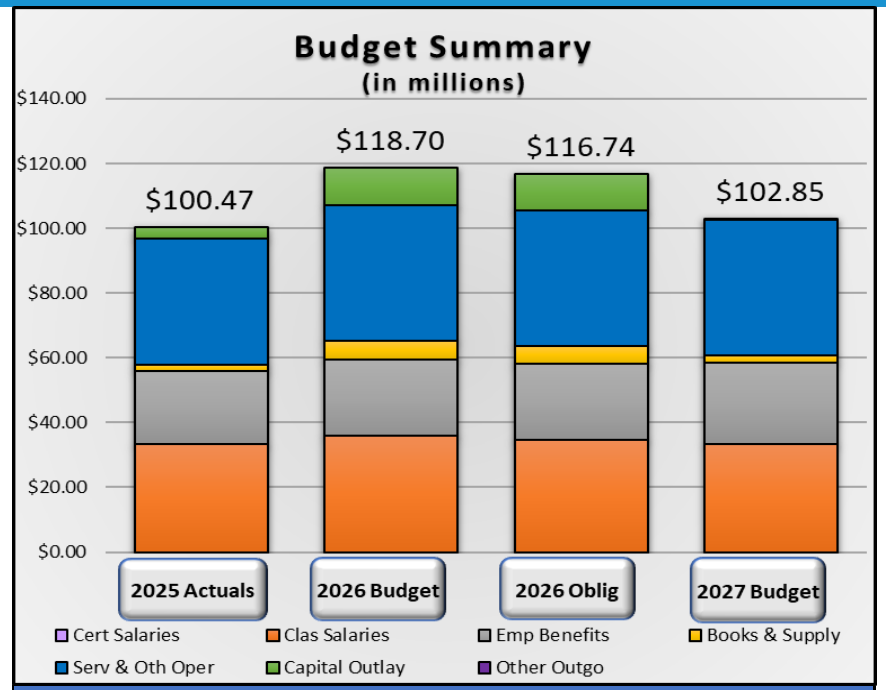
2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Roofer – ($130,000)
- Reduce 1.0 FTE Admin Secretary I* – ($114,000)
- Reduce 1.0 FTE Mobile Unit Supervisor* – ($222,000)
- Reduce 1.0 FTE Mobile Maintenance Lead* – ($200,000)
- Reduce 1.0 FTE Energy Manager Coordinator I – ($182,000)
- Shift 2.8 FTE Telecom Operators from Safety Office to Operations – $391,000
- Shift Telecom budget from Safety Office to Operations – $2,000
- Hazardous material abatements and indoor air samples – $100,000

Adjustments: (2.2) FTE – ($355,000) ongoing

**Asterisk represents PARS employee retirement*

Plant Operations



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	567.25	567.25	533.94	33.31	552.25
Management	10.00	10.00	9.00	1.00	8.00
Total FTE	***577.25***	***577.25***	***542.94***	***34.31***	***560.25***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 15.0 FTE Custodians* – ($1.4 million)
- Reduce 1.0 FTE HS Plant Supervisor* – ($119,000)
- Reduce 1.0 FTE District Sup. I Custodial Services* – ($140,000)
- Reduce 1.0 FTE Grounds Landscape Manager – ($200,000)
- Reduce for Cenergistics contract – ($750,000)
- Add 1.0 FTE Lead Custodian – $172,000
- Add for utilities – $1.0 million *(already included in MYP)*
- Add for OSHA mandated state trainings – $50,000

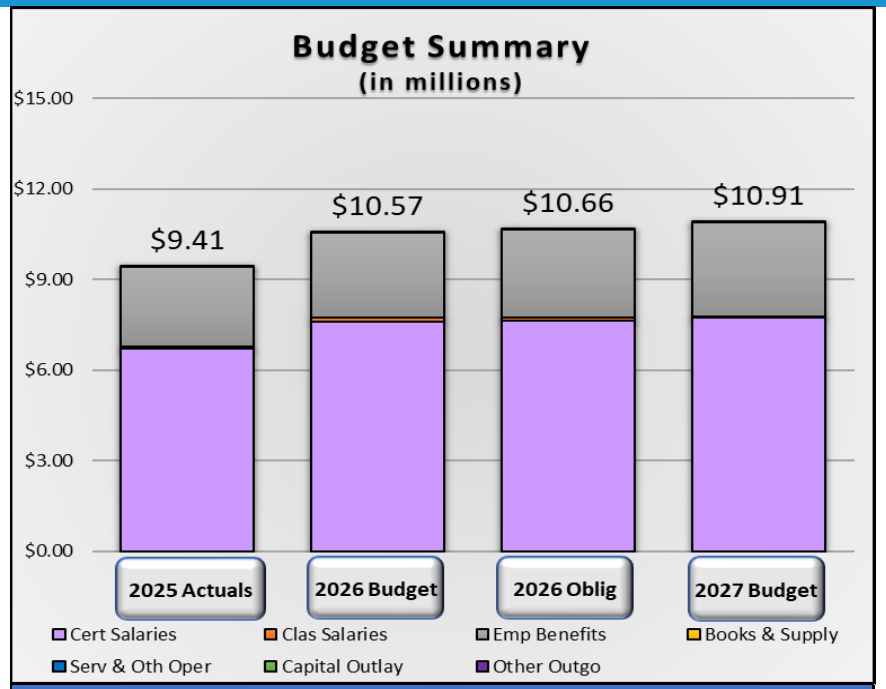
Note: 2025/26 budget includes $13.1 million in CalSHAPE ventilation grant and $2.0 million in Urban Community Drought Relief grant

Adjustments: (17.0)* FTE – *($2.4 million) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Psychological & Guidance



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	2.00	2.00	1.50	0.50	2.00
Management	54.90	54.90	53.90	1.00	54.90
Total FTE	***56.90***	***56.90***	***55.40***	***1.50***	***56.90***

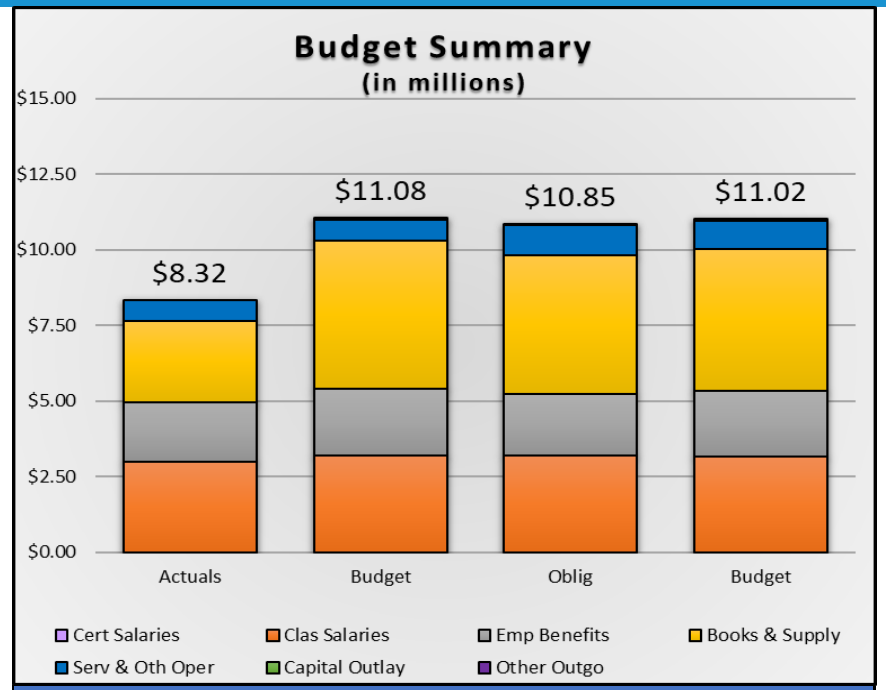
2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Add supplies & service support – *$104,000 (from Medi-Cal)*

Adjustments: $104,000 Medi-Cal

**Asterisk represents PARS employee retirement*

Purchasing & Warehouse



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	42.00	42.50	40.75	1.75	39.50
Management	3.00	2.50	2.50	0.00	2.50
Total FTE	***45.00***	***45.00***	***43.25***	***1.75***	***42.00***

2026/27 Budget Notes:

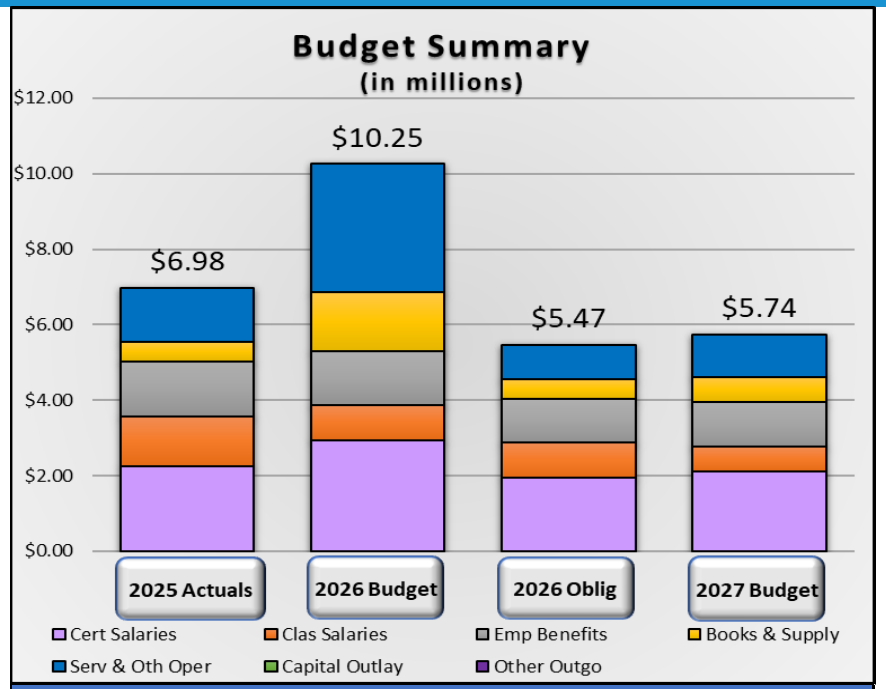
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Department Office Manager – ($113,000)
- Reduce 2.0 FTE Printing Technicians – ($197,000)
  - 1.0 FTE from PARS retirement* – ($98,000)
- Reduce supplies – ($10,000)

Adjustments: (3.0)* FTE – *($320,000) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

School Leadership



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	2.10	0.00	2.10	3.20
Classified	8.80	8.80	8.80	0.00	7.80
Management	13.00	12.00	10.00	2.00	10.00
Total FTE	***21.80***	***22.90***	***18.80***	***4.10***	***21.00***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Instructional Superintendent – ($323,000)
- Reduce 1.0 FTE Executive Director – ($264,000)
- Reduce 2.0 FTE Teacher Special Assignment – *($334,000)* *(from LREBG grant)*
- Reduce 1.0 FTE Admin Secretary II – ($121,000)
- Reduce 0.1 FTE Tutor – *($8,000)* *(from LREBG grant)*
- Reduce contracts – ($100,000)
- Shift Let's Talk funding to HR – ($275,000)
- CORE District contract – $300,000

One-Time

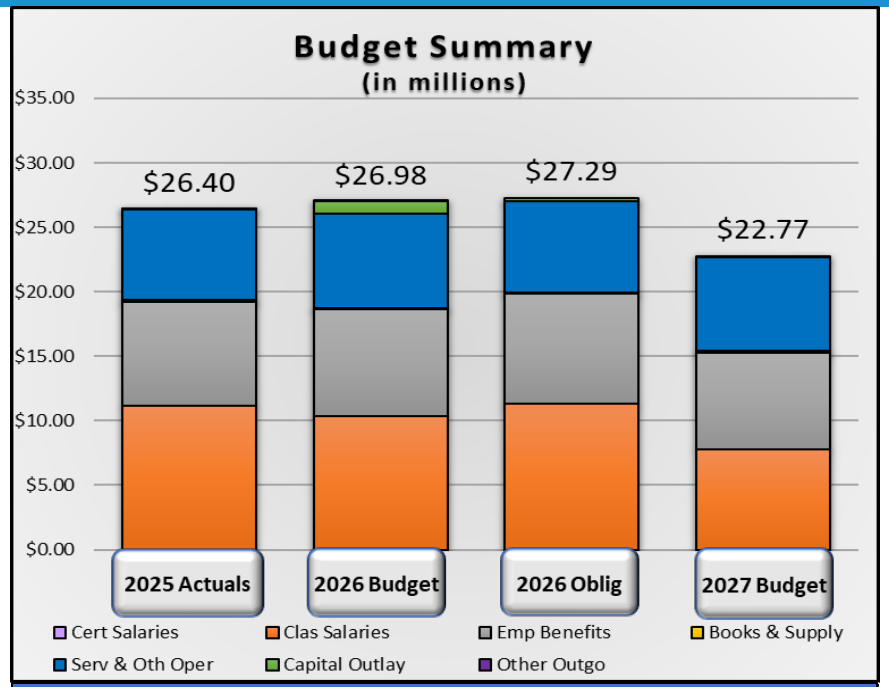
- Add 3.2 FTE for PLUS high school teachers – $486,000

Note: 2025/26 budget includes $3.7 million in Educator Effectiveness grant and $140,000 in CSI grant

Adjustments: (3.0) FTE – ($783,000) ongoing; 3.2 FTE – $486,000 one-time; (2.1) FTE – ($342,000) grants;

**Asterisk represents PARS employee retirement*

School Safety & Security



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	223.85	221.70	211.95	9.75	184.70
Management	3.00	2.00	2.00	0.00	2.00
Total FTE	***226.85***	***223.70***	***213.95***	***9.75***	***186.70***

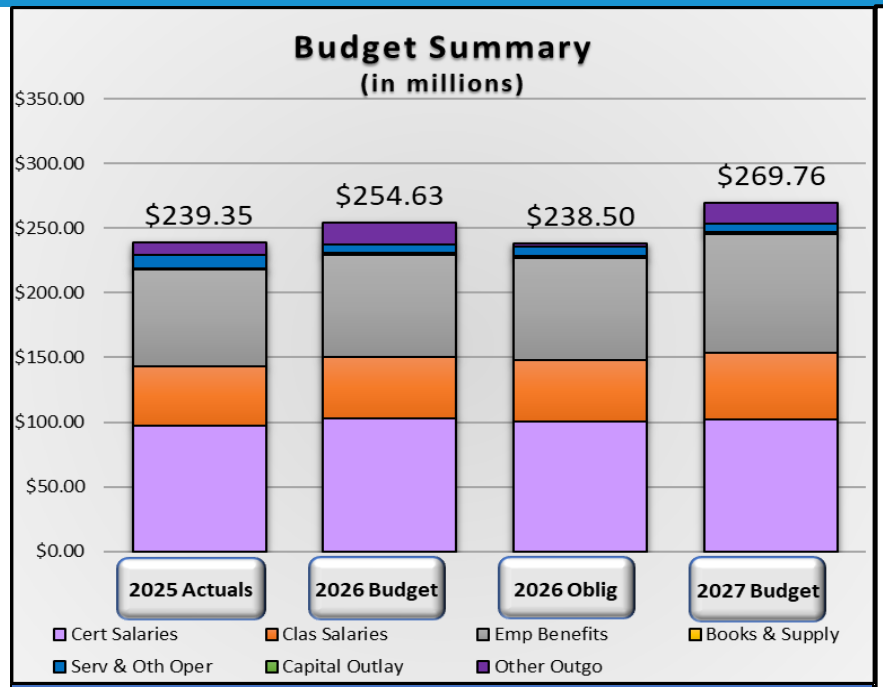
2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 30.0 FTE Campus Safety Assistants – ($2.4 million)
  - *6.8 FTE from PARS Employee Retirement* – ($540,000)*
- Reduce 4.2 FTE Telecom Operators – ($480,000)
- Reduce 1.0 FTE Manager II* – ($226,000)
- Add 1.0 FTE Analyst General – $155,000
- Shift remaining 2.8 FTE Telecom Operators to Operations – ($391,000)

Adjustments: (37.0)* FTE – (*$3.3 million) ongoing

**Asterisk represents PARS employee retirement*

Special Education



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	782.65	797.03	768.70	28.32	803.03
Classified	1054.19	1035.06	953.63	81.44	1034.56
Management	104.10	109.30	104.10	5.20	119.80
Total FTE	***1940.94***	***1941.39***	***1826.43***	***114.96***	***1957.39***

2026/27 Budget Notes – Reductions:

- *Net increase includes statutory benefits*
- Reduce 4.0 FTE Regional Instructional Manager II – ($800,000)
  - 2.0 FTE from PARS retirement* – ($400,000)
- Reduce 3.0 FTE School Psychologists – ($580,000)
  - 2.0 FTE from PARS retirement* – ($387,000)
- Reduce 1.0 FTE Manager II Infant Preschool* – ($214,000)
- Reduce 1.0 FTE Manager II Social Emotional – ($206,000)
- Reduce 1.0 FTE Adaptive PE Teacher* – ($167,000)
- Reduce 2.0 FTE Department Office Manager – ($226,000)
- Reduce 4.0 FTE Office Assistant III – ($375,000)
- Reduce 1.0 FTE Mental Health Clinician* – ($148,000)
- Reduce 1.0 FTE HR Data Specialist II – ($127,000)
- Reduce 2.0 FTE Office Assistant SPED – ($194,000)

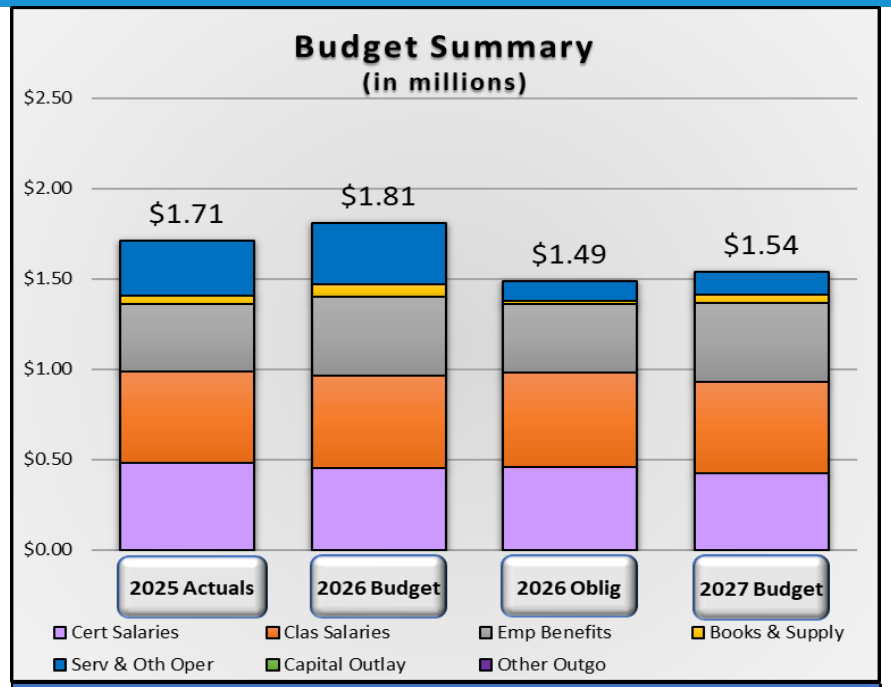
2026/27 Budget Notes - Additions:

- *Net increase includes statutory benefits*
- Add 9.5 FTE Clinical School Social Worker – $1.7 million
- Add 6.0 FTE Occupational Therapist – $1.2 million
- Add 1.0 FTE Director General – $249,000
- Add 1.0 FTE Admin Analyst – $233,000
- Add 1.0 FTE Manager III SPED Prog. & Serv. – $220,000
- Add 1.0 FTE Manager I General – $181,000
- Add 4.0 FTE Indiv. Small Grp. Teacher – $667,000
- Add 2.0 FTE Lrn. Handcp. Teacher – $294,000
- Add 1.0 FTE Handicap. Orthopedic Teacher –$172,000
- Add 3.0 FTE Program Tech – $325,000
- Add 1.0 FTE Admin Secretary I – $114,000
- Add 1.0 FTE Community Educ. Specialist – $128,000
- Add 1.0 FTE Budget Tech I – $112,000
- Add 3.5 FTE Extensive Support Para – $282,000
- Add supplies & services – $300,000

Adjustments: 16.0* FTE *– $3.1 million ongoing

**Asterisk represents PARS employee retirement*

Superintendent's Office



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	1.00	1.00	1.00	0.00	1.00
Management	3.00	3.00	3.00	0.00	3.00
Total FTE	***4.00***	***4.00***	***4.00***	***0.00***	***4.00***

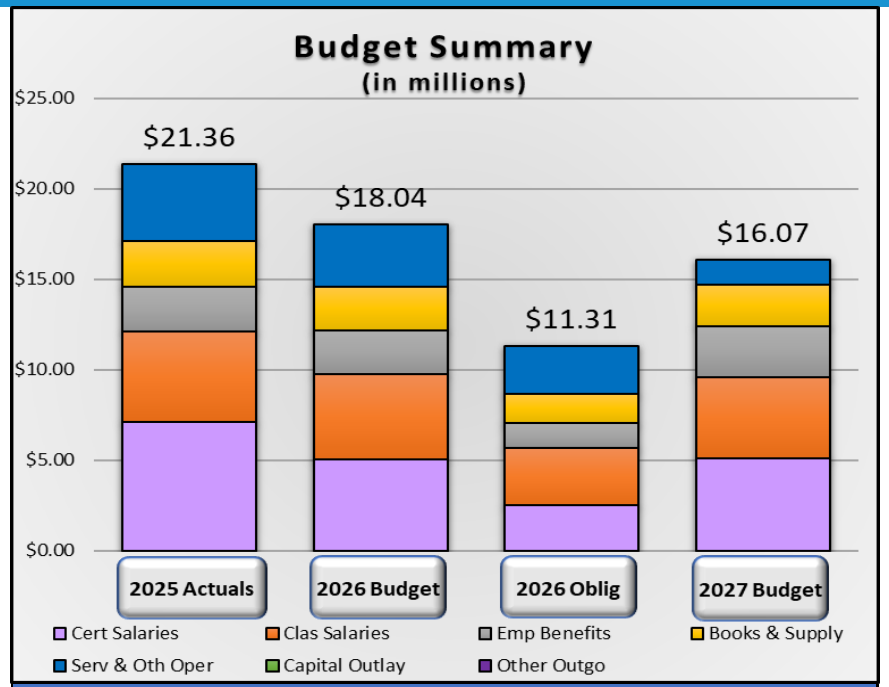
2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce supplies & services – ($238,000)
- Reduce supplemental contracts – ($5,000)

***Adjustments:* (*$243,000) ongoing**

**Asterisk represents PARS employee retirement*

Student Engagement



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	9.00	9.00	7.00	2.00	2.00
Management	9.00	9.00	9.00	0.00	10.00
Total FTE	***18.00***	***18.00***	***16.00***	***2.00***	***12.00***

2026/27 Budget Notes:

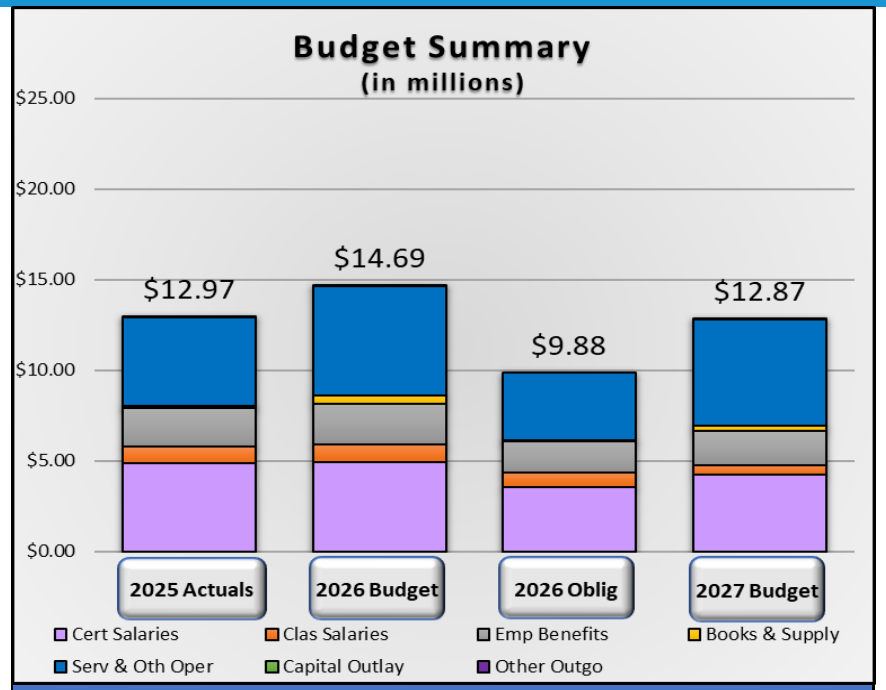
- *Net increase includes statutory benefits*
- Reduce 7.0 FTE Athletic Paras – ($455,000)
  - *2.0 FTE from PARS Employee Retirement* – ($130,000)*
- Add 1.0 FTE Athletics Manager III – $235,000
- Convert 1.0 FTE Assistant Superintendent to Executive Officer* – ($17,000) *(from School Leadership)*
- Eliminate TK-6 Enrichment Trips – ($2.2 million)
- Reduce Supplies – (*$300,000)* *(from grant)*

Adjustments: (6.0)* FTE – (*$2.4 million) ongoing;* (*$300,000) grants

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Teacher Development



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	31.00	29.00	24.00	5.00	27.00
Classified	4.00	4.00	3.00	1.00	1.00
Management	6.00	6.00	5.00	1.00	3.00
Total FTE	***41.00***	***39.00***	***32.00***	***7.00***	***31.00***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Literacy Coach – ($166,000)
- Reduce 1.0 FTE Teacher Special Assignment – ($167,000)
- Reduce 1.0 FTE Secretary II – *($107,000)* *(from grant)*
- Reduce 1.0 FTE Customer Service Representative – *($106,000)* *(from grant)*
- Reduce 2.0 FTE Manager II General – *($420,000)* *(from grant)*
- Reduce 1.0 FTE Project Manager – *($200,000)* *(from grant)*
- Reduce 1.0 FTE Program Technician – *($108,000)* *(from grant)*
- Reduce supplies due to grant ending – *($596,000)* *(from grant)*
- Shift 1.0 FTE Director from ending grant to new grant *(no GF impact)*

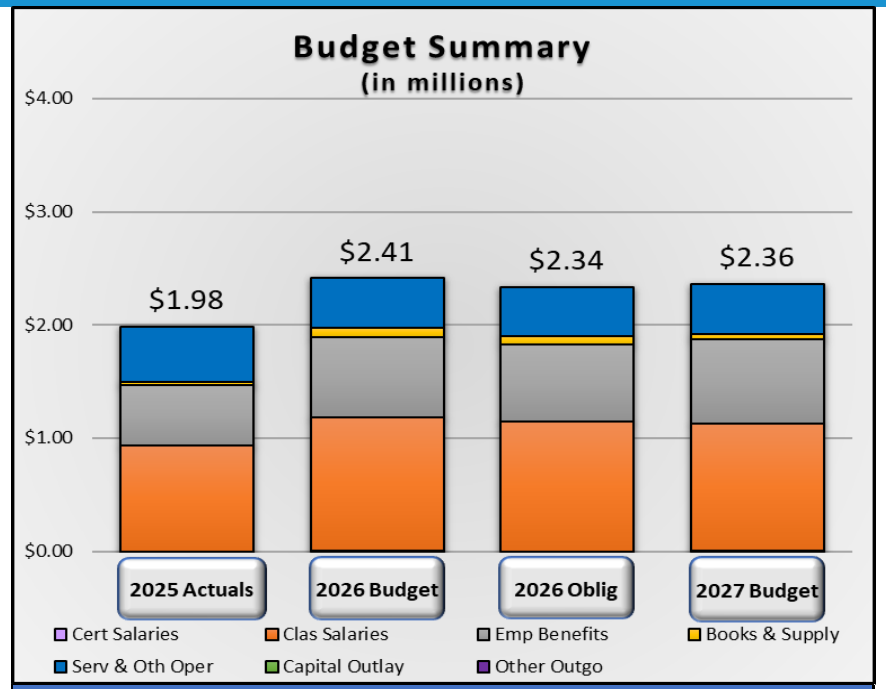
Note: 2025/26 budget includes $1.3 million in Educator Effectiveness grant

***Adjustments: (2.0)* FTE – (*$333,000) ongoing; (6.0)* FTE – (*$1.5 million) grants**

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Translation Services



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	11.00	11.00	11.00	0.00	10.00
Management	1.00	2.00	2.00	0.00	2.00
Total FTE	***12.00***	***13.00***	***13.00***	***0.00***	***12.00***

2026/27 Budget Notes:

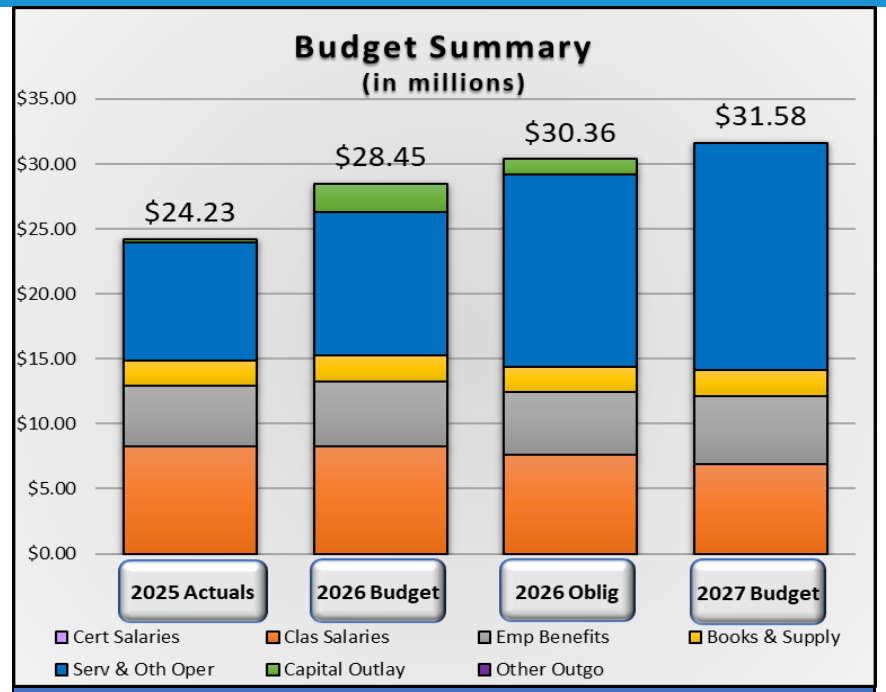
- *Net increase includes statutory benefits*
- Reduce 1.0 FTE Material Spanish Translator* – ($113,000)

Adjustments: (1.0)* FTE – (*$113,000) ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Transportation



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	112.00	112.00	106.00	6.00	108.00
Management	3.00	3.00	3.00	0.00	3.00
Total FTE	***115.00***	***115.00***	***109.00***	***6.00***	***111.00***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 2.0 FTE Bus Drivers* – ($166,000)
- Reduce 1.0 FTE Bus Driver Trainer – ($139,000)
- Reduce 1.0 FTE Dispatcher Special Education – ($134,000)
- Zum contract increase – $6.2 million *(already included in MYP)*

One-Time

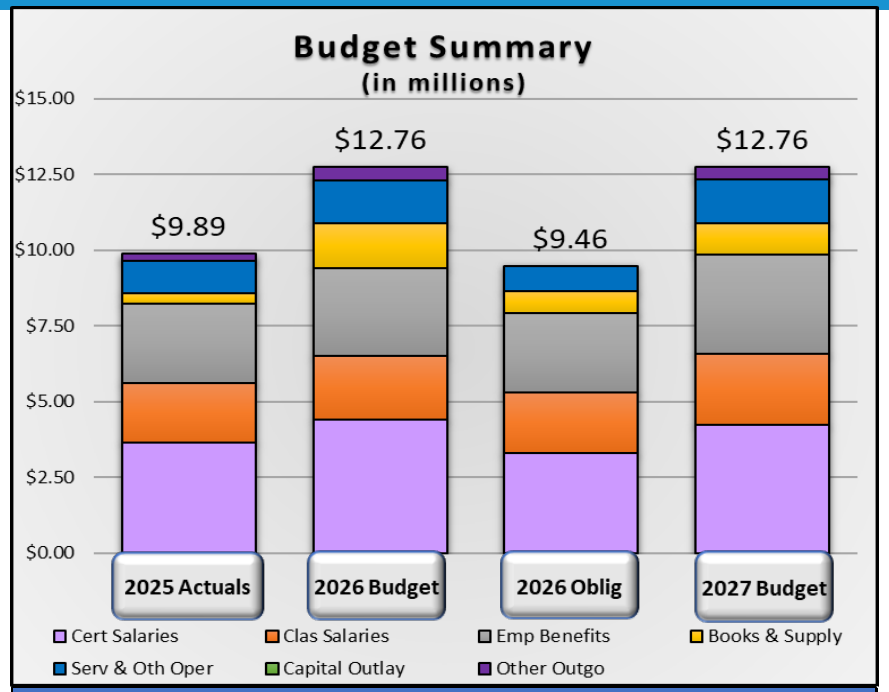
- Strobe fog lights – $60,000

Note: 2025/26 budget includes $1.6 million in Clean Vehicle Fueling grant and $620,000 in one-time

Adjustments: (4.0) FTE – ($439,000) ongoing; $60,000 one-time

*Asterisk represents PARS employee retirement

Other Funds - Adult Education



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	40.27	26.04	26.04	0.00	26.04
Classified	32.25	30.25	27.81	2.44	30.25
Management	10.00	10.00	10.00	0.00	10.00
Total FTE	***82.52***	***66.29***	***63.85***	***2.44***	***66.29***

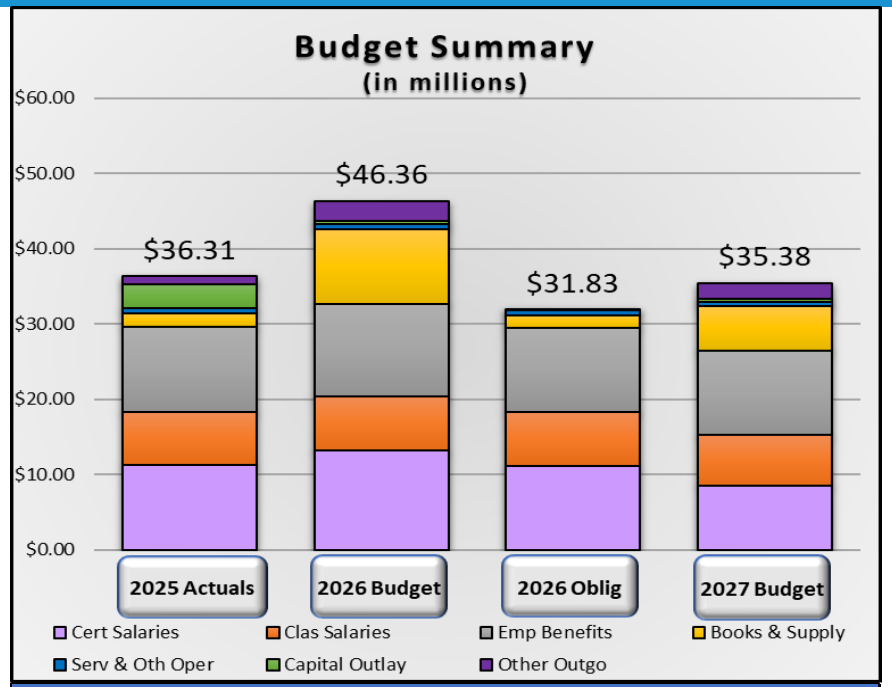
2026/27 Budget Notes:

- *Net increase includes statutory benefits*

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Other Funds - Early Learning



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	122.00	119.00	115.00	4.00	94.00
Classified	180.75	180.31	145.75	34.56	165.31
Management	11.00	11.00	11.00	0.00	10.00
Total FTE	***313.75***	***310.31***	***271.75***	***38.56***	***269.31***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- Reduce 19.0 FTE Preschool Teachers – *($2.0 million)* *(from grant)*
  - *7.0 FTE from PARS retirement* – ($740,000)*
- Reduce 4.0 FTE Child Development Supervisor – *($631,000)* *(from grant)*
  - *1.0 FTE from PARS retirement* – ($158,000)*
- Reduce 14.0 FTE Child Development Paras – *($966,000)* *(from grant)*
  - *2.0 FTE from PARS retirement* – ($138,000)*
- Reduce 2.0 FTE Teachers Special Assignment – *($334,000)* *(from grant)*
  - *1.0 FTE from PARS retirement* – ($167,000)*
- Reduce 1.0 FTE Child Welfare & Attend. Specialist – *($112,000)* *(from grant)*
- Reduce 1.0 FTE Manager II General* – *($226,000)* *(from grant)*
- Shift 2.0 FTE Literacy Coaches from Title I to Child Dev. Fund – $362,000

