ALAMEDA UNIFIED SCHOOL DISTRICT
Excellence & Equity For All Students

RFP No. 026-075-04
Addendum No. 2
The following are additional questions, clarifications, interpretations, corrections and answers.

1. **Question:**
   Can you confirm if assignment, as detailed in Section 4, Line 26 will apply to the service contract or does it also apply to the lease. (Traditionally assignment can also be interpreted as selling the contract to another vendor (it is usual and customary for leases to be funded by banking institutions. Will this be allowed?

   Answer:
   Yes, we understand that banks can or will be the leasing company, but the contract must not be sold to another vendor.

2. **Question:**
   Can the District confirm how they would like to manage print release? Minimum Technical Requirements, line 22 notes that release must be completed by manual authentication and/or card swipe? Will the district require card readers? If so, which type of RFID cards does the district currently utilize?

   Answer:
   Yes, we would like card readers. We can provide the card type directly to vendor.

3. **Question:**
   Can the District confirm that print totals listed are for the full 2024-2025 school year, or are these monthly averages for that time frame?

   Answer:
   The print totals are for the full 2024-25 school year. Totals are for the Kyocera copiers only.

4. **Question:**
   Do you currently use an output management software such as Equitrac, PaperCut MF, etc.?

Answer:
Yes, we use Direct Print and MyQ.

*If "Yes", how many current embedded licenses do you have for MFD (aka as copiers)? Please break down by manufacturer the amount of each of those licenses. 93 copiers and printers total. 47 Kyocera (refer to page 35 attachment A) 37 HP LaserJet printers (various), 2 Bizhub 958 multifunction copiers, and 7 misc. Networked printers.

5. **Question:**
How many current embedded licenses do you have for SFP (aka as single function printers, e.g., HP, Brother, Lexmark, etc.)? Please break down by manufacturer the amount of each of those licenses.

Answer:
None

6. **Question:**
What Version of the software are you on?

Answer:
Not applicable.

7. **Question:**
When does the M&S expire?

Answer:
MyQ - at the end of the copier lease and Direct Print 6/11/2026

8. **Question:**
Do you have any print release stations for single function devices?

Answer:
No

9. **Question:**
Do you utilize the print deploy or zone printing?

Answer:
Yes, we currently have both print deploy and zone printing.

10. **Question:**
Do you utilize "mobility print" or printing from cellular devices or personal tablets?

Answer:
No, not currently

11. **Question:**
Do you have fax connectors and/or any advanced connectors?

Answer:
No, not currently

12. **Question:**
If any, what current issues do you have with your system that need to be resolved?

Answer:
No issues but we would like to move from an on prem print server to cloud base and be able to manage all networked printers and copiers in one platform.

13. **Question:**
Do you feel you and your current vendor are knowledgeable and comfortable with the application, or do you contact a third party for assistance?

Answer:
They are very comfortable and knowledgeable. Support is great.

14. **Question:**
Do you utilize “Scan to One Drive (sharepoint)”, “Scan to DropBox”, “Scan to Google Drive” or any similar “cloud” locations?

Answer:
We currently use scan to email, personal folder and shared drive but would like to move to scan to OneDrive instead of personal drive. We would still want the ability to scan documents to on prem shared drives for sensitive documents.

15. **Question:**
Do you utilize OCR? If no, would you like to?

Answer:
We currently don't but would be interested in learning more and possibly having the added functionality.

16. **Question:**
Would you like to automatically deploy devices securely to users with little or NO IT interaction?

Answer:
Sounds great, we would be interested in learning more.

17. **Question:**
Would you like to eliminate print servers?

Answer:
Yes, we would like to eliminate on premise print servers.

18. **Question:**
Would you like the ability to translate over 190 languages “on the fly” at the copier?

Answer:
Sounds great, we would be interested in learning more.

19. **Question:**
How do you fax (SIP, PBX, Pots lines through a telco, etc.)?

Answer:
The copier machines have the ability to do faxes as added accessory, and we use them on four (4) sites.

20. **Question:**
Would you like to eliminate fax lines and have the ability to fax from the desktop?

Answer:
Yes, we would like more information about this.