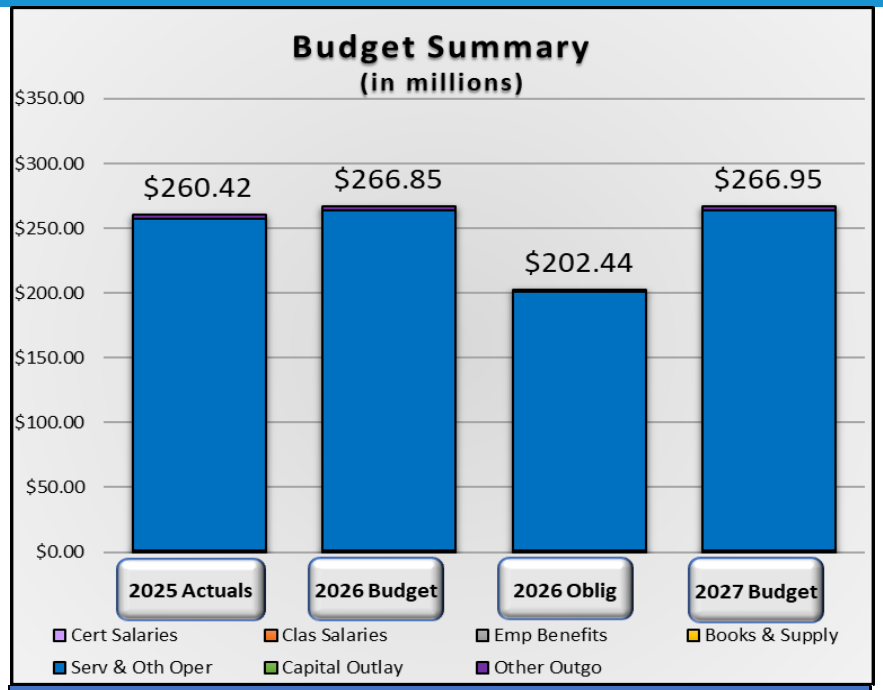
- *Note: 2025/26 includes $6.6 million in one-time grants*

Adjustments: (2.0)* FTE – (*$362,000) ongoing; (39.0)* FTE – (*$3.9 million) grants;

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Other Funds - Health Benefits & Defined Benefits



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	4.60	4.60	4.60	0.00	5.60
Management	3.95	3.95	3.95	0.00	3.95
Total FTE	***8.55***	***8.55***	***8.55***	***0.00***	***9.55***

2026/27 Budget Notes:

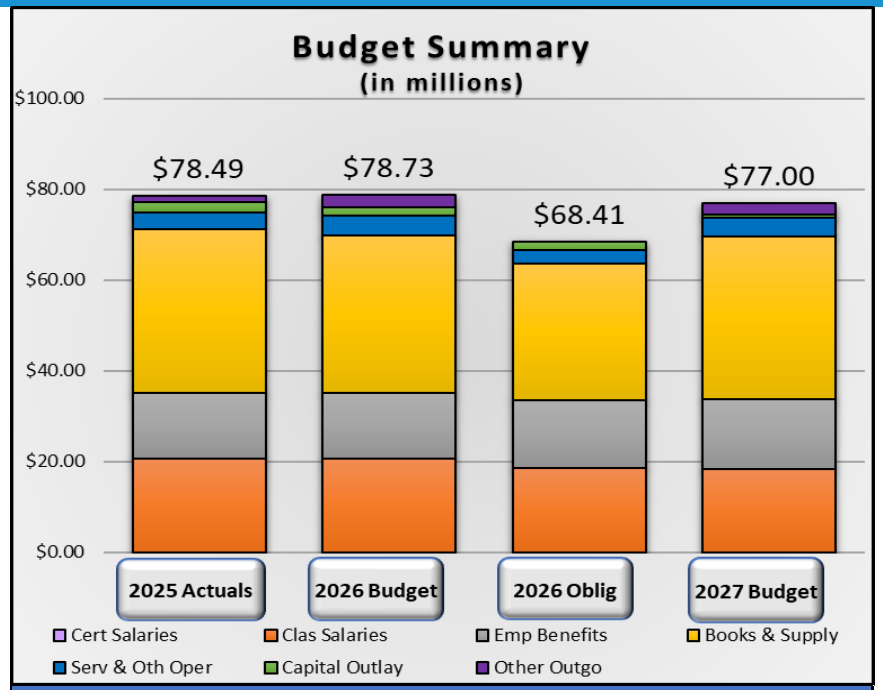
- *Net increase includes statutory benefits*
- Shift 0.5 FTE Admin Secretary I from Payroll – $61,000
- Shift 0.5 FTE Department Office Manager from Payroll – $56,000
- Employee Contribution – $25,227 per active employee (25/26 $22,000 per active employee)
- Health Fund budget to be provided by the Joint Health Management Board (JHMB)
- Projected fund balance in 25/26 $103.7 million
  - Consultant recommendation is $46.3 million

Adjustments: 1.0* FTE – *$117,000 ongoing

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Other Funds - Nutrition Services



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	413.00	410.06	378.10	31.96	393.13
Management	16.50	16.50	13.50	3.00	16.50
Total FTE	***429.50***	***426.56***	***391.60***	***34.96***	***409.63***

2026/27 Budget Notes:

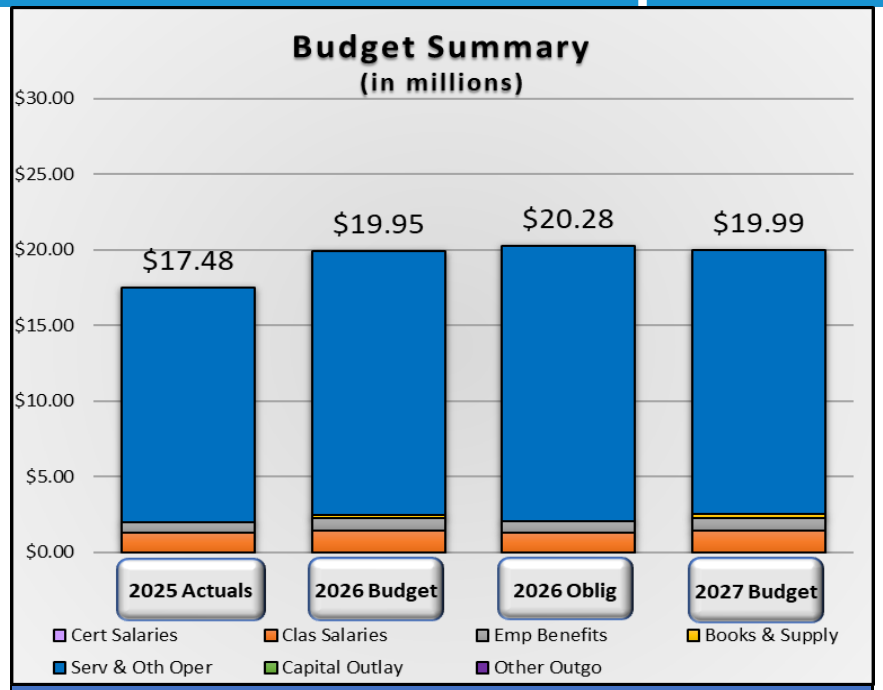
- *Net increase includes statutory benefits*
- Reduce 8.1 FTE Nutrition Service Assistants – *($485,000)* *(funded by Child Nutrition)*
  - 6.2 FTE from PARS retirement* – ($372,000)
- Reduce 4.0 FTE Nutrition Service Manager – *($370,000)* *(funded by Child Nutrition)*
  - 2.0 FTE from PARS retirement* – ($185,000)
- Reduce 0.9 FTE Cook/Baker – *($66,000)* *(funded by Child Nutrition)*
- Reduce 4.0 FTE Food Prod. Utility Technician – *($280,000)* *(funded by Child Nutrition)*
  - 1.0 FTE from PARS retirement* – ($70,000)

Adjustments: (17.0)* FTE – *$1.2 million Cafeteria Fund

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Other Funds - Risk Management & Workers' Comp



FTE SUMMARY

Job Class	2025 Budgeted	2026 Budgeted	2026 Filled	2026 Vacant	2027 Request
Certificated	0.00	0.00	0.00	0.00	0.00
Classified	8.40	8.40	7.40	1.00	8.40
Management	6.55	6.55	6.55	0.00	6.55
Total FTE	***14.95***	***14.95***	***13.95***	***1.00***	***14.95***

2026/27 Budget Notes:

- *Net increase includes statutory benefits*
- *Liability rate remain the same at 1.5%*
- *Workers' compensation rate increased from 0.5% to 0.6%*

**Asterisk represents PARS employee retirement*

Fresno Unified School District
ACHIEVING OUR GREATEST POTENTIAL

Elementary School Staffing Parameters

Description	Elementary School Baseline Staffing
Classroom Teachers	TK = 1 teacher to 24 students K to 3rd Grade = 1 teacher to 23 students (was 24) 4th to 6th Grade = 1 teacher to 28 students (was 29) Elimination of combination classes in TK-6th grade where sufficient permanent classrooms are available Teacher choice of augmentation aide or up to $5,000 annual stipend if exceeding Classroom Guidelines of 1-3 students or 4 or more students
Additional Teachers	Designated Schools = 1 additional certificated FTE Instructional Coach
Classroom Aides	Kindergarten classrooms = 2 to 3 (6-hour aides)
Custodial	3 to 5 FTE based on school square footage
Safety	Campus safety
Clerical	Office Manager Office Assistant(s) = 1 to 2 FTE Library Technician Home School Liaison 0.5 FTE (1.0 FTE in 2025/26)
Health Care Professional	School Psychologist Registered Nurse (1 to 3 days/week) Licensed Vocational Nurse or Health Assistant (2 to 4 days/week) Staffing based on student medical support needs
Administration	Principal 1 to 2 Vice Principals

Middle School Staffing Parameters

Description	Middle School Baseline Staffing
Classroom Teachers	1 teacher to 27 students Teacher choice of augmentation aide or up to $5,000 annual stipend if exceeding Classroom Guidelines of 1-3 students or 4 or more students
Additional Teachers	Middle School Redesign = 1.0 to 6.0 certificated FTE (1.0 to 8.0 certificated FTE in 25/26) Transition Teacher = 1.0 FTE Campus Culture = 0.4 FTE School Climate = 0.6 FTE
Safety	Campus safety = 1.0 to 2.75 FTE (3.0 to 4.0 FTE in 25/26)
Custodial	3.0 to 6.0 FTE based on school square footage (4.0 to 7.0 FTE in 25/26)
Clerical	Office Manager Office Assistant(s) = 0.4375 to 2.0 FTE Attendance Records Assistant ~~Library Technician~~ Home School Liaison
Health Care Professional	School Psychologist Registered Nurse = 1.0 FTE Licensed Vocational Nurse (2 to 3 days/week) Staffing based on student medical support needs
Administration	Principal 1 to 3 Vice Principals (1 to 2 Vice Principals in 25/26) ~~Guidance Learning Advisor (GLA)~~ (GLAs converted to VPs for 26-27) Counselor 1.0 FTE (2.0 to 2.6 FTE in 25/26)

High School Staffing Parameters

Description	High School Baseline Staffing
Classroom Teachers	1 teacher to 28 students Teacher choice of augmentation aide or up to $5,000 annual stipend if exceeding Classroom Guidelines of 1-3 students or 4 or more students
Additional Teachers	Professional Learning Updraft System "PLUS" Teams = 1.0 FTE (2.0 to 3.0 FTE in 25/26) Targeted Improvement Actions = 1.0 to 7.0 FTE (5.0 to 7.0 FTE in 25/26) Librarian
Safety	School Resource Officer and Probation Officers Campus safety = 9.0 to 10.0 FTE (7.0 to 11.0 FTE in 25/26)
Custodial	6.0 to 15.0 FTE based on school square footage 2.0 FTE based on Physical Education
Clerical	Office Manager, Registrar, Assistant Registrar, and Financial Technician Office Assistant(s) = 1.0 to 5.0 FTE Attendance Records Assistant = 2.0 FTE Library Technician ~~Resource Counseling Assistant~~
Health Care Professional	School Psychologist = 2.0 FTE Registered Nurse = 1.0 FTE Licensed Vocational Nurse = 0.875 to 1.75 FTE (based on medical support needs)
Administration	Principal Vice Principals = 1.0 to 6.0 FTE (2.0 to 6.0 FTE in 25/26) Counselors = 3.0 to 10.0 FTE (3.0 to 11.0 FTE in 25/26) Campus Culture Director and Athletic Director

Summary by Department (1)

Budget Area	2026/27 Ongoing Augmentations	2026/27 One-Time Augmentations	2026/27 Ongoing Reductions	2026/27 PARS*	2026/27 Total FTE
Advancing Academic Acceleration & Achievement	$570,000	$2,400,000	($1,055,000)	($656,000)	(9.0)
Alternative Education	$100,000	$34,000	($182,000)	($616,000)	(4.5)
Analysis, Measurement & Accountability	$631,000	--	($697,000)	($717,000)	(8.0)
Board Office	--	--	($172,000)	--	(1.0)
Business & Financial Services	--	--	($1,256,000)	--	(7.7)
Career Technical Education	$640,000	--	($1,891,000)	--	(10.5)
College & Career Readiness	$200,000	$45,000	($774,000)	($226,000)	(2.5)
Communications	--	--	($107,000)	($177,000)	(1.0)
Community Schools	--	--	($70,000)	--	--
Culture & Student Inclusion	--	--	($609,000)	($459,000)	(5.0)
Curriculum & Instruction	$4,406,000	$475,000	($1,385,000)	($311,000)	4.4
Department of Prevention & Intervention	$2,768,000	$39,500	($4,108,000)	($373,000)	(44.0)
Deputy Superintendent	--	--	($52,000)	($160,000)	(1.0)

*PA[illegible]s not included with ongoing reduction amounts

Summary by Department (2)

Budget Area	2026/27 Ongoing Augmentations	2026/27 One-Time Augmentations	2026/27 Ongoing Reductions	2026/27 PARS*	2026/27 Total FTE
Engagement & External Partnerships	--	--	($265,000)	($280,000)	(2.0)
English Learner Services	--	$480,000	($500,000)	--	(2.0)
Facilities Management & Planning	$10,000	--	--	--	--
Health Services	--	--	($3,700,000)	($1,541,000)	(12.4)
Human Resources	$1,835,000	--	--	($2,615,000)	(2.0)
IT - Enterprise Applications	$155,000	--	--	($166,000)	--
IT - Information Technology	$390,000	--	--	($249,000)	(1.0)
IT - Learner Support	--	--	($1,296,000)	($234,000)	(9.0)
IT - Network	--	--	($114,000)	--	(1.0)
Instructional Division	$1,000,000	$200,000	--	($226,000)	(1.0)
Parent University	--	--	($706,000)	($132,000)	(6.0)
Plant Maintenance	$493,000	--	($312,000)	($536,000)	(2.2)
Plant Operations	$222,000	--	($950,000)	($1,659,000)	(17.0)

*PA[illegible]s not included with ongoing reduction amounts

Summary by Department (3)

Budget Area	2026/27 Ongoing Augmentations	2026/27 One-Time Augmentations	2026/27 Ongoing Reductions	2026/27 PARS*	2026/27 Total FTE
Purchasing & Warehouse	--	--	($222,000)	($98,000)	(3.0)
School Leadership	$300,000	$486,000	($1,083,000)	--	(1.9)
School Safety & Security	$155,000	--	($2,731,000)	($766,000)	(37.0)
Special Education	$6,177,000	--	($1,721,000)	($1,316,000)	16.0
Superintendent's Office	--	--	($243,000)	--	--
Student Engagement	$235,000	--	($2,500,000)	($130,000)	(6.0)
Teacher Development	--	--	($333,000)	--	(8.0)
Translation Services	--	--	--	($113,000)	(1.0)
Transportation	--	$60,000	($273,000)	($166,000)	(4.0)
School Site Staffing Parameters	--	--	(17,000,000)	--	(136.5)
Other Funds - Early Learning	--	--	--	--	(41.0)
Other Funds - Health Benefits & Defined Benefits	--	--	--	--	1.0
Other Funds - Nutrition Services	--	--	--	--	(17.0)
To	**$20,287,000**	**$4,219,500**	**($46,307,000)**	**($13,922,000)**	**(383.8)**

**PARS is not included with ongoing reduction amounts*

FUSD

ACHIEVING OUR *GREATEST* POTENTIAL

March 25, 2026

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: ADOPT

TITLE AND SUBJECT: Adopt Findings of Fact and Recommendations of District Administrative Board

ITEM DESCRIPTION: The Board of Education received and considered the Findings of Fact and Recommendations of District Administrative Panels resulting from hearings on expulsion and readmittance cases conducted during the period since the regular meeting of the Board held March 11, 2026.

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Carlos Castillo, Ed.D.

DIVISION: Instructional Division

CABINET APPROVAL PHONE: (559) 457-3750

CABINET APPROVAL: Carlos Castillo, Ed.D., Chief Academic Officer

Carlos Castillo (Oct 13, 2025 10:16:23 PDT)

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: APPROVE

TITLE AND SUBJECT: Approve Personnel List

ITEM DESCRIPTION: Included in the Board material is the personnel List, Appendix A, as submitted

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY: Annarita Howell, Assistant Superintendent

DIVISION: Human Resources/Labor Relations

CABINET APPROVAL PHONE: (559) 457-3713

CABINET APPROVAL: Chief of Human Resources/Labor Relations, David Chavez 

BOARD OF EDUCATION APPENDIX

Fresno Unified School District

Date: 3/25/2026

The Superintendent respectfully nominates for elections the following certificated and classified personnel. Classification of certificated probationary or temporary teachers is pursuant to their respective classification contained in their employment contracts. Elections are subject to the salary schedule as adopted by the Board of Education and assignment by the Superintendent, school year 2025-2026.

ELECTIONS

Certificated Personnel

1089988	Nevarez	Hannah	Therapist, Spch/Lang/Hrng/Dis	Special Ed	2/17/2026
1080495	Ochoa	Melina	Teacher, Elementary	Eaton Elementary	2/17/2026
1082244	Redfield	Amie	Therapist, Spch/Lang/Hrng/Dis	Special Ed	2/17/2026
1083119	Vann	Rose	Teacher, Handicapped, Severely	Hamilton K-8	2/17/2026

Classified Personnel

1089986	Andrade	Heavenly	Paraprof, After Schl/Ext Day	Del Mar Elementary	2/17/2026
1089987	Collins	Makenzie	Paraprof, After Schl/Ext Day	Malloch Elementary	2/17/2026
1089459	Gonzalez Ochoa	Dania	Driver, Bus	Transportation	2/17/2026
1078251	Torres Osuna	Ernesto	Paraprof, Child Development	Figarden Elementary	3/16/2026

RESIGNATIONS OR RETIREMENTS

Certificated Personnel

1075277	Engleman	Jessica	Teacher, Music, Elementary	Music/Visual and Perform Arts	2/3/2026
1088906	Gallardo	Ulisses	Teacher, Music, Elementary	Music/Visual and Perform Arts	6/11/2026
1016641	Grier	Tienesha	Teacher, Autistic, Sdc	Mayfair Elementary	2/10/2026
1080190	Gutierrez- Valdez	Sandra	Teacher, Elementary	Greenberg Elementary	7/31/2026
1073296	Lindner	Diane	Tutor	Ericson Elementary	6/11/2026
1038906	Orozco	Jessica	Teacher, Autistic, Sdc	Greenberg Elementary	7/31/2026
1086263	Perez	Samantha	Specialist, Resource, Sp Ed	Roosevelt High	6/11/2026

Classified Personnel

1088704	Collins	Jazzmekia	Paraprof, After Schl/Ext Day	Wilson Elementary	10/30/2025
1077645	Diaz	Marco	Assistant, Noontime	Wolters Elementary	1/27/2026
1080292	Garcia	Esmeralda	Assistant, Noontime	Webster Elementary	1/27/2026
1080443	Gentry	Evelyn	Liaison, Home/School Spanish	McLane High	3/27/2026
1089516	Gonzalez Jacquez	Maria	Paraprof, After Schl/Ext Day	Balderas Elementary	2/6/2026
1080962	Gutierrez	Adriana	Assistant, Noontime	Centennial Elementary	12/11/2024
1082276	Kaur	Kiranpreet	Nutrition Services Assistant	Nutrition Services	1/29/2026
1087484	Kay	Chanvuthong	Paraprof, Mild/Moderate Support Needs	McLane High	2/6/2026
1084535	Lopez	Cecilia	Assistant, Noontime	Centennial Elementary	10/24/2025
1087188	Luna	Sonia	Nutrition Services Assistant	Nutrition Services	1/30/2026
1085340	Martinez	Isaac	Custodian	Plant Operations	2/18/2026
1080716	Melchor	Tomas	Assistant, Noontime	Hamilton K-8	2/13/2026
1068749	Mendez	Monica	Assistant, Noontime	Williams Elementary	2/13/2026
1079844	Meza	Angelica	Assistant, Noontime	Winchell Elementary	1/27/2026
1067830	Mondragon-Lyday	Shirley	Paraprof, Mild/Moderate Support Needs	Sunnyside High	2/13/2026
1076813	Negrete Morales	Eduardo	Assistant, Noontime	Viking Elementary	1/27/2026
1081358	Noggle	Carrie	Paraprof, Extensive Support Needs	Fresno High	6/11/2026
1052767	Nunez De Ayala	Genoveva	Assistant, Noontime	Winchell Elementary	1/27/2026
1039263	Ocanas	Andrea	Assistant, Noontime	Addams Elementary	1/28/2026
1082996	Perez	Sonia	Assistant, Noontime	Winchell Elementary	1/27/2026
1088884	Ramos Ramirez	Victoria	Assistant, Noontime	Herrera Elementary	12/19/2025
1073180	Sahagun	Alondra	Assistant, Noontime	Balderas Elementary	2/13/2026

1085593	Santarosa	Destiny	Assistant, Noontime	Bakman Elementary	2/17/2026
1086507	Valencia	Alejandra	Paraprof, After Schl/Ext Day	Wawona Middle	8/16/2024
1067394	Zuniga Jr	Richard	Plant Coordinator I	Ewing Elementary	2/5/2026

Management Certificated

1040415	Munoz	Rhea	Vice Principal II	Kings Canyon Middle	6/24/2026

Management Classified

1084040	Huerta	Tyzha	Behavioral Intervention Specialist	Prevention And Intervention	3/27/2026

LEAVE REQUEST

Certificated Personnel

1078942	Bain	Kelsi	Teacher, Elementary	Yokomi Elementary	8/9/2026

Classified Personnel

1080515	Balch	Jeffery	Plumber	Maintenance And Operations	3/9/2026
1073831	Rodriguez	Nancy	Paraprof, After Schl/Ext Day	Mayfair Elementary	6/2/2026

R39-MONTH REEMPLOYMENT RIGHTS

Classified Personnel

1076979	Coleman	Javance	Assistant, Campus Safety	Tatarian Elementary	2/10/2026
1079492	Garcia	Tanya	Liason,Home/ School Spanish	Greenberg Elementary	3/10/2026
1006960	Quintana	Monique	Lead, After Schl / Ext Day	Wawona Middle	3/6/2026
1078251	Torres Osuna	Ernesto	Paraprof, Child Development	Heaton Elementary	2/11/2026

PROMOTIONS

Classified Personnel

1083704	Anguiano Lopez	Lorena	Paraeducator, Community Based	Sequoia Middle	2/17/2026
1069777	Cantero	Edgar	Worker/Driver, Warehouse I	Warehouse	2/10/2026
1080131	Chang	Thao	Worker, Grnds Maint I	Plant Operations	2/23/2026
1065241	Fernandez-Zepeda	Alma	Nutrition Services Manager	Nutrition Services	1/29/2026
1078346	Lee	Meng	Worker, Grnds Maint I	Plant Operations	2/23/2026
1074448	McGee	Kevis	Paraeducator, Autism	Kirk Elementary	2/17/2026
1075735	Men	Pissey	Paraprof, Extensive Support Needs	Holland Elementary	3/23/2026
1073875	Murrieta Saldana	Melissa	Paraprof, Extensive Support Needs	Hamilton K-8	2/10/2026
1088207	Negrete-gonzalez	Cristian	Custodian, PE Male/Female	McLane High	2/10/2026
1067399	Pereida Jr	Jesse	Plant Coordinator I	Ericson Elementary	2/10/2026
1088691	Scudder	Alexis	Paraprof, Early Chldhd Mil/Mod Support Needs	Holland Elementary	3/23/2026
1062131	Sidhu	Gurpreet	Nutrition Services Assistant	Packaging Center	2/3/2026
1086385	Torres Aguilar	Isaias	Nutrition Serv Sr Assistant	Nutrition Services	2/3/2026
1063680	Zamora	Sierra	Paraprof, Early Chldhd Mil/Mod Support Needs	Winchell Elementary	2/17/2026

Management Classified

1074675	Ramirez	Vanessa	Manager III, General	Comm Info	1/16/2026

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: APPROVE

TITLE AND SUBJECT: Approve Meeting Minutes

ITEM DESCRIPTION: Included in the Board material are draft minutes for the Fresno Unified School District Board of Education regular meeting held March 11, 2026.

FINANCIAL SUMMARY: There is no fiscal impact to the district at this time.

PREPARED BY Ambra O'Connor

DIVISION: Office of the Superintendent

CABINET APPROVAL PHONE: (559) 457-3838

CABINET APPROVAL: Chief of Staff, Ambra O'Connor 

MINUTES – BOARD OF EDUCATION REGULAR MEETING

Fresno, California
March 11, 2026
Fresno Unified School District, Education Center, 2309 Tulare Street, Fresno, CA 93721.

At the regular meeting of the Fresno Unified School District Board of Education, held March 11, 2026, there were present Board Members Cazares, Davis, Islas, Jonasson Rosas, Levine, Thomas, and Wittrup. Superintendent Her was also present as well as Student Members Mayes and Souksamlane.

Board President Islas CONVENED the Regular Board Meeting at 4:32 p.m.

Board President Islas shared that Trustee Wittrup requested to take part in the meeting via teleconferencing based on "Just Cause" under Government Code Section 54953, Subdivision (e)(2)(A)(i).

Trustee Wittrup provided a brief, general reason for her request, and confirmed there were no individuals over the age of eighteen at Trustee Wittrup's remote location.

This request required a majority vote under Government Code Section 54954.2, Subdivision (b)(4).

On a motion by Board Member Davis, seconded by Board Member Jonasson Rosas, the Board approved Trustee Wittrup to participate in the meeting via teleconference by a roll call vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas.

PLEDGE OF ALLEGIANCE

Carlos Castillo, Ed.D., led the Pledge of Allegiance.

OPPORTUNITY for Public Comment on Closed Session Items

For the record, the Board received six (6) public requests to address the Board on Closed Session items.

The individuals' name and a summary of topic are as follows:

1. Cecilia Aguayo shared concerns that the district is cutting Child Welfare and Attendance positions, an office specifically dedicated to addressing student enrollment and attendance challenges.
2. Diana Arenivas shared concerns that the district is cutting Child Welfare and Attendance positions, an office specifically dedicated to addressing student enrollment and attendance challenges.
3. Andrew Martinez requested the Board reconsider layoffs and the hiring freeze and requested the district stop balancing the budget at the expense of employees that interact with students every day.
4. Alex Belamontes commented on the support students and families will lose from the proposed budget cuts.
5. Arianne Perez shared deep concerns about the direction the district is taking with budget decisions. Serious concerns about the district's priorities when the lowest paid workers are facing staffing reductions and increased workloads.
6. Fifi Sanchez requested the Board to reconsider moving forward with the proposed reductions and layoffs and invited the Board to visit sites to see what each employee does in a day. Reinforced the message that Classified employees are essential workers.

A. RECEIVE INFORMATION & REPORTS

For the record, there were no items for this section of the agenda.

Board President Islas ADJOURNED the Regular Board Meeting to Closed Session at 4:46 p.m.

Board President Islas RECONVENED the meeting to Open Session at 7:02 p.m.

For the record, President Islas invited people to share a moment of silence in honor of three students who passed away within this last week. Our thoughts are with the families and all of those at Fresno High School, Addicott Elementary School, and Rata High School.

Reporting Out of Closed Session

Clerk Levine reported the following:

On a motion by Board Member Davis, seconded, by Board Member Thomas, the Board took action in Closed Session to deny a claim for Minor, Claim No. GL26-0218-16829, by a roll call vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas.

On a motion by Board Member Thomas, seconded by Board Member Cazares, the Board took action in closed session, to approve charges for dismissal of a certificated employee, ID No. 1069142, by a roll call vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas.

On a motion by Board Member Davis, seconded by Board Member Jonasson Rosas, the Board took action in closed session, pursuant to Education Code section 44929.21, authorizing the District Superintendent or her designee to notify probationary certificated employee(s), I.D. Nos. 1083390, 1086262, 1086421, and 1069649 of their non-reelections for the 2026/27 school year, by a roll call vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas.

On a motion by Board Member Thomas, seconded by Board Member Wittrup, the Board took action in closed session, to approve charges for dismissal of a certificated employee, I.D. No. 1060303, by a roll call vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas.

On a motion by Board Member Jonasson Rosas, seconded, by Board Member Levine, the Board took action in Closed Session to hire Adjua McNeal as Executive Officer, Analysis, Measurement & Accountability, by a roll call vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas.

On a motion by Board Member Thomas, seconded, by Board Member Davis, the Board took action in Closed Session to hire Armen Torigian as Executive Officer, Student Engagement, by a roll call vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas.

OPPORTUNITY FOR UNSCHEDULED ORAL COMMUNICATIONS

For the record, the Board received seventeen (17) requests to address the Board during Unscheduled Oral Communications. The individual's name and a summary of topic are as follows:

Those honoring Terri Kimber-Edwards are as follows:

1. Dr. Lisa Mitchell recognized Terri Kimber-Edwards to honor and celebrate her life and life-long work for Fresno Unified School District and our community.
2. Cammie Southern shared personal anecdotes of how Mrs. Edwards has enriched her life.
3. Carla Manning shared personal anecdotes of how as principals she and Mrs. Edwards bonded and began the African American Networking Group.
4. Brittney Mbong shared personal anecdotes of her mother and the blessing of having a mother work at her school. Shared how her mother's love of education passed to her and her sister.
5. Trustee Thomas shared that Mrs. Edwards is amazing and heartfelt, a shoulder to lean on, a quiet storm, and pure royalty.
6. Summer Gaston presented Mrs. Edwards with awards honoring her work, dedication, and service for others.
7. Mrs. Terri Edwards thanked Fresno Unified as she started as a student with Fresno Unified. Commented that we must keep it going for our kids. Expressed appreciation for this moment of recognition.

8. Maribel Anjali Sanchez urged the Board not to Sunset the Fashion Design Program at Roosevelt School of the Arts.
9. Brandon Vue spoke in support of Mrs. Norris, teacher in the Fashion Design Department at Roosevelt High School.
10. Samuel Alviar asked that the Board reconsider the decision to sunset the Career Technical Education (CTE) Fashion Program at Roosevelt High School.
11. Ian Durant shared personal experience of involvement in the Roosevelt High School CTE Fashion Program.
12. Isabella Saldana provided handouts to the Board and spoke in support of the CTE Fashion Program at Roosevelt High School.
13. Tamara Norris, Fashion Design teacher at Roosevelt High School, spoke in support of the fashion program.
14. Emily Gutierrez asked the Board to please stop using hurtful pesticides at schools.
15. Cristina Gutierrez shared concerns about pesticides used on school campuses.
16. Emm Flores Gutierrez asked the district to ban the worst pesticides from her school.
17. Gloria Hernandez thanked the Board for adding the Safe Roads resolution to the agenda. Spoke in support of the resolution.

For the record, Clerk Levine read the approved Board Shared Agreements as follows:

- **Respect and Civility** – Honor our shared agreements.
- **Be Honest and Honorable** – Honor my word and do not lie, deflect, or disparage others.
- **Honor the Process and any Time Limits**
- **Honor Confidentiality**
- **Be Prepared and On Time** – Be on time. Read materials or share questions ahead of time. Share as early as possible if I will be late or miss a commitment.
- **Represent All Students** - Do not represent solely my region/area.

B. CONFERENCE AND DISCUSSION AGENDA

B-1, DISCUSS and APPROVE Student Outcomes Focused Governance Implementation Timeline

For the record, the Board received no public requests to speak on agenda item B-1, Discuss and Approve Student Outcomes Focused Governance Implementation Timeline.

For the record, Board Members provided comments and raised questions about agenda item B-1. A summary of Board Member feedback is below:

Member Jonasson Rosas confirmed submission of the Roosevelt region listening session dates to Superintendent Her.

Member Cazares expressed willingness to participate on a three-person subcommittee to develop materials for the listening sessions and expressed interest in hosting a listening session for the Hoover region.

Clerk Levine committed to hosting a listening session and would like to partner with a fellow Board colleague.

President Islas referenced a sensitivity that board members who are in campaign mode should not lead the listening sessions. President Islas shared that she would be happy to join as a second and would like to host a listening session for her constituents in the McLane region.

Member Thomas expressed interest in hosting a listening session for the Edison region and shared she is willing to partner with whoever needs a partner and is already partnered with Member Jonasson Rosas.

Member Davis expressed interest in hosting a listening session for the Sunnyside region.

Member Wittrup expressed interest in hosting a listening session in the Bullard region and is willing to partner with a fellow board member. Member Wittrup is not interested in conducting a community training but extremely interested in a listening session. Member Wittrup would like the sessions to be held in the fall.

The Board agreed to two windows to hold listening sessions, March to May and August to September.

Members Cazares and Davis will partner and host a community training.

Members Cazares, Davis, and Thomas will be the three-person subcommittee to create a PPT for the listening sessions.

President Islas requested clarity about the Board meeting to review their shared agreements.

For the record, Ambra O'Connor was available to provide clarity.

On a motion by Board President Islas, seconded by Board Clerk Levine, the Board approved the Student Outcomes Focused Governance Implementation Timeline as amended, by a roll call vote of 7-0-0-0 as follows: AYES: Board Members Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas. Student Members Mayes and Souksamlane voted yes as well.

B-2, DISCUSS and ADOPT Resolution No. 26-61, Authorizing the Board to Reduce or Discontinue Particular Classified Services for the 2026/27 School Year

For the record, the Board received zero (0) public request to speak on agenda item B-2, Discuss and Adopt Resolution No. 26-61, Authorizing the Board to Reduce or Discontinue Particular Classified Services for the 2026/27 School Year.

For the record, David Chavez was available to provide clarity.

On a motion by Board Member Davis, seconded by Board Member Cazares, the Board adopted Resolution No. 26-61, by a roll call vote of 7-0-0-0, as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas. Student Members Mayes and Souksamlane voted yes as well.

B-3, DISCUSS and ADOPT Resolution No. 26-66, Authorizing the Board to Reduce or Eliminate Particular Kinds of Services for the 2026/27 School Year

For the record, the Board received zero public requests to speak on agenda item B-3, Discuss and Adopt Resolution No. 26-66, Authorizing the Board to Reduce or Eliminate Particular Kinds of Services for the 2026/27 School Year.

For the record, David Chavez was available to provide clarity.

On a motion by Board Member Jonasson Rosas, seconded by Board Member Thomas, the Board adopted Resolution No. 26-66 by a roll call vote of 7-0-0-0, as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, and Clerk Levine. Student Members Mayes and Souksamlane voted yes as well.

B-4, DISCUSS and DECIDE on the California School Boards Association Delegate Assemlby Corrected Ballot

For the record, the Board received no public requests to speak on agenda item B-4, Discuss and Decide on the California School Boards Association Delegate Assemlby Corrected Ballot.

For the record, Board Member Thomas nominated, incumbent Darrel Carter (Washington USD).

For the record, Ambra O'Connor was available to provide clarity.

On a motion by Board Member Thomas, seconded by Board Member Davis, the Board decided on Darrel Carter and approved the 2026 CSBA Delegate Assembly corrected ballot for Subregion 10/B (Fresno County) by a vote of 7-0-0-0 as follows: AYES: Board Members: Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas. Student Members Mayes and Souksamlane voted yes as well.

OPPORTUNITY for Public Comment on Consent Agenda Items

For the record, the Board received one (1) public request to speak on the Consent Agenda. The individual's name with a summary of topic is as follows:

1. Sher Moua spoke in support of proposed Resolution No. 26-69, Better Roads, Safe Streets Transportation Measure.

On a motion by Board Member Davis, seconded by Board Member Cazares, the Board approved the Consent Agenda with the exception of agenda items C2, C9, and C13 which were pulled for Board member discussion and recusals, by a roll call vote of 7-0-0-0 as follows: AYES: Board Members Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, Clerk Levine, and President Islas. Student Member Souksamlane voted yes as well.

ALL CONSENT Agenda items are considered routine by the Board of Education and will be enacted by one motion. There will be no separate discussion of items unless a Board member requests, in which event, the item(s) will be considered following approval of the Consent Agenda. Pulled Consent Agenda items will be considered for approval after the Conference/Discussion Agenda.

C. CONSENT AGENDA

C-1, ADOPT Findings of Fact and Recommendations of District Administrative Board

ADOPTED as recommended, the Findings of Fact and Recommendations of District Administrative Panels resulting from Hearings on expulsion and readmittance cases conducted during the period since the regular meeting of the Board held February 25, 2026.

C-2, ADOPT Resolution No. 26-69, In Support of the Better Roads, Safe Streets Transportation Measure

ADOPTED as recommended, Resolution No. 26-69.

For the record, Board Members provided comments and raised questions about agenda item C-2. A summary of Board Member feedback is below:

For the record, Board Member Cazares read the statement as follows:

> "Agenda item C-2 on tonight's Consent Agenda, contains a resolution in Support of the Better Roads, Safe Streets Transportation Measure. If passed, this resolution will also provide benefit to the City of Clovis. While I did not participate in the drafting of the resolution, I am employed by the City of Clovis. Out of an abundance of caution, pursuant to Board Bylaw 9270, I will be abstaining vote regarding this matter."

For the record, Board Member Levine read the statement as follows:

> "Agenda item C-2 on tonight's Consent Agenda, contains a resolution in Support of the Better Roads, Safe Streets Transportation Measure. While I did not participate in the drafting of the resolution, I am a consultant on this campaign. Out of an abundance of caution, pursuant to Board Bylaw 9270, I will be recusing myself from the discussion and vote regarding this matter."

For the record, after making their statements, Board Clerk Levine and Board Member Cazares exited the Board Room.

President Islas commented on this item being a huge investment with the potential to generate $7.4 billion with 65% of those potential monies going to investments in local neighborhoods.

President Islas commented on the rise in Fresno Unified students being injured in traffic incidents while walking or bicycling to school, including two fatalities. Islas noted that when the district has requested investments, it has not received the necessary cooperation from city or county offices, and funding from the Better Roads, Safe Streets Transportation Measure will allow the district to invest in needed improvements.

President Islas expressed full support for this Measure as students and children are encouraged to walk and bike to school and they deserve the investments to do so safely.

Member Davis commented that by a school in the Sunnyside region when it rains it is difficult for students to cross the street, which results in excessive student absences.

Member Davis stated that the district has repeatedly requested assistance from multiple City Council members over several years to address the issue, and as a result, she supports this Measure.

On a motion by Board President Islas, seconded by Board Member Davis, the Board adopted Resolution No. 26-69, In Support of the Better Roads, Safe Streets, Transportation Improvement Measure, by a roll call vote of 5-0-0-2 as follows: AYES: Board Members Davis, Jonasson Rosas, Thomas, Wittrup, and President Islas. ABSENT: Board Members Cazares and Levine. Student Member Mayes and Souksamlane voted yes as well.

For the record, after the vote for agenda item C-2, Board Clerk Levine and Board Member Cazares rejoined the meeting.

C-3, APPROVE Personnel List
APPROVED as recommended, the personnel List, Appendix A, as submitted.

C-4, APPROVE Meeting Minutes
APPROVED as recommended, draft minutes of the Fresno Unified School District Board of Education from the Board Workshop held February 18, 2026, and the regular meeting held February 25, 2026.

C-5, APPROVE Revisions to Board Meeting Dates
APPROVED as recommended, revisions to Board meeting dates for the 2026/27 and 2027/28 school years.

C-6, APPROVE 2025/26 Second Interim Financial Report
APPROVED as recommended, the Fresno Unified School District Second Interim Financial Report.

C-7, APPROVE Appointment to Citizens' Bond Oversight Committee
APPROVED as recommended, the appointment of Drew Wilson to the Citizens' Bond Oversight Committee.

C-8, APPROVE Revised Job Description for Manager II – Nurse Educator
APPROVED as recommended, the revised job description for Manager II - Nurse Educator.

C-9, APPROVE Award of Request for Proposals No. 26-01, Integrated Pest Management
APPROVED as recommended, information on Request for Proposals (RFP) No. 26-01, Integrated Pest Management for all school sites and departments.

For the record, Board Members provided comments and raised questions about agenda item C-9. A summary of Board Member feedback is below:

Member Jonasson Rosas commented that this is an area important to her and considering the public comment asked Mr. Idsvoog to speak about the district's plan to do a better job of minimizing the use of pesticide use and exposure for our students.

On a motion by Board Member Jonasson Rosas, seconded by Board Member Davis, the Board approved Award of Request for Proposals No. 26-01, Integrated Pest Management by a roll call vote of 7-0-0-0 as follows: AYES: Board Members Cazares, Davis, Jonasson Rosas, Levine, Thomas, Wittrup, Clerk Levine, and President Islas. Student Members Mayes and Souksamlane voted yes as well.

For the record, Paul Idsvoog was available to provide clarity.

C-10, APPROVE Use of Individual Piggyback and Cooperative Contracts
APPROVED as recommended, a list of five piggyback and cooperative purchasing contracts for use during the 2025/26 fiscal year to support efficient and cost-effective procurement.

C-11, RATIFY the Memorandum of Understanding with the Sacramento County Office of Education Pertaining to the Bridge Grant
RATIFIED as recommended, a Memorandum of Understanding (MOU) with the Sacramento County Office of Education pertaining to the Bridge Grant to assist districts in the implementation of the Children and Youth Behavioral Health Initiative.

C-12, RATIFY Purchase Orders from December 01, 2025, through December 31, 2025 – Primary Report
RATIFIED as recommended, on purchase orders issued from December 01, 2025, through December 31, 2025. Two agenda items are presented to ratify purchase orders. The first item includes the Primary Report with all purchase orders issued during the reported dates with the exception of those that may present a potential conflict of interest for an individual Board member. All remaining purchase orders are in the Supplemental Report and presented as a second agenda item.

C-13, RATIFY Purchase Orders from December 01, 2025, through December 31, 2025 – Supplemental Report
RATIFIED as recommended, on purchase orders issued from December 01, 2025, through December 31, 2025. Two agenda items are presented to ratify purchase orders. The first item includes the Primary Report with all purchase orders issued during the reported dates with the exception of those that may present a potential conflict of interest for an individual Board member. All remaining purchase orders are in the Supplemental Report and presented as a second agenda item.

For the record, Clerk Levine read the statement as follows:

> "Agenda item C-13 on tonight's Consent Agenda contains purchase orders between Fresno Unified School District and Bulldog Baseball Camps, California State University, Fresno, the CSUF Downing Planetarium, and Fresno State University.
>
> I did not participate in the making of the purchase orders related to this agenda item; however, because of my employment with Fresno State, I have a remote financial interest in the purchase orders.
>
> Therefore, in the interest of full transparency, I am abstaining from this vote pursuant to Board Bylaw 9270."

On a motion by Board Member Davis, seconded by Board President Islas, the Board ratified Purchase Orders from December 01, 2025, through December 31, 2025 – Supplemental Report, by a roll call vote of 6-0-1-0 as follows: AYES: Board Members Cazares, Davis, Jonasson Rosas, Thomas, Wittrup, and President Islas. Student Member Mayes and Student Member Souksamlane voted yes as well. ABSTENTIONS: Board Clerk Levine.

INVITATION for Board Member Reflections on the Board Shared Agreements

President Islas shared a comment as a reminder to herself and her fellow Board colleagues and encouraged board members to arrive on time to meetings, both committee and board meetings, to make every effort to come early or on time.

President Islas commented that often times there have been meetings where staff have waited 20 minutes or more for colleagues to arrive in order to proceed with the meeting and Islas asked that out of respect for district staff that board members be conscious of the impact their tardiness is having.

President Islas shared it has also been a criticism from the public in terms of the Boards' meeting conduct and Islas commented that the Board is working to improve.

President Islas ended her comments by saying that being prepared and being on time are shared commitments that the Board has made to each other and the public.

For the record, President Islas shared information related to events honoring Cesar Chavez.

D. ADJOURNMENT

Board President Islas ADJOURNED the meeting at 8:23 p.m.

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: APPROVE

TITLE AND SUBJECT: Approve Agreement with Save Mart Center for 2026 High School Graduation Ceremonies

ITEM DESCRIPTION: Included in the Board material is an agreement with Save Mart Center at Fresno State to host the Class of 2026 graduation ceremonies and associated practices. The agreement covers facility usage, health and safety protocols, audio-visual services, staging, housekeeping, parking, seating, temperature-controlled environment, and staffing. The estimated expenses for Save Mart Center are approximately $234,000, with a deposit of $10,000 due after approval of this agreement.

Sunnyside High School and Roosevelt High School will hold their practice and graduation on Monday, June 08, 2026. Farber High School will hold their graduation practice at 1:00pm (between the practice and graduation of the above-mentioned schools).

Bullard High School and Fresno High School will hold their practice and graduation on Tuesday, June 09, 2026. Farber High School will hold their graduation ceremony at 1:00pm (between the practice and graduation of the above-mentioned schools).

Edison High School and Hoover High School will hold their practice and graduation on Wednesday, June 10, 2026.

FINANCIAL SUMMARY: Sufficient funds in the amount of $234,000 are available in the School Leadership, Extracurricular & Cocurricular budget.

PREPARED BY: Bryan Wells

DIVISION: Student Engagement

CABINET APPROVAL PHONE: (559) 457-3633

CABINET APPROVAL: Ben Drati, Ed.D., Deputy Superintendent

2309 Tulare Street,
Fresno, CA 93721
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Fresno Unified School District
PURCHASING

Contract Routing Form

Contract Attached

Contract Number: 325967

Federal Funding Will Not Be Used

Save Mart Center	***2650 E Shaw Ave , Fresno, Ca, 93710***
Vendor Name	***Address***
559.347.3412 DIRECT	**Anne Sinawski**
Phone Number	***Vendor Contact***
Term (Duration) From: 12/4/2025	**Through: 6/11/2026**
FUSD Contract Administrator: Bryan.Wells@fresnounified.org	**Extracurricular & Cocurricular**
Name	***Site/Dept***

Budget (Fund-Unit-Dept.-Activity-Function-Object) **030 0675 0725 5110 1981 2100**

Contract Amount: $234,000.00 **Estimated**

Scope of Work Summary: *The* Save *Mart Center Has Been Selected As The Preferred Venue For The Class Of 2026 High School Graduations. This Climate-Controlled, Secure Facility Will Host Both Practice Sessions And Graduation Ceremonies For The Following Schools: Farber, Sunnyside, Roosevelt, Bullard, Fresno, Edison, And Hoover High Schools.*

FUSD contract administrator acknowledges all individuals providing services under this contract are in compliance with the requirements of the "Michelle Montoya" Act, as required therein. Yes

Routing Order:

1) Reviewed & approved by **Department:** BRYAN D WELLS

2) Reviewed & approved by **Cabinet Level:** Dr. Ben Drati

3) Reviewed & approved by **Risk Management:**

4) Reviewed & approved by **Chief Financial Officer:**

Please return signed agreement back to (name/email) : Jennifer.Richards@Fresnounified.Org

Routing:BOE ***Board Date(if applicable): 1/28/2026***

Procurement Detail |

SAVE MART CENTER AT FRESNO STATE

LICENSE AGREEMENT

THIS AGREEMENT ("AGREEMENT"), made this **4th** day of **December, 2025,** by and between ASM GLOBAL, a Pennsylvania General Partnership (ASM GLOBAL), hereinafter referred to as LICENSOR, with an address of 2650 E. Shaw Avenue, Fresno, California 93710, as agent for California State University, Fresno Association, Inc., and **Fresno Unified School District,** hereinafter LICENSEE, whose address is **2309 Tulare Street, Fresno, CA 93721-2287.**

WITNESSETH

FOR AND IN CONSIDERATION, of the sum hereinafter specified, the LICENSOR grants to LICENSEE the use of SAVE MART CENTER for the Fresno Unified School District High School Graduation Celebrations on Sunday, June 7, 2026, Monday, June 8, Tuesday, June 9, and Wednesday, June 10, 2026 (the "Events") and for no other purposes whatsoever without consent of LICENSOR endorsed on this license. Access to the licensed premises shall be granted at 8:00am on Sunday, June 7th, 2026, or a mutually agreeable day and time based on the event calendar. The licensed premises shall consist of the arena floor, the spectator seating area, available dressing rooms, locker rooms, production offices, green room, and such other areas permitted by LICENSOR for the sole purpose of presenting the Event ("PREMISES").

1. **RENTAL, DEPOSIT AND LIQUIDATED DAMAGES.** LICENSEE agrees to pay LICENSOR the following license fee for said space:

License Fee: **$29,000.00 License fee includes the initial set-up of the event configuration, use of all facility-owned equipment, and utilities.**

LICENSEE shall pay for all staffing expenses, including but not limited to, event coordinator, ticket takers, ushers, peer security, uniform security, law enforcement, medical services, event receptionist, engineers, operations and maintenance, cleaning services, any other personnel required for the operation of the events, and phone lines. Total expenses for the abovementioned expense categories estimated to be 155,000.

LICENSEE shall pay for the risk and all costs and expenses of producing and conducting the Event, which include, but are not necessarily limited to all sound equipment, lighting, production equipment, stagehands, and other such costs necessary to stage the show, as applicable. LICENSEE will be responsible for the costs of advertising, ASCAP/BMI/SESAC, insurance, catering, runners, transportation, phones, pyro/fire watch expenses (if any), audio/visual services personnel, operations personnel necessary for any rehearsals, and other promoter/artist requested expenses, as applicable. Total expenses for the above mentioned expense category is estimated at $50,000

Actual event expenses may differ from the estimate and added charges will apply for any additional equipment or services required or requested by your event. Added charges will be billed after the event.

Upon execution of this Agreement, LICENSEE shall submit a deposit of **$10,000.00** which shall be applied as a non-refundable rental deposit for the Event. LICENSEE also agrees to timely make additional deposits with LICENSOR on written notice or to LICENSOR'S representative at SAVE MART CENTER of such sums as are necessary to cover those costs which LICENSOR reasonably determines it would encounter on behalf of LICENSEE in relation to the event. The amount paid on execution and delivery of this instrument shall be forfeited in favor of LICENSOR as liquidated damages, if LICENSEE shall, for any reason whatsoever, cancel this contract. In such situation, the parties agree that said amount would be a reasonable sum given that it is impractical or extremely difficult to establish the amount of damages that would actually be suffered by LICENSOR in the event that LICENSEE cancels this AGREEMENT. In the event of any cancellation by the LICENSEE, regardless of notice given, LICENSOR shall be reimbursed for any and all expenditures undertaken by LICENSOR on LICENSEE's behalf, in addition to the liquidated damages provided above.

If SAVE MART CENTER is licensed to LICENSEE for a fixed sum, any balance of such fixed sum that may be due shall be paid prior to each Event, and when licensed on a percentage basis, the balance due, if any, shall be paid immediately following the Event. If for any reason such license fee is not paid as aforesaid, it is agreed that box office receipts in the possession of the LICENSOR may be withheld by LICENSOR and applied to the payment of such license fee and LICENSEE waives all rights to that portion of the box office receipts necessary to pay such license fee. If for any reason the duration of the event exceeds that which was agreed upon herein, additional license fees will be charged at $1,500.00 per one-half-hour or portion thereof.

3. INSURANCE AND INDEMNIFICATION. LICENSEE agrees to obtain at its own expense, and to keep in full force and effect during the use or occupancy of the PREMISES, the following insurance policies with a company authorized to do business in California. Each policy of insurance obtained and maintained by LICENSEE must be endorsed to be primary of all other valid and collectible insurance of LICENSOR and LICENSEE, and the certificate and/or certificates of insurance to be furnished by LICENSEE to LICENSOR must certify that such policy of insurance has been endorsed to be primary of all other valued and collectible insurance of LICENSEE and LICENSOR. If pyrotechnic displays will be used, the pyrotechnic vendor must submit to LICENSOR an insurance certificate meeting the same stipulations as LICENSEE.

Commercial General Liability – (including personal injury, contractual, products liability, and the acts of independent contractors) occurrence insurance only will be accepted, claims-made insurance is unacceptable.

Combined single limit per occurrence coverage for personal and advertising injury, property damage, products and completed operation $2,000,000.00

Workmen's Compensation (statutory)

The commercial general liability coverage is to include contractual liability applicable to the indemnification provision of this AGREEMENT.

LICENSEE shall name as additional insureds, **ASM GLOBAL,** the State of California, Trustees of the California State University, California State University, Fresno, the **California State University, Fresno Association, Inc.,** and all of said entities' agents, employees, representatives, boards, directors, officers, divisions, and affiliates (hereinafter "ADDITIONAL INSUREDS"). Fifteen (15) days prior to the commencement of the licensed use of the PREMISES, LICENSEE shall furnish LICENSOR with a certificate of insurance and also a copy of original endorsements effecting coverage required by this clause as evidence that the required coverage is in effect. LICENSEE will be required to furnish LICENSOR a list of exceptions and exclusions in addition to the certificate of insurance. All insurance coverage required by this AGREEMENT must carry a thirty (30) day notice of cancellation. All deductibles arising from insurable events shall be the sole financial responsibility of LICENSEE. All

insurance policies required pursuant to this section 3 shall be endorsed to provide that the underwriters and insurers waive any subrogation rights against each of the ADDITIONAL INSUREDS.

LICENSEE will protect, indemnify, save and hold harmless ASM GLOBAL, the LICENSOR, the State of California, the Trustees of the California State University, California State University, Fresno, and all of said entities' agents, employees, representatives, boards, directors, officers, divisions and affiliates ("INDEMNITEES") from and against any and all claims, demands, expense and liability arising out of injury or death to any person or the damage, loss or destruction of any property which may occur on or in the PREMISES which may arise, or in any way grow out of any act or omission of the LICENSEE, its agents, subcontractors, servants, and employees or the use and occupancy of the PREMISES by the LICENSEE or anyone using or occupying said PREMISES as a patron or an invitee of LICENSEE, and any and all costs, expenses and/or attorney fees incurred by INDEMNITEES, or any of them, as a result of any such claim, demand, and/or cause of action except for those claims, demands, and/or causes of actions arising out of the acts or omissions of said INDEMNITEES, their agents, representatives, employees and subcontractors.

LICENSOR will protect, indemnify, save and hold harmless the District and its agents, employees, Board of Trustees ("INDEMNITEES") from and against any and all claims, demands, expense and liability arising out of injury or death to any person or the damage, loss or destruction of any property which may occur on or in the PREMISES which may arise, or in any way grow out of any act or omission of the LICENSOR, its agents, subcontractors, servants, and employees or the use and occupancy of the PREMISES by the LICENSOR or anyone using or occupying said PREMISES as a patron or an invitee of LICENSOR, and any and all costs, expenses and/or attorney fees incurred by INDEMNITEES, or any of them, as a result of any such claim, demand, and/or cause of action except for those claims, demands, and/or causes of actions arising out of the act or omissions of said INDEMNITEES, their agents, representatives, employees and subcontractors.

4 **SUITES.** The PREMISES shall not include the luxury suites (the "Suites"). LICENSOR shall retain the right to lease, license or sell, on a seasonal or other basis, the Suites and all other proceeds from the use, license, lease, or sale of such Suites shall belong exclusively to LICENSOR and shall not be included in the box office settlement.

5. UTILITIES AND EQUIPMENT. Rent includes the on-site electric lights, heat and/or air conditioning and equipment customarily provided by LICENSOR and determined necessary by LICENSOR for the presentation of the attraction. LICENSOR shall not be liable for failure to furnish any of the foregoing when such failure is caused by conditions beyond the reasonable control of LICENSOR, including but not limited to acts of God, accidents, repairs or strikes. Such failure shall not constitute a default on the part of Licensor, nor shall LICENSOR be liable, under any circumstances, for loss of or damage to property, however, occurring, through or in connection with or incidental to the furnishing of or failure to furnish any of the utilities provided by this paragraph, or for any interruption to LICENSEE's business, however, occurring.

6. SETUP. The license fee includes setup of facilities as customarily provided by LICENSOR. It does not include stagehands, electricians, carpenters, or decorators during and after the event and/or other similar personnel that may be required in addition to those described in Paragraph 2 herein.

7. MOTION PICTURES, RADIO AND TELEVISION. LICENSEE shall have the right to negotiate and enter into agreements for granting of motion picture, radio or television or recording rights in connection with the staging of any performance under the terms of this license. LICENSOR agrees to allow LICENSEE to retain any and all revenues for any filming, recording, broadcasting, and/or other similar rights for this event.

8. OBSERVANCE OF LAWS, ORDINANCES AND REGULATIONS. With respect to any Event on the PREMISES, LICENSEES shall comply fully with any and all local, state, and federal laws, regulations, rules, constitutional provisions, common laws, and rights of others applicable to the reproduction, display, or performance of proprietary or copyrighted materials and works of third parties (the "Works"), and to the protection of the intellectual property rights associated with such Works. The fees payable by LICENSEES under this Agreement do not include royalty, copyright, or other payments which may be payable on behalf of third party owners of such Works, and LICENSEES agree hereby to make any and all such payments to third parties and/or clearinghouse agencies as may be necessary to lawfully perform, publish, display or reproduce any such Works. LICENSEES specifically agree, undertakes, and assumes the responsibility to make any and all reports to such agencies and /or parties, including specifically by way of example only (and not by way of limitation) ASCAP, BMI, SAG, SESAC, Copyright Clearance Center, and other similar agencies. LICENSEES agree hereby to obtain and maintain evidence of such reports and any necessary payments, including evidence of compliance with the requirements of this paragraph. LICENSEES further agree hereby to provide to ASM GLOBAL any such compliance evidence as may be requested by ASM GLOBAL in advance of or after any such Event. LICENSEES agree that the obtaining and maintaining of such evidence by LICENSEES is a material condition of this Agreement. LICENSEEES agree to indemnify, defend, protect, and hold harmless ASM GLOBAL and all other Indemnities (as that term in defined in this Agreement) of and from all and all manner of losses arising in any way form the use by LICENSEES of proprietary intellectual property of third parties (whether such claims are actual or threatened) under the publication, display, or performance by LICENSEES, and shall include specifically and without limitation the use of recordings, audio broadcasts, video broadcasts, Works on other magnetic media, sounds or images transmitted via the worldwide web, chat rooms, webcasts, or on-line service providers, satellite or cable, and all other publication, display or performance means whatsoever, whether now known or developed after the date of this Agreement.

In addition to the foregoing, LICENSEE and its agents, guests and employees will observe and comply with all laws, ordinances, and regulations adopted or established by the United States, the State of California, the City of Fresno, and Fresno County; and with all rules and regulations provided by SAVE MART CENTER, LICENSOR, the Trustees of the California State University, and California State University, Fresno. LICENSEE will obtain at its own expense, all licenses, permits and union and trade organization clearances required by any public body or by contract for use by LICENSEE of the licensed PREMISES in the manner contemplated by this Agreement.

9. STAFFING. LICENSOR shall be the sole provider of conversion labor, ticket takers, ushers, ticket sellers, peer security, police, medical (for patrons), cleaning personnel, receptionist, maintenance/operations staff, engineers, and event coordinator. Any services that are required by LICENSEE that are not part of the scope of this AGREEMENT shall be subcontracted for by LICENSEE, or if provided by LICENSOR, billed at rates quoted in LICENSOR's published rate schedule (Exhibit A). If LICENSEE requests use of facility video boards, staffing, expenses related to said request shall be paid by LICENSEE and are not included in the base license fees described in Paragraph 2. LICENSOR shall have final say as to the minimum number of personnel required.

10. PERFORMANCE APPROVAL. LICENSOR retains sole approval rights of performance, exhibition or entertainment to be offered under this AGREEMENT and LICENSEE agrees that no such activity or part thereof shall be given if LICENSOR at any time prior to the Event files written objections on the grounds of character offensive to public morals, failure to uphold event advertising claims or violation of event content restrictions agreed to by both parties at the time of completion of this AGREEMENT. In the event of such occurrence, LICENSEE shall forfeit all rights under this contract and shall have no legal recourse against LICENSOR for any damages or for the return of any license fee deposits.

11. CONCESSIONS AND PARKING. LICENSOR reserves all rights not specifically granted to LICENSEE under the terms hereof, including but not limited to, all parking rights and

privileges, the sale of all concession items, programs and novelties, and all rights to set up and operate any and all concessions and catering. LICENSEE shall not sell or give away any food, refreshments, beverages, tobacco products, flowers, candies, printed matter of any kind, photographs or any other materials without the prior written consent of LICENSOR. LICENSEE is aware that LICENSOR and its affiliated companies have the exclusive right for the sale and distribution of all food, beverage and merchandise (including T-shirts, novelties and programs) on SAVE MART CENTER property, and LICENSEE agrees to negotiate with LICENSOR accordingly. Parking shall be charged and retained by LICENSOR at rate of $10.00 per vehicle.

12. ADVERTISING. LICENSEE agrees that all advertising and promotion of the event will be truthful and accurate. LICENSEE further agrees no advertising or promotion will be instituted without LICENSOR having previously given written approval of the message content, format and placement, which approval LICENSOR may grant or deny in its sole discretion. LICENSEE shall not use the LICENSOR'S name(s) and/or logo(s), nor shall it reference show times, hours of operation and ticket purchasing and pricing without the express written consent of LICENSOR. LICENSOR reserves the right to promote other Arena events or recognize Arena sponsors via in-house audio-visual systems during periods which do not conflict with the Event performance (pre-show, intermission, time-outs, post-show).

13. CONTROL OF SAVE MART CENTER. LICENSOR reserves the right to control the management and/or operation of said SAVE MART CENTER and to enforce all necessary and proper rules for the management and operation of same. Notwithstanding anything to the contrary, LICENSOR reserves for its manager and employees the right to enter any part of said SAVE MART CENTER at any time and on any occasion.

14. SIGNS AND DECORATIONS. LICENSEE will neither post nor erect any decorations, signs, advertisements or posters of any kind or description on the PREMISES or any portion of the SAVE MART CENTER and/or other properties of LICENSOR unless specific, prior approval has been obtained from LICENSOR, which approval LICENSOR may grant or deny in its sole discretion.

15. COPYRIGHTS, TRADEMARKS, TRADE NAMES AND PATENTS. LICENSEE assumes all responsibility for and shall indemnify, defend and save and hold harmless the INDEMNITEES from and against any trade mark, trade name, copyright, patent infringement claims and all other intellectual property claims that may occur by the use of any trade marked, trade named, copyrighted, or patented material in connection with LICENSEE'S use of the licensed PREMISES or promotion or advertisement thereof.

16. BUILDING OR EQUIPMENT DEFACEMENT OR DAMAGE. LICENSEE agrees neither to damage, mar, nor in any manner deface SAVE MART CENTER equipment and shall neither cause nor permit anything to be done whereby the said PREMISES or equipment shall be in any manner injured, damaged, marred or defaced, nor shall LICENSEE drive or permit to be driven any nails, hooks, tacks or screws in any part of said building or equipment, nor shall LICENSEE make or allow to be made any alteration of any kind therein without express permission of LICENSOR. Damage to building or equipment shall be the sole liability of LICENSEE who agrees unequivocally to promptly reimburse LICENSOR for the cost of repairing damage to be building or equipment in an amount as reasonably determined by LICENSOR.

If the PREMISES or any portion of the SAVE MART CENTER shall be damaged by the act, omission, default or negligence of LICENSEE or LICENSEE's agents, subcontractors, employees, patrons, invitees, guests, or any person admitted to said PREMISES by LICENSEE, LICENSEE will promptly pay to LICENSOR, upon demand, in cash, a sum equal to the cost of repairing and restoring the PREMISES to their condition as of the commencement of this license as deemed appropriate by

LICENSOR, or LICENSEE will, at the option of and with the approval of LICENSOR, make or cause to be made such restoration and repairs at its own expense.

17. LOSS OF USE OF BUILDING. Should the space covered by this AGREEMENT or any part hereof be destroyed or damaged by fire or by any other cause, or if any other casualty, riot or civil disturbance, strike, act of God, or exercise of the police power or other unforeseen occurrence shall render the fulfillment of this contract by LICENSOR impracticable, LICENSOR shall not in any case be liable or responsible to LICENSEE for any damage or loss caused thereby. If because of an emergency such as but not limited to, an air raid, air raid warning, curfew, riot, civil disorder, or a proclaimed state of emergency, any performance or any public meeting scheduled or in progress is cancelled or terminated, LICENSOR shall not be liable or responsible to LICENSEE for any loss or damage caused thereby. In the event that the herein mentioned situations occur, LICENSEE will only be entitled to the return of any rental deposit paid and any additional rental due shall be waived.

18. INTERMISSION. If it is determined that the Event will have an intermission, LICENSOR will be notified, in advance, of the time and duration of said intermission.

19. DEFAULT BY LICENSEE. Except with regard to cancellation of this AGREEMENT by LICENSEE and the resulting entitlement of LICENSOR to liquidated damages pursuant to paragraph 2 hereof, in the event LICENSEE should default in the performance of any of the covenants contained in this license, or in the event LICENSEE should dissolve, cease doing business as a going concern, or become insolvent or bankrupt, LICENSOR shall have the option to terminate this license and all of LICENSEE's rights hereunder, and in the event of such termination, LICENSEE shall be obligated to pay to LICENSOR, on demand, any damages sustained by LICENSOR by reason of LICENSEE's actions or inactions, and the resulting termination of the license, whether arising because of LICENSOR's inability to re-license the PREMISES or otherwise. The provisions of this paragraph shall apply in conjunction with and in addition to those contained in Paragraph 10 relative to LICENSEE's failure to observe LICENSOR's performance and presentation standards.

20. CANCELLATION BY LICENSOR. Use of the SAVE MART CENTER is hereby licensed to Licensee only for the purpose stated in Paragraph 1 of this AGREEMENT. Any misrepresentation by LICENSEE or other person in obtaining this AGREEMENT shall be sufficient grounds for immediate cancellation of this AGREEMENT by LICENSOR without liability of LICENSOR, without obligation of LICENSOR to refund any deposit paid by LICENSEE, and without loss of any right of LICENSOR against LICENSEE.

In the event of such misrepresentation or violation of any other provisions of this AGREEMENT, LICENSOR, its agents or employees shall further have the right to refuse to allow LICENSEE to use the PREMISES, or if LICENSEE is already using the PREMISES, to cause the ceasing of all LICENSEE's activities and the removal of LICENSEE from the PREMISES.

21. RESPONSIBILITY FOR PERSONAL PROPERTY. LICENSOR shall not be responsible for any loss or damage to personal property placed in or about the SAVE MART CENTER belonging to LICENSEE, its servants, agents, subcontractors, guests, patrons and invitees, and LICENSEE shall hold LICENSOR and all other INDEMNITEES harmless from all claims arising out of loss or damage to such personal property. LICENSEE shall remove from the PREMISES immediately upon the conclusion of the Event, all property belonging to LICENSEE and all property brought into or unto the PREMISES by LICENSEE or by persons associated with LICENSEE in its use and occupancy of the aforesaid PREMISES. If LICENSEE fails to remove all such property, LICENSOR shall have the right to cause the removal and storage of any such property at LICENSEE's sole risk, cost and/or expense, but nothing herein shall in any way constitute LICENSOR as a bailee of any such properties whether owned by LICENSEE or by any other person.

22. ASSIGNMENT AND SUB-LICENSING. This AGREEMENT shall not be assigned nor shall the PREMISES be sub-licensed without the prior written consent of LICENSOR, which consent may be granted or denied in LICENSOR'S sole discretion.

23. WAIVERS. Waiver of one or more terms or conditions of this AGREEMENT shall not be deemed a modification or waiver of any other provisions of this license. No waiver shall be effective or binding upon LICENSOR unless it is in writing, duly executed by LICENSOR and LICENSEE, as an amendment to this AGREEMENT.

24. TAXES AND TAX RETURNS. LICENSEE shall be solely responsible for filing any and all federal, state and local tax returns and payment of all taxes due that arise out of LICENSEE'S use of the PREMISES, and indemnify, defend and hold INDEMNITEES harmless therefrom. LICENSOR reserves the right to prepare and file with any governmental agency any admission tax return required and to pay said taxes from funds to be deducted and retained from the sale of admission tickets, but LICENSOR shall have no obligation to file any tax returns or pay any taxes due by LICENSEE. The parties recognize that LICENSEE'S use of the PREMISES pursuant hereto may constitute a possessory interest therein subject to taxation by state and/or local taxing authorities. LICENSEE agrees to be wholly responsible for, and shall timely pay any such taxes, and shall remit such taxes demanded together with any interest and penalties associated therewith and, at no expense to the LICENSOR, and LICENSEE shall indemnify, defend and hold INDEMNITEES harmless therefrom.

25. LICENSOR'S PRIVILEGE AND RIGHT TO WITHHOLD FUNDS. LICENSEE hereby confers upon LICENSOR a first and paramount lien, pledge and privilege on all box office receipts collected from any and all box office locations for any sums due it under this AGREEMENT and shall have the right to retain so much of the same as shall be necessary to discharge LICENSEE's obligations to LICENSOR hereunder. LICENSEE hereby further authorizes LICENSOR to withhold from any other funds, that may be due LICENSOR, such sums as may be due LICENSOR pursuant to this AGREEMENT, including without limitation, any amount for damages for which LICENSEE may be liable to LICENSOR.

26. ATTORNEY FEES. In case suit or action is instituted by LICENSOR to enforce compliance with this AGREEMENT, LICENSOR shall be entitled to recover reasonable attorney fees from LICENSEE in addition to the costs and disbursements provided by statute.

27. APPLICABLE LAW. This AGREEMENT shall be governed by, construed and enforced in accordance with the laws of the State of California. With regard to any disputes that may arise out of this AGREEMENT, the parties consent to the jurisdiction of the courts of the State of California, and agree that venue of any such action is exclusively proper in the County of Fresno.

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IN WITNESS WHEREOF, the parties have affixed their signatures as follows:

LICENSEE:

Fresno Unified School District

Name of Company

Signature of Authorized Officer

Debra Hawkins

Printed Name of Authorized Officer

Campus culture manager

559-457-3674

Telephone Number

Cell 559-905-8447

LICENSOR:

ASM GLOBAL

Name of Company

Sean McElhinney
AGM/Dir of Booking

12.09.2025

DISTRICT
Fresno Unified School District

Patrick Jensen, Chief Financial Officer

Date

Approved As To Form:

Stacey Sandoval, Executive Director Risk Management

Mar 11, 2026

Date

SAVE MART CENTER at FRESNO STATE

EXHIBIT A
STAFFING / EQUIPMENT /SERVICES RATE SCHEDULE

EVENT STAFFING

Event Coordinator	$	250.00 /event
Patron Service Manager	$	38.67 /hr.
Usher Supervisor	$	24.90 /hr.
Ticket Taker Supervisor	$	24.90 /hr.
Guest Services Representative	$	24.90 /hr.
Usher	$	24.68 /hr.
Ticket Taker	$	24.68 /hr.
Ticket Seller	$	24.68 /hr.
Event Receptionist	$	26.15 /hr.
Parking Attendant	$	24.68 /hr.
Parking Supervisor	$	26.99 /hr.
Audio/Visual Technician	$	28.09 /hr.
Engineer	$	39.11 /hr.
Operations/Conversion Sup.	$	28.09 /hr.
Operations/Conversion Staff	$	26.15 /hr.
Event Peer Security Manager	$	34.00 /hr.
Event Peer Security Supervisor	$	33.50 /hr.
Event Peer Security Guard	$	31.75 /hr.
Uniformed Security Guard	$	31.75 /hr.
Police Officers	Actual charges from PD	
Ambulance (incl. 2 staff)	$	228.00 /hr.
Paramedic	$	95.00 /hr.
EMT	$	95.00 /hr.
Fire Watch (per person)	$	237.39 /hr.
Housekeeping Supervisor	$	26.70 /hr.
Housekeeping Staff	$	24.50 /hr.

POST-EVENT CLEANING

Daily attendance	Per Patron
0 to 2,000	$1.25
2,001 to 3,000	$1.07
3,001 to 5,000	$1.00
5,001 to 7,500	$0.94
7,501 to 10,000	$0..83
10,001 to 12,500	$0.71
12,501 to Cap.	$0.67

DIRT EVENTS – EXTRA CLEANING CHARGE

Floor Only	$	2,250.00 Flat
Floor/Backstage	$	4,500.00 Flat

Rates subject to change

STAGE LABOR

IATSE Local 158 - Fresno	See Exhibit B

FACILITY EQUIPMENT/SERVICES

Phone Sets	$	150.00 /line
Phone Long Distance	Actual Charge	
High Speed Internet		$ /location
200.00		
Dressing Room Furniture	$	100.00 /room
Scissor Lift	$	50.00 /event
Forklift (w/extensions)	$	125.00 /event
Staging		
4'x8' panel various heights	$	10.00 /panel
Stairs and skirting included		
Half-house curtain	$	500.00 /event
Spotlights	$	125.00 Each
Chairs- folding or stacking	$	1.00 Each
Tables - various sizes	$	10.00 Each
Table Cloths	$	2.00 Each
Table Skirts	$	5.00 Each
Towels	$	2.50 Each
Lectern - standard or table top	$	25.00 Each
Pipe and Drape - 8 feet high	$	3.00 /linear ft.
Tensa-Barrier -7 foot sections	$	2.00 /section
Easels	$	5.00 Each
Barricades	$	5.00 Each
Microphones	$	10.00 Each
TV/VCR cart	$	50.00 /event
Portable sound system	$	200.00 /event
Lighting tower	$	85.00 Each
Video Scoreboard	$	500.00 /event
Video board w/control room	$	400.00 /event
Technical/Show Director	$	45.00 /hr.
Video Replay Operator	$	40.00 /hr.
Camera Operator	$	35.00 /hr.
Venus Operator	$	25.00 /hr.
Video Engineer	$	35.00 /hr.
Utilities for camera operator	$	25.00 /hr.
Avid Editing, with editor	$	150.00 /hr.
Field camera w/operator DVC Pro	$	150.00 /hr.
Fixed goal or P.O.V. cameras	$	50.00 /day
Crewing, Set-up, Insurance Fee	$	125.00 /day
Utilities Fee	$	1,500.00 /day
Utilities Fee - Floor only	$	500.00 /day

SMG An SMG Managed Facility

01-01-25

EXHIBIT B
STAGEHAND WAGE SCALE
EFFECTIVE August 1, 2025 – July 31, 2026

POSITION	HOURLY RATE	OVERTIME (1.5 Hourly Rate)*
STEWARD (A Steward is mandatory on calls w/ over ten workers)	$39.67	$59.51
TIE IN ELECTRICIAN	$37.12	$55.68
DEPARTMENT HEADS (Light, Audio, Video, Carp & Prop)	$37.12	$55.68
STAGEHANDS / GRIPS / WARDROBE	$30.00	$45.00
TRUCK/TRAILER LOADERS. (Do not convert to hands)	$34.73	$52.10
UP / HEAD RIGGERS	$51.61	$77.42
DOWN RIGGERS	$48.68	$73.02
FORKLIFT and AERIEL EQUIPMENT OPERATORS	$34.73	$52.10
HOUSE / EVENT TECHNICIAN	$37.87	$56.81

*(Overtime after 8 regular time hours / Midnight – 3:00 a.m. / 6:00 a.m. – 8:00 a.m.)
**(Double Time after 12 hours worked not including show call, holiday pay over (8) hours worked in one day excluding show call) / 3:00
a.m. – 6:00 a.m. While an employee is working on the same event, there shall be an (8) hour rest period between the end and beginning of work done on that event. Encroachment on an employees rest period will be paid at two time the prevailing rate until they have had a continuous rest period of (8) hours.

TRADE SHOWS: The same rates shall apply in all positions

SHOW CALLS: Show calls are billed at a flat rate of 3 1/2 hours and begin no earlier than one half hour prior to the ticketed start time. Shows that run overtime, shall be billed in ½ hour increments of the "show call" hourly rate.

POSITION	PERFORMANCE "SHOW" CALL RATE	Hourly Rate	½ Hourly Rate
STEWARD	$168.49	$48.14	$24.07
DEPARTEMENT HEAD	$157.64	$45.04	$22.52
STAGE HANDS / GRIPS	$127.40	$36.40	$18.20
SPOTLIGHT OPERATOR (House or Robo)	$144.17	$41.19	$20.60
SPOTLIGHT OPERATOR (Truss)	$158.90	$45.40	$22.70
PYRO – TECHNICIAN (Assistant)	$157.68	$45.05	$22.53
TECHNICAL DIRECTOR	$203.04	$58.01	$29.01
CAMERA OPERATOR	$158.90	$45.40	$22.70

1. Add $20.00 per performance for stagehands, which are required to be "in costume" and on stage during the performance)
2. Shows that are "Commercially Filmed, Video Taped, Audio Recorded or Streamed Live to an audience outside of arena" shall require a Double Show Call rate during the "recorded" performance(s). If on a recognized holiday, employees will be paid at a rate of 1.5 times the show call rate + an additional show call (double time + 1/2)

45% will be added to the labor subtotal to cover Payroll Costs and Benefits. This rate is subject to change.

The Load-In, Load-Out, and Show Calls are billed as separate work calls. The Load-In and Load-Out of a performance or event are "billed" at a minimum of a four-hour work call. Once activated Department Heads stay on all day.

Holiday rates apply on New Years Day, Martin Luther King's Day, Memorial Day, Juneteenth, Independence Day, Labor Day, Thanksgiving Day, Day After Thanksgiving, Christmas Eve, Christmas Day and New Years Eve.

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: APPROVE

TITLE AND SUBJECT: Approve Agreement with Lucyrx Health Solutions

ITEM DESCRIPTION: Included in the Board material is an agreement with Lucyrx Health Solutions for the period of April 01, 2026, through December 31, 2028, to provide an international sourcing option for high-cost medications. Lucyrx Health Solutions is an independent pharmacy benefit manager (PBM) that leverages international drug pricing to offer prescriptions at lower costs. They have a local office in Fresno and partners with over 60,000 pharmacies and 1,200 members nationwide.

The Joint Health Management Board (JHMB) is continually seeking ways to reduce pharmacy costs, as they have risen dramatically over the past five years. A request for proposal (RFP) was completed, and Lucyrx Health Solutions was chosen.

Participation in the program is voluntary, but it will be attractive to patients because there are zero copays through the program. JHMB is expecting to see 40-50% of eligible medications be internationally sourced through the program, which will help to offset costs with MedImpact, which is the district's PBM for all medications. Lucyrx Health Solutions has a process in place for shipping all prescriptions safely and meeting the strict requirements, such as those of the U.S. Food and Drug Administration.

Lucyrx Health Solutions charges $50.00 per claim for non-specialty and $250 per claim for specialty drugs. As part of the program, participants pay the international price through Lucyrx Health Solutions for prescriptions of medications where the net price is less than that of regular channels. The JHMB has data analytic capabilities to monitor the gross and net savings from Lucyrx Health Solutions compared to other channels. The expected cost will be determined by participation and is not expected to cost more than $2.8 million annually, which will offset costs with our primary PBM, MedImpact.

FINANCIAL SUMMARY: Sufficient funds in the estimated amount of $7.5 million are available in the Internal Health Service Fund budget for the entirety of the contract period.

PREPARED BY: Steven Shubin

DIVISION: Business and Financial Services

CABINET APPROVAL PHONE: (559) 457-6226

CABINET APPROVAL: Chief Financial Officer, Patrick Jensen 

2309 Tulare Street,
Fresno, CA 93721
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Fresno Unified School District
PURCHASING

Contract Routing Form

Contract Attached

Contract Number: 339730

Federal Funding Will Not Be Used

Lucyrx Health Solutions Inc	***7815 N Plam Ave Suite 400 , Fresno, Ca, 93711***
Vendor Name	***Address***
8878463397	**Caleb Goings**
Phone Number	***Vendor Contact***
Term (Duration) From: 4/1/2026	**Through: 12/31/2028**
FUSD Contract Administrator: Steven.Shubin@fresnounified.org	**Benefits & Risk Management**
Name	***Site/Dept***

Budget (Fund-Unit-Dept.-Activity-Function-Object) **670 0841 0880 5899 0000 6000**

Contract Amount: $7,500,000.00 **Estimated**

Scope of Work Summary: *Lucyrx* To *Provide An International Sourcing Option For High-Cost Medications. Lucyrx Is An Independent Pharmacy Benefit Manager (Pbm) That Leverages International Drug Pricing To Offer Prescriptions At Lower Costs. Participation In The Program Is Voluntary, But It Will Be Attractive To Patients Because There Are Zero Copays Through The Program.*

FUSD contract administrator acknowledges all individuals providing services under this contract are in compliance with the requirements of the "Michelle Montoya" Act, as required therein. No, this is not applicable to the scope of work

Routing Order:

1) Reviewed & approved by **Department:** Steven Shubin

2) Reviewed & approved by **Cabinet Level:** Patrick Jensen

3) Reviewed & approved by **Risk Management:**

4) Reviewed & approved by **Chief Financial Officer:**

Please return signed agreement back to (name/email) : Christina.Everitt@Fresnounified.Org

Routing:BOE Board Date(if applicable): 3/25/2026

Procurement Detail *Benefits |*

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PHARMACY BENEFIT MANAGEMENT SERVICES AGREEMENT

THIS PHARMACY BENEFIT MANAGEMENT SERVICES AGREEMENT ("**Agreement**") effective April 1, 2026 ("**Effective Date**"), is by and between LucyRx Health Solutions, Inc. a Delaware corporation ("**Contractor**"), and Fresno Unified School District, a California [non-profit organization] ("**District**"). Contractor and District shall be individually referred to herein as a ("**Party**") and collectively as the ("**Parties**").

RECITALS

WHEREAS, Contractor provides certain pharmacy benefit management and administration services, including an international prescription drug sourcing program (as described in Exhibit B, Contractor Services) ("International Sourcing Program"); and

WHEREAS, District desires to retain Contractor to provide the International Sourcing Program as set forth in this Agreement and Contractor agrees to provide such service pursuant to the terms and conditions set forth in this Agreement;

WHEREAS, Contractor will subcontract with Top Tier Benefits Pharmacy ("TTB") to provide certain dispensing and shipping functions in connection with the International Sourcing Program.

NOW, THEREFORE, in consideration of the mutual promises and obligations contained in this Agreement and for other good and valuable consideration, the sufficiency of which is hereby acknowledged, the Parties agree as follows:

ARTICLE I
DEFINITIONS

1.1 **Defined Terms.** Unless otherwise defined in this Agreement or any exhibit, schedule, addendum, attachment, or amendment hereto, capitalized terms used in this Agreement (including its exhibits and attachments hereto) shall have the meanings specified in Exhibit A (Defined Terms).

ARTICLE II
RELATIONSHIP OF THE PARTIES

2.1 **Independent Contractors**. Contractor and District are independent entities and nothing in this Agreement shall be construed or be deemed to create a relationship of employer and employee, principal and agent, franchiser and franchisee, joint venturers, or any relationship, fiduciary or otherwise, other than that of independent parties contracting with each other solely for the purpose of carrying out the provisions of this Agreement.

2.2 **Exclusivity**. Contractor shall be the exclusive provider to District and the Plans of each of the Contractor Services described in this Agreement. District acknowledges and agrees that it will not provide, directly or indirectly, or engage any pharmacy benefit manager or other third party, to provide to District or any Plan any Contractor Service that Contractor provides to District or Plans. District acknowledges and agrees that a breach of this Section 2.2 shall be deemed a material breach of this Agreement and shall entitle Contractor to modify pricing terms pursuant to Section 6.3 (Pricing Events) of Exhibit C (Financial Terms).

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2.3 **Control of Plan**. Unless otherwise stated in this Agreement, District retains the sole and absolute authority to design, amend, terminate or modify, in whole or in part, all or any portion of the Plan, including the sole authority to control and administer the Plan and any assets of the Plan. District shall also have complete discretionary, binding and final authority to construe the terms of the Plan, the Benefit Design Document, to interpret ambiguous Plan language, to make factual determinations regarding the payment of Claims or provision of benefits, to review denied Claims and to resolve complaints by Members. District shall be solely responsible for complying with all applicable provisions of any laws applicable to the Plan. Contractor and District acknowledge and agree that Contractor is acting in a ministerial capacity and shall not be (a) the administrator of the Plan for any purpose; or (b) a named fiduciary with respect to the Plan for purposes of any applicable Law, including the "Administrator," the "Claims Fiduciary," nor the "Named Fiduciary" of the Plan, as those terms are defined in Employee Retirement Income Security Act of 1974 ("ERISA"); (c) delegated discretionary authority or responsibility, or exercise discretionary authority or control, with respect to the Plan or its administration; or (d) deemed a fiduciary with respect to the Plan for purposes of any applicable state Law. Upon reasonable notice, Contractor shall have the right to terminate Services to any Plan (or, if applicable, Members) located in a state requiring a pharmacy benefit manager to be a fiduciary to District, any Plan sponsor, a Plan, or a Member in any capacity. District is solely responsible for any liability arising in connection with Districts benefit design or the Benefit Design Documents.

ARTICLE III
DISTRICT OBLIGATIONS

3.1 **Implementation Information.** District will cooperate with Contractor in completing implementation form(s), which contain District and Plan information related to benefit structure, system requirements, operational requirements, services selected, and/or other information required by Contractor in connection with its provision of Contractor Services. District shall promptly review and confirm that the information on the implementation form(s) is accurate and complete and notify Contractor in writing of any errors and/or inaccuracies on the implementation form(s) within the earlier of thirty (30) days from receipt of the implementation form or ten (10) days prior to the proposed Start Date, otherwise all information contained therein will be deemed accurate, complete, and acceptable to District, and Contractor shall have the right to rely on all such information contained in the implementation form(s). Failure of District to sign the implementation form(s) confirming its accuracy does not alter Contractor's right to rely on the information contained therein and does not relieve District of its responsibility for notifying Contractor in writing of any errors or inaccuracies in the implementation form(s).

3.2 **Plan Information and Changes.** District will provide Contractor with all required Benefit Design Documents, including a current and accurate copy of the summary plan description ("**SPD**") provided to Members describing the terms and conditions of coverage offered under the Plan. District represents and warrants that all Benefit Design Documents shall accurately reflect the applicable terms of the Plan for purposes of this Agreement. Contractor shall use such Plan Design Document information for purposes of administering the prescription drug program for District under this Agreement. District shall provide Contractor with at least sixty (60) Business Days advance written notice of any changes to the Plan that affect the Contractor Services provided under this Agreement to allow Contractor to determine if such change will alter the Contractor Services Contractor provides under this Agreement. Contractor will notify District if (i) the change increases Contractor's cost of providing Contractor Services under this Agreement; or (ii) Contractor is unable to implement or administer the change. The Parties shall negotiate in good faith any new fees that may be required to implement and/or administer the Plan change. If the Parties cannot agree to a new fee within thirty (30) days of the notice of the new fee or if Contractor notifies District that

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Contractor is unable to reasonably implement or administer the change, Contractor shall have no obligation to implement or administer the change. Contractor shall be entitled to rely on the accuracy and completeness of the Benefit Design Documents and Contractor shall not be liable for any District caused inaccuracies and/or mistakes in the Benefit Design Documents.

3.3 **Enrollment and Eligibility Information.** District will prepare, maintain, and update the Eligibility File, which shall be accurate and shall be provided to Contractor in a format mutually acceptable to both Parties. District will initially provide the Eligibility File to Contractor within a reasonable timeframe and thereafter on no less than a weekly basis. Contractor shall be entitled to rely on the accuracy and completeness of the Eligibility File and all Member eligibility data furnished by District, and District shall be responsible for any inaccuracies in the Eligibility File or Member eligibility data it provides to Contractor. If District retroactively changes a Member's status under a Plan, District shall be responsible for payment of all Claims related to such Member that are processed prior to Contractor processing the notification of the retroactive termination.

3.4 **Member Communications and Authorizations**. District is responsible for notifying Members of any Benefit Design changes. District represents and warrants that it has obtained from Members all consents and/or authorizations required, if any, for Contractor to perform the Contractor Services and for the use and disclosure of information, including PHI, in accordance with this Agreement and to otherwise communicate with Members via print and digital messaging. District shall be responsible for obtaining all consents and authorizations in accordance with applicable consumer and data protection Laws and regulations, including but not limited to HIPAA. Contractor communications shall be approved in advance by District.

3.5 **Review of Reports, Statements, and Invoices.** Upon receipt from Contractor of reports, statements, and invoices, District shall be responsible for promptly reviewing and confirming that the reports, statements, and invoices are accurate and complete and for promptly notifying Contractor in writing of any errors or objections to such reports, statements, and/or invoices. This includes but is not limited to all service requests, benefit change requests, pharmacy operations change requests, acceptance tests, statements of work, etc. . With the exception of errors caused by Contractor, unless District notifies Contractor in writing of any errors or objections within thirty (30) days from receipt of such report, statement, and/or invoice, all the information contained therein will be deemed accurate, complete, and acceptable to District, and thereafter Contractor shall have the right to rely on all such information.

ARTICLE IV
CONTRACTOR SERVICES

4.1 **Provision of Contractor Services.** Contractor shall provide the Contractor Services set forth in Exhibit B (Contractor Services), in a manner consistent with the Benefit Design Document and the terms of this Agreement, and District hereby authorizes Contractor to provide the Contractor Services in such manner.

ARTICLE V
FINANCIAL TERMS

5.1 **Fees.** District will pay to Contractor the fees specified in Exhibit C (Financial Terms) as compensation for the Contractor Services provided by Contractor. In addition to the fees specified in

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Exhibit C, District shall also pay to Contractor any additional fees that are authorized by a provision elsewhere in this Agreement or are otherwise agreed to by the Parties in writing.

5.2 **Billing and Payment.**

5.2.1 Claim Costs. Contractor shall invoice District for Claims amounts two (2) times per month and within thirty n 30 Days of receipt of an invoice District shall pay the full amount of Claims costs included in the invoice to Contractor by check. In the event District has questions regarding any amounts included on the invoice,

5.2.2 Participating Pharmacy Payments. District acknowledges and agrees that Contractor is not required to render payments to Participating Pharmacies or Members for Claims unless and until Contractor has received payment for the Claims from District. In the event Contractor renders Claims payments to Participating Pharmacies and/or Members prior to receipt of Claims payment from District, such payments shall not constitute a waiver of any of Contractor's remedies with respect to non-payment and shall not establish a course of dealing between Contractor and District.

5.2.3 Late Payments.

(a) Interest on Late Payments. In the event District fails to pay any amount due under this Agreement as set forth herein, in addition to all other rights and remedies under this Agreement and at law and in equity: (i) payments not received in accordance with this Article V (Financial Terms) shall accrue interest on any past due amounts at a rate equal to the greater of Prime Rate or 5% per annum (or, if less, the highest rate allowed by Law) on the amount due until paid/credited in full by District, and District shall be responsible for all costs and expenses of collection by Contractor, including reasonable attorneys' fees; and/or (ii) Contractor may offset the amount of such payment defaults, interest, and collection costs against any District related amounts otherwise payable to District (e.g., Rebates, deposits).

(b) Suspension of Performance. If any amount due under this Agreement has not been received by Contractor when due, then Contractor may suspend its services and system operations for District upon written notice to District provided all past due amounts (including interest) have not been cured in full within five (5) calendar days after receiving such a notice. The exercise of this right will not preclude Contractor from seeking any other remedy available under this Agreement or at law or equity. Notwithstanding anything to the contrary, any amount due related to disputed claims shall be due within 60 days of written resolution.

5.3 **Member Hold Harmless.** In no event will Contractor or a Participating Pharmacy directly or indirectly collect, attempt to collect, or accept remuneration or reimbursement from a Member for Covered Drugs, except for Cost Share amounts or as otherwise provided in this Agreement, even in the event of District's failure to pay Contractor, a payment dispute between the Parties, District's insolvency, or any other breach by District of the terms of this Agreement.

5.4 **Taxes.** District will pay all sales, use, and similar taxes and duties arising from or related to items dispensed or services provided hereunder, or any other amounts that Contractor may incur or be required to pay arising from or relating to its performance of services as a third party administrator in any jurisdiction. If Contractor or a Participating Pharmacy is obligated to collect and remit any such amount, Contractor will include such amount on an invoice to District. District is not responsible for taxes on Contractor's income.

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ARTICLE VI
TERM AND TERMINATION

6.1 **Term**. The term of this Agreement shall commence on the Effective Date and terminate on December 31, 2028 (the "**Initial Term**"), unless otherwise terminated earlier in accordance with this Agreement.

6.2 **Termination.**

6.2.1 Termination Without Cause. Either Party may terminate this Agreement at any time, upon the provision of ninety (90) days' advance written notice of such termination.

6.2.2 Termination for Cause. If either Party fails or is unable to perform any of its obligations under this Agreement (a "**Default**"), the non-Defaulting Party, at its election, may terminate this Agreement in its entirety, or with respect to the affected Services, if the Default has not been cured within thirty (30)) days following the Defaulting Party's written notice of the Default. The written notice furnished to the Defaulting Party shall specify in reasonable detail the nature of the Default, the actions required to cure the Default, if such is curable, and whether the non-Defaulting Party is seeking to terminate either the entire Agreement or only the applicable, affected Contractor Services. If the Defaulting Party has failed or is unable to cure the Default to the reasonable satisfaction of the non-Defaulting Party by the end of the thirty (30) day termination notice period, then this Agreement or the applicable Contractor Services, as the case may be, shall be terminated upon the expiration of the thirty (30) day termination notice period.

6.2.3 Payment Default. Notwithstanding the provisions of Section 6.2.1 (Termination Without Cause) and Section 6.2.2 (Termination for Cause), in the event of a payment default by District under Article V, Contractor shall provide written notice of such default to District. If District does not cure the payment default within twenty (20) calendar days after receiving such notice, Contractor may terminate the Agreement on written notice to District.

6.2.4 Bankruptcy. A Party may terminate this Agreement effective immediately upon written notice of such termination to the other Party if the other Party ceases to be actively engaged in business or becomes insolvent, which for purposes of this Section 6.2.4 shall mean that such other Party voluntarily files or has filed involuntarily against it a petition under the United States Bankruptcy Code, including a petition for Chapter 11 reorganization as set forth in the United States Bankruptcy Code.

6.2.5 Change in Law or Industry Practice. In the event that any action of any Governmental Authority, change in Law or material change in industry practice materially adversely affects, alters or impacts any Party's ability to perform its obligations under this Agreement (**"Change in Law"**), then that Party shall notify the other Party of the nature of the applicable event, including in the notice a copy of the Change in Law or industry practice or a description of the applicable Governmental Authority action. The Parties shall meet within thirty (30) days and shall, in good faith, attempt to negotiate a modification to this Agreement that minimizes the adverse effect of the applicable Change in Law. If the Parties fail to reach a negotiated modification and/or equitable adjustment concerning the adverse action or Change in Law or industry practice, then the affected Party may terminate this Agreement by giving at least thirty (30) days' prior written notice or may terminate sooner if the Parties agree.

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6.2.6 Effect of Termination. Upon the effective date of termination of this Agreement, Contractor shall terminate the provision of all Contractor Services to District and Members. Neither Party's termination of this Agreement shall limit its right to pursue remedies at Law or equity or its indemnification rights under this Agreement. Contractor will process all Claims received up to the date of termination of this Agreement.

(a) Post-Termination Services. Upon termination of this Agreement, Contractor may, at District's request, provide post-termination services as mutually agreed to in writing by the Parties and for mutually agreed upon fees and rates.

(i) Run Out Claims. PBM will process all Claims received up to the date of termination of this Agreement. Any unprocessed Claims incurred prior to the date of termination will be processed by PBM for a period of three (3) months following the termination of this Agreement ("**Run-Out**"). During the Run-Out period, Client will pay PBM the monthly Administrative Fee in effect at the time of termination.

(b)

(c) Cooperation and Transfer of Data Following Termination. Upon termination of this Agreement, Contractor shall reasonably cooperate with District in transitioning Members to any new service provider(s) selected by District. Such cooperation shall be subject to the fees set forth in Exhibit C (Financial Terms). Upon termination of this Agreement, District and Contractor will develop a mutually agreeable plan for the orderly provision of Claims data to District or its designee. Within thirty (30) days after receipt of District's written authorization (and completion of a confidentiality agreement, if to a designee), Contractor will deliver to District or its designee a Claim history report for the one (1) year preceding the termination date. The report will be provided in Contractor's then available standard format. Contractor will have no obligation to provide information under this Section 6.2.6(b) to District unless District has met all of its payment obligations under this Agreement.

(d) Run-Out").

ARTICLE VII
COMPLIANCE WITH LAW

7.1.1 **Compliance with Law.** Each Party shall be responsible for ensuring its compliance with any Laws and regulations applicable to its business, including maintaining any necessary licenses and permits. District shall be responsible for any governmental or regulatory charges and taxes imposed upon or related to the services provided hereunder. The Parties acknowledge that the legal and regulatory framework governing the international sourcing and importation of prescription drugs into the United States is subject to change and may vary depending on the nature of the importation. To the extent that the legality of such sourcing is uncertain or subject to discretionary enforcement by regulatory authorities, the Parties shall consult in good faith to assess the risks and compliance obligations associated with such sourcing. No Party shall be required to engage in any activity that would knowingly violate applicable law or regulatory guidance. If a change in or regulatory interpretation materially affects the ability of either Party to perform its obligations under this Agreement with respect to international sourcing, the Parties shall negotiate in good faith to amend the Agreement to reflect such changes while preserving the original intent and economic balance of the Parties. To the extent the Plan is subject to the provisions of ERISA, District (or the plan sponsor if a party other than District) shall ensure that its activities in regard to such

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program are in compliance with ERISA, and shall be responsible for disclosing to Members any and all information relating to the Plan and this Agreement as required by Law to be disclosed, including any information relating to Plan coverage and eligibility requirements, commissions, Rebates, discounts, or provider discounts.

7.2 **Privacy Laws**. Each Party agrees to comply with all Laws pertaining to the confidentiality, privacy, data security, data accuracy and completeness and/or transmission of personal, health, enrollment, financial and consumer information and/or medical records (including prescription records) of actual or prospective Members, including, but not limited, to the confidentiality and security provisions set forth in HIPAA. District and Contractor agree to abide by the terms and conditions of the Business Associate Agreement attached hereto as Exhibit F (Business Associate Agreement). Contractor shall be responsible for its subcontractors and vendors compliance with the Business Associate Agreement.

ARTICLE VIII
RECORDS, CONFIDENTIAL INFORMATION, AND INTELLECTUAL PROPERTY

8.1 **Records**. Contractor agrees to maintain reasonable documentation related to the Contractor Services provided to Members and Claims processed under this Agreement. District agrees to maintain reasonable documentation related to the enrollment information and Benefit Design information provided hereunder. The Parties will maintain the records and information required by this Section 8.1 for six (6) years from the date of enrollment or service, as applicable, or such longer period that may be required by Law, in a format and electronic media deemed reasonably appropriate by the Party holding such records. Subject to all applicable privacy and confidentiality requirements, certain records may be made available to other pharmacies and health professionals for the treatment of Members.

8.2 **Confidentiality.** Contractor and District shall not disclose or make use of any Confidential Information except as permitted under this Agreement without the prior written consent of the non-disclosing Party, which consent may be conditioned upon the execution of a confidentiality agreement. Each Party may disclose Confidential Information of the other Party only to its employees, agents, consultants, subcontractors, or authorized representatives who have a need to know the Confidential Information in order to accomplish the purpose of this Agreement and who (i) have been informed of the confidential and proprietary nature of the Confidential Information, and (ii) with respect to agents, consultants, subcontractors, or authorized representatives, have agreed in writing not to disclose it to others and to treat it in accordance with the requirements of this Article VIII. Contractor or District, as applicable, shall be responsible to the other Party for any breach of this Agreement by its respective employees, agents, consultants, subcontractors, or authorized representatives. Notwithstanding the foregoing, Contractor's financial information and/or this Agreement (including the terms and conditions of this Agreement in whole or in part) cannot be disclosed by District to any third party, except to its consultants, administrator, legal counsel or any other entity engaged by District to provide services to the Plan, without Contractor's express written consent. In order to preserve and protect the confidential or proprietary nature of any Confidential Information and to prevent it from being part of the public domain or falling into the possession of persons not bound to maintain its confidentiality, each Party shall handle the Confidential Information of the other Party with the same degree of care that it applies with respect to its own information that it considers as confidential and proprietary, but in no event with less than reasonable care. Each Party shall notify the other Party of any unauthorized access, use or disclosure of any Confidential Information of the other Party or any breach or other unauthorized access of any system containing Confidential Information of the other Party, and shall comply with all applicable Laws relating to the notification of affected individuals.

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8.3 **Exceptions to Confidentiality Obligations**. The confidentiality requirements of Section 8.2 (Confidentiality) shall not apply to such Confidential Information to the extent: (i) the information is or becomes generally available or known to the public through no fault of the receiving Party; (ii) the information was already known by or available to the receiving Party prior to the disclosure by the other Party on a non-confidential basis; (iii) the information is subsequently disclosed to the receiving Party by a third party who is not under any obligation of confidentiality to the disclosing Party; or (iv) the information has already been or is hereafter independently acquired or developed by the receiving Party without violating any confidentiality agreement or other similar obligation.

8.4 **Required Disclosures.** The obligations imposed on the Parties in Section 8.2 (Confidentiality) shall not restrict or limit disclosures made by the receiving Party that are either: (a) required by applicable Laws or a Governmental Authority; or (b) compelled by a court order or a Governmental Order or a subpoena, provided that the receiving Party being compelled to disclose any such information shall (i) give prompt notice after learning of the need therefore to the disclosing Party (if allowed by applicable Laws), (ii) disclose only that portion of the disclosing Party's Confidential Information that the receiving Party's legal counsel advises is legally necessary to comply with such Laws or Governmental Authority, and (iii) assist the disclosing Party if it chooses to object to such disclosure.

8.5 **Return of Confidential Information**. Upon termination of this Agreement or at the disclosing Party's request, for any reason whatsoever and at any time, the receiving Party shall immediately return all Confidential Information of the disclosing Party within the possession or control of the receiving Party. In the event that any Confidential Information is contained in analyses, compilations, studies or other documents prepared by the receiving Party or its Contractors, other than Confidential Information which the receiving Party has been given permission to de-identify or permission to continue to use, the receiving Party agrees to promptly destroy, and to instruct its representatives to destroy, all such items and certify to the disclosing Party that such destruction has occurred. A receiving Party and its representatives shall be permitted to retain a single set of Confidential Information of the disclosing Party for the archival purposes of the receiving Party or as otherwise required by applicable Laws; provided that receiving Party shall maintain the Confidential Information in accordance with this Article VIII after termination.

8.6 **Remedies.** Any unauthorized disclosure or use of Confidential Information would cause Contractor or District immediate and irreparable injury or loss that may not be adequately compensated with money damages. Accordingly, if either Party fails to comply with this Article VIII (Confidentiality), the other Party will be entitled to specific performance including immediate issuance of a temporary restraining order or preliminary injunction enforcing this Agreement, and to judgment for Losses caused by the breach, and to any other remedies provided by Law or in equity.

8.7 **Confidentiality of Covered Drug Rates and Programs**. District acknowledges and agrees that the rates at which Contractor pays Participating Pharmacies for Covered Drug constitute highly proprietary and confidential information. As a result, District agrees that such information shall be disclosed only to District's essential personnel and used by such essential personnel solely to perform accounting and payment functions relating to this Agreement. District shall advise such personnel of the proprietary and confidential nature of this information and shall be responsible for its personnel's compliance with the requirement for confidentiality. If information regarding the rates at which Contractor pays Participating Pharmacies for Covered Drug are requested by a Governmental Authority or subpoena or otherwise from the District, District shall notify Contractor immediately upon receipt of such request so

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that Contractor may pursue an injunction, protective order, or another prohibition on disclosure; and District shall cooperate with Contractor to prevent or limit disclosure to the extent permitted by Law.

8.8 **No Gag Clause.** The Parties agree that nothing in this Agreement is intended to be or shall be construed as a "gag clause" that (i) restricts or prohibits the sharing of information or data as required by the Consolidated Appropriations Act of 2021 ("**CAA**") Division BB, Title II, Article 201 (Prohibition of Gag Clauses) and any other applicable Laws or (ii) would operate to restrict a Plan from electronically accessing de-identified Claims data for each Plan participant upon request on a per Claim basis or prevent the Plan from sharing such information with a Plan business associate. The term "gag clause" shall have the meaning ascribed under the CAA and any implementing regulations or guidance documents.

8.9 **Intellectual Property Rights**. Contractor and District each own and shall remain the sole and exclusive owner of all right, title and interest in and to its Intellectual Property. Neither Party is granted any right or license to, and shall not be permitted to use, the other Party's Intellectual Property in any manner or for any purpose except as pre-approved in writing. The Parties shall jointly agree on the use of the other's Intellectual Property or words or phrases identifying the other Party in any promotional or other materials, any advertisements identifying the other Party, or in any public announcement or press release, including joint agreement as to the timing and content of any public release.

8.10 **Use of Name**. Except as set forth herein, neither Party shall use the other Party's or their designee's name, trade names, trademarks, service marks, logos, or the name of any affiliated company in any press releases and other communications, advertising or promotional material, presently existing or hereafter established, except in the manner and to the extent permitted by prior written consent of the other Party.

ARTICLE IX
INDEMNIFICATION

9.1 **Indemnification of District**. Subject to Section 10.4 (Limitations of Liability), Contractor shall indemnify, defend, and hold District, its subsidiaries and Affiliates, and their officers, directors, agents, employees, and successors (each a "**District Indemnified Party**") harmless from and against all Losses suffered by District Indemnified Party arising from or related to Services rendered by Contractor pursuant to this Agreement to the extent the Losses arise from or relate to: (i) Contractor's material breach of this Agreement; (ii) Contractor's negligence or willful misconduct;

9.2 **Indemnification of Contractor**. Subject to Section 10.4 (Limitations of Liability), District shall indemnify, defend, and hold Contractor, its subsidiaries and Affiliates, and their officers, directors, agents, employees, and successors (each an "**Contractor Indemnified Party**") harmless from and against all Losses suffered by an Contractor Indemnified Party to the extent the Losses arise from or related to: (i) District's material breach of this Agreement; (ii) District's and/or Plan's gross negligence or willful misconduct; (iii) District's failure to comply with applicable Laws in connection with its performance under this Agreement, (iv) any failure by District to timely pay Contractor for any drug utilization by Members, (v) any infringement or misappropriation of any patent, trademark, copyright, trade secret or other proprietary right of any third party by District and/or Plan in the course of its performance under this Agreement; and (vi) any action taken or proceeding initiated by or against District with respect to any Plan or an alleged breach of a contract between District and any Plan. , and (vii) and action arising from or as a result of Contractor's decision to authorize or initially deny coverage of any drug in accordance with

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District's adopted criteria and Benefit Design, except to the extent that any such Losses arise from Contractor's negligence or willful misconduct

9.3 **Indemnification Procedure**. The Party seeking indemnification ("**Indemnified Party**") shall notify the other Party ("**Indemnifying Party**") in writing, within thirty (30) days of actual knowledge of the Loss for which the Party is seeking indemnification under this Agreement. Failure to provide such timely notice shall not result in waiver of these rights with respect to such claim, action or proceeding unless such failure results in material prejudice to the rights and defenses of the Indemnifying Party; *provided however,* that if the Indemnified Party fails to give timely notice, the Indemnifying Party shall not be liable for any costs or expenses related to the delay incurred by the Indemnified Party prior to said notice. The Indemnified Party must permit attorneys and personnel authorized by the Indemnifying Party, at the Indemnifying Party's sole discretion and cost, to participate in the defense of such claims or lawsuits; provided that the attorneys chosen are acceptable to the Indemnified Party. The Indemnified Party agrees to cooperate fully and aid in such defense. The Indemnified Party shall not settle any such claims or lawsuits without prior written consent of the Indemnifying Party. Additionally, the Indemnifying Party may not compel the Indemnified Party to enter into any settlement involving an admission of fault or liability, or one featuring any admissions of fact.

9.4 **Limitations of Liability**. No Party shall be liable to the other Party for any Losses in the nature of consequential, indirect, punitive, special, or exemplary damages arising under or in connection with this Agreement; *provided however*, that nothing contained in this Section 10.4 shall limit a Party's liability to the other Party for or on account of any Losses for which such Party is obligated to indemnify the other Party pursuant to Section 10.1 (Indemnification of District) or Section 10.2 (Indemnification of Contractor). Contractor's liability to District and any Plan under this Agreement, if any, shall in no event exceed the total Administrative Fees paid to Contractor by District for the twelve (12) month period prior to the date the claim is asserted. Contractor shall not be liable for any claim which is asserted by District more than one hundred twenty (120) days after District is aware of such claim and shall in no event be liable for any claim that it asserted by District more than thirty-six (36) months after the event resulting in damages or Loss.

9.4.1 Relationship to Participating Pharmacies. Contractor does not direct or exercise any control over the professional judgment exercised by any pharmacist or Participating Pharmacy when dispensing prescription drugs or otherwise providing pharmaceutical related services at any such Participating Pharmacy. Participating Pharmacies are independent Contractors, and not subcontractors or agents of Contractor, and Contractor does not have any liability to District or Members for a claim arising out of any act or omission of any Participating Pharmacy or their agents or employees.

ARTICLE X
DISPUTE RESOLUTION

10.1 **Dispute Notice**. In the event of a dispute pursuant to this Agreement, either Contractor or District shall initiate the dispute resolution process set forth in this Article XI by sending a written notice (each, a "**Dispute Notice**") to the other in accordance with Section 12.8 (Notices). The procedures set forth in this Article XI are mandatory for any dispute ultimately filed in a court of competent jurisdiction in accordance with this Article XI. This Agreement shall be governed under the laws of California

10.2 **Dispute Resolution Process** If any dispute arises concerning the performance, interpretation, or enforcement of this Agreement, the Parties hereby agree that such matter shall be

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determined by arbitration, upon the written request of one party given to the other. Such arbitration shall be conducted in the County of Fresno, California and shall be in accordance with the American Arbitration Association under its Commercial Arbitration Rules then in effect. Any award under such arbitration, including any award for damages, may be entered in any court having jurisdiction thereof.

ARTICLE XI
MISCELLANEOUS

11.1 **Assignment**. Neither Party may assign this Agreement without the prior written consent of the other Party, provided such consent will not be unreasonably withheld, conditioned or delayed. Notwithstanding the foregoing, Contractor may assign this Agreement or delegate the duties to be performed under this Agreement without the consent of District to any of its subsidiaries or Affiliates at any time. Contractor may assign the Agreement as part of a change of control or a sale of the assets or stock of its business. Any assignment or delegations in violation of this Section shall be deemed null, void, and of no force or effect.

11.2 **Subcontractors**. Contractor may use its Affiliates and/or subcontractors to perform the Contractor Services under this Agreement, including without limitation TTB as noted in the preamble. Contractor will be responsible for those Services to the same extent that Contractor would have been had it performed those Contractor Services without the use of an Affiliate or subcontractor.

11.3 **Insurance**. Without limiting Contractor's indemnification, it is agreed that Contractor shall secure and maintain in force during the term of this Agreement: (1) a Commercial General Liability policy (Contractual liability included) utilizing an occurrence policy form, with limits of not less than two million ($2,000,000) dollars per occurrence, four million ($4,000,000) dollars annual aggregate limit; (2) Business Automobile Liability Insurance shall be maintained for owned, scheduled, non-owned or hired automobiles with a combined single limit not less than two million ($2,000,000) dollars per occurrence; and (3) Errors and Omissions Insurance with a policy limit of no less than $5 million ($5,000,000) dollars. The Commercial General Liability policy may not contain an exclusion for coverage of claims arising from claims for sexual molestation or abuse. In the event the Contractor's policy should have an exclusion for sexual molestation or abuse claims, then Contractor shall be required to procure a supplemental policy providing such coverage. The District shall be named as an additional insured on the policies by separate endorsement. A Certificate of Insurance and Endorsements shall be attached to the Agreement as proof of insurance. The Contractor's policy shall provide that it is primary such that insurance maintained by the District, if any, shall be excess and not co-primary. Contractor shall produce the policy for District, upon request.

11.4 **Force Majeure**. Neither of the Parties shall be liable to the other Party for non-performance of this Agreement in whole or in part, if (a) the non-performance is caused by events or conditions beyond the Party's reasonable and actual control and for which the Party is not responsible under this Agreement, (b) the Party gives prompt notice to the other Party, and (c) the Party makes all commercially reasonable efforts to perform. If any such event or condition continues for more than thirty (30) days, the Party affected by the other Party's delay or inability to perform may elect (i) to terminate such affected portion of this Agreement or (ii) to suspend performance of such affected portion of this Agreement for the duration of the event or condition and resume such performance once the event or condition ceases, with an option in the affected Party to extend the period for performance of the affected portion of this Agreement.

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11.5 **Entire Agreement**. This Agreement, including all Exhibits and attachments hereto, constitutes the complete understanding of the Parties with respect to the subject matter hereof. For Contractor Services rendered on or after the Effective Date, this Agreement supersedes and replaces any existing agreements related to the same subject matter between District and Contractor.

11.6 **Amendment**. Any change to the executed Agreement, whether by modification or supplementation, must be memorialized in a formal written amendment to the Agreement approved and signed by the duly authorized representatives of the District and Contractor.

11.7 **No Third-Party Beneficiaries**. This Agreement has been entered into solely for the benefit of District, the Plans, and Contractor and is not intended to create any legal, equitable, or beneficial interest in any third party or to vest in any third party any interest as to enforcement or performance, including but not limited to, Participating Pharmacies or Members. Nothing in this Agreement shall confer upon any person or entity other than the Parties and their respective successors or assigns, any rights, remedies, obligations, or liabilities whatsoever.

11.8 **Notices**. Any notice given under this Agreement shall be given in writing, and sent by hand delivery, facsimile transmission (receipt confirmed), overnight courier that provides confirmation of delivery, or certified mail, return receipt requested, to the applicable Party at its address set forth below or to such other address or to the attention of such other person as either Party may designate in writing pursuant to this Section 12.8. Written notices shall be deemed received on the date actually delivered to the other Party.

If to District:

Executive Director of Purchasing
Purchasing Department
Fresno Unified School District
4498 N. Brawley Avenue
Fresno, CA 93722

Contractor:

Name: LucyRx Health Solutions, Inc.

Address: 7373 Wisconsin Ave., Ste. 590
Bethesda, MD 20814
Attn: Compliance
compliance@lucyrx.com

cc: Steven Shubin
Executive Officer
Fresno Unified School District
2309 Tulare Street
Fresno, CA 93721

11.9 **Warranty of Authority**. Each Party represents, warrants and covenants to the other Party that the individual executing this Agreement on behalf of such Party has the right, power and authority to enter into this Agreement on behalf of such Party and has been duly authorized to do so by all necessary corporate action, charter or governing law; and when this Agreement is executed by such individual, it shall create a valid and binding obligation of such Party, enforceable in accordance with the terms herein, their successors, assigns, agents, subsidiaries, affiliates, and lessees, including officers, employees, agents, servants, corporations, and any persons acting under, through, or for the parties agreeing thereto.

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11.10 **No Conflicts.** Each Party hereby represents and warrants that its compliance with the terms of this Agreement and the provision of the services to be performed by each Party hereunder will not violate any duty that each Party may have to any third party, including any obligations concerning the provision of services to others (including any Plan or other third party for which a Party performs any services), confidentiality obligations, agreements pursuant to which a Party is responsible to provide the services to be performed hereunder for and on behalf of any third party or otherwise. Each Party will take every reasonable precaution to avoid any conflicts of interest that may arise and shall notify the other Party promptly should any conflict arise.

11.11 **Order of Precedence**. In the event that the provisions of this Agreement conflict with the provisions of any Exhibits or Schedules to this Agreement, this Agreement shall control.

11.12 **Severability**. In the event that any provision of this Agreement shall be determined to be invalid, unlawful, void or unenforceable to any extent, the remainder of this Agreement, shall not be impaired or otherwise affected, shall be construed to preserve the intent and purpose of this Agreement, and shall continue to be valid and enforceable to the fullest extent permitted by Law. The Parties agree to negotiate in good faith to modify any invalidated provisions to preserve each Party's anticipated benefits under this Agreement.

11.13 **Governing Law**. This Agreement shall be governed by and construed in accordance with the Laws of the State of California without reference to its principles of conflicts of laws. Except for actions seeking injunctive relief (which may be brought in any appropriate jurisdiction), suits under this Agreement shall only be brought in a court of competent jurisdiction in California, and each Party hereby expressly consents to the jurisdiction of the California courts. This choice of venue is intended by the Parties to be mandatory and not permissive in nature, and to preclude the possibility of litigation between the Parties with respect to, or arising out of, this Agreement in any jurisdiction other than that specified in this Section 11.13. Each Party waives any right it may have to assert the doctrine of *forum non conveniens* or similar doctrine or to object to venue with respect to any proceeding brought in accordance with this Section.

11.14 **Rights and Remedies**. No right or remedy contained herein is intended to be exclusive of any other right or remedy contained herein or provided by Law, and every such right or remedy shall be cumulative and not alternative. For avoidance of doubt, a Party's right to terminate this Agreement as permitted herein shall not be exclusive of any other remedies available to the terminating Party under this Agreement or otherwise, at law or in equity.

11.15 **Survival.** The termination (in whole or in part) or expiration of this Agreement shall not relieve either Party of any previously accrued obligations, or of any obligations which by their nature are intended to survive termination. It is the express intention and agreement of the Parties that the following Sections and obligations survive termination:

11.15.1 (i) any payment obligations of either Party accruing hereunder prior to the expiration or termination of this Agreement; (ii) Section 2.1 (Independent Contractors); (iii) Section 6.2.6 (Effect of Termination); (iv) Article 8 (Records, Confidential Information, and Intellectual Property)); (vi) Article 9 (Indemnification); and (vii) all other Articles and Sections of any Exhibit or Schedule, that, by their terms, are intended to survive termination (including this Section 11.15), or that are necessary for the resolution of all matters unresolved, or that are necessary to interpret the respective rights and obligations of the Parties hereunder.

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11.16 **Counterparts**. This Agreement may be executed in two or more counterparts and as so executed, shall constitute one and the same agreement binding on the Parties. In addition, for purposes of executing this Agreement, a document (or signature page thereto) signed and transmitted by facsimile machine shall be treated as an original document. The signature of any Party thereon, for purposes hereof, shall be considered as an original signature, and the document transmitted shall be considered to have the same binding effect as an original signature on an original document. At the request of any Party, any facsimile document shall be re-executed in original form by the Party who executed the facsimile document. No Party may raise the use of a facsimile machine or telecopier machine as a defense to the enforcement of this Agreement.

[SIGNATURES APPEAR ON THE FOLLOWING PAGE]

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the Agreement Effective Date.

DISTRICT	**CONTRACTOR**
Fresno Unified School District	
	DocuSigned by: 9AC79B60BE36441...
Patrick Jensen, Chief Financial Officer	**Susan Thomas, Chief Commercial Officer**
	2/13/2026
Date	***Date***

Approved As To Form:

Mar 6, 2026

Stacey A. Sandoval
Executive Director
Benefits and Risk Management

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Index of Exhibits

Exhibit A	Definitions
Exhibit B	Contractor Services
Exhibit C	Financial Terms

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EXHIBIT A

DEFINITIONS

When these terms are capitalized in the Agreement, they have the meanings set forth below. The words may be singular or plural.

1. **"30-Day Supply"** means a Covered Drug Claim with a day's supply of less than or equal to 83 days.

2. **"90-Day Supply"** means a Covered Drug Claim with a day's supply of greater than 83 days.

3. **"ACA"** means the Patient Protection and Affordable Care Act, as amended and the regulations promulgated thereunder.

4. **"Administrative Fee"** means the amount set forth in Exhibit C (Financial Terms) that Contractor charges to District as compensation for performing the administrative services. The Administrative Fee is based on a per Paid Claim basis. **"Affiliate"** means, with respect to a Party, any entity that directly or indirectly controls, is controlled by, or is under common control with such Party.

5. **"Benefit Design"** means the specifications applicable to the Plan, including but not limited to Covered Drugs, Cost Share, Formulary, and clinical programs, as set forth in the Benefit Design Document or as otherwise documented in writing by the Parties.

6. **"Benefit Design Document"** means the benefit summary document prepared by District that sets forth the Benefit Design of the Plan and other information necessary for Contractor to perform services under this Agreement.

7. **"Biosimilar"** or **"Biosimilar Drug"** means a type of biological product that is licensed (i.e., approved) by the Food and Drug Administration ("**FDA**") because the product is highly similar to an already FDA-approved biological product, known as the reference product, and has been shown to have no clinically meaningful differences from the reference product. A Biosimilar shall also include an "interchangeable biological product" which, in addition to meeting the biosimilarity standard, is expected to produce the same clinical result as the reference product in any given patient. Biosimilars are determined by the FDA from time to time and are listed in the FDA's Purple Book.

8. **"Brand Drug"** or "**Brand"** means drugs or supplies that are either (i) a multi-source brand identified as "O" by Medi-Span Multi-Source Code indicator, or (ii) a single-source brand identified as "M" or "N" by Medi-Span Multi-Source Code and additionally as "B" or "T" by Medi-Span Name Type Code. Brand Drugs do not include DAW Claims.

9. **"Business Days"** means all days except Saturdays, Sundays, and federal holidays. All references to "day(s)" are to calendar days unless "business day" is specified.

10. **"Claim"** means a request for payment submitted by a Participating Pharmacy for prescription drugs or services provided to a Member under the Plan.

11. **"Confidential Information"** means this Agreement and any and all nonpublic information, trade secrets, and other data including, but not limited to, sales and marketing information, management

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systems, strategic plans and other information about the disclosing Party's business, industry, products and services, plans, specifications, operation methods, pricings, costs, techniques, manuals, know-how, trade secrets, and other intellectual property (whether oral, written, electronic, visual, fixed, or any other tangible form or medium), provided by one Party to the other Party or its representative; and all information, documents, technology, software, source code, systems, products, and services containing or derived from Confidential Information which was or may have been transmitted, given, or made available to or viewed by one Party to the other Party in the course of the receiving Party's relationship. Without limiting the generality of the foregoing and for avoidance of doubt, Contractor's Confidential Information shall also include, but is not limited to, discounts and other financial provisions related to the pharmacy network, and Claims data from which those financial provisions can be derived, and financial provisions related to prescription drug products covered under the pharmacy benefit.

12. **"Contract Quarter"** means the three (3) month period commencing on the [Effective Date/Start Date] and each consecutive three (3) month period thereafter while this Agreement is in effect.

13. **"Contract Year"** means the twelve (12) month period commencing on the [Effective Date/Start Date] and each consecutive twelve (12) month period thereafter while this Agreement is in effect.

14. **"Cost Share"** means the amount that a Member is required to pay for a Covered Drug, such as a deductible, copayment or coinsurance, under the Plan's Benefit Design.

15. **"Covered Drug"** means those prescription drugs and supplies that are covered under the Member's Benefit Design.

16. **"Duplicate Claim"** means a Claim that has the same pharmacy, Member, date of service, prescription number, and NDC as another Claim.

17. **"Eligibility File**" means the list of Members and Member profile information required by Contractor (e.g., name, address, phone number, medical history, lab history, diagnosis, socio-economic status, family history, genetic testing, etc.) to provide the Contractor Services under this Agreement, which is provided by District to Contractor in accordance with this Agreement.

18. **"Formulary"** means a list of FDA-approved prescription drugs and supplies developed by a Pharmacy and Therapeutics Committee, as may be updated by Contractor from time to time and as adopted by District.

19. **"Generic"** or **"Generic Products**" means a prescription drug, whether identified by its chemical, proprietary, or non-proprietary name, that is therapeutically equivalent and interchangeable with drugs having an identical amount of the same active ingredient(s) and approved by the FDA, and which is identified as such in Contractor's master drug file using indicators from a nationally recognized source in the prescription drug industry on the basis of a standard Brand/Generic Algorithm.

20. **"Governmental Authority"** means any federal, state, local, foreign, or supranational government or political subdivision thereof, or any agency or instrumentality of such government or political subdivision, or any self-regulated organization or other non-governmental regulatory authority or quasi-governmental authority (to the extent that the rules, regulations, or orders of such organization or authority have the force of law), or any arbitrator, court, or tribunal of competent jurisdiction.

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21. **"Governmental Order"** means any order, writ, judgment, injunction, decree, stipulation, award, or determination entered by or with any Governmental Authority.

22. **"HIPAA"** means the Health Insurance Portability and Accountability Act of 1996, as amended by the Health Information Technology for Economic and Clinical Health Act (the "**HITECH Act**") and the regulations promulgated thereunder.

23. **"Ingredient Cost"** means the component of the prescription price that represents the charge for the prescription drug dispensed to a Member and excludes any Dispensing Fee and taxes.

24. **"Intellectual Property"** means any and all patents, trade secrets, Trademarks, domain names, original works of authorship and related copyrights, and any other intangible property in which any Person holds proprietary rights, title, interests, or protections, however arising, including all applications, registrations, renewals, issues, reissues, extensions, divisions, and continuations in connection with any of the foregoing and the goodwill connected with the use of and symbolized by any of the foregoing.

25. **"Law"** means any applicable federal, state and local laws, rules, regulations, judicial or administrative order or agreement with any governmental agency, unit or subdivision, as such may be amended from time to time.

26. **"Losses"** mean any direct or indirect liability, indebtedness, claim, loss, damage, lien, deficiency, obligation, cause of action, lawsuit, administrative proceeding, investigation, audit, judgment, penalty, responsibility, fine, cost, charge or expense (including reasonable attorneys' fees and disbursements and the costs of investigation and litigation) of any nature.

27. **"Member"** means each individual, employee, or dependent, identified by District in the Eligibility File as eligible to receive Covered Drugs under the Plan.

28. **"National Drug Code"** or "**NDC"** means an identifier for a prescription drug published by the pharmaceutical industry.

29. **"Paid Claim"** means a Claim that meets coverage requirements under the applicable Plan and is approved for payment. Paid Claims do not include Reversed Claims, Duplicate Claims, or Rejected Claims.

30. **"Participating Pharmacy"** means an international pharmacy participating in the International Sourcing Program.

31. **"Contractor Services"** means those services described under this Agreement, including but not limited to the services set forth in Exhibit B (Contractor Services).

32. **"Plan"** means the health benefit plan offered or administered by District that offer the International Sourcing Program benefit to Members.

33. **"PHI"** shall have the meaning given to such term by HIPAA but limited to that information created or received by Contractor in its capacity as a business associate to the Plan.

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34. **"Prescriber"** means a health care practitioner licensed or authorized by Law to issue an order for a prescription drug.

35. **"Rejected Claim"** means any Claim that is not approved for payment.

36. **"Reversed Claim"** means a Claim that has gone through a process that voids the original prescription.

37. **"Specialty Drug(s)"** means prescription drugs that are typically used to treat chronic or complex conditions, and typically have one or more of several key characteristics, including frequent dosing adjustments and intensive clinical monitoring to decrease the potential for drug toxicity and increase the probability for beneficial treatment outcomes; intensive patient training and compliance assistance to facilitate therapeutic goals; or has specialized product handling and/or administration requirements. Specialty Drugs may be administered by any route of administration. Specialty Drugs may include Biosimilars. Specialty Drugs include only those drugs and supplies on the Specialty Drug list updated from time to time by Contractor.

38. **"Start Date"** means the date on which Contractor's provision of the Contractor Services for a Plan commence and the pricing terms are effective.

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EXHIBIT B

CONTRACTOR SERVICES

Contractor will provide the following Contractor Services that are included within the Administrative Fee set forth in Section 1 of Exhibit C (Financial Terms).

Contractor will provide the International Sourcing Program to District through its subcontractor TTB, consisting of the following steps:

Step 1: Drugs Identified – Based on lists provided by TTB to Contractor, Contractor shall identify for District and its Members the prescription drugs that are available under the International Sourcing Program for the Plan.

Step 2: Sourcing & Verification – Contractor will coordinate with TTB which will source the prescription drugs and perform claims adjudication.

Step 3: Delivery & Tracking – The prescription drugs are shipped to Members homes by Participating Pharmacies with tracking and Contractor support as needed.

Step 4: Ongoing Support – TTB will provide refill reminders, member education, and adherence support. Member complaints will be first handled by TTB and the Participating Pharmacies, and escalations will be managed joint by Contractor.

The International Sourcing Program also includes the following:

1. **Claims Processing**. Contractor shall perform Claims processing services for products dispensed by Participating Pharmacies in accordance with the Benefit Design Document. District shall have responsibility for claims coverages and the benefits allowable under the Plan, including determining whether any rejected or disputed Claim shall be allowed.

2. **Eligibility**. Contractor shall verify Member eligibility throughout the Plan year based on the Eligibility File. District shall be responsible for all Claims during the period of the Member's eligibility as indicated on the Eligibility File including with respect to any retroactively terminated Members.

3. **Clinical Programs**.

3.1. Prior Authorization. Contractor shall provide prior authorization ("**PA**") services as specified and directed by District for drugs designated at the time of Implementation of the Plan. In determining whether to authorize coverage of such drug under the PA program, Contractor shall apply only the pre-determined guidelines mutually agreed by the Parties (the "**Guidelines**") and shall rely upon information about the Member and the diagnosis of the Member's condition provided by the Prescriber.

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4. **Member Services**. Contractor shall provide toll-free customer service lines twenty-four (24) hours a day, seven (7) days a week for the purpose of responding to inquiries from Members through call centers and utilizing call center programs.

5. **Reporting**. Contractor shall prepare and provide District with Contractor's standard management and utilization reports. For an additional charge, Contractor may prepare and provide non-standard management and utilization reports and ad hoc reports within an agreed-upon time and format. With the issuance of each Claims invoice, Contractor shall make available to District a defined set of the Claims data in Contractor's standard format at no additional charge or may charge if sent to a designated third party, subject to third party's execution of a confidentiality agreement.

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EXHIBIT C

FINANCIAL TERMS

This Exhibit C (Financial Terms) sets forth the financial terms governing Contractor's provision of Contractor Services under the Agreement.

1. ADMINISTRATIVE FEES FOR CONTRACTOR SERVICES

2. District shall pay Contractor fees for the Contractor Services as follows:

- $50 per Claim for non-Specialty drugs
- $250 per Claim for Specialty drugs

These fees cover the Contractor administrative costs associated with the program. Members will have a $0 copay at point of sale for medications sourced under the International Sourcing Program.

All Ingredient Costs, Dispensing Fees and Shipping Fees will be billed to the District on a 100% pass-through basis.

3. PRICING CONDITIONS AND PRICING EVENTS.

3.1 Pricing Conditions. All Financial Terms in this Agreement are based on the Member count, utilization mix provided, and Formulary used at the time the Agreement was negotiated

3.2 Pricing Events. Upon the occurrence of an event set forth below (each, a "**Pricing Event**") that materially burdens Contractor or materially alters Contractor's rights and/or obligations under this Agreement, Contractor may modify or amend the pricing (e.g., fees, pharmacy pricing, Rebates, etc.) under this Agreement to account for the impact of the applicable Pricing Event by providing District one hundred twenty(120) days advanced written notice.

3.2.1 Amendment, addition, deletion, or other change, or change in interpretation in Laws or regulations, or any government, judicial, or legal action, or any drug industry practice, or any policy, underwriting, benefit change, or management practice of a regulatory body.

3.2.2 An industry wide change or series of changes that impacts the pricing of Claims, including, but not limited to, changes made to the AWP benchmark or methodology.

3.2.3 District violates the exclusivity requirements as set forth in this Agreement.

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: APPROVE

TITLE AND SUBJECT: Approve Renewal Agreement with Marsh & McLennan Agency

ITEM DESCRIPTION: Included in the Board material is a renewal agreement with Marsh & McLennan Agency for the provision of insurance consulting and brokerage services.

This agreement provides for ongoing insurance consulting and brokerage services related to the placement of the district's various insurance requirements for general liability, excess liability, and designated lessees. In addition, the agreement provides for consulting services in support of the Liability and Workers' Compensation internal services funds to include:

- Claims review meetings
- Response to miscellaneous risk management inquiries
- Coordinating safety / loss control activities of insurance carriers
- Providing loss prevention and risk control services
- Review and analysis of workers' compensation and general liability loss runs
- Conduct pre-renewal strategy meetings for all insurance coverages

Marsh & McLennan will provide the services listed above while maintaining first-class marketing expertise and insurance carrier relationships to enhance the ability to obtain competitive and quality insurance products.

The agreement is for a 12-month period, effective April 01, 2026, through March 31, 2027, with a monthly fee of $186,000.

FINANCIAL SUMMARY: Sufficient funds of $186,000 a month are available in the district's Liability and Workers' Compensation Internal Service Funds.

PREPARED BY: Stacey Sandoval

DIVISION: Business and Financial Services

CABINET APPROVAL PHONE: (559) 457-6226

CABINET APPROVAL: Chief Financial Officer, Patrick Jensen 

2309 Tulare Street,
Fresno, CA 93721
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www.fresnounified.org

Fresno Unified School District
PURCHASING

Contract Routing Form

Contract Attached

Contract Number: 345799

Federal Funding Will Not Be Used

Marsh & Mclennan Agency	***Lockbox 740663 , Los Angeles, Ca, 90074***
Vendor Name	***Address***
858-875-3046	**Ryan Spink**
Phone Number	***Vendor Contact***
Term (Duration) From: 4/1/2026	**Through: 3/31/2027**
FUSD Contract Administrator:	
Stacey.Sandoval@fresnounified.org	
stacey.sandoval@fresnounified.org	**Benefits & Risk Management**
Name	***Site/Dept***

Budget (Fund-Unit-Dept.-Activity-Function-Object)	**680**	**0851**	**0880**	**5899**	**0000**	**6000**
	690	**0861**	**0880**	**5899**	**0000**	**6000**

Contract Amount: $186,000.00 **Estimated**

Scope of Work Summary: *Provides* For *Ongoing Insurance Consulting And Brokerage Services Related To The Placement Of The District'S Various Insurance Requirements For General Liability, Excess Liability, And Designated Lessees.*

FUSD contract administrator acknowledges all individuals providing services under this contract are in compliance with the requirements of the "Michelle Montoya" Act, as required therein. No, this is not applicable to the scope of work

Routing Order:

1) Reviewed & approved by **Department:** Stacey A. Sandoval

2) Reviewed & approved by **Cabinet Level:** Patrick Jensen

3) Reviewed & approved by **Risk Management:**

4) Reviewed & approved by **Chief Financial Officer:**

Please return signed agreement back to (name/email) : Mai.Moua@Fresnounified.Org

Routing:BOE Board Date(if applicable): 3/25/2026

Procurement Detail |

II. Academic Return on Investment

Situation	***Inputs***	***Outputs***		***Outcomes*** *(Must be measurable)*		
Problem and Need	***Investments*** *(e.g., equipment, funds, product, services, staff)*	***Activities*** *What we do*	***Participants*** *Who we reach*	***Short-term*** *(Learning)* *Expect to see*	***Mid-term*** *(Change in Behavior or Performance)* *Want to see*	***Long-term*** *(Change in Condition)* *Hope to see*
On an annual basis, the District is required to renew insurance policies for general liability, excess liability, workers' compensation, and designated leases. The District utilizes an experienced insurance broker to provide insurance placement services and counseling.	The District pays annual premiums to the vendor through the liability and workers' compensation funds and Risk management staff participate in quarterly meetings with the vendor to discuss liability issues specific to the District.	The District's Risk Management and Workers' Compensation units ensure staff, student, and family safety through the implementation and monitoring of risk control and employee safety strategies.	*The District's Risk Management and Workers' Compensation units ensure staff, student, and family safety through the implementation and monitoring of risk control and employee safety strategies. Specific tasks include the processing of workers' compensation claims, processing of risk management claims, case management of District lawsuits, risk control support to District departments and sites, and other tasks as needed.*	The District's 2026-27 liability insurance policies will be in place on 4/1/26, and will provide insurance coverage for the District. The vendor will also advise on various insurance and risk management changes, legislative matters, and other pertinent industry developments that may affect the insurance program risk.	Risk management recommendations will be used to establish medium and long-term goals for the program to mitigate risks and improve staff/student/family safety	A decrease in staff injuries through the implementation of injury prevention strategies and a decrease in District claims

II. Academic Return on Investment

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MarshMcLennan Agency

Fresno Unified School District

Client Services Fee Agreement

Effective Date: April 1, 2026

MarshMcLennan Agency

Client Services Fee Agreement

This Client Services Fee Agreement is entered into this 1st day of April, 2026 between Fresno Unified School District, located at Tulare & M Streets, Fresno, CA 93721 and Marsh & McLennan Agency LLC doing business in the State of California as Marsh & McLennan Insurance Agency LLC – CA License 0H18131 (collectively, the "**Parties**"), with regional headquarters located at 9171 Towne Centre Drive, Suite 100, San Diego, CA 92122, for the provision of insurance brokerage and related services as enumerated in this Agreement.

1. TERM

The Agreement shall begin April 1, 2026 and end March 31, 2027. There shall be no extension of the term without express written consent from all parties.

2. SERVICES

Broker agrees to provide to Client such services as those described herein for the following lines of coverage:

Line Of Coverage	Policy No.* - All effective date 4/1/2026-27 except Workers' Compensation effective 7/1/2026-27
General Liability / Automobile Liability/ Educators Legal	
Designated Lessee	
Umbrella & Excess Liability [up to $21M]	
Workers Compensation/Employers Liability	
Vocational Nursing Program	
*Insurance policy numbers are listed for information only and may be subject to change during the term of the Agreement.	

- Respond to miscellaneous risk management inquiries
- Review leases and contracts upon request for meeting insurance requirements
- Provide workers' compensation claims management
- Handle all aspects of insurance coverage placement
- Prepare insurance summaries
- Prepare insurance binders and certificates
- Present a comprehensive insurance proposal with alternatives
- Conduct regular workers' compensation claim review meetings
- Participate in miscellaneous "special projects" as they arise
- Advise on various insurance and risk management changes, legislative matters and other pertinent industry developments that may affect the insurance program risks
- Review certificates of insurance
- Act as claim advocate
- Conduct an extensive renewal marketing effort each year
- Review policies as issued and make corrections where appropriate
- Coordinate safety / loss control activities of insurance carriers
- Attend safety meetings as needed
- Provide loss prevention and risk control services

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- Review unit statistical filings
- Review and analyze workers' compensation loss runs
- Conduct pre-renewal strategy meetings
- Maintain the highest level of marketing expertise and relationships with insurance carriers that will enhance the ability of Broker to obtain competitive and quality insurance products on a timely basis

3. OTHER SERVICES NOT CONSIDERED

This Agreement does not contemplate additional services that may be rendered by Broker to Client which are not described herein, or significant increases in the services rendered by Broker to Client described herein. Client and Broker agree that if such additional services, or increased services, are required, this Agreement will be amended accordingly and Broker shall be entitled to earn a commission for the performance of additional services, or increased services, and/or the Fee identified in Section 4 will be adjusted pursuant to the mutual agreement of both Parties.

4. FEE

Client agrees to pay Broker an annual fee of $186,000 in twelve (12) equal installments of $15,500 to be paid on a monthly basis. The first installment of the Fee shall be due on April 1, 2026. The Fee will be billed by Broker monthly and invoices shall be payable upon receipt.

5. FEES PRO-RATED UPON TERMINATION

Client acknowledges that the Fee for the Initial Term and every one-year Term thereafter is earned pro-rata of the annual fee upon execution of this Agreement or at the commencement of each Term, and in the event this Agreement is terminated prior to the end of its current Term by the Client, Client will be liable to Broker for the Fee on a pro-rated basis from the effective date to the termination date of the Agreement.

6. INDEPENDENT CONTRACTOR

While in the performance of this Agreement, Broker is an independent contractor and not an officer, agent or employee of Fresno Unified School District.

7. SUCCESSORS & ASSIGNS

All terms, conditions and provisions hereof shall inure to and shall bind the parties hereto, their, and each of their respective heirs, executors, administrators, successors and assigns. Neither party shall sublet, assign or transfer any interest in this Agreement without written consent of Client.

8. AMENDMENT

No modification, amendment or waiver of any provision of this Agreement shall be effective unless it is in writing and signed by the party to be charged.

9. SEVERABILITY

Should any portion, term, condition or provision of this Agreement be determined by a court of competent jurisdiction or by the California Department of Insurance to be illegal or in conflict with any law of the State of

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California, or be otherwise rendered unenforceable or ineffectual, the remaining portions, terms, conditions and provisions shall not be affected thereby.

10. CANCELLATION

This Agreement may be terminated at any time by either party, subject to the provisions of Section 5, upon the giving of sixty (60) days advance written notice. In the event Broker is the terminating party, the Fee shall be pro-rated from the Effective Date to the date of termination. Any portion of the pro-rated fee not already paid to Broker shall then be immediately due and payable.

11. COMPENSATION DISCLOSURE

Please see Appendix A for our standard compensation disclosure, which we may update from time to time.

12. BROKER OF RECORD

Client shall appoint Broker as its exclusive insurance broker with respect to Client's insurance requirements for the services provided pursuant to this Agreement. This appointment rescinds all previous appointments, and the authority associated with such appointment shall remain in full force and effect until cancelled in writing. Broker shall not be responsible for any claims, liabilities, injuries, suits and demands and expenses of any kind which may result or arise out of any act or omission of the broker of record previously designated by Client.

13. CLIENT'S RESPONSIBILITIES

Client shall be solely responsible for the accuracy and completeness of all information furnished to Broker and/or insurers, and Client shall sign any required application for insurance. Broker shall not be responsible to verify the accuracy or completeness of any information that Client provides, and Broker shall be entitled to rely on that information. Broker shall have no liability for any errors, deficiencies or omissions in any services provided to Client, including the placement of insurance on Client's behalf, that is based on inaccurate or incomplete information provided to Broker. Client understands that the failure to provide all necessary information to an insurer, whether intentional or by error, could result in the impairment or voiding of coverage. Client agrees that it will review all policy documents provided to it by Broker.

14. DISCLAIMERS

Broker does not speak for any insurer, is not bound to utilize any particular insurer and is not authorized to make binding commitments on behalf of any insurer, except under special circumstances which Broker shall endeavor to make known to Client. Broker shall not be responsible for the solvency of any insurer or its ability or willingness to pay claims, return premiums or other financial obligations. Broker does not guarantee or make any representation or warranty that insurance can be placed on terms acceptable to Client. Broker will not take any action to replace Client's insurers unless Client instructs Broker to do so. Client acknowledges that, in performing services hereunder, Broker and its affiliates are not acting as a fiduciary for Client, except to the extent required by applicable law. Any reports or advice provided by Broker should not be relied upon as accounting, legal, regulatory or tax advice. In all instances, Broker recommends that Client seek its own advice on such matters from professional accounting, legal, regulatory and tax advisors.

Broker will not be responsible for the adequacy or effectiveness of any insurance programs or policies implemented by another broker, or any acts or omissions occurring prior to Broker's engagement.

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Broker may provide to Client information and services related to insurance regulatory and insurance tax issues relating to Client's insurance program. Any reports or advice provided by Broker will be based on publicly available information and Broker's experience as an insurance broker and risk consultant in dealing with such matters for other clients and should not be relied upon as accounting, regulatory or tax advice. In all instances, Broker recommends that Client seek its own advice on accounting, regulatory and tax matters from professional legal and tax advisers.

Broker may provide Client with modeling and/or business analytics services, including hazard loss and catastrophe modeling, loss forecasting and triangles, adverse event simulation, scenario and portfolio risk analysis, decision mapping, risk bearing and risk retention tolerance analysis and insurance program evaluation analysis ("Modeling and Analytics"). Modeling and Analytics services will be based upon a number of assumptions, conditions and factors. If any of them or any information provided to Broker is inaccurate or incomplete or should change, the Modeling and Analytics provided by Broker could be materially affected. These services are subject to inherent uncertainty, and actual results may differ materially from that projected by Broker. They are provided solely for Client's benefit, and do not constitute, and are not intended to be a substitute for, actuarial, accounting or legal advice. Broker shall have no liability to any third party in connection with these services or to Client with regard to any services performed or provided by a third party. Except to Client's insurers in connection with the placement of coverage by Broker, Client shall not share any of Broker's Modeling and Analytics work product with a third party without Broker's prior written consent.

15. INDEMNIFICATION

Client shall indemnify, defend and hold Broker harmless from any and all liability, losses, costs, damages or expenses, including reasonable attorney's fees, and costs caused by, resulting from or arising from the negligent acts or omissions of Client, its representatives, employees, and officers.

Broker shall indemnify, defend and hold Client harmless from any and all liability, losses, costs, damages or expenses, including reasonable attorney's fees, and costs caused by, resulting from or arising from the negligent acts or omissions of Broker, its representatives, employees, and officers.

16. LIMITATION OF LIABILITY

In no event shall either party to this Agreement be liable for any indirect, special, incidental, consequential or punitive damages or for any lost profits arising out of or relating to any services provided by Broker or its affiliates. The aggregate liability of Broker, its affiliates and its and their employees to Client or its affiliates arising out of or relating to the provision of services by Broker or its affiliates shall not exceed $10,000,000.

17. GOVERNING LAW

This Agreement shall be governed by the laws of the State of California, without regard to its conflict of laws principles.

18. ARBITRATION

Each party to this Agreement, on behalf of itself and its affiliates, agrees that any dispute, claim or controversy arising out of or relating to this Agreement or the provision of services by Broker or its affiliates shall be resolved by binding arbitration pursuant to the Commercial Arbitration Rules of the American Arbitration Association then in effect. The arbitration shall be conducted by a panel of three arbitrators, with each party selecting one arbitrator and the two arbitrators selecting the third arbitrator. If the two arbitrators are unable to agree upon the third arbitrator, the third arbitrator shall be selected by the American Arbitration Association. Each of the arbitrators

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shall have at least fifteen years of insurance industry experience. Judgment upon any award rendered by the arbitrators may be entered in any court having jurisdiction.

19. MISCELLANEOUS

Any notice provided pursuant to this Agreement shall be in writing and must be sent postage pre-paid, certified U.S. mail, return receipt requested, or delivered by overnight commercial courier, and shall be deemed given upon receipt. All notices shall be addressed to the applicable party at its respective address first set forth above or such other address as may be designated on notice to the other party pursuant hereto. This Agreement may be executed and delivered in several counterparts and transmitted by facsimile, a copy of which shall constitute the same as an original.

20. INSURANCE

Broker agrees to provide and to maintain in effect at all times during the term of the Agreement, at Broker's sole expense, the following insurance coverage to protect itself from liability which may arise out of or result from the Services provided by or operations of Broker under this Agreement.

(a) Commercial General Liability Insurance written on an occurrence form including coverage from bodily injury, property damage, products and completed operations, personal injury and advertising injury with limits of $3,000,000 per occurrence, and $6,000,000 aggregate. The policy shall include Client, its subsidiaries, directors, officers, and employees as additional insured with respect to their vicarious liability arising from Broker's provision of Services pursuant to this Agreement.

(b) Professional Liability/Errors and Omissions coverage at $10,000,000 per claim. If coverage is written on a claims-made basis, coverage with respect to any and all work performed in connection with this Agreement shall be endeavored to be maintained for a period of at least three (3) years after the expiration or termination of this Agreement.

[SIGNATURE PAGE FOLLOWS]

MarshMcLennan Agency

IN WITNESS WHEREOF, the parties have caused this Agreement to be signed in their behalf by their duly authorized representatives.

FRESNO UNIFIED SCHOOL DISTRICT

By: _____

Name: Patrick Jensen

Title: Chief Financial Officer

Date: _____

Approved As To Form:

_____

Stacey Sandoval, Executive Director Risk Management

Mar 16, 2026

_____

Date

MARSH & MCLENNAN AGENCY LLC

a Delaware limited liability company

Signed by:

By: Spink, Ryan

9D7BFF3CAB244A6...

Name: Spink, Ryan

Title: Senior Vice President

Date: 3/16/2026 | 12:00 PDT

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Appendix A

Compensation Disclosure

Marsh & McLennan Agency LLC ("MMA") prides itself on being an industry leader in the area of transparency and compensation disclosure. We believe you should understand how we are paid for the services we are providing to you. We are committed to compensation transparency and to disclosing to you information that will assist you in evaluating potential conflicts of interest.

As a professional insurance producer, MMA and its subsidiaries facilitate the placement of insurance coverage on behalf of our clients. As an independent insurance agent, MMA may have authority to obligate an insurance company on behalf of our clients and as a result, we may be required to act within the scope of the authority granted to us under our contract with the insurer. In accordance with industry custom, we are compensated either through commissions that are calculated as a percentage of the insurance premiums charged by insurers, or fees agreed to with our clients.

MMA engages with clients on behalf of itself and in some cases as agent on behalf of its non-US affiliates with respect to the services we may provide. For a list of our non-US affiliates, please visit: https://mma.marshmma.com/non-us-affiliates. In those instances, MMA will bill and collect on behalf of the non-US Affiliates amounts payable to them for placements made by them on your behalf and remit to them any such amounts collected on their behalf;

MMA receives compensation through one or a combination of the following methods:

- **Retail Commissions –** A retail commission is paid to MMA by the insurer (or wholesale broker) as a percentage of the premium charged to the insured for the policy. The amount of commission may vary depending on several factors, including the type of insurance product sold and the insurer selected by the client.
- **Client Fees –** Some clients may negotiate a fee for MMA's services in lieu of, or in addition to, retail commissions paid by insurance companies. Fee agreements are in writing, typically pursuant to a Client Service Agreement, which sets forth the services to be provided by MMA, the compensation to be paid to MMA, and the terms of MMA's engagement. The fee may be collected in whole, or in part, through the crediting of retail commissions collected by MMA for the client's placements.
- **Contingent Commissions –** Many insurers agree to pay contingent commissions to insurance producers who meet set goals for all or some of the policies the insurance producers place with the insurer during the current year. The set goals may include volume, profitability, retention and/or growth thresholds. Because the amount of contingent commission earned may vary depending on factors relating to an entire book of business over the course of a year, the amount of contingent commission attributable to any given policy typically will not be known at the time of placement.
- **Supplemental Commissions –** Certain insurers and wholesalers agree to pay supplemental commissions, which are based on an insurance producer's performance during the prior year. Supplemental commissions are paid as a percentage of premium that is set at the beginning of the calendar year. This percentage remains fixed for all eligible policies written by the insurer during the ensuing year. Unlike contingent commissions, the amount of supplemental commission is known at the time of insurance placement. Like contingent commissions, they may be based on volume, profitability, retention and/or growth.
- **Wholesale Broking Commissions –** Sometimes MMA acts as a wholesale insurance broker. In these placements, MMA is engaged by a retail agent that has the direct relationship with the insured. As the wholesaler, MMA may have specialized expertise, access to surplus lines markets, or access to specialized insurance facilities that the retail agent does not have. In these transactions, the insurer typically pays a commission that is divided between the retail and wholesale broker pursuant to arrangements made between them.
- **Medallion Program and Sponsorships –** Pursuant to MMA's Medallion Program, participating carriers sponsor educational programs, MMA events and other initiatives. Depending on their sponsorship levels, participating carriers are invited to attend meetings and events with MMA executives, have the opportunity to provide education and training to MMA colleagues and receive data reports from MMA. Insurers may also sponsor other national and regional programs and events.

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- **Other Compensation & Sponsorships –** From time to time, MMA may be compensated by insurers for providing administrative services to clients on behalf of those insurers. Such amounts are typically calculated as a percentage of premium or are based on the number of insureds. Additionally, insurers may sponsor MMA training programs and events.

We will be pleased to provide you additional information about our compensation and information about alternative quotes upon your request. For more detailed information about the forms of compensation we receive please refer to our Marsh & McLennan Agency Compensation Guide at https://www.marshmma.com/us/compensation-guide.html.

[v2022-09]

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: APPROVE

TITLE AND SUBJECT: Approve Property, Liability, and Cyber Insurance for the 2026/27 Fiscal Year

ITEM DESCRIPTION: Included in the Board material is a summary of quotations received from the district's insurance broker, for the district's various forms of coverage. Due for renewal is coverage related to property, general liability, designated lessees, excess liability, cyber and professional liability requirements. The policy period will extend from April 01, 2026, through March 31, 2027.

Annually the district utilizes its broker to conduct a marketing effort for all lines of coverage.

The district's current property policy provides coverage for property losses up to the limits of the district's statement of values. The district currently insures property/assets valued at approximately $2.5 billion. The annual premium payment is subject to change dependent upon new construction/modernization projects completed during the policy year and the district's loss history. The 2026/27 premium reflects a decrease as the property market stabilizes and the district reported no new property losses during the current year.

The annual premium for general liability and excess liability coverage is increasing. This cost increase stems from an increase in claims across the general liability and excess liability markets in California, combined with the district's loss history. Generally, the insurance marketplace is restricting coverage and capacity due to increased litigation, large awards, and claims arising from large auto fleets, and employee misconduct.

Over the past year, the cyber market has continued to experience significant increases in cyber extortion events and the loss amount related to them. With insurers wanting to manage their loss for this challenging environment, underwriters are scrutinizing client security protocols.

Staff recommend placing the 2026/27 coverage with an expected increase in cost. Actual placement will be clarified with the Board on or before March 17, 2026.

FINANCIAL SUMMARY: Sufficient Funds are available in the Workers' Compensation and Risk Management Internal Service Funds.

PREPARED BY: Stacey Sandoval

DIVISION: Business and Financial Services

CABINET APPROVAL PHONE: (559) 457-6226

CABINET APPROVAL: Chief Financial Officer, Patrick Jensen 

FRESNO UNIFIED SCHOOL DISTRICT
PREMIUM COMPARISON 2026-27 (April-March)

	Coverage Limits		Premiums		Coverage Detail
Coverages	**2025-26 Limits**	**2026-27 Limits**	**2025-26 Premiums**	**2026-27 Premiums**	
GL/Legal Liab/ Auto Liab	**$1,000,000 SIR** **$1,500,000 Molestation SIR** **$5,000,000 per Occurence** **$5,000,000 Aggregate**	**$1,000,000 SIR** **$1,500,000 Molestation SIR** **$5,000,000 per Occurence** **$5,000,000 Aggregate**	**$1,861,379** Safety National (GL & AUTO)	**$2,018,825** Safety National (GL & AUTO)	General Liability - third-party related accidents, injuries, property damage; Personal and advertising injury. Auto Liability - bodily injury and property damage to third parties as a result of an automobile accident Legal liability - HR related claims (wrongful termination, harrassment, discrimination, failure to follow IEPs, FERPA, Title IX, etc)
Excess Layer 1	**$5,000,000 per Occurrence** **$5,000,000 Aggregate**	**$5,000,000 per Occurrence** **$5,000,000 Aggregate**	**$851,503** Munich Re/Princeton	**$924,473** Munich Re/Princeton	Additional coverage above limits for General Liability, Auto Liability, Legal Liability
Excess Layer 2 (Last level Sexual Abuse/Sexual Molestation)	**$5,000,000 per Occurrence** **$5,000,000 Aggregate**	**$5,000,000 per Occurrence** **$5,000,000 Aggregate**	**$603,603** Lexington Insurance Company	**$660,352** Lexington Insurance Company	Additional coverage above limits for General Liability, Auto Liabiity, Legal Liability
Excess Layer 3	**$5,000,000 per Occurrence** **$5,000,000 Aggregate**	**$5,000,000 per Occurrence** **$5,000,000 Aggregate**	**$370,612** Evanston Insurance Company	**$403,950** Evanston Insurance Company	Additional coverage above limits for General Liability, Auto Liability, Legal Liability
Excess Layer 4	**$5,000,000 per Occurrence** **$5,000,000 Aggregate**	**$5,000,000 per Occurrence** **$5,000,000 Aggregate**	**$238,346** Starstone Insurance Company	**$258,982** Starstone Insurance Company	Additional coverage above limits for General Liability, Auto Liabiity, Legal Liability
TOTAL LIMITS	**$25,000,000**	**$25,000,000**			
Designated Lessees	**$1,000,000 Each Occurrence** **$2,000,000 Aggregate** **Deductible: $5,000**	**$1,000,000 Each Occurrence** **$2,000,000 Aggregate** **Deductible: $5,000**	**$17,539** Mt. Hawley Ins. Co.	**$18,064** Mt. Hawley Ins. Co.	General liability or lessees or renters of district facilities
Property	**Building Limit** **$2,609,221,000** **Deductible: $250,000** **Policy Limit: $100,000,000**	**Building Limit** **$2,813,640,521** **Deductible: $250,000** **Policy Limit: $500,000,000**	**$1,639,373** Travelers Property Casualty	**$1,406,820** APIP/SPA	Protects school district's physical assets from fire, explosions, burst pipers, theft, and nature disaster (does not include flood and earthquakes). Covers replacement costs of property.
Auto Physical Damage	**Bus & Vehicle Fleet** **Total Insured Value: $27,319,216** **SIR: $250,000**	**Bus & Vehicle Fleet** **Total Insured Value: $27,646,923** **SIR: $250,000**	**$27,866** Hanover Insurance Company	**$19,124** APIP/SPA	Physical damage coverage to District's fleet (vehicle and busses)
Cyber **Cyber Excess**	**$5,000,000 Policy Aggregate** **$250,000 Retention** **$5,000,000 Each Occurrence** **$5,000,000 Aggregate**	**$10,000,000 Policy Aggregate** **$250,000 Retention**	**$154,770** Beazley/Lloyds **$92,862** Homeland Ins. of NY	**$261,954** APIP/Beazley	Direct loss and out of pocket expense for insured - loss of income, forensic expenses, restoration of corrupted data, credit monitoring, public relations, investigations, negotiations and payments of ransoms demanded Third-party coverage defense and liability costs included
Crime	**$250,000 Employee Theft** **$10,000 Retention**	**$250,000 Employee Theft** **$10,000 Retention**	**$5,296** AIG	**$5,296** AIG	Employee dishonesty coverage for stolen property or money
Professional	**$1,000,000 Each Occurrence** **$3,000,000 Aggregate** **$2,500 Retention**	**$1,000,000 Each Occurrence** **$3,000,000 Aggregate** **$2,500 Retention**	**$20,985** Evanston	**$22,009** Evanston	Nurse and psychologist training program malpractice or errors providing treatment

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: APPROVE

TITLE AND SUBJECT: Approve Award of Bid 26-17, Compostable Meal Trays

ITEM DESCRIPTION: Included in the Board material is information on Bid 26-17, Compostable Meal Trays to establish fixed pricing for compostable meal trays used in the district's Child Nutrition Programs. These meal trays will be used in our School Breakfast Program, National School Lunch Program, and Super Snack Program.

The request for bids was lawfully advertised on November 05, 2025, and November 12, 2025. Notifications were sent to 89 vendors, and the district received one response. The bids were opened December 09, 2025. The agreement is for a one-year term with the option to extend for two additional one-year periods. Staff recommend award to the lowest responsive, responsible bidder:

The Platinum Packaging Group (Paramount, CA) $2,087,078.

FINANCIAL SUMMARY: Sufficient funds in the amount of $2,087,078 are available in the Cafeteria Fund budget.

PREPARED BY: Amanda Harvey

DIVISION: Operational Services

CABINET APPROVAL PHONE: (559) 457-3134

CABINET APPROVAL: Chief Operations and Classified Labor Management Officer, Paul Idsvoog

FRESNO UNIFIED SCHOOL DISTRICT
BID TABULATION
BID #26-17, COMPOSTABLE MEAL TRAYS

Bid Opening Date: December 9, 2025 prior to 2:00 P.M. Buyer : Angelina Orozco

SCHEDULE 1

ITEM NO.	EST. ANNUAL USAGE	UOM	PRODUCT SPECIFICATIONS	UNIT PRICE	MANUFACTURER NAME	MFG NUMBER	COUNT PER CASE	EXTENDED TOTAL
1	13,600	CS	HOT/COLD TRAY, **100% CERTIFIED COMPOSTABLE PLA LINED**, 1-CELL DEEP TRAY, HEAT SEALABLE 6.5" X 5" X 1.875", GMS 10G TO 20G, 20 FL. OZ. CAPACITY SQUARE SIDED BASE. MUST BE OVENABLE TO 400 DEGREE FAHRENHEIT GREASE/MOISTURE RESISTANT, 500/CASE OR EQUAL	**$54.21**	PLAT PKG GROUP	CT655W1LS	400/CS	$737,256.00
2	7,300	CS	HOT/COLD TRAY, **100% CERTIFIED COMPOSTABLE PLA LINED,** 2-CELL HAMBURGER TRAY, HEAT SEALABLE 6.5" X 5" X 1.875", GMS 10G TO 20G, 7 AND 10 FL. OZ. CAPACITY, SQUARE SIDED BASE. MUST BE OVENABLE TO 400 DEGREE FAHRENHEIT, GREASE/MOISTURE RESISTANT, 500/CASE OR EQUAL	**$60.47**	PLAT PKG GROUP	CT655W2LS	400/CS	$441,431.00
3	50	CS	HOT/COLD TRAY, **100% CERTIFIED COMPOSTABLE PLA LINED,** 3-CELL DEEP TRAY, HEAT SEALABLE 6.5" X 5" X 1.875", GMS 10G TO 25G, 5 AND 16 FL. OZ. CAPACITY, SQUARE SIDED BASE. MUST BE OVENABLE TO 400 DEGREE FAHRENHEIT, GREASE/MOISTURE RESISTANT, 500/CASE OR EQUAL	**$86.01**	PLAT PKG GROUP	CT655W3LS	500/CS	$4,300.50
4	1,080	CS	HOT/COLD TRAY,**100% CERTIFIED COMPOSTABLE PLA LINED**, 2-CELL HOT DOG TRAY, HEAT SEALABLE 6.5" X 5" X 1.875", GMS 10G TO 25G, 8 AND 9 FL OZ CAPACITY, SQUARE SIDED BASE. MUST BE OVENABLE TO 400 DEGREE FAHRENHEIT, GREASE/MOISTURE RESISTANT, 500/CASE OR EQUAL	**$75.33**	PLAT PKG GROUP	CT655W2LSH	500/CS	$81,356.40
5	6,200	CS	HOT/COLD TRAY, **100% CERTIFIED COMPOSTABLE PLA LINED,** 1- CELL LARGE DEEP TRAY, HEAT SEALABLE 8.5" X 6.5" X 2", GMS 20G TO 30G, 44 FL. OZ. CAPACITY SQUARE SIDED BASE. MUST BE OVENABLE TO 400 DEGREE FAHRENHEIT, GREASE/MOISTURE RESISTANT, 500/CASE OR EQUAL	**$71.94**	PLAT PKG GROUP	CT85625K1L-D	300/CS	$446,028.00
6	2,200	CS	HOT/COLD TRAY, **100% CERTIFIED COMPOSTABLE PLA LINED**, 2-CELL LARGE DEEP TRAY, HEAT SEALABLE, 8.5" X 6.5" X 2", GMS 20G TO 30G, 9 AND 32 FL. OZ. CAPACITY, SQUARE SIDED BASE. MUST BE OVENABLE TO 400 DEGREE FAHRENHEIT, GREASE/MOISTURE RESISTANT, 500/CASE OR EQUAL	**$81.32**	PLAT PKG GROUP	CT85625K2L-D	300/CS	$178,904.00
7	1,300	CS	HOT/COLD TRAY, **100% CERTIFIED COMPOSTABLE PLA LINED**, 3-CELL LARGE DEEP TRAY, HEAT SEALABLE, 8.5" X 6.5" X 2", GMS 20G TO 30G, 7, 9 AND 24 FL. OZ. CAPACITY, SQUARE SIDED BASE. MUST BE OVENABLE TO 400 DEGREE FAHRENHEIT, GREASE/MOISTURE RESISTANT, 500/CASE OR EQUAL	**$87.58**	PLAT PKG GROUP	CT85625K3L-D	300/CS	$113,854.00
8	1,220	CS	HOT/COLD TRAY, **100% CERTIFIED COMPOSTABLE PLA LINED**, 1-CELL DEEP TRAY, HEAT SEALABLE 4.25 X 4.25 X 2, GMS 8G TO 15G, 10 FL. OZ. CAPACITY SQUARE SIDED BASE. MUST BE OVENABLE TO 400 DEGREE FAHRENHEIT, GREASE/MOISTURE RESISTANT, 500/CASE OR EQUAL	**$68.81**	PLAT PKG GROUP	CT425216WLS	600/CS	$83,948.20
				RECOMMENDED AWARD AMOUNT:				**$2,087,078.10**

Low bid determined by Line item.

Staff recommends award of $2,087,078.10 to Platinum Packaging Group the lowest responsive, responsible bidder for all bid items.

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: APPROVE

TITLE AND SUBJECT: Approve Award of Bid 26-26, Internet Service Provider

ITEM DESCRIPTION: Included in the Board material is revised information on Bid 26-26, Internet Service Provider, presented to the Board on December 17, 2025. The revision reflects an increase of $6,200 for the five-year contract. This revision also reflects the total cost of internet services before E-Rate discount as required by the Federal Communications Commission (FCC).

Excerpt from December 17, 2025, agenda item is as follows: *Included in the Board material is information on Bid 26-26, to establish a five-year contract for internet service to provide a connection between the internet and the district via the Education Center. This allows all district sites to connect to the internet via the Education Center by way of the district's Wide Area Network. This internet connection is provided through the K-12 High Speed Network, a state program funded by the California Department of Education that provides the California K-12 community with network connectivity.*

The request for bids was lawfully advertised on October 22, 2025, and October 29, 2025, and posted on the Universal Service Administrative Company (USAC) website on October 22, 2025, per Federal Communication Commission rules. Notifications were sent to 170 firms, and the district received one response. Bids were opened on November 19, 2025. Staff recommends award to the lowest responsive, responsible bidder:

Fresno County Superintendent of Schools (Fresno, California) amount not to exceed $372,000.

The district costs will be $60,000 per year in Years 1-3 (2 x 40gb connections) and $60,000 per year in Years 4-5 (2 x 40gb connections) or $96,000 per year (2 x 100gb connections).

FINANCIAL SUMMARY: E-Rate eligible internet services total $372,000: $334,800 will be provided through the Federal E-Rate Program, and the district's portion of $37,200 is available in the Information Technology Department E-Rate Fund.

PREPARED BY: Jack Pambukyan

DIVISION: Information Technology

CABINET APPROVAL PHONE: (559)-457-3560

CABINET APPROVAL: Chief Technology Officer, Tami Lundberg, 

FRESNO UNIFIED SCHOOL DISTRICT
BID TABULATION

BID NO. 26-26, INTERNET SERVICE PROVIDER

Bid Opening Date: November 19, 2025 prior to 2:00 P.M. Buyer: Sarah Garcia

PROVIDER	CITY	YEAR 1 TWO 40GBPS CONNECTIONS	YEAR 2 TWO 40GBPS CONNECTIONS	YEAR 3 TWO 40GBPS CONNECTIONS	YEAR 4 OPTIONS TWO 40GBPS CONNECTIONS	YEAR 4 OPTIONS TWO 100GBPS CONNECTIONS	YEAR 5 OPTIONS TWO 40GBPS CONNECTIONS	YEAR 5 OPTIONS TWO 100GBPS CONNECTIONS	RECOMMENDED AWARD AMOUNT
Fresno County Superintendent of Schools	Fresno	**$60,000**	**$60,000**	**$60,000**	$60,000	**$96,000**	$60,000	**$96,000**	**$372,000**

Low bid determined by price total of bid items.

Staff recommends award of 5 years not to exceed $372,000. For years 4 and 5, the district has the option to increase speed to 100 gigabits per second.

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: RATIFY

TITLE AND SUBJECT: Ratify Change Orders for the Projects Listed Below

ITEM DESCRIPTION: Included in the Board material is information on Change Orders for the following projects:

Bid 24-56, Fresno High School Auxiliary Gym and Site Improvements, Change Order 8 includes but may not be limited to adding the following: underground utility investigation and relocation, framing, sound panels, painting, concrete and credit for remaining unused bid allowance.

Change Order 9 includes but may not be limited to adding the following: security camera monitors, dishwashing sink, underground utility relocation, fire hydrant removal, modification of door hardware, and 15 days to the contract duration.

Change Order 10 includes but may not be limited to adding the following: maintenance service of 12KV electrical switchgear, guardrails and handrails, painting, irrigation, countertop modification, ceramic tile coved base, ceiling access panels, digital video recorder, basketball equipment, underground utility investigation and excavation, site demolition, changing tables, and 109 days to the contract duration.

Original Contract Amount: $11,999,471
Change Order(s) previously ratified: $777,839
Change Order 8 presented for ratification: $79,218
Change Order 9 presented for ratification: $49,157
Change Order 10 presented for ratification: $181,907
New Contract Amount: $13,087,592

Bid 24-86, Nutrition Center Facility Upgrades, Change Order 3 includes but may not be limited to adding the following: soffit, re-locate fire sprinkler, forklift charging stations, and 329 days to the contract duration.

Original Contract Amount: $1,097,500
Change Order(s) previously ratified: $26,940
Change Order 3 presented for ratification: $9,121
New Contract Amount: $1,133,561

Bid 25-31, Mayfair Elementary School Playground Replacements, Change Order 2 includes but may not be limited to adding the following: fencing, tree, turf installation, synthetic turf modification, and 61 days to the contract duration.

Original Contract Amount: $975,900
Change Order(s) previously ratified: $14,807
Change Order 2 presented for ratification: $10,327
New Contract Amount: $1,001,034

Bid 25-40, Edison High School Locker Room Modernization, Change Order 1 includes but may not be limited to adding the following: concrete and plaster demolition and removal, concrete locker bases, and flooring underlayment.

Original Contract Amount: $2,155,850
Change Order(s) previously ratified: $0
Change Order 1 presented for ratification: $36,084
New Contract Amount: $2,191,934

Bid 25-47, Yosemite Middle School Administration Building Modernization, Change Order 2 includes but may not be limited to adding the following: casework and countertop alteration, modification of door hardware, relocate mechanical duct and grill, credit for remaining unused bid allowance, and 180 days to the contract duration.

Original Contract Amount: $395,275
Change Order(s) previously ratified: $27,163
Change Order 2 presented for ratification: $3,360
New Contract Amount: $425,798

Bid 25-48, Heating Ventilation and Air Conditioning Improvement at Various Sites, Change Order 2 (Norseman Elementary School) includes but may not be limited to adding the following: energy management system controls and infrastructure, and credit for remaining unused bid allowance.
Change Order 1 (Robinson Elementary School) includes but may not be limited to adding the following: concrete infill, energy management system controls and infrastructure, and credit for remaining unused bid allowance.

Original Contract Amount (All Sites): $8,743,000

Original Contract Amount (Easterby ES): $833,000
Change Order(s) previously ratified: $9,652
Current Contract Amount: $842,652

Original Contract Amount (Jackson ES): $792,000
Change Order(s) previously ratified: $-44,081
Current Contract Amount: $747,919

Original Contract Amount (Leavenworth ES): $1,352,000
Change Order(s) previously ratified: $-14,709
Current Contract Amount: $1,337,291

Original Contract Amount (Norseman ES): $1,557,000
Change Order(s) previously ratified: $21,707
Change Order 2 presented for ratification: $-9,879
New Contract Amount: $1,568,828

Original Contract Amount (Robinson ES): $798,000
Change Order(s) previously ratified: $0
Change Order 1 presented for ratification: $67,155
New Contract Amount: $865,155

Original Contract Amount (Storey ES): $1,318,000
Change Order(s) previously ratified: $-15,037
Current Contract Amount: $1,302,963

Original Contract Amount (Thomas ES): $1,165,000
Change Order(s) previously ratified: $7,342
Current Contract Amount: $1,172,342

Original Contract Amount (Wilson ES): $928,000
Change Order(s) previously ratified: $0
Current Contract Amount: 928,000
New Contract Amount (All Sites): $8,765,150

Bid 26-08, Fresno High School Pool Improvements, Change Order 1 includes but may not be limited to adding the following: wall framing, fiber optic cabling, dive board, signage, and 65 days to the contract duration.

Original Contract Amount: $1,699,875
Change Order(s) previously ratified: $
Change Order 1 presented for ratification: $20,146
New Contract Amount: $1,720,021

Bid 26-10, Fresno Unified Service Center Bus Electric Vehicle Improvements, Change Order 1 includes but may not be limited to adding the following: relocate parking blocks.

Original Contract Amount: $115,895
Change Order(s) previously ratified: $0
Change Order 1 presented for ratification: $7,135
New Contract Amount: $123,030

All requests for a change to the project are subject to multiple layers of review and evaluation, by both the project team (designer, contractor, Division of the State Architect Inspector of Record, project manager) and district management. Final approval for modification to the contract, resulting in a change order, is by the district. Each item in a change order is the result of one of the following: district request; unknown, unforeseen, or hidden condition; designer error/omission; or regulatory requirement. Change order costs are tracked by item and responsibility identified. Change orders can also include credits to the district. A Project Financial Summary is attached to each change order in the backup material.

FINANCIAL SUMMARY: Sufficient funds in the amount of $91,109 are available in the Measure M Fund for Bids 25-31, 25-47, 25-48, 26-08, $36,084 are available in the Measure X and M Fund for Bid 25-40, $310,282 are available in the Measure M and Q Savings Fund for 24-56, and $9,121 are available in the Kitchen Infrastructure and Training Grant Fund for bid 24-86, and $7,135 are available in the San Joaquin Valley Air Pollution Control District Grant, Zero Emissions School Bus Infrastructure Program Fund for bid 26-10.

PREPARED BY: Ann Loorz
DIVISION: Operational Services

CABINET APPROVAL PHONE: (559) 457-3134

CABINET APPROVAL: Chief Operations and Classified Labor Management Officer, Paul Idsvoog

Fresno Unified School District

CHANGE ORDER

PROJECT NAME:
Fresno High School Aux Gym
1839 N Echo Ave,
Fresno, CA 93704

CHANGE ORDER No. :	**008**
DSA File No. :	10-H8
Application No. :	02-120778

CONTRACTOR :
Davis Moreno Construction Inc.
4720 N Blythe Ave,
Fresno, CA 93722

DESIGNER'S PROJECT No. :	20040
FUSD BID/CONTRACT No. :	24-56
CONTRACTOR P.O. No. :	00000805347

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$	11,999,471.00
Net change by previously authorized Change Orders	$	777,839.00
The Contract Sum prior to this Change Order was	$	12,777,310.00
The Contract Sum will be adjusted by	$	79,217.82
The new Contract Sum, including this Change Order will be	$	12,856,527.82
The Contract Completion date prior to this Change Order was		31-Jul-25
The Contract Time will be adjusted by		(0) Calendar Days
The new Contract Completion date, including this Change Order is therefore		7/31/2025

NOTE: *Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any, set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.*

Recommended by:	***Accepted by:***	***Authorized by:***
Lionakis	**Davis Moreno Construction**	**Fresno Unified School District**
2025 19th Street	4720 N. Blythe Ave. Fresno, CA	4600 N. Brawley
Sacramento, CA 95818	93722	Fresno, CA 93722
ARCHITECT/ENGINEER:	***CONTRACTOR:***	***OWNER:***
By: Jonathan McMurtry	By: Stephen Davis	By: Alex Belanger / Chief Executive
Date: 12/22/25	Date: 12/22/2025	Date: 1/22/2026

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 8-1

DESCRIPTION OF CHANGE:
Investigate and cap existing abandoned gas line. Relocate existing sewer clean out to the street sidewalk that was in the field of play.

REASON FOR CHANGE:
During the course of construction a gas line was located. Once line was verified to be abandoned the line was removed from the foot print of tennis courts and caped. Sewer clean out that was inside the courts field of play was relocated to the street as well.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition

DOCUMENT REFERENCE:
CCR 084

Amount of this Change Order Item:	**Increase**	**$**	**3,623.42**
Time adjustment by this Change Order Item:	**Increase**		0 Days

Item 8-2

DESCRIPTION OF CHANGE:
Install additional supports and modify the stainless counter top transitions at the two transaction windows in the

REASON FOR CHANGE:
The project documents did not have the proprer details to properly create a sealed transition.

CHANGE CATEGORY:
Designer E & O

DOCUMENT REFERENCE:
CCR 087, RFI 178

Amount of this Change Order Item:	**Increase**	**$**	**6,739.70**
Time adjustment by this Change Order Item:	**Increase**		0 Days

Item 8-3

DESCRIPTION OF CHANGE:
Cap the existing water line that was located in the northeast corner of the tennis courts.

REASON FOR CHANGE:
Durning the course of construction an unknown waterline was found and was in conflict with the new tennis courts.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition

DOCUMENT REFERENCE:
CCR 086

Amount of this Change Order Item:	**Increase**	**$**	**1,245.24**
Time adjustment by this Change Order Item:	**Increase**		0 Days

Fresno Unified School District

CHANGE ORDER

Item 8-4

DESCRIPTION OF CHANGE:
Build wall soffit around exposed piping and install additional sound panels in each corner of the gym.

REASON FOR CHANGE:
Exposed piping needs to be covered for safety purposes.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 075, PR-35

Amount of this Change Order Item:	**Increase**	**$**	**131,688.14**
Time adjustment by this Change Order Item:	**Increase**		0 Days

Item 8-5

DESCRIPTION OF CHANGE:
Additional striping and custom floor stain at gym courts.

REASON FOR CHANGE:
Per on-site meeting with the district, add ghost lines for all practice courts through the main court border and custom floor stain

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 078, CCR 088

Amount of this Change Order Item:	**Increase**	**$**	**10,270.00**
Time adjustment by this Change Order Item:	**Increase**		0 Days

Item 8-6

DESCRIPTION OF CHANGE:
Painted the west wall of Team Rooms 115 and 116, including the folding wall pocket, "Purple" to match the FHS School Color.

REASON FOR CHANGE:
The District requested the West wall of the team rooms be painted purple to match FHS School colors.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 079, CCR 089

Amount of this Change Order Item:	**Increase**	**$**	**2,142.91**
Time adjustment by this Change Order Item:	**Increase**		0 Days

Fresno Unified School District

CHANGE ORDER

Item 8-7

DESCRIPTION OF CHANGE:
Per onsite meeting with the district, provide a raised mow strip along the north east side of the new tennis courts.

REASON FOR CHANGE:
It was necessary to add a raised mow strip along the northeast edge of the new tennis courts to minimuze the runoff from surrounding soil.

CHANGE CATEGORY:
Designer E & O

DOCUMENT REFERENCE:
OTP 080, CCR 091

Amount of this Change Order Item:	**Increase** $	**5,344.90**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 8-8

DESCRIPTION OF CHANGE:
Credit to district for unused Unknown Unforeseen Underground Bid Allowance

REASON FOR CHANGE:
Remaining unused Unknown Unforeseen Underground Bid Allowance Credit

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 081

Amount of this Change Order Item:	Decrease $	**(80,516.29)**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 8-9

DESCRIPTION OF CHANGE:
Delete Lobby wall graphics and provide drywall and finish to match existing walls.

REASON FOR CHANGE:
District requested th remove the lobby wall graphics.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:

Amount of this Change Order Item:	Decrease $	**(1,320.20)**
Time adjustment by this Change Order Item:	**Increase**	0 Days

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE $**	**79,217.82**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**0 DAYS**

***** End of CHANGE ORDER *****

Fresno Unified School District

Facilities Management & Planning

Project Financial Summary

Project Name: Fresno High Aux Gym

DSA #: 02-120778

BID #: 24-56

Date: 12/22/25

Contractor: DMCI

Architect: LionaKis

Change Order: 8

Contract Summary:

Bid Award Amount(s)

Base Bid:	Auxiliary Gym and Site Improvements	$ 11,650,000.00
Add Alt 1:	Upgrade PG&E Gas Meter	$ 15,137.00
Add Alt 2:	Soccer Fiels Lights and Pedestal Outlets	$ 84,334.00
Allowance:	Unknown/unforeseen underground utility encounters performed on time and material basis.	$ 250,000.00
Total Agreement Amount:		**$ 11,999,471.00**

Contract Adjustments:

Total Contract Amount **$ 11,999,471.00**

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total		
CO #001	$ 39,857.96		$ -		$ 3,542.42		$ 40,789.44		$ -		$ 84,189.82		
CO #002	$ 63,438.90		$ 9,843.90		$ -		$ 10,219.83		$ -		$ 83,502.63		
CO #003	$ 12,014.94		$ -		$ -		$ 32,810.75		$ (983.20)		$ 43,842.49		
CO #004	$ 17,373.59		$ -		$ -		$ 73,030.49		$ -		$ 90,404.08		
CO #005	$ 294.91		$ -		$ -		$ 52,222.12		$ -		$ 52,517.03		
CO #006	$ 69,264.36		$ -		$ -		$ -		$ -		$ 69,264.36		
CO #007	$ 27,357.70		$ -		$ 3,636.22		$ 323,124.67		$ -		$ 354,118.59		
CO #008	$ 67,609.46		$ -		$ 11,608.36		$ -		$ -		$ 79,217.82		
Totals:	**$ 297,211.82**	2.5%	**$ 9,843.90**	0.1%	**$ 18,787.00**	0.2%	**$ 532,197.30**	4.4%	**$ (983.20)**	0.0%	**$ 857,056.82**	**$ 857,056.82**	7.1%
Total Contract Amount with Adjustments												**$ 12,856,527.82**	

Unknown/unforeseen underground utility encounters performed on time and material basis.	$ 250,000.00

	Unknown/unforeseen underground utility encounters.	Total
CO #001	$ 2,640.00	$ 2,640.00
CO #003	$ 66,855.76	$ 66,855.76
CO #004	$ 27,927.64	$ 27,927.64
CO #006	$ 69,395.70	$ 69,395.70
CO #008	$ 80,516.29	$ 80,516.29
Totals:	$ 247,335.39	**$ 247,335.39**

Fresno Unified School District

CHANGE ORDER

PROJECT NAME:
Fresno High School Aux Gym
1839 N Echo Ave,
Fresno, CA 93704

CHANGE ORDER No. :	**009**
DSA File No. :	10-H8
Application No. :	02-120778

CONTRACTOR :
Davis Moreno Construction Inc.
4720 N Blythe Ave,
Fresno, CA 93722

DESIGNER'S PROJECT No. :	20040
FUSD BID/CONTRACT No. :	24-56
CONTRACTOR P.O. No. :	00000805347

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$	11,999,471.00
Net change by previously authorized Change Orders	$	857,056.82
The Contract Sum prior to this Change Order was	$	12,856,527.82
The Contract Sum will be adjusted by	$	49,156.65
The new Contract Sum, including this Change Order will be	$	12,905,684.47
The Contract Completion date prior to this Change Order was		31-Jul-25
The Contract Time will be adjusted by		15 Calendar Days
The new Contract Completion date, including this Change Order is therefore		8/15/2025

NOTE: *Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any, set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.*

Recommended by:

Lionakis
2025 19th Street
Sacramento, CA 95818

ARCHITECT/ENGINEER:

By: Jonathan McMurtry

Date: 1/12/26

Accepted by:

Davis Moreno Construction
4720 N. Blythe Ave. Fresno, CA
93722

CONTRACTOR:

STEPHEN DAVIS

By: Stephen Davis

Date: 1/12/2026

Authorized by:

Fresno Unified School District
4600 N. Brawley
Fresno, CA 93722

OWNER:

By: Alex Belanger | Chief Executive

Date: 1/22/2026

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 9-1

DESCRIPTION OF CHANGE:
Provide and install two monitors in the lobby to be connected to existing camera system.

REASON FOR CHANGE:
Additional monitors and camera were added to allow remote viewing in the lobby.

CHANGE CATEGORY:
District Requested Change.

DOCUMENT REFERENCE:
OTP 085, PR-14

Amount of this Change Order Item:	**Increase $**	**12,518.99**
Time adjustment by this Change Order Item:	**Increase**	2 Days

Item 9-2

DESCRIPTION OF CHANGE:
Provided demolition, plumbing modifications, countertop modifications, and wall repairs to accommodate installation of a new three-compartment sink per Fresno Health Department direction.

REASON FOR CHANGE:
The Fresno Health Department required the 3-compartment sink for dishware washing.

CHANGE CATEGORY:
Governing agency required change after document approval.

DOCUMENT REFERENCE:
OTP 086, CCR 096, PR-34

Amount of this Change Order Item:	**Increase $**	**18,704.83**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 9-3

DESCRIPTION OF CHANGE:
Relocate wall signage in the gym.

REASON FOR CHANGE:
Relocated wall signage in the gym to avoid conflict with wall padding

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
OTP 087, CCR 094-R1, RFI 179

Amount of this Change Order Item:	**Increase $**	**535.04**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Fresno Unified School District

CHANGE ORDER

Item 9-4

DESCRIPTION OF CHANGE:
Provide cap and demo existing fire hydrant southeast of the new gym.

REASON FOR CHANGE:
During the course of construction it was determined the fire hydrant needed to be removed to allow for the new electrical switchgear installation.

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
OTP 064, CCR 070, RFI 165

Amount of this Change Order Item:	**Increase $**	**6,153.79**
Time adjustment by this Change Order Item:	**Increase**	5 Days

Item 9-5

DESCRIPTION OF CHANGE:
Reroute water supply for the existing drinking fountain southwest of the new gym.

REASON FOR CHANGE:
New waterline was required to connect drinking fountain. During the course of construction a unknown water line was found to be in conflict with the new tennis courts. The water line was rerouted outside tennise court footprint.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OTP 068, CCR 075-R1

Amount of this Change Order Item:	**Increase $**	**7,065.88**
Time adjustment by this Change Order Item:	**Increase**	7 Days

Item 9-6

DESCRIPTION OF CHANGE:
Provide and installed revised door hardware at the exterior restrooms in the new gym.

REASON FOR CHANGE:
The district's hardware group walked the site and requestexd the hardware revisions to improve security and access.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 089, PR-32

Amount of this Change Order Item:	**Increase $**	**4,178.12**
Time adjustment by this Change Order Item:	**Increase**	1 Days

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE $**	**49,156.65**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**15 DAYS**

***** End of CHANGE ORDER *****

Fresno Unified School District

Facilities Management & Planning

Project Financial Summary

Project Name: Fresno High Aux Gym

DSA #: 02-120778

BID #: 24-56

Date: 1/12/26

Contractor: DMCI

Architect: LionaKis

Change Order: 9

Contract Summary:

Bid Award Amount(s)

Base Bid:	Auxiliary Gym and Site Improvements	$ 11,650,000.00
Add Alt 1:	Upgrade PG&E Gas Meter	$ 15,137.00
Add Alt 2:	Soccer Fiels Lights and Pedestal Outlets	$ 84,334.00
Allowance:	Unknown/unforeseen underground utility encounters performed on time and material basis.	$ 250,000.00
Total Agreement Amount:		**$ 11,999,471.00**

Contract Adjustments:

Total Contract Amount **$ 11,999,471.00**

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total		
CO #001	$ 39,857.96		$ -		$ 3,542.42		$ 40,789.44		$ -		$ 84,189.82		
CO #002	$ 63,438.90		$ 9,843.90		$ -		$ 10,219.83		$ -		$ 83,502.63		
CO #003	$ 12,014.94		$ -		$ -		$ 32,810.75		$ (983.20)		$ 43,842.49		
CO #004	$ 17,373.59		$ -		$ -		$ 73,030.49		$ -		$ 90,404.08		
CO #005	$ 294.91		$ -		$ -		$ 52,222.12		$ -		$ 52,517.03		
CO #006	$ 69,264.36		$ -		$ -		$ -		$ -		$ 69,264.36		
CO #007	$ 27,357.70		$ -		$ 3,636.22		$ 323,124.67		$ -		$ 354,118.59		
CO #008	$ 67,609.46		$ -		$ 11,608.36		$ -		$ -		$ 79,217.82		
CO #009	$ 23,762.99		$ 18,704.83		$ -		$ 6,688.83		$ -		$ 49,156.65		
Totals:	**$ 320,974.81**	2.7%	**$ 28,548.73**	0.2%	**$ 18,787.00**	0.2%	**$ 538,886.13**	4.5%	**$ (983.20)**	0.0%	**$ 906,213.47**	**$ 906,213.47**	7.6%

Total Contract Amount with Adjustments **$ 12,905,684.47**

Unknown/unforeseen underground utility encounters performed on time and material basis.	$ 250,000.00

	Unknown/unforeseen underground utility encounters.	Total
CO #001	$ 2,640.00	$ 2,640.00
CO #003	$ 66,855.76	$ 66,855.76
CO #004	$ 27,927.64	$ 27,927.64
CO #006	$ 69,395.70	$ 69,395.70
CO #008	$ 80,516.29	$ 80,516.29
Totals:	$ 247,335.39	**$ 247,335.39**

Fresno Unified School District

CHANGE ORDER

PROJECT NAME:
Fresno High School Aux Gym
1839 N Echo Ave,
Fresno, CA 93704

CHANGE ORDER No. :	**010**
DSA File No. :	10-H8
Application No. :	02-120778

CONTRACTOR :
Davis Moreno Construction Inc.
4720 N Blythe Ave,
Fresno, CA 93722

DESIGNER'S PROJECT No. :	20040
FUSD BID/CONTRACT No. :	24-56
CONTRACTOR P.O. No. :	00000805347

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$	11,999,471.00
Net change by previously authorized Change Orders	$	906,213.47
The Contract Sum prior to this Change Order was	$	12,905,684.47
The Contract Sum will be adjusted by	$	181,907.31
The new Contract Sum, including this Change Order will be	$	13,087,591.78
The Contract Completion date prior to this Change Order was		15-Aug-25
The Contract Time will be adjusted by		109 Calendar Days
The new Contract Completion date, including this Change Order is therefore		12/2/2025

NOTE: *Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any, set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.*

Recommended by:

Lionakis
2025 19th Street
Sacramento, CA 95818
ARCHITECT/ENGINEER:

By: Jonathan McMurtry

Date: 2/13/26

Accepted by:

Davis Moreno Construction
4720 N. Blythe Ave. Fresno, CA 93722
CONTRACTOR:

STEPHEN DAVIS

By: Stephen Davis

Date: 2/13/2026

Authorized by:

Fresno Unified School District
4600 N. Brawley
Fresno, CA 93722
OWNER:

By: Alex Belanger | Chief Executive

Date: 2/19/2026

Change Order Summary
Page 1 of 1

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 10-1

DESCRIPTION OF CHANGE:
Inspect, service and lubrication of main switchboard south of pool.

REASON FOR CHANGE:
During the course of construction it was determined the switchboard was not operating properly. It was necessary to do annual maintenance to allow for the new tie in for the gym

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OTP 065, CCR-068, RFI 164

Amount of this Change Order Item:	**Increase $**	**9,204.80**
Time adjustment by this Change Order Item:	**Increase**	5 Days

Item 10-2

DESCRIPTION OF CHANGE:
Prepped and painted the CMU pool wall adjacent to the new gym per District request.

REASON FOR CHANGE:
During the course of construction it was determined that this wall was in need of repair.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 0067, CCR-071-R1

Amount of this Change Order Item:	**Increase $**	**2,693.90**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 10-3

DESCRIPTION OF CHANGE:
Provided guardrails and handrails, to address the elevation changes in between the pool and auxiliary gym.

REASON FOR CHANGE:
During the course of construction it was determined guardrails and handrails were needed between the pool and gym for increased safety.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 077, CCR-072, PR-26

Amount of this Change Order Item:	**Increase $**	**50,999.30**
Time adjustment by this Change Order Item:	**Increase**	7 Days

Fresno Unified School District

CHANGE ORDER

Item 10-4

DESCRIPTION OF CHANGE:
Install 6-inch irrigation main for sports field.

REASON FOR CHANGE:
Current existing irrigation main line was not providing enough volume for proper irrigation of the sports field. It was requested by maintenance to upgrade the line.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 091, CCR-074

Amount of this Change Order Item:	**Increase $**	**17,063.42**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 10-5

DESCRIPTION OF CHANGE:
Provide and install additional stainless steel countertops and additional backing at roll-up door locations for the transaction window for the snack bar.

REASON FOR CHANGE:
During the course of construction it was determined that the countertop in construction documents was not suitable for a proper transaction area. It was necessary to add framing and stainless stell for an enhanced countertop at the transaction window for the snack bar.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 090, CCR-077, RFI 128

Amount of this Change Order Item:	**Increase $**	**11,492.58**
Time adjustment by this Change Order Item:	**Increase**	3 Days

Item 10-6

DESCRIPTION OF CHANGE:
Add backer rod and caulking around the building canopies.

REASON FOR CHANGE:
The construction drawings didn't clearly explain how the canopies should be sealed to keep water out. It was necessary to add additional sealant.

CHANGE CATEGORY:
Designer E&O.

DOCUMENT REFERENCE:
OTP 071, CCR-078, RFI 171

Amount of this Change Order Item:	**Increase $**	**5,943.30**
Time adjustment by this Change Order Item:	**Increase**	5 Days

Fresno Unified School District

CHANGE ORDER

Item 10-7

DESCRIPTION OF CHANGE:
Added tile base at the Custodial Room per Health Department requirements.

REASON FOR CHANGE:
Rubber/vinyl topset base is being replaced with tile base to comply with Health Department requirments.

CHANGE CATEGORY:
Governing agency required change after document approval.

DOCUMENT REFERENCE:
OTP 092, CCR-079-R1, PR-27

Amount of this Change Order Item:	**Increase $**	**2,191.05**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 10-8

DESCRIPTION OF CHANGE:
Remove and dispose asphaltic concrete encountered in the area of the new tennis courts.

REASON FOR CHANGE:
During removal of the final courts, layers of asphalt were found that cannot be reused and must be legally disposed of.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OPT 072, CCR-080, RFI 176

Amount of this Change Order Item:	**Increase $**	**3,314.10**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 10-9

DESCRIPTION OF CHANGE:
Provide Lobby ceiling access panels and reconfigured the ceiling system for lighting changes.

REASON FOR CHANGE:
Construction documents did not show access panels and ceiling adjustments needed to accommodate the lighting.

CHANGE CATEGORY:
Designer E&O.

DOCUMENT REFERENCE:
OTP 073, CCR-083, RFI 169, RFI 172

Amount of this Change Order Item:	**Increase $**	**2,541.00**
Time adjustment by this Change Order Item:	**Increase**	2 Days

Fresno Unified School District

CHANGE ORDER

Item 10-10

DESCRIPTION OF CHANGE:
Provided and installed additional DVR and power supply for the security cameras.

REASON FOR CHANGE:
An additional power supply and a second DVR is needed to support all the cameras installed in the new auxiliary gym.

CHANGE CATEGORY:
Designer E&O.

DOCUMENT REFERENCE:
OTP 094, CCR-098, RFI 189

Amount of this Change Order Item:	**Increase** $	**10,981.99**
Time adjustment by this Change Order Item:	**Increase**	5 Days

Item 10-11

DESCRIPTION OF CHANGE:
Provide professional survey for the 2 courts on the NE side of the gym after PG&E underground feeder relocation.

REASON FOR CHANGE:
Survey was conducted to mark the boundaries of the new tennis court area for accurate layout and coordination with additional work needed after the rerouting of the PG&E underground 12KV feeder.

CHANGE CATEGORY:
Designer E&O.

DOCUMENT REFERENCE:
OTP 014, CCR-021

Amount of this Change Order Item:	**Increase** $	**2,640.00**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 10-12

DESCRIPTION OF CHANGE:
Provide clear, rectangle backboards in the gym.

REASON FOR CHANGE:
The project documents included basketball solid backboards that do not meet District standards. They were replaced with clear backboards. The unused backboards were given to the District.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 046, CCR-52-R3

Amount of this Change Order Item:	**Increase** $	**23,597.20**
Time adjustment by this Change Order Item:	**Increase**	4 Days

Fresno Unified School District

CHANGE ORDER

Item 10-13

DESCRIPTION OF CHANGE:
Furnish and installed (3) 3-inch electrical conduit stu-outs from the new 12KV service pad for future electrical connections.

REASON FOR CHANGE:
To support the new construction electrical requirements and furutre connection for the new cafeteria.

CHANGE CATEGORY:
Designer E&O.

DOCUMENT REFERENCE:
CCR-069, RFI 162

Amount of this Change Order Item:	**Increase $**	**3,504.77**
Time adjustment by this Change Order Item:	**Increase**	5 Days

Item 10-14

DESCRIPTION OF CHANGE:
Removed unforeseen tree stump at the new ramp.

REASON FOR CHANGE:
During the course of construction of the east tennis court ramp, an unforeseen tree stump was discovered in direct conflict with the new ramp.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OTP 074, CCR-085, RFI 180

Amount of this Change Order Item:	**Increase $**	**4,069.42**
Time adjustment by this Change Order Item:	**Increase**	1 Days

Item 10-15

DESCRIPTION OF CHANGE:
Provide credit for PG&E gas meter upgrade.

REASON FOR CHANGE:
The necessary gas meter upgrade called out in the project documents was completed by Facility team with PG&E.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 095

Amount of this Change Order Item:	**Decrease $**	**(15,137.00)**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Fresno Unified School District

CHANGE ORDER

Item 10-16

DESCRIPTION OF CHANGE:
Added surface mounted changing tables to gender-neutral restrooms. Included demo, framing, drywall and tile repair.

REASON FOR CHANGE:
District requested changing tables be added to gender-neutral restrooms.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 084, CCR-093-R1, PR-169

Amount of this Change Order Item:	**Increase** $	**8,732.88**
Time adjustment by this Change Order Item:	**Increase**	5 Days

Item 10-17

DESCRIPTION OF CHANGE:
Hydrovac around the existing transformers at the tennise court to investigate existing utilities.

REASON FOR CHANGE:
Hydroval excavation was used to limit damage to possible existing utilities.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OTP 029, CCR-037-R1

Amount of this Change Order Item:	**Increase** $	**8,173.87**
Time adjustment by this Change Order Item:	**Increase**	2 Days

Fresno Unified School District

CHANGE ORDER

Item 10-18

DESCRIPTION OF CHANGE:
Cost impacts to tennis court installation for remobilizations and additional equipment costs.

REASON FOR CHANGE:
The 12KV line was not shown accurately on designers drawings, and needed to be relocated for the new tennis courts. This caused the contractors to remove equipment and demobilize until the 12KV PG&E feeder was relocated. Remobilization was necessary.

CHANGE CATEGORY:
Designer E&O.

DOCUMENT REFERENCE:
OTP 041, CCR-022-R1

Amount of this Change Order Item:	**Increase**	**$ 29,900.73**
Time adjustment by this Change Order Item:	**Increase**	65 Days

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**$181,907.31**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**109 days**

***** End of CHANGE ORDER *****

Fresno Unified School District

Facilities Management & Planning

Project Financial Summary

Project Name: Fresno High Aux Gym

DSA #: 02-120778
BID #: 24-56

Date: 2/17/26
Contractor: DMCI
Architect: LionaKis
Change Order: 10

Contract Summary:

Bid Award Amount(s)

Base Bid:	Auxiliary Gym and Site Improvements	$ 11,650,000.00
Add Alt 1:	Upgrade PG&E Gas Meter	$ 15,137.00
Add Alt 2:	Soccer Fiels Lights and Pedestal Outlets	$ 84,334.00
Allowance:	Unknown/unforeseen underground utility encounters performed on time and material basis.	$ 250,000.00
Total Agreement Amount:		**$ 11,999,471.00**

Contract Adjustments:

Total Contract Amount **$ 11,999,471.00**

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total		
CO #001	$ 39,857.96		$ -		$ 3,542.42		$ 40,789.44		$ -		$ 84,189.82		
CO #002	$ 63,438.90		$ 9,843.90		$ -		$ 10,219.83		$ -		$ 83,502.63		
CO #003	$ 12,014.94		$ -		$ -		$ 32,810.75		$ (983.20)		$ 43,842.49		
CO #004	$ 17,373.59		$ -		$ -		$ 73,030.49		$ -		$ 90,404.08		
CO #005	$ 294.91		$ -		$ -		$ 52,222.12		$ -		$ 52,517.03		
CO #006	$ 69,264.36		$ -		$ -		$ -		$ -		$ 69,264.36		
CO #007	$ 27,357.70		$ -		$ 3,636.22		$ 323,124.67		$ -		$ 354,118.59		
CO #008	$ 67,609.46		$ -		$ 11,608.36		$ -		$ -		$ 79,217.82		
CO #009	$ 23,762.99		$ 18,704.83		$ -		$ 6,688.83		$ -		$ 49,156.65		
CO #010	$ 107,616.15		$ 2,191.05		$ 16,588.32		$ 52,007.02		$ 3,504.77		$ 181,907.31		
Totals:	**$ 428,590.96**	3.6%	**$ 30,739.78**	0.3%	**$ 35,375.32**	0.3%	**$ 590,893.15**	4.9%	**$ 2,521.57**	0.0%	**$ 1,088,120.78**	**$ 1,088,120.78**	9.1%
Total Contract Amount with Adjustments												**$ 13,087,591.78**	

Unknown/unforeseen underground utility encounters performed on time and material basis. $ 250,000.00

	Unknown/unforeseen underground utility encounters.	Total
CO #001	$ 2,640.00	$ 2,640.00
CO #003	$ 66,855.76	$ 66,855.76
CO #004	$ 27,927.64	$ 27,927.64
CO #006	$ 69,395.70	$ 69,395.70
CO #008	$ 80,516.29	$ 80,516.29
Totals:	$ 247,335.39	**$ 247,335.39**

Fresno Unified School District

CHANGE ORDER

PROJECT NAME:
FUSD Nutrition Center Facility Upgrades
4480 N. Brawley Ave
Fresno, CA 93722

CHANGE ORDER No. :	**003**
DSA File No. :	NA
Application No. :	NA

CONTRACTOR :
Better Enterprises
1148 N Cypress Avenue
Fresno, CA 93727

DESIGNER'S PROJECT No. :	2401
FUSD BID/CONTRACT No. :	24-86
CONTRACTOR P.O. No. :	806223A

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$	1,097,500.00
Net change by previously authorized Change Orders	$	26,939.81
The Contract Sum prior to this Change Order was	$	1,124,439.81
The Contract Sum will be adjusted by	$	9,121.05
The new Contract Sum, including this Change Order will be	$	1,133,560.86
The Contract Completion date prior to this Change Order was		1/17/2025
The Contract Time will be adjusted by		(329) Calendar Days
The new Contract Completion date, including this Change Order is therefore		12/12/2025

NOTE: *Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any, set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.*

Recommended by:

TAM Architects
6781 N Palm Ave Ste 120
Fresno, CA 93704
ARCHITECT/ENGINEER:

By: Jared Ramirez AIA
Date: 1/14/2026

Accepted by:

Better Enterprises
1148 N Cypress Avenue
Fresno, CA 93727
CONTRACTOR:

By: Marc Kerkochian, VP
Date: 01/14/2026

Authorized by:

Fresno Unified School District
4600 N. Brawley
Fresno, CA 93722
OWNER:

By: Alex Belanger | Chief Executive
Date: 1/23/26

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 3-1

DESCRIPTION OF CHANGE:
Provide all labor, materials and equipment to add soffit in conference room

REASON FOR CHANGE:
The contract documents did not call out for a soffit which was needed to hide existing roof drain pipe

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
COR 05

Amount of this Change Order Item:	**Increase $**	**3,817.95**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 3-2

DESCRIPTION OF CHANGE:
Provide all labor, materials and equipment to extend existing fire sprinkler system down to new ceiling

REASON FOR CHANGE:
The contract documents did not call out for sprinklers to be relocated

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
COR 06

Amount of this Change Order Item:	**Increase $**	**3,201.00**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Fresno Unified School District

CHANGE ORDER

Item 3-3

DESCRIPTION OF CHANGE:
Provide all labor, materials and equipment to install fork lift charger mounting stations

REASON FOR CHANGE:
The contract documents did not include charger mounts for new charging stations

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
COR 13

Amount of this Change Order Item:	**Increase $**	**2,102.10**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 1-4

DESCRIPTION OF CHANGE:
Add 329 Calendar Days to Contract duration.

REASON FOR CHANGE:
Contract time extension for unforeseen site conditions which require additional investigation and redesign; delays in permitting or approvals from regulatory agency; supply chain disruptions affecting the availability or delivery of critical materials; minor project close-out activities.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:

Amount of this Change Order Item:	**Decrease $**	-
Time adjustment by this Change Order Item:	**Increase**	329 Days

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE $**	**9,121.05**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**329 Days**

***** End of CHANGE ORDER *****

Fresno Unified School District

Maintenance & Operations

Project Financial Summary

Project Name: *Nutrition Center Facility Upgrades*

DSA #: N/A

BID #: 24-86

Date: 01/12/26

Contractor: Better Enterprises, Inc.

Architect: TAM

Change Order: 003

Contract Summary:

Bid Award Amount(s)

Base Bid:	$	1,097,500.00
Add/Alt #1		
Add/Alt #2		
Additive Alternate 2:		
Additive Alternate 3:		
Additive Alternate 4:		
Total Agreement Amount:	**$**	**1,097,500.00**

Contract Adjustments:

Total Contract Amount $ 1,097,500.00

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total			
CO #001	$ -		$ 2,820.12		$ -		$ 1,859.77		$ -		$ 4,679.89			
CO #002	$ -		$ -		$ 22,259.92		$ -		$ -		$ 22,259.92			
CO #003	$ -		$ -		$ -		$ 9,121.05		$ -		$ 9,121.05			
	$ -		$ -		$ -		$ -		$ -		$ -			
	$ -		$ -		$ -		$ -		$ -		$ -			
	$ -		$ -		$ -		$ -		$ -		$ -			
Totals:	**$ -**	0%	**$ 2,820.12**	0%	**$ 22,259.92**	2%	**$ 10,980.82**	1%	**$ -**	0%	**$ 36,060.86**	**$**	**36,060.86**	3.3%
Total Contract Amount with Adjustments												**$**	**1,133,560.86**	

Fresno Unified School District
Preparing Career Ready Graduates

CHANGE ORDER

PROJECT NAME:
FUSD Mayfair Elementary Play Structure Replacement

CHANGE ORDER No. :	02
DSA File No, :	
Application No.:	

CONTRACTOR:
Better Enterprises, Inc.
1148 N. Cypress Ave.
Fresno CA 93727-

DESIGNER'SPROJECT No. :	2443
FUSD BID/CONTRACT No.	25-31
CONTRACTOR P.O. No. :	25021744

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$975,900.00
Net change by previously authorized Change Orders	$14,806.76
The Contract Sum prior to this Change Order was	$990,706.76
The Contract Sum will be adjusted by	$10,326.42
The new Contract Sum including this Change Order will be	$1,001,033.18
The Contract Completion date prior to this Change Order was	9/11/2025
The Contract Time will be adjusted by	(61) Calendar Days
The new Contract Completion date, including this Change Order is therefore	11/11/2025

NOTE: Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any,set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.

Recommended by:	*Accepted by:*	*Authorized by:*
Darden Architects 6790 N. West Ave Fresno,California 93711	Better Enterprises, Inc. 1148 N. Cypress Ave. Fresno CA 93727-	Fresno Unified School District 2309 Tulare Street Fresno CA 93721-
DESIGNER:	***CONTRACTOR:***	***OWNER:***
By: Luis A. Medrano	By:	By: Alex Belanger, Assoc. Sup.
Date: 01.30.2026	Date: 1/30/2026	Date: 2/5/26

CHANGE ORDER

Fresno Unified School District
Preparing Career Ready Graduates

FUSD Mayfair Elementary Play Structure Replacement
CHANGE ORDER NO.: 02
DATE
Project No.: 2443

You are directed to make the following changes in this Contract:

Item 02 - 1

DESCRIPTION OF CHANGE:
Salvaged chain link fabric and privacy slats will be installed around the existing mechanical enclosure.

REASON FOR CHANGE:
The existing mechanical enclosure has chain link that is severely damaged. This will be replaced with salvaged chain link fabric and privacy slats from the front of the campus that are in decent shape.

CHANGE CATEGORY:
District Requested change.

DOCUMENT REFERENCE:
COR 018

Amount of this Change Order Item:	INCREASE	$3,520.00
Time adjustment by this Change Order Item:	UNCHANGED	0

Item 02 - 2

DESCRIPTION OF CHANGE:
Extend the contract duration by sixty-one (61) calendar days to facilitate phased completion of the Preschool, Kindergarten, and Primary play areas. The additional calendar days are granted solely for schedule adjustment purposes and shall not entitle the Contractor to any additional compensation, including but not limited to extended overhead, general conditions, or delay-related costs.

REASON FOR CHANGE:
An adjustment to the project schedule was necessary to accommodate early turnover of the Preschool and Kindergarten play areas for use by the school site.

CHANGE CATEGORY:
District Requested change.

DOCUMENT REFERENCE:
COR020

Amount of this Change Order Item:	UNCHANGED	$0.00
Time adjustment by this Change Order Item:	INCREASE	61

Item 02 - 3

DESCRIPTION OF CHANGE:
Replace the new tree at the primary play area with a larger tree.

REASON FOR CHANGE:
A larger tree was installed at the primary area to provide additional shade coverage.

CHANGE CATEGORY:
District Requested change.

DOCUMENT REFERENCE:
COR 016

Amount of this Change Order Item:	INCREASE	$3,164.89
Time adjustment by this Change Order Item:	UNCHANGED	0

You are directed to make the following changes in this Contract:

Item 02 - 4

DESCRIPTION OF CHANGE:
Install additional SOD at the pre-school playground area.

REASON FOR CHANGE:
Additional SOD will be installed near the pre-school portable to make the area usable.

CHANGE CATEGORY:
District Requested change.

DOCUMENT REFERENCE:
COR 017

Amount of this Change Order Item:	INCREASE	$1,612.45
Time adjustment by this Change Order Item:	UNCHANGED	0

Item 02 - 5

DESCRIPTION OF CHANGE:
Modifications to the installation of the synthetic turf at the pre-school and kindergarten play areas.

REASON FOR CHANGE:
The synthetic turf at the pre-school and kindergarten play areas were adjusted to sit flush with the surrounding concrete. Additional decomposed granite was installed under the turf to meet the new height. In addition, a separate irrigation controller node was installed for the turf areas.

CHANGE CATEGORY:
District Requested change.

DOCUMENT REFERENCE:
COR 014.1

Amount of this Change Order Item:	INCREASE	$2,029.08
Time adjustment by this Change Order Item:	UNCHANGED	0

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**$10,326.42**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**61 Days**

**** End of CHANGE ORDER **** *02*

Change Order Item Detail

Fresno Unified School District

Maintenance & Operations

Project Financial Summary

Project Name: *Mayfair ES*
Play Structure Replacements
DSA #: 02-123261
BID #: 25-31

Date: 02/02/26
Contractor: Better Enterprises, Inc.
Architect: Darden
Change Order: 002

Contract Summary:

Bid Award Amount(s)

Base Bid:	$	920,000.00
Additive Alternate:	$	30,900.00
Allowance	$	25,000.00
Total Agreement Amount:	**$**	**975,900.00**

Contract Adjustments:

Total Contract Amount $ 975,900.00

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total			
CO #001	$ 5,483.50		$ -		$ 7,148.26				$ 2,175.00		$ 14,806.76			
CO #002	$ 10,326.42		$ -				$ -		$ -		$ 10,326.42			
CO #003	$ -		$ -		$ -		$ -		$ -		$ -			
Totals:	**$ 15,809.92**	2%	**$ -**	0%	**$ 7,148.26**	1%	**$ -**	0%	**$ 2,175.00**	0%	**$ 25,133.18**		**$ 25,133.18**	2.6%

Total Contract Amount with Adjustments **$ 1,001,033.18**

Total Allowance Amount $ 25,000.00

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total			
CO #001	$ -		$ -		$ (15,517.14)				$ -		$ (15,517.14)			
	$ -		$ -		$ -		$ -		$ -		$ -			
Totals:	**$ -**	0%	**$ -**	0%	**$ (15,517.14)**	-2%	**$ -**	0%	**$ -**	0%	**$ (15,517.14)**		**$ (15,517.14)**	

Total Allowance Remaining **$ 9,482.86**

CHANGE ORDER

PROJECT NAME:
Edison Locker Room Modernization
540 E. Cesar Chavez Blvd.
Fresno, CA 93706

CHANGE ORDER No. : 01

DSA File No. : 10-H8

Application No. : 02-118864

CONTRACTOR :
Better Enterprises
1148 North Cypress Avenue
Fresno, CA 93727

DESIGNER'S PROJECT No. : 1938.1

FUSD BID/CONTRACT No. : 25-40

CONTRACTOR P.O. No. : 25021843

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$	2,155,850.00
Net change by previously authorized Change Orders	$	-
The Contract Sum prior to this Change Order was	$	2,155,850.00
The Contract Sum will be adjusted by	$	36,083.31
The new Contract Sum, including this Change Order will be	$	2,191,933.31
The Contract Completion date prior to this Change Order was		13-Dec-25
The Contract Time will be adjusted by		0 Calendar Days
The new Contract Completion date, including this Change Order is therefore		13-Dec-25

NOTE: *Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any, set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.*

Recommended by:

Darden Architects
6790 N West Ave
Fresno, CA 93711
ARCHITECT/ENGINEER:
By: Andrew Corral
Date: 02/13/2026

Accepted by:

Better Enterprises
1148 N Cypress Ave
Fresno CA 93727
CONTRACTOR:
By: Marc Kerkochian
Date: 2/12/2026

Authorized by:

Fresno Unified School District
4600 N. Brawley
Fresno, CA 93722
OWNER:
By: Alex Belanger | Chief Executive
Date: 2/17/26

Change Order Summary
Page 1 of 1

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 1-1

DESCRIPTION OF CHANGE:
Provide demolition, removal, and disposal of the remaining concrete slab within Girls' Team Room 161. A total of $3,861.11 will be used of the Unknown Unforeseen Allowance.

REASON FOR CHANGE:
To locate existing electrical conduit beneath the slab.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OTP 05, COR 016.

Amount of this Change Order Item:	**Increase**	**$0.00**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 1-2

DESCRIPTION OF CHANGE:
Repair the existing damaged concrete at the interior walls.

REASON FOR CHANGE:
During the course of construction for demolition of the interior walls, the existing concrete conditions were found to need additional concreter repairs to existing.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OTP 04, COR 06.

Amount of this Change Order Item:	**Increase**	**$1,609.30**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 1-3

DESCRIPTION OF CHANGE:
Demo existing concrete and install new locker bases, in both locker rooms and team rooms.

REASON FOR CHANGE:
Construction documents were revised to raise the new lockers that will be installed on the sidewalls so they are not mounted directly to the floor.

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
OTP 02, COR 002-2.

Amount of this Change Order Item:	**Increase**	**$23,094.06**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Fresno Unified School District

CHANGE ORDER

Item 1-4

DESCRIPTION OF CHANGE:
Underlayment for Resilient Flooring - both coaches' offices.

REASON FOR CHANGE:
The existing base flooring in both coaches' offices does not meet the manufacturer's installation guidelines for the new resilient flooring.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OTP 07 and 08, COR 014 and 15.

Amount of this Change Order Item:	**Increase**	**$7,078.40**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 1-5

DESCRIPTION OF CHANGE:
Provide demolition and abatement for upper duct attachment in Rooms 159 Mehcanical Room and 161 Girls Team Room.

REASON FOR CHANGE:
Demolition and abatement for these areas was not reflected in the project documents.

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
OTP 03, COR 005.

Amount of this Change Order Item:	**Increase**	**$4,301.55**
Time adjustment by this Change Order Item:	**Increase**	0 Days

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**$36,083.31**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**0 DAYS**

***** End of CHANGE ORDER *****

Fresno Unified School District

Facilities Management & Planning

Project Financial Summary

Project Name: Ediison Locker Room Modernization

DSA #: 02-118864

BID #: 25-40

Date: 2/17/26

Contractor: BEI

Architect: Darden

Change Order: 1

Contract Summary:

Bid Award Amount(s)

Base Bid:	Edison Locker Room Modernization	$ 2,105,850.00
Allowance:	Unknown/unforeseen underground utility encounters	$ 50,000.00
Total Agreement Amount:		$ 2,155,850.00

Contract Adjustments:

Total Contract Amount $ 2,155,850.00

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total		
CO #001	$ -		$ -		$ 8,687.70		$ 27,395.61		$ -		$ 36,083.31		
Totals:	**$ -**	0.0%	**$ -**	0.0%	**$ 8,687.70**	0.4%	**$ 27,395.61**	1.3%	**$ -**	0.0%	**$ 36,083.31**	**$ 36,083.31**	1.67%

Total Contract Amount with Adjustments **$ 2,191,933.31**

Allowance Amount $ 50,000.00

Allowance Adjustments:	Unknown, unforeseen, hidden	Total
CO #001	$ 3,861.11	
Totals:		$ 3,861.11

Total Remaining Allowance Amount with Adjustments **$ 46,138.89**

Fresno Unified School District

CHANGE ORDER

PROJECT NAME:
Yosemite Middle School Admin. Remodel
1292 N. 9th Street
Fresno, CA 93703

CHANGE ORDER No. :	002
DSA File No. :	10-48
Application No. :	02-120986

CONTRACTOR :
Heritage General
5030 E. Butler Ave.
Fresno, CA 93747

DESIGNER'S PROJECT No. :	2230
FUSD BID/CONTRACT No. :	25-47
CONTRACTOR P.O. No. :	00000791537

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$	395,275.00
Net change by previously authorized Change Orders	$	27,162.53
The Contract Sum prior to this Change Order was	$	422,437.53
The Contract Sum will be adjusted by	$	3,360.02
The new Contract Sum, including this Change Order will be	$	425,797.55
The Contract Completion date prior to this Change Order was		10-Aug-25
The Contract Time will be adjusted by		(180) Calendar Days
The new Contract Completion date, including this Change Order is therefore		6-Feb-26

NOTE: *Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any, set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.*

Recommended by:

TAM Architects
6781 N. Palm Ave., #120
Fresno, CA 93704
ARCHITECT/ENGINEER:

By: Jared Ramirez, AIA
Date: 02/03/2025

Accepted by:

Heritage General
5030 E. Butler Ave.
Fresno, CA 93727
CONTRACTOR:

By: Rudy Ramos, President
Date: 2/3/2026

Authorized by:

Fresno Unified School District
4600 N. Brawley
Fresno, CA 93722
OWNER:

By: Alex Belanger, Chief Executive
Date: 2/4/2026

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 2-1

DESCRIPTION OF CHANGE:
Add 180 Calendar Days to Contract duration

REASON FOR CHANGE:
Contract time extension to accommodate minor project close-out activities

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
N/A

Amount of this Change Order Item:	**Increase**	**$ -**
Time adjustment by this Change Order Item:	**Increase**	180 Days

Item 2-2

DESCRIPTION OF CHANGE:
Provide all labor, materials, and equipment as required to relocate new push buttons on reception desk

REASON FOR CHANGE:
Contract Documents, show the push button is located at a station that is not occupied, nor does the site have the staff to occupy the station

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
ASI 013

Amount of this Change Order Item:	**Increase**	**$ 2,585.00**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Fresno Unified School District

CHANGE ORDER

Item 2-3

DESCRIPTION OF CHANGE:
Provide all labor, materials, equipment as required to modify reception desk to allow for full height door

REASON FOR CHANGE:
Contract Documents show a half door leading into the Admin. Staff Area. For safety reasons, the site requested a full-height door, consistent with the condition prior to Construction

CHANGE CATEGORY:
District and Designer

DOCUMENT REFERENCE:
ASI 02R1

Amount of this Change Order Item:	**Increase**	**$ 14,231.56**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 2-4

DESCRIPTION OF CHANGE:
Provide all labor, materials, and equipment as required to revise Hardware Group for Door A213A

REASON FOR CHANGE:
The project documents did not include the required exit door panic hardware

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
ASI 010

Amount of this Change Order Item:	**Increase**	**$ 2,254.36**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 2-5

DESCRIPTION OF CHANGE:
Provide all labor, materials, and equipment as required to relocate existing supply grille and provide new return grille in Electrical Room A218

REASON FOR CHANGE:
Contract Documents didn't call for additional cooling that was needed in the Electrical Room once the door was

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
ASI 012

Amount of this Change Order Item:	**Increase**	**$**	**9,289.10**
Time adjustment by this Change Order Item:	**Increase**		0 Days

Item 2-6

DESCRIPTION OF CHANGE:
Provide credit for unused bid allowance for unknown / unforeseen utilities

REASON FOR CHANGE:
The project included a bid allowance for unknown / unforeseen utility encounters. It is necessary to credit unused bid allowance

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
N/A

Amount of this Change Order Item:	**Decrease**	**$**	**25,000.00**
Time adjustment by this Change Order Item:	**Increase**		0 Days

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**$**	**3,360.02**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**		**180 DAYS**

*** End of CHANGE ORDER ***

Fresno Unified School District
Achieving our Greatest Potential!

Project Financial Summary

Facilities Management & Planning

Project Name: Yosemite M.S. - Administration Building Modernization
DSA #: 02-120986
BID #: 25-47

Date: 4-Feb-26
Contractor: Heritage General
Architect: TAM Architects
Change Order: 002

Contract Summary:

Bid Award Amount(s)			
Base Bid:	Administration Modernization	$ 370,275.00	
	Unknown Unforseen Utilities	$ 25,000.00	
Total Agreement Amount:			**$ 395,275.00**

Total Contract Amount												$ 395,275.00	
Contract Adjustments:	**District Requested**		**Governing agency req'd change post-bid**		**Unknown, unforeseen, hidden**		**Designer E & O**		**District/Designer**		**Total**		
CO #001	$ 6,682.04		$ -		$ -		$ 20,480.49		$ -		$ 27,162.53		
CO #002	$ (10,768.44)		$ -		$ -		$ 14,128.46		$ -		$ 3,360.02		
												$ 30,522.55	
Totals:	$ (4,086.40)	-1.0%	$ -	0.0%	$ -	0.0%	**$ 34,608.95**	8.8%	$ -	0.0%	$ 30,522.55	**$ 30,522.55**	7.7%
Total Contract Amount with Adjustments												**$ 425,797.55**	

Allowance:

Allowance Amounts:			$ 25,000.00
Allowance Adjustments:	Unknown, Unforeseen, Hidden		Total
CO #001	$ -		$ -
CO #002	$ (25,000.00)		$ (25,000.00)
Totals:	$ (25,000.00)	-100.00%	$ (25,000.00)
Total Remaining Allowance Amount with Adjustment			$ -

Fresno Unified School District

CHANGE ORDER

PROJECT NAME:
Norseman Elementary School HVAC Replacement
4636 E Weldon Ave
Fresno, CA 93703

CHANGE ORDER No. : 002

DSA File No. : 10-48

Application No. : 02-123279

CONTRACTOR :
New England Sheet Metal & Mechanical Co.
2731 S. Cherry Ave.
Fresno, CA 93706

DESIGNER'S PROJECT No. : 1646

FUSD BID/CONTRACT No. : 25-48

CONTRACTOR P.O. No. : 25021940

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$	1,557,000.00
Net change by previously authorized Change Orders	$	21,707.00
The Contract Sum prior to this Change Order was	$	1,578,707.00
The Contract Sum will be adjusted by	$	(9,879.00)
The new Contract Sum, including this Change Order will be	$	1,568,828.00
The Contract Completion date prior to this Change Order was		23-Jan-26
The Contract Time will be adjusted by		(0) Calendar Days
The new Contract Completion date, including this Change Order is therefore		23-Jan-26

NOTE: *Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any, set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.*

Recommended by:

Net Positive Consulting
5 River Park Pl E, Ste. 303,
Fresno, CA 93720
ARCHITECT/ENGINEER:

Hannah Brigdon

By: Hannah Brigdon, PE

Date: 01/28/2026

Accepted by:

New England Sheet Metal
2731 S. Cherry Ave.
Frenso, CA 93706
CONTRACTOR:

By: Brad Zeimet

Date: 1/29/2026

Authorized by:

Fresno Unified School District
4600 N. Brawley
Fresno, CA 93722
OWNER:

By: Alex Belanger | Chief Executive

Date: 1/30/2026

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 2-1 **Norseman ES -MPR EMS Upgrade**

DESCRIPTION OF CHANGE:
At MPR Bldg. F, Contractor to provide one (1) controller for one (1) existing Air Handler Unit and (1) existing boiler along with all equipment necessary to integrate one (1) condensing unit and VFDs.

REASON FOR CHANGE:
During construction, it was discovered that there was one (1) existing split system air handler unit and one (1) boiler along with (1) condensing unit and VFDs, instead of one (1) packaged unit on the Southeast side of the MPR Bldg. F, and require further work to integrate into the new FX-90 EMS. These units require controls upgrades to fully integrate into the new FX-90 EMS.

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
OTP 14 & RFI 32

Amount of this Change Order Item:	**Increase $**	**12,132.00**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 2-2 **Norseman ES -IDU/ODU EMS Upgrade**

DESCRIPTION OF CHANGE:
At Bldg. C Room 17, provide all labor, material, and equipment required to connect and integrate the existing ceiling mounted indoor unit (IDU) and associated outdoor unit (ODU) HVAC equipment into the new campus FX-90 for control and monitoring through the FUSD EMS Controls department.

REASON FOR CHANGE:
The existing Indoor and Outdoor unit in Bldg. C, Room 17 were not part of the original scope to be integrated into the new EMS FX-90 system.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 15 & RFP 01

Amount of this Change Order Item:	**Increase $**	**2,989.00**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Fresno Unified School District

CHANGE ORDER

Item 2-3 **Norseman ES -Allowance Credit**

DESCRIPTION OF CHANGE:
Provide a credit for the remainder of the unused bid allowance for unknown/unforeseen utility encounters.

REASON FOR CHANGE:
All Contract Work is now completed, and the unused Allowance balance of $25,000.00 is being credited to the District

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
PCO 32

Amount of this Change Order Item:	**Decrease**	**$ (25,000.00)**
Time adjustment by this Change Order Item:	**Increase**	0 Days

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**DECREASE**	**$ (9,879.00)**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**0 DAYS**

***** End of CHANGE ORDER *****

Fresno Unified School District

Facilities Management & Planning

Project Financial Summary

Project Name: HVAC Improvement at Norseman

DSA #: 02-123279

BID #: 25-48

Date: 1/29/26

Contractor: New England Sheet Metal

Engineer: Net Positive Engineers

Change Order: 2

Contract Summary:

Bid Award Amount(s)

Base Bid:	$ 1,532,000.00
Allowance	$ 25,000.00
	$ -
	$ -
	$ -
Total Agreement Amount:	$ 1,557,000.00

Contract Adjustments:

Total Contract Amount $ 1,557,000.00

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total		
Norseman Executed CO 1			$ -				$ 21,707.00		$ -		$ 21,707.00		
Norseman Final Change Order 2	$ (22,011.00)						$ 12,132.00				$ (9,879.00)		
											$ -		
	$ -		$ -		$ -		$ -		$ -		$ -		
	$ -		$ -		$ -		$ -		$ -		$ -		
	$ -		$ -		$ -		$ -		$ -		$ -		
	$ -		$ -		$ -		$ -		$ -		$ -		
	$ -		$ -		$ -		$ -		$ -		$ -		
Totals:	**$ (22,011.00)**	-1.4%	**$ -**	0.0%	**$ -**	0.0%	**$ 33,839.00**	2.2%	**$ -**	0.0%	**$ 11,828.00**	**$ 11,828.00**	0.8%
Total Contract Amount with Adjustments												**$ 1,568,828.00**	

Allowance Used **$0.00**

Allowance Remaining

Fresno Unified School District

Facilities Management & Planning

Project Financial Summary

Project Name: HVAC Improvement at Various Sites
Date: 1/29/26
Contractor: NESM
DSA #: 02-123251,02-123252, 02-123254,02-123255, 02-123256,02-123257, 02-123279,02-123280
Engineer: Net Positive Consultants
BID #: 25-48
Change Order: 2

Contract Summary:

Bid Award Amount(s)		
Base Bid Easterby:	$	808,000.00
Base Bid Jackson	$	767,000.00
Base Bid Leavenworth	$	1,327,000.00
Base Bid Norseman:	$	1,532,000.00
Base Bid Robinson:	$	773,000.00
Base Bid Storey:	$	1,293,000.00
Base Bid Thomas:	$	1,140,000.00
Base Bid Wilson:	$	903,000.00
Total Allowance($25K per site):	$	200,000.00
Total Agreement Amount:	**$**	**8,743,000.00**

Contract Adjustments:

Base Bid HVAC Improvements at Easterby ES — **$ 808,000.00**
Allowance — **$ 25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Easterby CO 001	$ 1,356.00	$ -		$ 16,240.00	$ -	$ 17,596.00	**$ 17,596.00**
Easterby CO 002	$ -	$ -		$ 10,061.00	$ -	$ 10,061.00	**$ 10,061.00**
Easterby CO 003	$ (18,005.00)	$ -	$ -	$ -	$ -	$ (18,005.00)	**$ (18,005.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
Total	$ (16,649.00)	$ -	$ -	$ 26,301.00	$ -	$ 9,652.00	

Easterby Contract Amount with Adjustments — **$ 842,652.00**

Base Bid HVAC Improvements at Jackson ES — **$ 767,000.00**
Allowance — **$ 25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Jackson CO 001	$ (20,660.00)	$ -	$ -		$ -	$ (20,660.00)	**$ (20,660.00)**
Final Jackson CO 002	$ (23,421.00)	$ -	$ -	$ -	$ -	$ (23,421.00)	**$ (23,421.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
Total		$ -	$ -	$ -	$ -	$ (44,081.00)	

Jackson Contract Amount with Adjustments — **$ 747,919.00**

Base Bid HVAC Improvements at Leavenworth ES — **$ 1,327,000.00**
Allowance — **$ 25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Leavenworth CO 001	$ (4,652.00)	$ -			$ -	$ (4,652.00)	**$ (4,652.00)**
Levenworth Final CO 002	$ (10,057.00)	$ -	$ -	$ -	$ -	$ (10,057.00)	**$ (10,057.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
Total		$ -	$ -	$ -	$ -	$ (14,709.00)	

Leavenworth Contract Amount with Adjustments — **$ 1,337,291.00**

Base Bid HVAC Improvements at Norseman ES — **$ 1,532,000.00**
Allowance — **$ 25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Norseman CO 001	$ -	$ -	$ -	$ 21,707.00	$ -	$ 21,707.00	**$ 21,707.00**
Norseman CO 002	$ (22,011.00)	$ -	$ -	$ 12,132.00	$ -	$ (9,879.00)	**$ (9,879.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
Total		$ -	$ -	$ 33,839.00	$ -	$ 11,828.00	

Norseman Contract Amount with Adjustments — **$ 1,568,828.00**

Base Bid HVAC Improvements at Robinson ES — **$ 773,000.00**
Allowance — **$ 25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Robinson CO 001	$ -	$ -	$ -		$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
Total		$ -	$ -	$ -	$ -	$ -	

Robinson Contract Amount with Adjustments — **$ 798,000.00**

Base Bid HVAC improvements at Storey ES — **$ 1,293,000.00**
Allowance — **$ 25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Storey CO 001	$ (10,508.00)	$ -	$ -		$ -	$ (10,508.00)	**$ (10,508.00)**
Storey Final CO 002	$ (4,529.00)	$ -	$ -		$ -	$ (4,529.00)	**$ (4,529.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
Total		$ -	$ -	$ -	$ -	$ (15,037.00)	

Storey Contract Amount with Adjustments — **$ 1,302,963.00**

Base Bid HVAC Improvements at Thomas ES — **$ 1,140,000.00**
Allowance — **$ 25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Thomas CO 001	$ -	$ -	$ -	$ 7,342.00	$ -	$ 7,342.00	**$ 7,342.00**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
Total		$ -	$ -	$ 7,342.00	$ -	$ 7,342.00	

Thomas Contract Amount with Adjustments — **$ 1,172,342.00**

Base Bid HVAC Improvements at Wilson ES — **$ 903,000.00**
Allowance — **$ 25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Wilson CO 001	$ -	$ -	$ -		$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
	$ -	$ -	$ -		$ -	$ -	**$ -**
	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
Total		$ -	$ -	$ -	$ -	$ -	

Wilson Contract Amount with Adjustments — **$ 928,000.00**

Total New Contract Amount with Adjustments — **$ 8,697,995.00** -0.51%

Allowance Summary — **$ 200,000.00**

	Used Unknown Unforseen Utility Encounters						
Easterby	$ -	$ -	$ 6,995.00		$ -	$ 6,995.00	**$ 6,995.00**
Jackson	$ -	$ -	$ 1,579.00	$ -	$ -	$ 1,579.00	**$ 1,579.00**
Leavenworth	$ -	$ -	$ 3,661.00		$ -	$ 3,661.00	**$ 3,661.00**
Norseman	$ -	$ -	$ -	$ -	$ -	$ -	**$ -**
Robinson	$ -	$ -		$ -	$ -	$ -	**$ -**
Storey	$ -	$ -	$ 3,224.00	$ -	$ -	$ 3,224.00	**$ 3,224.00**
Thomas	$ -	$ -		$ -	$ -	$ -	**$ -**
Wilson	$ -	$ -		$ -	$ -	$ -	
Remaining Allowance	$ -	$ -		$ -	$ -	$ -	**$184,541.00**

Fresno Unified School District

CHANGE ORDER

PROJECT NAME:
Robinson Elementary HVAC Replacement
555 E. Browning Ave.
Fresno, CA 93710

CHANGE ORDER No. :	**001**
DSA File No. :	10-48
Application No. :	02-123257

CONTRACTOR :
New England Sheet Metal & Mechanical Co.
2731 S. Cherry Ave.
Fresno, CA 93706

DESIGNER'S PROJECT No. :	1647
FUSD BID/CONTRACT No. :	25-48
CONTRACTOR P.O. No. :	25021941

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$	798,000.00
Net change by previously authorized Change Orders	$	-
The Contract Sum prior to this Change Order was	$	798,000.00
The Contract Sum will be adjusted by	$	67,155.00
The new Contract Sum, including this Change Order will be	$	865,155.00
The Contract Completion date prior to this Change Order was		23-Jan-26
The Contract Time will be adjusted by		(0) Calendar Days
The new Contract Completion date, including this Change Order is therefore		23-Jan-26

NOTE: *Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any, set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.*

Recommended by:

Net Positive Consulting
5 River Park Pl E, Ste. 303,
Fresno, CA 93720
ARCHITECT/ENGINEER:

Hannah Brigdon

By: Hannah Brigdon, PE

Date: 02/14/2026

Accepted by:

New England Sheet Metal
2731 S. Cherry Ave.
Fresno, CA 93706
CONTRACTOR:

By: John Sloan | President

Date: 02.17.26

Authorized by:

Fresno Unified School District
4600 N. Brawley
Fresno, CA 93722
OWNER:

By: Alex Belanger | Chief Executive

Date: 02/18/2026

Change Order Summary
Page 1 of 1

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 1-1 **Slurry Mix Patch at UV Concrete Cutouts**

DESCRIPTION OF CHANGE:
Provide all labor, materials, and equipment required to fill the cutouts within the existing concrete under the new unit ventilators that were used to run utilities and piping to the units from under the existing floor. The cost of **$1,642.00** will be deducted from the bid allowance for unforeseen utilities.

REASON FOR CHANGE:
During construction, existing cutouts were discovered in the concrete floor to accommodate the existing piping and utilities for the old unit ventilators. To mitigate damage to the newly installed unit ventilators, it is crucial that these cutouts be filled with a slurry concrete mix to stop rodent intrusion.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OTP 05 & RFI 024

Amount of this Change Order Item:	**Increase** $	-
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 1-2 **EMS Upgrades**

DESCRIPTION OF CHANGE:
Provide all labor, material, and equipment as required to install new BACnet wiring, seven (7) CGM09090 controllers, and associated expansion modules at the Central Plant to support full functionality and integration of existing units with Fresno Unified School District's upgraded Energy Management System (EMS).

REASON FOR CHANGE:
Due to the replacement and upgrade of the campus EMS, and the incompatibility of the controllers for existing units, the new devices are required for proper function and system monitoring throughout the entire campus.

CHANGE CATEGORY:
Designer E & O.

DOCUMENT REFERENCE:
OTP 09/16 & RFI 01

Amount of this Change Order Item:	**Increase** $	**80,001.00**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Fresno Unified School District

CHANGE ORDER

Item 1-3 **LON Module for Existing Chiller**

DESCRIPTION OF CHANGE:
Provide all labor, materials, and equipment as required to install one (1) new N4 JACE LON communication module for the existing chiller at Robinson Elementary to support full functionality and integration with Fresno Unified School District's upgraded Energy Management System (EMS).

REASON FOR CHANGE:
During construction, it was discovered that the existing chiller communicates with an existing JACE Lon Module; when the existing JACE is replaced with the new FX-90, the EMS will not communicate directly to the chiller.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
OTP 25 & RFI 048

Amount of this Change Order Item:	**Increase $**	**618.00**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Item 1-4 **LCP EMS Upgrade**

DESCRIPTION OF CHANGE:
Provide all labor, materials, and equipment as required to install new CGM09090 controllers, new backplates, new relays, and CT's for the exterior lighting system at Robinson Elementary to support full functionality and integration of the existing light control panels.

REASON FOR CHANGE:
During construction, it was discovered that multiple existing Schneider MNB controllers are responsible for controlling the exterior lighting system. However, these controllers are not compatible with the new FX-90 system.

CHANGE CATEGORY:
Unknown, Unforeseeable, Hidden condition.

DOCUMENT REFERENCE:
OTP 24 & RFI 049

Amount of this Change Order Item:	**Increase $**	**9,894.00**
Time adjustment by this Change Order Item:	**Increase**	0 Days

Fresno Unified School District

CHANGE ORDER

Item 1-5 **Unforeseen Utility Allowance Credit**

DESCRIPTION OF CHANGE:
Provide a credit for the remainder of the unused bid allowance for unknown/ unforeseen utility encounters.

REASON FOR CHANGE:
All Contract Work is now completed, and the unused bid Allowance balance of $23,358.00 is being credited to the District.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
PCO 35

Amount of this Change Order Item:	**Decrease**	**$ (23,358.00)**
Time adjustment by this Change Order Item:	**Increase**	0 Days

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**$ 67,155.00**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**0 DAYS**

***** End of CHANGE ORDER *****

Fresno Unified School District

Facilities Management & Planning

Project Financial Summary

Project Name: HVAC Improvement at Robinson Elementary School

DSA #: 02-123257

BID #: 25-48

Date: 2/17/26

Contractor: New England Sheet Metal

Engineer: Net Positive Engineers

Change Order: 1

Contract Summary:

Bid Award Amount(s)	
Base Bid:	$ 773,000.00
Allowance	$ 25,000.00
	$ -
	$ -
	$ -
Total Agreement Amount:	$ 798,000.00

Contract Adjustments:

Total Contract Amount $ 798,000.00

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total			
Robinson Executed CO 1	$ (22,740.00)		$ -		$ 9,894.00		$ 80,001.00		$ -		$ 67,155.00			
											$ -			
											$ -			
	$ -		$ -		$ -		$ -		$ -		$ -			
	$ -		$ -		$ -		$ -		$ -		$ -			
	$ -		$ -		$ -		$ -		$ -		$ -			
	$ -		$ -		$ -		$ -		$ -		$ -			
	$ -		$ -		$ -		$ -		$ -		$ -			
Totals:	**$ (22,740.00)**	-2.8%	**$ -**	0.0%	**$ 9,894.00**	1.2%	**$ 80,001.00**	10.0%	**$ -**	0.0%	**$ 67,155.00**		**$ 67,155.00**	8.4%
Total Contract Amount with Adjustments													**$ 865,155.00**	

Allowance Used	**$1,642.00**
Allowance Remaining	**$0.00**

Fresno Unified School District

Facilities Management & Planning

Project Financial Summary

Project Name: HVAC Improvement at Various Sites

Date: 2/17/26

Contractor: NESM

DSA #: 02-123251,02-123252, 02-123254,02-123255, 02-123256,02-123257, 02-123279,02-123280

Engineer: Net Positive Consultants

BID #: 25-48

Change Order: 1

Contract Summary:

Bid Award Amount(s)		
Base Bid Easterby:	$	808,000.00
Base Bid Jackson	$	767,000.00
Base Bid Leavenworth	$	1,327,000.00
Base Bid Norseman:	$	1,532,000.00
Base Bid Robinson:	$	773,000.00
Base Bid Storey:	$	1,293,000.00
Base Bid Thomas:	$	1,140,000.00
Base Bid Wilson:	$	903,000.00
Total Allowance($25K per site):	$	200,000.00
Total Agreement Amount:	$	**8,743,000.00**

Contract Adjustments:

Base Bid HVAC Improvements at Easterby ES — $ **808,000.00**

Allowance — $ **25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Easterby CO 001	$ 1,356.00	$ -		$ 16,240.00	$ -	$ 17,596.00	$ **17,596.00**
Easterby CO 002	$ -	$ -		$ 10,061.00	$ -	$ 10,061.00	$ **10,061.00**
Easterby CO 003	$ (18,005.00)	$ -	$ -	$ -	$ -	$ (18,005.00)	$ **(18,005.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
Total	$ (16,649.00)	$ -	$ -	$ 26,301.00	$ -	$ 9,652.00	

Easterby Contract Amount with Adjustments — $ **842,652.00**

Base Bid HVAC Improvements at Jackson ES — $ **767,000.00**

Allowance — $ **25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Jackson CO 001	$ (20,660.00)	$ -	$ -		$ -	$ (20,660.00)	$ **(20,660.00)**
Final Jackson CO 002	$ (23,421.00)	$ -	$ -	$ -	$ -	$ (23,421.00)	$ **(23,421.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
Total		$ -	$ -	$ -	$ -	$ (44,081.00)	

Jackson Contract Amount with Adjustments — $ **747,919.00**

Base Bid HVAC Improvements at Leavenworth ES — $ **1,327,000.00**

Allowance — $ **25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Leavenworth CO 001	$ (4,652.00)	$ -			$ -	$ (4,652.00)	$ **(4,652.00)**
Levenworth Final CO 002	$ (10,057.00)	$ -	$ -	$ -	$ -	$ (10,057.00)	$ **(10,057.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
Total		$ -	$ -	$ -	$ -	$ (14,709.00)	

Leavenworth Contract Amount with Adjustments — $ **1,337,291.00**

Base Bid HVAC Improvements at Norseman ES — $ **1,532,000.00**

Allowance — $ **25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Norseman CO 001	$ -	$ -	$ -	$ 21,707.00	$ -	$ 21,707.00	$ **21,707.00**
Norseman CO 002	$ (22,011.00)	$ -	$ -	$ 12,132.00	$ -	$ (9,879.00)	$ **(9,879.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
Total		$ -	$ -	$ 33,839.00	$ -	$ 11,828.00	

Norseman Contract Amount with Adjustments — $ **1,568,828.00**

Base Bid HVAC Improvements at Robinson ES — $ **773,000.00**

Allowance — $ **25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Robinson CO 001	$ (22,740.00)	$ -	$ 9,894.00	$ 80,001.00	$ -	$ 67,155.00	$ **67,155.00**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
Total		$ -	$ 9,894.00	$ 80,001.00	$ -	$ 67,155.00	

Robinson Contract Amount with Adjustments — $ **865,155.00**

Base Bid HVAC improvements at Storey ES — $ **1,293,000.00**

Allowance — $ **25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Storey CO 001	$ (10,508.00)	$ -	$ -		$ -	$ (10,508.00)	$ **(10,508.00)**
Storey Final CO 002	$ (4,529.00)	$ -	$ -		$ -	$ (4,529.00)	$ **(4,529.00)**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
Total		$ -	$ -	$ -	$ -	$ (15,037.00)	

Storey Contract Amount with Adjustments — $ **1,302,963.00**

Base Bid HVAC Improvements at Thomas ES — $ **1,140,000.00**

Allowance — $ **25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Thomas CO 001	$ -	$ -	$ -	$ 7,342.00	$ -	$ 7,342.00	$ **7,342.00**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
Total		$ -	$ -	$ 7,342.00	$ -	$ 7,342.00	

Thomas Contract Amount with Adjustments — $ **1,172,342.00**

Base Bid HVAC Improvements at Wilson ES — $ **903,000.00**

Allowance — $ **25,000.00**

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District Designer	Total	
Wilson CO 001	$ -	$ -	$ -		$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
	$ -	$ -	$ -		$ -	$ -	$ **-**
	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
Total		$ -	$ -	$ -	$ -	$ -	

Wilson Contract Amount with Adjustments — $ **928,000.00**

Total New Contract Amount with Adjustments — $ **8,765,150.00** 0.25%

Allowance Summary — $ **200,000.00**

	Used Unknown Unforseen Utility Encounters						
Easterby	$ -	$ -	$ 6,995.00		$ -	$ 6,995.00	$ **6,995.00**
Jackson	$ -	$ -	$ 1,579.00	$ -	$ -	$ 1,579.00	$ **1,579.00**
Leavenworth	$ -	$ -	$ 3,661.00		$ -	$ 3,661.00	$ **3,661.00**
Norseman	$ -	$ -	$ -	$ -	$ -	$ -	$ **-**
Robinson	$ -	$ -	$ 1,642.00	$ -	$ -	$ 1,642.00	$ **1,642.00**
Storey	$ -	$ -	$ 3,224.00	$ -	$ -	$ 3,224.00	$ **3,224.00**
Thomas	$ -	$ -		$ -	$ -	$ -	$ **-**
Wilson	$ -	$ -		$ -	$ -	$ -	
Remaining Allowance	$ -	$ -		$ -	$ -	$ -	$182,899.00

Fresno Unified School District
Preparing Career Ready Graduates

Change Order

PROJECT NAME:
FUSD Fresno High School Pool Improvements

CHANGE ORDER No. :	01
DSA File No, :	10-H8
Application No.:	02-123015

CONTRACTOR:
BDM, Inc.
240 North 12th Ave., Box 306
Hanford CA 93230-

DESIGNER'SPROJECT NO. :	2390
FUSD BID/CONTRACT NO.	26-08
CONTRACTOR P.O. NO. :	26007731

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$1,699,875.00
Net change by previously authorized Change Orders	$0.00
The Contract Sum prior to this Change Order was	$1,699,875.00
The Contract Sum will be adjusted by	$20,145.79
The new Contract Sum including this Change Order will be	$1,720,020.79
The Contract Completion date prior to this Change Order was	3/3/2026
The Contract Time will be adjusted by	(65) Calendar Days
The new Contract Completion date, including this Change Order is therefore	5/7/2026

NOTE: Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any,set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.

Recommended by:	*Accepted by:*	*Authorized by:*
Darden Architects 6790 N. West Ave Fresno,California 93711	BDM, Inc. 240 North 12th Ave., Box 306 Hanford CA 93230-	Fresno Unified School District 2309 Tulare Street Fresno CA 93721-
DESIGNER:	***CONTRACTOR:***	***OWNER:***
By:	By:	By: Alex Belanger, Assoc. Sup.
Date: 01/28/2026	Date: 2/4/2026	Date: 2/6/2026

Fresno Unified School District
Preparing Career Ready Graduates

Change Order

FUSD Fresno High School Pool Improvements
CHANGE ORDER NO.: 01
DATE
Project No.: 2390

You are directed to make the following changes in this Contract:

Item 01 - 1

DESCRIPTION OF CHANGE:
Add forty (40) non-compensable calendar days to the contract duration. FUSD and contractor each acknowledge and agree that the contract remains in full force and effect and nothing in this change order shall constitute a waiver by FUSD of any or all rights it has under the contractor or applicable law.

REASON FOR CHANGE:
Due to the extended material lead times for custom pool tiles in lieu of the specified colors, days will be added to
the contract to reflect the new completion date.

CHANGE CATAGORY:
Unknown, Unforeseeable, Hidden

DOCUMENT REFERENCE:
OTP 005

Amount of this Change Order Item:	UNCHANGED	$0.00
Time adjustment by this Change Order Item:	INCREASE	40

Item 01 - 2

DESCRIPTION OF CHANGE:
The wall in the girls restroom accessible shower will be furred out +/-6" to ensure the 36" grab bar can be installed.

REASON FOR CHANGE:
The grab bar for the girls restroom ADA shower cannot be installed to meet the required ADA clearance due to an existing structural column and footing protruding into the space. The wall will be furred out to align with this column and footing to ensure the grab bar can be installed while meeting the required clearances.

CHANGE CATAGORY:
Unknown, Unforeseeable, Hidden

DOCUMENT REFERENCE:
OTP 004 RFI 006

Amount of this Change Order Item:	INCREASE	$6,266.63
Time adjustment by this Change Order Item:	INCREASE	25

Item 01 - 3

DESCRIPTION OF CHANGE:
Fiber will be pulled in a single continuous fiber connection from the main distribution panel in Royce Hall Basement to the IDF in the Pool Mechanical room.

REASON FOR CHANGE:
The current fiber connection on-site is daisy chained between two IDF'S in the north academic building. Fresno Unified is requesting one single continuous fiber connection from the main distribution panel to the IDF in the pool mechanical room.

CHANGE CATAGORY:
District Requested change.

DOCUMENT REFERENCE:
OTP 003 RFP 002

Amount of this Change Order Item:	INCREASE	$4,365.78
Time adjustment by this Change Order Item:	UNCHANGED	0

You are directed to make the following changes in this Contract:

Item 01 - 4

DESCRIPTION OF CHANGE:
Furnish and install new 3 meter dive board.

REASON FOR CHANGE:
The existing 3 meter board could not be located. It will be replaced with a new board and stand.

CHANGE CATAGORY:
Unknown, Unforeseeable, Hidden

DOCUMENT REFERENCE:
OTP 002

Amount of this Change Order Item:	INCREASE	$8,939.70
Time adjustment by this Change Order Item:	UNCHANGED	0

Item 01 - 5

DESCRIPTION OF CHANGE:
Way finding signage will be added at the boys and girls restrooms. The restroom entry signage will also be modified to
comply with FUSD Standard.

REASON FOR CHANGE:
The District requested additional signage at both restrooms to distinguish the locker room from the restroom stalls. The entry signage was modified to include pictograms.

CHANGE CATAGORY:
District Requested change.

DOCUMENT REFERENCE:
OTP 001 RFP 001

Amount of this Change Order Item:	INCREASE	$573.68
Time adjustment by this Change Order Item:	UNCHANGED	0

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**$20,145.79**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**65 Days**

**** End of CHANGE ORDER **** *01*

Change Order Item Detail

Fresno Unified School District

Maintenance Services

Project Financial Summary

Project Name:	**Fresno High School Pool Improvements**	**Date:**	2/5/2026
		Contractor:	**BDM, Inc.**
DSA #:	02-123015	**Architect:**	**Darden**
BID #:	26-08	**Change Order:**	**01**

Contract Summary:

Bid Award Amount(s)

Base Bid:	$ 1,599,875.00
Allowance	$ 100,000.00
Total Agreement Amount:	**$ 1,699,875.00**

Contract Adjustments:

Total Contract Amount $ 1,699,875.00

Contract Adjustments:	District Requested		Governing agency req'd change post-bid		Unknown, unforeseen, hidden		Designer E & O		District/Designer		Total		
CO #001	$ 4,939.46		$ -		$ 15,206.33		$ -		$ -		$ 20,145.79	$ 20,145.79	
	$ -		$ -		$ -		$ -		$ -		$ -	$ -	
Totals:	**$ 4,939.46**	0.0029	$ -	0%	$ -	1%	$ -	0%	$ -	0%	**$ 20,145.79**	**$ 20,145.79**	1%

Total Contract Amount with Adjustments **$ 1,720,020.79**

Contract Adjustments:

Total Allowance Amount $ 100,000.00

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District/Designer	Total	
CO #001	$ -	$ -	$ -	$ -	$ -	$ -	
	$ -	$ -	$ -	$ -	$ -	$ -	
	$ -	$ -	$ -	$ -	$ -	$ -	
Totals:	$ -	$ -	$ -	$ -	$ -	$ -	$ -

Total Allowance Remaining **$ 100,000.00**

Fresno Unified School District

CHANGE ORDER

PROJECT NAME:
Fresno Unified Service Center Bus Electric Vehicle Improvements
4498 N Brawley
Fresno, CA 93722

CHANGE ORDER No. : 001

DSA File No. : xx-xx

Application No. : xx-xxxxxxx

CONTRACTOR :
Power Design Electrical, Inc.
335 N 5th Ave
Kingsburg, CA 93631

DESIGNER'S PROJECT No. : FLEET002872720

FUSD BID/CONTRACT No. : 26-10

CONTRACTOR P.O. No. : 26008133

Change Order not valid until signed by Designer, Contractor and Owner. The Contract is changed as follows:

The original Contract Sum was	$	115,895.00
Net change by previously authorized Change Orders	$	-
The Contract Sum prior to this Change Order was	$	115,895.00
The Contract Sum will be adjusted by	$	7,134.73
The new Contract Sum, including this Change Order will be	$	123,029.73
The Contract Completion date prior to this Change Order was		20-Nov-25
The Contract Time will be adjusted by		(0) Calendar Days
The new Contract Completion date, including this Change Order is therefore		20-Nov-25

NOTE: *Contractor agrees to furnish all labor and materials and perform all of the work described herein, in accordance with the above terms and in compliance with the Contract Documents. The amount of the charges under this Change Order is limited to the charges allowed under the General Requirements. The adjustment in the Contract Sum, if any, and the adjustment in the Contract Time, if any, set out in this Change Order shall constitute the entire compensation and/or adjustment in the Contract Time and Contract Sum due to the Contractor arising out of the change in the work covered by this Change Order.*

Recommended by:

Blair, Church & Flynn
451 Clovis Ave
Clovis, CA 93612

ARCHITECT/ENGINEER:

Cassie Burger — Digitally signed by Cassie Burger DN: C=US, E=cburger@bcf-engr.com, O="Blair, Church & Flynn Consulting Engineers", CN=Cassie Burger Date: 2026.01.05 08:50:06-08'00'

By:

Date: 1/5/2026

Accepted by:

Power Design Electrical, Inc.
335 N 5th Ave
Kingsburg, CA 93631

CONTRACTOR:

By: ROBERT GLOVER, PRESIDENT

Date: 12-29-25

Authorized by:

Fresno Unified School District
4600 N. Brawley
Fresno, CA 93722

OWNER:

By: Alex Belanger | Chief Executive

Date: 1/22/2026

Change Order Summary
Page 1 of 1

Fresno Unified School District

CHANGE ORDER

You are directed to make the following changes in this Contract:

Item 1-1

DESCRIPTION OF CHANGE:
Replace and move parking blocks.

REASON FOR CHANGE:
Existing parking blocks were too close to EV chargers and bollards. New parking pattern to accommodate chargers.

CHANGE CATEGORY:
District requested change.

DOCUMENT REFERENCE:
Insert Document Reference shown on signed COIR

Amount of this Change Order Item:	**Increase**	**$ 7,134.73**
Time adjustment by this Change Order Item:	**Increase**	0 Days

TOTAL CONTRACT SUM ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**$ 7,134.73**
TOTAL CONTRACT TIME ADJUSTMENT BY THIS CHANGE ORDER:	**INCREASE**	**0 DAYS**

***** End of CHANGE ORDER *****

Fresno Unified School District

Maintenance Services

Project Financial Summary

Project Name: Fresno Unified Service Center
Bus Electric Vehicle Improvements
DSA #: N/A
BID #: 26-10

Date: 12/18/2025
Contractor: Power Design Electrical, Inc.
Architect: Blair, Church & Flynn
Change Order: 1

Contract Summary:

Bid Award Amount(s)

Base Bid:	$	115,895.00
Base Bid:	$	-
Allowance	$	-
Additive Alternate 1:	$	-
Bid Alternate___: Additive Alternate 2:	$	-
Total Agreement Amount:	**$**	**115,895.00**

Contract Adjustments:

Total Contract Amount $ 115,895.00

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District/Designer	Total	
CO #001	$ 7,134.73	$ -	$ -	$ -	$ -	$ 7,134.73	$ 7,134.73
	$ -	$ -	$ -	$ -	$ -	$ -	$ -
	$ -	$ -	$ -	$ -	$ -	$ -	$ -
	$ -	$ -	$ -	$ -	$ -	$ -	$ -
	$ -	$ -	$ -	$ -	$ -	$ -	$ -
	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Totals:	**$ 7,134.73** 0.0616	**$ -** 0%	**$ -** 0%	**$ -** 0%	**$ -** 0%	**$ 7,134.73**	**$ 7,134.73** 6%

Total Contract Amount with Adjustments **$ 123,029.73**

Contract Adjustments:

Total Allowance Amount $ -

Contract Adjustments:	District Requested	Governing agency req'd change post-bid	Unknown, unforeseen, hidden	Designer E & O	District/Designer	Total	
	$ -	$ -	$ -	$ -	$ -	$ -	
	$ -	$ -	$ -	$ -	$ -	$ -	
	$ -	$ -	$ -	$ -	$ -	$ -	
Totals:	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**

Total Allowance Remaining **$ -**

Fresno Unified School District
Board Agenda Item

BOARD MEETING DATE: March 25, 2026

ACTION REQUESTED: RATIFY

TITLE AND SUBJECT: Ratify the Filing of Notices of Completion

ITEM DESCRIPTION: Included in the Board material are Notices of Completion for projects which have been completed according to plans and specifications. The projects are as follows:

Bid 24-86, Nutrition Center Facility Upgrades

For Information Only		
Original contract amount:	$	1,097,500
Change Order(s) previously ratified:	$	36,061
Contract amount:	$	1,133,561

Bid 25-47, Yosemite Middle School Administration Building Modernization

For Information Only		
Original contract amount:	$	395,275
Change Order(s) previously ratified:	$	30,523
Contract amount:	$	425,798

Bid 26-10, Fresno Unified Service Center Bus Electric Vehicle Improvements

For Information Only		
Original contract amount:	$	115,895
Change Order(s) previously ratified:	$	7,135
Contract amount:	$	123,030

FINANCIAL SUMMARY: Retention funds are released in accordance with contract terms and California statutes.

PREPARED BY: Ann Loorz

DIVISION: Operational Services

CABINET APPROVAL PHONE: (559) 457-3134

CABINET APPROVAL: Chief Operations and Classifieds Labor Management Officer, Paul Idsvoog

2026-0018431
FRESNO County Recorder
Paul Dictos, CPA
Wednesday, Feb 25, 2026 04:04:02 PM
CONFORMED COPY
Copy of document recorded.
Has not been compared with original.

NO FEE REQUIRED
No Fee for recording in accordance with California Government Code Sections 6103 and 27383

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:
Fresno Unified School District
Purchasing Department
4498 N. Brawley Avenue
Fresno, CA 93722

NOTICE OF COMPLETION (AND ACCEPTANCE)

Notice pursuant to Civil Code Section 9204 must be filed within 15 days after completion.

Notice is hereby given that:

1. The undersigned is owner or corporate officer of the owner if the interest or estate stated below in the property hereinafter described:

2. The full name of the owner is **FRESNO UNIFIED SCHOOL DISTRICT**

3. The full address of the owner is **2309 Tulare Street, Fresno, California 93721**

4. The nature of the interest or estate of the owner is: **IN FEE**

   (If other than "In Fee" an insert, for example, "Purchase under contract of Purchase", "or lease")

5. A work of improvement on the property hereinafter described was accepted/completed on **December 12, 2025.** The work done was **Facility Upgrades, Bid No. 24-86.**
   This determination of acceptance/completion shall not be construed as a waiver of the undersigned owner's rights to enforce any provision of the contract accepted/completed, including but not limited to requiring any and all punch list, testing, startup, commissioning, or other contract work to be performed in its entirety in accordance with the Contract Documents, which rights are expressly reserved by the undersigned owner.

6. The Name of the contractor, if any, for such work of improvement was:
   Better Enterprises, Inc. **1148 N Cypress Ave., Fresno, CA 93727** **June 21, 2024**
   (IF NO CONTRACTOR FOR WORK OR IMPROVEMENT AS A WHOLE, INSERT "NONE") (DATE OF CONTRACT)

7. The property on which said work of improvement was completed is in the City of Fresno, County of Fresno, State of California, and is described and the address is as follows:
   Nutrition Center **4480 N. Brawley Ave, Fresno, CA 93722** **DSA No.: N/A**

Date: **February 25, 2026**

Ann Loorz, Executive Director of Purchasing
Fresno Unified School District

VERIFICATION
I, the undersigned say: I am the Executive Director of Purchasing the declarant of the foregoing notice of completion (and acceptance); I have read said notice of completion (and acceptance) and know the contents thereof; the same is true of my own knowledge. I declare under penalty of perjury that the foregoing is true and correct.

Executed on February 25, 2026 at Fresno,

Ann Loorz, Executive Director of Purchasing
Fresno Unified School District

2026-0018186
FRESNO County Recorder
Paul Dictos, CPA
Wednesday, Feb 25, 2026 10:06:19 AM
CONFORMED COPY
Copy of document recorded.
Has not been compared with original.

NO FEE REQUIRED
No Fee for recording in accordance with California Government Code Sections 6103 and 27383

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:
Fresno Unified School District
Purchasing Department
4498 N. Brawley Avenue
Fresno, CA 93722

NOTICE OF COMPLETION (AND ACCEPTANCE)

Notice pursuant to Civil Code Section 9204 must be filed within 15 days after completion.

Notice is hereby given that:

1. The undersigned is owner or corporate officer of the owner if the interest or estate stated below in the property hereinafter described:

2. The full name of the owner is **FRESNO UNIFIED SCHOOL DISTRICT**

3. The full address of the owner is **2309 Tulare Street, Fresno, California 93721**

4. The nature of the interest or estate of the owner is: **IN FEE**

   (If other than "In Fee" an insert, for example, "Purchase under contract of Purchase", "or lease")

5. A work of improvement on the property hereinafter described was accepted/completed on **February 6, 2026,** The work done was **Administration Building Modernization, Bid No. 25-47.**
   This determination of acceptance/completion shall not be construed as a waiver of the undersigned owner's rights to enforce any provision of the contract accepted/completed, including but not limited to requiring any and all punch list, testing, startup, commissioning, or other contract work to be performed in its entirety in accordance with the Contract Documents, which rights are expressly reserved by the undersigned owner.

6. The Name of the contractor, if any, for such work of improvement was:
   Heritage General **5030 E. Butler Ave., Fresno, CA 93727** **May 29, 2025**
   (IF NO CONTRACTOR FOR WORK OR IMPROVEMENT AS A WHOLE, INSERT "NONE") (DATE OF CONTRACT)

7. The property on which said work of improvement was completed is in the City of Fresno, County of Fresno, State of California, and is described and the address is as follows:
   Yosemite Middle School **1292 N. 9th St, Fresno, CA 93703** **DSA No.:02-120986**

Date: **February 24, 2026**

Ann Loorz, Executive Director of Purchasing
Fresno Unified School District

VERIFICATION
I, the undersigned say: I am the Executive Director of Purchasing the declarant of the foregoing notice of completion (and acceptance); I have read said notice of completion (and acceptance) and know the contents thereof; the same is true of my own knowledge. I declare under penalty of perjury that the foregoing is true and correct.

Executed on February 24, 2026 at Fresno,

Ann Loorz, Executive Director of Purchasing
Fresno Unified School District

NO FEE REQUIRED
No Fee for recording in accordance with California Government Code Sections 6103 and 27383

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:
Fresno Unified School District
Purchasing Department
4498 N. Brawley Avenue
Fresno, CA 93722

2026-0008117
FRESNO County Recorder
Paul Dictos, CPA
Thursday, Jan 29, 2026 03:52:37 PM
CONFORMED COPY
Copy of document recorded.
Has not been compared with original.

NOTICE OF COMPLETION (AND ACCEPTANCE)

Notice pursuant to Civil Code Section 9204 must be filed within 15 days after completion.

Notice is hereby given that:

1. The undersigned is owner or corporate officer of the owner if the interest or estate stated below in the property hereinafter described:

2. The full name of the owner is **FRESNO UNIFIED SCHOOL DISTRICT**

3. The full address of the owner is **2309 Tulare Street, Fresno, California 93721**

4. The nature of the interest or estate of the owner is: **IN FEE**

   (If other than "In Fee" an insert, for example, "Purchase under contract of Purchase", "or lease")

5. A work of improvement on the property hereinafter described was accepted/completed on **November 20,2025.** The work done was **Bus Electric Vehicle Improvements, Bid No. 26-10.**
   This determination of acceptance/completion shall not be construed as a waiver of the undersigned owner's rights to enforce any provision of the contract accepted/completed, including but not limited to requiring any and all punch list, testing, startup, commissioning, or other contract work to be performed in its entirety in accordance with the Contract Documents, which rights are expressly reserved by the undersigned owner.

6. The Name of the contractor, if any, for such work of improvement was:
   Power Design Electric, Inc. 335 N 5th Ave., Kingsburg, CA 93631 September 25,2025
   (IF NO CONTRACTOR FOR WORK OR IMPROVEMENT AS A WHOLE, INSERT "NONE") (DATE OF CONTRACT)

7. The property on which said work of improvement was completed is in the City of Fresno, County of Fresno, State of California, and is described and the address is as follows:
   Service Center 4498 N. Brawley, Fresno CA 93722 DSA No.: N/A

Date: **January 29, 2026**

Toni Jorge, Business Operations Manager
Fresno Unified School District

VERIFICATION
I, the undersigned say: I am the Executive Director of Purchasing the declarant of the foregoing notice of completion (and acceptance); I have read said notice of completion (and acceptance) and know the contents thereof; the same is true of my own knowledge. I declare under penalty of perjury that the foregoing is true and correct.

Executed on January 29, 2026 at Fresno,

Toni Jorge, Business Operations Manager
Fresno Unified School District